## **Business Model Canvas on Pathao**

Copy this template and fill it up with your answers. Go to File> Make a Copy > Rename > Click 'Make a Copy'.

<b>Business Model Canvas</b>		Designed for: Pathao	Designed by: [Solaman Ahmed Nayem]	
Key Partners  1. Drivers 2. Third party peoples	<ul> <li>Key Activities</li> <li>Connect to drivers</li> <li>Key Resources</li> <li>Server</li> <li>Internet</li> </ul>	Value Propositions  1. Matchmaking	Customer Relationships  1. Push Notifications  Channels  1. SMS 2. Facebook 3. Google 4. TV 5. YouTube	Customer Segments  1. Gender 2. Age 3. Socio economic status 4. Website 5. Device Type 6. Location
Cost Structure  1. Employee cost 2. Server bill 3. Utility bill 4. Office Rent			Revenue Streams 1. Commission from driver 2. Subscription fee 3. Advertising 4. Customer data share	