

NAZMUL HASSAN

K-39/5, Kuril, Vatara,
Dhaka-1229.Bangladesh.

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CareerObjective:

- Achieving a dynamic and challenging job in an organization. Where I can utilize my knowledge, interpersonal skills, creativity and Nine years experienced in sales profession with a strong understanding of customer requirements and market trends, above all of my learning experience in order to develop my career and as well as to contribute in the welfare of the organization.

Education:

- **B.B.A**(Hon's) 3rd Year in Marketing Department, Session (2017-2018)
National University
- **H.S.C.** in Commerce with GPA: 3.50 Out of 5.00, Dhaka Board
- **S.S.C.** in Commerce with GPA: 3.83 Out of 5.00, Dhaka Board.
- **J.S.C.** With GPA: 3.75 Out of 5.00; Dhaka Board

Experience:

Company Name: Gemcon Food And Agricultural Product Ltd.
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Designation: Sales Associate, Retail Sales (Gourmet Bazar)

Duration: December 2020 – November 2021

Main Responsibilities:

- Follow up Showroom (To Take Responsibility Product)
- Product merchandising.
- Checking Expiry product to remove the shelf.
- Negotiate with customer what they want?
- Grooming your dress up properly.
- Push customer to sell product easily.
- Take responsibility to clean Shelves and put shelf tag.
- Ensure proper service and after sales support to customer.
- Attend team Briefing and presenting my territory ideas.
- Arrange to make proper display to see different and good looking.
- Planning for fill up monthly sales target.
- Respond to incoming email and phone inquiries;

Company Name: Yellow By Beximco

Designation: Sales Executive, Retail Showroom

Duration: January 2019 – March 2019

Main Responsibilities:

- Ensure proper service and after sales support to customer.
- Arrange to make proper display to see different and good looking.
- Attend team Briefing and presenting my territory ideas.
- Arranged the stock inventory and the requisition of new stock.
- Prepare various types of Customer to service them.
- Planning for fillup monthly sales target.
- Taking feedback for new and existing product from the clients and communicating feedback about the product with the management.

Company Name: Thai Corner.

Designation: Sales Executive , Retail Store

Duration: January 2022 – April 2022

Main Responsibilities:

- Product merchandising.
- Cheaking Expiry product to remove the shelve.
- Negotiate with customer what they want?
- Grooming your dress up properly.
- Push customer to sell product easily.
- Take responsibility to clean Shelves and put shelve tag.
- Ensure proper service and after sales support to customer.
- Attend team Briefing and presenting my territory ideas.
- Arrange to make proper display to see different and good looking.
- Planning for fillup monthly sales target.

Special Skills Course:

- Course at Shikhbe Sobai , Full Stack Web Developer (Web Design, Web Development, Wordpress)
- Course at Digital IT Institute , Data Entry Operator.

Computer Skills:

- **Operating System:** Windows 10, Windows 7.
- **Software Package:** MS Word, MS Excel, MS Powerpoint , Photoshop cc 2021, Figma.

Language Proficiency:

- **Bengali:** Expert in standard use as a mother tongue.
- **English:** Well served in both written and spoken.
- **Hindi:** Capable to understand.

Awards/Achievement:

- Best Performance Award from Gourmet Bazar (GFAPL)

Other's Information:

Name	:	Nazmul Hassan
Father's Name	:	Md. Ishaq
Mother's Name	:	Nazma Akter
Date of Birth	:	09 February, 1998
Place of Birth	:	Dhaka
Sex	:	Male
Marital Status	:	Unmarried
Religion	:	Islam
Height	:	5'4"
Weight	:	68 kg
Blood Group	:	B+
Nationality	:	Bangladeshi (by Birth)
Present Address	:	K-39/5, Kuril, Vatara, Dhaka - 1229
Permanent Address	:	K-39/5, Kuril, Vatara, Dhaka - 1229

Reference:**A.H.M Monjurul Haque**

Asst. Manager

Gemcon Food And Agricultural Product Ltd

Gulshan Branch

499 North Shajahanpur (3rd Floor)

Dhaka-1217, Bangladesh.

Mobile: +8801818135316 , +8801677 539040

Declaration :

I declare that all the information in this CV is true and complete to the best of my knowledge.

Signature**Date:-**