



# SAMIRA HADID

## Sales Representative

I am a sales representative who specializes in consumer goods sales. I have gathered numerous contacts over the years and strive to meet client needs.

### CONTACT

✉ hello@reallygreatsite.com

☎ +123-456-7890

📍 123 Anywhere St., Any City

🌐 reallygreatsite.com

### SKILLS

- Fast-moving Consumer Goods (FMCG) Sales
- Packaged Consumer Goods Sales
- Corporate sales account management
- Experience in retail and manufacturing sales

### REFERENCE

#### Aaron Loeb

CFO, Timmerman Industries  
+123-456-7890  
hello@reallygreatsite.com

### RELEVANT EXPERIENCE

#### Consumer Goods Seller

Timmerman Industries | Aug 2018 - present

- Offer consumer goods packages to corporate and clients
- Meet with clients every quarter to update or renew services
- Train junior sales agents

#### FMCG Sales Agent

Wardiere Inc. | Jul 2015 - Aug 2018

- Visited corporate client offices to offer latest products
- Built relationships with clients to maintain sales goals and create new opportunities

### EDUCATION BACKGROUND

#### BA Sales and Commerce

Borcelle University | May 2011 - Jul 2015

- Undergrad Teaching Assistant for Intro to Economics

# NCHIMUNYA. A BANDA

JUNIOR SOFTWARE ENGINEER



## CONTACTS

- ☎ +260 974290900
- ✉ nchimzy708@gmail.com
- 📍 Lusaka, unza great east road.
- 🌐 nchimunya-banda
- 🐦 Nchimunya\_Banda

## PROFILE

I am a self-driven enthusiastic web developer with 2+ years of experience. Strong creative, open minded and problem-solving skills. I quickly adapt to new tech trends, ready to learn from superiors .am open for opportunities.

## SKILLS

- UI/UX Design
- version control
- OSM mapping
- Front End Coding (html, CSS , js )
- React JS
- Node JS
- Mongo DB
- Cybersecurity (information security)
- Agile Software development
- Java

## EXPERIENCE

### WEB DEVELOPER INTERN

#### Hackers Guild Zambia

2019 - 2020

- building responsive website
- ui/ux design
- front end web development

### SOFTWARE ENGINEER INTERN (CONTRACT)

#### Palnet Solutions

2022 , Feb - 2022, May

- web development with react js
- ui /ux designing with figma
- Researching new web technologies
- collaborative projects

### H.O.T OSM MAPPER

#### YOUTH MAPPERS UNZA

2022 - Ongoing

- Open street mapping Using JOSM
- community service work
- SDG 11
- Advocacy

## EDUCATION

### HIGH SCHOOL CERTIFICATE

Lusaka High School (GRZ)

2016 - 2018

### BACHELOR OF INFORMATION COMMUNICATION TECHNOLOGY

The University of Zambia

2021 - ongoing (2nd year)



# MORGAN GALLEGO

## GRAPHIC DESIGNER

### CONTACT

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123-456-7890  
123 Anywhere St., Any  
City, ST 12345  
hello@reallygreatsite.com

### SUMMARY

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I am a qualified and professional web developer with five years of experience in database administration and website design. Strong creative and analytical skills. Team player with an eye for detail.

### SKILLS

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- Web Design
- Design Thinking
- Wireframe Creation
- Front End Coding
- Problem-Solving
- Computer Literacy
- Project Management Tools
- Strong Communication

### EXPERIENCE

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#### APPLICATIONS DEVELOPER

Really Great Company

**2016 - Present**

- Database administration and website design
- Built the logic for a streamlined ad-serving platform that scaled
- Educational institutions and online classroom management

#### WEB CONTENT MANAGER

Really Great Company

**2014 - 2016**

- Database administration and website design
- Built the logic for a streamlined ad-serving platform that scaled
- Educational institutions and online classroom management

### EDUCATION

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**2014 - 2016**

University of really great

**MASTER OF IT, MAJOR IN TECHNOLOGY**

**2013 - 2014**

University of really great

**BACHELOR OF IT, MAJOR IN TECHNOLOGY**

**2014 - 2010**

Really Great Academy

**COMPLETED REQUIREMENTS FOR HIGH SCHOOL**



# ITSUKI TAKAHASHI

## Financial Analyst

Dedicated and detail-oriented Financial Analyst with 10 years of experience. Eager to apply proven-budget maximization skills for Bank of Brocelle in monitoring, maintaining, and completing client billing and reconciliations. Special interest in achieving the millennial market and helping with retirement and general financial planning.

### EDUCATION

- Borcelle Business School  
*Masters in Accounting*  
Completed in 2016
- Larana Business School  
*Certificate in Financial Management, Financial Analysis, and Public Budgeting*  
Completed in 2014
- University of Fauget  
*Bachelor of Economics, Major in Finance, Minor in Data Analytics*  
Completed in 2016

### CONTACT

M: [hello@reallygreatsite.com](mailto:hello@reallygreatsite.com)  
P: +123-456-7890  
A: 123 Anywhere St., Any City

### ACHIEVEMENTS

- 2013 – 2015  
*Reduced the production cost by 20% in the second year of internship*
- 2015 – 2020  
*Managed five projects worth over \$100million.*

### PROFESSIONAL EXPERIENCE

- Ginyard International Co. | Financial Analyst  
*2020 – Present*  
Key responsibilities:
  - Analyze current and past financial data.
  - Look at recent financial performance and identify trends.
  - Prepare reports on the above information and communicate the insights of these reports to the broader business.
  - Consult with the management team to develop long-term commercial plans.
  - Suggest budgets and improvements based on the above information.
- Ingoude Company | Junior/Investment Analyst  
*2015 – 2020*  
Key responsibilities:
  - Looked at financial performance and identified trends
  - Explored various investment opportunities
- Timmerman Industries | Financial Analyst Intern  
*2012 – 2015*  
Key responsibilities:
  - Analyzed financial data
  - Observed financial performance and identified trends
  - Prepared reports on the above information and reported the insights

### TOP SKILLS

- Hard Skills
  - Financial modeling and reporting
  - Data mining and analysis
  - Financial accounting
  - Business valuation
  - Advanced SAS proficiency
- Soft Skills
  - Observation
  - Decision Making
  - Communication
  - Multi-tasking



# MARIANA NAPOLITANI

MARKETING MANAGER

## Contact

### Phone

+123-456-7890

### Email

hello@reallygreatsite.com

### Address

123 Anywhere St., Any City

## Expertise

- ui/ux
- user flow
- process flow
- visual design
- leadership
- coaching

## Language

Spanish

English

## Reference

**Lorna Alvarado**

*Company Name/Position*

### Phone

+123-456-7890

## About Me

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## Experience

### Company Name 2017 - 2020

*Job Position*

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### Company Name 2020 - 2021

*Job Position*

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## Education

**2015**

*University Name*

**Your Degree**

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**2015**

*University Name*

**Your Degree**

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**2015**

*University Name*




**Your Degree**

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# SARAH AMELIA

## WEB DEVELOPER

### CONTACT

 123-456-7890  
 hello@reallygreatsite.com  
 123 Anywhere St., Any City

### EDUCATION

#### SECONDARY SCHOOL

Really Great High School  
2010 - 2014

#### BACHELOR OF TECHNOLOGY

Really Great University  
2014 - 2016

### SKILLS

Web Design  
Design Thinking  
Wireframe Creation  
Front End Coding  
Backend Tech  
Problem-Solving  
Computer Literacy  
Project Management Tools  
Strong Communication

### SUMMARY

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#### WEB CONTENT MANAGER

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#### ANALYSIS CONTENT

Really Great Company  
2010 - 2014

- Database administration and website design
- Built the logic for a streamlined ad-serving platform that scaled
- Educational institutions and online classroom management



# Margarita Perez

## Data Scientist

### About Me

I'm a professional data scientist who has responsibilities in supporting sales and marketing teams with insights gained from analyzing company data.

### Education

(2013-2017)

**BORCELLE UNIVERSITY**

*Bachelor of Science in Mathematics*

GPA : 3.49

### Experiences

(2018-2019)

Ingoude Company

**DATA SCIENTIST**

- Identify opportunities for leveraging company data to drive business solutions
- Mine and analyze data from company databases to drive optimization
- Assess the effectiveness and accuracy of new data sources and data gathering techniques
- Develop custom data models and algorithms to apply to data sets

(2019-now)

Paucek and Lage

**DATA SCIENTIST**

- Use predictive modeling to increase and optimize business outcomes
- Develop company A/B testing framework and test model quality
- Develop processes and tools to monitor and analyze model performance and data accuracy



### Skills

- Problem-solving skills
- Experience using statistical computer languages
- Advanced statistical techniques and concepts
- Coding knowledge
- Strong communications

### Contact

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- 🌐 www.reallygreatsite.com
- 📍 123 Anywhere Street., Any City

# OLIVIA WILSON

Digital Marketing Specialist

I'm Olivia Wilson, Digital Marketing Specialist with 4 years experience. I'm specialist in handling and managing day to day team operation with considerable experience to read trends



## EDUCATION

2012 - 2015

**Shodwe University**

- Bachelor Degree of Marketing and Business

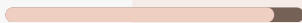
2015 - 2018

**Salford University**

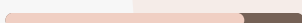
- Master Degree of marketing and Business

## SKILL

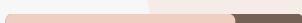
Digital Marketing Tool

 90%

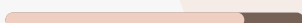
Copywriting & Storywriting

 80%

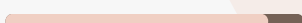
Digital Marketing Tool

 77%

Search Engine Optimization

 80%

Meta Tag Optimization

 88%

## EXPERIENCE

2018 - 2019

**Larana Inc, Branding**

Social Media Manager

- Handling social media campaign and Managing team to handling social media time line upload

2019 - present

**Shodwe Cosmetics**

Digital Marketing Manager

- Managing oversees Company digital marketing strategies to reach more client in website and social media.

## CONTACT



+123-456-7890



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www.reallygreatsite.com



123 Anywhere St., Any City





# HELENE PAQUET

## FASHION DESIGNER

A talented and customer-oriented designer with an eye for commercial fashion and detail in product styling 6+ years of experience in a luxury brand environment

### CONTACT



+123-456-7890



hello@reallygreatsite.com



www.reallygreatsite.com



123 Anywhere ST., Any City

### LANGUAGE

Mandarin

English

Spanish

French

### EDUCATION

#### BACHELOR OF DESIGNER

2020 - 2022

#### MASTER OF DESIGNER

2022 - 2025

### WORK EXPERIENCE

#### Junior Designer

2022- 2023

Collaborated and followed-up on deliverables with vendors and key partners throughout the entire design process, incl. merchandising, preproduction, and product development

#### Senior Designer

2024 - 2025

Oversaw seasonal conceptualization and creation of men's accessories, incl. bag and belts.

### SKILLS

Design and conceptual



Excellent sense of style



InDesign



Illustration



### INTEREST

- Game
- Reading Books
- Writing
- Cooking
- Travelling