1. Narendra Mulani
   1. CAO applied intelligence
   2. Ducati
      1. Office getting stuff where it needs to go
         1. Logistics
      2. Also in their cars
      3. Speed and precision
      4. Find patterns to give an edge to win
   3. DRISHTI
      1. Helps blind people see by analyzing scene
      2. Natural Language Generation
      3. Currency identification
   4. Ambulance response in Japan
      1. Reduce issues with full hospitals
      2. Beyond data curation and AI
         1. Need human collaboration
   5. Joey asher
      1. Organization
         1. Hook to grab attention
            1. Articulate key challenge listener is concerned about
         2. If you do what I want you to do, itll address your concerns
            1. 3 6 word bullet points
            2. Bring them to life with evidence
            3. A blue background with yellow hexagons

               Description automatically generated
         3. Restate object and points
            1. A call to action
      2. Style presentation
         1. Eye contact
         2. Energy: Speak with passion and intensity
            1. Make them know you care
            2. Walk in with energy
            3. Don’t stand like a tree

Gesture

* + - * 1. Animate your face

Smile, move you eyebrows

* + - * 1. Energize your voice

Voice like a roller coaster

* + - * 1. Rightly timed pauses
    1. Q&A
       1. Give more time for it
       2. Plan for it
       3. Respond with brief answers
  1. Jacqueline Garner | valuation and value creation
     1. What value are you providing and how much
     2. Intrinsic and market value
     3. DCF future value of investment
     4. Growing perpetuity formula
     5. Free cash flow to the firm model FCFE
  2. At&t case studies
     1. Petabytes of data processing every day
     2. Cyber security
     3. Needed analytics to get ahead of threats not always chasing
     4. Data 2.0
        1. Data as an asset
        2. Data silos in individual applications
        3. Data warehouses
     5. Create data ecosystem
        1. Share data across organization securely and openly