



customer

All

region

All

segment, cate...

All

Fiscal_year

2022 Est

Quarters

All

vs LY

vs Target

YTD

YTG

BM : Bench Mark

LY : Last Year

\$3.74bn✓

BM: 823.85M (+353.5%)

Net Sales

38.08%✓

BM: 36.49% (+4.37%)

GM%

-13.98%!

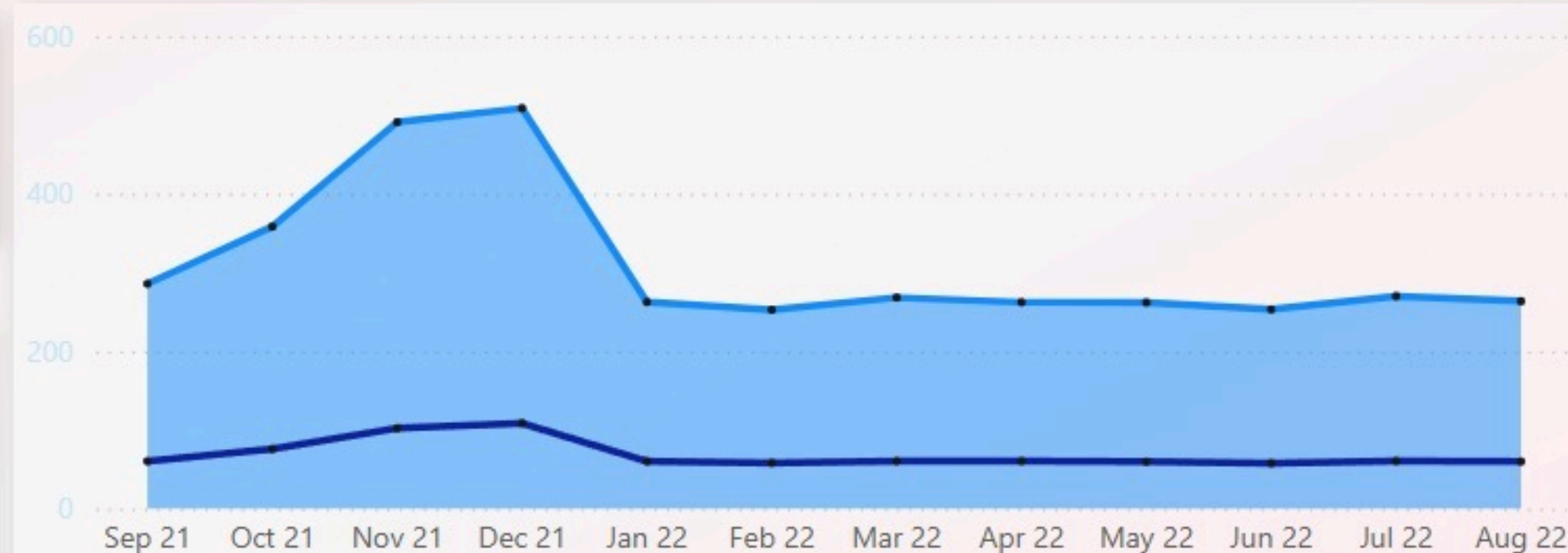
BM: -6.63% (-110.79%)

Net Profit%

Profit and Loss Statement

Line Item	2022 Est	BM	Chg	Chg %
Net Profit %	-13.98	-6.63	-7.35	110.79
Net Profit	-522.42	-54.65	-467.77	855.93
Operational Expense	-1,945.30	-355.28	-1,590.02	447.54
GM / Unit	15.76	5.99	9.77	162.95
Gross Margin %	38.08	36.49	1.59	4.37
Gross Margin	1,422.88	300.63	1,122.25	373.30
Total COGS	2,313.29	523.22	1,790.07	342.13
- Other Cost	15.52	3.39	12.14	358.03
- Freight Cost	100.49	22.05	78.43	355.64
- Manufacturing Cost	2,197.28	497.78	1,699.50	341.42
Net Sales	3,736.17	823.85	2,912.32	353.50
Total Post Invoice Deduction	1,906.95	448.29	1,458.67	325.39
- Post Deductions	663.42	166.65	496.77	298.09
- Post Discounts	1,243.54	281.64	961.90	341.54
Net Invoice Sales	5,643.13	1,272.13	4,370.99	343.59
Pre Invoice Deduction	1,727.01	392.50	1,334.51	340.00
Gross Sales	7,370.14	1,664.64	5,705.50	342.75

Net Sales Performance over time



Top and Bottom Products & Customers by Net Sales

region	P & L values	P & L Chg %
⊕ NA	1,022.09	474.40
⊕ LATAM	14.82	368.40
⊕ APAC	1,923.77	335.27
⊕ EU	775.48	286.26
Total	3,736.17	353.50

segment	P & L values	P & L Chg %
⊕ Accessories	454.10	85.46
⊕ Desktop	711.08	1,431.55
⊕ Networking	38.43	-14.89
⊕ Notebook	1,580.43	493.06
⊕ Peripherals	897.54	439.03
⊕ Storage	54.59	0.32
Total	3,736.17	353.50