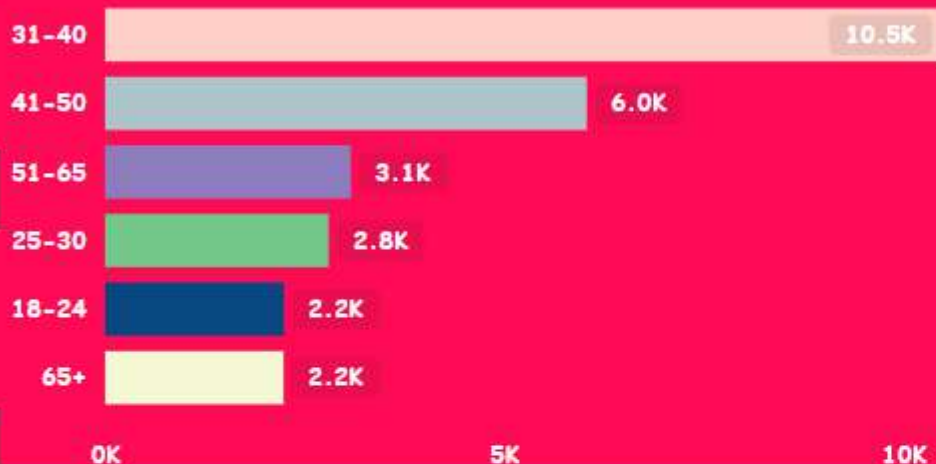




Number of Customers by age-group

Month



Age-Group vs Policy Preference

policy_id	18-24	25-30	31-40	41-50	51-65	65+	Total
POL1048HEL	\$3.15M	\$7.58M	\$54.27M	\$36.30M	\$28.04M	\$38.50M	\$167.86M
POL2005HEL	\$4.82M	\$9.49M	\$71.82M	\$58.35M	\$62.28M	\$117.49M	\$324.26M
POL3309HEL	\$3.40M	\$5.10M	\$26.26M	\$13.12M	\$5.34M	\$2.69M	\$55.92M
POL4321HEL	\$5.36M	\$5.10M	\$8.92M	\$3.54M	\$1.66M	\$0.88M	\$25.47M
POL4331HEL	\$3.51M	\$4.44M	\$14.65M	\$6.62M	\$2.54M	\$1.74M	\$33.50M
POL5319HEL	\$1.87M	\$4.53M	\$28.15M	\$20.41M	\$9.95M	\$4.69M	\$69.60M
POL6093HEL	\$3.10M	\$5.58M	\$36.55M	\$29.63M	\$16.44M	\$11.24M	\$102.55M
POL6303HEL	\$2.44M	\$4.80M	\$30.89M	\$24.96M	\$12.68M	\$5.99M	\$81.76M
POL9221HEL	\$3.09M	\$4.69M	\$39.61M	\$33.60M	\$26.67M	\$20.68M	\$128.33M
Total	\$30.74M	\$51.31M	\$311.13M	\$226.53M	\$165.62M	\$203.92M	\$989.25M

sales\_mode

All

Age\_Grouping

All

city

All

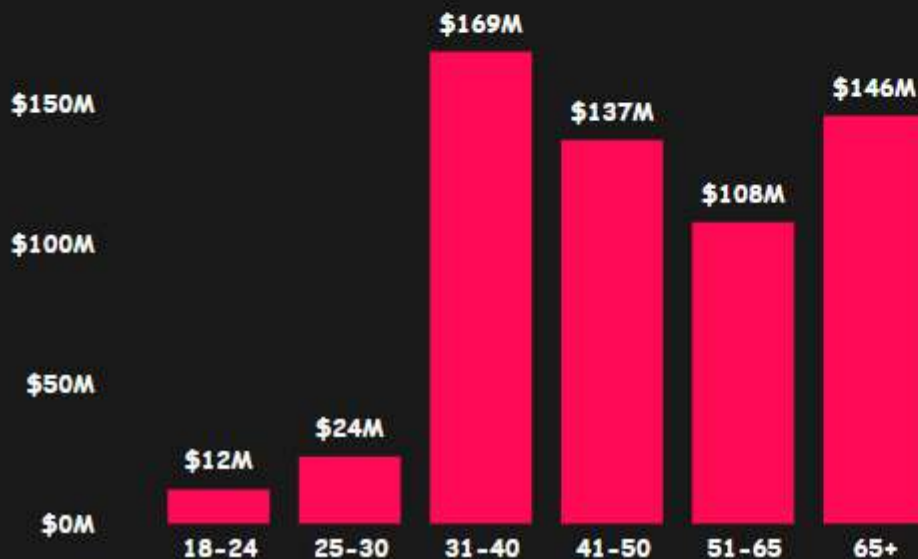
Month, Year

All

policy\_id

All

Age-Group vs Expected Settlements



Age-Group vs Sales mode

sales\_mode ● Offline-Agent ● Offline-Direct ● Online-App ● Online-Website

