

Hello Team,

Thanks for sending the RFP. Here is our proposal... well, not exactly a proposal, but some notes you might find useful. Pricing? Sure — somewhere around 12-15k USD depending on what you exactly want (details unclear from our side). Delivery timeline could be 20 days... or maybe 25 if the shipment delays happen. Warranty? Yes, we do that. 1 year? 2 years? Depends on the final negotiation.

Below are some random details (not in order):

- Payment terms: usually 50% upfront, 30% mid-way, rest on delivery... BUT we can adjust.
- Product specs: Laptops? Maybe 16GB RAM but if you want 32GB then price changes (obviously).
- Shipping included? I think so. Need to check with logistics team.
- Contact Person: John?? or Mike??? whoever is available.

Also attaching things... well, actually not attaching anything now.

Final price (rough): \$14,870 (give or take).

Let us know.

Regards,

Vendor Team