

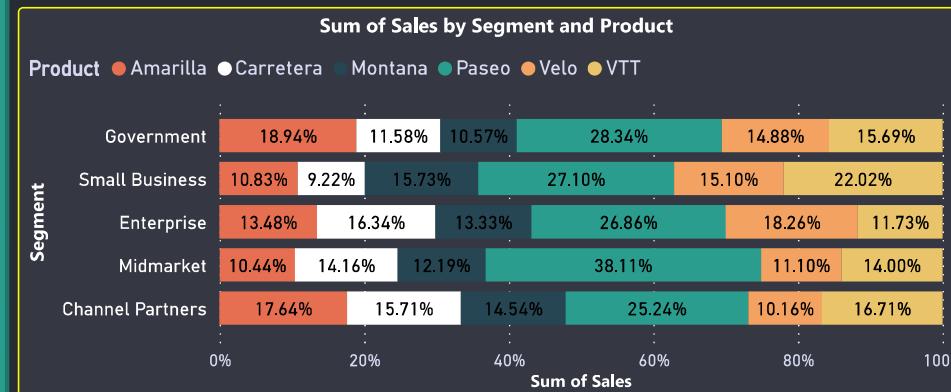
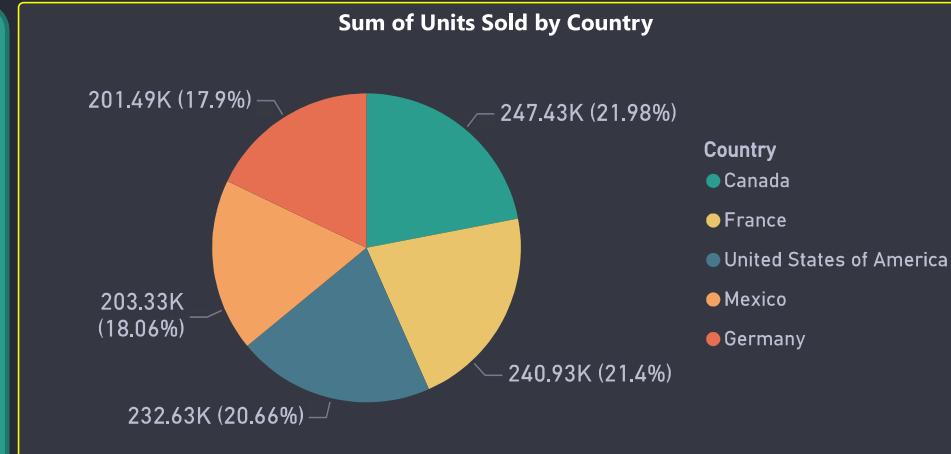
Financial Report



Country Wise Sales

Product Wise Sales

Segment Wise Sales



2013

2014

Canada accounted for 21.98% of Sum of Units Sold.

Government in Product Paseo made up 12.53% of Sum of Sales.

At 25,029,830.17, United States of America had the highest Sum of Sales and was 19.48% higher than Mexico, which had the lowest Sum of Sales at 20,949,352.11.

Across all 5 Country, Sum of Sales ranged from 20,949,352.11 to 25,029,830.17.

Country	Product	Segment	Sum of Units Sold	Year	Sum of Manuf Price	Sum of Sale Price	Sum of Sales	Sum of Profit	Sum of COGS
France	Amarilla	Channel Partners	306.00	2013	260	12	3,341.52	2,423.52	918.00
Mexico	Carretera	Channel Partners	367.00	2013	3	12	4,007.64	2,906.64	1,101.00
United States of America	Carretera	Channel Partners	386.00	2013	3	12	4,168.80	3,010.80	1,158.00
France	Amarilla	Midmarket	321.00	2013	260	15	4,766.85	1,556.85	3,210.00
Germany	Velo	Midmarket	660.00	2013	120	15	8,613.00	2,013.00	6,600.00
Mexico	VTT	Midmarket	641.00	2014	250	15	8,653.50	2,243.50	6,410.00
Mexico	Velo	Midmarket	655.00	2013	120	15	8,744.25	2,194.25	6,550.00
Germany	Carretera	Channel Partners	766.00	2013	3	12	9,100.08	6,802.08	2,298.00
Germany	Amarilla	Midmarket	711.00	2014	260	15	9,811.80	2,701.80	7,110.00
Total			1,125,806.00		67534	82900	118,726,350.26	16,893,702.26	101,832,648.00



2013

2014

January

February

March

April

May

June

July

August

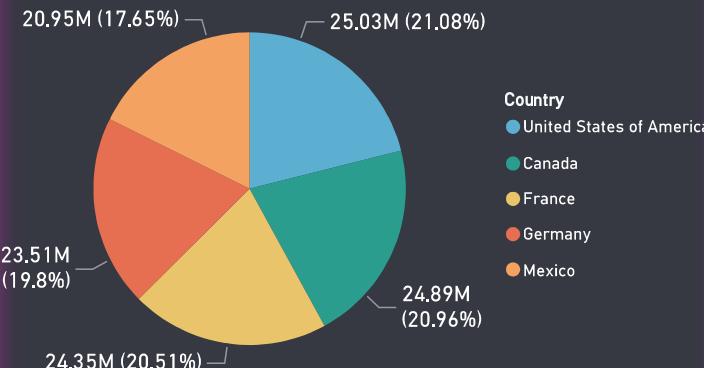
September

October

November

December

Sum of Sales by Country



118.73M

Sum of Sales

16.89M

Sum of Profit

700

Count of Units Sold

83K

Sum of Sale Price

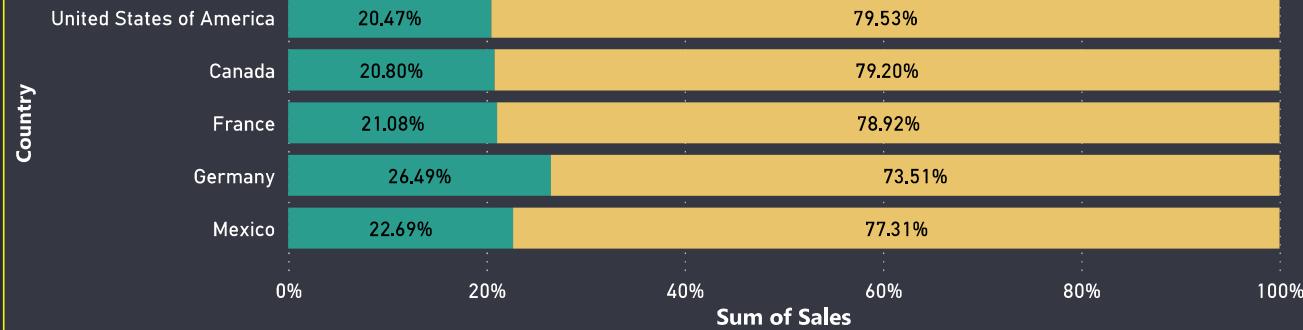
Canada

First Country

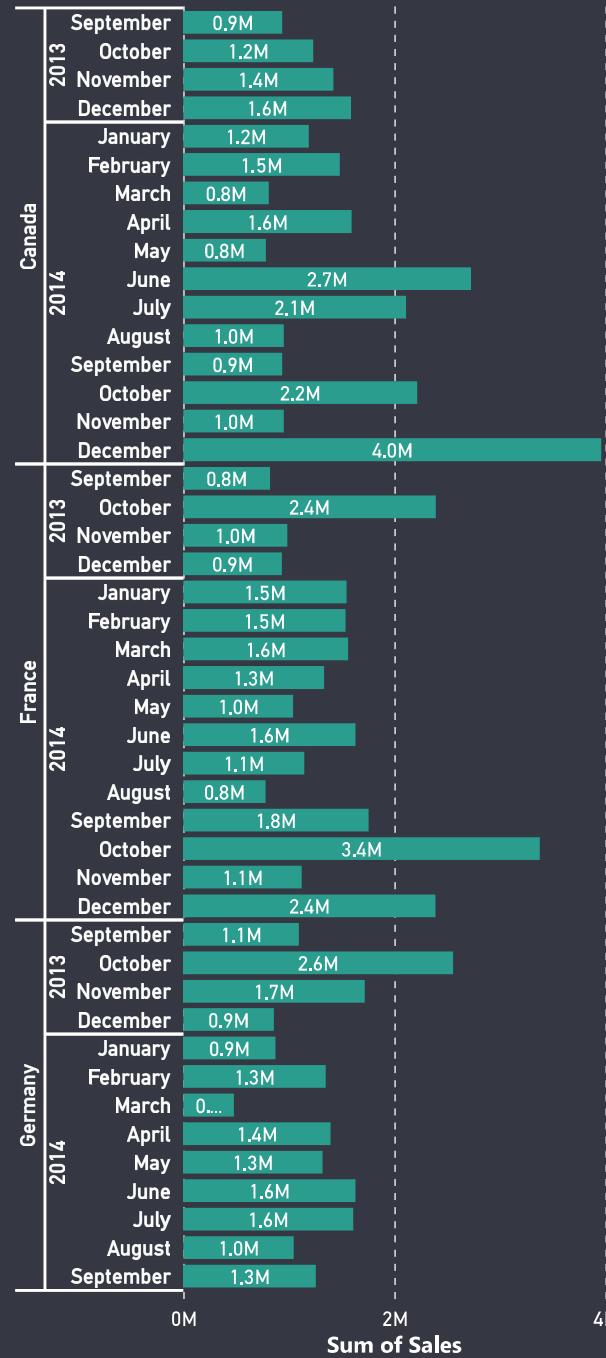
Country	Sum of Sales	Sum of Cost of Good Sold	Sum of Profit
Canada	24,887,654.88	21,358,426.00	3,529,228.89
France	24,354,172.28	20,573,151.50	3,781,020.78
Germany	23,505,340.82	19,824,952.00	3,680,388.82
Mexico	20,949,352.11	18,041,829.00	2,907,523.11
United States of America	25,029,830.17	22,034,289.50	2,995,540.66
Total	118,726,350.26	101,832,648.00	16,893,702.26

Sum of Sales by Country and Year

Year ● 2013 ○ 2014



Sum of Sales by Country, Year and Month





2013 2014

January

February

March

April

May

June

July

August

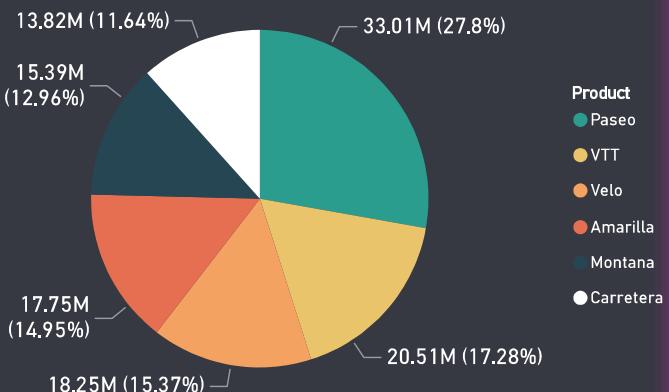
September

October

November



Sum of Sales by Product

**118.73M**

Sum of Sales

16.89M

Sum of Profit

700

Count of Units Sold

83K

Sum of Sale Price

Amarilla

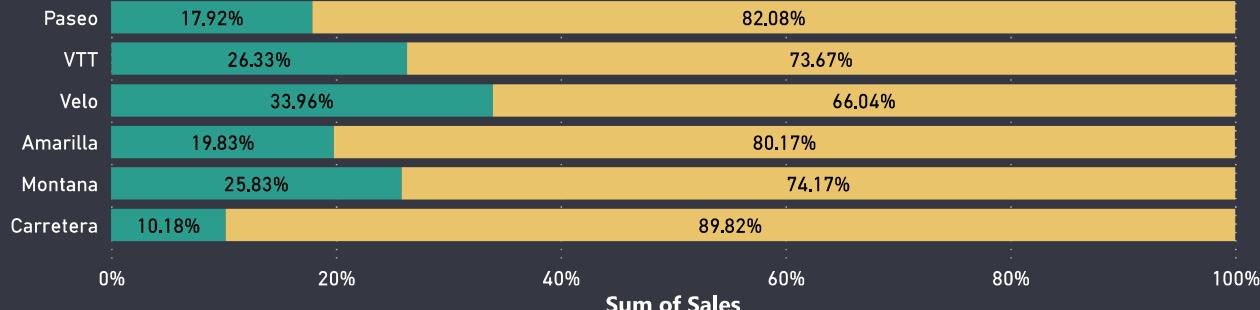
First Product

Product	Sum of Sales	Sum of Cost of Good Sold	Sum of Profit
Amarilla	17,747,116.06	14,933,012.00	2,814,104.06
Carretera	13,815,307.89	11,988,503.00	1,826,804.89
Montana	15,390,801.88	13,276,047.00	2,114,754.88
Paseo	33,011,143.95	28,213,706.00	4,797,437.95
Velo	18,250,059.47	15,944,067.00	2,305,992.47
Total	118,726,350.26	101,832,648.00	16,893,702.26

Sum of Sales by Product and Year

Year ● 2013 ○ 2014

Product



Sum of Sales by Product, Year and Month



Sum of Sales



2013

2014

January

February

March

April

May

June

July

August

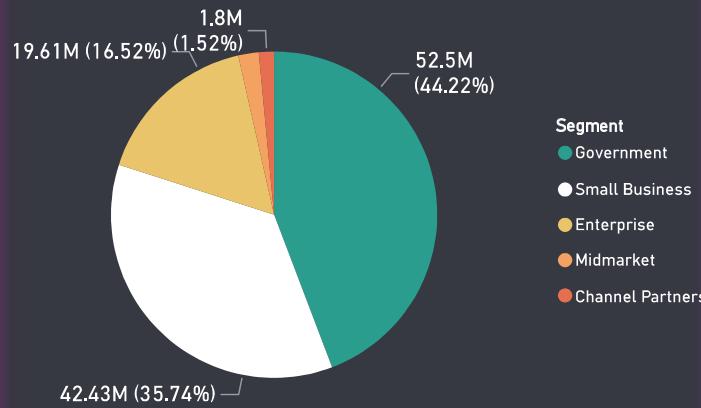
September

October

November

>

Sum of Sales by Segment



118.73M

Sum of Sales

16.89M

Sum of Profit

700

Count of Units Sold

83K

Sum of Sale Price

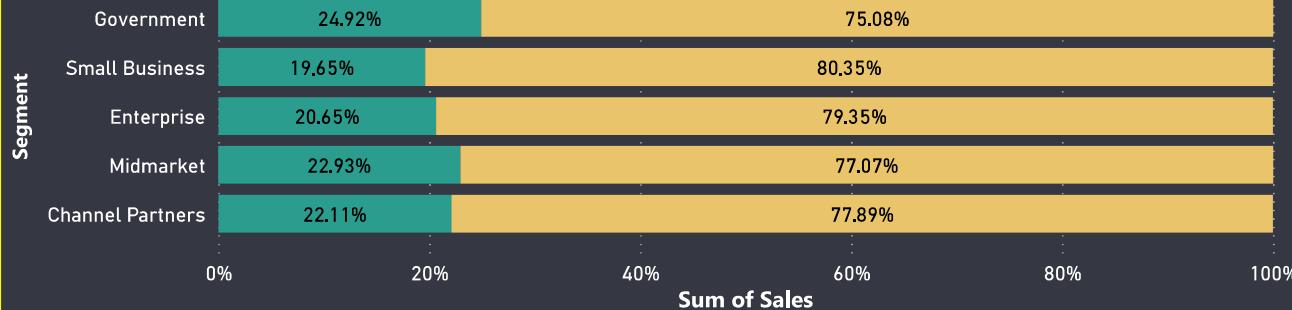
Channel Partners

First Segment

Segment	Sum of Sales	Sum of Cost of Good Sold	Sum of Profit
Channel Partners	1,800,593.64	483,790.50	1,316,803.14
Enterprise	19,611,694.38	20,226,240.00	-614,545.63
Government	52,504,260.67	41,116,087.50	11,388,173.17
Midmarket	2,381,883.08	1,721,780.00	660,103.08
Small Business	42,427,918.50	38,284,750.00	4,143,168.50
Total	118,726,350.26	101,832,648.00	16,893,702.26

Sum of Sales by Segment and Year

Year ● 2013 ○ 2014



Sum of Sales by Segment, Year and Month

Month	Channel Partners	September	0.1M
		October	0.1M
2013	November	0.1M	
	December	0.1M	
2014	January	0.1M	
	February	0.1M	
Enterprise	March	0.1M	
	April	0.1M	
2013	May	0.1M	
	June	0.2M	
2014	July	0.1M	
	August	0.1M	
September	September	0.1M	
	October	0.1M	
2014	November	0.1M	
	December	0.1M	
2013	September	0.6M	
	October	1.1M	
2014	November	1.2M	
	December	1.0M	
2013	January	0.9M	
	February	0.9M	
2014	March	1.1M	
	April	1.6M	
2013	May	1.0M	
	June	1.3M	
2014	July	1.8M	
	August	1.1M	
2013	September	0.8M	
	October	1.9M	
2014	November	0.9M	
	December	2.3M	
2013	September	1.9M	
	October	5.3M	
2014	November	3.4M	
	December	2.5M	
2013	January	2.7M	
	February	3.0M	
2014	March	2.2M	
	April	2.0M	
2013	May	2.8M	
	June	4.6M	
2014	July	3.0M	
	August	2.1M	
2013	September	3.2M	

Sum of Sales

Profit Sheet

Loss Sheet