

FILTERS

P & L statement monthly wise

region All
 division All
 market All
 FY **2019**

All values in Euro's

Note : Do not modify the report

Metrics	Column Labels						
	Q1		Q2			Q3	
	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Net Sales	6M	8M	11M	11M	7M	6M	6M
COGS	4M	5M	6M	7M	4M	4M	4M
GROSS_MARGIN	3M	3M	4M	5M	3M	3M	3M
GM %	40.87%	41.97%	41.49%	41.39%	40.87%	41.94%	41.45%

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 FY **2020**

Metrics	Column Labels						
	Q1		Q2			Q3	
	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Net Sales	17M	21M	29M	30M	17M	16M	2M
COGS	11M	13M	18M	19M	11M	10M	1M
GROSS_MARGIN	6M	8M	11M	11M	6M	6M	1M
GM %	37.77%	37.78%	37.04%	36.81%	37.75%	37.74%	36.68%

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FY

2021

Metrics	Column Labels							
	Q1			Q2			Q3	
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	
Net Sales	45M	55M	74M	78M	45M	42M	44M	
COGS	28M	35M	47M	50M	28M	27M	28M	
GROSS_MARGIN	16M	20M	27M	28M	16M	15M	16M	
GM %	36.65%	36.52%	36.29%	36.26%	36.68%	36.53%	36.37%	

Net Sales Comparison

21 vs 20	162.1%	164.7%	159.1%	161.0%	161.4%	162.5%	1981.6%
20 vs 19	164.6%	156.6%	167.3%	161.5%	162.8%	162.0%	-67.1%















Q3	Q4				Grand Total
Apr	May	Jun	Jul	Aug	
6M	6M	6M	6M	6M	87M
4M	4M	4M	4M	4M	51M
3M	3M	3M	3M	3M	36M
41.39%	40.79%	42.00%	41.48%	41.39%	41.43%

Q3	Q4				Grand Total
Apr	May	Jun	Jul	Aug	
8M	10M	15M	16M	17M	197M
5M	6M	9M	10M	10M	123M
3M	4M	6M	6M	6M	73M
37.73%	37.49%	37.27%	36.68%	36.79%	37.28%



Q3		Q4			Grand Total
Apr	May	Jun	Jul	Aug	
44M	44M	41M	44M	43M	599M
28M	28M	26M	28M	27M	381M
16M	16M	15M	16M	16M	218M
36.33%	36.63%	36.45%	36.37%	36.26%	36.43%

461.2%	347.0%	178.6%	173.9%	160.3%	204.5%
22.7%	53.1%	140.7%	148.0%	162.0%	124.8%