

HOUSING PRICE PREDICTION

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ACKNOWLEDGMENT

I would like to thank Flip Robo Technologies for providing me with the opportunity to work on this project from which I have learned a lot. I am also grateful to Mr. Shubham Yadav for his constant guidance and support.

Some of the reference sources are as follows:

- Internet
- Coding Ninjas
- Medium.com
- Analytics Vidhya
- StackOverflow

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INTRODUCTION

BUSINESS PROBLEM FRAMING

This is a real estate problem where a US based housing company named Surprise Housing has decided to invest in Australian Market. Their agenda is to buy houses in Australia at prices below their actual value in the market and sell them at high prices to gain profit. To do this this company uses data analytics to decide in which property they must invest.

Company has collected the data of previously sold houses in Australia and with the help of this data they want to know to the value of prospective properties to decide whether it will suitable to invest in the properties or not.

To know the value of Properties Company has provided data to us to do data analysis and to extract the information of attributes which are important to predict the price of the houses. They want a machine learning model which can predict the price of houses and also the significance of each important attribute in house prediction i.e, how and to what intensity each variable impacts the price of the house.

CONCEPTUAL BACKGROUND OF THE DOMAIN PROBLEM

In real estate the value of property usually increases with time as seen in many countries. One of the causes for this is due to rising population.

The value of property also depends on the proximity of the property, its size its neighbourhood and audience for which the property is subjected to be sold. For example if audience is mainly concerned of commercial purpose. Then the property which is located in densely populated area will be sold very fast and at high prices compared to the one located at remote place. Similarly if audience is concerned only on living place then property with less dense area having large area with all services will be sold at higher prices.

The company is looking at prospective properties to buy houses to enter the market. We are required to build a model using Machine Learning in order to predict the actual value of the prospective properties and decide whether to invest in them or not.

REVIEW OF LITERATURE

Houses are one of the necessary needs of each and every person around the globe and therefore housing and real estate market is one of the markets which is one of the major contributors in the world's economy.

A US-based housing company named Surprise Housing has decided to enter the Australian market. The company uses data analytics to purchase houses at a price below their actual values and flip them at a higher price.

We are required to build a model using Machine Learning in order to predict the actual value of the prospective properties and decide whether to invest in them or not.

With its great weather, cosmopolitan cities, diverse natural landscapes and relaxed lifestyle, it's no wonder that Australia remains a top pick for expats.

Living cost in Australia for one person: \$2,835 per month. Average living expenses for a couple: \$4,118 per month. Average monthly living expenses for a family of 4: \$5,378. Australia currently has the 16th highest cost of living in the world, with the USA and UK well behind at 21st and 33rd place respectively. Sydney and Melbourne are popular choices for expats moving to Australia. House pricing in some of the top Australian cities:-

Sydney - median house price A\$1,142,212

Adelaide- median house price A\$542,947

Hobbart (smaller city)- median house price A\$530,570.

MOTIVATION FOR THE PROBLEM UNDERTAKEN

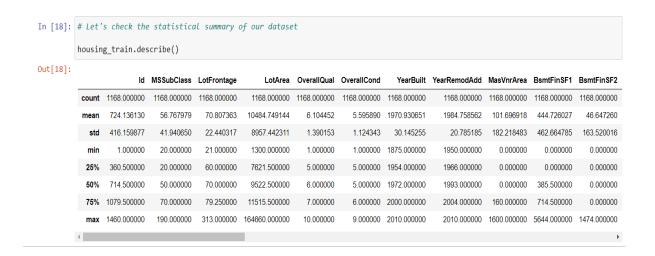
To understand real world problems where Machine Learning and Data Analysis can be applied to help organizations in various domains to make better decisions with the help of which they can gain profit or can be escaped from any loss which otherwise could be possible without the study of data .One of such domain is Real Estate.

Houses are one of the necessary need of each and every person around the globe and therefore housing and real estate market is one of the markets which is one of the major contributors in the world's economy. It is a very large market and there are various companies working in the domain. Data science comes as a very important tool to solve problems in the domain to help the companies increase their overall revenue, profits, improving their marketing strategies and focusing on changing trends in house sales and purchases. Predictive modelling, Market mix modelling, recommendation systems are some of the machine learning techniques used for achieving the business goals for housing companies. Our problem is related to one such housing company.

ANALYTICAL PROBLEM FRAMING

MATHEMATICAL/ ANALYTICAL MODELING OF THE PROBLEM

In this project we have performed various mathematical and statistical analysis such as we checked description or statistical summary of the data using describe, checked correlation using corr and also visualized it using heatmap. Then we have used Z-Score to plot outliers and remove them.



From this statistical analysis we make some of the interpretations that,

- Maximum standard deviation of 8957.44 is observed in LotArea column.
- Maximum SalePrice of a house observed is 755000 and minimum is 34900.

- In the columns Id, MSSubclass, LotArea, MasVnrArea, BsmtFinSF1,
 BsmtFinSF2, BsmtUnfsF, TotalBsmtSF, 1stFlrSF, 2ndFlrSF, LowQualFinSF,
 GrLivArea, BsmtFullBath, HalfBath, TotRmsAbvGrd, WoodDeckSF,
 OpenPorchSF, EnclosedPorch, 3SsnPorch, ScreenPorch, PoolArea, Miscval,
 salePrice mean is considerably greater than median so the columns are
 positively skewed.
- In the columns FullBath, BedroomAbvGr, Fireplaces, Garagecars, GarageArea, YrSold Median is greater than mean so the columns are negatively skewed.
- In the columns Id, MSSubClass, LotFrontage, LotArea, MasVnrArea, BsmtFinSF1, BsmtFinSF2, BsmtUnfSF, TotalBsmtSF, 1stFlrSF, 2ndFlrSF, LowQualFinSF, GrLivArea, BsmtHalfBath, BedroomAbvGr, ToRmsAbvGrd, GarageArea, WoodDeckSF, OpenPorchSF, EnclosedPorch, 3SsnPorch, ScreenPorch, PoolArea, MiscVal, SalePrice there is considerable difference between the 75 percentile and maximum so outliers are present.

DATA SOURCES AND THEIR FORMATS

The variable features of this problem statement are as:

MSSubClass: Identifies the type of dwelling involved in the sale

MSZoning: Identifies the general zoning classification of the sale

LotFrontage: Linear feet of street connected to property

LotArea: Lot size in square feet

Street: Type of road access to property

Alley: Type of alley access to property

LotShape: General shape of property

LandContour: Flatness of the property

Utilities: Type of utilities available

LotConfig: Lot configuration

LandSlope: Slope of property

Neighborhood: Physical locations within Ames city limits

Condition1: Proximity to various conditions

Condition2: Proximity to various conditions (if more than one is present)

BldgType: Type of dwelling

HouseStyle: Style of dwelling

OverallQual: Rates the overall material and finish of the house

OverallCond: Rates the overall condition of the house

YearBuilt: Original construction date

YearRemodAdd: Remodel date (same as construction date if no remodeling or

additions)

RoofStyle: Type of roof

RoofMatl: Roof material

Exterior1st: Exterior covering on house

Exterior2nd: Exterior covering on house (if more than one material)

MasVnrType: Masonry veneer type

MasVnrArea: Masonry veneer area in square feet

ExterQual: Evaluates the quality of the material on the exterior

ExterCond: Evaluates the present condition of the material on the exterior

Foundation: Type of foundation

BsmtQual: Evaluates the height of the basement

BsmtCond: Evaluates the general condition of the basement

BsmtExposure: Refers to walkout or garden level walls

BsmtFinType1: Rating of basement finished area

BsmtFinSF1: Type 1 finished square feet

BsmtFinType2: Rating of basement finished area (if multiple types)

BsmtFinSF2: Type 2 finished square feet

BsmtUnfSF: Unfinished square feet of basement area

TotalBsmtSF: Total square feet of basement area

Heating: Type of heating

HeatingQC: Heating quality and condition

CentralAir: Central air conditioning

Electrical: Electrical system

1stFlrSF: First Floor square feet

2ndFlrSF: Second floor square feet

LowQualFinSF: Low quality finished square feet (all floors)

GrLivArea: Above grade (ground) living area square feet

BsmtFullBath: Basement full bathrooms

BsmtHalfBath: Basement half bathrooms

FullBath: Full bathrooms above grade

HalfBath: Half baths above grade

Bedroom: Bedrooms above grade (does NOT include basement bedrooms)

Kitchen: Kitchens above grade

KitchenQual: Kitchen quality

TotRmsAbvGrd: Total rooms above grade (does not include bathrooms)

Functional: Home functionality (Assume typical unless deductions are warranted)

Fireplaces: Number of fireplaces

FireplaceQu: Fireplace quality

GarageType: Garage location

GarageYrBlt: Year garage was built

GarageFinish: Interior finish of the garage

GarageCars: Size of garage in car capacity

GarageArea: Size of garage in square feet

GarageQual: Garage quality

GarageCond: Garage condition

PavedDrive: Paved driveway

WoodDeckSF: Wood deck area in square feet

OpenPorchSF: Open porch area in square feet

EnclosedPorch: Enclosed porch area in square feet

3SsnPorch: Three season porch area in square feet

ScreenPorch: Screen porch area in square feet

PoolArea: Pool area in square feet

PoolQC: Pool quality

Fence: Fence quality

MiscFeature: Miscellaneous feature not covered in other categories

MiscVal: \$Value of miscellaneous feature

MoSold: Month Sold (MM)

YrSold: Year Sold (YYYY)

SaleType: Type of sale

SaleCondition: Condition of sale

```
In [7]: # Let's check the information of our dataset
       housing_train.info()
        <class 'pandas.core.frame.DataFrame'>
       RangeIndex: 1168 entries, 0 to 1167
       Data columns (total 81 columns):
                         Non-Null Count Dtype
        0
            Ιd
                          1168 non-null
                                          int64
            MSSubClass
                         1168 non-null
                                         int64
        1
                        1168 non-null
954 non-null
1168 non-null
            MSZoning
                                          object
            LotFrontage
        3
                                          float64
            LotArea
                                          int64
                          1168 non-null
            Street
        5
                                          object
        6
            Alley
                          77 non-null
                                          object
            LotShape
        7
                         1168 non-null
                                          object
            LandContour 1168 non-null
        8
                                          object
                          1168 non-null
        9
            Utilities
                                          object
                       1168 non-null
        10 LotConfig
                                          object
        11
            LandSlope
                          1168 non-null
                                          object
            Neighborhood
        12
                          1168 non-null
                                          object
            Condition1
                          1168 non-null
        13
                                          object
        14
            Condition2
                         1168 non-null
                                          object
        15
            BldgType
                          1168 non-null
                                          object
            HouseStyle
                         1168 non-null
        16
                                          object
                         1168 non-null
        17
            OverallQual
                                          int64
            OverallCond
        18
                          1168 non-null
                                          int64
                          1168 non-null
                                          int64
        19
            YearBuilt
        20 YearRemodAdd 1168 non-null
                                          int64
      21
         RoofStyle
                         1168 non-null
                                          object
      22
          RoofMatl
                         1168 non-null
                                          object
      23
          Exterior1st
                         1168 non-null
                                          object
         Exterior2nd 1168 non-null MasVnrType 1161 non-null
      24
                                          object
      25
         MasVnrType
                                          object
      26 MasVnrArea
                        1161 non-null
                                          float64
          ExterQual
      27
                         1168 non-null
                                          object
      28
          ExterCond
                         1168 non-null
                                          object
      29
          Foundation
                         1168 non-null
                                          object
          BsmtQual
      30
                         1138 non-null
                                          object
                                          object
      31
          BsmtCond
                         1138 non-null
          BsmtExposure 1137 non-null
      32
                                          object
      33
          BsmtFinType1 1138 non-null
                                          object
      34
          BsmtFinSF1
                         1168 non-null
                                          int64
      35
          BsmtFinType2
                         1137 non-null
                                          object
          BsmtFinSF2 1168 non-null
BsmtUnfSF 1168 non-null
      36
                                          int64
      37
                                          int64
         TotalBsmtSF 1168 non-null
      38
                                          int64
      39
          Heating
                        1168 non-null
                                          object
                         1168 non-null
     40
         HeatingQC
                                          object
          CentralAir
                         1168 non-null
     41
                                          object
          Electrical
      42
                         1168 non-null
                                          object
      43
          1stFlrSF
                         1168 non-null
                                          int64
          2ndFlrSF
                         1168 non-null
     44
                                          int64
     45
          LowQualFinSF 1168 non-null
                                          int64
          GrLivArea
                        1168 non-null
      46
                                          int64
     47
          BsmtFullBath 1168 non-null
                                          int64
          BsmtHalfBath
      48
                         1168 non-null
                                          int64
      49
          FullBath
                         1168 non-null
                                          int64
      50
          HalfBath
                         1168 non-null
                                          int64
```

```
BedroomAbvGr 1168 non-null
                                     1nt64
 52
     KitchenAbvGr
                    1168 non-null
                                     int64
 53
     KitchenQual
                    1168 non-null
                                    object
     TotRmsAbvGrd
 54
                    1168 non-null
                                     int64
    Functional
 55
                    1168 non-null
                                    object
 56
    Fireplaces
                    1168 non-null
                                    int64
    FireplaceQu
 57
                    617 non-null
                                    object
                   1104 non-null
1104 non-null
 58
    GarageType
                                    object
    GarageYrBlt
                                    float64
 59
    GarageFinish 1104 non-null
 60
                                    object
    GarageCars
                                     int64
                    1168 non-null
 61
    GarageArea
 62
                    1168 non-null
                                    int64
    GarageQual
                    1104 non-null
                                    object
 63
 64
                    1104 non-null
                                    object
    GarageCond
 65
    PavedDrive
                    1168 non-null
                                    object
                                    int64
    WoodDeckSF
                    1168 non-null
 66
     OpenPorchSF
                                     int64
 67
                    1168 non-null
    EnclosedPorch 1168 non-null
 68
                                     int64
 69
     3SsnPorch
                    1168 non-null
                                     int64
                   1168 non-null
     ScreenPorch
                                    int64
     PoolArea
                    1168 non-null
                                     int64
                    7 non-null
     PoolQC
                                    object
 73
     Fence
                    237 non-null
                                    object
    MiscFeature 44 non-null
 74
                                    object
 75
    MiscVal
                    1168 non-null
                                     int64
 76
    MoSold
                    1168 non-null
                                     int64
 77
     YrSold
                    1168 non-null
                                     int64
 78
    SaleType
                    1168 non-null
                                    object
     SaleCondition 1168 non-null
 79
                                    object
 80
    SalePrice
                    1168 non-null
                                     int64
dtypes: float64(3), int64(35), object(43)
memory usage: 739.2+ KB
```

```
In [6]: # Let's check the data types of our columns
        housing_train.dtypes
Out[6]: Id
                            int64
        MSSubClass
                            int64
        MSZoning
                           object
        LotFrontage
                         float64
        LotArea
                            int64
        MoSold
                            int64
        YrSold
                            int64
        SaleType
                           object
        SaleCondition
                           object
        SalePrice
                            int64
        Length: 81, dtype: object
```

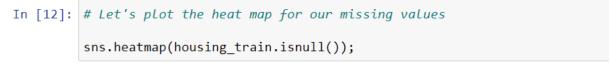
DATA PREPROCESSING DONE

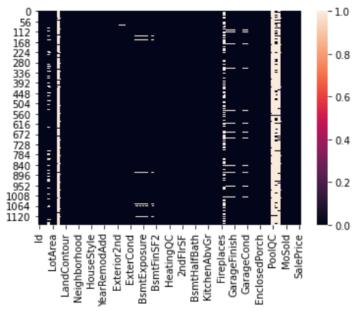
After loading all the required libraries we loaded the data into our jupyter notebook.

```
In [1]: # Let's import all the required libraries
        import pandas as pd
        import numpy as np
        import matplotlib.pyplot as plt
        import seaborn as sns
        %matplotlib inline
        pd.pandas.set_option('display.max_columns',None)
        from sklearn.decomposition import PCA
        from sklearn.preprocessing import StandardScaler
        from scipy import stats
        from sklearn.metrics import mean_absolute_error
        from sklearn.metrics import mean_squared_error
        from sklearn.metrics import r2 score
        from sklearn import linear_model
        from sklearn.linear model import LinearRegression
        from sklearn.model selection import train test split
        from sklearn.linear_model import LinearRegression,Lasso,Ridge,Elastic
        from sklearn.svm import SVR
        from sklearn.neighbors import KNeighborsRegressor
        from sklearn.tree import DecisionTreeRegressor
        from sklearn.ensemble import RandomForestRegressor
        from sklearn.ensemble import AdaBoostRegressor
        from sklearn.ensemble import GradientBoostingRegressor
        from sklearn.model_selection import GridSearchCV,cross_val_score
        from sklearn.model_selection import GridSearchCV
          from sklearn.ensemble import RandomForestRegressor
          from sklearn.ensemble import AdaBoostRegressor
          from sklearn.ensemble import GradientBoostingRegressor
          from sklearn.model selection import GridSearchCV,cross val score
          from sklearn.model_selection import GridSearchCV
          #importing warnings
          import warnings
          warnings.filterwarnings('ignore')
 In [2]: # Let's load our dataset
          housing_train=pd.read_csv("Housing train.csv")
          housing_train
 Out[2]:
                    MSSubClass
                               MSZoning LotFrontage LotArea Street Alley LotShape
             0 127
                           120
                                     RL
                                               NaN
                                                      4928
                                                            Pave
                                                                  NaN
                                                                            IR1
             1 889
                            20
                                     RL
                                               95.0
                                                     15865
                                                            Pave
                                                                  NaN
                                                                            IR1
             2 793
                            60
                                     RL
                                               92.0
                                                      9920
                                                            Pave
                                                                  NaN
                                                                            IR1
             3 110
                            20
                                     RL
                                              105.0
                                                      11751
                                                            Pave
                                                                  NaN
                                                                            IR1
                                     RL
                                               NaN
                                                      16635
                                                                            IR1
                422
                            20
                                                            Pave
                                                                  NaN
```

Feature Engineering has been used for cleaning of the data. Some unused columns have been deleted and even some columns have been bifurcated which was used in the prediction. We first done data cleaning. We first looked percentage of values missing in columns then we imputed missing values.

```
In [10]: # Let's check the missing values of top 30 columns
          housing train.isnull().sum().sort values(ascending = False).head(30)
Out[10]:
          PoolQC
                           1161
          MiscFeature
                           1124
          Alley
                           1091
          Fence
                            931
          FireplaceQu
                            551
          LotFrontage
                            214
          GarageType
                             64
          GarageCond
                             64
          GarageYrBlt
                             64
          GarageFinish
                             64
                             64
          GarageQual
          BsmtExposure
                             31
          BsmtFinType2
          BsmtFinType1
                             30
          BsmtCond
                             30
          BsmtQual
                             30
                              7
7
          MasVnrArea
          MasVnrType
                              0
          Exterior2nd
          Exterior1st
                              0
          OverallCond
                              0
          ExterQual
          ExterCond
          Foundation
                              0
          RoofMat1
```





Your selected dataframe has 81 columns. There are 18 columns that have missing values.

Out[13]:

| | Missing Values | % of Total Values | | |
|-------------|----------------|-------------------|--|--|
| PoolQC | 1161 | 99.4 | | |
| MiscFeature | 1124 | 96.2 | | |
| Alley | 1091 | 93.4 | | |
| Fence | 931 | 79.7 | | |
| FireplaceQu | 551 | 47.2 | | |

Out[13]:

| | Missing Values | % of Total Values | | |
|--------------|----------------|-------------------|--|--|
| PoolQC | 1161 | 99.4 | | |
| MiscFeature | 1124 | 96.2 | | |
| Alley | 1091 | 93.4 | | |
| Fence | 931 | 79.7 | | |
| FireplaceQu | 551 | 47.2 | | |
| LotFrontage | 214 | 18.3 | | |
| GarageType | 64 | 5.5 | | |
| GarageYrBlt | 64 | 5.5 | | |
| GarageFinish | 64 | 5.5 | | |
| GarageQual | 64 | 5.5 | | |
| GarageCond | 64 | 5.5 | | |
| BsmtExposure | 31 | 2.7 | | |
| BsmtFinType2 | 31 | 2.7 | | |
| BsmtCond | 30 | 2.6 | | |
| BsmtFinType1 | 30 | 2.6 | | |
| BsmtQual | 30 | 2.6 | | |
| MasVnrArea | 7 | 0.6 | | |
| MasVnrType | 7 | 0.6 | | |

```
In [8]: # Let's explore the categorical columns
        for column in housing_train.columns:
            if housing_train[column].dtypes == object:
                print(str(column) + ' : ' + str(housing_train[column].unique(
                print(housing_train[column].value_counts())
                print('\n')
        MSZoning : ['RL' 'RM' 'FV' 'RH' 'C (all)']
        RM
                   163
        FV
                    52
                    16
        C (all)
        Name: MSZoning, dtype: int64
        Street : ['Pave' 'Grvl']
        Pave
                1164
        Grvl
        Name: Street, dtype: int64
        Alley: [nan 'Grvl' 'Pave']
        Grvl
                41
        Pave
                36
        Name: Alley, dtype: int64
```

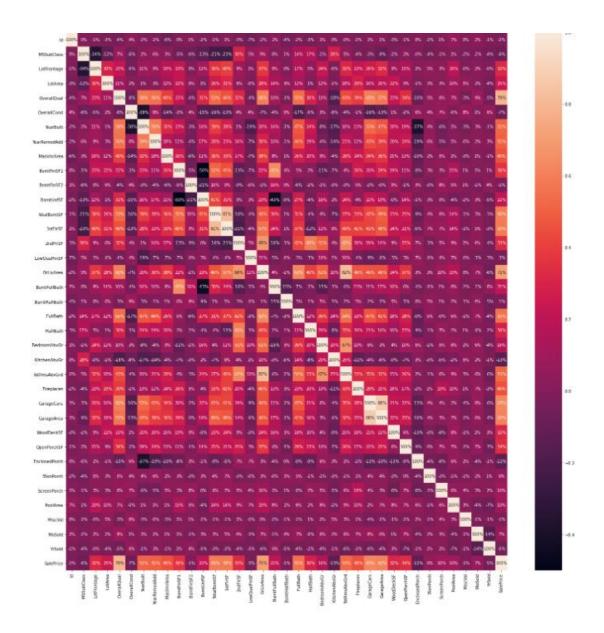
We observed that there is only one unique value present in Utilities so will be dropping this column. Then we encoded all the categorical columns into numerical columns using dummy variables.

```
In [8]: # Let's explore the categorical columns
        for column in housing_train.columns:
            if housing_train[column].dtypes == object:
                print(str(column) + ' : ' + str(housing_train[column].unique(
                print(housing_train[column].value_counts())
                print('\n')
        Street : ['Pave' 'Grvl']
        Pave
              1164
        Grvl
        Name: Street, dtype: int64
        Alley: [nan 'Grvl' 'Pave']
        Grvl
        Pave
                36
        Name: Alley, dtype: int64
        LotShape : ['IR1' 'Reg' 'IR2' 'IR3']
        Reg
              740
        IR1
              390
        IR2
              32
        TR3
```

Then we checked the correlation with the help of heatmap.

```
# Let's plot the heat map

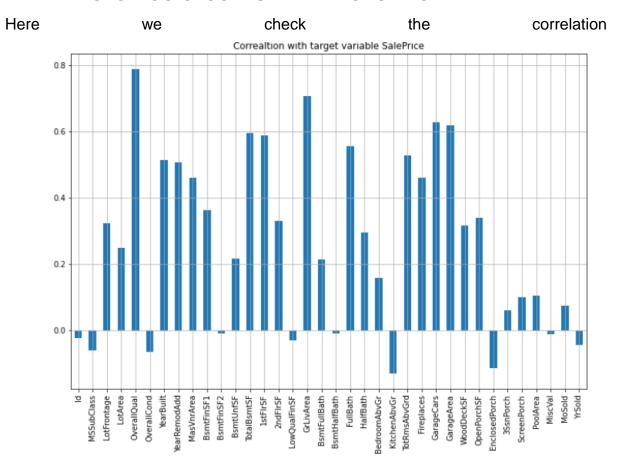
plt.figure(figsize=(24,24))
sns.heatmap(housing_train_cor,annot=True,fmt='.0%')
plt.show()
```



While checking the heatmap of correlation we observed that:

- SalePrice is highly positively correlated with the columns OverallQual, YearBuilt, YearRemodAdd, TotalBsmtSF, 1stFlrSF, GrLivArea, FullBath, TotRmsAbvGrd, GarageCars, GarageArea.
- SalePrice is negatively correlated with OverallCond, KitchenAbvGr, Encloseporch, YrSold.
- We observe multicollinearity in between columns so we will be using Principal Component Analysis(PCA).
- No correlation has been observed between the column Id and other columns so we will be dropping this column.

DATA INPUTS- LOGIC- OUTPUT RELATIONSHIPS



between all our feature variables with target variable label

```
In [21]: # Let's check the correlation with target variable 'SalePrice'

plt.figure(figsize=(12,8))
housing_train.drop('SalePrice', axis=1).corrwith(housing_train['SalePrice']).plot(kind='bar',grid=True)
plt.xticks(rotation='vertical')
plt.title("Correaltion with target variable SalePrice");
```

- 1. The column OverallQual is most positively correlated with SalePrice.
- 2. The column KitchenAbvGrd is most negatively correlated with SalePrice.

Set of assumptions related to the problem under consideration

By looking into the target variable label we assumed that it was a Regression type of problem.

We observed multicollinearity in between columns so we assumed that we will be using Principal Component Analysis (PCA).

We also observed that only one single unique value was present in Utilities column so we assumed that we will be dropping these columns.

HARDWARE AND SOFTWARE REQUIREMENTS AND TOOLS USED HARDWARE:

HP ENVI X360AQ105X

SOFTWARE:

Jupyter Notebook (Anaconda 3) – Python 3.7.6

Microsoft package 2013

LIBRARIES:

The tools, libraries and packages we used for accomplishing this project are pandas, numpy, matplotlib, seaborn, scipy stats, sklearn.decomposition pca, sklearn standardscaler, GridSearchCV, joblib.

```
In [1]: # Let's import all the required libraries
        import pandas as pd
        import numpy as np
        import matplotlib.pyplot as plt
        import seaborn as sns
        %matplotlib inline
        pd.pandas.set_option('display.max_columns',None)
        from sklearn.decomposition import PCA
        from sklearn.preprocessing import StandardScaler
        from scipy import stats
        from sklearn.metrics import mean absolute error
        from sklearn.metrics import mean_squared_error
        from sklearn.metrics import r2 score
        from sklearn import linear model
        from sklearn.linear model import LinearRegression
        from sklearn.model selection import train test split
        from sklearn.linear model import LinearRegression, Lasso, Ridge, Elastic
        from sklearn.svm import SVR
        from sklearn.neighbors import KNeighborsRegressor
        from sklearn.tree import DecisionTreeRegressor
        from sklearn.ensemble import RandomForestRegressor
        from sklearn.ensemble import AdaBoostRegressor
        from sklearn.ensemble import GradientBoostingRegressor
        from sklearn.model selection import GridSearchCV,cross val score
        from sklearn.model_selection import GridSearchCV
```

From sklearn.preprocessing import StandardScaler

As these columns are different in scale, they are standardized to have common scale while building machine learning model. This is useful when you want to compare data that correspond to different units.

from sklearn.preprocessing import Label Encoder

Label Encoder and One Hot Encoder. These two encoders are parts of the SciKit Learn library in Python, and they are used to convert categorical data, or text data, into numbers, which our predictive models can better understand.

from sklearn.model_selection import train_test_split,cross_val_score

Train_test_split is a function in Sklearn model selection for splitting data arrays into two subsets: for training data and for testing data. With this function, you don't need

to divide the dataset manually. By default, Sklearn train_test_split will make random partitions for the two subsets.

Through pandas library we loaded our csv file 'Data file' into dataframe and performed data manipulation and analysis.

With the help of numpy we worked with arrays.

With the help of matplotlib and seaborn we did plot various graphs and figures and done data visualization.

With scipy stats we treated outliers through winsorization technique.

With sklearn.decomposition's pca package we reduced the number of feature variables from 256 to 100 by plotting scrre plot with their Eigenvalues and chose the number of columns on the basis of their nodes.

With sklearn's standardscaler package we scaled all the feature variables onto single scale.

MODEL TRAINING

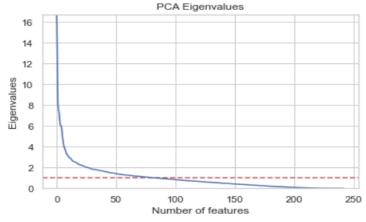
```
In [64]: housing_train_x=housing_train_cap.drop(columns=['SalePrice'],axis=1)
    y=housing_train_cap['SalePrice']

In [65]: #Scaling input variables
    sc=StandardScaler()
    x=sc.fit_transform(housing_train_x)
    x=pd.DataFrame(x,columns=housing_train_x.columns)
```

PCA

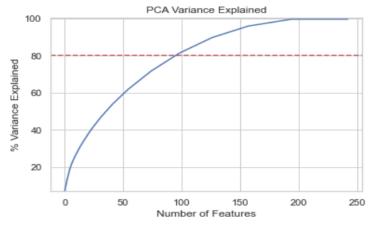
```
In [67]: # Let's plot the PCA components

plt.ylabel('Eigenvalues')
plt.xlabel('Number of features')
plt.title('PCA Eigenvalues')
plt.ylim(0,max(covar_matrix.explained_variance_))
plt.style.context('seaborn-whitegrid')
plt.axhline(y=1, color='r', linestyle='--')
plt.plot(covar_matrix.explained_variance_)
plt.show()
```



```
In [68]: variance = covar_matrix.explained_variance_ratio_
    var=np.cumsum(np.round(covar_matrix.explained_variance_ratio_, decima)

plt.ylabel('% Variance Explained')
    plt.xlabel('Number of Features')
    plt.title('PCA Variance Explained')
    plt.ylim(min(var),100.5)
    plt.style.context('seaborn-whitegrid')
    plt.axhline(y=80, color='r', linestyle='--')
    plt.plot(var)
    plt.show()
```



```
In [69]: pca=PCA(n_components=90)
    xpca=pca.fit_transform(x)
    x=xpca
```

In [70]: pd.DataFrame(data=x)

Out[70]:

| | 0 | 1 | 2 | 3 | 4 | 5 | 6 | |
|------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|------|
| 0 | 0.024209 | -1.896947 | 0.132640 | 0.813270 | -2.206811 | -1.804833 | 1.036208 | 1.1 |
| 1 | -2.247517 | -4.219125 | 2.434139 | 2.469253 | 5.428170 | 2.217708 | 4.360840 | -0.5 |
| 2 | -3.177182 | -0.067218 | 0.034345 | -0.530133 | 1.284218 | -2.884045 | 1.488233 | 0.1 |
| 3 | -2.108238 | -3.530568 | 1.215632 | 2.012254 | 1.144286 | 0.329085 | -3.080266 | -0.1 |
| 4 | -3.131157 | -1.375629 | 0.344610 | 1.784063 | 0.114215 | -0.337610 | -0.860078 | 1.6 |
| | | | | | | | | |
| 1163 | 3.795608 | -2.918561 | -1.472008 | -0.273291 | -2.503337 | 0.282884 | -1.206214 | -0.2 |
| 1164 | 4.015034 | 2.373341 | 10.993851 | -4.930151 | -3.243407 | 0.557196 | 0.472869 | -1.4 |
| 1165 | 0.639942 | -1.219614 | -0.937151 | -1.445215 | -1.285738 | -5.676654 | 0.848904 | 3.3 |
| 1166 | 6.935130 | 2.136400 | -2.252290 | -2.371354 | 2.506539 | 1.338418 | -0.222883 | -0.6 |
| 1167 | -3.748656 | 1.997020 | -0.459500 | -0.736154 | -0.689951 | -2.325993 | 1.362231 | -1.7 |
| | | | | | | | | |

1168 rows × 90 columns

from sklearn.linear_model import LogisticRegression

The library sklearn can be used to perform logistic regression in a few lines as shown using the LogisticRegression class. It also supports multiple features. It requires the input values to be in a specific format hence they have been reshaped before training using the fit method.

from sklearn.tree import DecisionTreeClassifier

Decision Tree is a white box type of ML algorithm. It shares internal decision-making logic, which is not available in the black box type of algorithms such as Neural Network. Its training time is faster compared to the neural network algorithm. The time complexity of decision trees is a function of the number of records and number of attributes in the given data. The decision tree is a distribution-free or non-parametric method, which does not depend upon probability distribution assumptions. Decision trees can handle high dimensional data with good accuracy

from sklearn.ensemble import RandomForestClassifier

A random forest is a meta estimator that fits a number of decision tree classifiers on various sub-samples of the dataset and uses averaging to improve the predictive accuracy and control over-fitting. The sub-sample size is controlled with the max_samples parameter if bootstrap=True (default), otherwise the whole dataset is used to build each tree.

Through GridSearchCV we were able to find the right parameters for hyperparameter tuning. Through joblib we saved our model in csv format.

MODEL/S DEVELOPMENT AND EVALUATION

IDENTIFICATION OF POSSIBLE PROBLEM-SOLVING APPROACHES (METHODS)

We first converted all our categorical variables to numeric variables with the help of dummy variables to checkout and dropped the columns which we felt were unnecessary. We observed skewness in data so we tried to remove the skewness through treating outliers with winsorization technique.

The data was improper scaled so we scaled the feature variables on a single scale using sklearn's StandardScaler package.

There were too many (256) feature variables in the data so we reduced it to 100 with the help of Principal Component Analysis(PCA) by plotting Eigenvalues and taking the number of nodes as our number of feature variables.

TESTING OF IDENTIFIED APPROACHES (ALGORITHMS)

The algorithms we used for the training and testing are as follows:-

- Linear Regression
- Lasso
- Ridge
- Elastic Net
- SVR
- KNeighbors Regressor
- Decision Tree Regressor
- Random Forest Regressor
- Ada Boost Regressor
- Gradient Boosting Regressor

RUN AND EVALUATE SELECTED MODELS

```
In [73]: model=[LinearRegression(),
                DecisionTreeRegressor(),
                KNeighborsRegressor(),
                SVR(),
                Lasso(),
                Ridge(),
                ElasticNet(),
                RandomForestRegressor(),
                AdaBoostRegressor(),
                GradientBoostingRegressor()
         for m in model:
             m.fit(x_train,y_train)
             print('score of',m,'is:',m.score(x_train,y_train))
             predm=m.predict(x_test)
             print('Error:')
             print('Mean absolute error:',mean absolute error(y test,predm))
             print('Mean squared error:',mean squared error(y test,predm))
             print('Root Mean Squared Error:',np.sqrt(mean squared error(y tes
             print("r2_score:",r2_score(y_test,predm))
             print('*****
             print('\n')
```

```
score of LinearRegression() is: 0.8228495368700252
Error:
Mean absolute error: 21805.768654407417
Mean squared error: 1050342129.3284745
Root Mean Squared Error: 32408.982232221897
r2 score: 0.8399373085177295
******************
score of DecisionTreeRegressor() is: 1.0
Error:
Mean absolute error: 31359.418803418805
Mean squared error: 1874550145.2564104
Root Mean Squared Error: 43296.075402470495
r2 score: 0.7143354215830102
*************************
score of KNeighborsRegressor() is: 0.7907231497562741
Error:
Mean absolute error: 26583.544444444447
Mean squared error: 1539525411.2545302
Root Mean Squared Error: 39236.78645422596
r2 score: 0.7653901771146742
********************
```

```
score of SVR() is: -0.045684746681192934
Frror:
Mean absolute error: 58256.37313723461
Mean squared error: 6883587037.077791
Root Mean Squared Error: 82967.38538171364
r2 score: -0.04899673872128396
      *****************
score of Lasso() is: 0.8228495270862598
Error:
Mean absolute error: 21802.83997938824
Mean squared error: 1050198314.0557423
Root Mean Squared Error: 32406.76339987908
r2_score: 0.8399592246715113
score of Ridge() is: 0.8228494764569273
Error:
Mean absolute error: 21798.74752559169
Mean squared error: 1050034922.0479769
Root Mean Squared Error: 32404.242346457922
r2 score: 0.8399841241435969
**********************
score of ElasticNet() is: 0.8157053308542571
Error:
Mean absolute error: 20530.56921156668
Mean squared error: 1042532743.7144129
Root Mean Squared Error: 32288.27563860314
r2 score: 0.8411273886309673
*******************
score of RandomForestRegressor() is: 0.9675889141114626
Error:
Mean absolute error: 21720.597521367523
Mean squared error: 1132352401.6918838
Root Mean Squared Error: 33650.44430155245
r2 score: 0.8274396807856363
**********************
score of AdaBoostRegressor() is: 0.8284721097456915
Mean absolute error: 31348.140379197303
Mean squared error: 1712251988.095036
Root Mean Squared Error: 41379.366695190445
r2 score: 0.7390682006770667
**********************
```

KEY METRICS FOR SUCCESS IN SOLVING PROBLEM UNDER CONSIDERATION

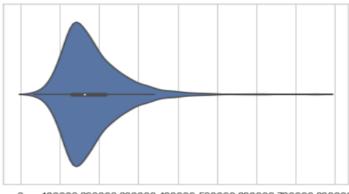
We used the metric Root Mean Squared Error by selecting the Ridge Regressor model which was giving us best(minimum) RMSE score.

VISUALIZATIONS

Data Visualization

Univatriate Analysis

```
In [22]: # Let's Check the target variable
sns.set(style='whitegrid')
sns.violinplot(housing_train['SalePrice'])
plt.show()
housing_train['SalePrice'].value_counts()
```



0 100000 200000 300000 400000 500000 600000 700000 800000 SalePrice

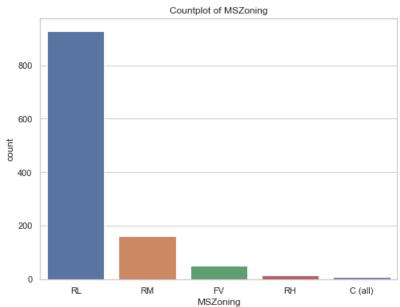
```
Out[22]: 140000
                    18
          135000
                    16
          155000
                    12
          139000
                    11
          160000
          126175
                     1
          204000
                     1
          186000
                      1
          369900
                      1
          105500
                     1
          Name: SalePrice, Length: 581, dtype: int64
```

Maximum number of SalePrice lies between 140000 and 230000.

```
In [23]: # Let's check the column MsZoning

plt.subplots(figsize=(8,6))
sns.countplot(x="MSZoning", data=housing_train)
plt.title("Countplot of MSZoning")
plt.xlabel('MSZoning')
plt.ylabel("count")
plt.show()

housing_train['MSZoning'].value_counts()
```



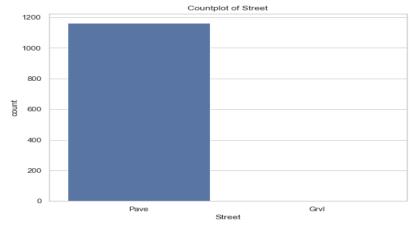
```
Out[23]: RL 928
RM 163
FV 52
RH 16
C (all) 9
Name: MSZoning, dtype: int64
```

Maximum, 928 number of MSZoning are RL.

```
In [24]: # Let's check the column Street

plt.subplots(figsize=(8,6))
    sns.countplot(x="Street", data=housing_train)
    plt.title("Countplot of Street")
    plt.xlabel('Street')
    plt.ylabel("count")
    plt.show()

housing_train['Street'].value_counts()
```



Out[24]: Pave 1164 Grvl 4 Name: Street, dtype: int64

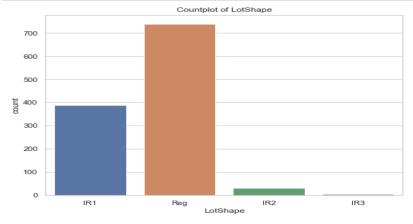
Observation:

Maximum, 1164 number of Street are Pave where as only 4 are Grvl.

```
In [25]: # Let's check the column LotShape

plt.subplots(figsize=(8,6))
    sns.countplot(x="LotShape", data=housing_train)
    plt.title("Countplot of LotShape")
    plt.xlabel('LotShape')
    plt.ylabel("count")
    plt.show()

housing_train['LotShape'].value_counts()
```

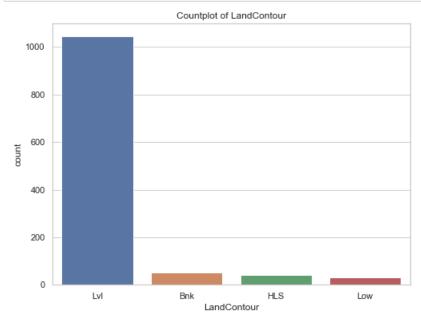


Out[25]: Reg 740 IR1 390 IR2 32 IR3 6 Name: LotShape, dtype: int64

Maximum, 740 number of LotShape are Reg.

```
In [26]: # Let's check the column LandContour

plt.subplots(figsize=(8,6))
sns.countplot(x="LandContour", data=housing_train)
plt.title("Countplot of LandContour")
plt.xlabel('LandContour')
plt.ylabel("count")
plt.show()
housing_train['LandContour'].value_counts()
```



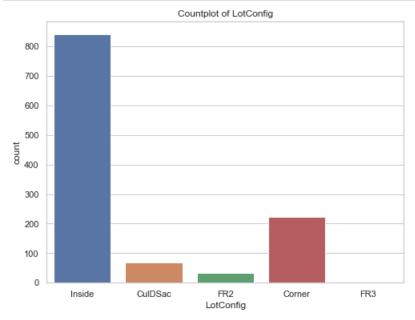
Out[26]: Lv1 1046 Bnk 50 HLS 42 Low 30

Name: LandContour, dtype: int64

Observation:

Maximum, 1046 number of LandContour are Lvl.

```
In [27]: # Let's check the column LotConfig
          plt.subplots(figsize=(8,6))
          sns.countplot(x="LotConfig", data=housing_train)
          plt.title("Countplot of LotConfig")
          plt.xlabel('LotConfig')
plt.ylabel("count")
          plt.show()
          housing_train['LotConfig'].value_counts()
```



Out[27]: Inside 842 Corner 222 CulDSac 69 FR2 33 FR3

Name: LotConfig, dtype: int64

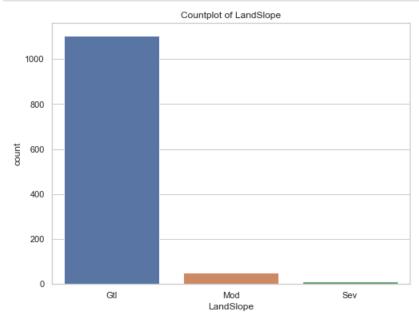
Observation:

Maximum, 842 number of LotConfig are Inside.

```
In [28]: # Let's check the column LandSlope

plt.subplots(figsize=(8,6))
    sns.countplot(x="LandSlope", data=housing_train)
    plt.title("Countplot of LandSlope")
    plt.xlabel('LandSlope')
    plt.ylabel("count")
    plt.show()

housing_train['LandSlope'].value_counts()
```



Out[28]: Gtl 1105 Mod 51 Sev 12 Name: LandSlope, dtype: int64

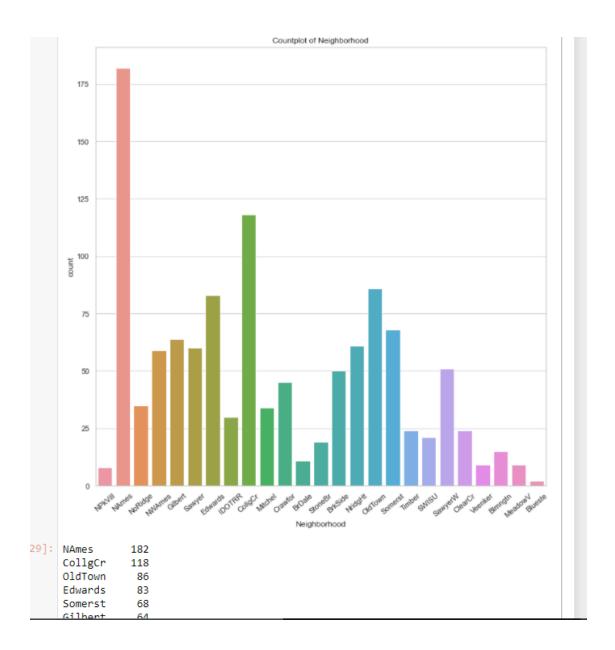
Observation:

Maximum, 1105 number of LandSlope are Gtl.

```
In [29]: # Let's check the column Neighborhood

plt.subplots(figsize=(12,12))
sns.countplot(x="Neighborhood", data=housing_train)
plt.title("Countplot of Neighborhood")
plt.xticks(rotation=40)
plt.xlabel('Neighborhood')
plt.ylabel("count")
plt.show()

housing_train['Neighborhood'].value_counts()
```

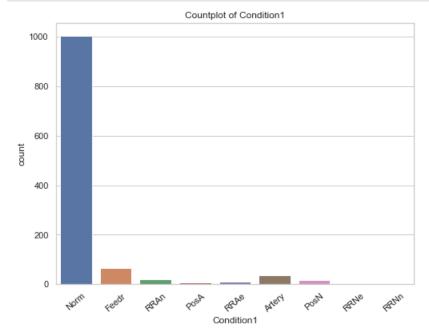


Maximum, 182 number of Neighborhood are Names.

```
In [30]: # Let's check the column Condition1

plt.subplots(figsize=(8,6))
    sns.countplot(x="Condition1", data=housing_train)
    plt.title("Countplot of Condition1")
    plt.xticks(rotation=40)
    plt.xlabel('Condition1')
    plt.ylabel("count")
    plt.show()

housing_train['Condition1'].value_counts()
```



Out[30]: Norm 1005 Feedr 67 Artery 38 RRAn 20 PosN 17 RRAe 9

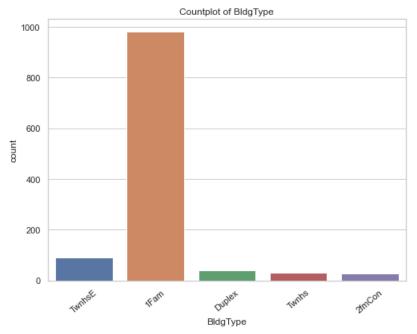
Observation:

Maximum, 1005 number of Condition1 is Norm.

```
In [31]: # Let's check the column BldgType

plt.subplots(figsize=(8,6))
sns.countplot(x="BldgType", data=housing_train)
plt.title("Countplot of BldgType")
plt.xticks(rotation=40)
plt.xlabel('BldgType')
plt.ylabel("count")
plt.show()

housing_train['BldgType'].value_counts()
```



Out[31]: 1Fam 981 TwnhsE 90 Duplex 41 Twnhs 29 2fmCon 27

Name: BldgType, dtype: int64

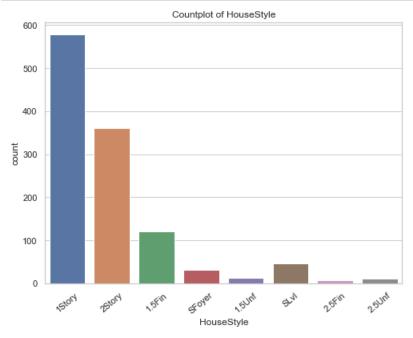
Observation:

Maximum, 981 number of BldgType are 1Fam.

```
In [32]: # Let's check the column HouseStyle

plt.subplots(figsize=(8,6))
sns.countplot(x="HouseStyle", data=housing_train)
plt.title("Countplot of HouseStyle")
plt.xticks(rotation=40)
plt.xlabel('HouseStyle')
plt.ylabel("count")
plt.show()

housing_train['HouseStyle'].value_counts()
```



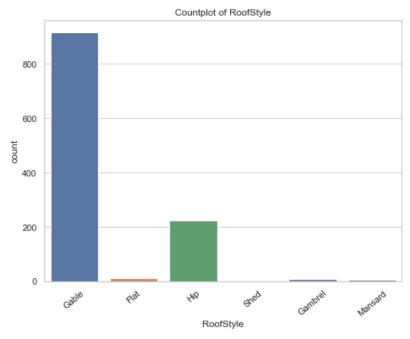
```
Out[32]: 1Story
                   578
         2Story
                   361
         1.5Fin
                   121
         SLvl
                    47
                    32
         SFoyer
         1.5Unf
                    12
         2.5Unf
                    10
         2.5Fin
                     7
```

1 Story has highest number of count followed by 2Story, 1.5Fin, SlvL etc

```
In [33]: # Let's check the column RoofStyle

plt.subplots(figsize=(8,6))
sns.countplot(x="RoofStyle", data=housing_train)
plt.title("Countplot of RoofStyle")
plt.xticks(rotation=40)
plt.xlabel('RoofStyle')
plt.ylabel("count")
plt.show()

housing_train['RoofStyle'].value_counts()
```



```
Out[33]: Gable 915

Hip 225

Flat 12

Gambrel 9

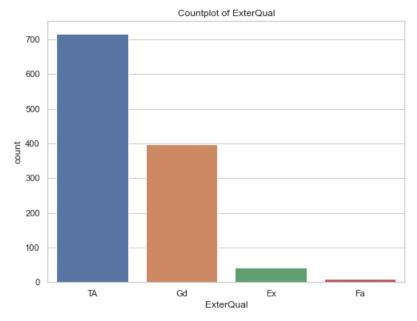
Mansard 5

Shed 2
```

Maximum, 915 number of RoofStyle are Gable.

```
In [34]: # Let's check the column ExterQual

plt.subplots(figsize=(8,6))
sns.countplot(x="ExterQual", data=housing_train)
plt.title("Countplot of ExterQual")
plt.xlabel('ExterQual')
plt.ylabel("count")
plt.show()
housing_train['ExterQual'].value_counts()
```



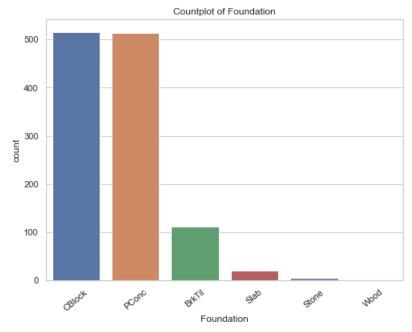
Observation: ¶

Maximum, 717 number of ExterQual is TA.

```
In [35]: # Let's checking the column Foundation

plt.subplots(figsize=(8,6))
    sns.countplot(x="Foundation", data=housing_train)
    plt.title("Countplot of Foundation")
    plt.xticks(rotation=40)
    plt.xtlabel('Foundation')
    plt.ylabel("count")
    plt.show()

housing_train['Foundation'].value_counts()
```



Out[35]: CBlock 516 PConc 513 BrkTil 112 Slab 21 Stone 5

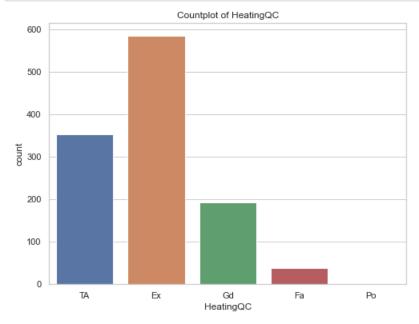
Observation:

Maximum, 516 number of Foundation are CBlock.

```
In [36]: # Let's check the column HeatingQC

plt.subplots(figsize=(8,6))
sns.countplot(x="HeatingQC", data=housing_train)
plt.title("Countplot of HeatingQC")
plt.xlabel('HeatingQC')
plt.ylabel("count")
plt.show()

housing_train['HeatingQC'].value_counts()
```



```
Out[36]: Ex 585

TA 352

Gd 192

Fa 38

Po 1

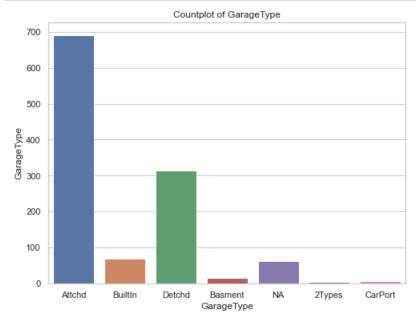
Name: HeatingQC, dtype: int64
```

Maximum, 585 number of HeatingQC is Ex.

```
In [37]: # Let's check the column GarageType

plt.subplots(figsize=(8,6))
sns.countplot(x="GarageType", data=housing_train)
plt.title("Countplot of GarageType")
plt.xlabel('GarageType')
plt.ylabel("GarageType")
plt.show()

housing_train['GarageType'].value_counts()
```



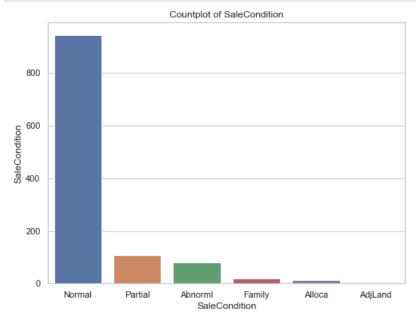
Observation:

Maximum, 691 number of GarageType are Attchd.

```
In [38]: # Let's check the column SaleCondition

plt.subplots(figsize=(8,6))
    sns.countplot(x="SaleCondition", data=housing_train)
    plt.title("Countplot of SaleCondition")
    plt.xlabel('SaleCondition')
    plt.ylabel("SaleCondition")
    plt.show()

housing_train['SaleCondition'].value_counts()
```

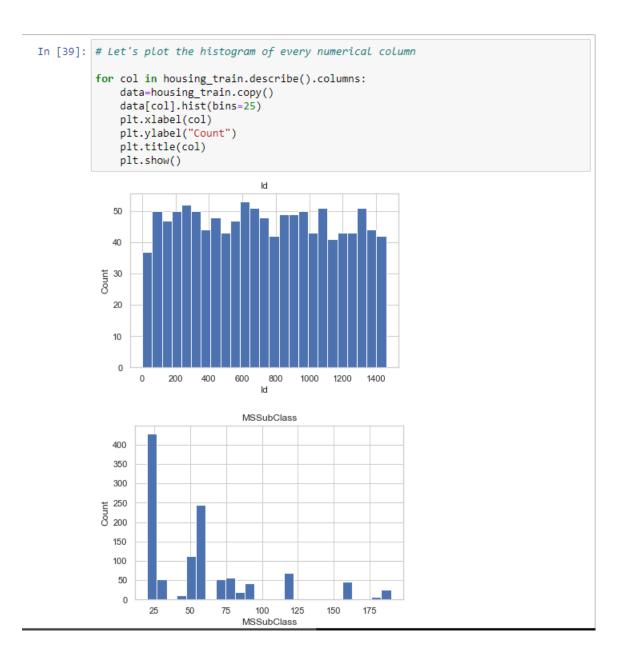


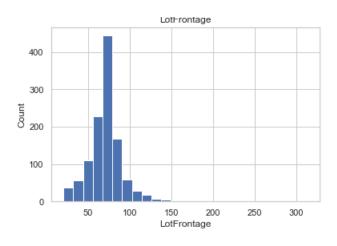
Out[38]: Normal 945
Partial 108
Abnorml 81
Family 18
Alloca 12
AdjLand 4

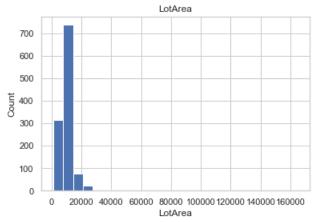
Name: SaleCondition, dtype: int64

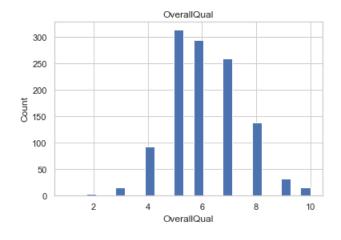
Observation:

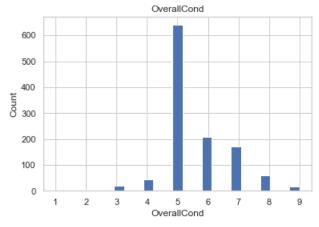
Maximum, 945 number of SaleCondition is normal.

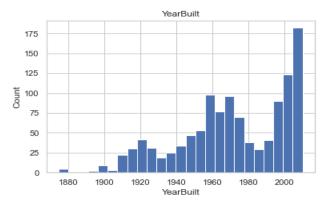


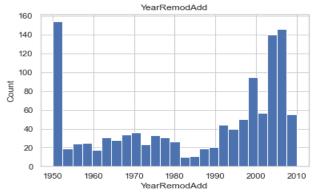


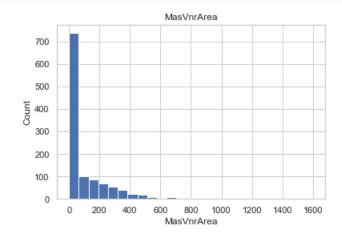


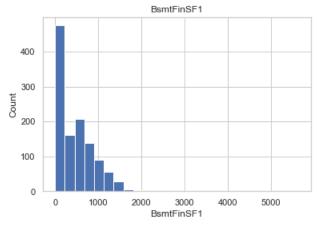


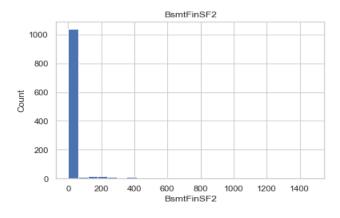


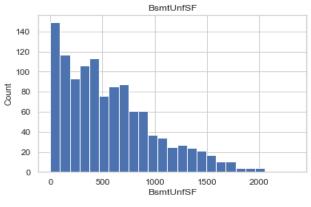


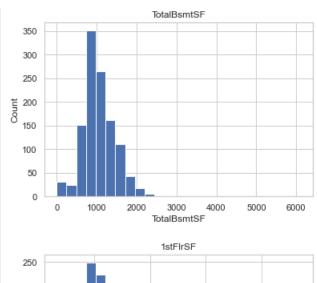


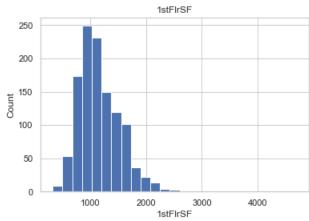


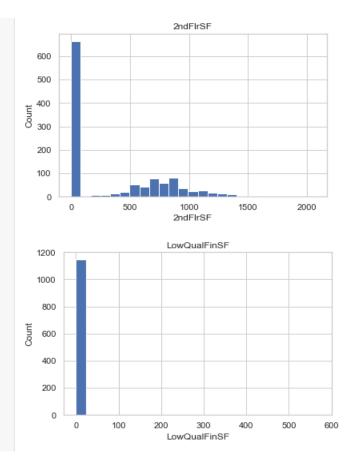


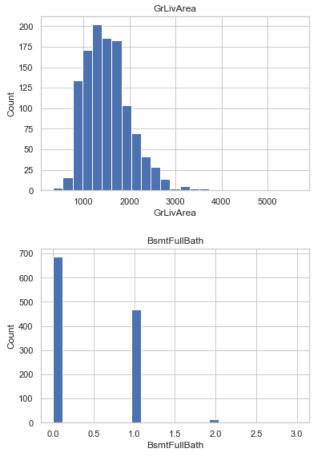


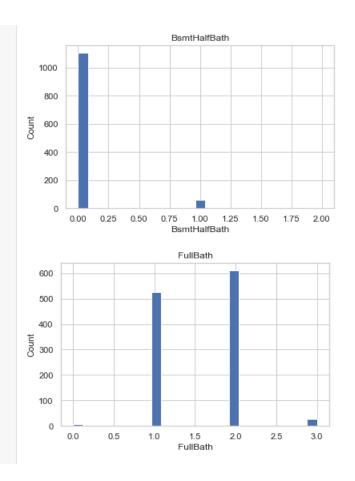


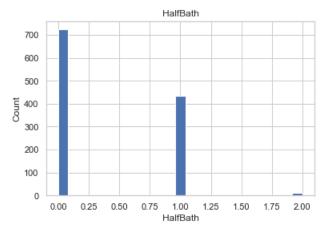


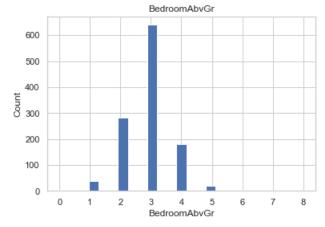


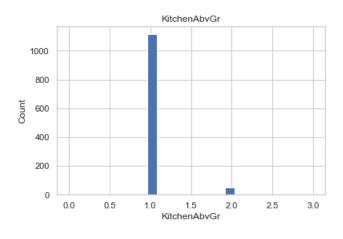


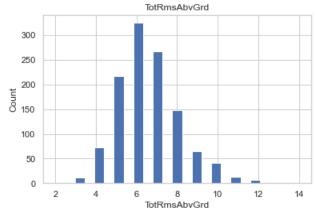


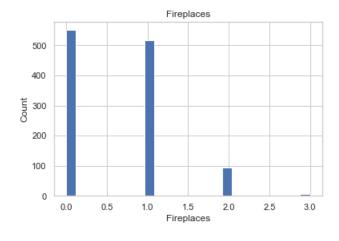


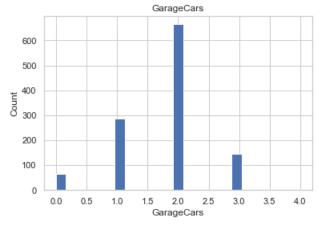


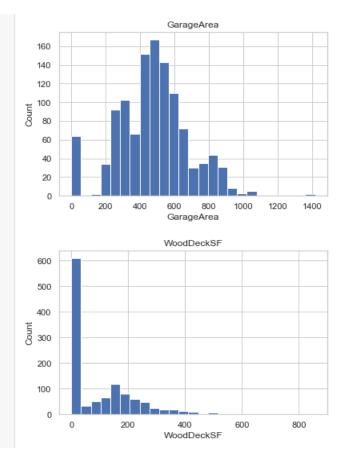


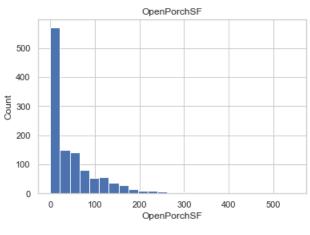


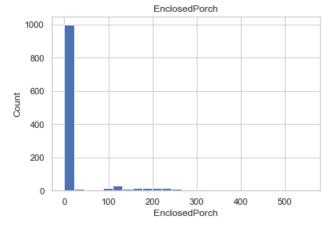


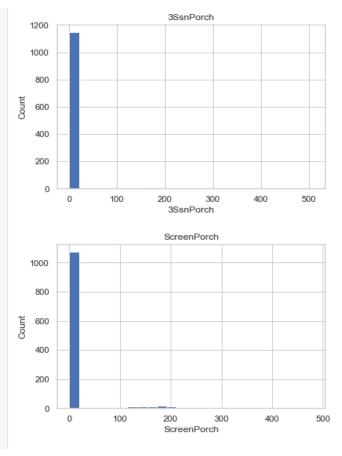


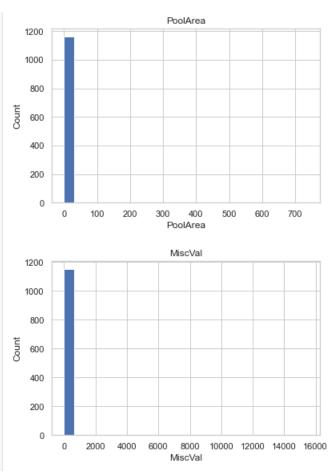


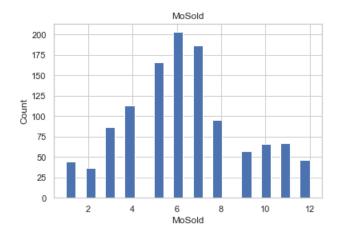


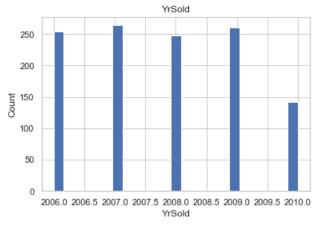


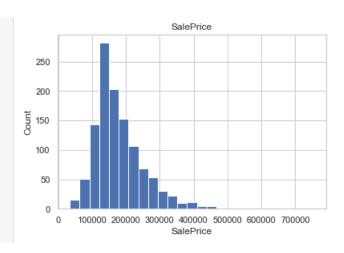




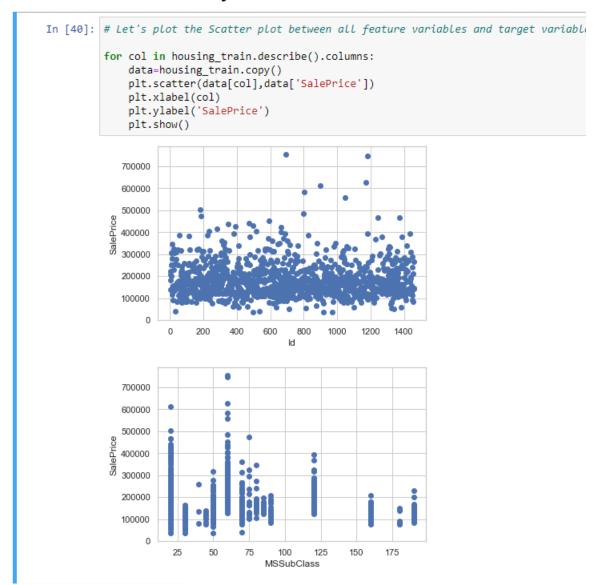


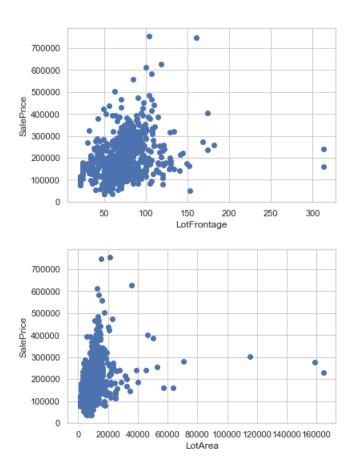


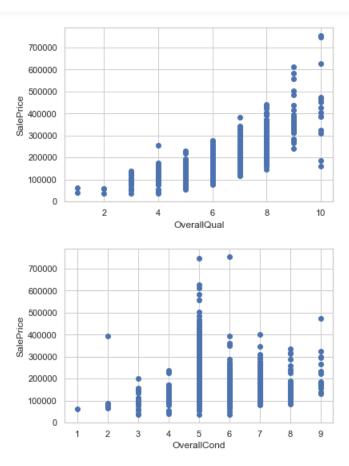


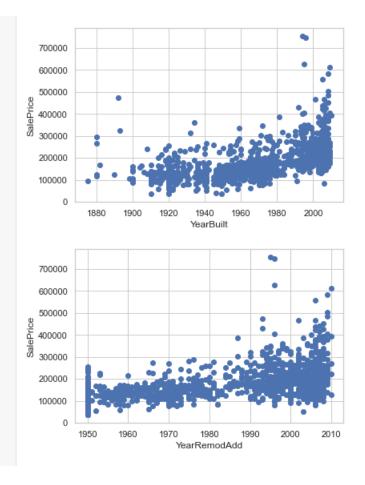


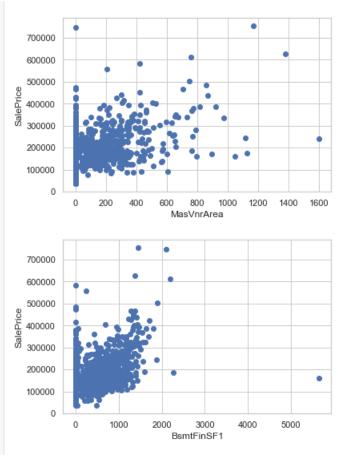
Bivariate Analysis

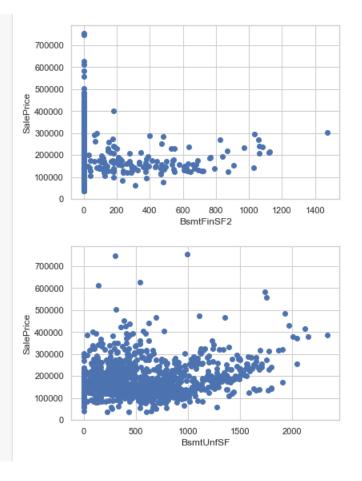


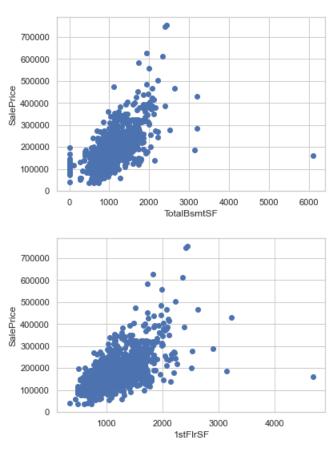


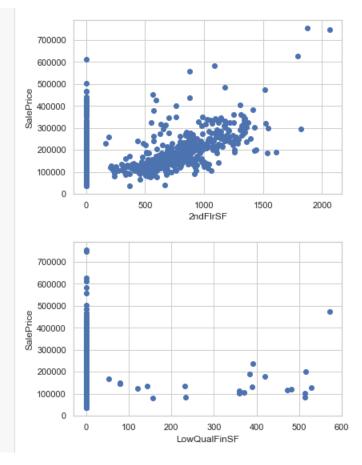


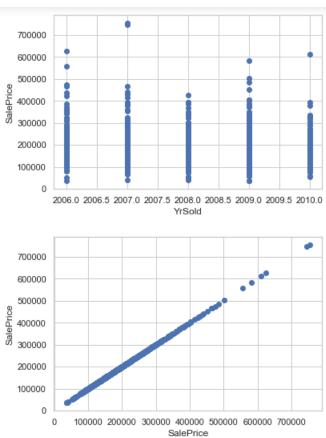








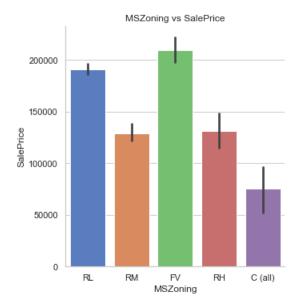




```
In [41]: # Let's plot the Factor plot of MSZoning vs SalePrice

plt.figure(figsize=(8,6))
sns.factorplot(x='MSZoning',y='SalePrice',data=housing_train,kind='bar',size=5,plt.title('MSZoning vs SalePrice')
plt.ylabel('SalePrice')
plt.show()
print(housing_train.groupby('SalePrice')['MSZoning'].value_counts());
```

<Figure size 576x432 with 0 Axes>



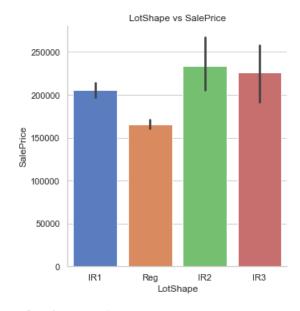
| SalePrice | MSZoning | |
|-----------|----------|---|
| 34900 | C (all) | 1 |
| 35311 | C (all) | 1 |
| 37900 | RM | 1 |
| 39300 | RL | 1 |
| 40000 | C (all) | 1 |
| | | |
| 582933 | RL | 1 |
| 611657 | RL | 1 |
| 625000 | RL | 1 |
| 745000 | RL | 1 |
| | | |

SalePrice is maximum with FV MSZOning.

```
In [42]: # Let's plot the Factor plot of LotShape vs SalePrice

plt.figure(figsize=(8,6))
    sns.factorplot(x='LotShape',y='SalePrice',data=housing_train,kind='bar',size=5,p.
    plt.title('LotShape vs SalePrice')
    plt.ylabel('SalePrice')
    plt.show();
    print(housing_train.groupby('SalePrice')['LotShape'].value_counts());
```

<Figure size 576x432 with 0 Axes>



| SalePrice | LotShape | |
|-----------|----------|---|
| 34900 | Reg | 1 |
| 35311 | Reg | 1 |
| 37900 | Reg | 1 |
| 39300 | Reg | 1 |
| 40000 | Reg | 1 |
| | | |
| 582933 | Reg | 1 |
| 611657 | IR1 | 1 |
| 625000 | IR1 | 1 |
| | | |

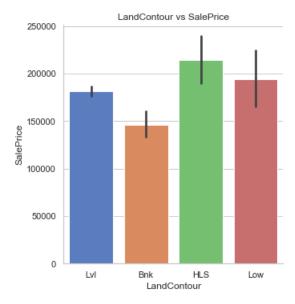
Observation:

SalePrice is maximum with IR2 LotShape.

```
In [43]: # Let's plot the Factor plot of LandContour vs SalePrice

plt.figure(figsize=(8,6))
    sns.factorplot(x='LandContour',y='SalePrice',data=housing_train,kind='bar',size=
    plt.title('LandContour vs SalePrice')
    plt.ylabel('SalePrice')
    plt.show()
    print(housing_train.groupby('SalePrice')['LandContour'].value_counts())
```

<Figure size 576x432 with 0 Axes>

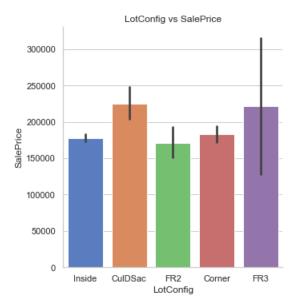


| SalePrice | LandContour | |
|-----------|-------------|---|
| 34900 | Lvl | 1 |
| 35311 | Lvl | 1 |
| 37900 | Lvl | 1 |
| 39300 | Low | 1 |
| 40000 | Lvl | 1 |
| | | |
| 582933 | Lvl | 1 |
| 611657 | Lvl | 1 |
| 625000 | Lvl | 1 |
| 745000 | Lvl | 1 |
| | | - |

Observation:

SalePrice is maximum with HLS LandContour.

<Figure size 576x432 with 0 Axes>



| SalePrice | LotConfig | |
|-----------|-----------|---|
| 34900 | Inside | 1 |
| 35311 | Inside | 1 |
| 37900 | Inside | 1 |
| 39300 | Inside | 1 |
| 40000 | Inside | 1 |
| | | |
| 582933 | Inside | 1 |
| 611657 | Inside | 1 |
| 625000 | CulDSac | 1 |

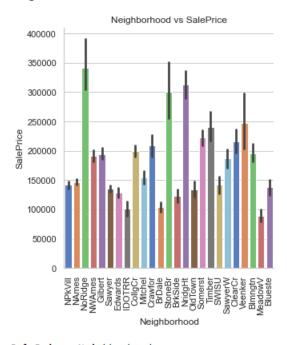
SalePrice is maximum with CulDsac LotConfig.

```
In [45]: # Let's plo the Factor plot of Neighborhood vs SalePrice

plt.figure(figsize=(16,16))
sns.factorplot(x='Neighborhood',y='SalePrice',data=housing_train,kind='bar',size
plt.title('Neighborhood vs SalePrice')
plt.xticks(rotation='vertical')
plt.ylabel('SalePrice')
plt.show()

print(housing_train.groupby('SalePrice')['Neighborhood'].value_counts())
```

<Figure size 1152x1152 with 0 Axes>



| SalePrice | Neighborhood | |
|-----------|--------------|---|
| 34900 | IDOTRR | 1 |
| 35311 | IDOTRR | 1 |
| 37900 | OldTown | 1 |
| 39300 | BrkSide | 1 |

Observation:

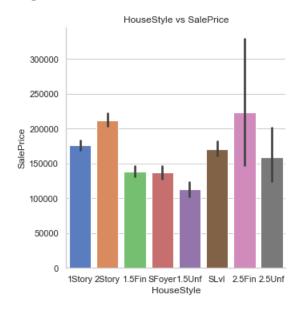
SalePrice is maximum with NoRidge Neighborhood.

```
In [46]: # Let's plot the Factor plot of HouseStyle vs SalePrice

plt.figure(figsize=(8,6))
    sns.factorplot(x='HouseStyle',y='SalePrice',data=housing_train,kind='bar',size=5
    plt.title('HouseStyle vs SalePrice')
    plt.ylabel('SalePrice')
    plt.show()

print(housing_train.groupby('SalePrice')['HouseStyle'].value_counts())
```

<Figure size 576x432 with 0 Axes>



| SalePrice | HouseStyle | |
|-----------|------------|---|
| 34900 | 1Story | 1 |
| 35311 | 1Story | 1 |
| 37900 | 1.5Fin | 1 |
| 39300 | 1Story | 1 |
| 40000 | 2Story | 1 |
| | | |
| 582933 | 2Story | 1 |
| | | - |

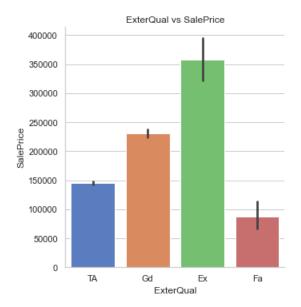
SalePrice is maximum with 2.5Fin HouseStyle.

```
In [47]: # Let's plot the Factor plot of ExterQual vs SalePrice

plt.figure(figsize=(8,6))
sns.factorplot(x='ExterQual',y='SalePrice',data=housing_train,kind='bar',size=5,plt.title('ExterQual vs SalePrice')
plt.ylabel('SalePrice')
plt.show()

print(housing_train.groupby('SalePrice')['ExterQual'].value_counts())
```

<Figure size 576x432 with 0 Axes>



| SalePrice | ExterQual | |
|-----------|-----------|---|
| 34900 | TA | 1 |
| 35311 | TA | 1 |
| 37900 | TA | 1 |
| 39300 | Fa | 1 |
| 40000 | TA | 1 |

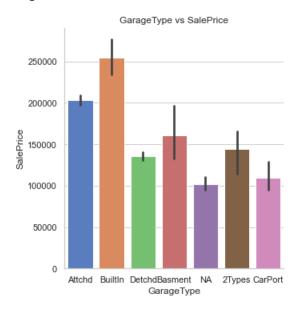
SalePrice is maximum with Ex ExterQual.

```
In [48]: # Let's plot the Factor plot of GarageType vs SalePrice

plt.figure(figsize=(8,6))
sns.factorplot(x='GarageType',y='SalePrice',data=housing_train,kind='bar',size=5
plt.title('GarageType vs SalePrice')
plt.ylabel('SalePrice')
plt.show()

print(housing_train.groupby('SalePrice')['GarageType'].value_counts())
```

<Figure size 576x432 with 0 Axes>



| SalePrice | GarageType | |
|-----------|------------|---|
| 34900 | NA | 1 |
| 35311 | Detchd | 1 |
| 37900 | NA | 1 |
| 39300 | NA | 1 |
| 40000 | Detchd | 1 |

Observation:

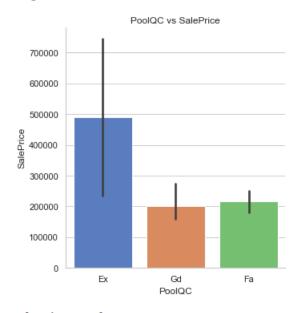
SalePrice is maximum with Builtin GarageType.

```
In [49]: # Let's plot the Factor plot of PoolQC vs SalePrice

plt.figure(figsize=(8,6))
    sns.factorplot(x='PoolQC',y='SalePrice',data=housing_train,kind='bar',size=5,paleplt.title('PoolQC vs SalePrice')
    plt.ylabel('SalePrice')
    plt.show()

print(housing_train.groupby('SalePrice')['PoolQC'].value_counts())
```

<Figure size 576x432 with 0 Axes>



| SalePrice | e PoolQC | |
|-----------|----------|---|
| 160000 | Gd | 1 |
| 171000 | Gd | 1 |
| 181000 | Fa | 1 |
| 235000 | Ex | 1 |
| 250000 | Fa | 1 |
| 274970 | Gd | 1 |
| 745000 | Ex | 1 |
| - | 5 10 m | |

SalePrice is maximum with Ex PoolQC.

```
In [50]: # Let's plot the Foundation vs SalePrice plot

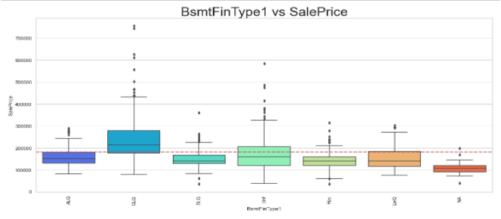
plt.figure(figsize=(18,8))
    mean_price=np.mean(housing_train['SalePrice'])
    sns.boxplot(y='SalePrice',x='Foundation',data=housing_train,palette="rainbow")
    plt.axhline(mean_price,color='r',linestyle='dashed',linewidth=2)
    plt.title("Foundation vs SalePrice",fontsize=30)
    plt.xticks(rotation='vertical')
    plt.show()
```



SalePrice is maximum with PConc.

```
In [51]: # Let's plot the BsmtFinType1 vs SalePrice plot

plt.figure(figsize=(18,8))
    mean_price=np.mean(housing_train['SalePrice'])
    sns.boxplot(y='SalePrice',x='BsmtFinType1',data=housing_train,palette="rainbow")
    plt.axhline(mean_price,color='r',linestyle='dashed',linewidth=2)
    plt.title("BsmtFinType1 vs SalePrice",fontsize=30)
    plt.xticks(rotation='vertical')
    plt.show()
```



Observation:

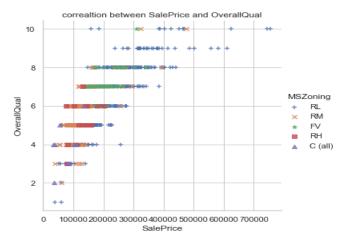
SalePrice is maximum with GLQ BsmtFinType1.

Multivariate Analysis

```
In [52]: # Let's plot the scatter plot between SalePrice and OverallCond with respect to I

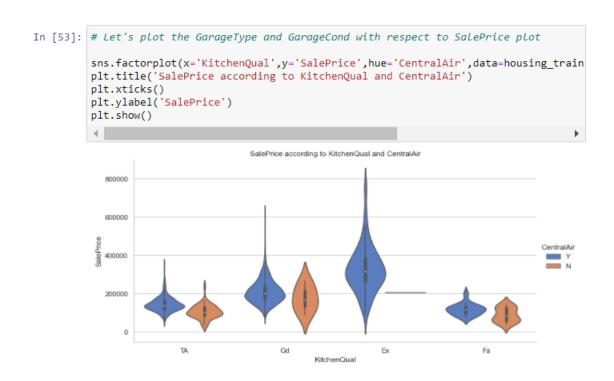
plt.figure(figsize=(14,14))
    sns.lmplot(x='SalePrice',y='OverallQual',fit_reg=False,data=housing_train,hue='Mt
    plt.xlabel('SalePrice')
    plt.title('correaltion between SalePrice and OverallQual')
    plt.ylabel('OverallQual')
    plt.show()
```

<Figure size 1008x1008 with 0 Axes>



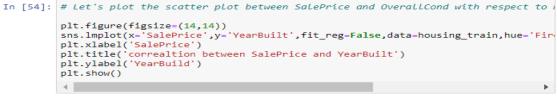
Observation:

With MSZoning RL and increase in OverallQual the SalePrice of a house increases.

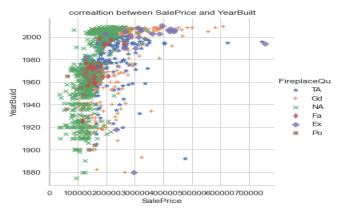


Observation:

SalePrice is maximum with Ex kitchenQual and CentralAir.

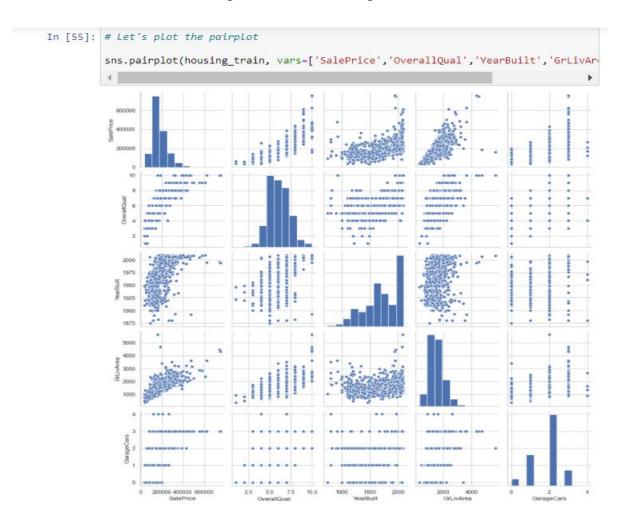


<Figure size 1008x1008 with 0 Axes>



Observation:

As the YearBuilt is increasing SalePrice is also increasing.



Observation:

SalePrice is highly positively correlated with GrLivArea and OverallQual.

INTERPRETATION OF THE RESULTS

From the visualization we interpreted that the target variable SalePrice was highly positively correlated with the columns GrLivArea, YearBuilt, OverallQual, GarageCars, GarageArea.

From the preprocessing we interpreted that data was improper scaled.

Hyperparameter tuning

```
In [74]: # Let's Use the GridSearchCV to find the best paarameters in Ridge Regressor
         parameters={'alpha': [25,10,4,2,1.0,0.8,0.5,0.3,0.2,0.1,0.05,0.02,0.01]}
         rg=Ridge()
         reg=GridSearchCV(rg,parameters,n_jobs=-1)
         reg.fit(x,y)
         print(reg.best_params_)
         {'alpha': 25}
In [75]: # Let's use the Ridge Regressor with its best parameters
         RG=Ridge(alpha=25)
         RG.fit(x_train,y_train)
         print('Score:',RG.score(x_train,y_train))
         y_pred=RG.predict(x_test)
         print('\n')
         print('Mean absolute error:',mean_absolute_error(y_test,y_pred))
         print('Mean squared error:',mean_squared_error(y_test,y_pred))
         print('Root Mean Squared error:',np.sqrt(mean_squared_error(y_test,y_pred)))
         print('\n')
         print("r2_score:",r2_score(y_test,y_pred))
         print('\n')
         Score: 0.8228133117754095
         Mean absolute error: 21636.271697150503
         Mean squared error: 1043419637.663922
         Root Mean Squared error: 32302.006712647468
         r2_score: 0.8409922339716864
```

From the modeling we interpreted that after hyperparameter tuning Ridge Regressor works best with respect to our model with minimum RMSE of 32302

CONCLUSION

KEY FINDINGS AND CONCLUSIONS OF THE STUDY

In this project we have tried to show how the house prices vary and what are the factors related to the changing of house prices. The best(minimum) RMSE score was achieved using the best parameters of Ridge Regressor through GridSearchCV though Lasso Regressor model performed well too.

LEARNING OUTCOMES OF THE STUDY IN RESPECT OF DATA SCIENCE

This project has demonstrated the importance of sampling effectively, modelling and predicting data.

Through different powerful tools of visualization we were able to analyse and interpret different hidden insights about the data.

Through data cleaning we were able to remove unnecessary columns and outliers from our dataset due to which our model would have suffered from overfitting or underfitting.

The few challenges while working on this project where:-

- Improper scaling
- Too many features
- Missing values
- Skewed data due to outliers

The data was improper scaled so we scaled it to a single scale using sklearns's package StandardScaler.

There were too many(256) features present in the data so we applied Principal Component Analysis(PCA) and found out the Eigenvalues and on the basis of number of nodes we were able able to reduce our features upto 90 columns.

There were lot of missing values present in different columns which we imputed on the basis of our understanding. The columns were skewed due to presence of outliers which we handled through winsorization technique.

LIMITATIONS OF THIS WORK AND SCOPE FOR FUTURE WORK

While we couldn't reach out goal of minimum RMSE in house price prediction without letting the model to overfit, we did end up creating a system that can with enough time and data get very close to that goal. As with any project there is room for improvement here. The very nature of this project allows for multiple algorithms to be integrated together as modules and their results can be combined to increase the accuracy of the final result. This model can further be improved with the addition of more algorithms into it. However, the output of these algorithms needs to be in the same format as the others. Once that condition is satisfied, the modules are easy to add as done in the code. This provides a great degree of modularity and versatility to the project.

THANKYOU