```
In [1]: #importing liberies
          import pandas as pd
          import numpy as np
          from sklearn.model_selection import train_test_split
          from sklearn.linear_model import LinearRegression
          from sklearn.metrics import mean_squared_error,r2_score
         #importing the dataset
 In [2]:
          data=pd.read_csv("Downloads/advertising.csv.xls")
 In [3]:
         data
                 TV Radio Newspaper Sales
 Out[3]:
            0 230.1
                      37.8
                                 69.2
                                       22.1
            1 44.5
                      39.3
                                 45.1
                                       10.4
            2 17.2
                      45.9
                                 69.3
                                       12.0
                                 58.5
            3 151.5
                      41.3
                                       16.5
            4 180.8
                      10.8
                                 58.4
                                       17.9
                                         ...
          195
               38.2
                       3.7
                                 13.8
                                        7.6
          196
               94.2
                       4.9
                                  8.1
                                       14.0
          197 177.0
                       9.3
                                  6.4
                                       14.8
          198 283.6
                      42.0
                                 66.2
                                       25.5
          199 232.1
                                  8.7
                       8.6
                                      18.4
         200 rows × 4 columns
          #first 10 rows of data
 In [4]:
          data.head(10)
               TV Radio Newspaper Sales
 Out[4]:
          0 230.1
                                     22.1
                    37.8
                               69.2
             44.5
                    39.3
                               45.1
                                     10.4
          2 17.2
                    45.9
                               69.3
                                     12.0
          3 151.5
                    41.3
                               58.5
                                     16.5
          4 180.8
                    10.8
                               58.4
                                     17.9
               8.7
                    48.9
                               75.0
                                      7.2
             57.5
                    32.8
                               23.5
                                     11.8
          7 120.2
                    19.6
                               11.6
                                     13.2
              8.6
                                1.0
                                      4.8
                     2.1
          9 199.8
                               21.2
                                     15.6
          #last 10 rows
 In [5]:
          data.tail(10)
                 TV Radio Newspaper Sales
 Out[5]:
          190
               39.5
                      41.1
                                       10.8
                                  5.8
          191
                75.5
                      10.8
                                  6.0
                                       11.9
          192
               17.2
                       4.1
                                 31.6
                                        5.9
          193 166.8
                      42.0
                                  3.6
                                       19.6
          194 149.7
                      35.6
                                  6.0
                                       17.3
          195
               38.2
                       3.7
                                 13.8
                                        7.6
          196
               94.2
                       4.9
                                  8.1
                                       14.0
          197 177.0
                       9.3
                                  6.4
                                       14.8
          198 283.6
                      42.0
                                 66.2
                                       25.5
          199 232.1
                       8.6
                                  8.7
                                       18.4
 In [6]:
          data.columns
          Index(['TV', 'Radio', 'Newspaper', 'Sales'], dtype='object')
 Out[6]:
          data.describe()
 In [7]:
                                Radio Newspaper
                                                      Sales
 Out[7]:
                           200.000000
          count 200.000000
                                      200.000000
                                                 200.000000
          mean 147.042500
                            23.264000
                                       30.554000
                                                  15.130500
                 85.854236
                            14.846809
                                       21.778621
                                                   5.283892
            std
            min
                  0.700000
                             0.000000
                                        0.300000
                                                   1.600000
           25%
                 74.375000
                             9.975000
                                       12.750000
                                                  11.000000
           50% 149.750000
                            22.900000
                                       25.750000
                                                  16.000000
           75% 218.825000
                            36.525000
                                       45.100000
                                                  19.050000
           max 296.400000
                            49.600000 114.000000
                                                  27.000000
In [30]: x=data[['Newspaper']].values
          y=data['Sales'].values
          #splitting the data into tranng and testing
In [31]:
          x_train, x_test, y_train, y_test=train_test_split(x, y, test_size=0.2, random_state=42)
In [32]: #sales prediction model
          model=LinearRegression().fit(x_train,y_train)
         #making prediction
In [33]:
          y_pred=model.predict(x_test)
In [34]:
         mse, r2=mean_squared_error(y_test, y_pred), r2_score(y_test, y_pred)
In [35]:
         #printing results
          print("mean squared error:", mse)
          print("r-squared:",r2)
          mean squared error: 30.759376922769615
          r-squared: 0.004586344085821592
         new_Newspaper=10000
In [36]:
          predicted_Sales=model.predict(np.array([[new_Newspaper]]))
          print("predicted sales:", predicted_Sales[0])
          predicted sales: 385.96126994791496
```