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Project Manager

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Review

My Information

How Did You Hear About Us?
LinkedIn

Legal Name
Rahul Kaswala

I have a preferred name
No

Address
Toronto, ON
Canada

Email
rahulkaswala@gmail.com

Phone
+14375451001 (Mobile)

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Submit



Work Experience 1

Job Title

Senior Executive Team Lead

Company

Zydus Lifesciences Limited

Location

Ahmedabad, Gujarat, India

I currently work here

No

From To

9/2018 3/2023

Role Description

- Led cross-functional teams in the planning, execution, management, and delivery of complicated projects by complying regulatory norms and quality standards.
- Created and managed project timeframes, budgets, and resource plans.
- Collaborated with stakeholders to specify scope of the projects, its objectives, and success measures.
- Worked to mitigate possible obstacles along with managing project risks and issues.
- Monitored project progress with respect to the predefined timelines, tracked key performance indicators, and provided regular status updates to the stakeholders.
- Implemented process advancements to optimize supply chain operations, resulting in 17% reduction in lead time and 12% decrease in inventory holding costs.
- Applied demand forecasting and analysed product specific supply chain data to optimize cost & inventories and minimize stockout situations.
- Collaborated with suppliers to initiate new contracts, improvement and renewal of existing contracts, cost betterment, and ensure timely delivery of desired materials.
- Developed and maintained healthy and strong relationships with vendors which improved delivery performance by 4%.
- Assisted in implementation of a new Master Data Management tool and providing training and support to end-users.
- Assisted in transition of existing ERP system to SAP Hana.



Ahmedabad, Gujarat, India

I currently work here

No

From **To**

5/2017 9/2018

Role Description

- Explored 1000+ dentists in the region and identified top 300 Key Customers having highest potential through market research, who can contribute maximum to increase the business and engaged them by regular and follow up visits.
- Enrolled customers in CME (Continuing Medical Education) and engaged with effective sales planning & competitor analysis which increased the business by 17%.
- Brand Building by providing scientific information to doctors regarding new updates in the therapy area.
- Successfully driven and completed all the individual and group activities planned by the organization within the desired timeline.

Work Experience 3**Job Title**

Business Executive

Company

Intas Pharmaceuticals Limited

Location

Ahmedabad, Gujarat, India

I currently work here

No

From **To**

4/2015 4/2017

Role Description

- Visited 300+ Key Healthcare Practitioners from the given territories.
 - Conducted CME (Continuing Medical Education), successfully implemented and drove planned business
-



Project Coordinator

Company

White Capsule

Location

Ahmedabad, Gujarat, India

I currently work here

No

From To

3/2013 3/2015

Role Description

- Central coordination of the company projects with clients and external vendors.
- Business development with new clients and enhancement with the existing clients.
- Value addition of 10% in new business development as an individual contributor.

Work Experience 5

Job Title

Pharmacist

Company

Natraj Medical Store

Location

Ahmedabad, Gujarat, India

I currently work here

No

From To

9/2011 2/2013

Role Description

- Patient Counselling, patient education, and social awareness
-



Education

Education 1

School or University

Other

Degree

Bachelor's (BS, BA, BSN, etc.)

Field of Study

Pharmacy

Overall Result (GPA)

No Response

From To (Actual or Expected)

2007 2011

Languages

No Response

Skills

Based on your resume, suggested skills are displayed below. You may remove suggested skills, or add additional skills to the field. All skills you choose to keep or add will be associated with you and your Candidate record once you submit your job application (and the "(Suggested)" annotation will be removed).

Problem Solving and Critical Thinking

Interdepartmental Coordination

Contract Manufacturing Management



Rahul_Kaswala_resume.pdf

678.63 KB

Websites

Add any relevant websites.

Websites 1

URL

<https://www.linkedin.com/in/rahul-kaswala-16453458/>

Social Network URLs

Would you be willing to share your Linkedin profile with us?

<https://www.linkedin.com/in/rahul-kaswala-16453458/>

Application Questions

What is your current salary? Please indicate in your local currency e.g 40,000 GBP. *

45,000 CAD

Please indicate what your salary expectations are if successful with your application. Please indicate in your local currency e.g 40,000 GBP. *

90,000 CAD

Have you previously worked for the AstraZeneca Group as an employee or contractor? *

No



No

Do you have any restrictive clauses with your current or any previous employer that would limit your employment with the AstraZeneca Group? *

No

Voluntary Disclosures

Terms and Conditions

Yes, I have read and consent to the terms and conditions

Yes

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