

NEHA PATEL

Phone: 903 508 1835 | Email: nehabpp92@gmail.com | Status: U.S. Citizen
LinkedIn: <https://www.linkedin.com/in/neha-patel-950235b2/>

A Graduate Petroleum Engineer with a 4.0 GPA in Masters, SPE paper publication, and proven corporate skills shown by increasing business by 58%.

SKILLS:

Petroleum Engineering, Well Engineering, Reservoir Engineering, Well log Interpretation, Business Development, Business Analysis, PETREL, Oracle Crystal Ball, Kappa Ecrin Rubis, Project Management, MS Office (PowerPoint, Excel, Word), MS Project, Multilingual (English, Hindi, Gujarati, basic French)

EXPERIENCE:

White House Black Market (Chico's FAS)	April 2019 – Present
Assistant Manager, Houston, TX, U.S.	April 2019 – Present
<ul style="list-style-type: none">Planned and implemented effective Customer Service solutions to achieve business plan. Conducted analysis of various KPIs to streamline business operations. Identified problems and provided solutions to help increase sales. Hired and trained new sales associates to maintain company standards. Also managed the store inventory.	
AICA Group	Feb 2018 – Present
Business Development Engineer (Remote), U.S., Australia, and India	Feb 2018 – Present
<ul style="list-style-type: none">Playing key role in strategic planning, conducting research and market analysing. Using my network to identify new markets, clients, and opportunities to expand and diversify the company's portfolio.	
Jubilant Enpro Private Limited	May 2018 – Jan 2019
Assistant Business Development Engineer, Mumbai, India	May 2018 – Jan 2019
<ul style="list-style-type: none">Participated in developing plans for portfolio diversification, identified potential new leads and markets, establishing client relation, formulating cost-effective strategies, and successfully entering multiple projects with reputed companies like Saudi Aramco, Technicas Reunidas, KOC, AFCONS, Schlumberger, Halliburton, GOM, etc.Acquired new businesses by expanding company's existing portfolio and generated business growth opportunity that could increase the sales revenue by 58%.	
Curtin University	Feb 2017 – Nov 2018
Graduate Research Assistant	Feb 2017 – Dec 2017
<ul style="list-style-type: none">Proposed a simple, accurate, and reliable tool to identify critical parameters and optimize their value for profitable exploitation by adapting Multistage fracturing in tight reservoirs (Carbonates/sandstones) and Shales, through numerical simulation using PETREL.Paper Publication: <i>Evaluation of the Potentials for Adapting the Multistage Hydraulic Fracturing Technology in Tight Carbonate Reservoir</i> (SPE Publication: SPE-194733-MS)	
Sessional Academic	June 2017 – Nov 2018
<ul style="list-style-type: none">Improved the GPA of MS Eng. (Petroleum Engineering) students by applying effective teaching and communication skillsUsed time management skills to balance personal and academics work	
Institute of Reservoir Studies, Oil and Natural Gas Corporation	May 2014 – Jul 2014
Intern, Gujarat, India	May 2014 – Jul 2014
<ul style="list-style-type: none">Application of the knowledge acquired of miscible and immiscible gas injection methods and with their screening criteria to determine the applicability of WAG Injection in a particular field.Provided alternative solutions and measures through case studies	

EDUCATION:

Master of Engineering Science (Petroleum Engineering) with a Master of Petroleum Engineering

Feb 2016 – Feb 2018 | GPA: 4.0

Project: Field Development Planning of Whicher Range – Lead the team for Reserves Evaluation and FDP using real data of troublesome tight sand Whicher Range field.

Achievement: University Rank 4th (2018) | Merit Scholarship (2016)

Paper Publication: *Evaluation of the Potentials for Adapting the Multistage Acid Stimulation Technology in Tight Carbonate Reservoir* (Presented in OCPC conference, 2017, Malaysia)

Bachelor of Technology (Petroleum Engineering)

June 2011 – May 2015 | GPA: 3.8

Achievement: Public relations, Event Manager, and Finance head of the SPE student chapter for academic years 2012-14

COURSES, WORKSHOPS, AND TRAINING:

- Business Communication, UBC, edX, 2018
- Strategy Execution, Jeroen De Flander, 2018
- Well Site Completion and Servicing Safety, OSHAcademy, Oregon, USA, 2017
- Introduction to Operational Health and Safety, OSHAcademy, Oregon, USA, 2017
- Offshore Drilling Operations (Petroskills), February 2015

ADDITIONAL:

- Volunteer, Pratibha Foundation: Fund Raiser Events and Project Management, tutoring less privileged children, trained the interns on their social internship
- Vice-Captain of the University Volleyball team and Captain of the School Volleyball team for 3 Consecutive years.