

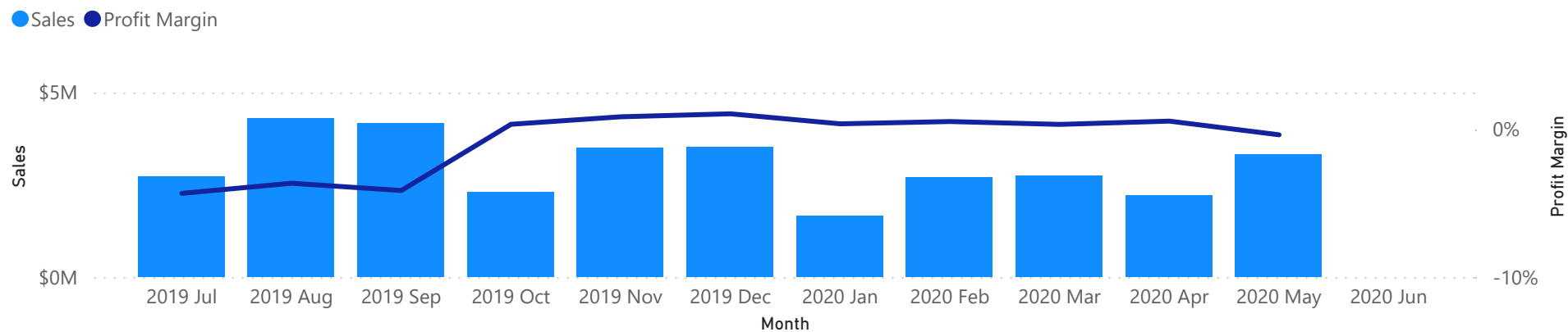


Year ▼

FY2020 ▼

- Region
- ☐ Select all
 - ☐ Australia
 - ☐ Canada
 - ☐ Central
 - ☐ France
 - ☐ Germany
 - ☐ Northeast
 - ☐ Northwest
 - ☐ Southeast
 - ☐ Southwest
 - ☐ United Kingdom

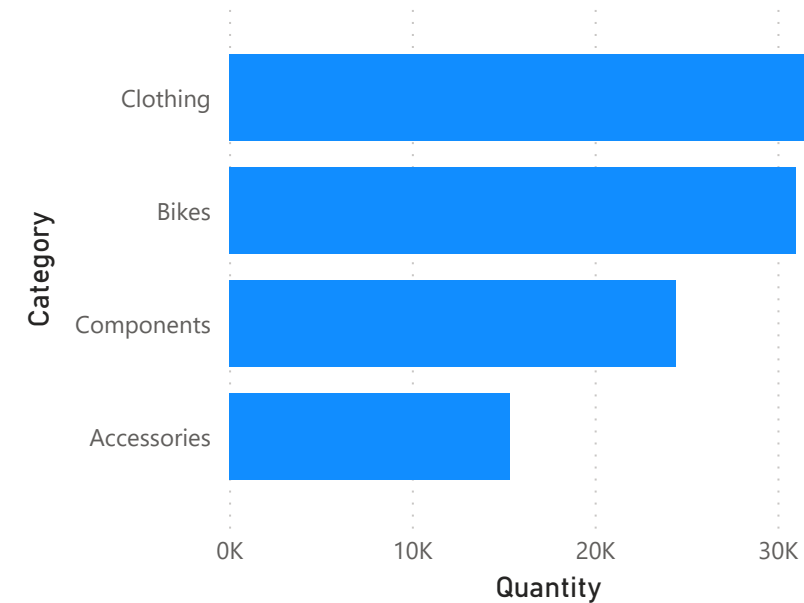
Sales and Profit Margin by Month

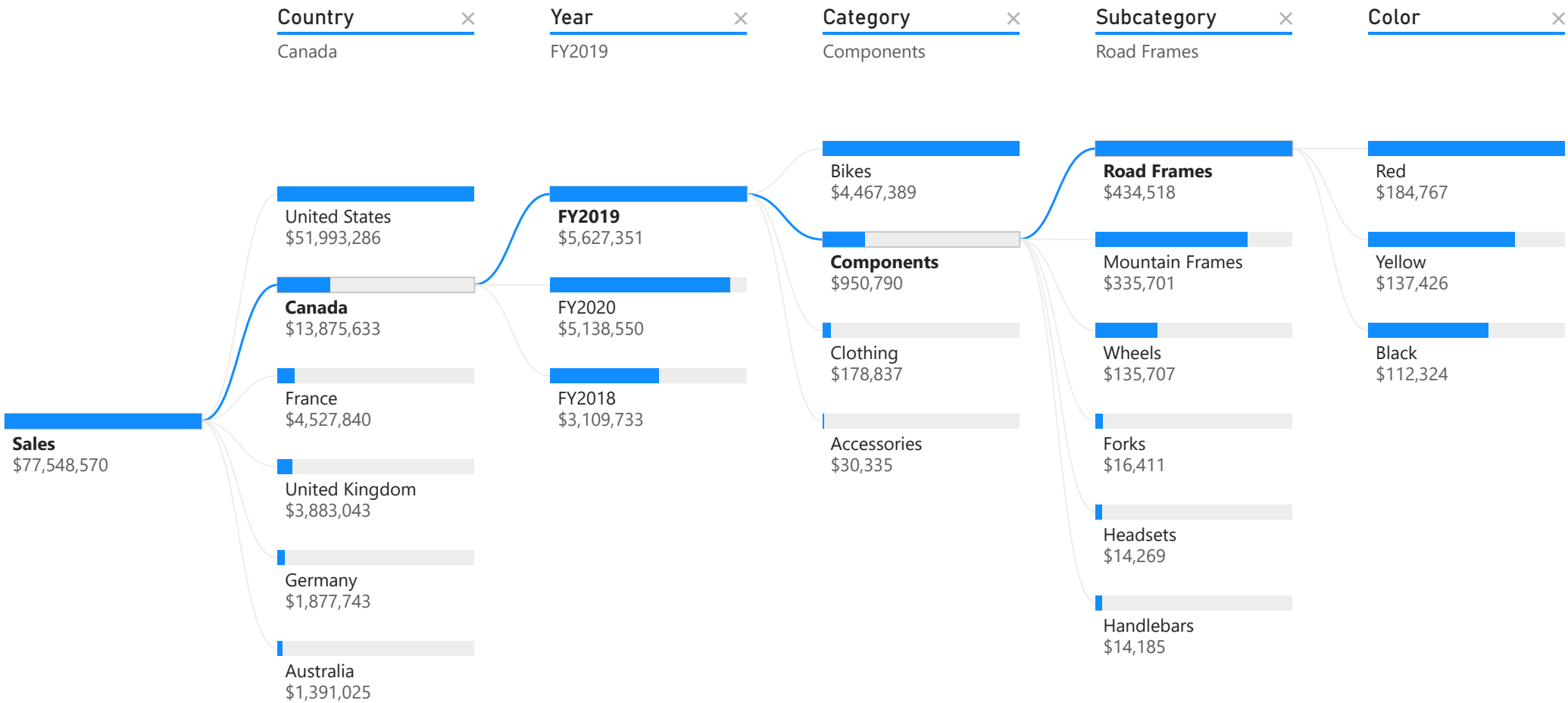


Sales by Country and Category



Quantity by Category





Country

All

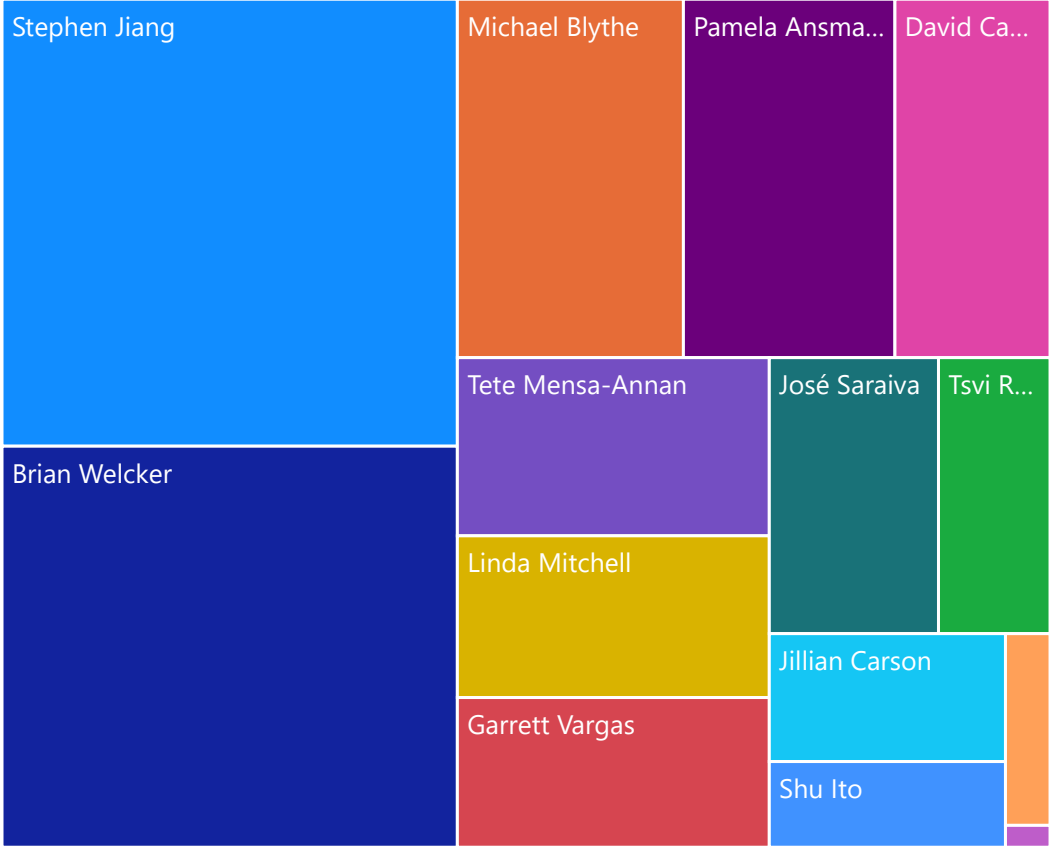


City

All



Profit by Salesperson



Year	Orders	Sales	Cost	Profit	Profit Margin
[-] FY2018	739	\$16,429,043	\$16,297,680	\$131,362	0.80%
[-] FY2018 Q1	173	\$3,195,733	\$3,050,238	\$145,494	4.55%
[-] FY2018 Q2	193	\$4,874,023	\$4,686,271	\$187,751	3.85%
[-] FY2018 Q3	183	\$4,069,304	\$3,917,678	\$151,626	3.73%
[-] FY2018 Q4	190	\$4,289,983	\$4,643,492	(\$353,510)	-8.24%
[-] FY2019	1,255	\$27,979,780	\$26,768,232	\$1,211,548	4.33%
[-] FY2019 Q1	322	\$8,922,120	\$8,542,715	\$379,405	4.25%
[-] FY2019 Q2	320	\$7,047,379	\$6,717,148	\$330,231	4.69%
[-] FY2019 Q3	303	\$5,268,960	\$5,073,020	\$195,940	3.72%
[-] FY2019 Q4	310	\$6,741,320	\$6,435,349	\$305,971	4.54%
[-] FY2020	1,622	\$33,139,748	\$33,483,164	(\$343,416)	-1.04%
[-] FY2020 Q1	455	\$11,189,116	\$11,636,801	(\$447,686)	-4.00%
[-] FY2020 Q2	453	\$9,300,610	\$9,226,063	\$74,547	0.80%
[-] FY2020 Q3	442	\$7,107,325	\$7,077,642	\$29,682	0.42%
[-] FY2020 Q4	272	\$5,542,698	\$5,542,657	\$41	0.00%
Total	3,616	\$77,548,570	\$76,549,076	\$999,495	1.29%



David Campbell

Year

FY2020



\$1,447,476

Sales

\$60,000,000

Target

(\$58,552,524)

Variance

-97.59%

Variance Margin

Sales by Month

