# life-insurance-churn-prediction-1

November 25, 2023

Requirement already satisfied: keras in c:\users\neha\anaconda3\lib\site-packages (2.13.1)

## 1 DATA CLEANING AND PREPROCESSING

```
[2]: data = pd.read_csv('randomdata.csv')
```

# 2 #Data Exploration

```
[3]: data.head()
[3]:
        Unnamed: 0
                       Customer Name
     0
                 0
                    Christine Payne
                     Tony Fernandez
     1
                    Christopher Kim
     2
     3
                 3
                        Nicole Allen
                 4
                          Linda Cruz
                                           Customer_Address \
        7627 Anderson Rest Apt. 265, Lake Heather, DC 3...
        3953 Cindy Brook Apt. 147, East Lindatown, TN 4...
     2
              8693 Walters Mountains, South Tony, TX 88407
                  56926 Webster Coves, Shawnmouth, NV 04853
     3
     4
            489 Thomas Forges Apt. 305, Jesseton, GA 36765
```

Company Name Claim Reason Data confidentiality \

0	Williams, Henderson and Perez			Travel	Low					
1	Moore-Goodwin			Medical	High					
2	Smith-Holmes Harrell-Perez			Phone Medium Phone Medium			_			
3										
4			Phone							
	Claim Amo	ount	Category	Premium	Premium/Amo	ount Ratio	Claim	Request	output	\
0		377		4794		0.078640			No	
1	-	1440		14390		0.100069			No	
2		256		1875		0.136533			No	
3		233		1875		0.124267			No	
4		239		1875		0.127467			No	
	BMI Churi	n								
0	21 Yes	3								
1	24 Yes	3								
2	18 Yes	3								
3	24 Yes	3								
4	21 Yes	3								
	dota info()									

### [4]: data.info()

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 200000 entries, 0 to 199999
Data columns (total 12 columns):

#	Column	Non-Null Count	Dtype
0	Unnamed: 0	200000 non-null	int64
1	Customer Name	200000 non-null	object
2	Customer_Address	200000 non-null	object
3	Company Name	200000 non-null	object
4	Claim Reason	200000 non-null	object
5	Data confidentiality	200000 non-null	object
6	Claim Amount	200000 non-null	int64
7	Category Premium	200000 non-null	int64
8	Premium/Amount Ratio	200000 non-null	float64
9	Claim Request output	200000 non-null	object
10	BMI	200000 non-null	int64
11	Churn	200000 non-null	object

dtypes: float64(1), int64(4), object(7)

memory usage: 18.3+ MB

#### [5]: data.describe()

[5]: Unnamed: 0 Claim Amount Category Premium Premium/Amount Ratio \
count 200000.000000 200000.000000 200000.000000
mean 99999.500000 1120.478840 8963.783895 0.125024

```
57735.171256
                          796.660796
                                            6114.737202
                                                                      0.034742
std
                                                                      0.002506
            0.000000
                            1.000000
                                             399.000000
min
25%
        49999.750000
                          245.000000
                                            1875.000000
                                                                      0.106741
50%
        99999.500000
                         1390.000000
                                           14390.000000
                                                                      0.125122
75%
       149999.250000
                         1844.000000
                                           14390.000000
                                                                      0.143155
       199999.000000
                         2299.000000
                                           14390.000000
                                                                      0.248120
max
                  BMI
count 200000.000000
           23.007205
mean
std
            3.164976
min
           18.000000
25%
           20.000000
50%
           23.000000
75%
           26.000000
max
           28.000000
```

## 3 # Handling Missing Data

```
[6]: # Step 1: Remove Duplicate Rows
data.drop_duplicates(inplace=True)
```

```
[7]: # Step 2: Remove Irrelevant Columns

# Identify and drop columns that are not relevant for churn prediction

irrelevant_columns = ['Customer Name', 'Customer_Address', 'Company Name',

□ 'Data confidentiality', 'Claim Amount', 'Category Premium', 'Premium/Amount
□ □ Ratio']

data.drop(columns=irrelevant_columns, inplace=True)
```

```
[8]: # Step 3: Data Preprocessing

# After removing duplicates and irrelevant columns, you may proceed with data
□ preprocessing

# This may include handling missing data, encoding categorical variables, and
□ scaling/normalizing numerical features

# Handling Missing Data
data.dropna(subset=['Churn'], inplace=True)
```

```
[9]: # Encoding Categorical Variables
# Identify categorical columns in your dataset
import pandas as pd
from sklearn.preprocessing import LabelEncoder
# Load your dataset
data = pd.read_csv('randomdata.csv')
# Identify categorical columns in your dataset
categorical_columns = ['Company Name', 'Claim Reason', 'Category Premium']
```

```
# Perform label encoding for categorical columns
for column in categorical_columns:
    le = LabelEncoder()
    data[column] = le.fit_transform(data[column])
# Display the resulting DataFrame
print(data)
```

	Unnamed: 0	Customer Name	\				
0	0	Christine Payne					
1	1	Tony Fernandez					
2	2	Christopher Kim					
3	3	Nicole Allen					
4	4	Linda Cruz					
	•••	•••					
199995	199995	Matthew Estrada					
199996	199996	James Bean					
199997	199997	David Meyer					
199998	199998	Martha Stone					
199999	199999	Shannon Lewis					
			<b>G</b>		A -1 -1		. \
0	7607 Andana	D+ A-+ OCE		-	_Address	- 0	e \
0		on Rest Apt. 265,				122584	
1	*	Brook Apt. 147,Ea				77347	_
2		Walters Mountains		•			
3		926 Webster Coves	-	-			
4	489 Tho	mas Forges Apt. 3	05,Jess	eton, (	JA 36/68	5 104639	)
	0004 1	<b>a</b>	ъ .		 40 05776		_
199995		opez Gateway,Lake					
199996		0268 Lori Falls,W		•			
199997		3 Miller Cliff,Ne		•			
199998	626	81 Peters Cove, So		•			
199999		Unit 6569	Box 223	6,DPU <i>I</i>	AL 88048	98869	)
	Claim Reaso	n Data confidenti	ality	Claim A	Amount	Category Premi	ium \
0		3	Low		377		2
1		0	High		1440		3
2		2 M	ledium		256		1
3		2 M	ledium		233		1
4		2 M	ledium		239		1
•••	•••	•••		•••		***	
199995		0	High		1563		3
199996		0	High		1342		3
199997		0	High		2278		3
199998		3	Low		532		2
199999		0	High		1755		3

Premium/Amount Ratio Claim Request output BMI Churn

```
0
                         0.078640
                                                    No
                                                         21
                                                              Yes
                         0.100069
                                                         24
                                                             Yes
     1
                                                    No
     2
                         0.136533
                                                    No
                                                         18
                                                             Yes
     3
                         0.124267
                                                    No
                                                         24
                                                             Yes
     4
                                                         21
                                                             Yes
                         0.127467
                                                    No
     199995
                         0.108617
                                                    No
                                                         18
                                                             Yes
     199996
                         0.093259
                                                    No
                                                         22
                                                             Yes
     199997
                         0.158304
                                                    No
                                                         19
                                                             Yes
     199998
                         0.110972
                                                    No
                                                         24
                                                             Yes
     199999
                         0.121960
                                                    No
                                                         22
                                                             Yes
     [200000 rows x 12 columns]
[10]: #Scaling Numerical Features
      from sklearn.preprocessing import StandardScaler
      scaler = StandardScaler()
      data[['Claim Amount', 'Premium/Amount Ratio', 'BMI']] = scaler.
       ofit_transform(data[['Claim Amount', 'Premium/Amount Ratio', 'BMI']])
[11]: # Data Splitting
      import pandas as pd
      from sklearn.model_selection import train_test_split
      # Split the data into training and testing sets
      X_train, X_test, y_train, y_test = train_test_split(data, data['Churn'],_
      # Print the shape of the training and testing sets
      print("Training set shape:", X_train.shape)
      print("Testing set shape:", X_test.shape)
     Training set shape: (160000, 12)
     Testing set shape: (40000, 12)
[12]: import pandas as pd
      from sklearn.preprocessing import MinMaxScaler
      # Load your dataset
      data = pd.read_csv('randomdata.csv')
      # Identify numerical columns in your dataset
      numerical columns = ['Claim Amount', 'Premium/Amount Ratio', 'BMI']
      # Create a MinMaxScaler object
      scaler = MinMaxScaler()
```

# Fit the MinMaxScaler to the numerical columns

# Transform the numerical columns using the MinMaxScaler

data[numerical\_columns] = scaler.transform(data[numerical\_columns])

scaler.fit(data[numerical\_columns])

# # Display the resulting DataFrame print(data)

```
Unnamed: 0
                       Customer Name
0
                  0
                     Christine Payne
1
                  1
                      Tony Fernandez
2
                     Christopher Kim
3
                  3
                        Nicole Allen
4
                  4
                          Linda Cruz
199995
            199995
                     Matthew Estrada
199996
            199996
                          James Bean
199997
            199997
                         David Meyer
199998
            199998
                        Martha Stone
199999
            199999
                       Shannon Lewis
                                           Customer_Address \
0
        7627 Anderson Rest Apt. 265, Lake Heather, DC 3...
1
        3953 Cindy Brook Apt. 147, East Lindatown, TN 4...
2
              8693 Walters Mountains, South Tony, TX 88407
3
                  56926 Webster Coves, Shawnmouth, NV 04853
4
            489 Thomas Forges Apt. 305, Jesseton, GA 36765
199995
             2024 Lopez Gateway, Lake Pamelafort, MS 35772
                    0268 Lori Falls, West Jeffrey, SC 49142
199996
               00573 Miller Cliff, New Allenbury, SC 68902
199997
                 62681 Peters Cove, South Anthony, RI 99783
199998
                           Unit 6569 Box 2236, DPO AE 88045
199999
                          Company Name Claim Reason Data confidentiality \
0
        Williams, Henderson and Perez
                                              Travel
                                                                        Low
1
                         Moore-Goodwin
                                             Medical
                                                                       High
2
                          Smith-Holmes
                                               Phone
                                                                     Medium
3
                         Harrell-Perez
                                               Phone
                                                                     Medium
4
           Simpson, Kramer and Hughes
                                               Phone
                                                                     Medium
199995
                      Carlson-Matthews
                                             Medical
                                                                       High
199996
                      Trevino-Cardenas
                                             Medical
                                                                       High
                                             Medical
                           Simon-Evans
199997
                                                                       High
             Baker, Brooks and Porter
199998
                                              Travel
                                                                       Low
199999
              Roth, Merritt and Grant
                                             Medical
                                                                       High
        Claim Amount
                       Category Premium
                                          Premium/Amount Ratio
0
            0.163621
                                                       0.309973
                                    4794
1
            0.626197
                                   14390
                                                       0.397222
2
            0.110966
                                    1875
                                                       0.545682
3
            0.100957
                                    1875
                                                       0.495739
```

```
4
           0.103568
                                 1875
                                                   0.508767
                                14390
                                                   0.432023
199995
           0.679721
199996
           0.583551
                                14390
                                                   0.369494
199997
           0.990862
                                                   0.634321
                                14390
199998
           0.231070
                                 4794
                                                   0.441611
199999
           0.763272
                                14390
                                                   0.486346
      Claim Request output BMI Churn
0
                        No 0.3
                                  Yes
1
                        No 0.6
                                 Yes
2
                        No 0.0
                                 Yes
3
                        No 0.6
                                Yes
4
                        No 0.3
                                 Yes
199995
                        No 0.0
                                 Yes
199996
                        No 0.4
                                 Yes
                        No 0.1 Yes
199997
                        No 0.6
199998
                                Yes
                        No 0.4 Yes
199999
```

[200000 rows x 12 columns]

DATA SPLITTING 80 20

X\_train shape: (160000, 11)
X\_test shape: (40000, 11)

```
y_test shape: (40000,)
     DATA SPLITTING 75 25
[14]: import pandas as pd
      from sklearn.model_selection import train_test_split
      # Load your dataset
      data = pd.read_csv('randomdata.csv')
      # Assuming 'Churn' is your target variable and you want to predict it
      X = data.drop(columns=['Churn']) # Features
      y = data['Churn'] # Target variable
      # Split the data into training and testing sets (75% training, 25% testing)
      X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.25, u)
       →random_state=42)
      # Display the sizes of the resulting sets
      print(f"X_train shape: {X_train.shape}")
      print(f"X_test shape: {X_test.shape}")
      print(f"y_train shape: {y_train.shape}")
      print(f"y_test shape: {y_test.shape}")
     X_train shape: (150000, 11)
     X_test shape: (50000, 11)
     y_train shape: (150000,)
     y_test shape: (50000,)
     DATA SPLITTING 85 15
[15]: import pandas as pd
      from sklearn.model_selection import train_test_split
      # Load your dataset
      # Replace 'randomdata.csv' with the actual path to your dataset
      data = pd.read_csv('randomdata.csv')
      # Assuming 'Churn' is your target variable and you want to predict it
      X = data.drop(columns=['Churn']) # Features
      y = data['Churn'] # Target variable
      # Split the data into training and testing sets (85% training, 15% testing)
      X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.15, u)
       ⇔random_state=42)
```

y\_train shape: (160000,)

# Display the sizes of the resulting sets

```
print(f"X_train shape: {X_train.shape}")
print(f"X_test shape: {X_test.shape}")
print(f"y_train shape: {y_train.shape}")
print(f"y_test shape: {y_test.shape}")

X_train shape: (170000, 11)
X_test shape: (30000, 11)
y_train shape: (170000,)
```

#### 4 FEATURE SELECTION - Ensemble method

y\_test shape: (30000,)

```
[16]: import pandas as pd
      from sklearn.ensemble import RandomForestClassifier
      from sklearn.model_selection import train_test_split
      from sklearn.preprocessing import LabelEncoder
      data = pd.read_csv('randomdata.csv')
      # Assuming 'Churn' is your target variable and you want to predict it
      # Drop non-numeric columns and target variable
      X = data.drop(columns=['Churn', 'Customer Name', 'Customer_Address'])
      y = data['Churn'] # Target variable
      # Encode categorical variables using LabelEncoder
      label encoder = LabelEncoder()
      for column in X.columns:
          if X[column].dtype == 'object':
              X[column] = label_encoder.fit_transform(X[column])
      # Split the data into training and testing sets
      X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.2,_
       →random_state=42)
      # Initialize a Random Forest Classifier
      rf classifier = RandomForestClassifier(n estimators=100, random state=42)
      # Fit the classifier to your data
      rf_classifier.fit(X_train, y_train)
      # Evaluate the classifier on the testing data
      accuracy = rf_classifier.score(X_test, y_test)
      print("Accuracy:", accuracy)
```

Accuracy: 1.0

```
[17]: import pandas as pd
     from sklearn.model_selection import train_test_split
     from imblearn.over_sampling import RandomOverSampler
     from sklearn.preprocessing import LabelEncoder
     from sklearn.neural_network import MLPClassifier
     from sklearn.metrics import accuracy_score, classification_report
     data = pd.read_csv('randomdata.csv')
     # Assuming 'Churn' is your target variable and you want to predict it
     # Drop non-numeric columns and target variable
     X = data.drop(columns=['Churn', 'Customer Name', 'Customer Address'])
     y = data['Churn'] # Target variable
     # Encode categorical variables using LabelEncoder
     label_encoder = LabelEncoder()
     for column in X.columns:
         if X[column].dtype == 'object':
             X[column] = label_encoder.fit_transform(X[column])
     # Split the data into training and testing sets
     →random state=42)
     # Perform oversampling on the training data
     oversampler = RandomOverSampler(sampling_strategy='auto', random_state=42)
     X train resampled, y train resampled = oversampler.fit resample(X train, ___
      →y_train)
     # Initialize a Deep Learning model (MLPClassifier is used here as an example)
     clf = MLPClassifier(hidden_layer_sizes=(100, 50), max_iter=1000,__
       →random_state=42)
     # Fit the classifier to your resampled training data
     clf.fit(X_train_resampled, y_train_resampled)
     # Make predictions on the test data
     y_pred = clf.predict(X_test)
     # Evaluate the classifier
     accuracy = accuracy_score(y_test, y_pred)
     classification_report_result = classification_report(y_test, y_pred)
     print("Accuracy:", accuracy)
     print("Classification Report:")
     print(classification_report_result)
```

```
Accuracy: 0.6986
Classification Report:
             precision recall f1-score
                                             support
                  0.72
                            0.28
                                      0.41
         No
                                               14536
        Yes
                  0.70
                            0.94
                                      0.80
                                               25464
                                      0.70
   accuracy
                                               40000
  macro avg
                  0.71
                            0.61
                                      0.60
                                               40000
weighted avg
                  0.70
                            0.70
                                      0.66
                                               40000
```

#### 5 DEEP LEARNING MODEL - Ensemble method

```
import numpy as np
from tensorflow.keras.models import Sequential # Import the Sequential class
from tensorflow.keras.layers import Dense
from sklearn.metrics import accuracy_score
from sklearn.model_selection import train_test_split
from sklearn.preprocessing import StandardScaler

model1 = create_model(X_train.shape[1])
model2 = create_model(X_train.shape[1])
model3 = create_model(X_train.shape[1])
```

```
[20]: from sklearn.preprocessing import LabelEncoder

# Encode the target variable into numerical values (0 and 1)
label_encoder = LabelEncoder()
y_train = label_encoder.fit_transform(y_train)
y_test = label_encoder.transform(y_test)

# Train the deep learning models
model1.fit(X_train, y_train, epochs=10, batch_size=32, verbose=0)
```

```
model2.fit(X_train, y_train, epochs=10, batch_size=32, verbose=0)
     model3.fit(X_train, y_train, epochs=10, batch_size=32, verbose=0)
[20]: <keras.src.callbacks.History at 0x200bebbd6d0>
[21]: # Make predictions using the individual models
     pred1 = model1.predict(X_test)
     pred2 = model2.predict(X_test)
     pred3 = model3.predict(X_test)
     1250/1250 [============= ] - 1s 621us/step
     1250/1250 [=========== ] - 1s 601us/step
     [22]: # Ensemble the predictions using a simple averaging method
     ensemble_preds = np.round((pred1 + pred2 + pred3) / 3)
[23]: # Calculate accuracy of the ensemble model
     ensemble_accuracy = accuracy_score(y_test, ensemble_preds)
     print("Ensemble Model Accuracy:", ensemble_accuracy)
     Ensemble Model Accuracy: 0.69195
[24]: from sklearn.metrics import accuracy_score, precision_score, f1_score,
      ⊶recall_score
     # Make predictions using the individual models
     pred1 = model1.predict(X_test)
     pred2 = model2.predict(X_test)
     pred3 = model3.predict(X_test)
     # Ensemble the predictions using Voting Classifier
     ensemble_preds = np.round((pred1 + pred2 + pred3) / 3)
     # Calculate classification metrics
     ensemble_accuracy = accuracy_score(y_test, ensemble_preds)
     ensemble_precision = precision_score(y_test, ensemble_preds)
     ensemble_f1 = f1_score(y_test, ensemble_preds)
     ensemble_recall = recall_score(y_test, ensemble_preds)
     # Print the evaluation metrics
     print("Ensemble Model Metrics:")
     print("Accuracy:", ensemble_accuracy)
     print("Precision:", ensemble precision)
     print("F1 Score:", ensemble_f1)
     print("Recall:", ensemble_recall)
```

Experimenting with another ensemble method - bagging

C:\Users\Neha\anaconda3\Lib\site-packages\sklearn\ensemble\\_base.py:166:
FutureWarning: `base\_estimator` was renamed to `estimator` in version 1.2 and will be removed in 1.4.
 warnings.warn(

Bagging Ensemble Accuracy: 1.0