

Nehman Rahimi

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EDUCATION

York University

Bachelor of Science (Honours), Computer Science

Toronto, ON
Sept 2024 – Expected June 2028

Weston Collegiate Institute

Ontario Secondary School Diploma (OSSD)

Toronto, ON
Sept 2020 – June 2024

RBC Academy

Certification in Communication and Sales

Sept 2023 – June 2024

EXPERIENCE

Sales Associate

GUESS?, Inc.

Vaughan, ON
Sept 2024 – Present

- Hit **120%+** of daily targets; averaged **\$1.5k+** sales per shift.
- Lifted conversion by **15%** via cross-sell, upsell, and loyalty sign-ups.
- **30+** units/shift with accurate POS, cash handling, and policy compliance.

Retail Event Associate

WWE — Money in the Bank Event

Toronto, ON
July 2024

- Supported sales for **500+** attendees; contributed to **\$10k+** one-day revenue.
- Raised average transaction value by **20%** with tailored recommendations.
- Kept checkouts moving during peak traffic; resolved escalations quickly and professionally.

Sales Associate

Urban Planet

Toronto, ON
June 2023 – Feb 2024

- Maintained **\$65+** average basket; exceeded add-on KPIs.
- Resolved **50+** requests/shift (exchanges, refunds, billing) with accuracy and compliance.
- Ranked **top 10%** weekly sales; merchandising support improved conversion at peak.

Safety Assistant

Rinx Ontario (The Bubble)

Toronto, ON
July 2022 – Oct 2022

- Supervised **30+** children/day; enforced safety; high parent satisfaction.
- Resolved concerns with **95%** success and provided appropriate solutions.
- Led recreational/educational activities to boost engagement and safety.

VOLUNTEERING

Orientation Leader

York University

Toronto, ON
Aug 2025 – Sept 2025

- Guided **200+** new students; survey rating **95%** satisfaction.
- Answered inquiries, resolved concerns, and directed students to key services.
- Facilitated group sessions; strengthened leadership and client-focused communication.

Sales Volunteer

Weston Farmers Market

Toronto, ON
Jul 2021 – Sept 2021

- Engaged **100+** weekly customers; explained terms, benefits, and payment options.
- Coordinated with service manager to ensure timely, accurate support.

SKILLS

Languages: English, Persian, Farsi, Turkish

Client Service: Client Engagement, Relationship Building, Sales Support, Problem-Solving, Conflict Resolution, Communication, Multi-Tasking

Banking/Technical: Cash Handling, POS Systems, Salesforce CRM, Microsoft Office (Word, Excel, Outlook, PowerPoint)

Core Competencies: Exceeding Sales Targets, Attention to Detail, Compliance, Cross-Selling, Upselling

References: Available upon request