PROBLEM STATEMENT - Find publicly available data for key factors that influence US home prices nationally. Then, build a data science model that explains how these factors impacted home prices over the last 20 years. Use the S&P Case-Schiller Home Price Index as a proxy for home prices

The prices of homes is influenced by a number of demand and supply side factors which are discussed below:

- 1. **Income Level:** High-income levels correlate with high home prices. <u>Gross Domestic Product (GDP)</u> is taken as an indicator of the overall income level of the economy. <u>Real Median Household income</u> is taken as an indicator of average household income.
- 2. **Interest Rates:** The interest rates, particularly mortgage rates significantly influence home affordability and, consequently, demand and prices. <u>30-Year Mortgage Rate</u> has been chosen as the relevant predictor.
- 3. **Housing Supply:** National trends in housing supply can affect overall home prices. A shortage of housing relative to demand tends to drive prices up, and vice versa. <u>Housing inventory</u> has been used as a relevant independent variable.
- 4. **Inflation:** Inflationary pressures can contribute to rising home prices as the cost of materials and labor increases, leading to higher construction costs. For incorporating inflation pressures in our model, we use Producer Price Index:Construction Materials.
- 5. Consumer Confidence: The overall confidence of consumers in the national economy and income levels can affect their willingness to make significant investments like purchasing a home. GDP Growth rate has been taken as a proxy for consumer confidence.. [A noticeable expectation in this regard can be noted in 2020, when because of the COVID19 pandemics, growth rates dipped sharply, however, the prices of homes continued to rise due to supply side constraints and increased demand owing to increased at-home work options.]



Variables/Datasets that were considered but not included in the model:

- "University of Michigan: Consumer sentiment" Index was considered as an indicator of
 consumer confidence, but since we already have accounted for the absolute income levels,
 interest rates and inflation in our model, therefore the remaining major determinant of
 consumer confidence, i.e. growth in income has been represented through the GDP Growth
 Rate.
- 2. 'Unemployment' was considered as a predictor of demand, but since unemployment has a negative correlation with inflation and Gross Domestic product Growth, which have already been accounted for in our model, therefore no new independent variable was introduced.
- 3. Federal Funds Effective Rate (FEDFUNDS) was considered as a measure of interest rate, however, as discussed above, 30 Year Mortage Rate is a more relevant factor for affecting consumer demand.

The steps undertaken in this projects are discussed as below:

1. Data Collection - The requisite datasets were downloaded from https://fred.stlouisfed.org/.

Real Median Household Income in the United States (MEHOINUSA672N)-[Yearly] - Median national income of US over span of 20 years.

Gross Domestic Product (GDP) [Quarterly]- Gross domestic product (GDP), the featured measure of U.S. output, is the market value of the goods and services produced by labor and property located in the United States.

Year-on-year Growth Rate of Gross Domestic Product (A191RP1Q027SBEA) [Quarterly] - Percent Change from Preceding Period, Seasonally Adjusted Annual Rate

Producer Price Index by Commodity: Special Indexes: Construction Materials (WPUSI012011) - [Monthly]

30-Year Fixed Rate Mortgage Average in the United States (MORTGAGE30US) - [Weekly]

Housing Inventory Estimate: Vacant Housing Units in the United States (EVACANTUSQ176N) - [Quarterly]

2. **Data Analysis** - After collecting and merging data, Correlation between factors and correlation between HomePrice index and Factors was evaluated

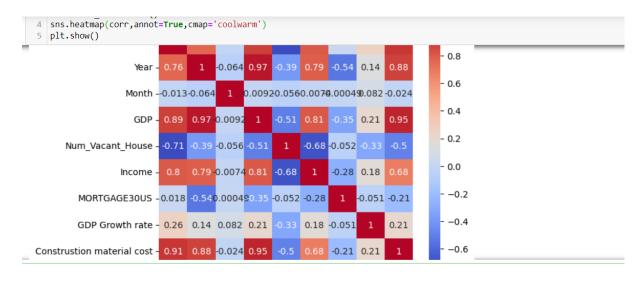


Following correlation values are notable: GDP-CSUSHPISA-> 0.89, Construction material cost -CSUSHPISA-> 0.91, Income-CSUSHPISA-> 0.83, Mortage30US-GDP-> -0.96, Income - GDP = 0.81

3. Handling Null values - using interpolation method- Null values were found in the Dataset due to different frequencies of reporting . So before proceeding further, the missing data was interpolated using the linear Interpolation method .

```
In [186]:
            1 data_final.isna().sum()
Out[186]: CSUSHPISA
                                          0
                                          0
           Year
                                          0
           Month
           GDP
                                          0
           Num_Vacant_House
                                          0
           Income
                                          0
                                          7
           MORTGAGE30US
                                          3
           GDP Growth rate
           Construstion material cost
                                          0
           dtype: int64
In [187]:
               data final.dropna(inplace = True)
In [188]:
            1 data_final.isna().sum()
Out[188]:
          CSUSHPISA
                                          0
           Year
                                          0
           Month
                                          0
           GDP
                                          0
           Num_Vacant_House
                                          0
           Income
                                          0
           MORTGAGE30US
                                          0
           GDP Growth rate
                                          0
           Construstion material cost
           dtype: int64
In [189]:
            1 data final.shape
Out[189]: (242. 9)
```

After handling null values, correlation was evaluated again.



- 4. Exploratory Data Analysis(EDA) on the dataset.
- **5. Basic Linear regression model** model-fitting was done in simple basic mode.

Resultant R2 Score - 0.9782

train score - 0.9753

test score - 0.9782

6. Optimizing model by scaling data and applying lasso

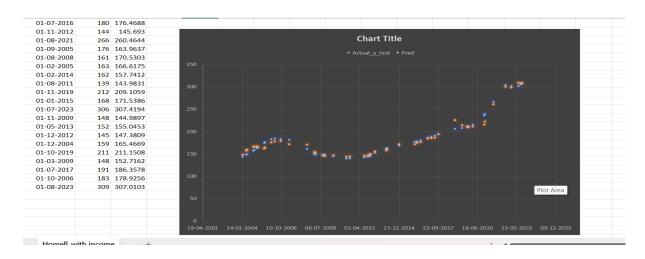
TUNNING BASIC MODEL

```
In [218]: 1 from sklearn.preprocessing import StandardScaler
           2 scaler = StandardScaler()
           3 x train sc = scaler.fit transform(x train)
           4 x_test_sc = scaler.transform(x_test)
In [219]: 1 lasso_cv_model = LassoCV(alphas=np.logspace(-4, 4, 100),cv=5)
           2 lasso_cv_model.fit(x_train_sc, y_train)
           3 lasso_cv_predictions = lasso_cv_model.predict(x_test_sc)
In [220]:
          1 optimal_alpha = lasso_cv_model.alpha_
           mse = mean_squared_error(y_test, lasso_cv_predictions)
           5 rmse = np.sqrt(mse)
           6
           7 r2 = r2_score(y_test, lasso_cv_predictions)
           9 print(f"Optimal Alpha: {optimal_alpha:.4f}")
           print(f"Mean Squared Error (MSE): {mse:.2f}")
           11 print(f"RMSE: {rmse:2f}")
12 print(f"R-squared (R2): {r2:.2f}")
          Optimal Alpha: 0.2477
          Mean Squared Error (MSE): 49.47
          RMSE: 7.033229
          R-squared (R2): 0.98
```

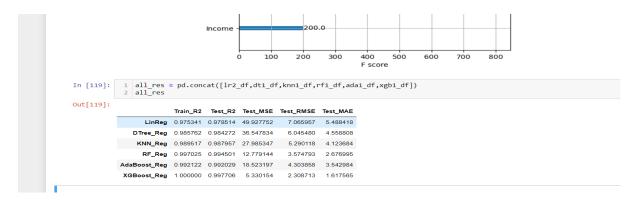
7. Checking robustness of model by CV

```
Used to check robustness of the model
In [221]: 1 from sklearn.model_selection import cross_val_score
               model_lr = LinearRegression()
cv_res = cross_val_score(model_lr,x,y,scoring='r2',cv=5) # cv = number of
print(cv_res) # we will get 5 different R2 scores for 5 different splits
print(cv_res.mean())
In [222]:
                                                                                                       # cv = number of splits
              [ 0.41090803 0.7727 -0.07642882237431592
                                  0.77275415   0.71639188   -1.58183654   -0.70036164]
In [223]: 1 cross_val_scores = cross_val_score(lasso_cv_model, x_train_sc, y_train, cv=5, scoring='r2')
2 print("Cross-Validation R-squared Scores:")
                print("Cross-Validation R-squared Scores:
print(cross_val_scores)
               Cross-Validation R-squared Scores:
               [0.98175733 0.96764296 0.95411014 0.9786769 0.97684151]
In [224]:
                   mean_r2 = cross_val_scores.mean()
std_r2 = cross_val_scores.std()
                   print(f"Mean R-squared: {mean_r2:.4f}")
print(f"Standard Deviation of R-squared: {std_r2:.4f}")
              Mean R-squared: 0.9718
Standard Deviation of R-squared: 0.0100
In [225]:
                print(0.1 * rmse)
print(0.1 * df_final['CSUSHPISA'].mean()) # rmse should be less than the 10% of mean of targ
               0.7033229030569772
```

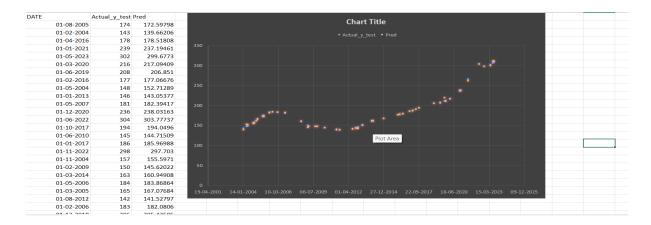
7a. Saving the Predicted values and actual test values and plot of excel graph for basic linear regression model.



8. Attempting other Regression model and saving result of best model



9. Plotly result of XGBoost model on graph



10. Since Median Household Income display a high correlation with Gross Domestic Product, and since the frequency of data is yearly (consequently the resultant high degree of interpolations are not amenable to accurate modelling), therefore, the basic linear regression model was re-applied after removing Median Household Income as an independent variable.

Documenting result

```
▼ LinearRegression
           LinearRegression()
In [144]: 1 mscore(lr_ni)
           Train Score 0.9606922761970201
           Test Score 0.9668038615049208
In [145]:
               print(lr_ni.intercept_)
            print(lr_ni.coef_)
           110.41415356710635
                             -8.99155184e-03 1.11472265e+01 7.34354974e-02
             3.63384970e-011
In [146]:
           1 ypred_lr_ni = lr_ni.predict(x2_test)
               eval_model(y2_test,ypred_lr_ni)
          MAE 7.337732558653294
MSE 77.2061960003508
           RMSE 8.7867056397919
           R2 Score 0.9668038615049208
In [147]:
            1 res df2 = pd.DataFrame({'Actual y test':y2 test, 'Pred':ypred lr ni})
               res_df2.head(5)
Out[147]:
                     Actual_y_test
               DATE
           2005-08-01
                          174.442 164.163372
           2004-02-01
                          143.192 151.332915
```

It can be noted that there is a decrease in the r2 score from $\bf 0.9782$ to $\bf 0.9668$. Although the difference is moderately significant, the new model still remains robust.

11. Attempting an OLS model and Checking for Multicollinearity

Upon inspecting the OLS model, there wasn't a significant improvement observed. Consequently, the results did not prove to be very fruitful. The VIF (Variance Inflation Factor) values were notably high, indicating the presence of multicollinearity. It is evident that historical GDP data can influence construction material costs, and vice versa, leading to multicollinearity in various factors. Typically, one would address multicollinearity by either removing factors with high VIF or employing dimension reduction techniques such as PCA. However, in this dataset, we opt to retain these factors because they are essential contributors to the model. Removing them could adversely affect the model's

performance. Therefore, despite the high VIF values, we choose not to eliminate these factors, recognizing their importance in influencing the model's performance negatively if removed.