SUHANI PATEL

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Education

MANIPAL INSTITUTE OF TECHNOLOGY, MANIPAL

Manipal, Karnataka

B. Tech in Computer Science with Financial Technology

2027

CGPA: 8.12 | She-Fi Scholar | Dance Head (Kalakriya)

Relevant coursework: Finance, Banking, and Payments | Cyber Security | Financial Management

KENDRIYA VIDYALAYA, S.A.C

Ahmedabad, Gujrat

· Achievements: School Captain, Head-Cultural Club

2022

- IIT-JEE Examination Score: 91.47 percentile
- · NATIONAL ELIGIBILITY CUM ENTRANCE TEST (UG) Score: 98.92 percentile

Experience

SUMMER INTERN Pune EasyPay May -July 2025

· Analyzed ONDC based e- commerce adoption and designed strategies to improve merchant onboarding.

- · Conducted user interviews and collaborated with 50+ merchants to identify operational bottlenecks and enhance platform UX.
- · Executed API testing for platform integration and documented technical feedback.

VICE PRESIDENT (Founding Team)

Finova - College FinTech Club, MIT Manipal

Aug 2024 - Present

- · Spearheaded initiatives to enhance FinTech awareness through 5+ events with industry leaders.
- · Organized hands-on workshops and internal case competitions focused on product innovation and algorithmic trading.

Jul 2023 - Mar **FOUNDER** 2024 The Wafflery

· Launched and managed a successful waffle cafe business with full ownership of ops, finance, and customer experience.

· Leveraged CRM tools to manage customer data and improved retention through targeted marketing campaigns.

EXECUTIVE - (CORPORATE-ALUMNI RELATIONS)

Nov 2023 - Present

- · Built partnerships with startups and VCs for the Manipal Entrepreneurship Summit.
- · Facilitated cross-functional collaboration to onboard 10+ speakers and sponsors for flagship events.

START-UP CONSULTANT

E - cell, MIT Manipal

Bamboozle (Hult Prize Finalist)

Feb - Dec 2023

· Supported GTM strategy, product ideation, and sustainability-driven operations for developing bamboo fiber-based clothing.

Research Work

Stock Market Prediction with Economic Indicators

Developed ML models (Logistic Regression, SVM, XGBoost) using 10+ years of stock and macroeconomic data via World Bank API.

Market Crash Prediction via LPPL Modeling

Applied LPPL theory to analyze speculative bubbles, enhancing early warning systems for market instability.

Volunteer

Rotract Oct 2023 - Present

· Participated in old age home visits, orphanage outreach, blood donation camps, and beach cleaning drives to support community welfare and environmental initiatives.

Additional

Product & Strategy: Agile, Scrum, Product Roadmaps, Market Research, API Testing, Root Cause Analysis

Technical: Python, Java, SQL, Postman, Git **Tools:** Excel, Notion, Jira, Figma, Canva, Miro

Soft Skills: Stakeholder Management, Collaboration, Communication, Leadership, Problem Solving

Certifications

IBM Al Product Manager • IBM · 2025

Python for Everybody • Univ. of Michigan • 2024

Data Structures & Algorithms · LearnYard · 2024

Excel for Finance • CFI · 2023

Stock Market Basics • Zerodha Varsity • 2023