

RESELLER COMPENSATION PLAN



QUICK START BONUSES

CUSTOMER QUICK START BONUS

Gather 5 Customers in your first 30 days and earn a <u>\$100</u> <u>Quick Start Bonus</u>, paid 60 days after your enrollment date. Gather an additional 5 Customers in your first 60 days and earn an additional <u>\$100 Quick Start Bonus</u> paid 90 days after your original enrollment date. *Not applicable to Silver IRs*.

MANAGER QUICK START BONUS

Promote to Manager in your first 30 days and earn a \$250 Quick Start Bonus. Promote to Senior Manager in your first 60 days and earn an additional \$500 Quick Start Bonus. Promote to Area Manager in your first 90 days and earn an additional \$1,000 Quick Start Bonus. Must maintain organic promotion requirements for 30 days with at least one outside Customer. Not applicable to Silver IRs.

DAILY PAY

CUSTOMER BONUS

You will earn a <u>\$25 Customer Bonus</u> on all Customers that you personally enroll, paid daily.

EXPANSION BONUS

When your personally sponsored Independent Resellers (IR) gather 5 Customer Points within 30 days of their Start Date, you receive a \$25 to \$50 Expansion Bonus, paid daily.

LEADERSHIP EXPANSION BONUS

Upon meeting your promotion requirements, you will be eligible to earn <u>Leadership Expansion Bonuses (LEB)</u> when IRs in your leadership-coded organization gather 5 Customer Points within 30 days of their Start Date. At each leadership level you will build a new organization and earn LEB. Refer to chart (A) Leadership Expansion Bonuses for details. Not applicable to Silver IRs.

\$1,000 BUILDER BONUS

Earn a <u>\$1,000 Builder Bonus</u> each time 6 Platinum Qualified Resellers (QR) join your open line leadership organization. Must be a Platinum Senior Manager and above to qualify.

MONTHLY PAY

TEAM RESIDUALS

<u>Team Residuals</u> are earned on the first commissionable Customer of each QR down to 7 levels of depth and unlimited width. They are paid from Month 2 and onwards from the Customer enrollment date. Refer to chart (B) Team Residuals for details.

CUSTOMER RESIDUALS (CR)

You will receive <u>CR of \$2 per month</u> on Customers that you personally enroll after your first commissionable Customer.

LEADERSHIP CUSTOMER RESIDUALS (LCR)

When you reach Manager and above, you will earn LCR of



<u>\$0.50 to \$7 per month</u> on all of the Customers enrolled by your leadership-coded organization after their first commissionable Customer. Refer to *(C) Leadership Customer Residuals* for details.

25% CHECK MATCH

Earn <u>25% of the entire Daily and Monthly Pay</u> of all of your personally enrolled IRs once you promote to Manager. *Not applicable to Silver IRs and excludes the \$1,000 Builder Bonus.*

FREEDOM BONUS

<u>Freedom Bonuses</u> are one-time bonuses that are earned when your organization's Gold/Platinum QR count reaches certain levels and you maintain 10 Active Customers. Each leg of your team may count towards one-third of your QR requirements and these requirements must sustain for 2 consecutive months. See (D) Freedom Bonus for details.

LIFESTYLE REWARDS

HEALTH & LIFE INSURANCE

Earn a monthly allowance of \$300 towards health and/or life insurance. To qualify, you must be a Senior Manager and grow your organization to 150 QRs where each leg of your team may count towards one-third of your total QR requirements.

MERCEDES-BENZ PROGRAM

Our <u>\$750 Mercedes-Benz Program</u> qualifies you for the lease or purchase financing of a brand new Mercedes-Benz. To qualify, you must be a Area Manager and grow your organization to 500 QRs where each leg of your team may count towards one-third of your QR requirements.

LUXURY HOME BONUS

Receive \$3,000 per month towards the rent or mortgage of your home. To qualify, you must be a District Manager and grow your organization to 1,500 QRs where each leg of your team may count towards one-third of your QR requirements.

GET 3 & IT'S FREE

Your Biz Center becomes *Free* and stays free as long as you maintain 3 personal QRs and are Qualified.

\$500 3 & 3 GUARANTEE

Enroll 3 Gold/Platinum QRs that each enroll 3 Gold/Platinum QRs and earn a guaranteed \$500 per month. For example, if your total earnings in a month are \$100, the 3 & 3 Guarantee will top that off by \$400, for guaranteed monthly earnings of \$500. To qualify, you must be a Gold or Platinum Reseller with 10 Active Customers. \$500 Monthly Guarantee payments occur on the 10th of every month against the previous month's earnings.



(A) Leadership Expansion Bonuses

	Unlimited Depth per Leadership Rank						
	Sponsor	Manager	Senior	Area	District	Regional	National
Silver	\$25	\$5	\$10	\$15	\$20	\$25	\$30
Gold	\$50	\$25	\$50	\$75	\$100	\$125	\$150
Platinum	\$50	\$25	\$50	\$75	\$100	\$125	\$150

(C) Leadership Customer Residuals

Unlimited Depth per Leadership Rank							
Manager	Senior	Area	District	Regional	National		
\$0.50	\$1.00	\$2.00	\$3.00	\$5.00	\$7.00		
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(B) Team Residuals

Level	Pay per QR	Eligibility		
1	\$0.50	Independent Reseller		
2	\$0.50	Independent Reseller		
3	\$1.00	Independent Reseller		
4	\$4.00	Advanced Reseller		
5	\$1.00	Advanced Reseller		
6	\$1.00	Manager		
7	\$3.00	Manager		

(D) Freedom Bonus

QRs	Bonus			
500	\$5,000			
1,000	\$10,000			
2,000	\$25,000			
3,500	\$50,000			
7,500	\$100,000			
1 <i>5</i> ,000	\$250,000			
Each leg of your team may count towards one-third of your QR requirements.				

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CANADA

Canadian IRs receive all of the benefits outlined in this compensation plan in Canadian currency. For commissions to United States IRs resulting from Canadian Customers and IRs, Leadership Expansion Bonuses, Leadership Customer Residuals and Check Matching are adjusted to account for currency exchange rate fluctuations, as follows.

	Unlimited Depth per Leadership Rank						
	Sponsor	Manager	Senior	Area	District	Regional	National
Silver	\$15	\$3	\$6	\$10	\$13	\$1 <i>7</i>	\$20
Gold	\$30	\$15	\$30	\$45	\$60	\$80	\$100
Platinum	\$30	\$15	\$30	\$45	\$60	\$80	\$100

Unlimited Depth per Leadership Rank							
Manager	Senior	Area	District	Regional	National		
\$0.25	\$0.50	\$1.00	\$2.00	\$3.00	\$4.00		
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CHECK MATCHING

The check match to United States IRs on personally enrolled Canadian IRs is 18.75%.



CUSTOMER POINTS (CP)

Life Essentials, Lifestyle Advantage, Repair Assist Plus and Biz Center are 2 CPs. Electronics Plan, additional Repair Assist Plus orders per customer and Mobile App are 1 CP.

PROMOTION REQUIREMENTS

Independent Reseller – Your starting rank with MWR Life

Advanced Reseller – 2 Personal Qualified Resellers (QR), 1 Active Customer Point (ACP)

Manager – 3 Personal QRs, 5 Personal ACPs

Senior Manager – Grow 3 separate legs each with a minimum of 1 Manager, 10 Personal ACPs

Area Manager – Grow 3 separate legs each with a minimum of 1 Senior Manager, 15 Personal ACPs

District Manager – Grow 3 separate legs each with a minimum of 1 Area Manager, 20 Personal ACPs

Regional Manager – Grow 3 separate legs each with a minimum of 1 District Manager, 25 Personal ACPs

National Manager – Grow 3 separate legs each with a minimum of 1 Regional Manager, 30 Personal ACPs

RESELLER STATUS

Active Status – To maintain your Active status, you must be current on your monthly Biz Center payments.

Qualified Status – To maintain your Qualified status, you must be Active with at least 5 Active Customer Points.

GRACE PERIODS

Commissions – You must be Active and Qualified to earn and receive commissions. You have 30 days to redeem your status to avoid losing accrued commissions.

Independent Reseller Status – You have 60 days to redeem your Active status.

CERTIFICATION PREMIUM

Certified Resellers receive a 10% Bonus on Expansion Bonuses, Customer Bonuses and Customer Residuals.

PAYMENT FREQUENCY

Daily Pay is paid on the 4^{th} day from when it is earned. Monthly Pay is paid on the 10^{th} calendar day of the month, for the previous month's earned commissions.