



### Manufacturing Operations Management

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### **Objectives**

- Review the ISA 95 standards and how they are being used in companies like Eli Lilly & Company for shop floor to top floor integration
  - The standards provide a formal model for exchanged data between business systems and manufacturing systems
  - The models provide a definition of Manufacturing Operations Management, the activities on the shop floor that take production schedules and perform the actual work required to manufacture products and provide visibility of production
- The Manufacturing Operations Management models are currently being used in the development of multiple new manufacturing facilities

### Manufacturing in the Supply Chain

- "Make" is a significant part of the supply chain and collaborative manufacturing, but is often the last element to be actually integrated
  - Collaboration in "Make" is usually not a "Low Hanging Fruit"
  - But can offer very high ROI for high volume, or high cost products
- However, Business IT and Manufacturing IT organizations are often at odds as they try to collaborate
  - They have different goals and different success criteria
  - They use the same terms for different elements and different terms for the same elements

### **Collaborative Manufacturing Help**

- Fortunately there are multiple standards in place to help integrating business systems with manufacturing systems.
  - The ISA 95 Enterprise/Control System Integration standards, also an IEC/ISO standard
  - XML Schemas standards for collaborative manufacturing from the World Batch Forum
- Will show how they are being applied to the development of manufacturing systems roadmap

### **Different Points of View**

- Business Systems
  - Time Horizons
    - Long-term view
  - Model detail
    - Linear route structures
  - Control emphasis
    - Product cost and overall profitability
  - Modeling criteria:
    - Accounting reference points
    - Has inventory value changed significantly? If not, don't model separately
  - View from the boardroom

- Manufacturing Systems
  - Time Horizons
    - Real-time view
  - Model detail
    - Complex routes with rework paths
  - Control emphasis
    - Physical movement & accountability
  - Modeling criteria:
    - material movement reference points
    - Does product stop moving? If not, don't model separately
  - View from the workcenter

### **Philosophical Orientation**

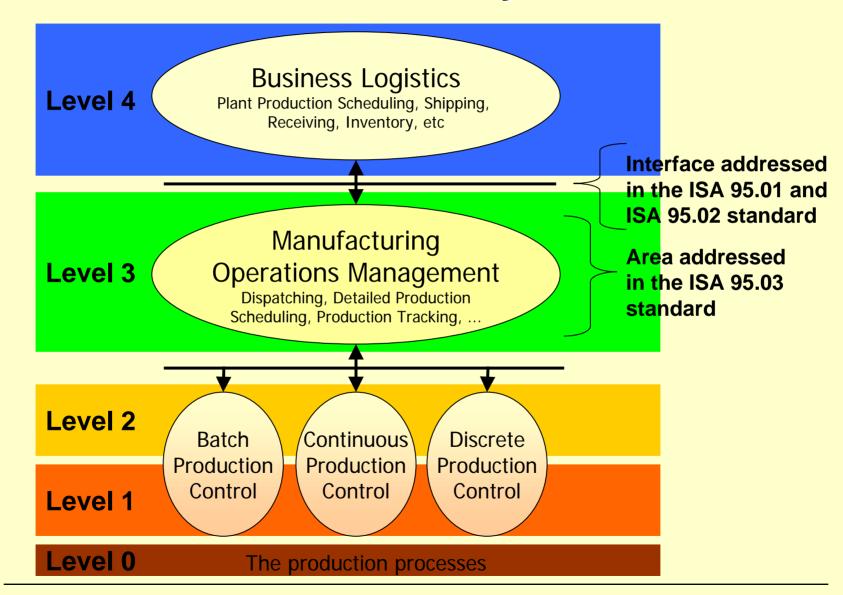
- Enterprise Management systems:
  - -How much is my stuff worth?
  - -How much stuff do I have/need?

- Manufacturing Operations Systems:
  - -How do I make my stuff?
  - Where is my stuff?

### **ISA 95 Provides Direction**

- The ANSI/ISA 95.00.01 "Enterprise Control System Integration - Part 1: Models and Terminology"
  - Also Draft International Standard ISO/IEC 62264-1
- ANSI/ISA 95.00.02 "Enterprise Control System Integration - Part 2: Object Attributes"
- Draft ISA 95.00.03 "Enterprise Control System Integration - Part 3: Activity Models of Manufacturing Operations Management"

### **ISA 95 Control Hierarchy Levels**



### **ISA 95 Control Hierarchy Levels**

### **Business Logistics** Management (ERP)

cerface addressed in the ISA 95.01 and ISA 95.02 standard

ISA 95.03

rd

Manufacturing a addressed **Operations Management** (MES, LIMS, AM, ...)

Level 2

Level 1

Batch Production Control

Continuous Production Control

Discrete **Production** Control

Level 0

The production processes

## ISA 95 Part 1 and Part 2 Exchanged Information

Information that crosses the boundary between business systems and manufacturing systems

### **Exchanged Information Categories**

### **Enterprise Information**

Plant Production Scheduling, Operational Management, etc

Production Capability **Information** (What is available for use)

**Product Definition** nformation (How to make a product)

(What to make and use)

**Production** Production Schedule Performance (What was made and used)

### Manufacturing **Control Information**

Area Supervision, Production Planning, Reliability, Assurance, etc

### **4x4 Object Models**

- Four categories of resources
  - Personnel
  - Equipment
  - Material (and Energy)
  - Process Segments
- Four Process, Product, & Production Models
  - Capability & Capacity Definition
  - Product Definition
  - Production Schedule
  - Production Performance

### Four Resource Object Models



Personnel resources managed for production

People



Equipment resources managed for production



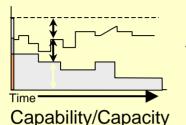
← Material resources managed for production



→ Business view of production processes

**Process Segments** 

### Capability, Product, Schedule, and **Performance Information**



What is available for use for production



**Product Definitions** 

What is needed to make a product



**Production** Schedule



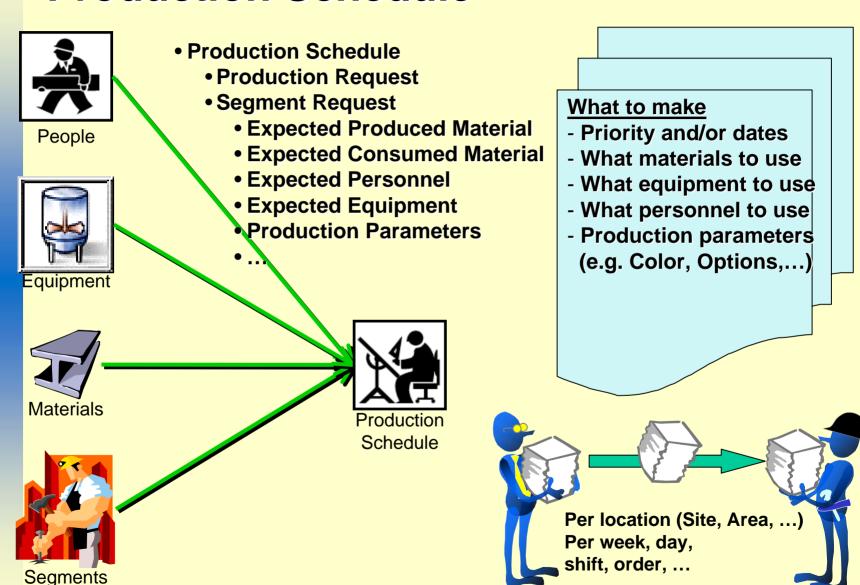
What to make and resources to use



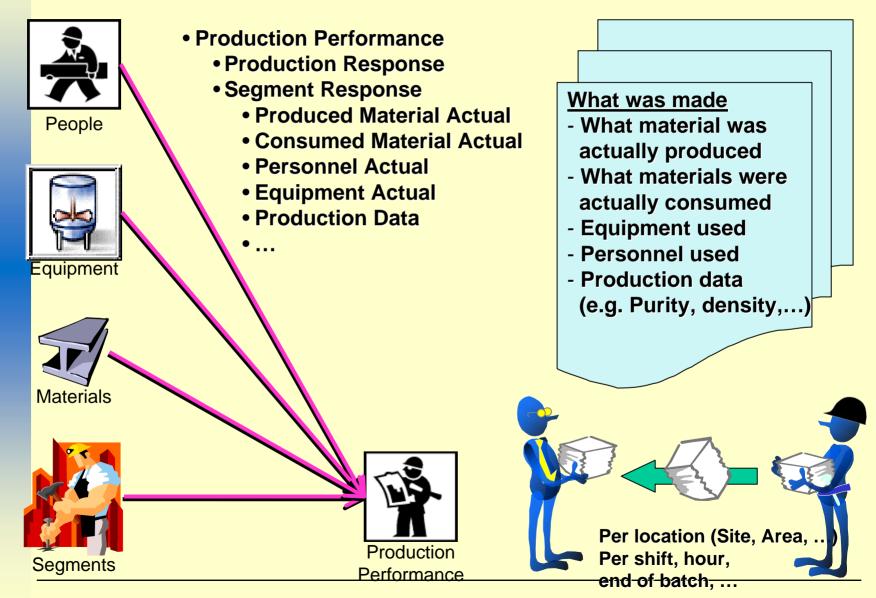
**Production** Performance

What was made and resources actually used

### **Production Schedule**



### **Production Performance**



### XML Standard for B2M Exchanges

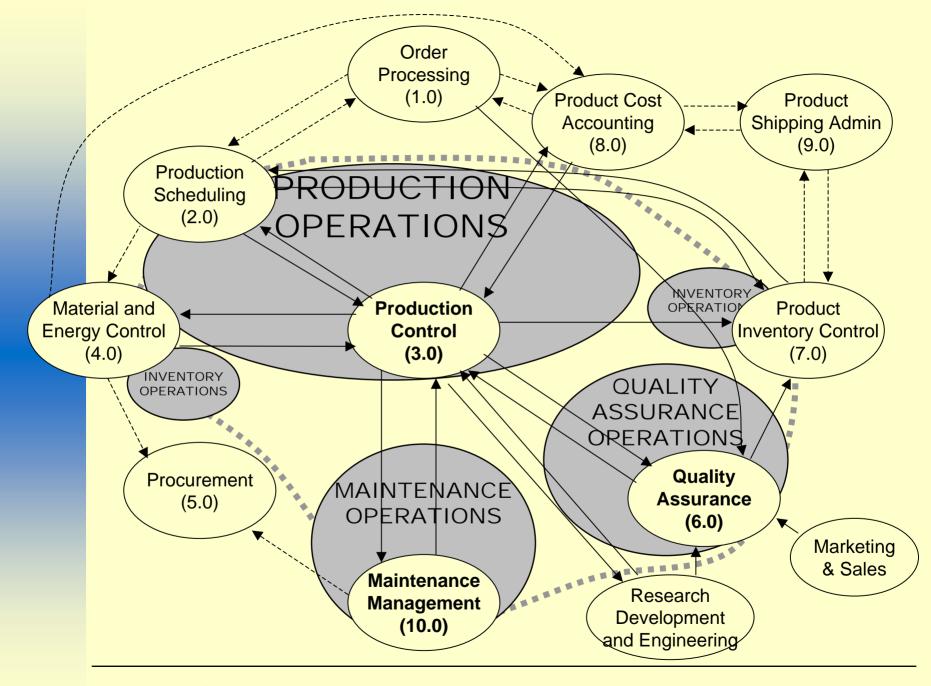
- The World Batch Forum has developed XML Schemas that map to the ANSI/ISA-95 models
- Defines how to represent the ISA-95 information in XML
  - Business To Manufacturing Markup Language
  - B2MML V2.0
- One schema for each object model
- Formal way to exchange information
  - www.wbf.org

### **An XML Example – Material Lot**

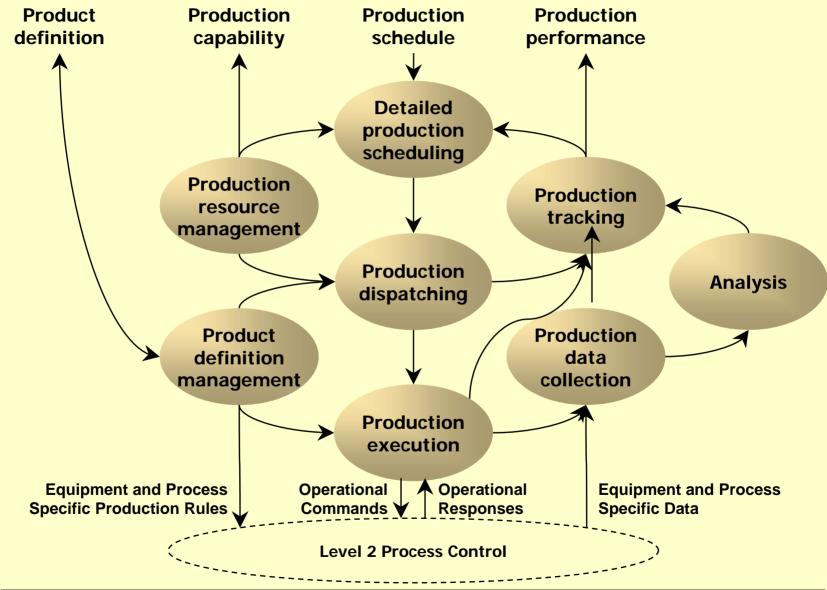
```
<Material
   <MaterialLot>
       <ID> W89 </ID>
       <Description> A lot of material </Description>
       <MaterialDefinitionID> WXE908 </materialDefinitionID>
       <Location> Tank 1 </Location>
       <Quantity
         UnitOfMeasure = "KL" > 4500
       </Quantity>
       <MaterialLotProperty>
         <ID> dateTimeProduction </ID>
         <Value> 2001-01-06T00:14:23+11:30 </value>
       </MaterialLotProperty>
       <MaterialLotProperty>
         <ID> Quality Status </ID>
         <Value> Good </Value>
       </MaterialLotProperty>
   </MaterialLot>
</Material>
```

# ISA95 Part 3 Activity Models of Manufacturing Operations

In Development Expected Release 2004

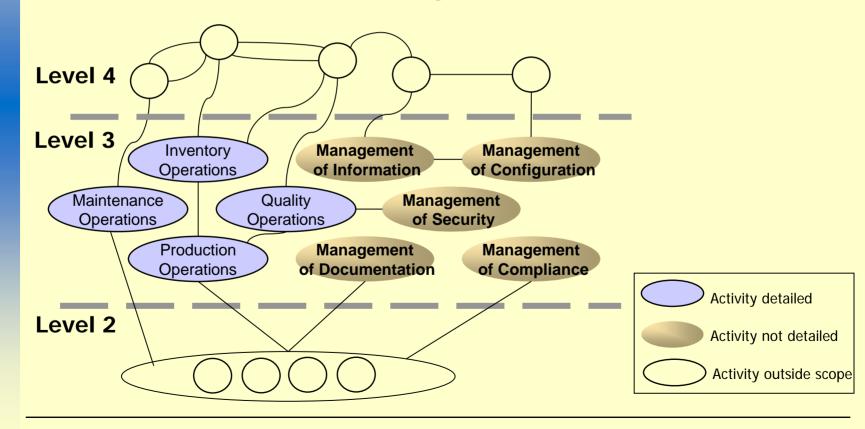


### **ISA 95.03 Manufacturing Operations Functions**



### Other Enterprise Activities in Manufacturing Operations

- Production, Maintenance, Inventory, Quality
- Management of information, compliance, security, documentation, and configurations



### **Implementations**

#### Nestle

Project to use the XML schemas for schedule exchange

### Arla Foods

 Project to use XML for standard interfaces to multiple ERP systems and MES systems

### Empersas Polar

Project to use XML schemas for schedule exchange

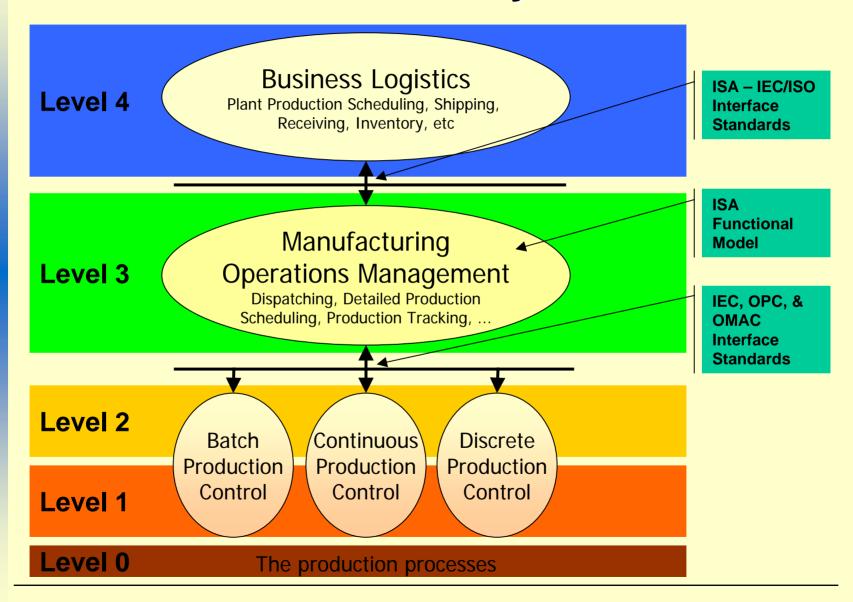
### Eli Lilly

Projects to use ISA 95 models for manufacturing operations management architecture

### **Building Collaborative Manufacturing Systems**

- Process Used to Develop Solution Architectures
  - Conceptual Topology
  - Functional Areas
  - Standards and Guidelines
  - Standard Applications
  - Logical Architecture Design
  - Physical Architecture Design

### **ISA 95 Control Hierarchy Levels**



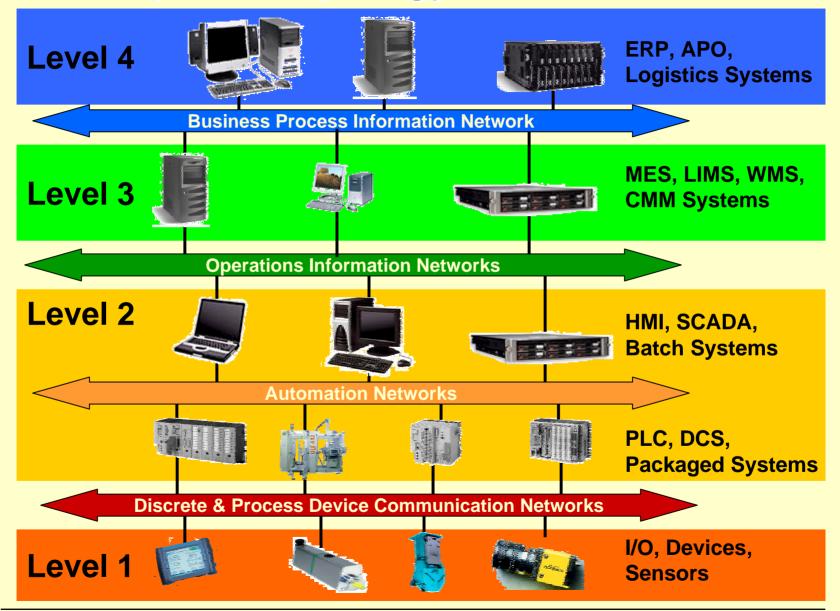
### Conceptual Topology – IT View

- IT View of the ISA-95 Levels and relationship to systems and networks
- Levels 1-2
  - Control the process and provide visibility to the process
  - Electronic records are not embedded in the control layers (Level 1-2)
  - Usually some specialized hardware and possibly networks

#### Level 3

- Maintenance of production information is centralized to provide greater control and availability of the records
- Electronic records are managed and controlled through Level 3 systems with audit trail, access control, backup, and ERP connectivity
- Usually standard hardware and networks

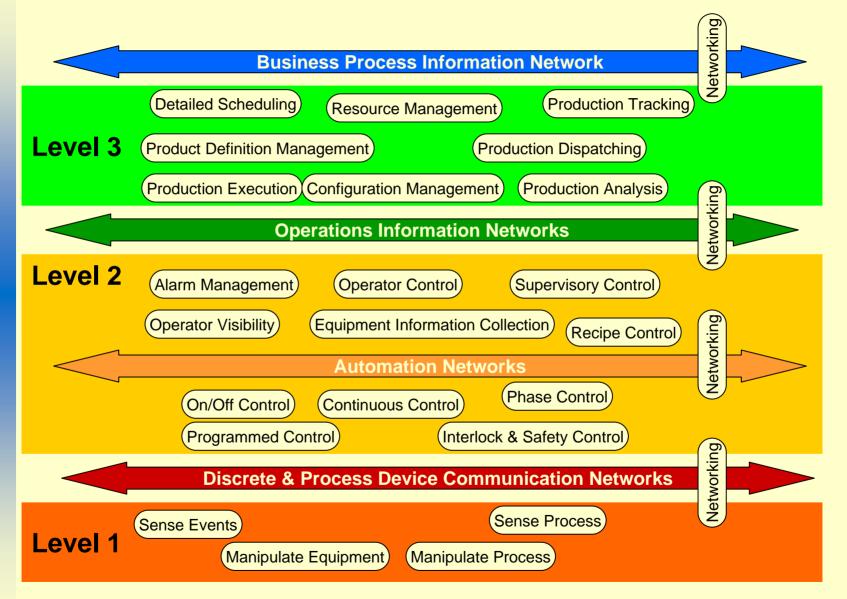
### **Conceptual Topology – IT View**



### **Functional Areas**

- Use the ISA 95 and ISA 88 models of functions
- Map the functions to system areas and networks
- Use the ISA 95 rules for determining what is in Level 3 (vs Level 4)
  - The function is critical to plant safety
  - The function is critical to product quality
  - The function is critical to plant reliability
  - The function is critical to maintaining regulatory compliance.
    - Includes such factors as safety, cGMP, and environmental compliance
    - Maintaining FDA, EPA, USDA, OSHA, TÜV, EU, EMEA, and other agency compliance

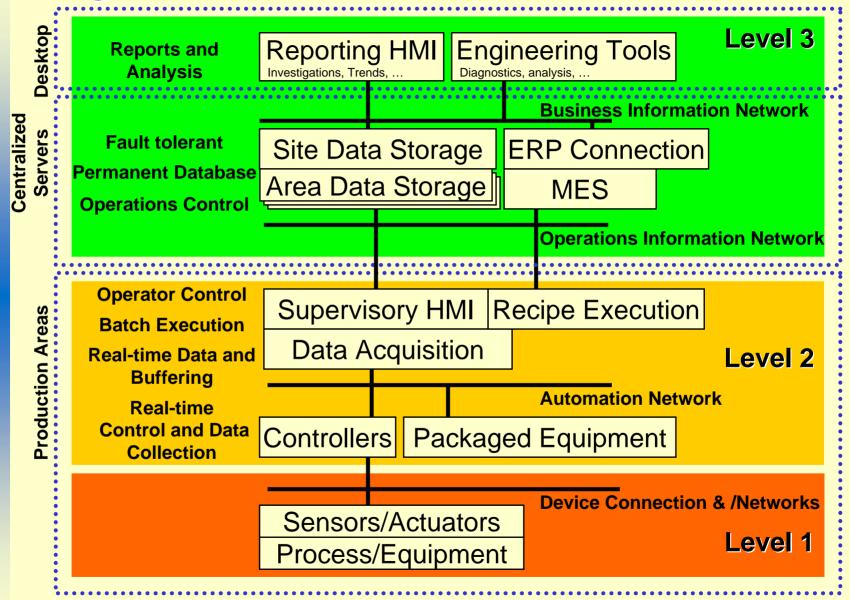
### Functional Areas – From ISA 95 & 88



### **Logical Architecture**

- Maps functional areas and data locations
  - Independent of technology
- Defines the different layers of the architecture in terms of data and control
  - These are mapped to physical networks, servers, and applications in the physical architecture
- Defines what functions are to be performed at each level, and what data is to be maintained at each level
  - To result in maintainable and robust systems
  - To provide a way to manage the life cycle of the production systems
  - Provides the structure required to grow and modify the system without compromising any of the previous advantages

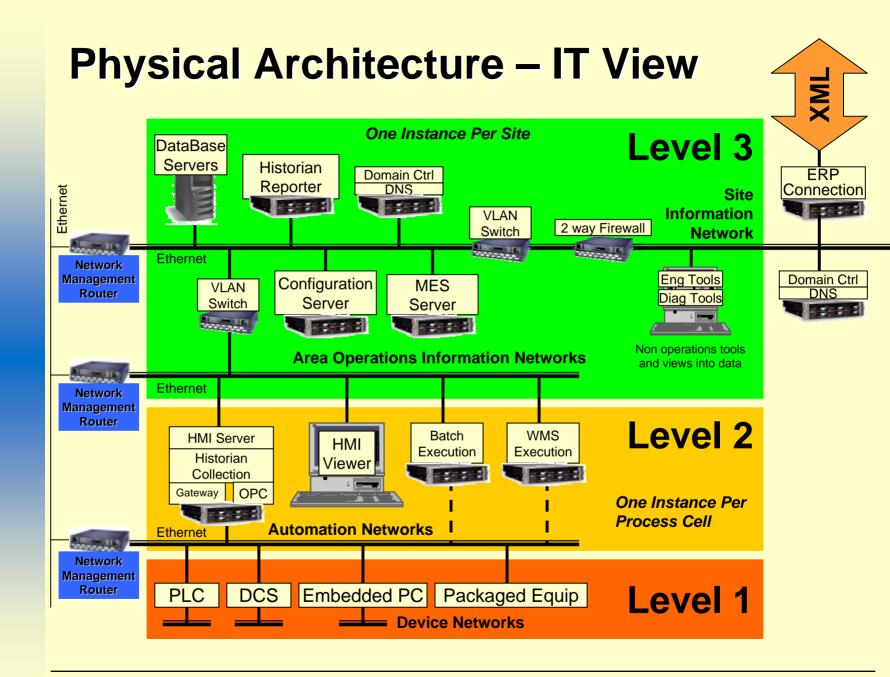
### **Logical Architecture – IT View**



### **A Physical Architecture**

- Defines the IT infrastructure and applications
  - Defines networks and network connections
  - Defines locations of applications
  - Defines locations of servers
  - Defines the mapping of applications to servers
- Physical architecture depends on the solution set used:
  - Vendor capabilities
  - Networks
  - Security and network management

**—** ...



### **Conclusions**

- Linked execution systems deliver results!
  - Reduced direct costs; increased productivity
  - Improved traceability; reduced "witch hunt" expense
  - Near-theoretical cycle times: customer responsiveness, reduced WIP inventory
  - Greater agility: smaller lot sizes, more premium products in the mix, happier customers, happier shareholders!
- S95 defines the currency for manufacturing object and information exchange
  - Faster project implementation cycles
  - Flexibility to integrate and realign as corporate structures change

### **Status**

- ISA95.00.01 & ISA.95.00.02 available
- IEC/ISO 62264-1 available from IEC & ISO
- ISA 95.00.03 in draft
  - Still under development in the committee
- World Batch Forum
  - Developed XML Schemas for the exchanged information
- Vendors
  - Many currently using ISA-95 models in development and current products
- Users
  - Specifying ISA-95 in their RFPs