

GABRIEL FAIRBAIRN

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Education

Computer Systems Technology Student – Term 1

Jan 2022-Current

BCIT, Burnaby BC

- Studying in use of Java, Javascript, GitHub, HTML5, CSS Grid, Node.js, Bootstrap, Firebase hosting, Express
- Self-taught up to beginner/intermediate Python coding through multiple textbooks such as Learn Python the Hard Way by Zed Shaw, Learn Python Visually by Ivelin Demirov, and Learn Python – Full 4-Hour Course by FreeCodeCamp.org
- Current courses include Programming Methods, Web Development, Business Analysis and System Design, Applied Mathematics, CST Program Fundamentals, CST Projects 1

Professional Sales Diploma - Marketing Management

Sept 2013-May 2016

BCIT, Burnaby BC

Leadership and Awards

Leadership Member – BCIT Computer Club

January 2022-Current

BCIT, Burnaby BC

- Attend weekly club meetings and host of the recent COOP Informational event for 1st and 2nd year students
- Organized interviewing skills event for 1st and 2nd year students

TD Bank Entrance Award Recipient

January 2022

BCIT, Burnaby BC

- Received the TD Bank Entrance Award for Winter 2022 semester based on leadership efforts and academic community involvement

Set Representative – BCIT Computer Systems Technology Class 1A

January 2022-Current

BCIT, Burnaby BC

- Coordinate quarterly meetings with professors and other set reps in addressing issues amongst students
- Responsible for advocating for student success, passing on information, and educating the assigned class in resolving issues

Coding for All Club Member

January 2022-Current

BCIT, Burnaby BC

- Weekly LeetCode meeting attendance

Project Experience

Reportify – COVID-19 Reporting App

January 2022-April 2022

BCIT, Burnaby BC

- Applied learning in Javascript, Firebase hosting, Agile Methods, GitHub, HTML5, Bootstrap, and JQuery
- Developed working health reporting app for use in business, sports, and leisure organizations

Work Experience

Account Manager – Financial Service Sales

June 2019-September 2021

Ritchie Bros. Finance, Burnaby BC

- Gained knowledge in financial service products and worked in teams with brokerage, lenders, credit specialists, management, and contract specialists to provide customers with a complete service

Aftermarket Parts Sales – Western USA Territory Representative

March 2018-April 2019

Leavitt Machinery, Langley BC

- Leading member of the Western United States territory; oversaw smooth transition of sales through the western team including order picking, warehousing, distribution, shipping, returns, and billing
- Primary point of contact with significant business accounts dealing with customer management, customer retention, and generating new business

Aftermarket Parts Sales – Internet Representative

July 2017-March 2018

Leavitt Machinery, Langley BC

- Customer facing role dealing with book of online B2B users

Sales Representative of Product Support – Fort McMurray Territory Manager

July 2016-July 2017

Leavitt Machinery, Surrey BC

- Grew business opportunities within service group with accounts including Suncor and Imperial Oil

Lifeguard/Swim Instructor

Aug 2009-April 2016

Renfrew Community Centre, Vancouver BC

Core Competencies

Teamwork

- Teamwork skills applied in all aspects of life including sports, leadership roles, school, and work

Problem Solving/Conflict Resolution

- Six years' experience in B2B customer relations as the go-to for resolving issues

Active Listener/Learner

- Comfortable with learning new skills outside of the current comfort zone, whether it be from heavy equipment to financial services, or personal past-times

Forward Thinking

- Applied

Leadership

- As detailed in the leadership section above

Activities and Interests

Member of the Metis Nation of BC, Free-diving and jiu-jitsu practitioner, 4.0 tennis player at local tournament level, advanced skier/snowboarder, gamer, anime/manga consumer

References available on request

Other

Branch Safety Captain – Leavitt Machinery
Leavitt Machinery, Langley BC

October 2017-April 2019

Primary First-Aid Attendant – Occupational First Aid Level 2
Leavitt Machinery, Langley BC

October 2017-April 2019

VP of Marketing and Events – Real Estate Association
BCIT, Burnaby BC

September 2012-April 2013

Set Representative – BCIT Marketing Class 1C
BCIT, Burnaby BC

September 2011-May 2012