

Projects Data DataFrame as top_five_products_each_category

```
-- Use a common table expression (CTE) to aggregate total sales and profit for each product.
WITH product_aggregates AS (
    SELECT
        p.category, -- Retrieves the product category from the products table.
        p.product_name, -- Retrieves the product name.
        ROUND(SUM(o.sales)::numeric, 2) AS product_total_sales, -- Sums the sales for each product, casts the result to numeric, and rounds it to two decimal places.
        ROUND(SUM(o.profit)::numeric, 2) AS product_total_profit -- Sums the profit for each product, casts the result to numeric, and rounds it to two decimal places.
    FROM orders o
    JOIN products p
        ON o.product_id = p.product_id -- Joins orders and products tables based on product_id.
    GROUP BY p.category, p.product_name -- Groups the data by category and product name to perform the aggregations.
),
-- Use another CTE to rank products within each category by total sales in descending order.
ranked_products AS (
    SELECT
        category,
        product_name,
        product_total_sales,
        product_total_profit,
        RANK() OVER (PARTITION BY category ORDER BY product_total_sales DESC) AS product_rank
        -- RANK() calculates the rank of each product within its category, ordering by product_total_sales in descending order.
    FROM product_aggregates
)
-- Select the top 5 products per category.
SELECT
    category,
    product_name,
    product_total_sales,
    product_total_profit,
    product_rank
FROM ranked_products
WHERE product_rank <= 5 -- Filters the results to include only the top 5 ranked products per category.
ORDER BY category DESC, product_total_sales DESC;
-- Orders the final output by category in descending order and then by product_total_sales (highest first within each category).
```

...	↑↓	category	...	Ξ↓	product_name	...	↑↓	product_total_sa...	...	↑↓	product_total_profit	...	↑↓	prod...	...	↑
0		Technology			Apple Smart Phone, Full Size			86935.78			5921.58					
1		Technology			Cisco Smart Phone, Full Size			76441.53			17238.52					
2		Technology			Motorola Smart Phone, Full Size			73156.3			17027.11					
3		Technology			Nokia Smart Phone, Full Size			71904.56			9938.2					
4		Technology			Canon imageCLASS 2200 Advanced Copier			61599.82			25199.93					
5		Office Supplies			Eldon File Cart, Single Width			39873.23			5571.26					
6		Office Supplies			Hoover Stove, White			32842.6			-2180.63					
7		Office Supplies			Hoover Stove, Red			32644.13			11651.68					
8		Office Supplies			Rogers File Cart, Single Width			29558.82			2368.82					
9		Office Supplies			Smead Lockers, Industrial			28991.66			3630.44					
10		Furniture			Hon Executive Leather Armchair, Adjustable			58193.48			5997.25					
11		Furniture			Office Star Executive Leather Armchair, Adju...			51449.8			4925.8					
12		Furniture			Harbour Creations Executive Leather Armch...			50121.52			10427.33					
13		Furniture			SAFCO Executive Leather Armchair, Black			41923.53			7154.28					
14		Furniture			Novimex Executive Leather Armchair, Adjust...			40585.13			5562.35					

Rows: 15

Expand Table

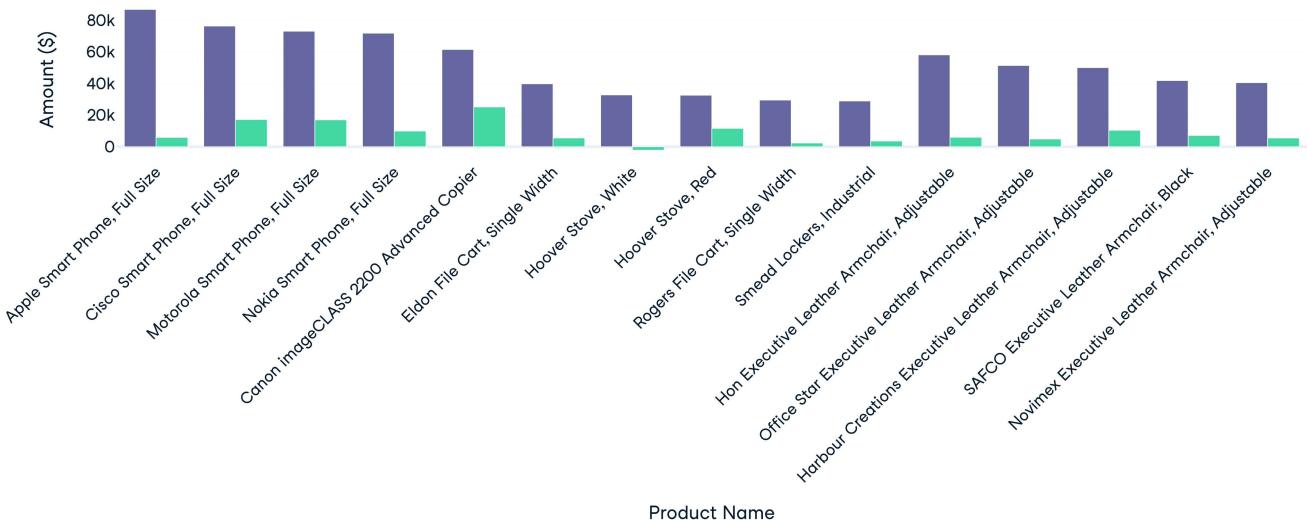
```

import plotly.express as px
fig = px.bar(
    top_five_products_each_category,
    x="product_name",
    y=["product_total_sales", "product_total_profit"],
    barmode='group',
    title="Top 5 Products, Each Category: Sales vs. Profit",
    labels={
        "product_name": "Product Name",
        "value": "Amount ($)",
        "variable": "Metric"
    },
    height=500
)

fig.update_layout(xaxis_tickangle=-45)
fig.show()

```

Top 5 Products, Each Category: Sales vs. Profit



Projects Data DataFrame as i

```
-- impute_missing_values
-- First, compute the average unit price for each product_id, discount, market, and region.
-- Unit price is defined as sales divided by quantity (from rows where quantity is known and > 0).
WITH unit_prices AS (
    SELECT
        product_id,                                -- Product identifier
        discount,                                   -- Discount applied
        market,                                     -- Market identifier
        region,                                     -- Region of the customer/salesperson
        AVG(sales / quantity) AS unit_price        -- Average unit price computed from known quantities
    FROM orders
    WHERE quantity IS NOT NULL AND quantity > 0 -- Use only orders with valid quantity
    GROUP BY product_id, discount, market, region -- Group by product and pricing factors
)
-- Next, join the orders with missing quantity to the computed unit_prices.
SELECT
    o.product_id,                                -- Product identifier from orders table
    o.discount,                                   -- Discount applied in the order table
    o.market,                                     -- Market identifier in the orders table
    o.region,                                     -- Region in the orders table
    o.sales,                                      -- Total sales amount from the orders table
    o.quantity,                                    -- Original (missing) quantity value from orders table
    -- Calculate the missing quantity by dividing sales by the unit price and round to 0 decimals.
    ROUND(o.sales / up.unit_price) AS calculated_quantity
FROM orders o
JOIN unit_prices up
    ON o.product_id = up.product_id            -- Join on product_id
    AND o.discount = up.discount               -- Join on discount
    AND o.market = up.market                  -- Join on market
    AND o.region = up.region                 -- Join on region
WHERE o.quantity IS NULL;                      -- Only process orders with missing quantity
```

...	↑↓	product_id	...	↑↓	...	↑↓	...	↑↓	...	↑↓	...	↑↓	calculated_quan...	...	↑↓
0		TEC-STA-10003330			0	Africa	Africa		506.64					2	
1		FUR-ADV-10000571			0	EMEA	EMEA		438.96					4	
2		FUR-BO-10001337		0.15	US	West		308.499						3	
3		TEC-STA-10004542			0	Africa	Africa		160.32					4	
4		FUR-ADV-10004395			0	EMEA	EMEA		84.12					2	

Rows: 5

Expand Table

Projects Data DataFrame as C

```
-- Select key metrics to analyze customer purchase behavior and sales trends.
SELECT
    EXTRACT(YEAR FROM TO_DATE(order_date, 'YYYY-MM-DD')) AS order_year,
        -- Extracts the year from the order_date (assumes order_date is in 'YYYY-MM-DD' format).
    region,
        -- Returns the region from the orders table.
    market,
        -- Returns the market from the orders table.
    COUNT(DISTINCT order_id) AS num_orders,
        -- Counts the number of distinct orders for that year, region, and market.
    COUNT(*) AS total_line_items,
        -- Counts the total number of line items (each row represents an order line).
    SUM(sales) AS total_sales,
        -- Sums up the total sales amount for those orders.
    ROUND(AVG(sales)::numeric, 2) AS avg_sales_per_order,
        -- Calculates the average sales per order and rounds it to two decimal places.
    SUM(quantity) AS total_quantity
        -- Sums up the total quantity sold for those orders.
FROM orders

GROUP BY order_year, region, market
    -- Groups the data by extracted order year, region, and market.
ORDER BY order_year DESC, total_sales DESC;
    -- Orders the results by year, then region, then market in ascending order.
```

...	↑↓	o... ↑↓	...	↑↓	region	...	↑↓	...	↑↓	n...	...	↑↓	total_line_it...	...	↑↓	total_sales	...	Ξ↓	avg_sales_per_o...	...	↑↓	t
0		2014	Central		EU			843			2008		597898.9454999991						297.76			
18		2013	Central		EU			698			1535		438140.1570000001						285.43			
36		2012	Central		EU			581			1314		393744.6150000002						299.65			
1		2014	Oceania		APAC			625			1193		362429.8859999998						303.8			
2		2014	Southeast Asia		APAC			534			1112		323068.2122999993						290.53			
19		2013	Oceania		APAC			442			957		316270.4940000001						330.48			
3		2014	EMEA		EMEA			888			1811		301685.9430000006						166.59			
54		2011	Central		EU			454			965		290768.9009999997						301.31			
4		2014	Africa		Africa			813			1624		283036.4399999998						174.28			
5		2014	North Asia		APAC			377			754		264560.3310000004						350.88			
6		2014	Central Asia		APAC			349			737		259140.2579999999						351.62			
7		2014	West		US			541			1099		250632.5255						228.06			
37		2012	Oceania		APAC			384			792		250065.672						315.74			
20		2013	North Asia		APAC			312			629		236865.4560000001						376.57			
8		2014	North		EU			359			814		233684.073						287.08			
21		2013	Africa		Africa			608			1294		229068.7920000002						177.02			

Rows: 72

[Expand Table](#)

```

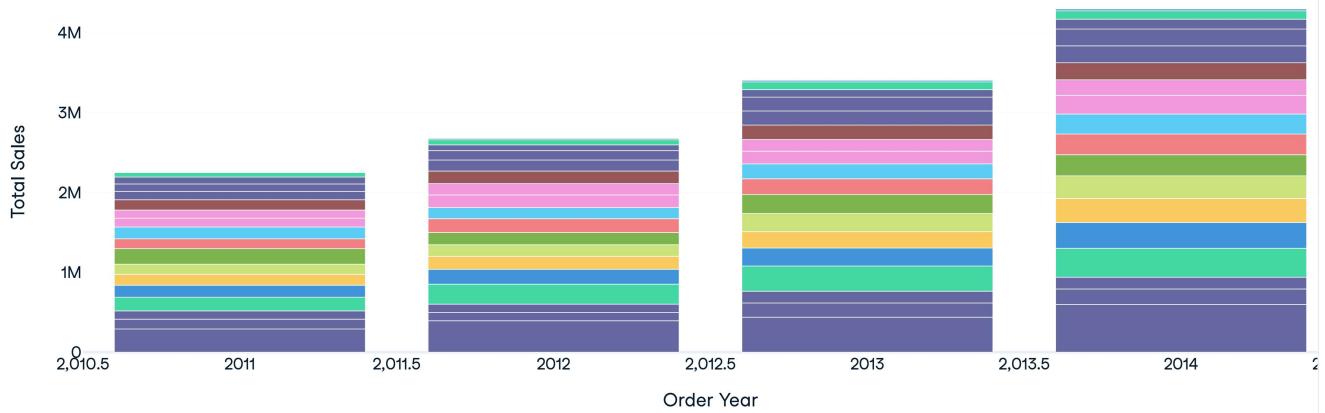
# Sort the Customer_Order dataframe by order_year (descending) and total_sales (descending)
Customer_Order_sorted = Customer_Order.sort_values(by=['order_year', 'total_sales'], ascending=[False, False])
# Now the data is ordered so that the most recent years with the highest sales come first.

# Create a bar chart with Plotly Express:
# - x-axis: order_year
# - y-axis: total_sales
# - color: region (to add another dimension to the visualization)
# - The title describes the analysis.
fig = px.bar(
    Customer_Order_sorted,
    x='order_year',
    y='total_sales',
    color='region',
    title='Customer Order Analysis: Total Sales by Year (Descending Order)',
    labels={'order_year': 'Order Year', 'total_sales': 'Total Sales'}
)

# Display the plot
fig.show()

```

Customer Order Analysis: Total Sales by Year (Descending Order)



Projects Data DataFrame as

```
-- First, aggregate order data by month. We assume order_date is stored as TEXT in 'YYYY-MM-DD' format.
WITH monthly_aggregates AS (
    SELECT
        -- Truncate the order_date to the first day of the month to group by month
        DATE_TRUNC('month', TO_DATE(order_date, 'YYYY-MM-DD'))::date AS order_month,
        -- Sum total sales for each month
        SUM(sales) AS total_sales,
        -- Sum total profit for each month
        SUM(profit) AS total_profit,
        -- Count the number of distinct orders (as a proxy for order volume)
        COUNT(DISTINCT order_id) AS order_volume
    FROM orders
    GROUP BY order_month
)

-- Now, use window functions on the monthly aggregates to calculate moving averages and growth rates
SELECT
    order_month,                                -- The month of the orders
    total_sales,                                 -- Total sales for that month
    total_profit,                                -- Total profit for that month
    order_volume,                                -- Number of orders in that month
    -- Calculate a 3-month moving average of total sales (current month and two preceding months)
    ROUND(AVG(total_sales) OVER (
        ORDER BY order_month
        ROWS BETWEEN 2 PRECEDING AND CURRENT ROW
)::numeric, 2) AS moving_avg_sales,
    -- Use LAG() to get the total sales from the previous month
    LAG(total_sales) OVER (ORDER BY order_month) AS previous_month_sales,
    -- Calculate the percentage growth in sales from the previous month, rounded to 2 decimals.
    ROUND(
        CASE
            WHEN LAG(total_sales) OVER (ORDER BY order_month) IS NULL THEN NULL
            WHEN LAG(total_sales) OVER (ORDER BY order_month) = 0 THEN NULL
            ELSE ((total_sales - LAG(total_sales) OVER (ORDER BY order_month)) * 100.0
                / LAG(total_sales) OVER (ORDER BY order_month))
        END::numeric,
        2
    ) AS sales_growth_percent
FROM monthly_aggregates
ORDER BY order_month DESC, total_sales DESC;
```

...	↑↓	order_month	...↑↓	total_sales	...↑↓	total_profit	...↓	orde...	...↑↓	moving_avg...	...↑↓	previous_month,
3		2014-09-01T00:00:00.000		481157.2437000002		67979.4510999999		1017		398827.62		456619.2456800007
1		2014-11-01T00:00:00.000		555279.0270000007		62856.5879		1077		486400.97		422760.7726200007
2		2014-10-01T00:00:00.000		422766.6291599997		58209.83476		810		453514.61		481157.2437000002
4		2014-08-01T00:00:00.000		456619.9423600005		53542.89496		843		372379.9		258704.3780199995
12		2013-12-01T00:00:00.000		405454.3780199995		50202.8711199999		825		357616.79		373980.6428800002
13		2013-11-01T00:00:00.000		373989.3601000009		48062.9967000001		789		348005.08		293406.6428800002
0		2014-12-01T00:00:00.000		503143.6934799998		46916.52068		1093		493729.78		555279.0270000007
18		2013-06-01T00:00:00.000		396519.6118999995		45478.4134		724		278279.83		260496.37357.26052
6		2014-06-01T00:00:00.000		401814.0630999999		43778.6028		899		310995.66		288406.35776.88394
28		2012-08-01T00:00:00.000		303142.9423800004		43573.87858		522		234851.81		184830.50202.8711199999
14		2013-10-01T00:00:00.000		293406.6428800002		42433.22258		580		332171.56		376619.2456800007
36		2011-12-01T00:00:00.000		333925.7346		40647.984		620		277164.51		298496.35776.88394
15		2013-09-01T00:00:00.000		376619.2456800007		38905.66778		836		311012.33		326480.530
9		2014-03-01T00:00:00.000		263100.7726200007		37357.26052		530		229735.56		184830.527
39		2011-09-01T00:00:00.000		290214.4553400001		35776.88394		527		204435.46		207580.3440715362
30		2012-06-01T00:00:00.000		256175.6984200001		34407.15362		571		208530.95		208360.3440715362

Rows: 48

Expand Table

```

import plotly.express as px
# Extract year and quarter for grouping
order_month_sales['year'] = order_month_sales['order_month'].dt.year
order_month_sales['quarter'] = order_month_sales['order_month'].dt.to_period('Q').astype(str)

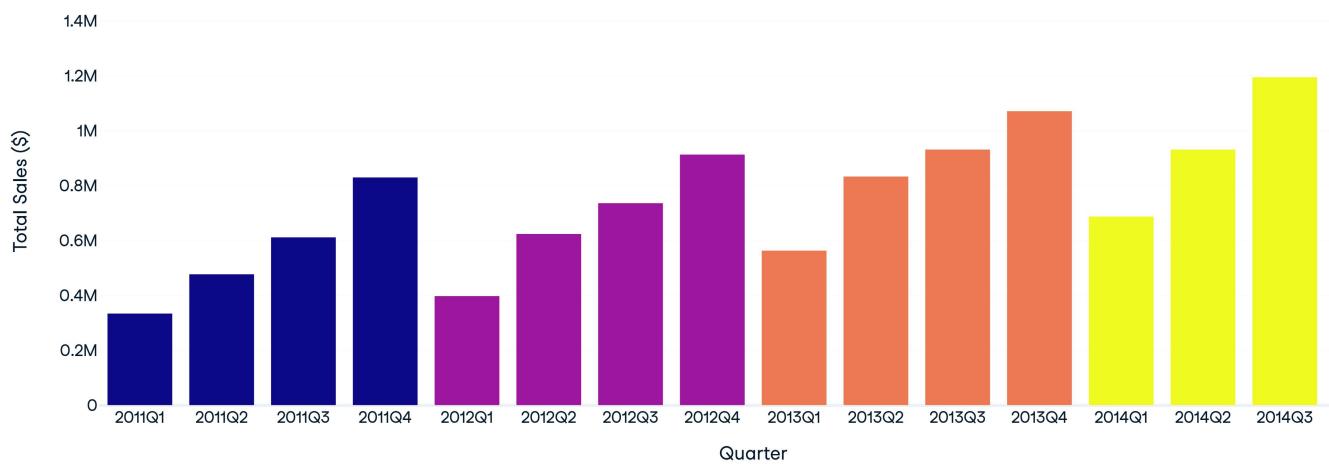
# Group by year and quarter to get total sales, profit, and order volume
quarterly_summary = order_month_sales.groupby(['year', 'quarter'], as_index=False).agg({
    'total_sales': 'sum',
    'total_profit': 'sum',
    'order_volume': 'sum'
})

# Create a bar chart to show quarter-over-quarter sales
fig = px.bar(
    quarterly_summary,
    x='quarter',
    y='total_sales',
    color='year',
    title='Quarter-over-Quarter Sales Comparison',
    labels={'total_sales': 'Total Sales ($)', 'quarter': 'Quarter'},
    barmode='group',
    height=500
)

fig.show()

```

Quarter-over-Quarter Sales Comparison



Projects Data DataFrame as

```
-- First, aggregate overall order data per product from the orders table.
WITH product_orders AS (
    SELECT
        o.product_id, -- Product identifier from orders table
        COUNT(*) AS total_orders, -- Total orders for this product
        SUM(o.sales) AS total_sales, -- Total sales for this product
        SUM(o.profit) AS total_profit -- Total profit for this product
    FROM orders o
    GROUP BY o.product_id -- Group by product_id to aggregate per product
),

-- Next, aggregate returned orders data by joining orders with returned_orders.
product_returns AS (
    SELECT
        o.product_id, -- Product identifier
        COUNT(*) AS returned_orders, -- Number of returned orders for this product
        SUM(o.sales) AS returned_sales, -- Total sales for returned orders
        SUM(o.profit) AS returned_profit -- Total profit for returned orders
    FROM orders o
    INNER JOIN returned_orders r -- Join orders with returned_orders using order_id
        ON o.order_id = r.order_id
    GROUP BY o.product_id -- Group by product_id to aggregate per product
)

-- Finally, join the aggregated order data with the products table to get product details.
SELECT
    p.product_id, -- Product identifier from products table
    p.product_name, -- Product name from products table
    po.total_orders, -- Total number of orders for the product
    pr.returned_orders, -- Total number of returned orders for the product
    ROUND((pr.returned_orders::numeric / po.total_orders) * 100, 2) AS return_rate_percentage, -- Calculate and round return rate as percentage
    po.total_sales, -- Total sales for the product
    pr.returned_sales, -- Sales from returned orders
    po.total_profit, -- Total profit for the product
    pr.returned_profit -- Profit lost from returned orders
FROM products p
JOIN product_orders po ON p.product_id = po.product_id -- Join aggregated orders to products
JOIN product_returns pr ON p.product_id = pr.product_id -- Join aggregated returns to products
ORDER BY returned_orders DESC, returned_profit DESC; -- Order by return rate (highest first)
```

...	↑↓	product_id	...	↑↓	product_name	...	↑↓	total... 3	...	↑↓	returned_... 3	...	↑↓	return_rate_percentage 100	...	⤓
62		OFF-EN-10002613			Ames Clasp Envelope, Security-Tint											
223		TEC-PH-10002119			Samsung Headset, Full Size											
278		OFF-LA-10003077			Avery 500											
282		OFF-SU-10000153			Acme Shears, High Speed											
322		OFF-FA-10000146			Stockwell Rubber Bands, Assorted Sizes											
351		OFF-PA-10003296			Xerox Message Books, Recycled											
492		OFF-AP-10002321			Hoover Microwave, Silver											
493		FUR-TA-10000022			Hon Conference Table, Adjustable Height											
501		OFF-AP-10000003			KitchenAid Refrigerator, White											
518		TEC-AC-10004018			SanDisk Memory Card, USB											
551		FUR-TA-10000945			Bevis Coffee Table, Adjustable Height											
557		TEC-CO-10003406			HP Fax and Copier, Laser											
568		TEC-CO-10002696			Hewlett Personal Copier, Color											
594		FUR-TA-10004810			Barricks Computer Table, Adjustable Height											
638		FUR-CH-10000042			Harbour Creations Swivel Stool, Black											
646		FUR-TA-10000670			Chromcraft Coffee Table, Adjustable Height											

Rows: 2,484

⤓ Expand Table

```

# Step 1: Filter for products that have 'Table' in the name (case-insensitive)
table_products = returns_df[
    returns_df["product_name"].str.contains("Table", case=False, na=False)
]

# Step 2: Sort by return rate percentage and select the top 20
top_20_tables = table_products.sort_values(by="return_rate_percentage", ascending=False).head(20)

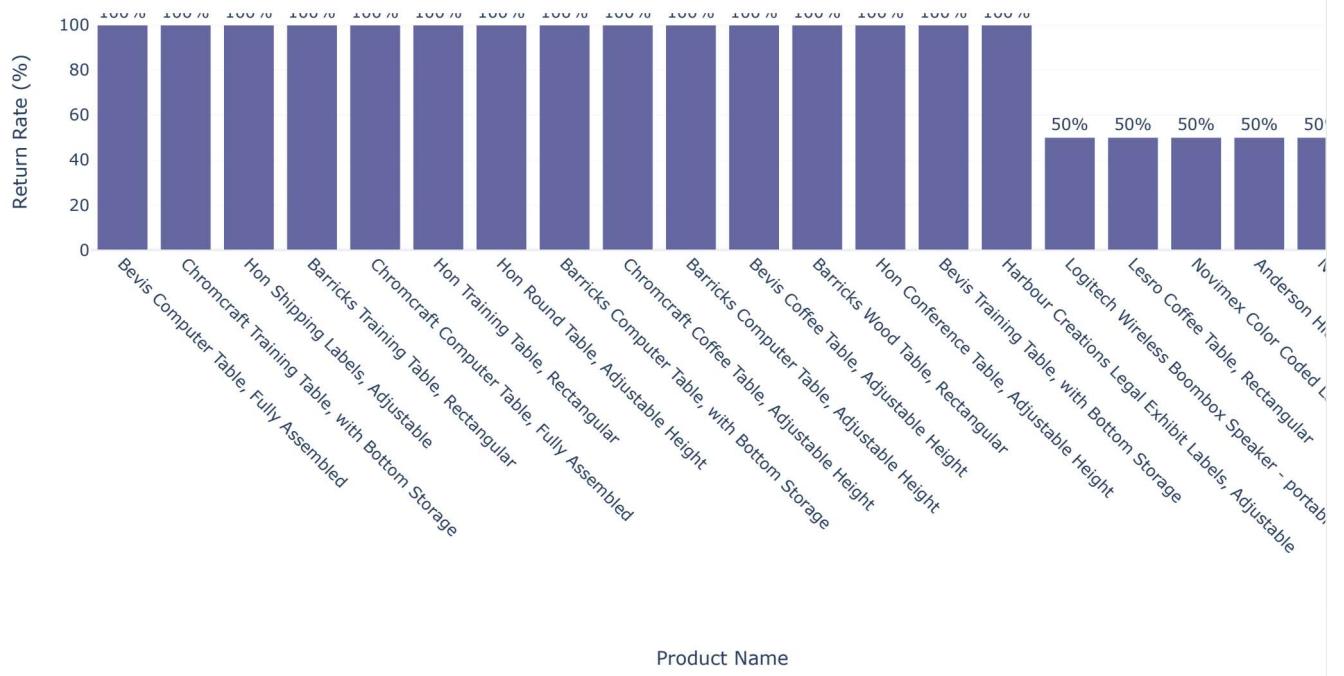
# Step 3: Create the bar chart
fig = px.bar(
    top_20_tables,
    x="product_name",
    y="return_rate_percentage",
    title="Top 20 Table Products by Return Rate Percentage",
    labels={
        "product_name": "Product Name",
        "return_rate_percentage": "Return Rate (%)"
    },
    text="return_rate_percentage",
    height=600
)

# Step 4: Update layout and show the plot
fig.update_traces(texttemplate="%{text}%", textposition="outside")
fig.update_layout(
    xaxis_tickangle=45,
    template="plotly_white"
)

fig.show()

```

Top 20 Table Products by Return Rate Percentage



Projects Data DataFrame as

```
-- Step 1: Aggregate sales and profit by category and sub-category
WITH category_profitability AS (
    SELECT
        p.category,                                     -- Product category (e.g., Technology, Furniture)
        p.sub_category,                                -- Product sub-category (e.g., Chairs, Phones)
        SUM(o.sales) AS total_sales,                   -- Total sales amount for the sub-category
        SUM(o.profit) AS total_profit,                 -- Total profit earned from that sub-category
        -- Calculate profit margin: profit divided by sales, cast to numeric, rounded to 2 decimal places
        ROUND((SUM(o.profit) / NULLIF(SUM(o.sales), 0))::numeric, 2) AS profit_margin
    FROM orders o
    JOIN products p ON o.product_id = p.product_id   -- Join orders with product info to access category data
    GROUP BY p.category, p.sub_category               -- Group the data by category and sub-category
),
-- Step 2: Rank sub-categories by profit margin within each category
ranked_profitability AS (
    SELECT
        category,
        sub_category,
        total_sales,
        total_profit,
        profit_margin,
        -- Assign rank within each category based on highest to lowest profit margin
        RANK() OVER (
            PARTITION BY category
            ORDER BY profit_margin DESC
        ) AS margin_rank
    FROM category_profitability
)
-- Step 3: Final result selection and ordering
SELECT
    category,                                     -- Product category
    sub_category,                                -- Product sub-category
    total_sales,                                 -- Total sales in dollars
    total_profit,                                -- Total profit in dollars
    profit_margin,                               -- Profit as a percentage of sales
    margin_rank                                   -- Rank within the category by profit margin
FROM ranked_profitability
ORDER BY category ASC, profit_margin DESC; -- Order first by category, then by highest profit margin
```

...	↑↓	category	...	↑↓	sub...	↑↓	total_sales	...	↑↓	total_profit	...	↑↓	profit...	↑↓	ma...	↑↓
3		Furniture			Tables			757041.9243999979			-64083.3887			-0.08			4		
9		Office Supplies			Fasteners			83242.3159			11525.4241			0.14			6		
5		Office Supplies			Labels			73384.3739999997			15008.8559999999			0.2			2		
12		Office Supplies			Supplies			243074.2205999997			22583.2631			0.09			9		
6		Office Supplies			Envelopes			170904.3016000002			29601.1163			0.17			3		
0		Furniture			Furnishings			385578.2559000014			46967.4254999999			0.12			1		
8		Office Supplies			Art			372091.9659000034			57953.9108999998			0.16			4		
16		Technology			Machines			779060.0671000002			58867.8729999999			0.08			4		
4		Office Supplies			Paper			244291.7193999999			59207.6827			0.24			1		
7		Office Supplies			Binders			461931.1616999998			72451.5020000001			0.16			4		
11		Office Supplies			Storage			1127085.8613999898			108461.4898			0.1			8		
14		Technology			Accessories			749237.0184999978			129626.3061999995			0.17			1		
2		Furniture			Chairs			1501681.7641999938			140396.2675			0.09			3		
10		Office Supplies			Appliances			1011064.3049999982			141680.5893999997			0.14			6		
1		Furniture			Bookcases			1466572.2417999967			161924.4195000004			0.11			2		
15		Technology			Phones			1706824.1391999812			216717.0058000002			0.13			3		

Rows: 17

[Expand Table](#)

Projects Data DataFrame as

```
SELECT *
FROM people;
```

...	↑↓	region	...	↑↓	person	...	↑↓
0		Central			Anna Andreadi		
1		South			Chuck Magee		
2		East			Kelly Williams		
3		West			Matt Collister		
4		Africa			Deborah Brumfield		
5		EMEA			Larry Hughes		
6		Canada			Nicole Hansen		
7		Caribbean			Giulietta Dortch		
8		Central Asia			Nora Preis		
9		North			Jack Lebron		
10		North Asia			Shirley Daniels		
11		Oceania			Anthony Jacobs		
12		Southeast Asia			Alejandro Ballentine		

Rows: 13

[Expand Table](#)

Projects Data DataFrame as

```
-- Step 1: Join orders with the people table using the region column
```

```
SELECT
    o.region,                                -- Region of the customer
    o.market,                                 -- Market where the order was placed
    p.person AS salesperson,                  -- Salesperson responsible, from the people table
    SUM(o.sales) AS total_sales,              -- Total sales amount in this region-market-person group
    SUM(o.profit) AS total_profit,            -- Total profit earned
    -- Calculate average profit margin (profit / sales), rounded to 2 decimals
    ROUND((SUM(o.profit) / NULLIF(SUM(o.sales), 0))::numeric, 2) AS profit_margin
FROM orders o
JOIN people p ON o.region = p.region      -- Join on region (associates salesperson with order region)
GROUP BY o.region, o.market, p.person       -- Group by region, market, and salesperson
ORDER BY total_sales DESC;                  -- Sort by highest performing areas in terms of total sales
```

...	↑↓	region	...	↑↓	salesperson	...	↗↑	total_sales	...	↑↓	total_profit	...	↑↓	profit_...	↑↓
2		Southeast Asia			APAC			884423.1690000044			17852.329			0.02		
0		Central			EU			1720552.6184999964			215534.0685000008			0.13		
12		Central			LATAM			600510.0106400028			56163.5506399999			0.09		
14		Central			US			501239.8908000016			39706.3624999999			0.08		
1		Oceania			APAC			1100184.6119999948			120089.1120000002			0.11		
11		South			LATAM			617223.6778800004			28090.51788			0.05		
13		South			EU			591961.4580000007			65515.8179999998			0.11		
15		South			US			391721.9050000008			46749.4303000001			0.12		
5		Africa			Africa			783773.2109999972			88871.631			0.11		
16		Caribbean			LATAM			324280.8610400009			34571.32104			0.11		
9		North			EU			625574.9849999968			91779.8549999997			0.15		
10		North			LATAM			622590.617519996			102818.0975200001			0.17		
8		East			US			678781.2399999935			91522.7800000001			0.13		
4		EMEA			EMEA			806161.3109999954			43897.971			0.05		
7		West			US			725457.8244999961			108418.4489000003			0.15		
17		Canada			Canada			66928.17			17817.39			0.27		

Rows: 18

[Expand Table](#)

Projects Data DataFrame as

```
-- Step 1: Join orders with people and calculate total sales and profit per salesperson
SELECT
    p.person AS salesperson,                                -- Salesperson's name
    SUM(o.sales) AS total_sales,                            -- Total sales amount handled by this salesperson
    SUM(o.profit) AS total_profit,                          -- Total profit generated by this salesperson
    -- Calculate profit margin as (profit / sales), rounded to 2 decimal places
    ROUND((SUM(o.profit) / NULLIF(SUM(o.sales), 0)):::numeric, 2) AS profit_margin
FROM orders o
JOIN people p ON o.region = p.region                  -- Join using region (associates salesperson to order)
GROUP BY p.person                                       -- Group results by salesperson
ORDER BY total_sales DESC;                             -- Sort by highest total sales
```

...	↑↓	salesperson	...	↑↓	total_sales	...	↑↓	total_profit	...	↑↓	profit_...	...	↑↓	
0		Anna Andreadi			2822302.5199399963			311403.9816399976			0.11			
1		Chuck Magee			1600907.040879991			140355.7661799999			0.09			
2		Jack Lebron			1248165.6025199995			194597.9525200008			0.16			
3		Anthony Jacobs			1100184.6119999948			120089.1120000002			0.11			
4		Alejandro Ballentine			884423.1690000044			17852.329			0.02			
5		Shirley Daniels			848309.7809999981			165578.4210000004			0.2			
6		Larry Hughes			806161.3109999954			43897.971			0.05			
7		Deborah Brumfield			783773.2109999972			88871.631			0.11			
8		Nora Preis			752826.5669999978			132480.1870000003			0.18			
9		Matt Collister			725457.8244999961			108418.4489000003			0.15			
10		Kelly Williams			678781.2399999935			91522.7800000001			0.13			
11		Giulietta Dortch			324280.8610400009			34571.32104			0.11			
12		Nicole Hansen			66928.17			17817.39			0.27			

Rows: 13

Expand Table

```

#import plotly.express as px

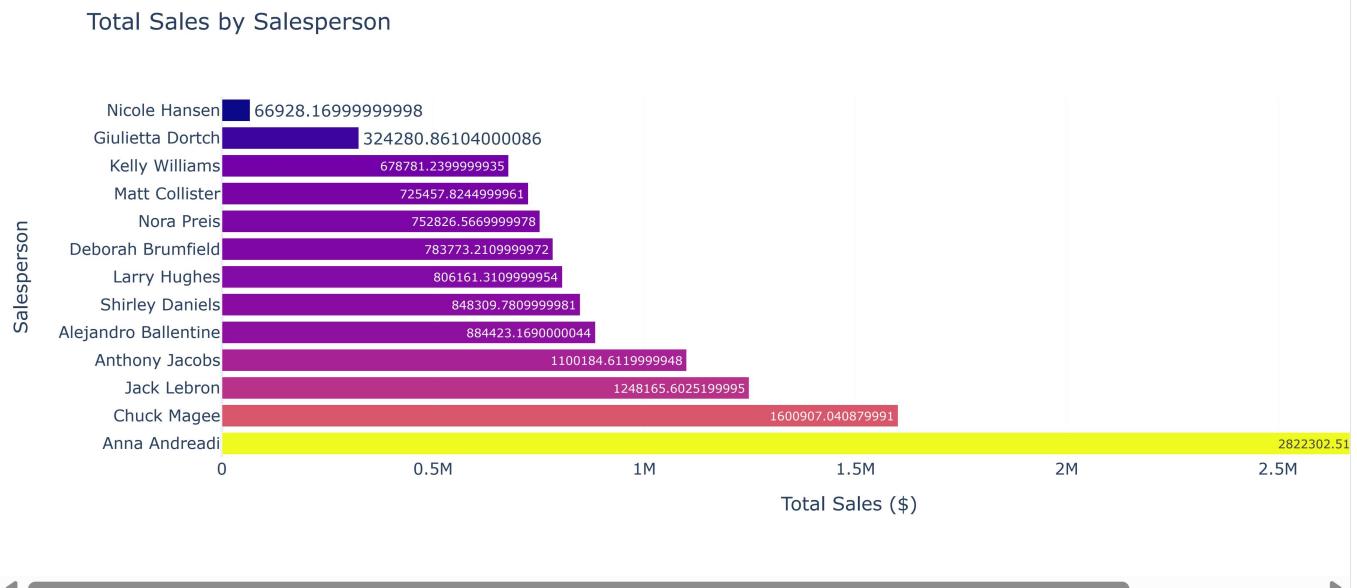
# Round the profit margin to 4 decimal places
salesperson_df['profit_margin'] = salesperson_df['profit_margin'].round(4)

# Create a horizontal bar chart
fig = px.bar(
    salesperson_df,
    x='total_sales',           # Total sales on the x-axis
    y='salesperson',           # Salesperson names on the y-axis
    orientation='h',            # Horizontal bars
    color='total_sales',       # Color bars based on total sales
    text='total_sales',         # Show sales values on bars
    hover_data={
        'total_profit': True,   # Show total profit in hover
        'profit_margin': True,  # Show profit margin (rounded)
        'total_sales': ':.2f',  # Format sales nicely in hover
        'salesperson': False    # Already on y-axis, no need to repeat in hover
    },
    title='Total Sales by Salesperson'
)

# Customize layout
fig.update_layout(
    xaxis_title='Total Sales ($)',
    yaxis_title='Salesperson',
    coloraxis_showscale=False,  # Hide color scale legend
    template='plotly_white'
)

# Show the figure
fig.show()

```



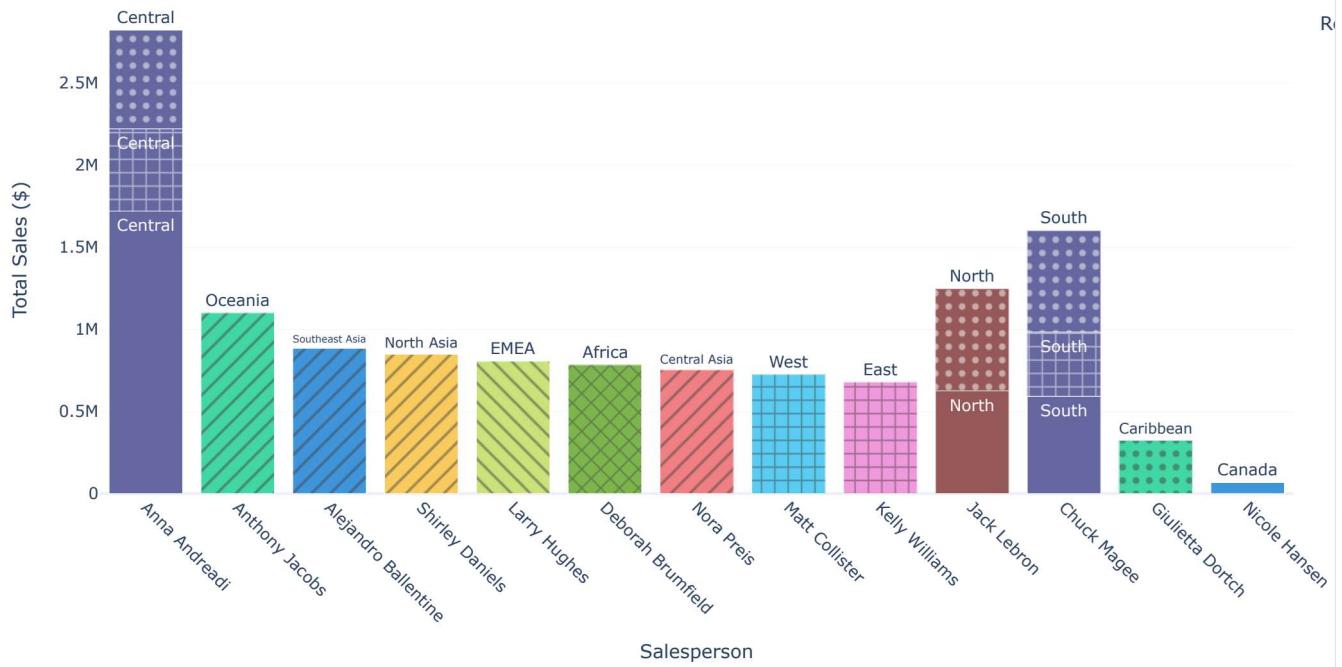
```

# Create a grouped bar chart showing total sales by salesperson
fig = px.bar(
    people_df,
    x="salesperson",
    y="total_sales",
    color="region",           # Use region to color bars
    pattern_shape="market",   # Use market to differentiate with patterns
    title="Total Sales by Salesperson_Grouped by Region and Market",
    labels={
        "salesperson": "Salesperson",
        "total_sales": "Total Sales ($)",
        "region": "Region",
        "market": "Market"
    },
    text="region",            # Display region on the bars
    height=600
)

# Format layout
fig.update_traces(textposition="outside")
fig.update_layout(
    xaxis_tickangle=45,
    template="plotly_white",
    legend_title="Region / Market"
)
fig.show()

```

Total Sales by Salesperson_Grouped by Region and Market



Projects Data DataFrame as

```
SELECT *
FROM orders;
```

...	↑↓	...	↑↓	order_id	...	↑↓	order_date	...	↑↓	ship_date	...	↑↓	ship_mo...	...	↑↓	cus...	...	↑↓	...
331		38123		CA-2013-118689			2013-10-03T00:00:00.000			2013-10-10T00:00:00.000			Standard Class		TC-20980				
292		35487		CA-2014-166709			2014-11-18T00:00:00.000			2014-11-23T00:00:00.000			Standard Class		HL-15040				
124		40336		CA-2013-117121			2013-12-18T00:00:00.000			2013-12-22T00:00:00.000			Standard Class		AB-10105				
47		35395		CA-2011-116904			2011-09-23T00:00:00.000			2011-09-28T00:00:00.000			Standard Class		SC-20095				
19		12069		ES-2014-1651774			2014-09-08T00:00:00.000			2014-09-14T00:00:00.000			Standard Class		PJ-18835				
78		31806		CA-2012-145352			2012-03-16T00:00:00.000			2012-03-22T00:00:00.000			Standard Class		CM-12385				
217		27720		ID-2011-64599			2011-02-10T00:00:00.000			2011-02-15T00:00:00.000			Standard Class		CA-11965				
315		23212		IN-2013-50809			2013-06-12T00:00:00.000			2013-06-17T00:00:00.000			Standard Class		CA-12775				
83		50788		MO-2014-2000			2014-10-28T00:00:00.000			2014-10-30T00:00:00.000			Second Class		DP-3105				
652		38963		US-2013-140158			2013-10-05T00:00:00.000			2013-10-09T00:00:00.000			Standard Class		DR-12940				
84		37817		CA-2014-138289			2014-01-17T00:00:00.000			2014-01-19T00:00:00.000			Second Class		AR-10540				
644		30958		IN-2013-83191			2013-12-16T00:00:00.000			2013-12-20T00:00:00.000			Standard Class		AS-10630				
160		32382		US-2013-143819			2013-03-02T00:00:00.000			2013-03-06T00:00:00.000			Standard Class		KD-16270				
112		35574		US-2013-107440			2013-04-17T00:00:00.000			2013-04-21T00:00:00.000			Standard Class		BS-11365				
336		21263		IN-2014-56206			2014-06-24T00:00:00.000			2014-06-28T00:00:00.000			Standard Class		MB-17305				
328		40287		IJS-2012-128587			2012-12-24T00:00:00.000			2012-12-30T00:00:00.000			Standard Class		HM-14860				

Rows: 4,761 ⚠ truncated from 51,290 rows

↗ Expand Table

```

# Step 1: Count the number of orders per customer
top_customers = (
    Orders_df.groupby("customer_name")["order_id"]
    .nunique() # count unique orders
    .sort_values(ascending=False) # sort in descending order
    .head(10) # get top 10
    .reset_index(name="total_orders") # convert to DataFrame
)

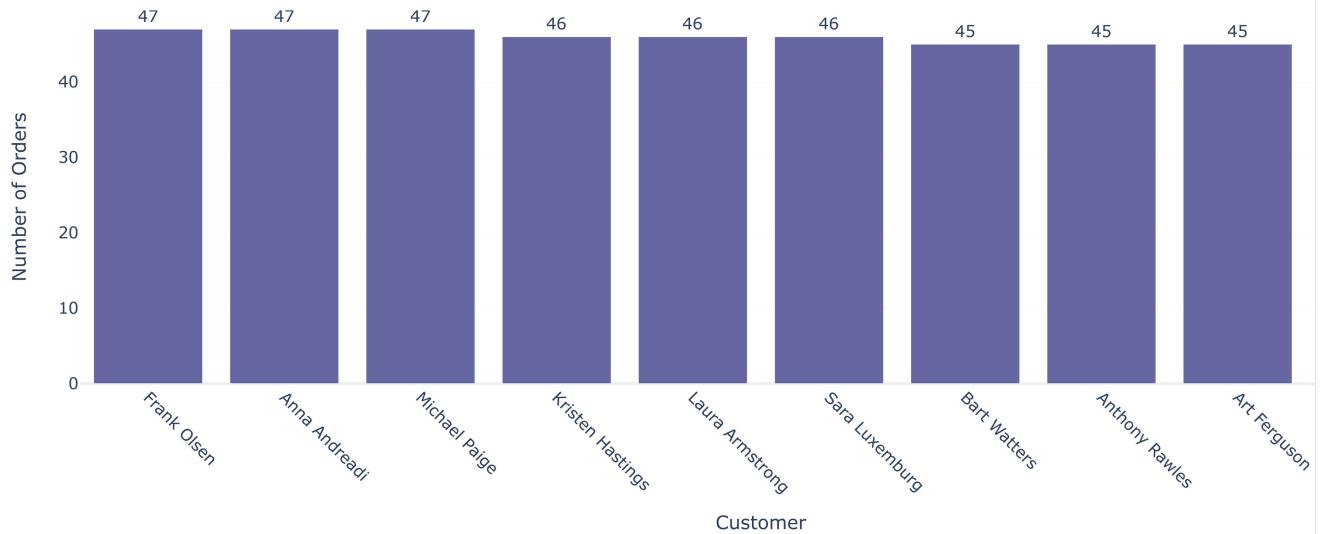
# Step 2: Plot the bar chart
fig = px.bar(
    top_customers,
    x="customer_name",
    y="total_orders",
    title="Top 10 Frequent Customers by Number of Orders",
    labels={"customer_name": "Customer", "total_orders": "Number of Orders"},
    text="total_orders",
    height=500
)

fig.update_traces(textposition="outside")
fig.update_layout(xaxis_tickangle=45, template="plotly_white")

fig.show()

```

Top 10 Frequent Customers by Number of Orders



```

# Drop rows where quantity is missing
# exclude rows where quantity is missing so the analysis remains accurate.
clean_orders_df = Orders_df.dropna(subset=['quantity'])

# Calculate correlation matrix
correlation_matrix = clean_orders_df[['discount', 'sales', 'quantity', 'profit']].corr()

print("Correlation Matrix:")
print(correlation_matrix)

```

```

Correlation Matrix:
      discount     sales   quantity     profit
discount  1.000000 -0.086718 -0.019886 -0.316477
sales     -0.086718  1.000000  0.313584  0.484914
quantity  -0.019886  0.313584  1.000000  0.104379
profit    -0.316477  0.484914  0.104379  1.000000

```