



Fall Catalog

Commitment to Quality

Northwind Traders is committed to bringing you products of the highest quality from all over the world. If at any time you are not completely satisfied with any of our products, you may return them to us for a full refund.

Tour the Gastronomic World with Northwind Traders!

When Northwind Traders buyers set out to search for the Wonders of the Gastronomic World they found a lot more than seven of them. And here they are--tastefully presented in our Fall Catalog.

The beverages and confections we're featuring this fall are sure to please even the most discerning palates.

For thirst quenchers, try exotic Chang, hearty Laughing Lumberjack Lager, robust Rahnbräu Klosterbier, and refreshing Lakkaalikari.

And for a taste of something sweet, try Pavlova, the intriguing meringue dessert from Australia; Teatime Chocolate Biscuits from England, tasty Maxilaku from Finland; and the Berlin speciality, NuNuCa Nu-Nougat-Creme.

Our sales representatives are ready to take your orders now. For your convenience, we've included details on ordering on the last page of this catalog.

Table of Contents

Produce 4

Meat/Poultry 4

Grains/Cereals 5

Dairy Products 5

Beverages 6

Condiments 7

Seafood 8

Confections 9

Produce

Dried fruit and bean curd

Items Count: 5

Lowest Price: \$10.00

Total Sales: \$99,984.58

Highest Price: \$53.00



Product Name:	Product ID:	Quantity Per Unit:	Unit Price:
Uncle Bob's Organic Dried Pears	7	12 - 1 lb pkgs.	\$30.00
Tofu	14	40 - 100 g pkgs.	\$23.25
Rössle Sauerkraut	28	25 - 825 g cans	\$45.60
Manjimup Dried Apples	51	50 - 300 g pkgs.	\$53.00
Longlife Tofu	74	5 kg pkg.	\$10.00

Meat/Poultry

Prepared meats

Items Count: 6

Lowest Price: \$7.45

Total Sales: \$163,022.36

Highest Price: \$123.79



Product Name:	Product ID:	Quantity Per Unit:	Unit Price:
Mishi Kobe Niku	9	18 - 500 g pkgs.	\$97.00
Alice Mutton	17	20 - 1 kg tins	\$39.00
Thüringer Rostbratwurst	29	50 bags x 30 sausgs.	\$123.79
Perth Pasties	53	48 pieces	\$32.80
Tourtière	54	16 pies	\$7.45
Pâté chinois	55	24 boxes x 2 pies	\$24.00

Grains/Cereals

Breads, crackers, pasta, and cereal

Items Count: 7

Lowest Price: \$7.00

Total Sales: \$95,744.59

Highest Price: \$38.00



Product Name:	Product ID:	Quantity Per Unit:	Unit Price:
Gustaf's Knäckebröd	22	24 - 500 g pkgs.	\$21.00
Tunnbröd	23	12 - 250 g pkgs.	\$9.00
Singaporean Hokkien Fried Mee	42	32 - 1 kg pkgs.	\$14.00
Filo Mix	52	16 - 2 kg boxes	\$7.00
Gnocchi di nonna Alice	56	24 - 250 g pkgs.	\$38.00
Ravioli Angelo	57	24 - 250 g pkgs.	\$19.50
Wimmers gute Semmelknödel	64	20 bags x 4 pieces	\$33.25

Dairy Products

Cheeses

Items Count: 10

Lowest Price: \$2.50

Total Sales: \$234,507.29

Highest Price: \$55.00



Product Name:	Product ID:	Quantity Per Unit:	Unit Price:
Queso Cabrales	11	1 kg pkg.	\$21.00
Queso Manchego La Pastora	12	10 - 500 g pkgs.	\$38.00
Gorgonzola Telino	31	12 - 100 g pkgs	\$12.50
Mascarpone Fabioli	32	24 - 200 g pkgs.	\$32.00
Geitost	33	500 g	\$2.50
Raclette Courdavault	59	5 kg pkg.	\$55.00
Camembert Pierrot	60	15 - 300 g rounds	\$34.00
Gudbrandsdalsost	69	10 kg pkg.	\$36.00
Fløtemysost	71	10 - 500 g pkgs.	\$21.50
Mozzarella di Giovanni	72	24 - 200 g pkgs.	\$34.80

Beverages

Soft drinks, coffees, teas, beers, and ales

Items Count: 12

Lowest Price: \$4.50

Total Sales: \$267,868.18

Highest Price: \$263.50



Product Name:	Product ID:	Quantity Per Unit:	Unit Price:
Chai	1	10 boxes x 20 bags	\$18.00
Chang	2	24 - 12 oz bottles	\$19.00
Guaraná Fantástica	24	12 - 355 ml cans	\$4.50
Sasquatch Ale	34	24 - 12 oz bottles	\$14.00
Steeleye Stout	35	24 - 12 oz bottles	\$18.00
Côte de Blaye	38	12 - 75 cl bottles	\$263.50
Chartreuse verte	39	750 cc per bottle	\$18.00
Ipoh Coffee	43	16 - 500 g tins	\$46.00
Laughing Lumberjack Lager	67	24 - 12 oz bottles	\$14.00
Outback Lager	70	24 - 355 ml bottles	\$15.00
Rhönbräu Klosterbier	75	24 - 0.5 l bottles	\$7.75
Lakkalikööri	76	500 ml	\$18.00

Condiments

Sweet and savory sauces, relishes, spreads, and seasonings

Items Count: 12

Lowest Price: \$10.00

Total Sales: \$106,047.09

Highest Price: \$43.90



Product Name:	Product ID:	Quantity Per Unit:	Unit Price:
Aniseed Syrup	3	12 - 550 ml bottles	\$10.00
Chef Anton's Cajun Seasoning	4	48 - 6 oz jars	\$22.00
Chef Anton's Gumbo Mix	5	36 boxes	\$21.35
Grandma's Boysenberry Spread	6	12 - 8 oz jars	\$25.00
Northwoods Cranberry Sauce	8	12 - 12 oz jars	\$40.00
Genen Shouyu	15	24 - 250 ml bottles	\$15.50
Gula Malacca	44	20 - 2 kg bags	\$19.45
Sirop d'érable	61	24 - 500 ml bottles	\$28.50
Vegie-spread	63	15 - 625 g jars	\$43.90
Louisiana Fiery Hot Pepper Sauce	65	32 - 8 oz bottles	\$21.05
Louisiana Hot Spiced Okra	66	24 - 8 oz jars	\$17.00
Original Frankfurter grüne Soße	77	12 boxes	\$13.00

Seafood

Seaweed and fish

Items Count: 12

Lowest Price: \$6.00

Total Sales: \$131,261.74

Highest Price: \$62.50



Product Name:	Product ID:	Quantity Per Unit:	Unit Price:
Ikura	10	12 - 200 ml jars	\$31.00
Konbu	13	2 kg box	\$6.00
Carnarvon Tigers	18	16 kg pkg.	\$62.50
Nord-Ost Matjeshering	30	10 - 200 g glasses	\$25.89
Inlagd Sill	36	24 - 250 g jars	\$19.00
Gravad lax	37	12 - 500 g pkgs.	\$26.00
Boston Crab Meat	40	24 - 4 oz tins	\$18.40
Jack's New England Clam Chowder	41	12 - 12 oz cans	\$9.65
Røgede sild	45	1k pkg.	\$9.50
Spegesild	46	4 - 450 g glasses	\$12.00
Escargots de Bourgogne	58	24 pieces	\$13.25
Röd Kaviar	73	24 - 150 g jars	\$15.00

Confections

Desserts, candies, and sweet breads

Items Count: 13

Lowest Price: \$9.20

Total Sales: \$167,357.22

Highest Price: \$81.00



Product Name:	Product ID:	Quantity Per Unit:	Unit Price:
Pavlova	16	32 - 500 g boxes	\$17.45
Teatime Chocolate Biscuits	19	10 boxes x 12 pieces	\$9.20
Sir Rodney's Marmalade	20	30 gift boxes	\$81.00
Sir Rodney's Scones	21	24 pkgs. x 4 pieces	\$10.00
NuNuCa Nuß-Nougat-Creme	25	20 - 450 g glasses	\$14.00
Gumbär Gummibärchen	26	100 - 250 g bags	\$31.23
Schoggi Schokolade	27	100 - 100 g pieces	\$43.90
Zaanse koeken	47	10 - 4 oz boxes	\$9.50
Chocolade	48	10 pkgs.	\$12.75
Maxilaku	49	24 - 50 g pkgs.	\$20.00
Valkoinen suklaa	50	12 - 100 g bars	\$16.25
Tarte au sucre	62	48 pies	\$49.30
Scottish Longbreads	68	10 boxes x 8 pieces	\$12.50



NORTHWIND
TRADERS

ORDER FORM

One Portals Way, Twin Points WA 98156
Phone: 1-206-555-1417 Fax: 1-206-555-5938

How to order:

To place your order, fill out this order form and return it to us. For fast personal service, call us at 1-206-555-1417. If you prefer to order by fax, prepare your order as you would for a mail-in, and then fax us at 1-206-555-5938.

Bill To: _____

Ship To: _____

Date of Order: _____

Date Required: _____ **Customer ID:** _____

Product ID:	Product Name:	Unit Price:	Quantity:	Extended Price:
Subtotal:				
Freight (estimated):				
Total:				

Ship Via (check one):

- ☐ Speedy Express
☐ United Package
☐ Federal Shipping