



# WHAT IS PENETRATION TESTING?

MARCH 21<sup>ST</sup>, 2018

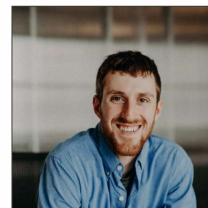
## INTRODUCTION



- ◆ Ben Tindell
  - ◆ Security Consultant



- ◆ Will Strei
  - ◆ Security Consultant



## NETSPI BACKGROUND



- ◆ Founded in 2001
- ◆ Headquartered in Minneapolis
- ◆ National presence
- ◆ Approximately 85 employees (and continuing to grow!)
- ◆ Primary clients: Financial Services, Healthcare, Technology, Retail



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## WHAT IS PENETRATION TESTING?

AND WHY DO COMPANIES DO IT?

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## WHAT IS PENETRATION TESTING?



### Our Definition:

- ◆ “The process of evaluating systems, applications and protocols with the intent of identifying vulnerabilities from the perspective of an unprivileged or anonymous user to determine the real world impact...”
- ◆ “...legally and under contract”

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## WHAT IS PENETRATION TESTING?



- ◆ Also known as...

“Getting paid to break into someone’s systems before a bad guy does.”



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## TYPES OF PENETRATION TESTS



- ◆ Technical Control Layer
  - ◆ Network
  - ◆ Application (mobile, web, desktop etc)
  - ◆ Server
  - ◆ Wireless
  - ◆ Embedded Device
- ◆ Physical Control Layer
  - ◆ Client specific site
  - ◆ Data centers
- ◆ Administrative Control Layer
  - ◆ Email phishing
  - ◆ Phone and onsite social engineering



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## WHY DO COMPANIES PENTEST?



- ◆ Compliance Requirements
- ◆ Identify Unknown Security Gaps
- ◆ Prioritize Existing Security Initiatives
- ◆ Prevent Data Breaches
- ◆ Validate Existing Controls



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## WHAT ARE THE TECHNICAL OBJECTIVES?



- ◆ Client specific objectives first
- ◆ Identify and verify all entry points
- ◆ Identify critical escalation paths
- ◆ Gain unauthorized access to:
  - ◆ Application functionality
  - ◆ Critical systems
  - ◆ Sensitive data



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## WHAT GOES INTO PENTESTING?

NON-TECHNICAL, BASIC TECHNICAL, OFFENSIVE & DEFENSIVE KNOWLEDGE, TOOLS

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## NON-TECHNICAL SKILLS



- ◆ Written and Verbal Communication
  - ◆ Emails/phone calls
  - ◆ Report development
  - ◆ Small and large group presentations
- ◆ Professionalism
  - ◆ Respecting others
  - ◆ Setting and meeting expectations
- ◆ Ethics
  - ◆ Don't do bad things
  - ◆ Pros (career) vs. Cons (jail)
  - ◆ Hack responsibly
- ◆ Troubleshooting Mindset
  - ◆ Never give up, never surrender
  - ◆ Where there is a will, there is a way



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## BASIC TECHNICAL SKILLS



- ◆ System Administration
  - ◆ Windows Desktop
  - ◆ Active Directory
  - ◆ Linux & UNIX
- ◆ Network Infrastructure Administration
- ◆ Application Development
  - ◆ Scripting (Ruby, Python, PowerShell)
  - ◆ Managed languages (.Net, Java)
  - ◆ Unmanaged languages (C, C++)

```

return false;
}
},
ajaxResponse: function(response, status) {
  params = params || {};
  params.force_peer = params.force_peer || false;
  params.callback = params.callback || null;
  params.pre_processing = params.pre_processing || null;

  var regex_all = new RegExp(".*");
  var matches = [];
  var match = "";
  var elem;
  var data = response.data || [];

  // If pre_processing is provided
  if (params.pre_processing) {
    if (typeof params.pre_processing === "function") {
      params.pre_processing(response.data);
    } else if (params.pre_processing === "array") {
      params.pre_processing(response.data);
    }
  }

  if (typeof params.callback === "function") {
    params.callback(response.data);
  }
}

```

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## OFFENSIVE &amp; DEFENSIVE KNOWLEDGE



- ◆ System enumeration and service fingerprinting
- ◆ Windows system exploitation and escalation
- ◆ Linux system exploitation and escalation
- ◆ Protocol exploitation
- ◆ Web application exploitation (OWASP)
- ◆ Reverse engineering client-server applications + AV evasion
- ◆ Social engineering techniques (onsite, phone, email)
- ◆ Certificate pinning, root checking

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## TOOLS



- ◆ There are **hundreds** of “hacker” tools:
  - ◆ Nessus, nmap
  - ◆ Metasploit, Kali Linux
  - ◆ Burp
- ◆ Generally, you need to have enough knowledge to know **what tool** (or tools) is right **for the task at hand...** and if one doesn't exist, then create it.
  - ◆ PowerUpSQL <https://github.com/NetSPI/PowerUpSQL>
  - ◆ SQL Injection Wiki <https://github.com/NetSPI/SQLInjectionWiki>.
  - ◆ <https://github.com/NetSPI>

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## TOOLS



- ◆ But... Knowledge > Tools
  - ◆ Understand the core technologies
  - ◆ Understand the core offensive techniques
  - ◆ Understand the core defensive techniques



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## PENTESTING AS A CAREER

COMMON PATHS, HOW TO START, WHY?

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## PENTESTING AS A CAREER | COMMON PATHS



### ◆ Internal Paths

- ◆ Help Desk
- ◆ IT Support
- ◆ IT Admin
- ◆ Security Analyst
- ◆ Senior Security Analyst
- ◆ Internal Consultant
- ◆ CISO

Internal employees  
often stay internal.

### ◆ Security Consulting Paths

- ◆ Associate Consultant
- ◆ Consultant
- ◆ Senior Consultant
- ◆ Principal Consultant
- ◆ Practice Director

Security Consultants often  
end up in malware research  
or exploit development, but  
some go corporate.

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## PENTESTING AS A CAREER | HOW TO START



### ◆ Read and learn!

- ◆ Web Application Hacker's Handbook
- ◆ OWASP.org
- ◆ Vulnhub, DVWA



### ◆ Research and development

- ◆ Contribute to open source projects
- ◆ Present research at conferences



### ◆ Training and certifications

- ◆ Community: DC612, OWASP, Conferences
- ◆ Professional (\$): SANS, OffSec, CISSP

### ◆ Bug bounties

### ◆ Volunteer

### ◆ Internships



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## PENTESTING AS A CAREER | WHY BE A PENTESTER?



- ◆ It's fun 😊
- ◆ Every day is different
- ◆ Job security
- ◆ Competitive compensation
- ◆ Important work



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## OPPORTUNITIES AT NETSPI

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## OPPORTUNITIES AT NETSPI | NETSPI UNIVERSITY



- ◆ Full time, Associate level program for recent graduates
  - ◆ Starting in January and June each year
  
- ◆ 6 month program
  - ◆ Classroom and hands on training
  - ◆ Shadowing Senior Consultants
  - ◆ Tapping kegs
  
- ◆ Objective:
  - ◆ Promotion to Security Consultant

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## OPPORTUNITIES AT NETSPI | WHAT DO WE LOOK FOR?



- ◆ A passion for security
- ◆ Involvement in extra curricular activities outside of school
- ◆ The ability to creatively solve technical problems
- ◆ A good fit with NetSPI's culture

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## OPPORTUNITIES AT NETSPI | WHY NETSPI?



- ◆ Work hard
  - ◆ Test clients both locally and nationally
  - ◆ Collaborative and supportive environment
  - ◆ Work and research within the security community
- ◆ Play hard
  - ◆ In the office - pinball, Friday lunches, video games
  - ◆ Out of the office - dinners, company events, etc.
- ◆ Team environment
  - ◆ Small company = close knit and tons of fun
  - ◆ Expertise in many different areas
  - ◆ Constantly bouncing new ideas around



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## QUESTIONS?

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Empowering enterprises to scale & operationalize their  
security programs, globally.