

OCTOBER 4TH, 2018

INTRODUCTION



- ◆ Jake Reynolds
 - Sr. Security Consultant



Security Consultant





NETSPI BACKGROUND



- ◆ Founded in 2001
- ◆ Headquartered in Minneapolis
- ◆ National presence
- Approximately 100 employees (and continuing to grow!)
- Primary clients: Financial Services, Healthcare, Technology, Retail





AND WHY DO COMPANIES DO IT?



Our Definition:

• "The process of evaluating systems, applications and protocols with the intent of identifying vulnerabilities from the perspective of an unprivileged or anonymous user to determine the real world impact..."

"...legally and under contract"



◆ Also known as...

"Getting paid to break into someone's systems before a bad guy does."



TYPES OF PENETRATION TESTS



- ◆ Technical Control Layer
 - Network
 - Application (mobile, web, desktop etc)
 - Server
 - Wireless
 - Embedded Device
- Physical Control Layer
 - Client specific site
 - Data centers
- Administrative Control Layer
 - Email phishing
 - Phone and onsite social engineering





WHY DO COMPANIES PENTEST?



- ◆ Compliance Requirements
- ◆ Identify Unknown Security Gaps
- Prioritize Existing Security Initiatives
- Prevent Data Breaches
- Validate Existing Controls



WHAT ARE THE TECHNICAL OBJECTIVES?



- Client specific objectives first
- Identify and verify all entry points
- ◆ Identify critical escalation paths
- Gain unauthorized access to:
 - Application functionality
 - Critical systems
 - Sensitive data





WHAT GOES INTO PENTESTING?

NON-TECHNICAL, BASIC TECHNICAL, OFFENSIVE & DEFENSIVE KNOWLEDGE, TOOLS

10 Confidential & Proprietary

NON-TECHNICAL SKILLS



- Written and Verbal Communication
 - Emails/phone calls
 - Report development
 - Small and large group presentations
- Professionalism
 - Respecting others
 - Setting and meeting expectations

- Ethics
 - Don't do bad things
 - Pros (career) vs. Cons (jail)
 - Hack responsibly
- ◆ Troubleshooting Mindset
 - Never give up, never surrender
 - Where there is a will, there is a way

BASIC TECHNICAL SKILLS



- System Administration
 - Windows Desktop
 - Active Directory
 - Linux & UNIX
- ◆ Network Infrastructure Administration
- ◆ Application Development
 - Scripting (Ruby, Python, PowerShell)
 - Managed languages (.Net, Java)
 - Unmanaged languages (C, C++)
 - SQL



OFFENSIVE AND DEFENSIVE KNOWLEDGE



Offensive

- System and service fingerprinting
- OS privilege escalation
- Protocol exploitation
 - HTTP/TCP/UDP
- Social engineering (email, phone, onsite)
- Critical thinking (business logic bypasses)

Defensive

- Web application firewalls
- ◆ Secure development
- Parameterized SQL queries
- ◆ Input validation/sanitization

TOOLS



- ◆ There are **hundreds** of "hacker" tools:
 - Nessus, nmap
 - Metasploit, Kali Linux
 - Burp
- Generally, you need to have enough knowledge to know what tool (or tools) is right for the task at hand... and if one doesn't exist, then create it.
 - PowerUpSQL https://github.com/NetSPI/PowerUpSQL
 - SQL Injection Wiki https://github.com/NetSPI/SQLInjectionWiki
 - https://github.com/NetSPI
 - https://blog.netspi.com

TOOLS



- ◆ But... Knowledge > Tools
 - Understand the core technologies
 - Understand the core offensive techniques
 - Understand the core defensive techniques



PENTESTING AS A CAREER

COMMON PATHS, HOW TO START, WHY?

16 Confidential & Proprietary

PENTESTING AS A CAREER | COMMON PATHS



- Internal Paths
 - Help Desk
 - IT Support
 - IT Admin
 - Security Analyst
 - Senior Security Analyst
 - Internal Consultant
 - CISO
- Security Consulting Paths
 - Associate Consultant
 - Consultant
 - Senior Consultant
 - Principal Consultant
 - Practice Director

Internal employees often stay internal.

Security Consultants often end up in malware research or exploit development, but some go corporate.

PENTESTING AS A CAREER | HOW TO START



- Read and learn!
 - Web Application Hacker's Handbook
 - OWASP.org
 - Vulnhub, DVWA
- Research and development
 - Contribute to open source projects
 - Present research at conferences
- Training and certifications
 - Community: DC612, OWASP, Conferences
 - Professional (\$): SANS, OffSec, CISSP
- Bug bounties
- Volunteer
- Internships







PENTESTING AS A CAREER | WHY BE A PENTESTER?



- ♦ It's fun ©
- Every day is different
- Job security
- Competitive compensation
- Important work







OPPORTUNITIES AT NETSPI

OPPORTUNITIES AT NETSPI | NETSPI UNIVERSITY



- ◆ Full time, Associate level program for recent graduates
 - Starting in January and June each year
- ♦ 6 month program
 - Classroom and hands on training
 - Shadowing Senior Consultants
 - Tapping kegs
- Objective:
 - Promotion to Security Consultant

OPPORTUNITIES AT NETSPI | WHAT DO WE LOOK FOR?



- ◆ A passion for security
- ◆ Involvement in extra curricular activities outside of school
- ◆ The ability to creatively solve technical problems
- ◆ A good fit with NetSPI's culture

OPPORTUNITIES AT NETSPI | WHY NETSPI?



- Work hard
 - Test clients both locally and nationally
 - Collaborative and supportive environment
 - Work and research within the security community
- Play hard
 - In the office pinball, Friday lunches, video games
 - Out of the office dinners, company events, etc.
- ◆ Team environment
 - Small company = close knit and tons of fun
 - Expertise in many different areas
 - Constantly bouncing new ideas around









QUESTIONS?

https://github.com/netspi/collegepresentation/



MINNEAPOLIS | NEW YORK | PORTLAND | DENVER | DALLAS

Empowering enterprises to scale & operationalize their security programs, globally.