

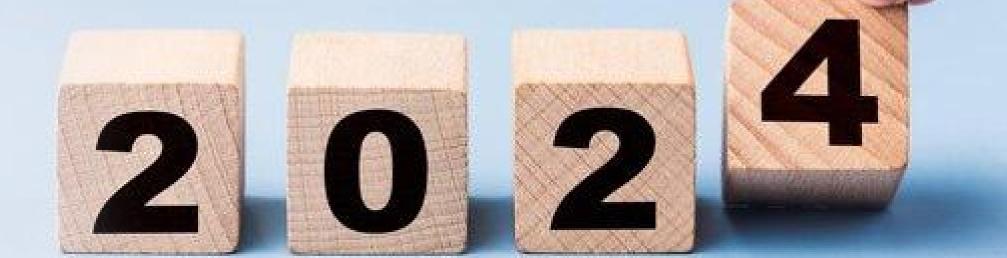
## NEW JOURNEYS | NEW MILESTONES | SAME PASSION



As an extremely satisfactory 2023 hands over the baton to a promising 2024, all of us know that this time is not to rest on our laurels. Rather, we will collectively, face the urgency of continuous innovation to maintain our competitive edge.

# 2024 is ours to create!

### From the Management's Desk



#### Dear Colleagues,

This is a great time of the year, for reflection, gratitude, and setting our sights on the next year. 2023 was a interesting year and tested our resilience from many angles. We are focused on continuing to attract challenging/interesting projects to work on.

We are grateful to be entering 2024 with great repeat business from 2023. Financial numbers on all fronts of Order Intake, Revenue, Net profit & cash as per our forecasted numbers (RFC 9+3, 2023) have been achieved by BEUMER India.

Overall, we have a bright future ahead of us in 2024. We have an incredibly talented team, great clients, and a strong foundation for growth next year!.

Best Wishes, Nitin Vyas.



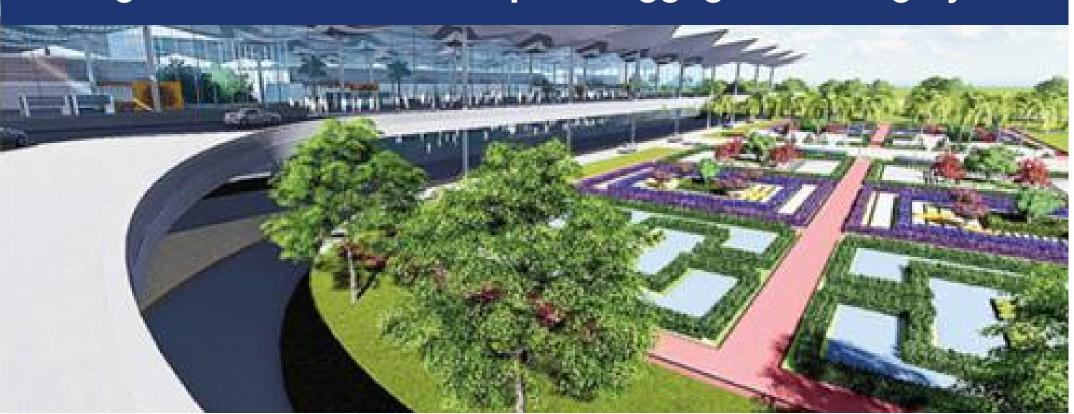
BIZ-BUZZ @BIL



Under Dispatch and Erection					
Under Manufacturing & Dispatch					
Under Dispatch and Erection					
Under Erection					
Under Manufacturing & Dispatch					
Under Erection and Commissioning					
(BID)					
Under Erection / Commissioning					
Under Manufacturing / Despatches					
Under Design/Manufacturing/ Despatches					
Erection is under progress					
Commissioned					
Commissioned					
Erection is under progress					
Under Design/Manufacturing					
On Hold					
Commissioned					
Under Dispatch					
Erection and supply under process					
Under Design					
Under Manufacturing					
CS					
Handover particulars in progress					
Phase -I commissioned & Phase – II under execution.					
Phase-1 live and under handover. Rest of the phases					
Handover stage					
Under Design and Manufacturing stage					
Under commissioining Stage					
Final lot of material dispatched after site clearance					
	Under Manufacturing & Dispatch  Under Dispatch and Erection  Under Manufacturing & Dispatch  Under Manufacturing & Dispatch  Under Erection and Commissioning  Under Erection / Commissioning  Under Manufacturing / Despatches  Under Design/Manufacturing/ Despatches  Erection is under progress  Commissioned  Commissioned  Erection is under progress  Under Design/Manufacturing  On Hold  Commissioned  Under Dispatch  Erection and supply under process  Under Design  Under Manufacturing  CS  Handover particulars in progress  Phase -I commissioned & Phase - II under execution.  Phase-1 live and under handover. Rest of the phases under execution  Handover stage  Under Commissioning Stage	Under Manufacturing & Dispatch  Under Dispatch and Erection  Under Erection  Under Manufacturing & Dispatch  Under Erection and Commissioning  Under Erection / Commissioning  Under Manufacturing / Despatches  Under Design/Manufacturing/ Despatches  Erection is under progress  Commissioned  Erection is under progress  Under Design/Manufacturing  On Hold  Commissioned  Under Dispatch  Erection and supply under process  Under Design  Under Manufacturing  CS  Handover particulars in progress  Phase -I commissioned & Phase - II under execution.  Phase-I live and under handover. Rest of the phases under execution  Handover stage  Under Design and Manufacturing stage  Under commissioning Stage  Final lot of material dispatched after site clearance	Under Manufacturing & Dispatch  Under Dispatch and Erection  Under Erection  Under Manufacturing & Dispatch  Under Erection and Commissioning  Under Erection And Commissioning  Under Besign/Manufacturing / Despatches  Under Design/Manufacturing / Despatches  Erection is under progress  Commissioned  Commissioned  Erection is under progress  Under Design/Manufacturing  On Hold  Commissioned  Under Dispatch  Erection and supply under process  Under Design  Under Manufacturing  CS  Handover particulars in progress  Phase -I commissioned & Phase - II under execution.  Phase-I to and under handover. Rest of the phases under execution.  Handover stage  Under Design and Manufacturing stage  Under commissioning Stage  Final lot of material dispatched after site clearance	Under Manufacturing & Dispatch  Under Dispatch and Erection  Under Erection  Under Manufacturing & Dispatch  Under Erection and Commissioning  BID  Under Erection / Commissioning  Under Manufacturing / Despatches  Under Design/Manufacturing/ Despatches  Erection is under progress  Commissioned  Commissioned  Erection is under progress  Under Design/Manufacturing  On Hold  Commissioned  Under Dispatch  Erection and supply under process  Under Design  Under Design  Under Manufacturing  CS  Handover particulars in progress  Phase -I commissioned & Phase — Il under execution.  Phase-1 live and under handover. Rest of the phases under execution  Handover stage  Under Design and Manufacturing stage  Under Design and Manufacturing stage  Under Design and Manufacturing stage  Final lot of material dispatched after site clearance	Under Manufacturing & Dispatch  Under Dispatch and Erection  Under Erection  Under Manufacturing & Dispatch  Under Erection and Commissioning  (BID)  Under Erection / Commissioning  Under Manufacturing / Despatches  Under Design/Manufacturing / Despatches  Erection is under progress  Commissioned  Commissioned  Erection is under progress  Under Design/Manufacturing  On Hold  Commissioned  Erection is under progress  Under Design/Manufacturing  On Hold  Commissioned  Commissioned  Commissioned  Frection is under progress  Under Design/Manufacturing  On Hold  Commissioned  Under Dispatch  Erection and supply under process  Under Design  Under Design  Under Manufacturing  CS  Handover particulars in progress  Phase - I under execution.  Phase - I live and under handover. Rest of the phases under execution  Handover stage  Under Design and Manufacturing stage  Under Design and Manufacturing stage  Under Design and Manufacturing stage  Under commissioning Stage  Final lot of material dispatched after site clearance

#### PROJECT UPDATES & NEW ORDERS

#### Prestigious Order | Patna Airport Baggage Handling System



Jay Prakash Narayan Airport, Patna currently undergoing an ambitious expansion project, spreading over an area of 65,155 sq.m, including a new two-level passenger terminal, to serve more than 8 million passengers per year. BlL has been chosen design, install, & commission a cutting-edge Baggage Handling System for the new terminal building. The contract includes a 15 a -year Comprehensive Operation & Maintenance responsibility. The comprehensive agreement validates our Market Strategy and our mission statement of "Long Term Success and Not Short-Term Profit".



#### Prestigious Order | Navi Mumbai Airport Baggage Handling System

The Navi Mumbai International Airport project, is set to become a major aviation hub, facilitating increased air travel & cargo operations. With a capacity to handle 80 million passengers annually, thrugh three terminals We are thrilled to announce that BIL have been selected as partner by NMIAL to deliver state-of-the-art Baggage Handling System featuring the BEUMER Tilt Tray

Sorter (LS-4000) technology. Navi Mumbai Airport Project will be one of the most significant projects for BIL, to design, engineer, supply, install, test, and commission the complete baggage handling system.





EVENTS, AWARDS, CERTIFICATONS & TRAINING

Employees at the centre of our Universe

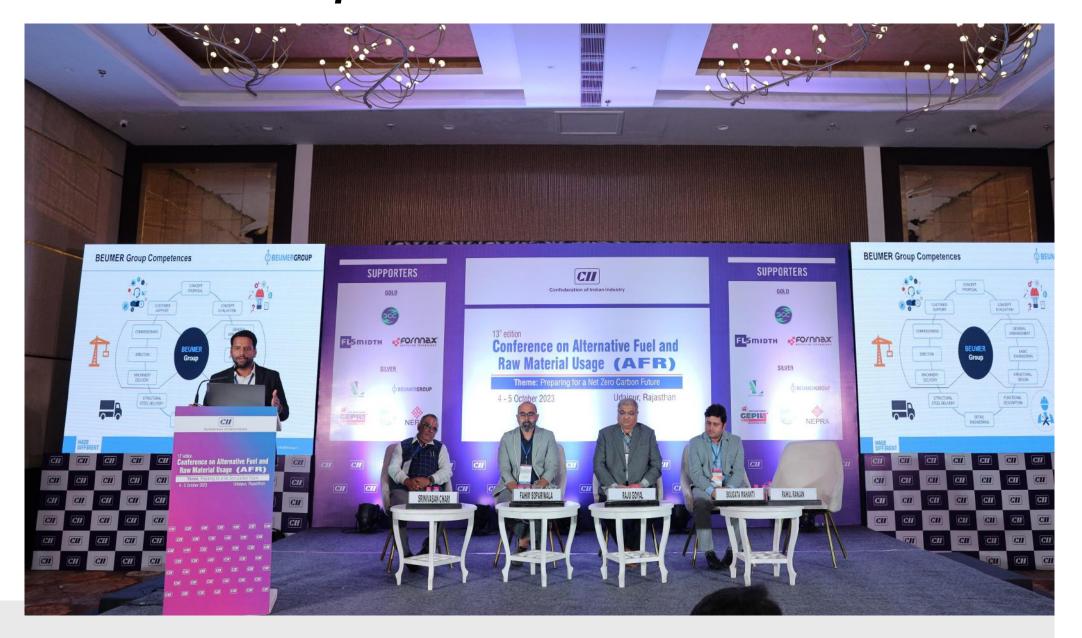


## BIL GOING PLACES

## Making our Presence Felt – External Events

CII - 13th edition of Conference on Alternative fuels and Raw Material usage (AFR)

Udaipur, 4-5 October 2023



Revolutionizing AFR Co-processing: BEUMER Group's Innovative Solutions

# International Expo & Conference on Airport Technology

IIC Expo, Dwarka, New Delhi 21-23 Nov 2023



BIL exhibited airport related technology & equipment at the Expo, in which General VK Singh (Retd.), Hon'ble Union Minister of State for Civil Aviation, visited the BEUMER Group booth. The minister expressed a particular interest in BIL's futuristic solutions in Baggage Handling.





#### 6S ROLLING TROPHY PROUD AWARDEES - OCT & NOV'23



6S is a set of five steps, integrated within an overarching layer of Safety to ensure proper organization of items and working areas to save costs, reduce waste, Improve workplace management and Increase productivity

To make 6S philosophy a way of life at the workplace, monthly 6S rolling trophy competition, is organized at shop floor. The winners of October 2023 & November 2023, are seen doing the honours, & enjoying the moment with trophy.

#### IMME - 10th Edition, Kolkata

BIL presented FAM in an impressive stall at MGMI's 10th Edition of International Mining, Equipment and Minerals Exhibition from 6th November to 9th November 2023. IMME has been "The Largest Trade Fair" focussed on the Mining Industry in India since 1984.



# Oct'23 Winners Assembly FILLPAC Zone



# Nov'23 Winners Assembly FILLPAC Zone





#### ENDING THE YEAR ON A FUN-FILLED HIGH! CONNECTIVAL'23



The Corporate Family Day (16th December) and the Workers Family Day (2nd December), are events we all look forward to, to celebrate with the team, and near & dear one's. On these days, amidst warm winter sunshine, the respective teams let their hair down, savoring food at stalls, participating in fun competitions & showing mock aggression to win prizes. The day was interspersed with sizzling performances by the team. We relive some of the moments, that keep the event alive in our minds, even now







### BIL SPORTS CLUB TEAM PUMPS UP THE EXCITEMENT

Adrenaline flowed high, as the BIL Cricket and Volleyball teams, played for glory, as well as for fun. BIL team finished on a high in The Cement Cup Cricket tournament, as runners-up on 16th Dec, after reaching the finals. The team went down fighting in a pulsating match with Humboldt team. Three Cheers to the BIL team.



# Excerpts from the riveting match are captured in this video

The Volleyball team has evolved into a very cohesive team, and is drawing lots of Kudos in multiple matches it has played.





### SAFETY ON OUR MINDS, QUALITY IN OUR HEARTS!

SECURITY GUARDS & HOUSE-KEEPING STAFF TRAINING

Training on Attentive behaviours and basic courtesies.







# OUT-OF-THE BOX THINKING ON QUALITY POSTER COMPETITION

Small initiatives, in processes and systems, to enhance customer satisfaction and achieve sustainable growth – can yield big results. The ideas captured in the posters were both creative and thought provoking.



#### CAREER DEVELOPMENT & RECOGNITION INITIATIVES





### FESTIVITIES, CHRISTMAS AND BIRTHDAYS

#### A MONTH OF CHEER AND JOY

#### Ho-Ho-Ho at the Factory and Corporate

Santa paid a visit to the factory & corporate office, to spread joy & cheer







# CELEBRATING THE SCORPIOS & CAPRICORNS



Birthday celebrations added to the festivities last quarter, & Yummy cake was feasted by teams, as they shared warm birthday greetings with their colleagues.







### WELCOME ON BOARD

#### **NEW JOINEES**



Chilakala Ramu
Project Management



Mukul Choudhary
Engineerign Design



Harshal Deverao Wadaskar Installation & Site Management



Pallavi Kumari SAP-IT



Rahul Chandsi

Automation



Arun Gulabrao Sutrave Engineerign Design



Susovan Bhakta
Customer Support



Muhammed Abrar C

IT



Naresh Kumar Muparabu Perumal Customer Support







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