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APTC Ltd General Overview

VISION



To become a world class supplier of top quality agro-processed products that leads the growth of agro-processing industry in Rwanda by procuring, processing, and marketing varieties of specialty food technologies and employing safe globally certified environmental practices/codes.

MISSION



To develop and sustain a strong Agro Processing Company using modern technologies related to agricultural mechanization, modern livestock farming and agro processing as well as develop a strong research and development unit that promotes other industrial byproducts.

CORE VALUES



Customer-Oriented
Commitment & Accountability
Ownership and inclusiveness
Quality
Innovation

OUR PORTFOLIO

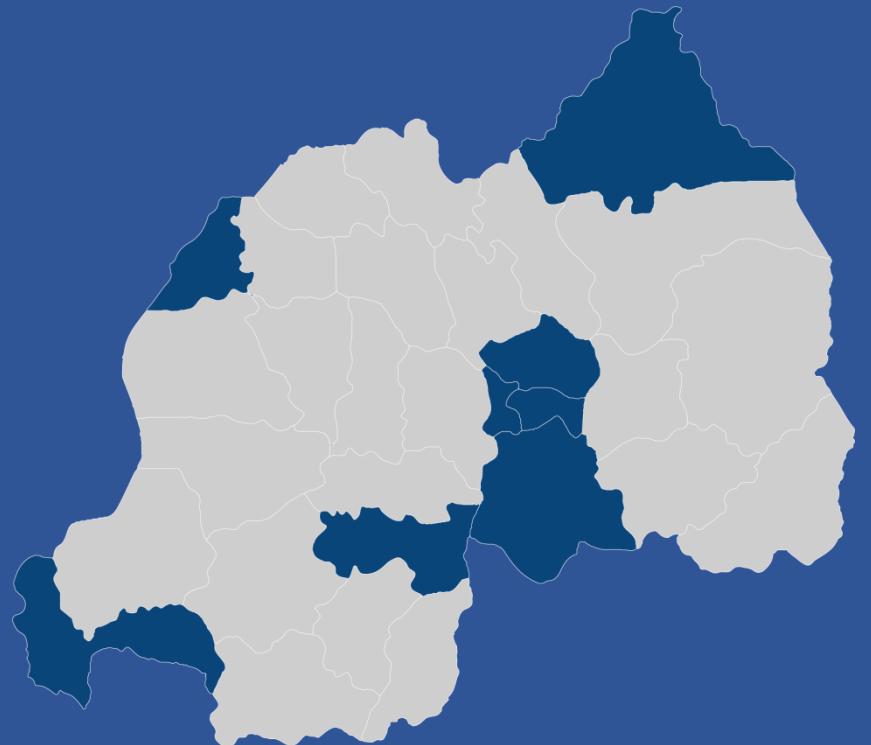
200 permanent staff (military, reservists and civilians).

100,000+ Casual workers all over the country, reservists and civilians included.



Overview

Agro Processing Corporation Trust Ltd is a conglomerate of four companies and 2 projects specializing in specific domains. APTC Ltd operates in **5 Districts** and **in City of Kigali**



Agro Processing Industries Ltd (API)



Rwanda Fertilizer Company Ltd (RFC Joint Venture)



Nyanza Milk Industries Ltd (NMI)



Rugali Meat Processing Ltd (RMP)



Gako cattle beef





Overview Cont'd

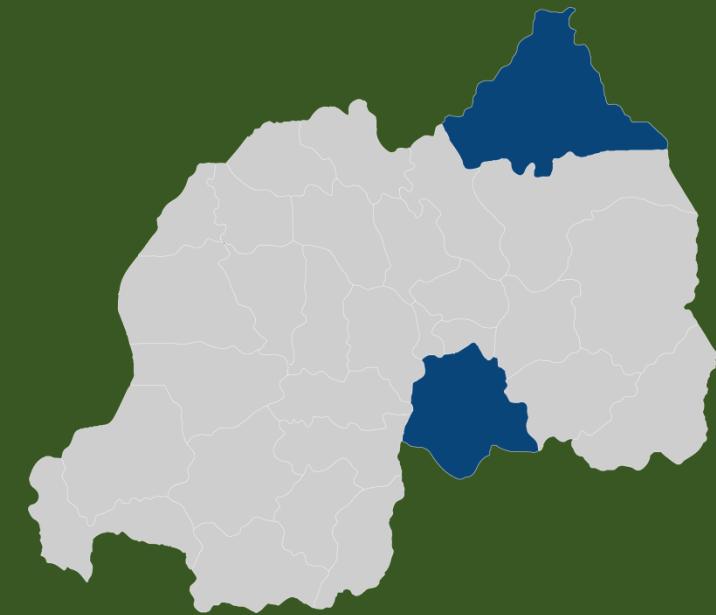
The establishment of APTC Ltd is inspired by the GoR National strategy for transformation and Prosperity (NSTP 1), especially under priority area 6 **(Modernize and increase productivity of Agriculture and livestock)**, with focus on:

- Enhanced farmers' access to improved Agri inputs (seeds and fertilisers);
- Promotion of Research and development of new seed varieties;
- Working with the private sector to build post-harvest handling and storage facilities across the country and to add value to agricultural produce (agro-processing);
- Establishing program to improve professionalization of livestock farmers and improve the quality, production and productivity of their output.

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Agro-processing Industries Ltd (API)

API Ltd



API Ltd present in 2 Districts of the Eastern Province:

- Gabiro (Nyagatare District)
- Gako (Bugesera District)

Overview



API specialises in the **Production** and **Processing** of **maize Hybrid and OPV seeds**, Beans, Soybeans, Vegetables and fruits



100ha
Land under Center Pivot irrigation at Gabiro. Extra 500 ha to be covered in near future



500ha
Land with Crop Production at Gabiro. Another 600 ha under development

Hybrid maize plantation



Soybean plantation at Gabiro.



Photo of the pivot



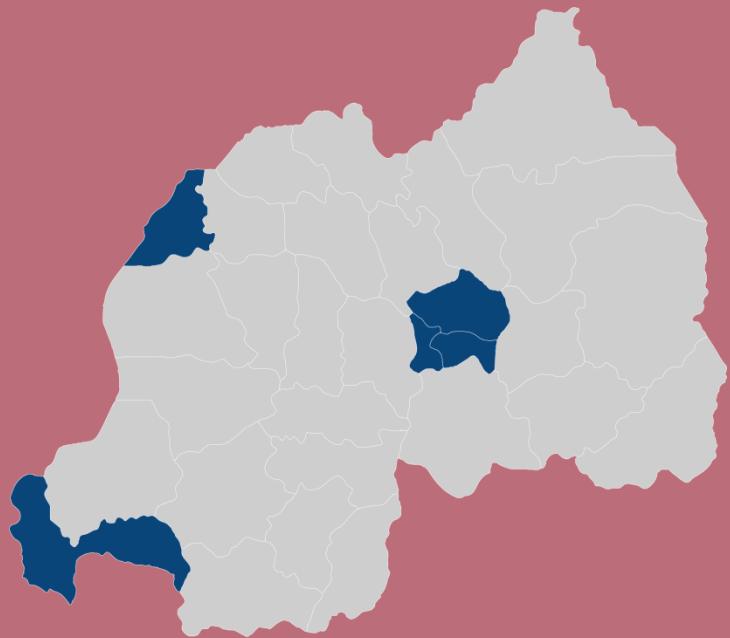
API Social Corporate Responsibility

Commissioning of
Clean Water tap to Gabiro
community by Ag RFCOS
Maj Gen Aloys MUGANGA



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Overview

- Entirely involved in the **production of fresh cuts and processed meat products.**
- Started operations in 2014 running 3 Production units: **Kigali , Rubavu and Rusizi Districts.**
- Currently, Rugari depends on Gako Livestock farm and external farmers who supply cows and Goats to Gako Abattoir.





Production Process



**Sausages prosessing
and Packaging**



**Vacuum Sealed
Fresh-cut**



**Training session
before Production**



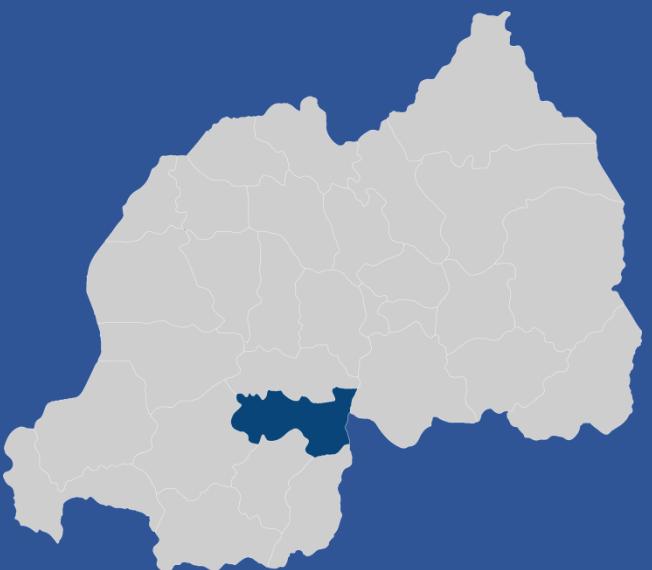
**Vacuum Sealed
Sausages**

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Nyanza Milk Industries (NMI)

NMI Ltd

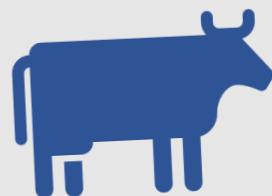


NMI head offices are based in Nyanza District in the Southern Province

Overview

2 business

lines: Songa Dairy Farm
and Nyanza Milk
Processing Plant



463 cows

at Songa Dairy Farm, of which
81 are lactating
& 99 of Girinka

Production
of fresh and
processed
milk

20000L

Procession
capacity of NMI
Plant per day

Processing
milk products
(Cheese &
Yogurt)

Distribution:
Pasteurized
milk &
fermented
curd milk

1180L

daily milk
production at
Songa Dairy Farm

Nyanza Milk Industries Products Line



Cows at songa diary farm







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APTC Ltd PROJECTS

APTC Projects: GAKO Livestock Farm

- Early 2015, APTC introduced Gako flagship project to **increase quality meat production** for local and export markets;
- The project was established to support the supply chain of meat to Rugari Meat Processing Industries and serve as a **model farm for breeding and fattening of animals**;
- Animals reared at Gako farm are mainly cattle (1116) – (Boran, Sahiwal, Fleckvieh, Ankole, Charolaise) and goats (417)
- Management intends to **specialize in cattle, sheep and goat fattening**.

Objectives

- To exploit the full potential of Gako farm in order to ensure steady supply of live animals for slaughtering at Rugari abattoir
- Enhance organization and staff capacity for increased effectiveness and efficiency of Gako farm

CATTLE BEEF FARMING AT GAKO



APTC Projects:

APTC POULTRY FARMING

- APTC POULTRY Farm is a new project opened at Kanzenze, Bugesera District.
This project is owned by APTC since 31/10/2019.
- The farm has capacity to accommodate around 20,000 chickens.

Objectives

- Diversification of APTC production (meat & eggs)to enhance food security in terms of proteins

Poultry feeding at Kanzenze Farm



Poultry feeding at APTC poultry farming at Kanzenze



APTC Projects: Fertilizers and Seeds distribution

- Since July 2016, APTC started the distribution of inputs through Farmers Associations;
- These fertilizers include **AMIDAS, CEREAL, DAP, KCL/MOP, NITRABOR, NPK, TRACEL BZ, UREA and WINNER** that are used to cover maize, beans, soya, wheat, rice, Irish potato, cassava, banana and vegetables and fruits.

Objectives

To distribute various types of fertilizers to agro-dealers for onward delivery to farmers, collection of delivery notes and farmers' sales lists from agro-dealers

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RWANDA FERTILIZER COMPANY (Joint Venture with OCP Africa)

Background

MOU signed between MINAGRI (Rwanda) and OCP SA (Morocco) in October 2016, in the presence of His Majesty the King Mohamed VI of Morocco and His Excellency Paul Kagame the President of the Republic of Rwanda, leading to the signing of 21 bilateral agreements



President Kagame and King Mohammed VI of Morocco witness the signing of bi-lateral cooperation agreements between the two countries in Kigali, 18 October 2016

Key objectives of the Partnership

Objective

1

Improve quality fertilizers' availability

Objective

2

Supply market with formulas adapted to Rwandan soils

Objective

3

Increase fertilizers' affordability

Objective

4

Dissemination of good agronomical practices among farmers among others