

ENABLING INNOVATION IN DECENTRALIZATION

# THE PROLOGUE WHAT ARE BLOCKCHAINS...?

#### **BLOCKCHAINS - THE FASTEST GROWING TECH OF OUR LIFETIME**

In 2016 alone, over 100 banks and leading financial institutions started working on blockchain projects - with the eco-system receiving over US\$1 billion in funding

























































































































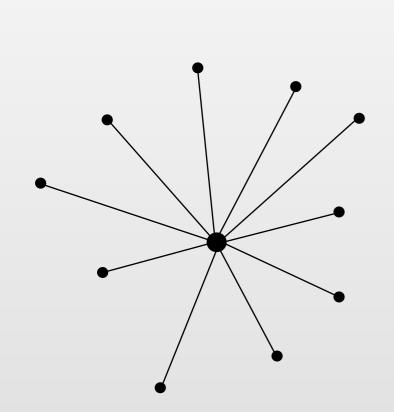
#### WHY THE FUSS...? WHAT DO BLOCKCHAINS DO...?

- They provide an immutable tamper-proof audit-trail of the truth
- Data can be easily shared and independently verified by third-parties
- Vastly increased security that is much less vulnerable to attack or outage
- Programmable contracts that can radically reduce human errors and costs

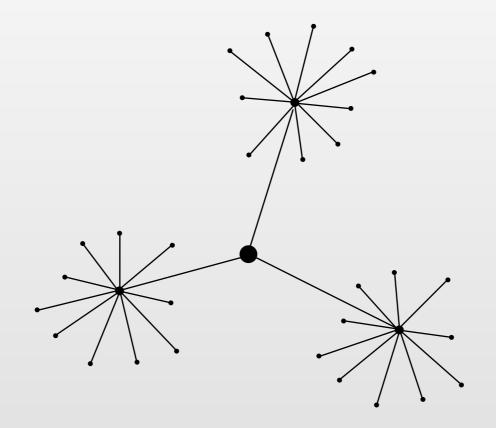


"While FinTech Disrupts Banks, the Blockchains Disrupt FinTech"

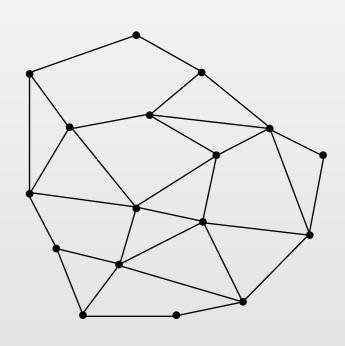
### **COMPARED TO WHAT...?**





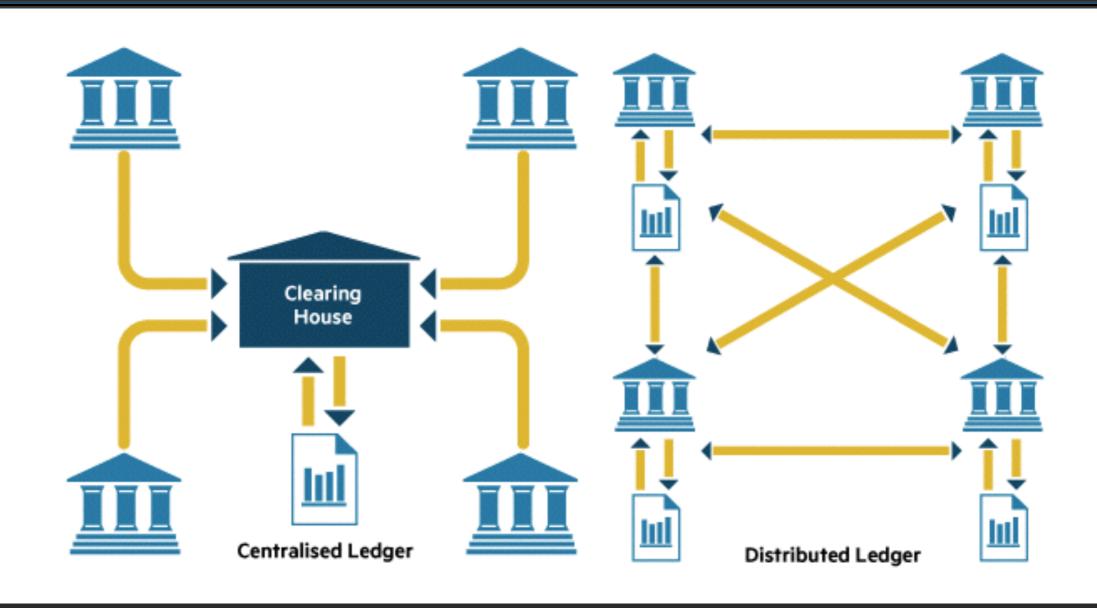


DECENTRALIZATION
THE CLOUD



DISTRIBUTION BLOCKCHAINS

#### SOLVING PROBLEMS FACED BY EVERY FIN-TECH PLAYER



- Reconciling Multiple Central Ledgers Vs Auto-Audited Distributed Ledgers?
- Batch Processing CSVs every 24 Hours Vs Really Real-Time Settlement?

# THE PITCH WHO ARE NEUROWARE...?

#### WE ARE A TECH-STARTUP FOUNDED BY TECHNOLOGISTS



**Mark Smalley - CEO** 

Living in Malaysia for the past 19 Years

Building Web Applications for 15 Years

Spent 10 Years Building Tech Communities

Developing Blockchains Apps for 5 Years



**Ruben Tan - CTO** 

Building Web Applications for 10 Years

Active Community Evangelist & Presenter

Early Developer at MyTeksi and OnApp

Studying Distributed Consensus for 5 Years

#### WITH EARLY FUNDING FROM INTERNATIONAL INVESTORS

## 500startups

Neuroware was the first Malaysian based team to attend the illustrious 500 Startups accelerator in Silicon Valley, where we received our initial pre-seed investment of RM400K



Coinsilium are the world's first blockchain investment company to IPO on a stock market (with COIN as their ticker), investing RM250K into an extension of our pre-seed round

#### WE HAVE A TRUSTED TEAM OF VESTED-ADVISORS



**Colin Charles**MariaDB Founder



Adam Giles
Ex Standard Chartered



Hanson Goh Axiata / Ex Google



**David Barton Grimley**Sapient Nitro



**Johnny Mayo**Forbes 30 Under 30



**Wu Han Ngeow**Maxis

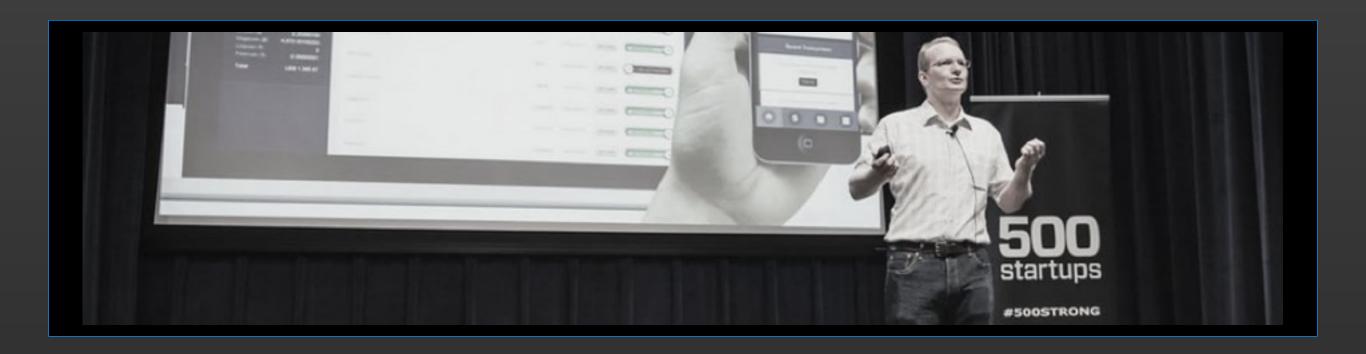


**Gabey Goh**Campaign Asia-Pacific



**Gareth Davies**Mindvalley

#### WE ARE EXPERIENCED INNOVATORS IN AN EARLY ECOSYSTEM



- 1st Malaysian Company to Graduate from 500 Startups in Silicon Valley
- 1st Company in Asia Providing Public Blockchain APIs & Developer Toolkits
- 1st in The World to Develop Non-Financial Blockchain Agnostic Protocols
- Helped Organize World's 1st Bank-Backed Blockchain Hackathon (DBS)
- Over 15 Years of Collective Blockchain Development Experience

#### WE'VE SPENT TWO YEARS DEVELOPING OUR BASE PROTOCOLS

**EVER**STORE





DISTRIBUTED STRUCTURED DATA

DECENTRALIZED ID AND AUTHENTICATION

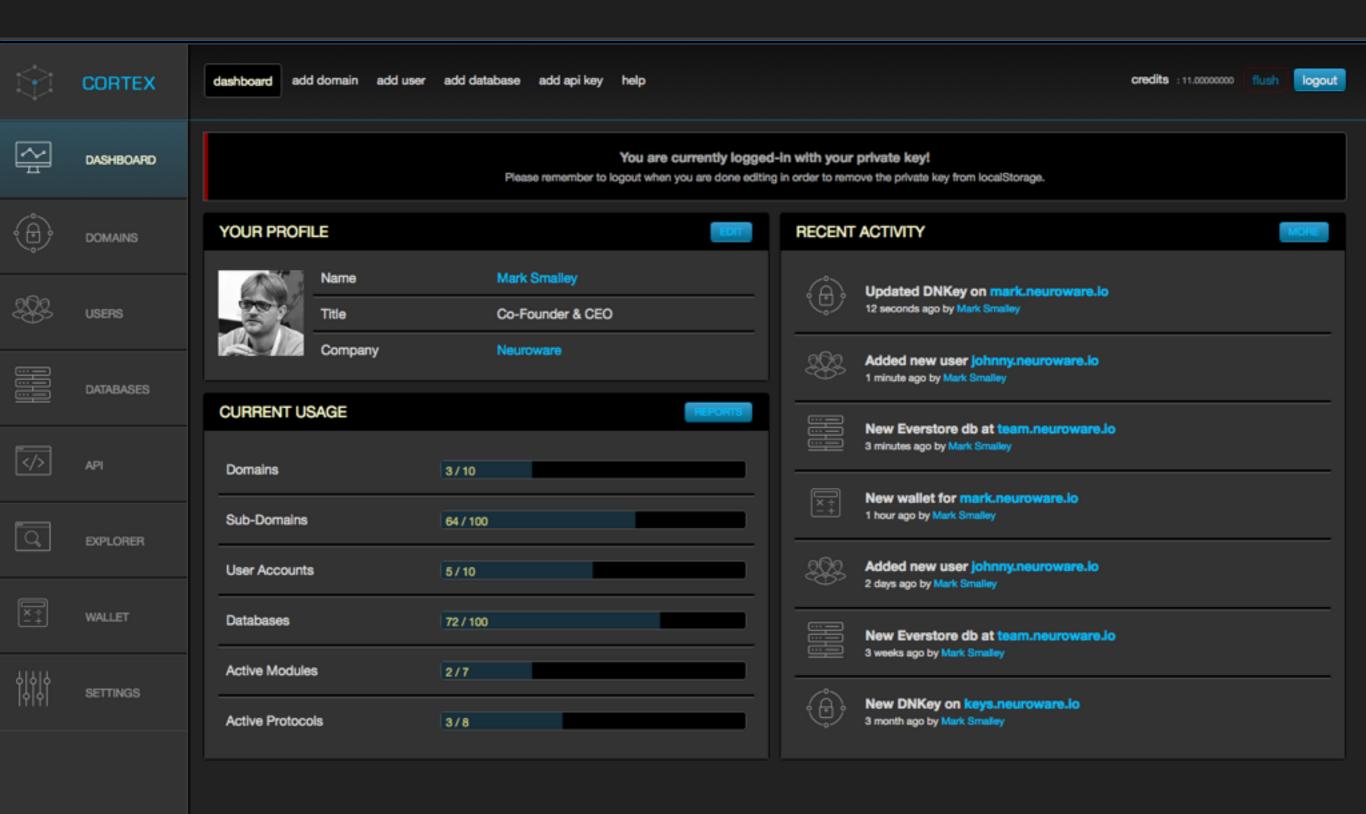
**KEY LOGISTICS & BROADCASTING** 

#### **COMPETITIVE LANDSCAPE**

Although they are arguably very different due to their lack of data types (beyond 32 byte limited MD5 hashes - known as data anchoring), Factom and Tierion are our main competitors, but they are only servicing the US and European markets. No Asian competitors.

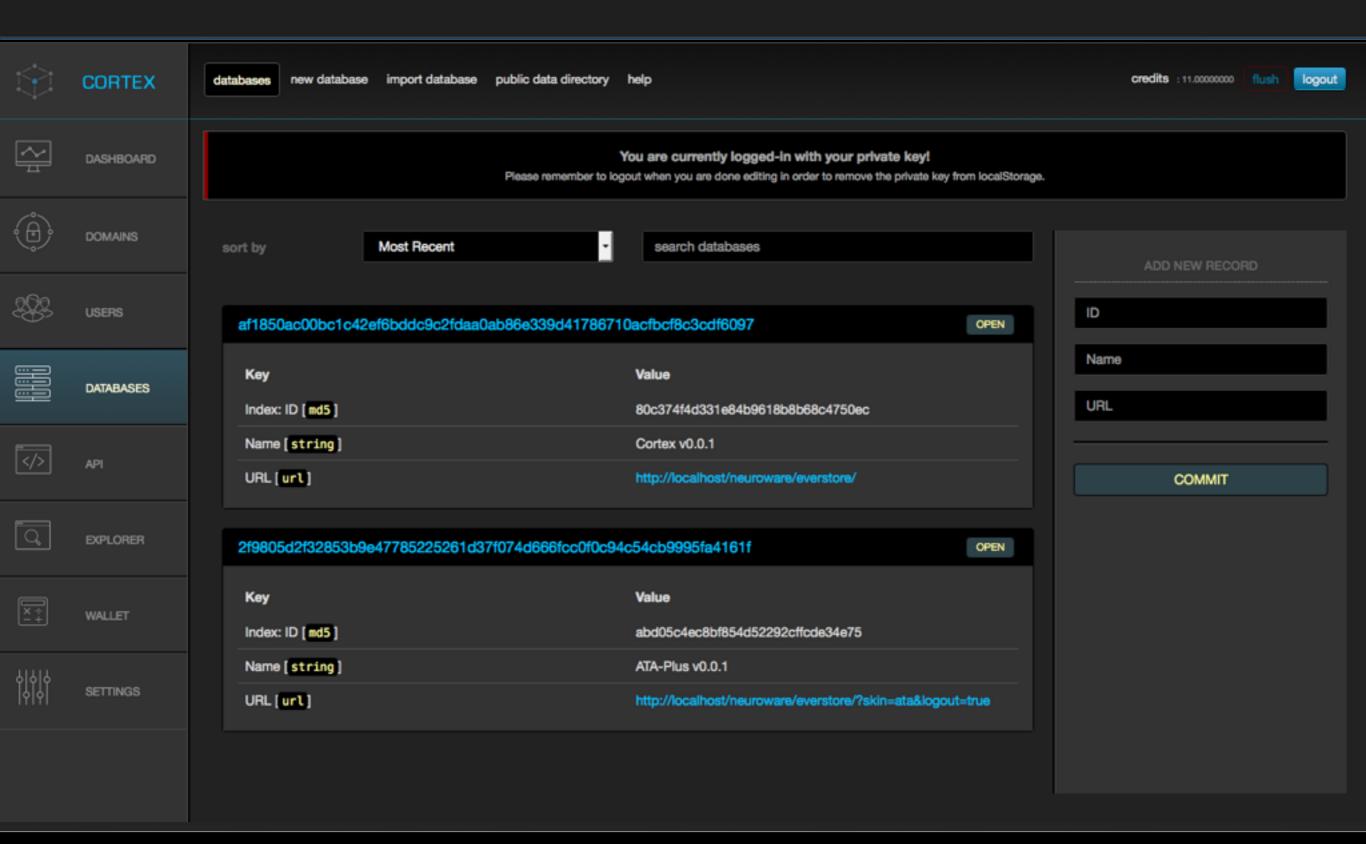
	FUNDING	DATA TYPES	DATA SOURCE	BLOCKCHAINS
FACTOM	US\$ 1.5M	1	1	1
TIERION	US\$ 1M	1	1	1
CORTEX	US\$200K	20	8	10

#### LEADING TO THE LAUNCH OF OUR CORTEX OPERATING SYSTEM



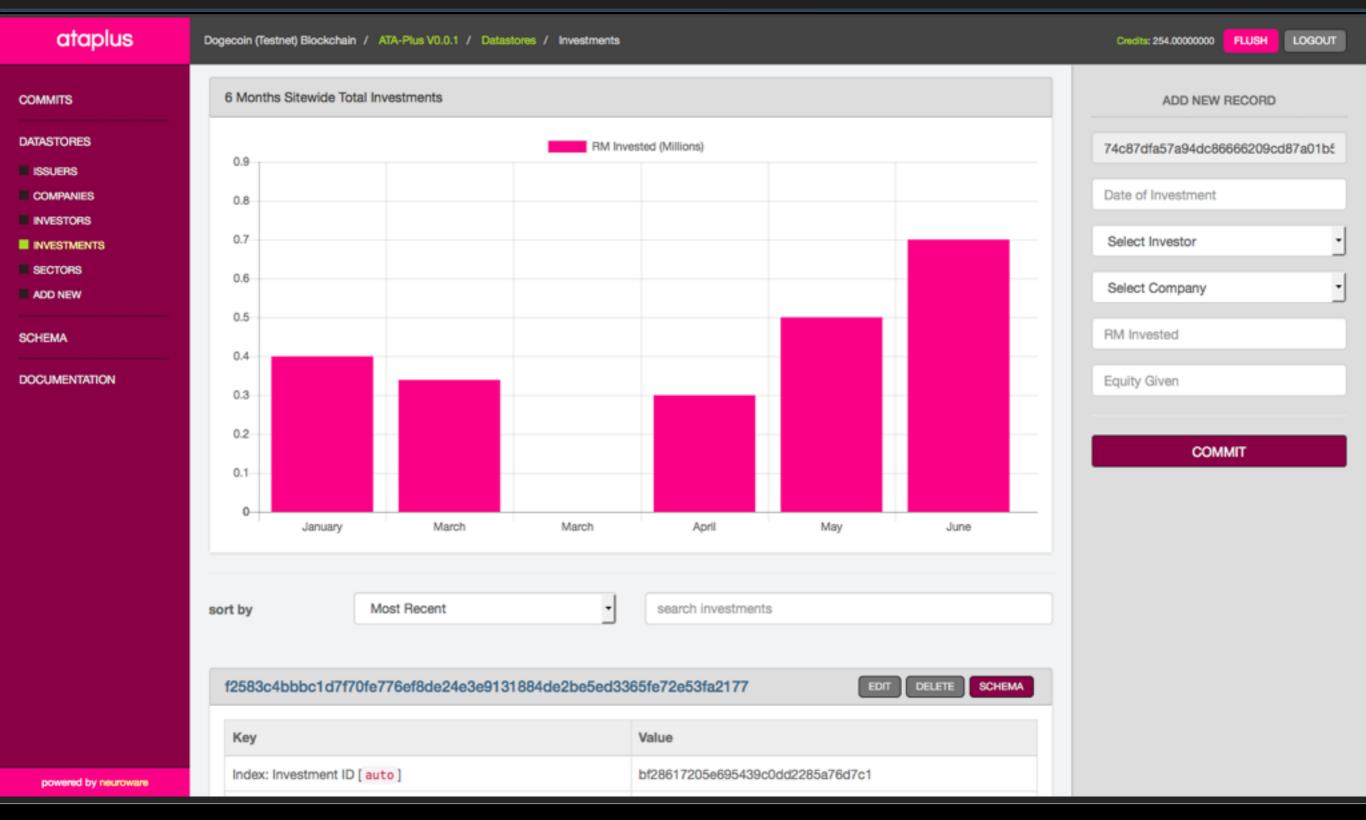


#### **CREATE & MANAGE THE WORLD'S 1st BLOCKCHAIN DATABASES**





### **EASILY CUSTOMISED THROUGH MODULAR THEMES AND PLUGINS**





#### PROBLEMS FACED BY ATA-PLUS AND OUR SOLUTIONS

- Difficult to truly include as many retail investors as possible due to 50 limit
- Difficult to attract international investors due to current market sentiment
- Difficult to actually work in real-time due to offline financial trustee services and daily batch-based CSV transactions with other financial institutions
- Having worked with ATA-Plus now for several months, we've been able to:
  - Utilize the blockchains to store public data related to our campaign
  - Utilize the blockchains to provide an optional digital form of equity
  - Utilize the blockchains to develop an ECF loyalty reward platform
  - World's 1st fully licensed ECF campaign to accept crypto-currency

#### OTHER BRANDS WE HAVE BEEN WORKING WITH INCLUDE

"Having finally seen Cortex in action, I can safely say these guys have something truly special on their hands, my only disagreement is that they should be based in Singapore!" "Neuroware have been our 'go to' guys with respect to blockchains and critical in raising the understanding of distributed ledgers for our senior leadership teams and partners" "Neuroware have consistently been our key consultants with regards to blockchain technology. Their participation provided us with use cases that weren't first obvious"



Anson Zeal - CEO
Bitcoin Remittance Company



Amran Hassan Head of Innovation





#### **NOW RAISING RM 2 MILLION AT A RM 12 MILLION VALUATION**

In order to reach annually recurring revenues of RM60 million in 3 years, our financial projections account for obtaining 4 clients within the first 3 months and then growing at 10% month over month with an initial burnrate of only RM 86,000 a month for a team with four developers

	YEAR ONE	YEAR TWO	YEAR THREE
ANNUAL COSTS	RM 1,032,000	RM 1,548,000	RM 2,268,000
ANNUAL REVENUE	RM 5,903,104	RM 19,175,637	RM 59,199,966
ANNUAL P&L	RM 4,871,104	RM 17,627,637	RM 56,931,966
Nett Profits	RM 4.8 Million	RM 22.4 Million	RM 79.4 Million



**BUILDING THE FUTURE TOGETHER** 

http://neuroware.io