

BASIC COMPANY DETAILS TEMPLATE

Essential Information Needed for Grant Applications

1. COMPANY IDENTIFICATION

- **Company Name:** LazyGrant Technologies Inc.
- **Legal Structure:** Delaware C-Corporation
- **Founded:** January 2025
- **EIN/Tax ID:** [To be obtained]
- **DUNS Number:** [To be obtained]
- **SAM Registration:** [Required for federal grants]

2. CONTACT INFORMATION

- **Headquarters Address:**
 - 123 Innovation Drive, Suite 456
 - San Francisco, CA 94105
 - United States
- **Phone:** +1 (555) 123-4567
- **Email:** grants@lazygrant.com
- **Website:** www.lazygrant.com

3. COMPANY DESCRIPTION

- **Industry:** Software as a Service (SaaS) / Artificial Intelligence
- **Sector:** B2B Productivity Tools / Grant Writing Technology
- **Stage:** Pre-seed / Seed stage startup
- **Employees:** 4 full-time employees
- **Revenue:** Pre-revenue (projected \$75K in Year 1)

4. LEADERSHIP TEAM

Chief Executive Officer:

- Name: Sarah Chen
- Education: MBA from Stanford Graduate School of Business
- Experience: 10+ years in B2B SaaS, former VP of Product at TechCorp
- Previous Success: Co-founded DataFlow (acquired by Microsoft for \$50M)

Chief Technology Officer:

- Name: Dr. Michael Rodriguez
- Education: PhD in Computer Science from MIT
- Experience: Former Senior AI Research Scientist at Google Research
- Expertise: Natural Language Processing, Machine Learning, Document AI

Chief Operating Officer:

- Name: Jennifer Kim
- Education: MBA from Wharton, BS in Engineering from UC Berkeley
- Experience: Former McKinsey consultant, 8 years in government contracting
- Expertise: Operations, compliance, federal procurement processes

Head of Product:

- Name: Alex Thompson
- Education: MS in Human-Computer Interaction from Carnegie Mellon
- Experience: Former Senior Product Manager at Slack
- Expertise: AI/ML product development, user experience design

5. BUSINESS MODEL

- **Model Type:** B2B SaaS with tiered subscriptions
- **Target Customers:** Early-stage startups, accelerators, grant consultants
- **Pricing Tiers:**
 - Startup: \$29-99/month
 - Professional: \$199-499/month
 - Enterprise: Custom pricing
- **Revenue Projections:**
 - Year 1: \$75,000
 - Year 2: \$480,000
 - Year 3: \$1,200,000

6. TECHNOLOGY OVERVIEW

- **Core Technology:** AI-powered grant writing assistant
- **Key Features:**
 - Grant form parsing and automation
 - Conversational AI for data collection
 - ML-based scoring and feedback
 - Template library and customization
- **Technology Stack:**
 - Frontend: React.js, TypeScript
 - Backend: Node.js, Python, PostgreSQL
 - AI/ML: GPT-4, Claude, custom fine-tuned models
 - Infrastructure: AWS, Docker, Kubernetes

7. MARKET INFORMATION

- **Total Addressable Market:** \$800M+ (grant consulting industry)
- **Serviceable Addressable Market:** \$275M (US startup grant market)
- **Target Market Size:** 50,000+ early-stage startups
- **Market Validation:**
 - 95% of surveyed founders want simplified grant processes
 - 85% report missing deadlines due to complexity

- 60% currently outsource grant writing

8. COMPETITIVE LANDSCAPE

- **Direct Competitors:** None (first AI-native grant writing platform)
- **Indirect Competitors:**
 - Generic AI writing tools (Jasper, Copy.ai)
 - Grant consulting firms
 - Manual grant writing services
- **Competitive Advantages:**
 - Domain-specific AI training
 - Grant form parsing technology
 - Integrated workflow automation
 - Startup-focused pricing

9. INTELLECTUAL PROPERTY

- **Patent Applications:** 2 planned (form parsing, AI scoring)
- **Trade Secrets:** Training methodologies, success algorithms
- **Trademarks:** LazyGrant® (application pending)
- **Copyright:** Proprietary software code and content

10. FINANCIAL INFORMATION

- **Current Funding:** \$100,000 (founder investment)
- **Burn Rate:** \$45,000/month (projected)
- **Runway:** 6 months (current funding)
- **Previous Funding:** None
- **Seeking:** \$275,000 (SBIR Phase I) + \$500,000 (seed round)

11. COMPLIANCE & CERTIFICATIONS

- **SBIR Eligibility:** Yes (US-owned, <500 employees)
- **Security:** SOC 2 Type 1 certification planned
- **Privacy:** GDPR and CCPA compliant
- **Government:** SAM registration required for federal grants

12. PARTNERSHIPS & ADVISORS

Strategic Partnerships:

- Techstars (accelerator partnership)
- Y Combinator Startup School (content partnership)
- National Grant Writers Association (advisory relationship)

Advisory Board:

- Dr. Lisa Wang (Former NSF Program Officer)

- Robert Chen (Serial entrepreneur, 3 exits)
- Maria Garcia (Former McKinsey Principal, gov't consulting)

13. SOCIAL IMPACT

- **Mission:** Democratize access to government funding for innovation
- **Impact Areas:**
 - Underrepresented founder support
 - Rural entrepreneur access
 - Research acceleration
 - Economic development
- **Diversity Commitment:** 40% of team from underrepresented backgrounds

14. LOCATION & FACILITIES

- **Primary Office:** San Francisco, CA (shared workspace)
- **Remote Work:** Distributed team model
- **Lab/Equipment:** Cloud-based development environment
- **Expansion Plans:** Austin, TX office planned for Year 2

HOW TO USE THIS TEMPLATE

Step 1: Customize Company Details

Replace the LazyGrant example information with your actual company details. Ensure all information is accurate and up-to-date.

Step 2: Gather Supporting Documents

- Articles of incorporation
- Cap table and ownership structure
- Financial statements (if available)
- Resumes of key team members
- Letters of support from advisors/customers

Step 3: Research Grant Program

- Review specific grant program requirements
- Understand evaluation criteria
- Check eligibility requirements
- Note submission deadlines and format requirements

Step 4: Use the Prompt

Insert your company details into the master prompt and specify the grant program details to generate a comprehensive application.

Step 5: Review and Refine

- Fact-check all information
 - Ensure compliance with program requirements
 - Have team members and advisors review
 - Professional editing and proofreading
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ADDITIONAL REQUIREMENTS FOR SPECIFIC GRANT TYPES

SBIR/STTR Applications

- SBIR eligibility certification
- Commercialization plan emphasis
- Phase I to Phase II transition plan
- Intellectual property strategy

NSF Grants

- Broader impacts statement
- Educational outreach components
- Scientific merit emphasis
- Collaboration with universities

NIH Grants

- Health impact focus
- Regulatory pathway discussion
- Clinical trial considerations
- Biomedical relevance

DOE Grants

- Energy sector applications
- Sustainability considerations
- National security implications
- Technology transfer potential