

Nicholas A. Nevins



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Summary

Highly motivated software developer with more than 14 years of experience with customer relations, team management, and creative problem-solving experience. Extensive experience as an effective team leader and mentor that creates capable and efficient teams focused on quality work product and meeting project deadlines. Fast and flexible learner, trained in an array of development tools and languages, that is ambitious to engage with new teams, technical challenges, and learning opportunities.

Areas of Expertise

- Innovative thinker with proven track record for achieving results through creative problem solving
- Technically proficient team member that excels with programming effectively while understanding specific project constraints
- Goal-oriented performer that consistently meets aggressive deadlines and demands
- Fast and efficient learner with strong organizational skills that manages priorities to accomplish daily goals
- Abstract thinker that understands how lower-level programs integrate into the functionality of a larger code base
- Expert relationship builder with both team members and customers

Academic Projects

Celestial Designs: Alien Assault

Project manager of development team to build video game in Unreal Engine.

- Leads team in plan development, scheduling team sprints, and project execution to produce a video game prototype which enables comprehensive team discussion focused on meeting customer requirements and milestone due dates.
- Delivers finished project to customer after organizing individual contributions into a cohesive program, to include writing code to connect modules, code quality and bug checks, product documentation, and final delivery to the customer.

TravlR Getaways

Developer who created a full-stack application for a travel company utilizing a MEAN stack with a secure administration application for ease of update.

- Develop front-end API centered on industry standards, ensuring a smooth, responsive, and intuitive customer interface. Object-oriented design principles enable dynamic updates to pages from administration and provide greater scalability.
- Develop back-end server API to safely and securely manage customer access to application database as well as responsive navigation through pages for the user, to provide an inviting online presence to encourage customers to explore vacation options.
- Develop Angular SPA to allow management of application, allowing non-technical users to easily and quickly modify database content to keep the application offerings current in real time.

Experience

Field Sales Specialist

February 2023 to Present

Talking Rain Beverage Company, Idaho Falls, ID

As sole brand representative in region, effectively builds relationships, grows regional sales and brand awareness with little oversight. Excels at rapid paced environments and emergency prioritization in the dynamic retail industry.

- Analyze divergent needs of Talking Rain, distributor partners, retail management, and consumers to develop action plans to meet the needs of all stakeholders to create lasting relationships to achieve growth beyond company set goals.
- Proactively seek out and secure new accounts to create more points of sale in the market, bringing increased business to Talking Rain and retail partners. Actively manages accounts and relationships to recognize opportunities to further grow sales and brand loyalty.

Department Lead

March 2010 to January 2023

Kroger Company, Idaho Falls, ID

Department lead responsible for taking over and creating a top performing team in the region.

- Manage team to ensure that company standards of service are met, including scheduling, training, discipline, interviewing, and goal setting to turn an underperforming department into a top performer recognized by customers as a superior service to other locations.
- Restructure existing ingredient storage system to streamline production and ordering, reducing waste, increasing team member efficiency, and enable more accurate, efficient inventory accounting.
- Expertly interact with customers, building connections, cementing relationships, and offering service recoveries when necessary to build a loyal customer base and increase return visits, increasing sales and customer retention.

Education

Bachelor of Science, Computer Science

- Magna Cum Laude – 3.8 GPA
- Southern New Hampshire University, Manchester, NH

Associate of Science, Computer Science

- Magna Cum Laude – 3.7 GPA
- Southern New Hampshire University, Manchester, NH

Software/System Skills

Platforms: Windows, Linux

Languages: C++, Python, Java, JavaScript, HTML, TypeScript

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|-----------|-------------------|--------------------|-----------------|
| • Angular | • Express.js | • MySQL | • Visual Studio |
| • PyQT | • Node.js | • MongoDB | • Pandas |
| • Dash | • RESTful APIs | • OpenGL | • TensorFlow |
| • Keras | • MS Office Suite | • BitBucket/GitHub | • Unreal Engine |