

Instagram User Analytics

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Overview of the Project

- ✓ People use Instagram in various ways that contribute to making the platform better.
 - ✓ I look at things like how often people use the app and what they do while using it.
- ✓ This information can be used by different teams at Instagram, like marketing, product, and development, to make decisions.
 - ✓ Instagram users play a crucial role in shaping the Instagram experience through their content creation, engagement, feedback, advocacy, collaboration, and reporting efforts.
- ✓ Their active participation contributes to making Instagram a dynamic, diverse, and inclusive platform for self-expression, connection, and discovery.
- ✓ For example, it can help decide what new features to add or how to make the app better for everyone.

Tech-Stack Used

- ✓ I use MS Word 2021, Google Drive, MySQL Workbench 8.0 CE to do this analysis.
- ✓ My goal is to find useful information from the data that can help improve Instagram in the future.
- ✓ SQL is like a common language for computers, making it easy to use and learn.

Why I chose SQL for this case study?

- ✓ With SQL, I can quickly find exactly what we're looking for in Instagram data.
- ✓ Instagram has tons of data, but SQL it can handle it.
- ✓ SQL helps me find how different parts of Instagram data are related, showing us interesting patterns.
- ✓ SQL databases have built-in ways to keep Instagram data safe from unauthorized access.
- ✓ I am deeply passionate about honing my skills with SQL Workbench and other related software tools.
- ✓ My goal is to steadily progress and refine my abilities until I reach a professional level of proficiency.

1. Marketing Analysis

A. Loyal User Reward

The Insta marketing team wants to reward the most loyal users, i.e., those who have been using the platform for the longest time.

My Task

Identify the five oldest users on Instagram from the provided database.

Approach

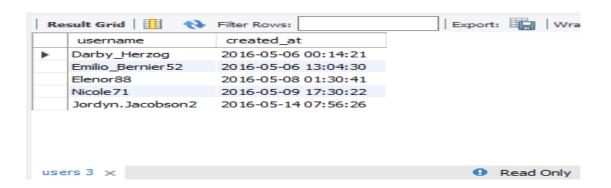
***Screenshots Attached

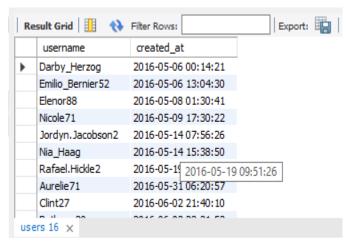
- Now I need to identify 5 oldest Insta users from the database.
- ❖ So, I need to write a SQL Query to select the earliest signups dates.
- ❖ I have a table named 'users' in my database containing signups information.

Therefore, I am applying the following query:

```
23 •
       SELECT
24
          username.
                            SELECT username,
25
           created at
                                  created at
       FROM
26
                            FROM users
27
           users
                            ORDER BY created at
       ORDER BY
28
                           LIMIT 5
          created at
29
30
       LIMIT 5
31
32
```

This query selects the stated columns from the stated table, order the results by 'created_at' column in the ascending order so that the earliest signups can appear first and then it also limits the order results by giving us the earliest first five rows of signups.





Similarly, this query results by 'created_at' column in the ascending order so that the earliest signups can appear first and then the order results by giving us all the signups starting from the earliest one.

```
32
33 • SELECT username, created_at
34 FROM users order by created_at asc;
35 Therefore, the first five users are the
```

oldest users.

- ❖ From the Insta users' registration patterns, I understand the importance of data analysis when it extracts users' behaviour and decision-making steps and actions.
- ❖ I then identify potential growth chances and targeting to market sections of specific Insta users.

B. Inactive User Engagement

The team wants to encourage inactive users to start posting by sending them promotional emails.

My Task

Identify users who have never posted a single photo on Instagram.

Approach:

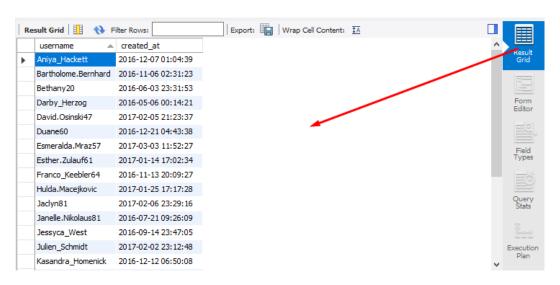
***Screenshots Attached

- Now I need to identify Insta users who have never posted a single photo from the database.
- So, I need to write a SQL Query to identify users who have no records of photos or have not uploaded any photos in their Instagram account.

```
128 •
                                          SELECT
      SELECT
                                            username, created_at
129
          username, created at
                                          FROM
      FROM
130
                                            users
131
          users
                                          LEFT JOIN
             LEFT JOIN
132
                                            photos
          photos ON users.id = photos.user_id
133
                                          ON users.id = photos.user_id
      WHERE
134
                                          WHERE
          photos.id IS NULL;
135
                                            photos.id IS NULL;
```

- This query will filter only those users or rows of 'id' column in the 'photos' table who do not have any entries in the 'photos' table with the help of left join between 'users' and 'photos' tables.
- 'username' and 'created at' are two columns for the results set.
- 'created at' entitled for the signup dates.
- 'users' table is the main table of data.
- ❖ left join between 'users' and 'photos' tables based on 'id' column in 'users' and 'user id' column in 'photos' table.
- Then 'where' clause filters the results of 'id' column in the 'photos' table which is null or which do not have any entries and thus comprised in the results set.







- There are 26 numbers of Insta users who have never posted a single photo on Instagram.
- ❖ There is a section of Insta users who do not give any attention in content creation.
- ❖ This section of users' needs encouragement in the form of personalized approach strategies of creation based and overall users' journey in order to increase their participation.
- ❖ I therefore advice much efforts of the Application Development Team to build or create features to motivate less attentive users.
- Overall, I discovered that users are highly engaged, and there are many ways to get specific information from the database, leading to valuable insights about content effectiveness and user preferences from popular posts.

C. Contest Winner Declaration

The team has organized a contest where the user with the most likes on a single photo win.

My Task

Determine the winner of the contest and provide their details to the team.

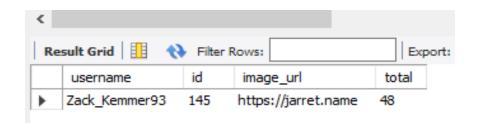
Approach:

***Screenshots Attached

- Now I need to Determine the winner of the contest and provide the details of the winner to the team from the database.
- So, I need to write a SQL Query to identify one user who have the highest number of likes from any of his posted photo in their Instagram account.

```
SELECT
43
                                                       users.username,
44 •
           SELECT
                                                          photos.id,
45
           users.username,
                                                          photos.image_url,
           photos.id,
46
                                                 COUNT
           photos.image url,
47
                                                       (likes.user_id)
           COUNT(likes.user id) AS total
48
                                                 AS
                                                          total
       FROM
                                                 FROM
49
                                                          photos
                                                 JOIN
                                                          likes
50
           photos
                                                 ON
                                                        likes.photo_id = photos.id
51
               JOIN
                                                 JOIN
           likes ON likes.photo id = photos.id
52
                                                 ON
                                                         photos.user id = users.id
53
                                                 GROUP BY photos.id
           users ON photos.user id = users.id
54
                                                 ORDER BY total DESC
55
       GROUP BY photos.id
                                                 LIMIT 1;
       ORDER BY total DESC
57
       LIMIT 1;
58
```

- This query will order the results of the total number of likes in descending order but limiting the results set to only one row.
- So, only the top-ranked photo or the one with the most likes is returned.
- 'users.username': Here 'username' is the column that stores usernames of Insta users. This column is within the 'users' table. It selects the username of the user.



- 'photos.id': Here 'id' is the column that stores identity of a photo. This column is within the 'photos' table. It selects the identity of the photo.
- ❖ 'photos.image_url': Here 'image_url' is the column that stores links of photos. This column is within the 'photos' table. It selects the link or url of the photo.
- Similarly, count(likes.user_id): Here 'user_id' is the column that stores identity of users who liked photos. This column is within the 'likes' table. 'Count()' is a calculation of total number of likes for each photo.
- ❖ Data Join is the combination of information from three tables. i.e., 'photos', 'likes' and 'users'. It matches photos with their likes and connects them with the photos of the users.
- Group by of 'Photo.id' is considered separately as the identity of each photo altogether.
- ❖ 'ORDER BY total DESC': 'total' is an alias given to the 'count()' total numbers of likes for each photo which then sorts in descending order.
- 'LIMIT 1' limits the order results by giving us only one row and making sure I get the photo with the highest number of likes and the user who posted it.

❖ The Winner of the contest is: Zack_Kemmer93

ID number: 145

Photo Link: https://jarret.name

Number of likes: 48

- ❖ I learned that there's a significant level of engagement from the users.
- ❖ I understand that there are various possibilities in data retrieval system to obtain specific information from the database.
- ❖ There is a valuable insight regarding content effectiveness obtained through the performance of the high ranked photo as well as the user engagement of the respective user.
- ❖ The accuracy of the resulted data enlightened me about bunches of insights in popular contents and user preferences.

D. Hashtag Research

A partner brand wants to know the most popular hashtags to use in their posts to reach the most people.

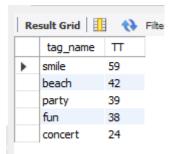
My Task

Identify and suggest the top five most commonly used hashtags on the platform.

Approach: ***Screenshots
Attached

- Now I need to Determine the top five most commonly used hashtags on the platform from the database.
- So, I need to write a SQL Query to identify top five commonly used hashtags on the platform.

```
59
                                                    SELECT
                                                               tags.tag_name,
       SELECT
60 •
                                                    COUNT(*) AS TT
          tags.tag_name, COUNT(*) AS TT
61
                                                    FROM
                                                              tags
       FROM
62
                                                    JOIN
          tags
63
                                                               photo_tags
              JOIN
64
                                                    ON
65
          photo tags ON tags.id = photo tags.tag id
                                                    tags.id = photo_tags.tag_id
       GROUP BY tags.tag name
66
                                                     GROUP BY
                                                           tags.tag_name
       ORDER BY TT DESC
67
                                                    ORDER BY TT DESC
       LIMIT 5;
68
                                                    LIMIT 5;
69
```



- ❖ This query will order the results of the total count of each hashtag in descending order but limiting the results set to only five rows of the most popular used hashtags.
- ❖ 'tags.tag_name' : Here 'tag_name' is the column that stores name of hashtags of Insta users. This column is within the 'tags' table. It selects the name of hashtags of the user.
- 'tags.tag_name, COUNT(*) AS TT': 'TT' is an alias given to the 'count()' total count of each hashtag.
- ❖ Data Join is the combination of information from two tables. i.e., 'tags' and 'photo tags'.
- ❖ 'ON tags.id = photo_tags.tag_id': The Join tables is based on the 'id' column in the 'tags' table and matched the 'tag id' column in the 'photo tags' table.
- This join attaches hashtags with their related photos.
- Group by of 'tags.tag_name' is making sure that each unique hashtag appears once by tag name in the return.
- ❖ 'ORDER BY TT DESC LIMIT 5': 'TT' is an alias given to the 'count()' total numbers of each hashtag which then sorts in descending order and limits the order results by giving us only five rows of the most popular used hashtags.
- ✓ The top 5 most popular used hashtags that I have identified and suggested in this case study are
 - (1)smile, (2) beach (3) party (4) fun and (5) concert.

- ❖ I learned that there's a significant level of understanding of the association and structure of data inside the tables.
- Now, I can slowly execute SQL query skills in many varied or distinct things for data retrieval and analysis.
- This project showed how looking at data helps us make smart choices.
- ❖ By finding important information in the data, companies can make decisions that make people more interested, help the company grow, and make the app better for everyone who uses it.
- Discovering the photos that receive the most likes and the users who share them helps me learn what type of content is most popular among Instagram users.
- Learning about popular hashtags and finding the best-performing users gives me useful information for deciding what to post.
- By knowing what people like, Instagram users and businesses can make their posts better to get more likes and reach more people.
- Looking at how people use Instagram and what they like to see shows us bigger patterns in the Instagram community.
- Knowing these patterns helps us make smart choices about how to improve Instagram, make better ads, and make the app better for everyone.
- ❖ In general, this project showed how important it is to use data to make decisions for a big social media platform. By using SQL skills to look at Instagram data, we can find important information that helps us make good choices and make the platform better for everyone.

E. Ad Campaign Launch

The team wants to know the best day of the week to launch ads.

My Task

Determine the day of the week when most users register on Instagram. Provide insights on when to schedule an ad campaign.

Approach:

***Screenshots Attached

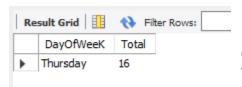
❖ I need to write a SQL Query to determine the day of the week when most users register on Instagram.

I am applying the following query:

LIMIT 1;

```
72 •
        SELECT
 73
           DAYNAME(created at) AS DayOfWeeK, COUNT(*) AS Total
 74
        FROM
 75
           users
 76
        GROUP BY DayOfWeeK
        ORDER BY total DESC
 77
 78
        LIMIT 1;
SELECT
            DAYNAME(created_at)
AS
           DayOfWeeK,
COUNT(*)
           AS Total
FROM
           users
GROUP BY DayOfWeeK
ORDER BY total DESC
```

- This query will sort the days of the week by the number of sign-ups, showing the busiest day first.
- Then, it only shows the busiest day.



- ❖ DAYNAME(created_at): This section of the query extracts the name of the day from the 'created_at' column in the 'users' table at the ongoing time of the data records.
- AS DayOfWeeK: This part of the query aliases the extracted day name as "DayOfWeek".
- COUNT(*) AS Total: This part of the query calculates the total count of users' signups on each day and aliases it as "Total".
- ❖ 'from users': 'users' table
- GROUP BY DayOfWeeK: This part of the query arranges the data so that each day of the week extracted from the 'created_at' column at the ongoing time of the data records is assembles together.
- ❖ ORDER BY total DESC LIMIT 1: This part of the query sorts the days of the week by the number of user signups, showing the busiest day first. Then, it only limits the busiest day.
- ✓ So, Thursday is the day when 16 users signed up on Instagram.

- ❖ If Thursday has the most sign-ups, it might mean more people are active on that day.
- So, running ad campaigns on Thursdays could reach more people and be more effective, since more users are active on the platform during that time.
- Moreover, taking into account the characteristics and actions of the specific audience I'm targeting can help tailor ad campaign schedules to match the times when they're most likely to be engaged.
- Analysing the trends in user sign-ups on Instagram offers valuable guidance for scheduling ad campaigns effectively.
- Recognizing the days when user engagement is highest allows businesses to strategically time their advertising efforts for maximum reach and impact.
- Moreover, tailoring ad campaign schedules to match peak engagement periods based on the demographics and behaviours of the target audience can further optimize campaign performance and overall success.

2) Investor Metrics

A. User Engagement

Investors want to know if users are still active and posting on Instagram or if they are making fewer posts.

Task 1 Calculate the average number of posts per user on Instagram.

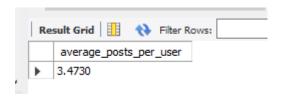
Approach:

***Screenshots Attached

❖ I need to write a SQL Query to determine the average number of posts per distinct users to avoid (multiple times) same users' posts who have posted photos on Instagram.

```
10
11 •
      SELECT
          COUNT(*) / (SELECT COUNT(DISTINCT user_id)
12
              FROM photos) AS average_posts_per_user
13
      FROM
14
          photos;
15
16
 SELECT
    COUNT(*) / (SELECT COUNT(DISTINCT user_id)
 FROM photos)
 AS
        average_posts_per_user
 FROM
        photos;
```

- ❖ This SQL query finds the average number of posts per user on Instagram.
- It does this by dividing the total number of posts by the count of different users who have posted photos.
- ❖ (SELECT COUNT(DISTINCT user_id) FROM photos): This inner part of the query counts how many different users have posted photos on Instagram by looking at their unique user ids.
- COUNT(*): This outer part of the query counts the total number of posts made by all users on Instagram.
- COUNT(*) / (SELECT COUNT(DISTINCT user_id) FROM photos: The number from the outer part of the query is divided by the number from the inner part to figure out how many posts each user makes on average.
- ❖ AS average_posts_per_user FROM photos: This part of the query aliased the results as 'average_posts_per_user'



- ✓ Calculate the average number of posts per user on Instagram.
- ✓ On average, each user on Instagram makes 3.4530 posts.

Task 2

Provide the total number of photos on Instagram divided by the total number of users.

Approach:

***Screenshots Attached

❖ I need to write a SQL Query to determine the total number of photos on Instagram divided by the total number of users.

I am applying the following query:

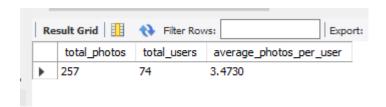
SELECT COUNT(*) AS total_photos,

COUNT(DISTINCT user_id) AS total_users,

COUNT(*) / COUNT(DISTINCT user_id) AS average_photos_per_user

FROM photos;

- COUNT(*) AS total_photos: The COUNT(*) function counts all the photos that are present and aliased as 'total_photos'
- COUNT(DISTINCT user_id) AS total_users: This function counts how many distinct users have posted photos and aliased as 'total_users'
- COUNT(*) / COUNT(DISTINCT user_id) AS average_photos_per_user FROM photos: This part finds out how many photos each user has posted on average by dividing the total number of photos by the total number of users. It aliased as 'average_photos_per_user'



✓ Provide the total number of photos on Instagram divided by the total number of users.

```
\checkmark 257 / 74 = 3.473
```

B. Bots & Fake Accounts:

Investors want to know if the platform is crowded with fake and dummy accounts.

Task

Identify users (potential bots) who have liked every single photo on the site, as this is not typically possible for a normal user.

Approach:

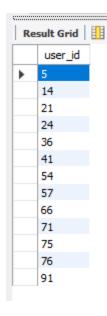
***Screenshots Attached

❖ I need to write a SQL Query to determine the average number of posts per distinct users to avoid (multiple times) same users' posts who have posted photos on Instagram.

Here's a SQL query to do that:

```
⊖ FROM (
 38
            SELECT user_id, COUNT(*) AS total_likes
 39
 40
            FROM likes
            GROUP BY user id
 41
      ) AS user likes
 42

⇒ JOIN (
 43
            SELECT COUNT(*) AS total photos
 44
 45
            FROM photos
       ) AS total_photos
 46
        ON user_likes.total_likes = total_photos.total_photos;
 47
SELECT
                user id
FROM (SELECT user_id, COUNT(*) AS total_likes
FROM
                likes
GROUP BY user_id) AS user_likes
JOIN (SELECT COUNT(*) AS total_photos
FROM photos) AS total_photos
ON user_likes.total_likes = total_photos.total_photos;
```



- To spot potential bots or fake accounts on Instagram, we'll look for users who have liked every single photo on the site.
- This behaviour isn't common for regular users.
- FROM (SELECT user_id, COUNT(*) AS total_likes FROM likes GROUP BY user_id) AS user_likes: This inner query performs a calculation to determine the cumulative likes attributed to each user.
- ❖ By counting the occurrences of likes associated with each user, it aliased as "total_likes" for each user.
- ❖ It achieves this by organizing the data based on the user_id column within the likes table, effectively grouping the likes data for each user.
- This result is aliased as "user_likes", facilitating further operations on the aggregated like counts per user.
- ❖ This section of the query calculates the total number of photos in the photos table. It does this by counting all the rows in the photos table and assigning the result the alias "total_photos".
- ❖ JOIN (SELECT COUNT(*) AS total_photos FROM photos) AS total_photos : This outer query calculates the total number of photos in the photos table. It does this by counting all the rows in the photos table and aliased as "total_photos".
- ON user_likes.total_likes = total_photos.total_photos: In this main query, the results of the two subqueries are combined based on a condition: the total number of likes for a user must match the total number of photos. This condition ensures that only users who have liked every single photo are included in the final result.
- ✓ The query outputs the user IDs of users who have liked an equivalent number
 of photos as the total count of photos present on the site. This means that these
 users have liked every single photo on the platform, as their total number of
 likes matches the total number of photos available.
- √ These 13 accounts are potentially fake or spam accounts that are overwhelming the application.

Average Number of Posts per User:

- This metric offers valuable insights into user engagement and activity levels observed on the platform.
- ❖ A higher average signifies the presence of active users who consistently participate in posting content on Instagram.
- On the contrary, a lower average could indicate reduced user engagement or a smaller community of users on the platform.

Total Number of Photos per User

- ❖ A higher ratio suggests that users are more active in posting photos, which could indicate influencers or highly engaged content creators within the community.
- ❖ In contrast, a lower ratio might imply users who are less active in sharing photos, potentially affecting the overall level of engagement across the platform.

Identifying Fake and Dummy Accounts:

- Analyzing accounts displaying suspicious activities is crucial for mitigating the potential risks associated with fake engagement. This approach ensures the preservation of the platform's authenticity and integrity.
- Identifying unusual patterns of behavior, like excessive liking or posting, can serve as an indicator of bots or fraudulent accounts on the platform.
- Reviewing user behavior, such as consistently liking every photo, can assist in identifying potential fake or spam accounts.

Results

- ❖ Through the "Instagram User Analytics" project, we gained valuable insights into how users engage with the platform.
- By looking at things like how often users post, what content they engage with, and any unusual behaviour, we were able to learn a lot about user habits.
- These insights helped us make smarter decisions.
- ❖ For example, we could better plan ad campaigns by scheduling them on days when users are most active. We also identified and dealt with potential fake accounts or bots, ensuring the platform remains authentic and trustworthy.
- Understanding user preferences and behaviours allowed us to improve the overall user experience. By tailoring features and content to match what users want, we could enhance satisfaction and engagement.

Conclusion

- ✓ Overall, this project showed us how powerful data analysis can be in shaping the success of a social media platform like Instagram.
- ✓ By using data to guide our decisions, we can make the platform better for everyone involved.