

Open Infra Days Korea 2018

June 28-29 I COEX Hall E

http://openinfradays.kr (Previous: http://event.openstack.or.kr/)

Sponsorship Prospectus

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KOREA OpenInfra Days

Introduction to Open Infra Days Korea

About Open Infra Days Korea

- Open Infra Days Korea, a fifth annual event succeeding from OpenStack Days Korea, is the largest open
 infrastructure community event in Korea including cloud computing &containers for enterprise customers, and an
 official event co-hosted by OpenStack Korea User Group, CNCF Korea User Group, and OpenStack Foundation.
- Open Infra Days & OpenStack Days events are being shared through the OpenStack Global Website:
 - Active user groups officially use "Open Infra Days" brand name (Korea, China, Taiwan, ...)
 - List of OpenStack & OpenInfra events in 2018: Open Infra & OpenStack Days Global Homepage Event List
 - Presentation & Videos for OpenStack Days Korea 2017: http://event.openstack.or.kr/2017/program.html
- On Day 1, IT executives, managers, and engineers working in large companies, small businesses, and start-ups
 will be invited to share the latest technologies such as containers OpenStack, clouds, platforms, network, storage
 and their applications and business use cases will be discussed. On Day 2, all infra communities will come
 together to freely discuss technologies to build and utilize the production-grade infra with hands on labs.
- With Open Infra Days Korea event, we would like to bring all infra-related communities including Container (Cloud Native Computing Foundation) and Ceph to collaborate and ultimately build a wide open source ecosystem.

Target Audience

 IT Executives, CTO/CIO, Infrastructure Architects, Cloud Operator, Sys-Admins, Cloud Application Developers, Data Center/Telecom Users, DevOps developers & engineers



Review of OpenStack Days Korea events (2014~2017)

Homepage: http://openinfradays.kr (previous: http://event.openstack.or.kr/)

OpenStack Day 2014

All about OpenStack

February 18, 2014, Sejong University, Seoul 700+

OpenStack Day 2016

★ Starts an official event by OpenStack Foundation

Powerful Hub: Everything From Hardware To Application

February 18, 1016, Lotte Hotel World, 900+

→ Conference: 4 tracks & 30 sessions Upstream training, exhibition booths

[5th] Open Infra Days 2018

1st 2nd 3rd

OpenStack Day 2015

Beyond OpenStack: Services, Applications and Platforms

February 5, 2015, Lotte Hotel World 800+

OpenStack Day 2017

OpenStack Next: Embracing the Cloud Universe

July 13, 2017, Lotte Hotel World July 14 2017, COEX 1000+

→ [Day1] Conference: 3 tracks & 27 sessions, exhibition booths/ [Day2] 13sessions, 3 tutorials, exhibition booths

KOREA OpenInfra Days

Introduction to OpenStack Korea User Group

- There are more than 5,700 members* in OpenStack Korea User Group (*registered in Facebook Group).
- Major activities
 - Technical seminars (monthly) and study programs with infrastructure
 - Open-source conference and OpenStack Day(s) held once a year
 - Educational programs with Open Learning Center
 - Various on/offline community activities such as official Korean translation team and study groups
- URL
 - www.facebook.com/groups/openstack.kr/
 - www.openstack.or.kr

Overview



Event name

Open Infra Days Korea 2018

Theme

Open Infrastructure: OpenStack, Containers, and Cloud Native Computing

Dates / Venue

June 28-29, 2018 (Thu & Fri), 9:00~18:00, COEX Hall E

Organized by

OpenStack Korea User Group, CNCF Korea User Group, OpenStack Foundation

Content/Sessions

[Day 1] Conference + Exhibition / Three tracks, total 24 sessions

[Day 2] Technical seminars + Exhibition / total 13 sessions

of Attendees

[Day 1] 800+ [Day 2] 400+

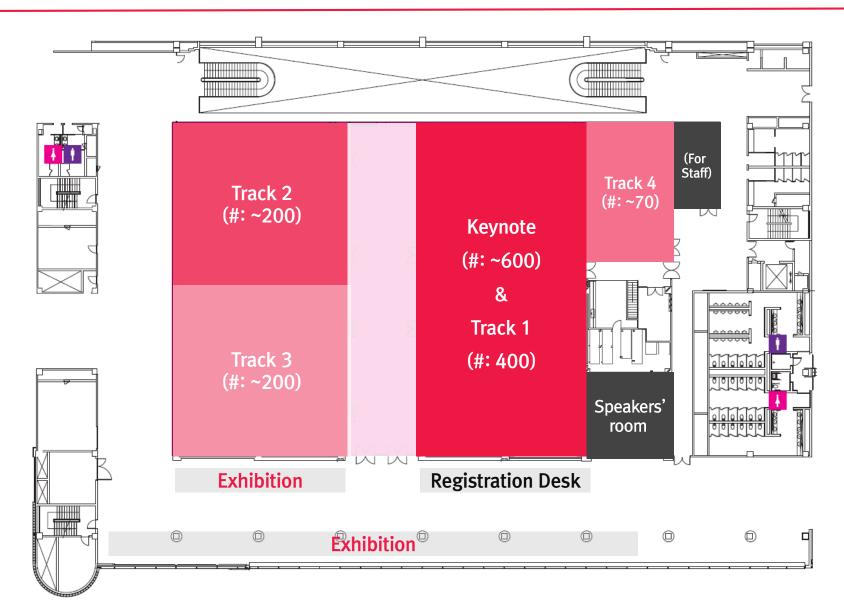
Fee

Not free



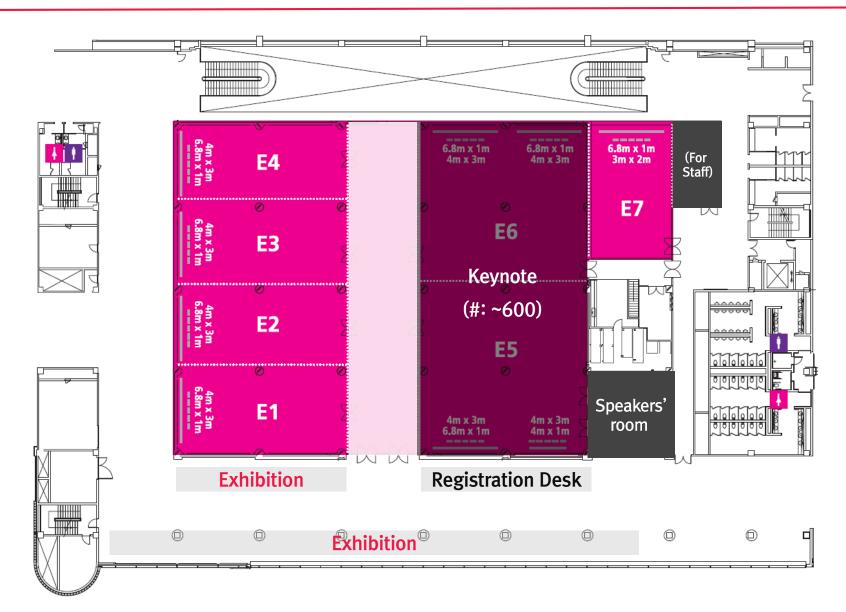


[Day 1] Floor Plan & Venue Layout (Hall E)





[Day 2] Floor Plan & Venue Layout (Hall E)





[Day 1] Program composition (draft)

| | Program | | Speaker | Time | |
|-------------|--|--------------------------------------|-----------|-------------------------------|--------------------|
| Keynote 1 | | · | | OpenStack Foundation Sponsors | |
| Keynote 2 | Beyo | Beyond Programmable Infrastructure | | | 30 mins |
| Keynote 3 | Contair | Container Management with Kubernetes | | | 30 mins |
| Keynote 3 | Open Infrastructure and Software Defined Storage | | | Invited | 30 mins |
| | Track | Track II | Track III | Track IV | Lobby (Exhibition) |
| 13:00~13:30 | | | | | |
| 13:30~13:40 | Break | | | | |
| 13:40~14:10 | | | | | |
| 14:10~14:20 | Break | | | | |
| 14:20~14:50 | | | | | |
| 14:50~15:40 | (Exhibition & advertisement) | | | All Afternoon | |
| 15:40~16:10 | | | | | |
| 16:10~16:40 | | | | | |
| 16:40~16:50 | Break | | | | |
| 16:50~17:20 | | | | | |
| 17:20~17:50 | | | | | |
| 17:50~18:00 | Lucky draw & Closing | | | | |



[Day 2] Program composition (draft)

| | | Hall 5~6 (#: ~400) | | Hall 4 (#: ~80) | Hall 7 (#: ~70) | Exhibition (Lobby) |
|-------------|--|--|----------------------|----------------------|--|-----------------------|
| Morning | Keynote 1 | | | | On an Charle | |
| | | Keynote 2 | | Community Session | OpenStack Upstream Institute Korea | |
| | Keynote 3 | | | | Kulea | |
| 12:10~13:30 | Lunch Break | | | | | |
| Afternoon | Hall 1 (#: ~80) | Hall 2 (#: ~80) | Hall 3 (#: ~80) | Hall 4 (#: ~80) | Hall 7 (#: ~70) | |
| 13:30~15:30 | Hands-on-Lab / Deep Dive Session | Hands-on-Lab / Deep Dive Session | Community Session | Community Session | OpenStack | |
| 15:30~16:00 | Break | | | | Upstream Institute Korea | |
| 16:00~17:50 | Hands-on-Lab / Deep Dive Session | Hands-on-Lab / Deep Dive Session | Community Session | Community Session | (with Break) | |
| 17:50~18:00 | Closing | | | | | |

X There will be call for the topics and moderators in Hands-on & Deep Dive sessions organized by community. Anyone (organization / company) who is technically able to lead a Deep Dive Session on a topic can apply.

[Day 2] Kubernetes (K8s) workshop





Open infrastructure user groups in Korea will come together to collaboratively design a 1-day Kubernetes (K8s) workshop which discusses production-grade container orchestration.

In this workshop, the main topic is open source "Kubernetes" which enables to automated container deployment, scaling, and management with the same manner in every environment, and several user groups are planning to explain the usage of Kubernetes in different cloud environment, and the characteristics & distinguished features on a specific cloud environment.

Attending user groups in Korea (almost fixed)

- AWS User Group
- OpenStack Korea User Group
- Kubernetes Group
- IBM developerWorks User Group
- GCE (Google Cloud Platform Korea User Group)
- Azure Korea User Group
- ...
- There will be a "exclusive sponsor" program for this workshop (Contact: master@openinfradays.kr)

[Day 2] Ceph Day





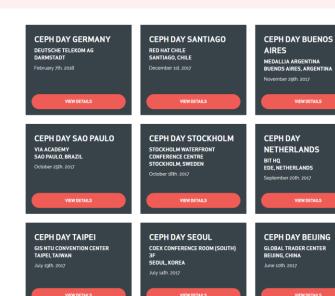
Ceph Day is a global event with Ceph Community, and there were the first Ceph day Korea in 2016 & 2nd Ceph Day in 2017.

In this year, there will be the 3rd Ceph Day with Open Infra Days Korea 2018, and the 3rd Ceph Day will be in July 29th at COEX as a 1-day event.

The topics in Open Infra Days Korea event will not limit just OpenStack & containers – OpenStack Korea User Group will collaborate with other major open source communities in Korea, and we hope that there will be a strong eco-system with open source communities in Korea.

Past Events

CEPH DAY SEOUL https://ceph.com/cephdays/ceph-day-seoul-2/ **CEPH DAY SEOUL Event Details BRINGING CEPH TO KOREA!** As a part of the OpenStack Days in Seoul there will be a whole day of Ceph programming available. COEX Conference Room (South) 3F Seoul, Korea Join us for a full day of community members, experts, and developers sharing the latest news on Ceph. July 14, 2017 **EVENT DESCRIPTION** REGISTER NOW A full-day room dedicated to sharing Ceph's transformative power and fostering the vibrant Ceph community, Ceph Days at OpenStack Seoul is dedicated to promoting Ceph as it relates to the OpenStack ecosystem. Sponsors Expert Ceph users, Ceph's customers and partners, and the Ceph community join forces to discuss things like the status of the Ceph project, recent Ceph project improvements and roadmap, and Ceph SK telecom community news. For directions by public transit see the map from COEX center















Awareness Enhancement

- Positioning image as a leading company for market preemption
- Expect strategic PR and ripple effect through in-depth planning special feature
- Direct and indirect promotions through strategy and technology presentations

ROI Justification

- Finding Sales Lead with target DB collection
- Survey conducted to find customer needs

Engagement Hot spot

- Tightly close to target customers
- Strategic partnership opportunities



Sponsorship Packages

| | Diamond | Platinum | Gold | Silver |
|---|-------------------|---------------------|---------------------|------------------|
| | 15,000,000 KRW | 10,000,000 KRW | 8,000,000 KRW | 5,000,000 KRW |
| [Day 1] Presentations (30-min) | Keynote | 1 (day 1 afternoon) | 1 (day 1 afternoon) | - |
| [Day 2] Hands-on-lab/deep-dive sessions | V | V | - | - |
| Exhibition booth (size) | 4m | 3m | 2m | 2m |
| Logo Exposure on promotions (on/offline) | V | V | V | V |
| Presentation video production | V | V | - | - |
| Provide attendee list | V | V | V | - |
| Survey Report | V | V | V | - |
| Attendee Passes | 30 | 20 | 10 | 5 |
| [Day 2] Presentation / Exhibition Table / Logo exposure | V | V | V | - |
| Recruiting booth | V | V | - | - |



Sponsorship Packages (add-ons: Hands-on-Lab)

Day 2: Hands-on-Lab sessions

3,000,000 KRW

- Experiencing & sharing technologies through organizing Hands-on-Lab sessions (Day 2 2 hours)
- Advertising technologies & applications in a company with community members
- "Hands-on-Lab" sharing stories will be exposed to official on/offline event promotions!

Past Events







Sponsorship Packages (add-ons: Recruiting booth)

Day 1 & 2: Recruiting booth

1,500,000 KRW

- Provided items: table for consulting (1 EA), Banner (1 EA), Electric power
- Job search posters will be posted in job boards in the event place
- The items will be introduced in event homepages and Facebook page





Sponsorship Packages (add-ons)





Registration Desk

2,500,000 KRW

Exposure logo to two panel booths at the registration desk

* Panel size: 0.8 * 0.8m (subject to change with future design decision)



2,000,000 KRW

Logo printing on nameplate Lanyards for all attendees





FOOD & BEVERAGE

1,500,000 KRW (1 option of the followings)

Option 1) coffee break—with banners on coffee & cookie tables
Option 2) fresh water—logos on fresh water bottles



Banner in Lobby Ceiling

1,500,000 KRW

Logo banner on the lobby ceiling



Sponsorship Packages (Exhibition booth)

* The detail design may be subject to change







| Provided item | Amount | Comment |
|--------------------------|---------|-----------------------------|
| The size of booth | 1 Booth | 4m x 2m / 3m x 2m / 2m x 2m |
| Main banner | 1ea | Company Name |
| Floor pytex | 1 set | |
| Information desk | 1ea | |
| Seating chair | 2ea | |
| Exhibition stand (table) | 2 ~ 4ea | 1m x 0.5m x 1m (L x W x H) |
| Catalog stand | 1ea | |
| Internet access (wired) | 1 Port | |
| Electricity | 1kw | |
| Power plug (2 sockets) | 1ea | |



Open Infra Days Korea Planning Committee (master@openinfradays.kr)

- OpenStack Community Leader Ian Y. Choi (ianyrchoi@gmail.com | 010-5915-2812)
- Program Chair Jaesuk Ahn (bluejay.ahn@gmail.com | 010-9888-0328)
- Event Organizing Chair Jungwon Ku (jwon.ku@gmail.com | 010-8961-3775)