

E-Commerce Data Analysis: Project Plan

Epic 0: Environment & Scoping

Setup Cloud Environment

Create BigQuery dataset, load raw data tables, and configure permissions.

Done

Setup Analysis Environment

Configure Google Colab notebook and establish connection to BigQuery.

Done

Map the Data Landscape

Perform initial data profiling and create an Entity-Relationship Diagram (ERD).

Done

Epic 1: Data Foundation

Define Analytical Layers

Architect the analysis flow: Raw data (DW) -> SQL Exploration -> Python EDA.

Done

Validate Discount Logic

Confirm discount is per-product, not per-order, and is a percentage value.

Done

Test Break-Even Hypothesis

Prove that products are never sold at their exact break-even point.

Done

Formulate Implied Cost

Develop and validate the master formula for 'implied_cost_per_unit'.

Done

Epic 2: Advanced Cost Analysis

Develop Master Analytics CTE

Build a reusable SQL query joining all tables and calculating 'implied_cost'.

Next Up

Analyze Cost vs. Time

Test the primary hypothesis that cost is dynamic over time using 'order_date'.

To Do

Analyze Cost vs. Product Dims

Investigate cost variance grouped by 'product_category' and 'sub_category'.

To Do

Synthesize Cost Drivers

Document the primary factors that influence the 'implied_cost' of products.

To Do

Epic 3: Business Insights & KPIs

Create Customer Profitability View

Analyze 'SUM(profit)' and 'SUM(sales)' grouped by 'customer_segment'.

To Do

Create Product Performance View

Analyze 'SUM(profit)' and 'AVG(discount)' grouped by 'product_category'.

To Do

Formulate Actionable Recommendations

Translate data findings into concrete business strategy suggestions.

To Do

Epic 4: Data Modeling & Governance

Establish Naming Conventions

Define and document standards for tables, views, and columns (e.g., 'view_', 'dim_', 'fact_').

To Do

Create BigQuery VIEW

Write and deploy the 'CREATE VIEW' statement for the 'MasterAnalyticsView'.

To Do

Document the Data Model

Create documentation explaining the view's columns, logic, and purpose.

To Do

Epic 5: Statistical Analysis (EDA)

Setup Python Environment

Connect Google Colab to BigQuery and import data from the new VIEW.

To Do

Visualize Distributions

Create histograms and box plots for key metrics to identify outliers and skew.

To Do

Generate Correlation Matrix

Create a heatmap to visualize relationships between all quantitative variables.

To Do

Epic 6: BI & Reporting

Connect Looker Studio

Establish a data source connection from Looker Studio to the BigQuery VIEW.

To Do

Design KPI Dashboard

Create mockups and layout for the main business intelligence dashboard.

To Do

Build & Deploy Dashboard

Develop the interactive charts, filters, and scorecards for stakeholders.

To Do