

## PROFILE

# COMPANY LOGISTICS VIETTEL

Member of Viettel Post Joint Stock Company (Viettel Post)  
a subsidiary company of Army Telecommunication Industry  
Corporation (Viettel Group).



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## OPEN LETTER

Dear customer!

First of all, Viettel Logistics Company Limited (Viettel Logistics) would like to send to you our most respectful greetings.

With the base of more than 24 years of Logistics operation, as well as strong financial capability and experienced staff. We aspire to be a different logistics service provider in the market. The difference is proven in the closed supply chain; as well as via a network of more than 2,000 stores and branches nationwide and internationally; via a multi-service software management system initially applied in Vietnam... Above all, the difference we bring to our customers is a Logistics service in which the benefits and developments of customers are always prioritized.

Therefore, Viettel Logistics is willing to be a logistics service provider that accompanies and stands alongside our valued customers in business activities, bringing long-term prosperity in the process of cooperation, as our criterion has always been "Because of your development".

Best regards!



## **VISION**

To become a smart logistics company with the largest shared network infrastructure in Vietnam by 2025.

## **COMPANY OVERVIEW**



## **MISSION**

Providing transport and warehousing service infrastructure for commerce and e-commerce business.



## **2021**

- IBA Stevie Awards - Gold Award for Company of the Year in Transport Industry
- IBA Stevie Awards - Gold Award for Management Team of the Year

## **2020**

- National Brand prize
- Runner-up prize for digital technology product "Make in Vietnam"
- The Number 1 prestigious transportation and logistics company in Vietnam
- IBA Stevie Award - Gold Award for Company of the Year Transport Industry

## **2019**

- The Number 1 prestigious transportation and logistics company in Vietnam
- Silver Award for Company with the highest annual growth
- IBA Stevie Awards - Gold Award for Company of the Year Transport Industry



Viettel Logistics Company Limited (Viettel Logistics) is a member company of Viettel Post Joint Stock Corporation - one of the leading company in Vietnam in the field of delivery with a network of post offices, sorting centers in 63/63 provinces and cities nationwide since 1997.

The predecessor of the Company was the International Business Department of Viettel Post Corporation. With the unremitting efforts of all the staffs, along with the wise leadership of the Board of Directors, the International Business Department has developed rapidly and gradually become a subsidiary of Viettel Post Joint Stock Corporation - Viettel Logistics Company Limited was officially established with more than 2,000 employees.



## COMPETING CAPABILITY



+20,000 trucks

Variety of vehicles such as

- Pick-up trucks, lorry, trailers with a variety of capacity load from 500kg to 35 tons to meet the variety demands of customers.



+400,000m<sup>2</sup>

Extensive warehouse infrastructure.

- Prime location, located near major seaports across the country. Modern management system.



25 - 35%

- Average Annual Growth Rate



63/63 provinces

Wide network

- Connecting nationwide and to many countries around the world.



Variety of services

- Providing transportation services for retailers, full-trip, value-added services in domestic and abroad.



Optimal cost

- Flexible consolidation of shipping methods with the cheapest cost and best service.



+24 years of experience

- National brand



+20,000  
EMPLOYEES & PARTNERS

Experienced staff

- Of more than 2,000 employees and 18,000 partners with experience, enthusiasm and high sense of responsibility.



With the goal of developing long-term infrastructure, creating sustainable logistics services, Viettel Logistics has constantly built and successfully developed a closed transportation ecosystem that fulfills all the strictest standards and requirements.



“ A closed ecosystem connecting sellers, buyers, suppliers, manufacturers to build a complete and diversified supply chain ”

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As one of the few logistics enterprises with a system of more than 20,000 vehicles (cars, trucks, container trucks, trailers, semi-trailers ...)

- ROAD TRANSPORT
  - RAIL TRANSPORT
  - SEA FREIGHT & LCL (LESS THAN CONTAINER LOAD) SERVICE
  - AIR FREIGHT & AOG (AIRCRAFT ON GROUND) SERVICE
  - CUSTOMS PROCEDURES
  - WAREHOUSING & STORAGE
  - PACKING & SORTING
  - LAST MILE DELIVERY AND E-COMMERCE



# **PRODUCTS AND SERVICES**



## ROAD TRANSPORT

- Package shipping
- Lot shipping
- Full truck shipping

## DOMESTIC SHIPPING

- **+8,500** delivery points covering the whole country.
- **+20,000** cars with loads from **500kg - 35tons**, serve from **30,000 to 50,000tons** of goods per day.
- Professional Logistics transportation system according to large and small axis. The large axis connects the province, the small axis connects the inner province.

## INTERNATIONAL SHIPPING CROSS BORDERS

“ Pioneering enterprise in developing multinational road transport services. ”

- Advantageous routes: Vietnam - China, Laos, Cambodia, Thailand, Myanmar...
- Transporting oversized, oversized, super weight...
- Minimize transit time and inventory.
- Fast shipping time.
- Cost savings.



## RAIL TRANSPORT

- 10 North-South trains with a total of 50 carriages just to carry goods.
- Transporting up to 650 tons of goods per day.
- Smoothly connects the two ends of Hanoi - Ho Chi Minh.



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### SHIPPING PACKAGES INCLUDE:

- Transporting goods from station to station.
- Transport goods from warehouse to warehouse.
- Transport goods from station to warehouse.
- Transport goods from warehouse to station.
- Transporting goods in full batches, full wagons, full containers.
- Shipping retail.
- ...



### WHY SHOULD YOU CHOOSE TO TRANSPORT GOODS BY RAIL AT VIETTEL LOGISTICS?

- Low shipping lead time, minimizing risks.
- Low transportation costs.
- Environmentally friendly.
- Capable of transportation for a variety of goods.



[www.viettellogistics.com.vn](http://www.viettellogistics.com.vn)

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## SEA FREIGHT

- Load capacity 10,000 - 60,000 tons
- Capacity utilization 100,000 - 150,000 tons/month



## INLAND WATERWAY TRANSPORT:

- Prestige and extensive relationship with major shipping lines: Gemadept, Vinafco, GLS, Vsico, Hai An, Vien Dong...
- The service network includes ports and deep-water ports across the country.
- Customized shipping service packages suitable for each type of goods.



## INTERNATIONAL SEA FREIGHT AND LESS THAN CONTAINER LOAD (LCL)

The direct routes via long-standing agent network and a strategic partner with major shipping lines: COSCO, SITC, CMA-CGM, IAL, EMC...

### LCL consolidation at CFS warehouse:

- Fixed LCL cargoes consolidation schedule.
- Experienced and knowledgeable staff.
- Cost saving and time saving for shippers.

### Full container shipping (FCL)

- Fast shipping time.
- Cargoes are highly under controlled.
- Low shipping costs by utilizing the container capacity.

### Bulk transportation

- Whole ship transportation mode to carry goods that weight is calculated in units of thousands of tons.
- Suitable for commodity groups such as: iron, aluminum, copper, coal, wood, cement, sand and gravel...



## AIR FREIGHT & AOG

Mastering domestic routes and **+220** major international airports.

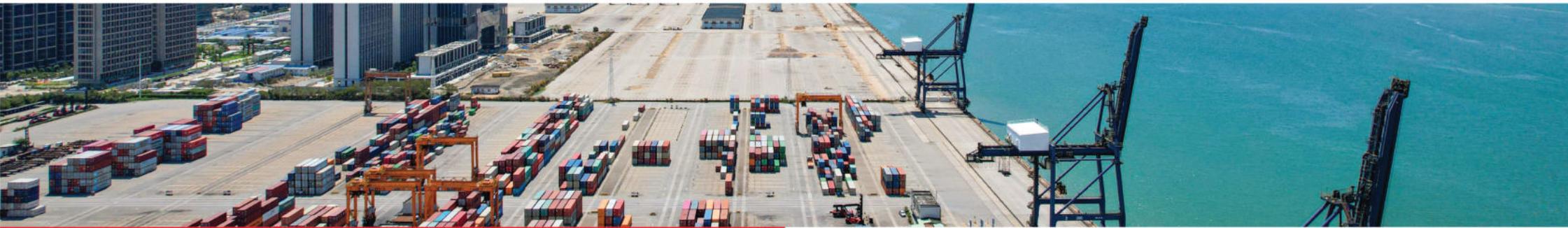
### DOMESTIC AIR TRANSPORTATION

- Operate continuously at **22** airports across the country.
- Fixed flight schedule.
- Capable of handling nearly **200** tons of cargo/day.
- Advantageous routes: Hanoi - Da Nang - Ho Chi Minh - Can Tho.
- **24h** hour low-cost air-gathering services.
- Strategic partner with **3** major airlines: Vietnam Airline, Vietjet Air and Bamboo Airline.

### INTERNATIONAL AIR TRANSPORT

- Advantageous routes: US, Malaysia, Singapore, Japan, Taiwan, China.
- Strategic partner of major airlines: Eva Air, China Airline, Singapore Airline,...
- Transporting most items including special goods (not on the prohibited list).
- AOG service: Transport critical parts for an aircraft quickly, absolutely safely.





## CUSTOMS PROCEDURES

### PROVIDES PROFESSIONAL AND COMPREHENSIVE SERVICES

- High precision.
- Consulting and implementing all customs procedures.
- Fast time.
- Optimal cost.

### CUSTOMS PROCEDURES INCLUDE:

- Determine the tariff of cargoes.
- Electronic customs declarations.
- Handling special imports that require permits.
- Calculate tariff , determine HS code for cargo, prepare C/O...
- Loading/Unloading at the port.
- Delivery of import and export goods.
- ...



**“ Being a military enterprise with a high reputation, the customs procedures are handled quickly and accurately by Viettel Logistics, helping to minimize the cost and time of declaration for businesses ”**



## WAREHOUSING & STORAGING



- Total area

**400,000m<sup>2</sup>**



- Covers all province

**63/63**



- Goods well preserved

**100%**

**“ Assisting businesses save time in storing, preserving goods and promoting business activities to develop rapidly.**

**”**



- Prime location: near major seaports, national highways, airports.
- Warehouses are built solidly, highly safe.
- Diversity of standard fire protection equipment, meeting safety requirements.
- Modern warehouse management technology (WMS).
- Modern storing system, high weight capacity, high durability.
- New forklift, lift pallets to the correct place, import and export goods quickly.



## PACKING AND SORTING



- Weight sorting capacity  
heavy package up to  
**50kg**



- Capacity parcels/hour  
**42,000**



- Optimize human  
resources up to  
**91%**



- Error rate  
**0,0001%**



Conveyor belts help businesses reduce storage time, preserve goods and promote business activities to develop rapidly.

- Automatically sort to each output district.
- Minimize the sorting time to connect the parcel.
- Fast processing time, high accuracy.

**“The ONLY system in VIETNAM has the capability to handle and sort automatically heavy goods with high accuracy, installed in-house by Viettel Logistics ,”**



## LAST MILE DELIVERY AND E-COMMERCE

Not only at warehouses, goods are delivered to each customer by Viettel Logistics. Therefore, with just one pick up, we can deliver to any point customers require.

- **OPTIMIZE** the delivery journey to remote areas.
- **EXACTLY** in every order.
- **SAFETY** when delivering and receiving, minimizing risks.
- **MODERN** in technology application and journey optimization.



“ Viettel Logistics is capable of fulfilling a high number of orders from e-commerce platforms with the most competitive prices ”



# TECHNOLOGY

“Leading the processes”



# TECHNOLOGY

“Leading the processes”



## TRANSPORTATION

- MyGo transport platform connects multiple modes of transportation on the same platform, optimizing the transportation journey, saving costs.
- V-Tracking navigation system, vehicle management and monitoring, locate the goods being delivered.
- Vehicle monitoring system E-VTP (SAP).



## CUSTOMER SUPPORT

- **24/7** with a team of +200 consultants.



## WAREHOUSE

- Warehouse Management Software (WMS) has the function of warehouse layout design, inventory and tracking of goods.



## SORTING

- The only conveyor system in Vietnam which is capable of sorting automatically for packages up to 50kg.



## DELIVERY

- Automated order status tracking system helps manage orders anytime, anywhere.



## COST SAVINGS

- Flash Sale and auction features help customers choose a reliable shipping party with a competitive price.



# NETWORK

## INTERNATIONAL TRANSPORTATION



- Connecting **+220** countries around the world.

**Strong operation in Myanmar, Cambodia**

with 2 member companies:

Myanmar Logistics Company

Cambodia Logistics Company



- **Strengths in aviation routes:**

Vietnam - USA

Vietnam - Korea

Vietnam - Japan

Vietnam - China

Vietnam - Canada

- **Strengths in sea routes:**

Vietnam - go to Asia

(including: China, Myanmar, Korea, Japan)

Vietnam - go to Africa

(including: Mozambique, Tanzania, Burundi)

Vietnam - go to South America

(includes: Peru, Haiti, Mexico)



## DOMESTIC SHIPPING

As one of the very few businesses with a nationwide network, Viettel Logistics is proud to provide services with:

- **63/63** provinces and cities.
- **2,500** post offices **+6,000** freight collection agents **+86** branches nationwide.
- **+20,000** highly qualified and professional staffs & partners.
- **+20,000** vehicles of transport from **500kg** to **35 tons**.
- Multimodal: Airway, road, waterway, railway.
- Frequency of connection: continuously during the day, intra-provincial - inter-provincial - North-South.



## PARTNERS AND CUSTOMERS

### TYPICAL CUSTOMERS

#### STRATEGIC PARTNERS



“

*With the national brand and as a member of the Viettel Post Joint Stock Company-Military Telecom Industry Group, we always put prestige and service quality on the top.*



**viettel**  
**logistics**

**OVERVIEW OF VIETTEL LOGISTICS  
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