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## **LISTENING TEST**

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

### **PART 1**

**Directions:** For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.



Statement (C), "They're sitting at a table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.

1.



2.



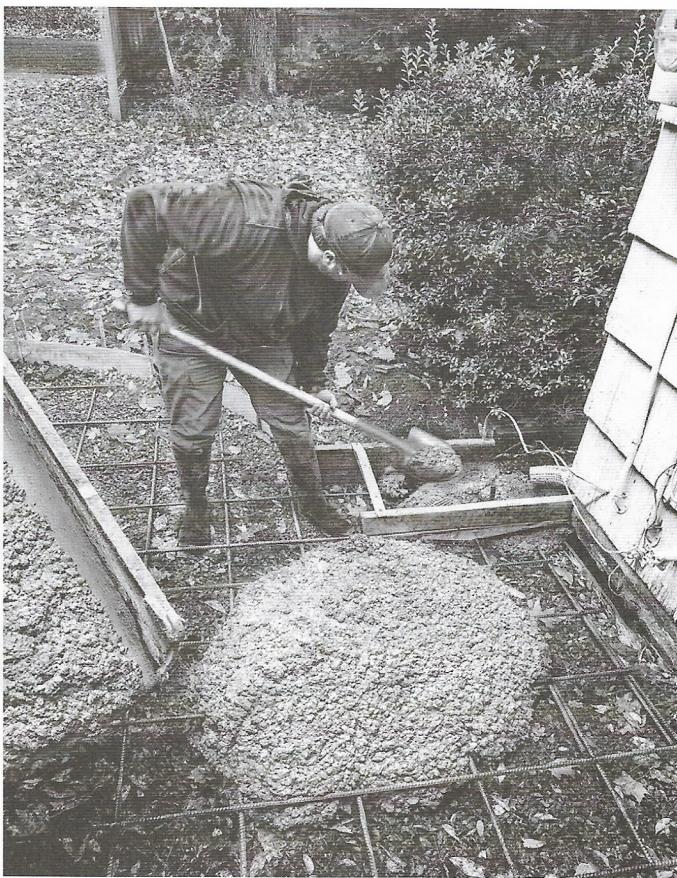
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3.



4.



5.



6.



TEST  
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GO ON TO THE NEXT PAGE

## PART 2

**Directions:** You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

7. Mark your answer on your answer sheet.
8. Mark your answer on your answer sheet.
9. Mark your answer on your answer sheet.
10. Mark your answer on your answer sheet.
11. Mark your answer on your answer sheet.
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28. Mark your answer on your answer sheet.
29. Mark your answer on your answer sheet.
30. Mark your answer on your answer sheet.
31. Mark your answer on your answer sheet.

## PART 3

**Directions:** You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

32. What kind of business does the man own?  
(A) A laundry service  
(B) A cosmetics company  
(C) A public relations firm  
(D) A beverage manufacturer
33. What does the man want to know?  
(A) Who to contact about a purchase  
(B) Where to send some documents  
(C) When a delivery will arrive  
(D) How to use a product
34. What does the woman ask the man to provide?  
(A) An order number  
(B) A return mailing address  
(C) A signed contract  
(D) An online payment
- 
35. Where most likely are the speakers?  
(A) On a bus  
(B) On a train  
(C) On an airplane  
(D) On a boat
36. What type of entertainment are the speakers discussing?  
(A) Music  
(B) Games  
(C) Movies  
(D) Books
37. What does the woman say is convenient?  
(A) Being able to download an item  
(B) Taking a direct route  
(C) Having reclining seats  
(D) Selecting meal options online
- 
38. What industry does the woman most likely work in?  
(A) Landscaping  
(B) Health care  
(C) Event planning  
(D) Agriculture
39. What does the man say he is concerned about?  
(A) Cost  
(B) Variety  
(C) Service dates  
(D) Location
40. What will the speakers do next?  
(A) Look at a slideshow  
(B) Have a meal  
(C) Discuss an estimate  
(D) Go on a tour
- 
41. What product are the speakers discussing?  
(A) Cameras  
(B) Fitness trackers  
(C) Wireless speakers  
(D) Mobile phones
42. What complaint did customers have about the product?  
(A) It was unavailable in stores.  
(B) The price was too high.  
(C) The battery life was short.  
(D) Some features were difficult to use.
43. What does the man suggest doing?  
(A) Revising a budget  
(B) Postponing a product launch  
(C) Visiting a manufacturing plant  
(D) Creating a good marketing campaign
-

44. What is the topic of the conversation?

- (A) Recruiting staff
- (B) Marketing a product
- (C) Repairing a vehicle
- (D) Booking a tour

45. Where does the man say he used to work?

- (A) At a driving school
- (B) At an automobile factory
- (C) At a hotel
- (D) At an airport

46. Who will the speakers meet with next?

- (A) A real estate agent
  - (B) A delivery person
  - (C) Lawyers
  - (D) Insurance agents
- 

47. What problem does the woman have?

- (A) She lost her keys.
- (B) Her phone screen has cracked.
- (C) She injured her finger.
- (D) Her phone is malfunctioning.

48. What did the woman pay extra for?

- (A) An extended warranty
- (B) Twenty-four-hour assistance
- (C) Express service
- (D) A personalized design

49. What does the man suggest the woman do?

- (A) Fill out a refund request
  - (B) Call another store
  - (C) Look at some accessories
  - (D) Change a pass code
- 

50. Who is the man?

- (A) A software designer
- (B) A landscape architect
- (C) A factory supervisor
- (D) A furniture store clerk

51. What reason does the woman give for making a change?

- (A) The business hours would be more convenient.
- (B) The quality of materials would be better.
- (C) A discount is being offered.
- (D) Fewer workers would be needed.

52. What does the man ask the woman to do?

- (A) Visit a work site
  - (B) Send a contract
  - (C) Make a counteroffer
  - (D) Request some samples
- 

53. What are the speakers preparing for?

- (A) A client visit
- (B) An employee orientation
- (C) A trade show
- (D) A fund-raising event

54. What does the woman say she needs to do?

- (A) Send some instructions
- (B) Make a reservation
- (C) Order some badges
- (D) Write a speech

55. Why does the woman say, "The office supply store has a sale"?

- (A) To extend an invitation
  - (B) To make a correction
  - (C) To express satisfaction
  - (D) To explain a decision
-

56. Which department do the speakers most likely work in?

(A) Human Resources  
(B) Shipping  
(C) Information Technology  
(D) Sales

57. Why are the women surprised?

(A) An event was canceled.  
(B) A coworker retired on short notice.  
(C) Some business hours were changed.  
(D) Some equipment arrived early.

58. What complaint does the man have about a previous training?

(A) It was not offered to all workers.  
(B) It was not detailed enough.  
(C) It did not include lunch.  
(D) It was not held during work hours.

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59. Why does the woman want to move out of her current apartment?

(A) It is far from her workplace.  
(B) It is too small.  
(C) It is in a noisy area.  
(D) It is too expensive.

60. What does the man mean when he says, "I should be able to lease that unit pretty quickly"?

(A) A rental payment will likely be reduced.  
(B) Investing in a property would be profitable.  
(C) Some renovations will not take long.  
(D) An apartment has a modern layout.

61. What will the woman most likely do next?

(A) Post an advertisement  
(B) Complete a form  
(C) Order some supplies  
(D) Provide a reference

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Book Title	Copies In Stock
<i>Cooking with Kids</i>	6
<i>Delicious Dinners</i>	9
<i>Easy Meals at Home</i>	7
<i>Extraordinary Desserts</i>	5

62. Why does the man ask the woman to work an extra shift?

(A) The store needs cleaning.  
(B) A sale will happen soon.  
(C) A shipment is arriving.  
(D) A coworker has an injury.

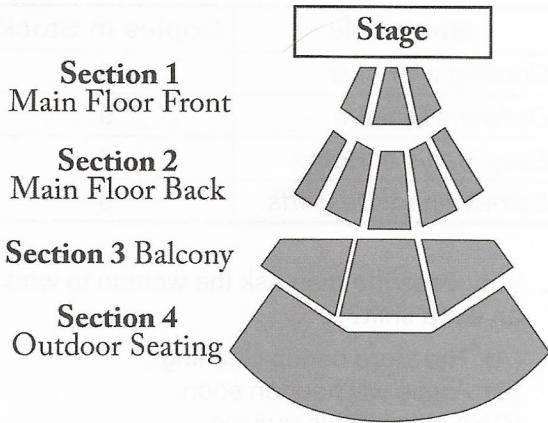
63. Look at the graphic. Which book is needed for an upcoming event?

(A) *Cooking with Kids*  
(B) *Delicious Dinners*  
(C) *Easy Meals at Home*  
(D) *Extraordinary Desserts*

64. Why does the man expect an event to be crowded?

(A) It is on a holiday weekend.  
(B) It was advertised on television.  
(C) An author is well-known.  
(D) Free food will be served.

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65. What did the East Lake Band recently do?
- They won a music award.
  - They went on a national tour.
  - They released a new recording.
  - They added a new member to the group.
66. Look at the graphic. Where do the speakers plan to sit?
- In Section 1
  - In Section 2
  - In Section 3
  - In Section 4
67. What does the man offer to do?
- Pick up some tickets
  - Provide transportation
  - Bring some umbrellas
  - Make a dinner reservation

	Natalia's Schedule		
	Monday	Tuesday	Wednesday
9–11 A.M.	Budget Meeting Room B	Team Meeting Room A	Contract Meeting Lawyer's office
1–3 P.M.	Training Meeting Room C	Client Meeting Video call	
3–5 P.M.			

68. What does the man plan to do during his meeting?
- Resolve a security issue
  - Review a travel policy
  - Conduct some job interviews
  - Compare some software packages
69. Look at the graphic. Which one of the woman's meetings will be changed?
- Budget Meeting
  - Training Meeting
  - Team Meeting
  - Contract Meeting
70. What does the woman say she would like to improve?
- Her technical knowledge
  - Her organizational skills
  - A training manual
  - A presentation

## PART 4

**Directions:** You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

71. Why has the Movie Night event been rescheduled?  
(A) A projector is not available.  
(B) A nearby road is being repaired.  
(C) The space is double booked.  
(D) The event organizer is ill.
72. When will the event be held?  
(A) Tomorrow  
(B) This weekend  
(C) In two weeks  
(D) In one month
73. How can the listener request a refund?  
(A) By mailing a ticket  
(B) By visiting an office  
(C) By completing an online form  
(D) By making a phone call
- 
74. Who most likely is the speaker?  
(A) A park ranger  
(B) A travel agent  
(C) A landscaper  
(D) A building inspector
75. What are the listeners asked to check for?  
(A) Expired identification cards  
(B) Local construction regulations  
(C) Hazardous outdoor conditions  
(D) Sudden price increases
76. What does the speaker distribute?  
(A) Maps  
(B) Uniforms  
(C) Visitor passes  
(D) Employee handbooks
- 
77. Who is the speaker addressing?  
(A) Potential investors  
(B) Tourists  
(C) Staff members  
(D) Job applicants
78. Why does the speaker say, "This is only a trial period"?  
(A) To correct a colleague's statement  
(B) To apologize for a meeting conflict  
(C) To express surprise about a policy  
(D) To encourage the listeners to remain productive
79. What will the speaker do later?  
(A) Send a document  
(B) Make a phone call  
(C) Leave for a business trip  
(D) Introduce some managers
- 
80. According to the speaker, what is causing traffic?  
(A) Some bad weather  
(B) Some construction projects  
(C) A sporting event  
(D) A city festival
81. Why should the listeners call the radio station?  
(A) To ask a question  
(B) To request a song  
(C) To win some tickets  
(D) To sign up as a volunteer
82. What does the speaker say will be broadcast later?  
(A) An interview  
(B) A political debate  
(C) A comedy show  
(D) A concert
-

83. What is the talk mainly about?
- (A) A business opening
  - (B) A company anniversary
  - (C) A new advertising service
  - (D) A renovation project
84. What does the speaker mean when she says, "several local business leaders will be here tonight"?
- (A) Extra staff is needed.
  - (B) An event will be televised.
  - (C) A larger venue should be reserved.
  - (D) Employees should provide good service.
85. What does the speaker ask some of the listeners to do?
- (A) Arrive early
  - (B) Check a schedule
  - (C) Hand out some surveys
  - (D) Consult a manager about problems
- 
86. Why does the speaker say, "I couldn't find a later flight"?
- (A) To refuse an invitation
  - (B) To apologize for an inconvenience
  - (C) To suggest canceling a trip
  - (D) To ask for help
87. Who most likely is Adriana Lopez?
- (A) A repair technician
  - (B) An airline pilot
  - (C) An administrative assistant
  - (D) A city official
88. What does the speaker say the listener will receive?
- (A) A client file
  - (B) A list of restaurants
  - (C) Some log-in credentials
  - (D) Some promotional materials
- 
89. What is the topic of the seminar?
- (A) Choosing an advertising strategy
  - (B) Finding investors
  - (C) Leading focus groups
  - (D) Creating a budget
90. What does the speaker recommend the listeners do first?
- (A) Get employee input
  - (B) Hire a consultant
  - (C) Revise a plan
  - (D) Make a list
91. What will most likely happen next?
- (A) A video will be shown.
  - (B) Information packets will be distributed.
  - (C) Some questions will be answered.
  - (D) There will be a lunch break.
- 
92. What is the purpose of the meeting?
- (A) To celebrate a recent contract
  - (B) To explain a new sales strategy
  - (C) To introduce a new employee
  - (D) To address employee concerns
93. What is causing a delay?
- (A) A computer is being set up.
  - (B) A microphone stopped working.
  - (C) Some additional chairs are needed.
  - (D) The speaker misplaced some notes.
94. What are the listeners encouraged to sign up for?
- (A) A staff feedback session
  - (B) A conference presentation
  - (C) A health initiative
  - (D) A mentoring program
-

## Southern Barbecue Restaurant

### Coupon

Groups 3–5	10% off
Groups 5–9	15% off
Groups 10–15	20% off
Groups 16–20	25% off



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95. What type of event will take place on Friday?
- (A) A retirement party
  - (B) A graduation celebration
  - (C) A cooking competition
  - (D) An award ceremony
96. Look at the graphic. Which discount will be applied?
- (A) 10%
  - (B) 15%
  - (C) 20%
  - (D) 25%
97. What does the speaker ask the listener?
- (A) Who will decorate a space
  - (B) What type of gift will be purchased
  - (C) If an event should be rescheduled
  - (D) If an order has been placed

Agenda	
Speaker	Topic
William Schmidt	Staff performance review
Paul Cohen	Corporate giving campaign
Jung-Soo Park	Public relations program
Santiago Reyes	IT transformation initiative

98. Look at the graphic. Who most likely is the speaker?
- (A) William Schmidt
  - (B) Paul Cohen
  - (C) Jung-Soo Park
  - (D) Santiago Reyes
99. According to the speaker, what is different about a program this year?
- (A) A list of organizations is longer.
  - (B) A deadline has been extended.
  - (C) More employees are assigned to help.
  - (D) An operating budget has been increased.
100. What will the speaker make available to the listeners?
- (A) A research report
  - (B) A training video
  - (C) A magazine article
  - (D) A corporate calendar