



# NHUNG NGUYEN

## DATA ANALYST

### ABOUT ME

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A highly innovative person based on data and logical thinking with diversified experiences in financial services and manufacturing. Ready to adapt and continuously learn for the best movement ahead. I am motivated to become a Data Analyst who contributes domain knowledge and skills to your transformation and growth process. Furthermore, I take my efforts into becoming an expert in forecasting and optimization data models.

### CONTACT



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NhungNguyen0793

### EDUCATION

#### Bachelor Banking and Finance

University of Finance and Marketing

2011-2015

### CERTIFICATE

2024 **Databases and SQL for Data Science with Python**  
SQL query, SQL query by Python

2024 **IBM Machine Learning Professional Certificate**  
Data Collecting and Cleaning, EDA, Feature Engineering, Modeling

2023 **Google Data Analytics Professional Certificate**  
Data analytic thinking, Data cleaning, Visualization, SQL, R, Tableau

### EXPERIENCE

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Mar 2020 - Mar 2024 **Sales Executive**  
**Nichirei Suco Viet Nam**

- Develop sales and the network of customers, distributors and partners in Horeca market for frozen juice
- Research and propose sales strategies for Horeca market: market trends, sales plans, sales policies, customer development programs and increasing product recognition
- Forecast data and manage stock for production plan
- Report and suggest solutions to Sales Manager for sales and operations problems

#### Achievement:

- Develop new segment customers: coffee shops and 5 new partners in business
- Increasing sales of distributors 5 times compare to 2020
- Develop 3 new SKU

Feb 2016 - Mar 2020 **Relationship Assistant**  
**Asia Commercial Bank (ACB)**

- Develop new SMEs customers and manage business relationship with existing customers
- Cross – sell products and services for entrepreneur owners and employees
- Support in general department management: making the reports, conducting the surveys, making recommendations of upgrading performance...

#### Achievement:

- Develop new business accounts and employee payrolls
- Increasing about 50% of international payment
- Achieve personal target and support Head of department reporting jobs

## SKILLS

Analytical Thinking	<div><div></div></div>
Communication	<div><div></div></div>
Problem solving	<div><div></div></div>
Financial Analysis	<div><div></div></div>
SQL	<div><div></div></div>
Python for Data	<div><div></div></div>
Excel	<div><div></div></div>

## LANGUAGE

English	<div><div></div></div>
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## INTERESTS



## HONORS & AWARDS

2019	<b>Excellent sales for life insurance</b>	ACB
2013	<b>Third Prize English Olympic Contest</b>	University of Finance and Marketing
2009	<b>Second Prize Information Technology Olympic Contest - Can Tho</b>	Education department of Can Tho City

## PORFOLIO

<https://github.com/Nhung-Nguyen-CT>

## REFERENCE

<b>Nakano Yohei   Sales Director</b> Nichirei Suco Viet Nam nakanoyu@nichirei.co.jp
<b>Nguyen Thi Minh Thuong   Head of Bussiness Customers</b> ACB (Cong Hoa Branch) thuongntm@acb.com.vn