

NHUNG NGUYEN

DATA ANALYST

ABOUT ME

As a highly innovative person based on data and logical thinking with diversified experiences in financial services and manufacturing, I am ready to adapt and continuously learn for the best movement ahead. I am motivated to become a Data Analyst who contributes domain knowledge and skills to your transformation and growth process. Furthermore, I take my efforts into becoming an expert in forecasting and optimization data models.

CONTACT



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[nhungnguyen0793](#)

EDUCATION

Bachelor Banking and Finance

University of Finance and Marketing

2011-2015

CERTIFICATE

2024 **Databases and SQL for Data Science with Python**
SQL query, SQL query by Python

2024 **IBM Machine Learning Professional Certificate**
Data Collecting and Cleaning, EDA, Feature Engineering, Modeling

2023 **Google Data Analytics Professional Certificate**
Data analytic thinking, Data cleaning, Visualization, SQL, R, Tableau

EXPERIENCE

Mar 2020 - Mar 2024 **Sales Executive**
Nichirei Suco Viet Nam

- Develop sales and the network of customers, distributors and partners in Horeca market for frozen juice
- Research and propose sales strategies for Horeca market: market trends, sales plans, sales policies, customer development programs and increasing product recognition
- Forecast data and manage stock for production plan
- Report and suggest solutions to Sales Manager for sales and operations problems

Achievement:

- Develop new segment customers: coffee shops and 5 new partners in business
- Increasing sales of distributors 5 times compare to 2020
- Develop 3 new SKU

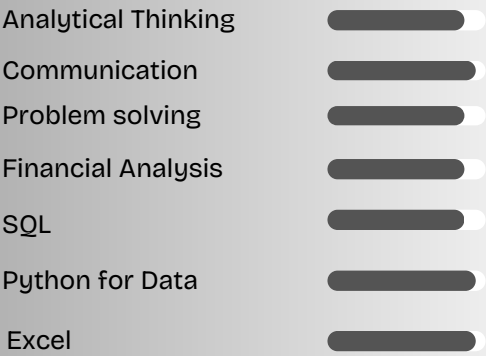
Feb 2016 - Mar 2020 **Relationship Assistant**
Asia Commercial Bank (ACB)

- Develop new SMEs customers and manage business relationship with existing customers
- Cross – sell products and services for entrepreneur owners and employees
- Support in general department management: making the reports, conducting the surveys, making recommendations of upgrading performance...

Achievement:

- Develop new bussiness accounts and employee payrolls
- Increasing about 50% of international payment
- Achieve personal target and support Head of department reporting jobs

SKILLS



LANGUAGE



INTERESTS



HONORS & AWARDS

2019	Excellent sales for life insurance	ACB
2013	Third Prize English Olympic Contest	University of Finance and Marketing
2009	Second Prize Information Technology Olympic Contest - Can Tho	Education department of Can Tho City

PORFOLIO

<https://github.com/Nhung-Nguyen-CT>

REFERENCE

- Nakano Yohei | Sales Director**

Nichirei Suco Viet Nam

nakanoyu@nichirei.co.jp
- Nguyen Thi Minh Thuong | Head of Bussiness Customers**

ACB (Cong Hoa Branch)

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