



Enabling High-Quality
Hydrogen Refuelling
for the Transportation
Sector across Europe's
TEN-T Network



fountain fuel™



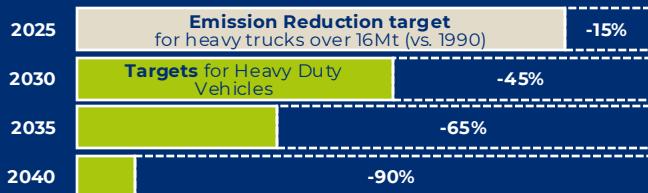
By 2030

we will have transformed the European mobility market towards **zero emission** by creating a **network of hydrogen refuelling stations** connecting Europe through the Trans-European Transport Network (TEN-T) by following client's logistical routes.



EXECUTIVE SUMMARY

Hydrogen is the only viable solution for trucks to meet EU's emission targets.



Climate urgency demands solutions beyond BEV.

- ⌚ **Fast refuelling:** Comparable to diesel, unlike BEVs with hours-long charging.
- 📍 **Long range & high payload**
- 🚚 **Grid Congestion-Free:** Avoids grid limitations & infrastructure bottlenecks.
- 💶 **Backed by EU policy & funding:** H₂ is scaling fast.

The Market Opportunity is Now and Real – A Multi-billion-euro Refuelling Opportunity

Regulatory Tailwinds - EU & NL regulations mandating H₂ refuelling stations across the TEN-T corridors and strongly favour H₂ adoption.

A multi-billion-euro refuelling opportunity with the growing need for H₂ trucks: EU targets (2030) – 80,000 zero emission trucks. 10,000 H₂ trucks expected in the Netherlands (2030).

H₂-powered trucks are already on the road — OEMs (e.g., **Hyundai, MAN, Mercedes-Benz, VDL, Volvo, Stellantis**) have launched H₂ trucks and more launching in 2025, as well as Diesel-to-H₂ conversion technologies available.

Highest Uptime in Europe >99% with an Unrivalled Software Communication & Strong Partnerships

Best-in-class uptime >99% ensuring reliability, scalability, and provider of choice.

Unrivalled software communication between HRS and vehicles, resulting in high stability.

Strong partnerships with leading H₂ infrastructure providers & fleet operators, OEMs & government.



Fountain Fuel Provides the Highly Reliable H₂ Refuelling Network that Transporters Need Now

Preparing since 2020 and **actively deploying and operating hydrogen refuelling stations (HRS)** for heavy transport **since 2023**.

Proven concept: 3 stations operational in triple A locations in 2025, capturing **30% of the Dutch market**.

Clear client driven expansion strategy with a team ready to scale the HRS network: >25 stations by 2030 across TEN-T core network from The Netherlands into Belgium, Germany and beyond.



Achieving Positive Cash Flow Within 3 Years Supported by Subsidies & Take-or-Pay Contracts

Recurring revenue growing to **€126M** (2030).

Subsidies: Strong EU/Government support for roll out - **€26.4M expected** until 2028, 40% of total CAPEX for 11 HRS.

Take-or-pay contracts in place reducing offtake risk.

Investment Ask

Raising €15M to deploy 4 new HRS, secure permits, & develop HRS 8-11.

Attractive business model allowing up to 70% of equity investment to be redeployed within 2 years after leveraging the company with infrastructure debt.

Hydrogen is the only viable solution for trucks
to meet EU's emission targets





Heavy-duty road transport is a significant contributor to CO₂ emissions and hydrogen is the only long-term scalable solution to achieve reduction requirements.

THE URGENCY OF ZERO-EMISSION TRANSPORTATION

2030 is approaching fast—scalable zero-emission solutions must be deployed now to meet EU climate targets

With road transport accounting for **~20% of the EU's CO₂ emissions**, urgent action is needed to mitigate environmental harm. Despite making up less than 2% of vehicles on the road, **trucks contribute a staggering 25% of these emissions!**

In response, the EU have major targets for 2030 and mandates net-zero emissions for transport by 2050.

By 2030
zero-emission trucks
80,000

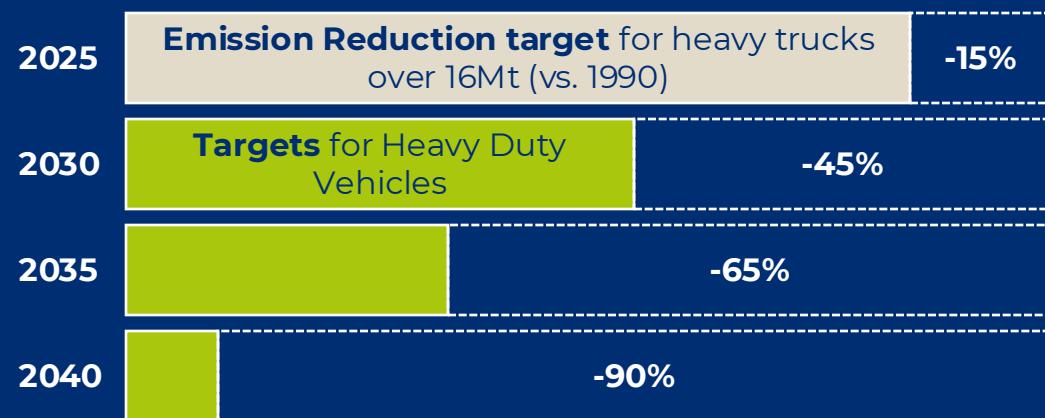


25% (!) of CO₂ transport emission

zero-emission cars and light-duty vehicles
30,000,000



Immediate action needed to meet the European Green Deal Targets — sustainable and reliable energy solutions must scale now. **Hydrogen is the only viable solution for trucks.**



The background of the slide features a dark blue gradient with numerous white and light blue spherical bubbles of varying sizes. Some bubbles overlap, creating a sense of depth and texture.

The heavy-duty transportation industry has committed itself to Hydrogen as the core solution.

OEMs have launched a multitude of new vehicles, with growing uptake from logistics companies, further supported by EU policies and regulations.

Battery-Electric Can't Meet Heavy Transport Needs: Hydrogen Infrastructure is the Solution

Climate urgency demands solutions beyond just battery-electric vehicles. Hydrogen is the only viable alternative for medium-and-heavy transport. With the technology ready—scaling hydrogen infrastructure is the next step.

Refuelling time



H₂ The Only Viable Solution for Zero-Emission Trucks

10–20 minutes → Fast refuelling
(similar to diesel).

Range



500–1,000 km per fill-up → Long range & high payload, no compromises on transport efficiency)

Grid Congestion



Grid Congestion-Free → Avoids grid limitations & infrastructure bottlenecks.

EV Limitations for Trucks

1.5–10 hours depending on size & type → unacceptable downtime for logistics.

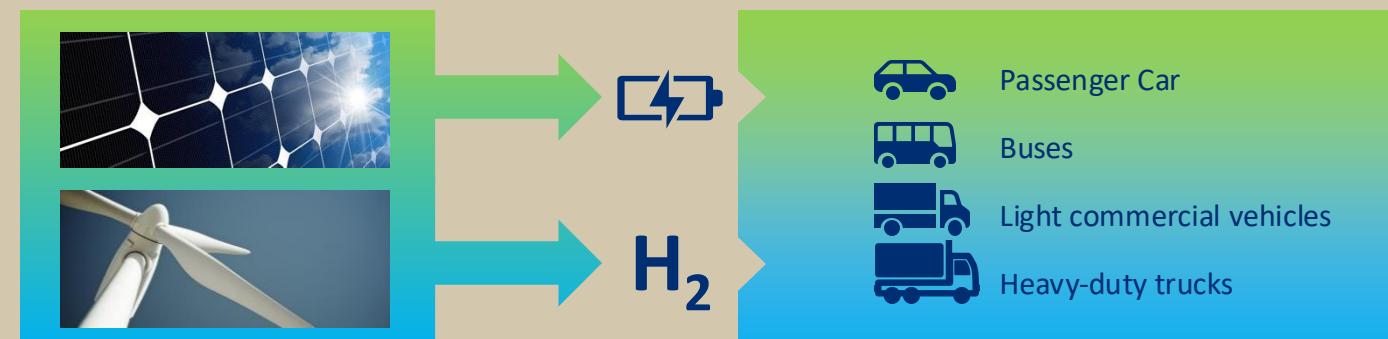
200–500 km per charge → short range, not viable for long-haul transport.

Severe grid congestion (net congestion) → the grid cannot support large-scale truck electrification.

Even if battery-electric drivetrains improve, grid congestion and infrastructure limits remain a fundamental barrier.

Passenger cars, and buses in town will be mostly EV.

However, Hydrogen is the only long-term scalable solution for heavy-duty transport.



2

The Market Opportunity is Now and Real



HYDROGEN INFRASTRUCTURE EXPANSION POWERED BY EU REGULATIONS

2030 Regulations mandate a European hydrogen refuelling network —scaling infrastructure and accelerating adoption.

European Green Deal: A Regulation-Driven Transition

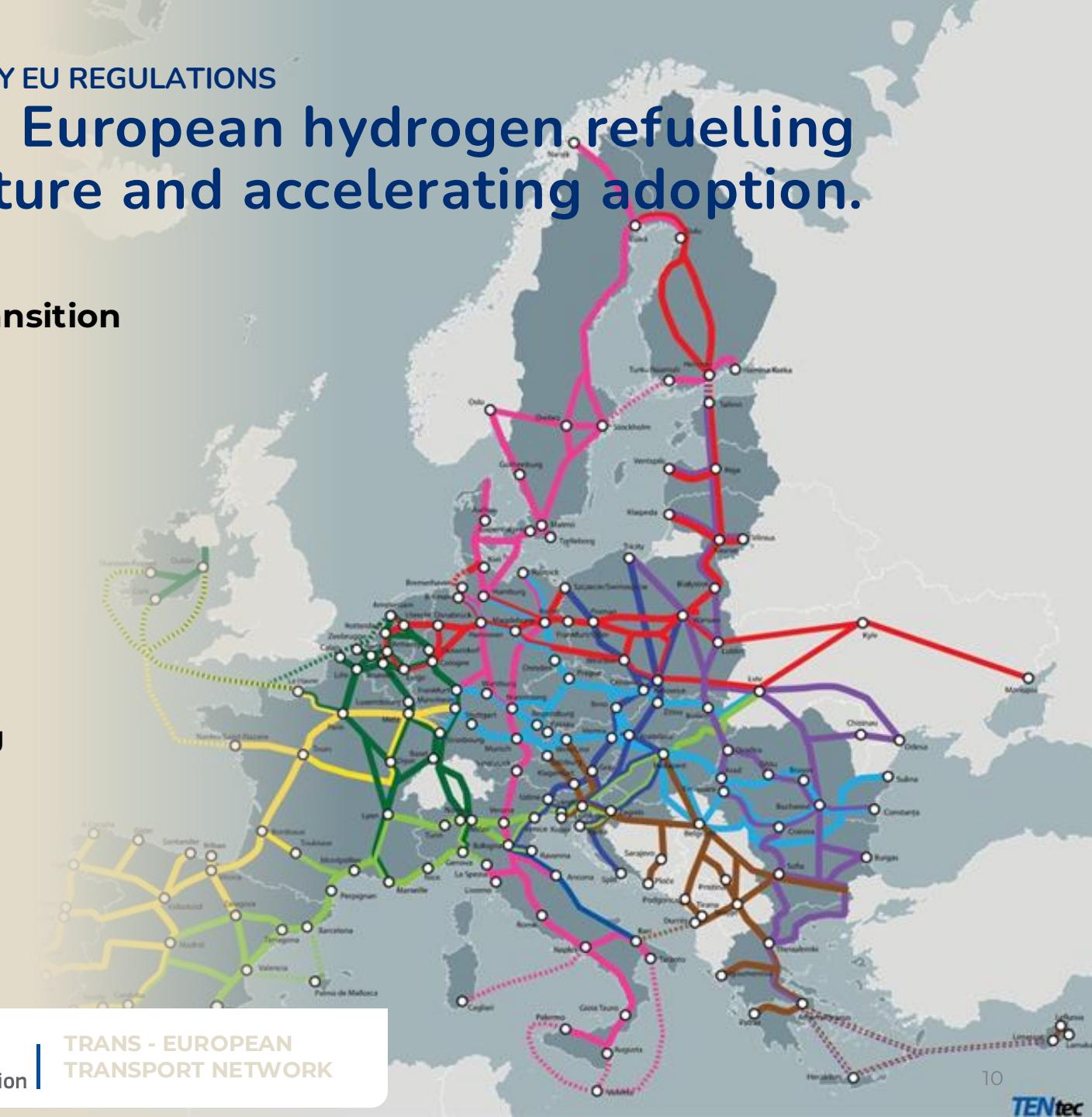
AFIR (Alternative Fuels Infrastructure Regulation)

regulations **require hydrogen refuelling infrastructure by 2030:**

- **Urban Nodes:** Hydrogen stations in all major cities.
- **Highways:** Stations every 200 km along TEN-T corridors.

The Connecting Europe Facility (CEF) **provides funding to fast-track infrastructure development:**

- Dedicated funding to support this rollout.
- Addresses critical gaps, ensuring a seamless hydrogen refuelling network.



TRANS-EUROPEAN
TRANSPORT NETWORK

A Multi-Billion-Euro Refuelling Opportunity, with H₂ Truck-ownership on the rise, Supported by EU subsidies

Legislation fuels the transition, while subsidies accelerate adoption.

With H₂ truck demand rising, OEMs engaged, and fleets transitioning, the opportunity is now—HRS is a multi-billion-euro market in the making.

H₂ mobility is scaling rapidly, **with 32% annual growth expected until 2032**—with rising adoption of hydrogen trucks and the growing demand for refuelling infrastructure.

EU targets for 2030 in Europe for trucks¹



€ 9.96B refuelling demand
zero-emission trucks

Hydrogen-powered trucks projected by 2030 in the Netherlands²



€ 325M refuelling demand
medium- and heavy-duty H₂ trucks

Source: 1. 029, European Commission, 2021, 2. Derivative of SWM

Fundamental market demand - H₂ powered trucks are already on the road

- OEMs have launched H₂ trucks and additional OEMS are launching in 2025.
- Diesel-to-H₂ conversion technologies are mature and available to convert existing trucks.



Mercedes-Benz



The perfect market to grow from Champion in H2 Mobility: The Netherlands

Dutch policies and incentives are accelerating zero-emission infrastructure, creating a prime market for hydrogen refuelling stations making it an optimal place to grow from.

1. Strong Policy Push for Zero-Emission Transport

Zero-Emission Zones by 2025

- 14 cities (e.g., Rotterdam, Amersfoort, and Nijmegen) require inner-city deliveries to be zero-emission.

Fossil-Free Infrastructure Mandates

- Government tenders require fossil-free solutions, driving demand for hydrogen fleets in heavy transport.



2. Economic Incentives Driving Hydrogen Adoption

Sales Tax (BPM) Exemptions (2025)

- Fossil-fuel light commercial vehicles face **35-42% price increases**, while BEVs and hydrogen-powered vehicles remain tax-free.

Truck Toll Discounts (2026)

- **81% toll discount** for zero-emission heavy-duty vehicles, significantly reducing operational costs.

3. Subsidy Support for Hydrogen Infrastructure

€200M Subsidy Hydrogen in Mobility (SWiM)

- Funding for hydrogen vehicles & stations, making hydrogen competitive with BEVs in investment costs.

Regulatory momentum
+ financial incentives

= a clear path for scaling hydrogen infrastructure

3



Fountain Fuel Provides the Highly Reliable H₂ Refuelling Network that Transporters Need Now



Clients need a reliable H₂ refuelling network, driven by the HRS uptime and a faultless handshake between station and vehicle.



Fountain Fuel has the highest uptime in Europe (>99%) has developed the best-in-class station to vehicle refuelling software communication.

FOUNTAIN FUEL IS LIVE AND READY TO SCALE

Ready to Scale a Quality HRS Network from The Netherlands, fuelled by Extensive Research and Experience

3 cutting-edge HRS operational by 2025 in prime locations, with strategic partnerships in place.

3 High-quality hydrogen refuelling stations operational by 2025 in key locations, with up to 2,000 kg/day capacity

Capturing **30% of the Dutch market**

Active since 2020, deploying H₂ refuelling stations for transport since 2023





FOUNTAIN FUEL IS LIVE AND READY TO SCALE Extensive Research, Experience and Partnerships

Proven concept with substantial in-house knowledge experience, and strategic partnerships in place.

Team Ready to Scale the HRS network with Proven Concept

- Fountain Fuel extensively tested and improved its HRS solution for 2 years in the real world.
- Scalable platform & experienced team with substantial expertise in operations, technology, project execution, permitting and subsidies.
- Expanding to 25+ stations by 2030 with recurring revenues growing to €126M, extending into Belgium, Germany, and beyond following client routes along the TEN-T corridors.

Key Strategic Partnerships

- Trusted partner for leading H2 infrastructure providers (e.g. Linde), fleet operators, OEMs (e.g. Stellantis, MAN, Hyundai, Toyota) & government agencies.

Operational Excellence

- Unrivalled software communication between HRS and vehicles, resulting in high station availability (>99% uptime) ensures customer satisfaction and reliability, making Fountain Fuel the preferred choice over other parties.



Fountain Fuel Safety, Quality & Reliability at Every Station

Designed for excellence—delivering safe, highest-quality of technology and always-available hydrogen refuelling.

UNRIVALLED:

Safety

Fountain Fuel takes safety as a key performance indicator and complies with all regulations.

- Key safety measures:
 - H₂ gas, temperature, pressure, and seismic sensors halt hydrogen flow if malfunctions occur.
 - Regular leakage checks during refuelling to ensure infrastructure integrity.
 - ATEX certified or supervised staff at the station.
 - Stations auto-activate safe mode to isolate components during potential hazards.

Quality

Maintaining top-quality stations with regular tests and secure H₂ delivery.

- H₂ purity ensures smooth FCEV operation.
- Maintenance protocols ensure infrastructure is cleaned with nitrogen and H₂ before use.
- Regular sampling and certified lab analysis of dispenser nozzles ensure compliance.
- H₂ gas delivered by tube trailers, with professional supply contracts: Linde Benelux & Westfalen. Future options:
 - On-site green H₂ production (Fountain Fuel/partner) at two suited locations.
 - Liquid H₂ delivery (>3000kg/day) via pipelines, leveraging existing Dutch infrastructure.

Availability

Ensuring that the stations have the highest availability in Europe.

- >99% availability at 350 bar/700 bar dispenser.
- Built-in redundancy for critical components like compressors and dispensers.
- 24/7 remote monitoring and service team for immediate support.
- Periodic reviews of refuelling sessions to identify and resolve anomalies proactively.

Securing Green Hydrogen at Scale —Today and for the Future

Fountain Fuel ensures access to cost-competitive, green hydrogen through a diversified and future-proof sourcing strategy.

Three Secure Sources of **Green Hydrogen**

1. Large-Scale Domestic Production

- Sourced from Dutch producers powered primarily by **offshore wind**, which is scaling rapidly (targeting 21 GW by 2030).
- Netherlands' aims of 4 GW of green H₂ capacity by 2030.
- **Long-term contracts under negotiation to ensure supply and price stability.**

2. Large-Scale Imports from Renewable Hubs

- Sourcing from regions with abundant **solar, wind, or hydro energy**, such as Oman (Produce >1M tonnes of green H₂ annually by 2030), Spain (12 GW of green H₂ by 2030) and Brazil. The ports in the Netherlands actively explores to facilitate H₂ imports.
- Focus on stable, diversified supply and price-competitive import strategies.

3. On-Site & Near-Site Local Production

- Directly connected to solar and wind, reducing electricity and transport costs.
- Avoids grid congestion and high delivery costs via tube trailers.



Looking Ahead

To meet growing demand for the next phase of stations (11,170 tons/year), Fountain Fuel will secure green hydrogen through a blend of these sources, ensuring affordable, reliable, and scalable supply —even as volumes grow.



fountain fuel

OEMs see Fountain Fuel as a strong partner for upscaling hydrogen mobility

MAN



HYUNDAI



STELLANTIS



Mercedes-Benz

zepp.solutions



TOYOTA

E-LIONS H₂

VDL
BUS & COACH

Partnerships & direct connections with all major manufacturers of hydrogen vehicles:

- Successfully worked together with Stellantis Group, MAN, Hyundai (Truck), Hyundai (Cars), Toyota, E-Lions and Zepp Solutions for the sales of their vehicles as well as various other initiatives.

Hydrogen Vehicle Production:

- OEMs like Stellantis and MAN (trucks) have begun serial production.
- Fountain Fuel stations tested and tuned for seamless compatibility with these vehicles.



The MAN hTGX truck refuelling at Fountain Fuel, the Toyota-VDL truck refuelling at Fountain Fuel, & a truck operator using Fountain Fuel's dispenser.

OEM-Backed Growth

E-Lions, Hyundai & Stellantis, Partners with Fountain Fuel to Secure Hydrogen Infrastructure for its H₂ Vehicles



"The rollout of Fountain Fuel stations with proven quality, reliability, and capacity, is essential for E-Lions, and its customers and partners like VDL and Toyota Motor Europe. The availability of a high-quality refuelling network, like Fountain Fuel' is a crucial factor in justifying production scale-up."

Leon Jansen – CEO E-Lions



"The deep knowledge of customer-needs, integration with subsidy-programs like SWIM and proven reliable HRS-technique on premium locations for our end-users, provides us the confidence to start roll-out and cooperation with Fountain Fuel"

Beat Hirschi - CEO Hyundai Motors Europe



"The presence of reliable Fountain Fuel stations nearby zero emission zones, provide sales opportunities, while a lot of customers deal with issues like grid congestion, range and payload"

Dennis Lekkerkerker - Regional manager LCV



"The team & stations of Fountain Fuel have the quality, capacity & reliability that is required to justify the cooperation, production and purchase of hydrogen powered vehicles in the NL. In 2024 the output through SWIM exceeded our expectations, so that we look forward with confidence towards the upcoming SWIM-tenders in cooperation".

**Wouter Engelbertink
Managing Director MAN**

COMPETITIVE LANDSCAPE

Fountain Fuel outperforms competitors and is the preferred choice of the transportation sector

							
Positioning	3 HRS (2025)	3 HRS in NL, incl. Electrolyser, also active in Biofuels	2 HRS in NL, producer of clean energy, producer of H2-powered vehicles	Alternative Fuel Provider, 3 HRS in NL	90 HRS in DE & AT	6 HRS in BE & NL, knowledge hub	9 HRS in NL, branded with TotalEnergies
Partners	Doral, Linde	H2GO: covenant with governments, knowledge institutes, and companies.	Gasunie, Green Planet	N/A	Air Liquide, Daimler, OMV, Linde, Shell, TotalEnergies	Total	Air Liquide & TotalEnergies
Strategic direction	Strategic alliance	Horizontal expansion, strategic alliance	Forward vertical integration	Forward vertical integration	Strategic alliance	Strategic alliance	JV/Strategic alliance

Hydrogen Excellence: The Competitive Edge That Sets Us Apart

No fossil ties, best-in-class infrastructure, and a brand trusted by OEMs and fleet owners.

Best-in-Class Reliability & Equipment

– Pushing suppliers for quality, cost efficiency, and >99% station uptime.

Scalable Infrastructure – 350/700 bar refuelling with large-capacity stations up to 2,000 kg/day designed to accommodate up to 3,000 kg/day.

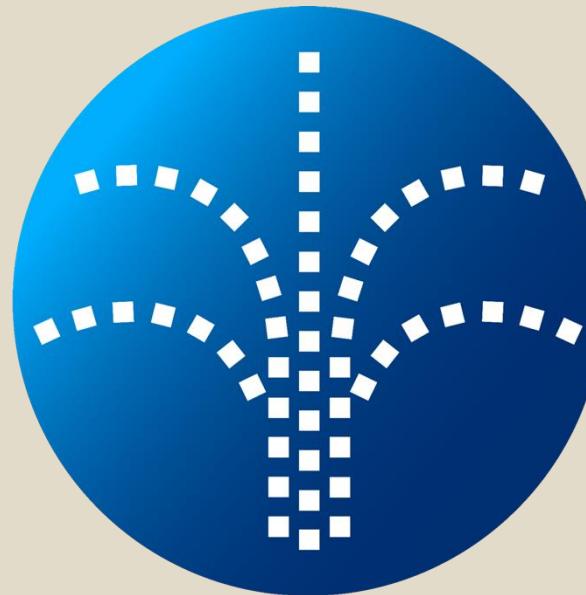
End-to-End Hydrogen Expertise – No reliance on EPC contractors; HRS in-house knowledge & energy hubs.

Unrivalled software communication – between HRS and vehicles, resulting in high stability.

Zero Fossil Dependency – No assets in oil, gas, or fossil fuels.

Proven concept & Prime Locations –

Stations at triple-A sites along highways, transport corridors, and mobility hubs.



Large Fleet Owner Network –

Consortium of 30+ logistics firms; €8.25M subsidy secured for 67 H2 vehicles in 2024.

Take-or-Pay Contracts Secured –

Signed agreements with logistics companies for long-term demand, minimize risk & cash burn.

Strong Brand Recognition – trusted name, USP towards customers and for land purchase & permit acquisition.

Strategic Government Ties – Direct connections at all local, regional & European level; secured CEF & ELENA subsidies for expansion.

Market Intelligence & Competitive Purchasing – Leveraging EU procurement for top-tier hydrogen supply deals. Already purchasing contracts for 2025 & 2026.

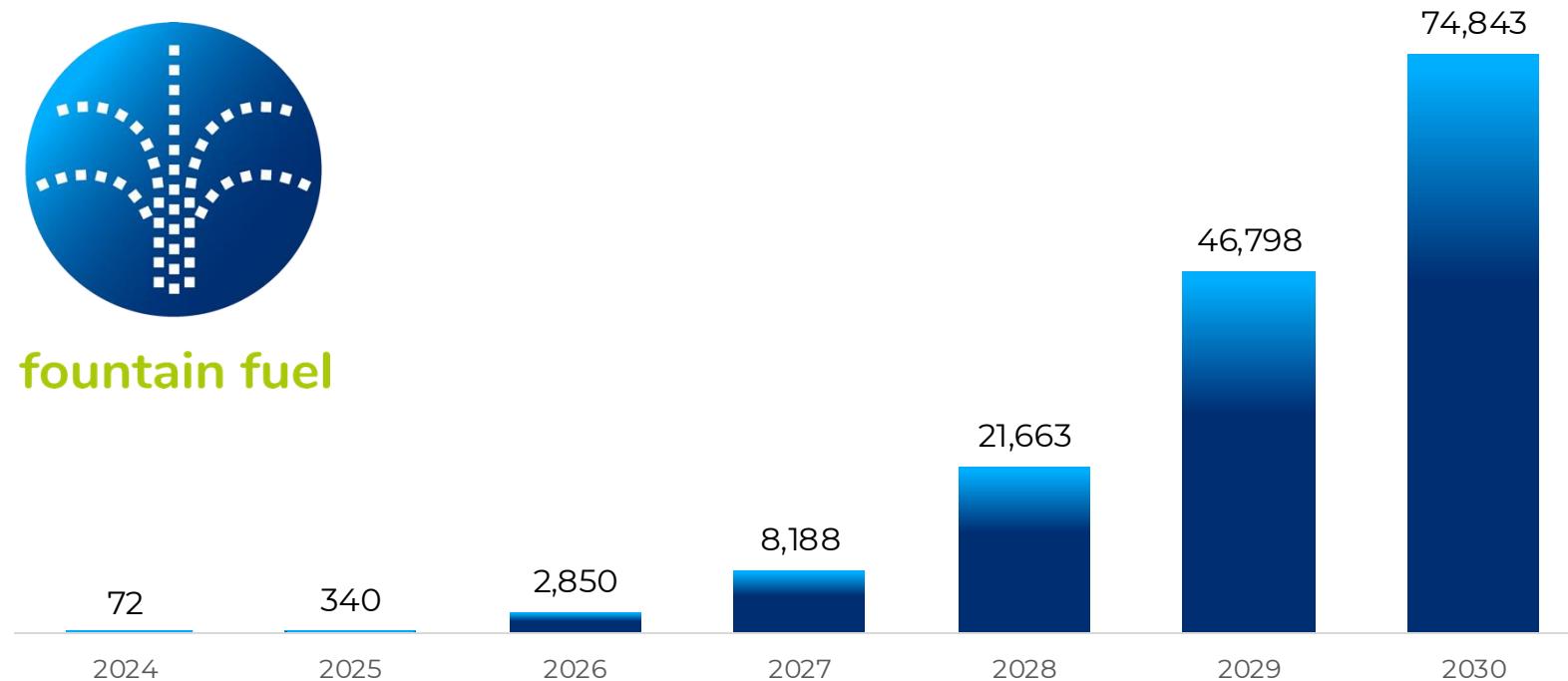
OEM Partnerships – Successfully worked with Stellantis Group, MAN, Hyundai, Toyota & more.

Fountain Fuel enables a significant reduction of CO₂ emissions

Total CO₂ Reduction Potential with Fountain Fuels HRS (tons)



fountain fuel



An H₂ truck is **more efficient** than a diesel truck → Requiring less fuel.

Using H₂ instead of diesel **eliminates CO₂ emissions**.

Fountain Fuel expects to reduce 74.843 tons of CO₂ by 2030.

Contributing to the United Nations Sustainable Development Goals

7 AFFORDABLE AND CLEAN ENERGY



We provide **zero-emission fuels to drive the future of mobility**. In 2024 alone, we have delivered over 11-ton kg of zero-emission hydrogen, helping to reduce carbon footprints and accelerate the transition to clean energy.

We are continuously enhancing resource efficiency at our stations, optimizing operations with the most advanced software solutions. Additionally, we actively seek opportunities to generate renewable electricity at our own sites, further strengthening our commitment to sustainability and innovation.

11 SUSTAINABLE CITIES AND COMMUNITIES



We are proud to offer a solution that complements traditional electric vehicle charging by **enabling the implementation of zero-emission zones** in major cities. By reducing pollution and promoting cleaner air, our innovation helps create healthier urban environments, **contributing to more sustainable and liveable communities**. Through our efforts, we aim to empower cities to take bold steps toward reducing their carbon footprint and improving the well-being of their residents.

9 INDUSTRY, INNOVATION AND INFRASTRUCTURE



At the heart of our mission is a commitment to **advancing sustainable industries through innovation and cutting-edge infrastructure**. We leverage state-of-the-art equipment and, in close collaboration with our trusted suppliers, actively search for and develop new software solutions to **make hydrogen more accessible and efficient for all**.

13 CLIMATE ACTION



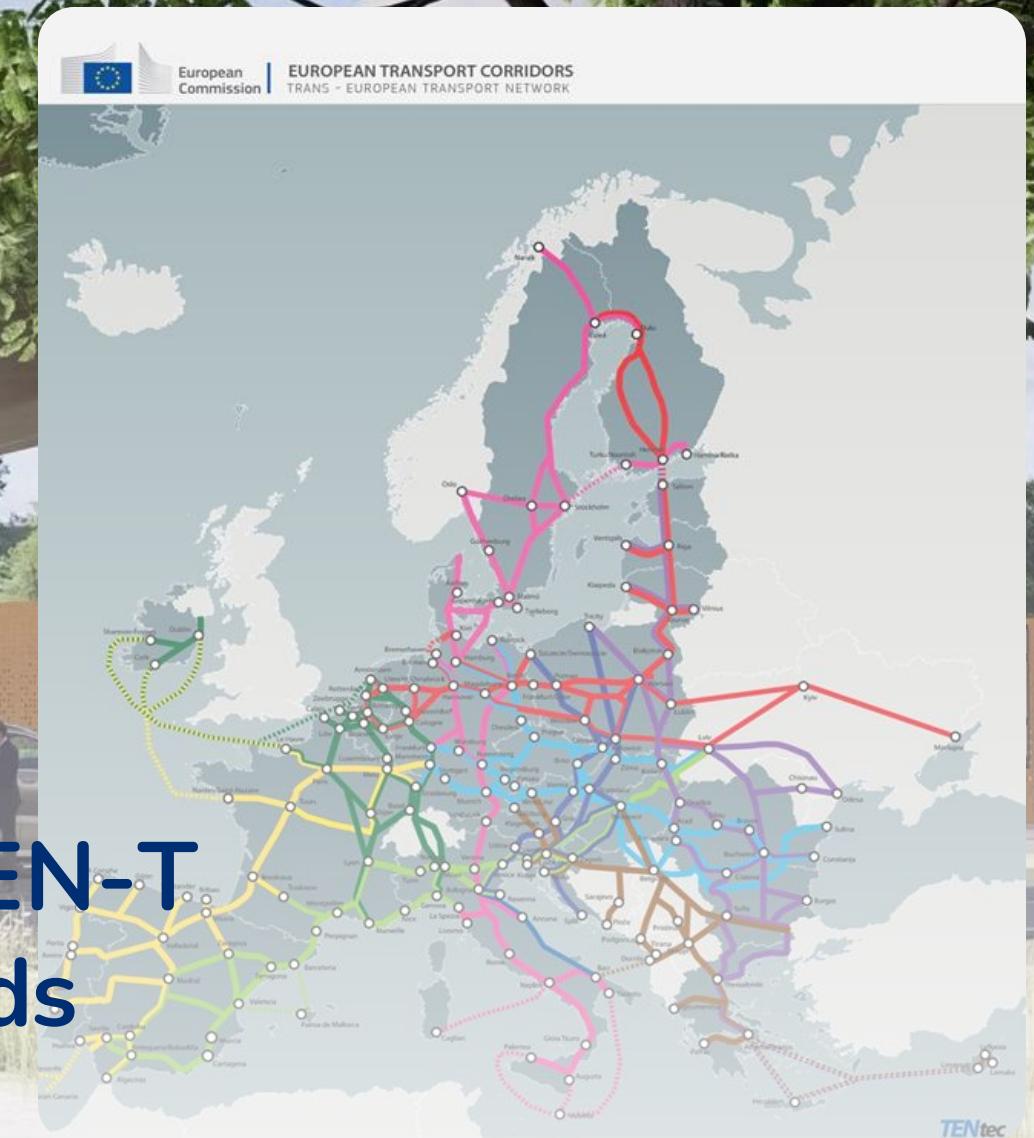
By building our first hydrogen station, demonstrating that transitioning to zero-emission solutions powered by hydrogen is not only possible but practical. This milestone proves that a hydrogen-based, emission-free future is within reach. Our commitment to climate action drives us to continue **developing innovative hydrogen solutions that reduce emissions, support cleaner energy alternatives**. We also **contribute to awareness-raising and education around climate action**.

4



Expansion Strategy:

**Network Expansion across TEN-T
network from The Netherlands
following client routes**





With its high-quality offering, Fountain Fuel is expected to grow its market share to 20% in each key market.

SCALING HRS NETWORK, FUELLED BY EXPERIENCE, PARTNERSHIPS, AND INNOVATION.

Strategic Expansion Plan: Creating a High-Quality HRS Network across TEN-T Corridors



Strategy

- **Aligned with EU 2030 goals** → Building an HRS network along key TEN-T corridors, recognized by CINEA & EIB.
- **Supporting international transporters** → Expansion follows national policies, subsidies, and OEM developments.
- **Client-driven growth** → Scaling to **25+ stations by 2030**, expanding from the Netherlands into Belgium, Germany, and beyond along key logistics routes.

Moonshot

Facilitate transporters with a high-quality HRS's network , positioning Fountain Fuel as a key player along the TEN-T corridors to meet their clients needs.

ESTABLISHING A ROBUST FOUNDATION IN THE NETHERLANDS AS A LAUNCHPAD FOR INTERNATIONAL GROWTH

Phase 1: Establishing a Strong Base Along TEN-T Corridors in the Netherlands (2025-2027)

Designed for excellence—delivering safe, highest-quality of technology and always-available hydrogen refuelling.

Maximizing government incentives—leveraging subsidies and policies to rapidly scale the network.

Optimal Starting Point

The Netherlands serves as the ideal launchpad:

- Leading logistical hub in Europe
- Strong subsidies & strict fossil fuel regulations
- OEMs favouring established networks (e.g., MAN, Toyota, and Hyundai)

Client Demand

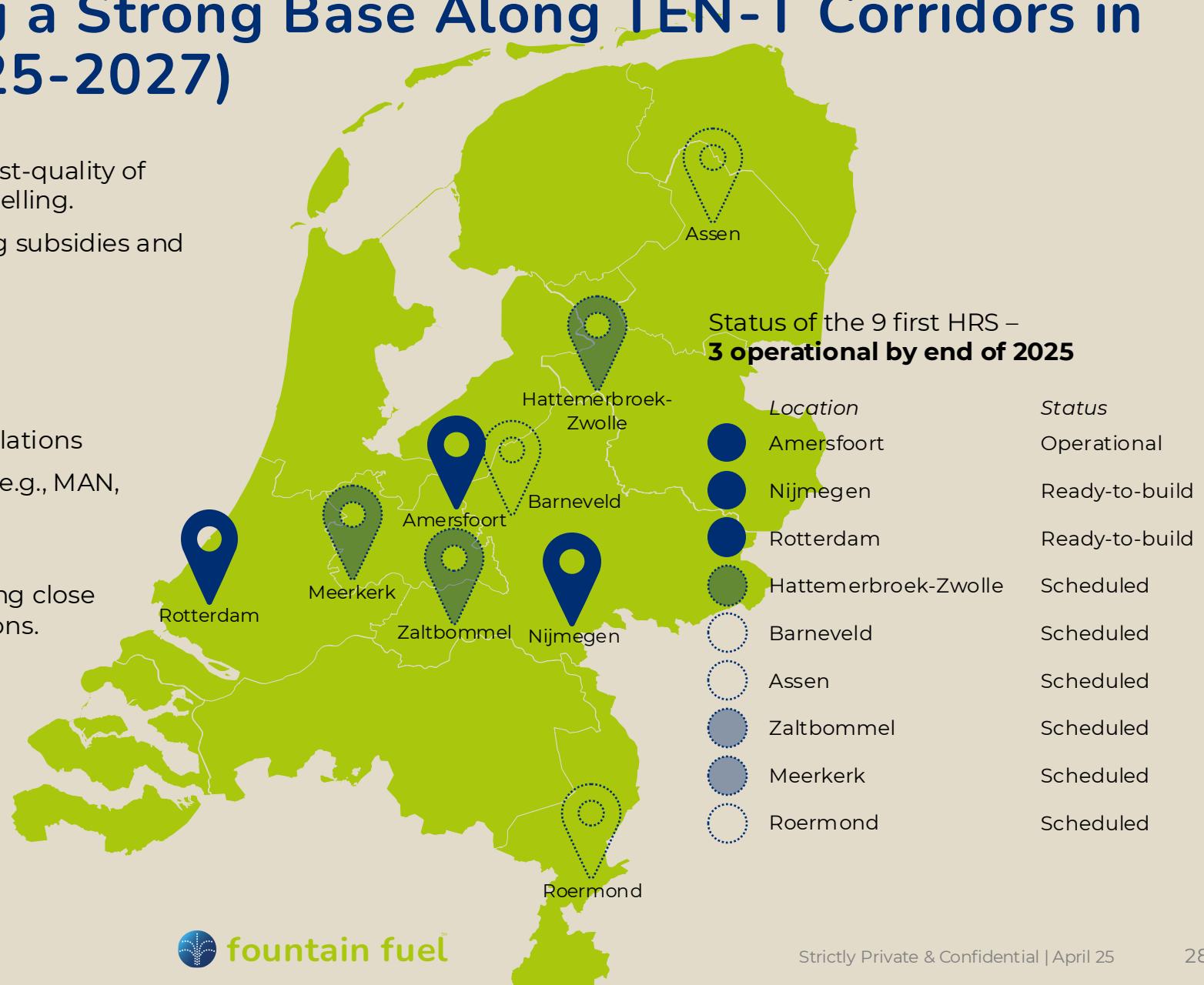
Strong local demand drives initial focus, ensuring close alignment with customer needs and expectations.

Scalable Infrastructure

HRS are designed to seamlessly integrate into the wider European TEN-T network.

Milestone Achievement:

First station opened in Amersfoort (2023), covering 4000m² with up to 2000KG/day capacity, making it the Netherlands' largest.



Phase 2: Expansion into Belgium & Germany (2026-2028)

FF's consistent focus on the TEN-T core network from the Netherlands outward, ensures:

- eligibility for European subsidies, securing financial support for station deployment.
- much needed service for long-haul truck clients. Clients are already requesting stations 800 km from the Netherlands.
- **Belgium:** Growing grid congestion will create synergies with the Dutch network, electrolysis projects, and partnerships.
- **Germany:** Government-backed HRS scaling, high MAUT taxes improving TCO, and tax advantages lowering H₂ prices. The stations, currently present, are unsuitable for long haul trucks.

Leveraging expertise in EU legislation and subsidies to optimize expansion and secure funding.



Phase 3: Continue Scaling Across Core TEN-T Corridors (2028-2030)

Expanding across Europe, aligning station placement with client logistics to maximize adoption.

Connecting the Dots

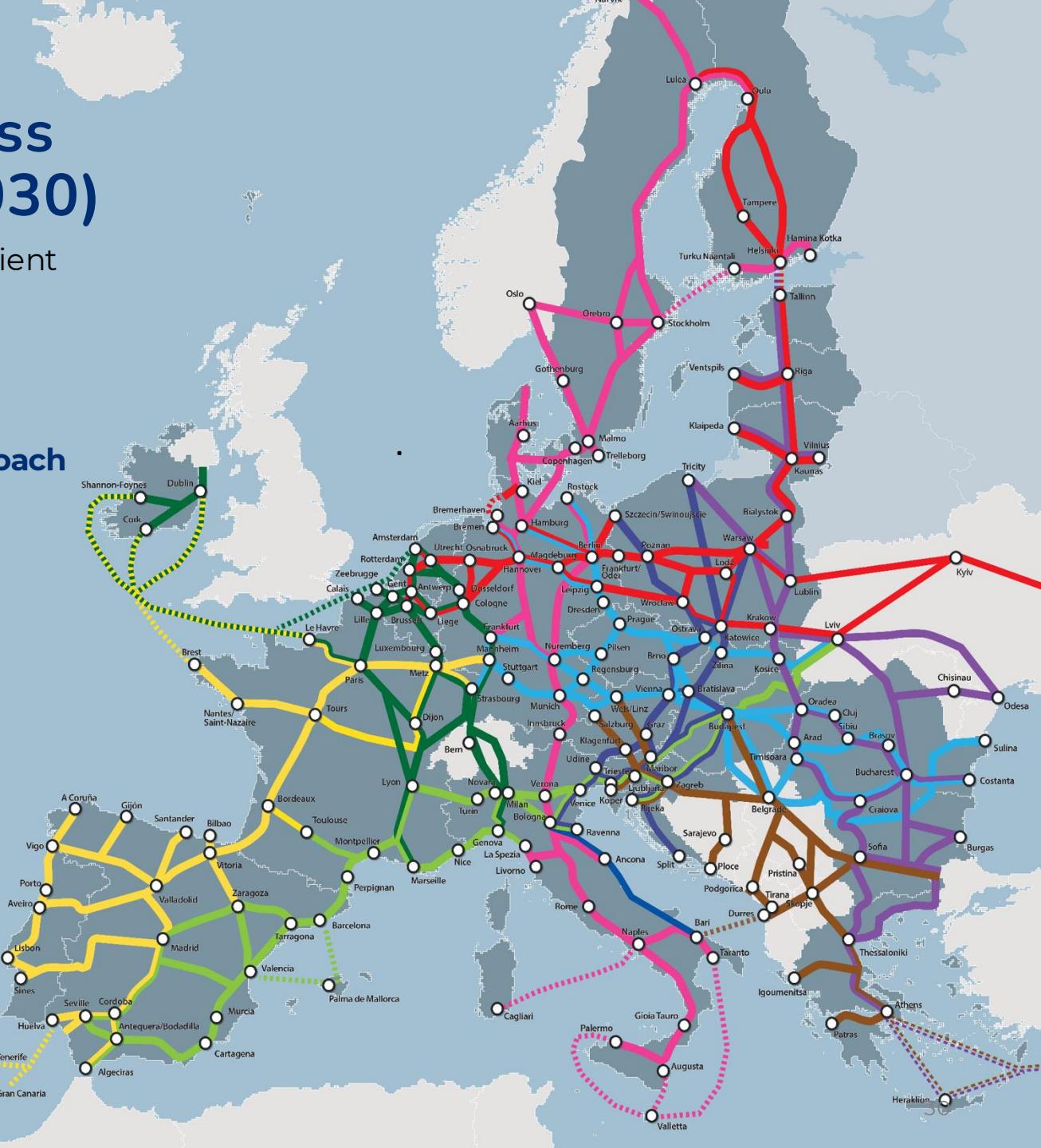
Expanding the network to ensure stations are strategically located along key TEN-T corridors across Europe (e.g., Scandinavia, France, Spain & Portugal).

Client-Centric Approach

Placement of stations
supports FF's client
group operations
and ensures
alignment with their
logistical needs.

Achieving Market Penetration

Ensuring the network supports clients by reaching their operational needs



5

**Strong Team with
ability to scale-up**



A qualified, dedicated and experienced team. We are not ‘just’ project developers, but we combine business development, project development, design and exploitation of the stations. This way, we create a flexible and scalable model.

Strong dedicated & educated team

Steef Severijn

Co-founder & CEO



- Steef understands the ‘language’ of lawyers, developers, and especially governments. As a result, he accelerates procedures related to land acquisition and securing complex permits—far faster than the average.
- Backed by 15+ years of experience leading large-scale infrastructure projects (>€50 million).

Stephan Bredewold

Co-founder & CCO



- Stephan has transformed Fountain Fuel into a prominent and visible brand. The Ministry of Economic Affairs recognized it as a flagship initiative in the hydrogen economy. Its patented station design® and frequent international media coverage further reinforce its strong visibility.

David Pianelli

Chief Operations Officer (COO)



- David uses his expertise and in-depth knowledge to ensure that suppliers not only deliver competitive prices but also provide the highest-performing stations in the Netherlands and beyond.
- With 15+ years of experience in petrochemical, energy, and automotive industries.

Beer Kwanten

Head of Business Development



- Beer recognizes the needs of logistics entrepreneurs and ‘translates’ them into clear, actionable advice. Thanks to this, Fountain Fuel has become an established brand and currently holds the largest share of hydrogen vehicles in the Netherlands.

Justin van Schooneveld

Head of Business Operations



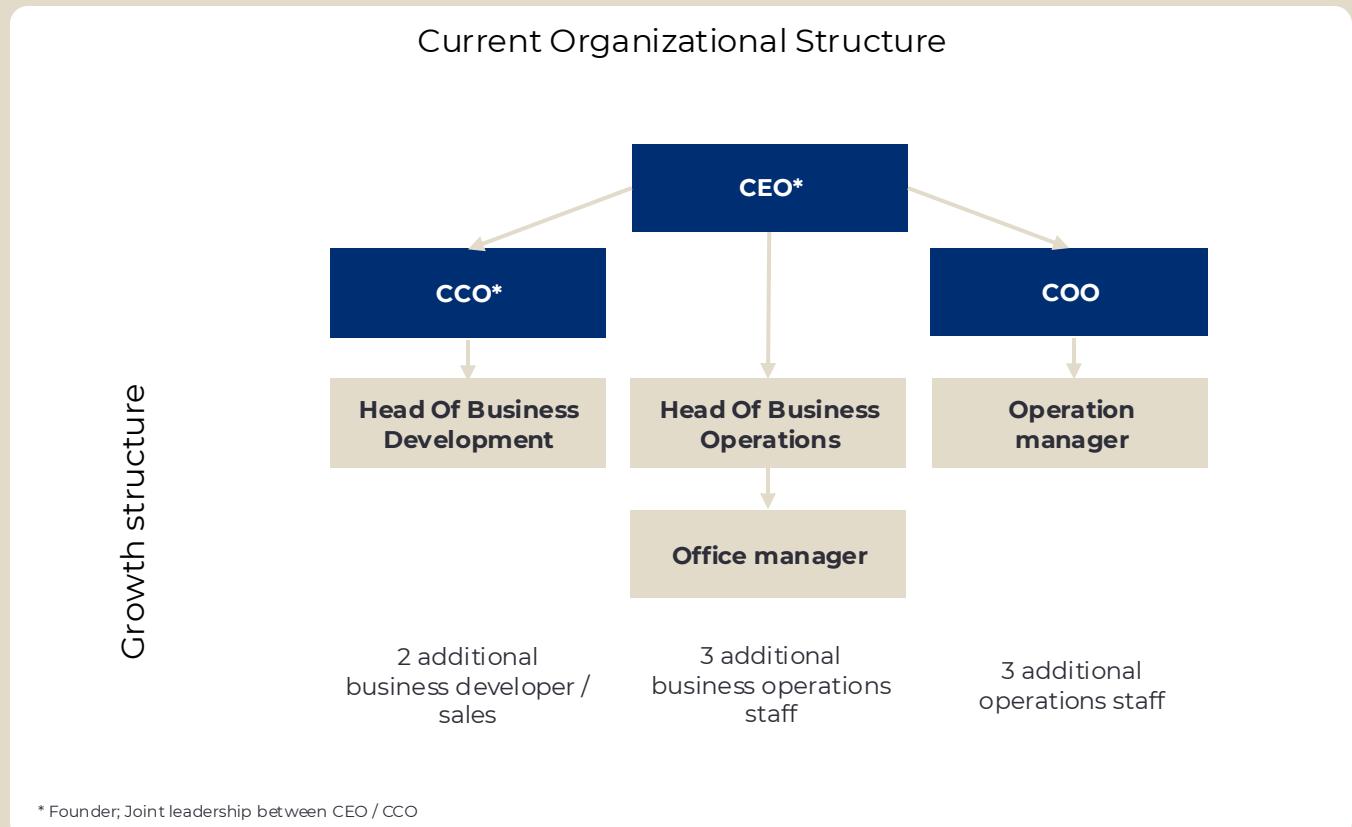
- Justin ensures swift and flawless IFRS processes and annual reporting, working closely with controllers and accountants. He advises the board, develops business models, and manages financial dashboards, with a strong track record in accountability, legal documentation, and quality.

LEAN & SCALABLE ORGANIZATION BUILT FOR GROWTH

Fountain Fuel's efficient team structure enables seamless expansion with minimal hires

Scaling the Team in Line with Growth

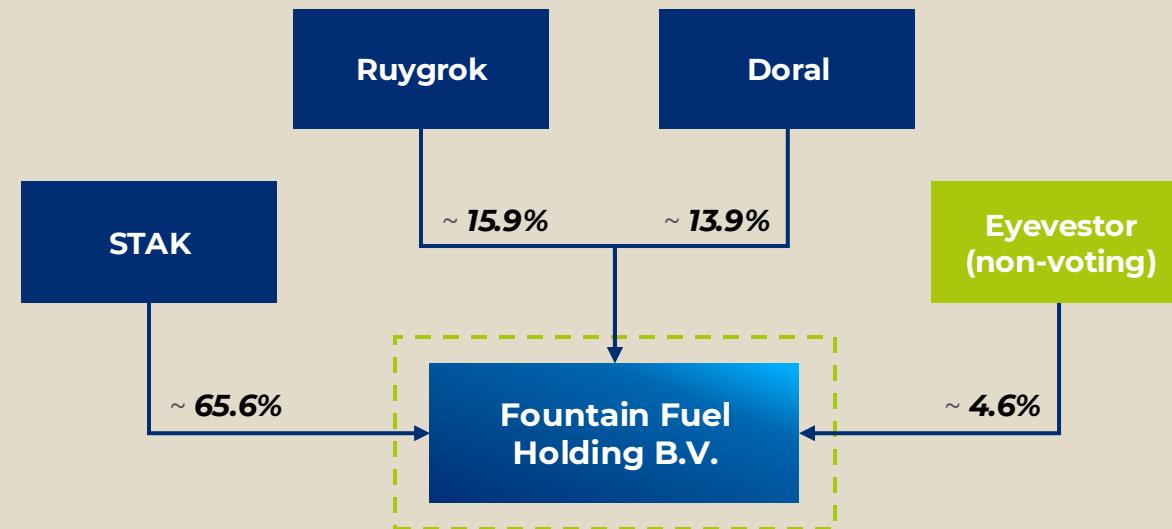
- **Agile Scaling:** The current team can operate and expand stations efficiently, requiring only gradual staff increases.
- **Strategic Growth:** Hiring will align with network expansion, ensuring operational efficiency while keeping overhead low.
- Projected Full-Time Employees
 - **2025:** 8
 - **2026:** 9
 - **2027:** 10.75
 - **2028:** 12.5
 - **2029:** 13.5
 - **2030:** 15



Fountain Fuels Current Cap Table Consists of Strong Shareholder Support

1. STAK holders (including the founders; with their own articles of association)*
2. BV Ruygrok - (non-strategic; investment in project development and real estate)
3. Doral Hydrogen Europe, see <https://doral-energy.com/en/>.

Current Cap Table**



*STAK (Stichting Administratiekantoor, is a legal entity often used in employee participation. The main purpose of a STAK is to separate the economic rights (such as dividends) from the legal rights (such as voting rights) of shares in a company.

** There is in total 3.463 Meuro in convertible loans which are expected to be converted by May 2025, this will bring the percentages to STAK 59,4%; BV Ruygrok; 12,8% Doral; 24,0% and Eyevestor: 3,7%.

6



Business Model

Achieving Positive Cash Flow Within
3 Years Supported by Subsidies and
Take-or-Pay Contracts

Business Model

Leveraging strategic partnerships, subsidies, and operational efficiency to minimize costs, ensuring de-risked and scalable growth in the hydrogen market. By focusing on trucks, targeting 11.170 ton Kg of hydrogen sales and €126M revenue by 2030

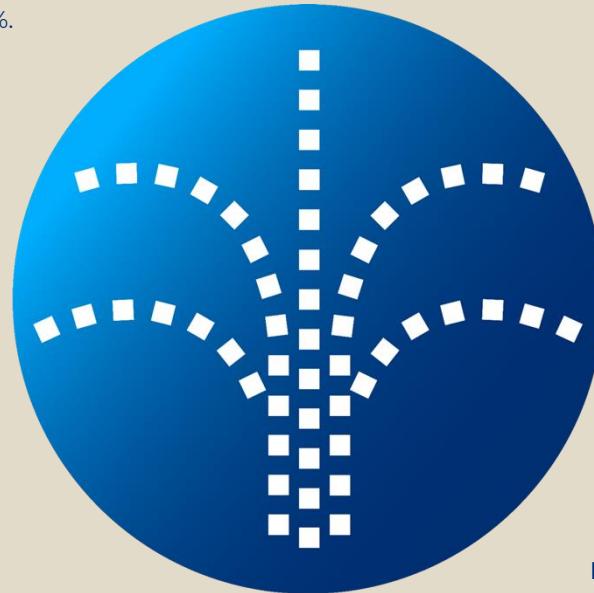
Key Resources – Distinctive Brand, Triple A locations, Land (€1M x station), Installations capacity: >2Ton H2 x day capacity, Installations availability: >99%.

Key Partners – Stellantis Group, MAN, Hyundai, Toyota & more.

Key Activities – Land acquisition & Permits Approval, CEF & SWiM subsidies, Design & Construction, Take-or-pay contracting, Maintain and expand HRS network

Costs - Procurement of Green hydrogen at a price of €6.99/kg reaching €5.99/kg by 2030, Transportation costs: €1/kg , reduced to €0.86/kg in 2030, by working with local production partners, Station Lean operations: average fixed costs 6% of turnover.

Value Proposition - Providing a network of reliable Green HRS for customers long-distance coverage needs, along the Ten-T corridors



Customer Relationship – SWiM consortia with logistics and transportation companies to boost H2 demand, Take-or-pay contracts to secure off-take

Customer Segment – Hydrogen Sales breakdown: 83% Trucks, 10% Vans, 7% Regional Busses and Cars

Channels – Customer needs Evaluation through SWiM consortia, HRS for distribution, Fuelcard system for automated purchases

Revenues -Expected 11.170 ton H2 sold by 2030 with €126M turnover, Take-or-pay contracts: minimum off-take of 15% of hydrogen sales over 4 years, Expected off-take: 14% first year; 23% second year; 57% in 2030.

CEF & SWiM subsidies cover up to 40% of CAPEX, where ERE subsidises hydrogen prices, ramping up the attractiveness of H₂

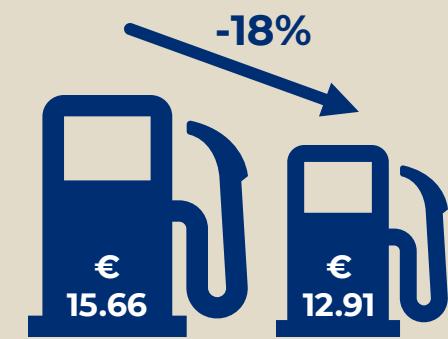
CEF & SWiM offset > €2.5M
CAPEX x station

SWiM guarantees off-take > 15%
of H₂ station capacity

ERE reduces H₂ refuelling price point
by 18%



Take-or-pay contractual obligation for subsidised vehicles



H₂ price reduction benefit for Transporters

Hydrogen is market competitive, with prices expected to decrease, following large-scale ramp up of production.

Production costs of green hydrogen are decreasing ...

- Gradual cost reduction expected due to increased production capacity and competitive markets.
- Projections for 2030 show costs aligning with fossil fuels:
 - **€2.19/kg H₂**^{*1}
 - **€3.00/kg H₂**^{*2}
 - **€3.6–5.8/kg H₂**^{*3}

... driven by large-scale green hydrogen projects that enhance efficiency ...

- **Shell's 200MW Electrolyser** in Rotterdam.
- **VoltH2's 25MW factory** in Vlissingen.
- **H2Ermes' 100MW factory** in Amsterdam.

... while local production reduces costs and ensuring supply chain control.

Local production through electrolyzers and battolyzers reduces transportation costs (~€1.50/kg H₂ in 2030)^{*4} and enhances supply chain control.

Current & Future Sales Prices of Green Hydrogen

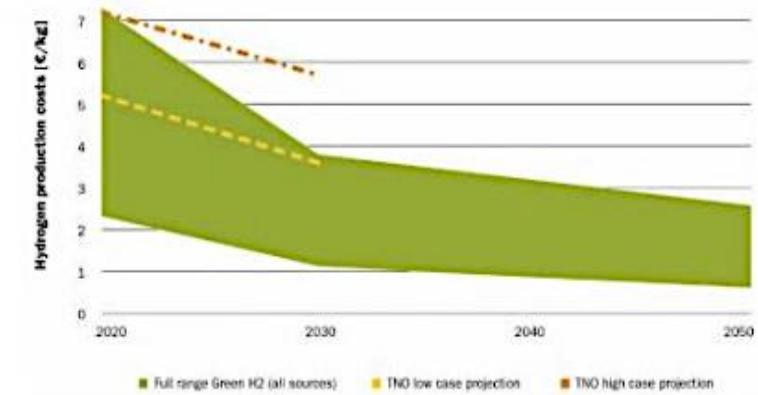


Figure. Comparison of expected production costs of green hydrogen until 2050. TNO-projection versus other reports. Fountain Fuel uses TNO-report as basis.

2023: Current price at Fountain Fuel stations: **€15.66/kg H₂** (excluding taxes).

2026: Sales price projected at **€13.66/kg H₂**, with a **30-40% gross margin** during the startup phase.

2029: Forecasted price: **€11.04/kg H₂**, reflecting reduced production costs and economies of scale.



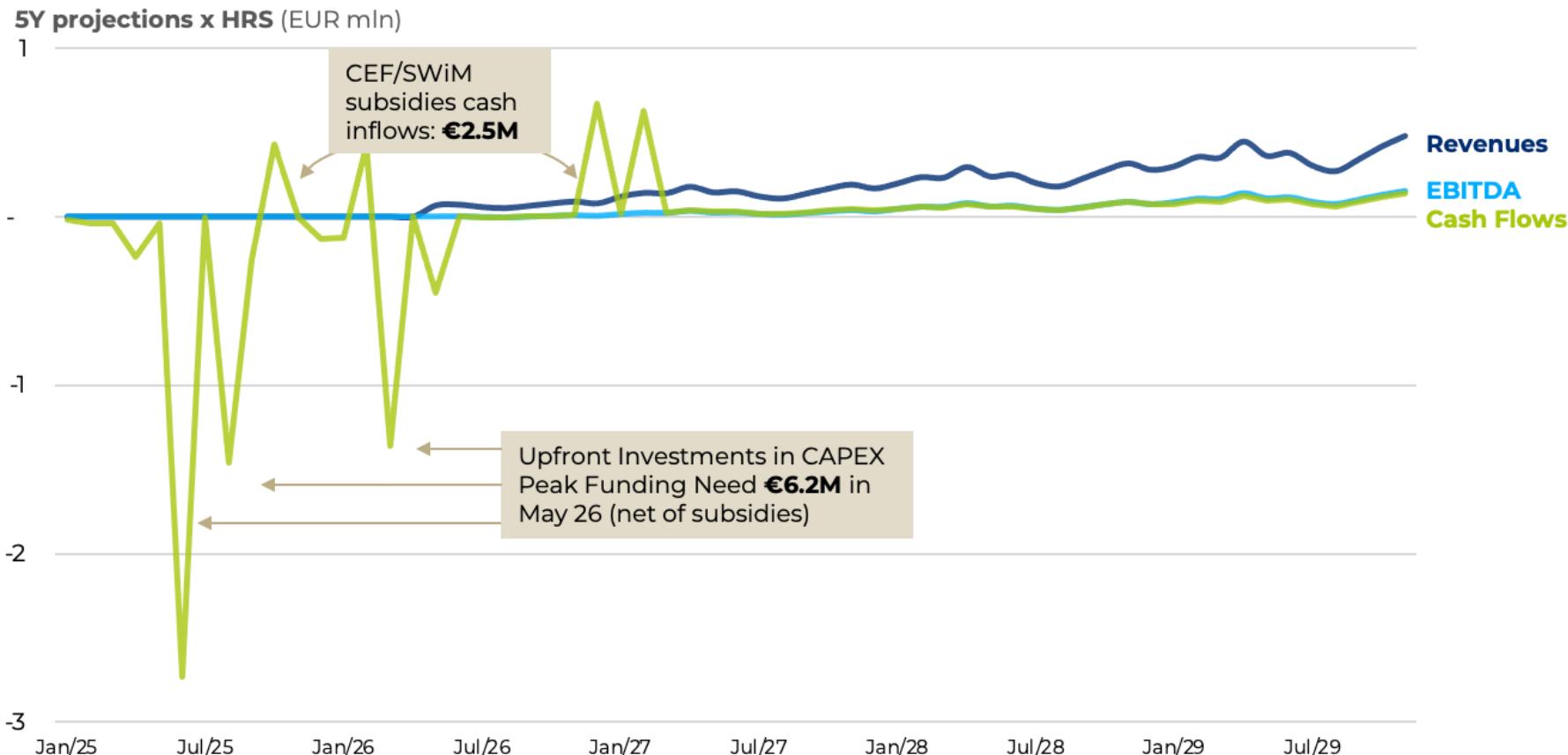
Financial Outlook

Accelerating Growth with a Strong Financial Trajectory



Attractive Cash Flow Profile: Each HRS Turns Cash Flow Positive in 21 months and generates a steady EBITDA margin of 32% afterwards

5.5 years pay-back period per station, leaving a 30 years concession period to bring strong yields per station



From 2028 to 2030 growing to:

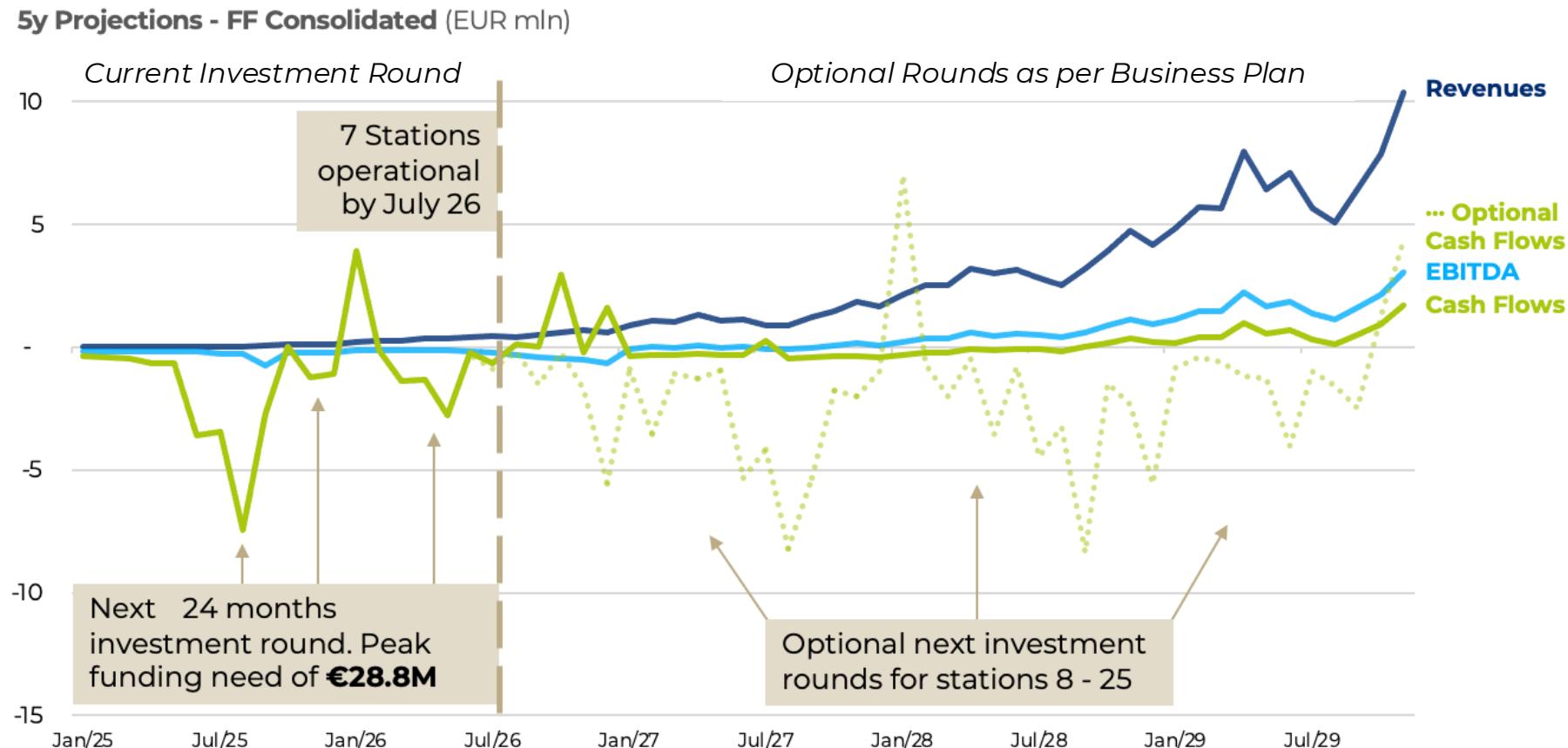
- €5M revenues,
- €1.6M EBITDA
- €1.3M Cash flow and steady afterwards

Standard profile of a station after being operational

- **Yearly H2 sales:** 450,000Kg
- **Gross Margin:** 38%
- **EBITDA:** 32%
- **Low Operating Costs:** Fully automated station resulting in fixed costs of only 6% of turnover
- **Low CAPEX:** Initial CAPEX will last for **15 years**

FF will reach >€2M ARR by Jan 26, EBITDA positive by Oct 27, and cash flow positive by Sep 28

Company forecast to reach €126M revenue/€35M EBITDA by 2030



Our Growth plan is to build >25 stations by 2030 reaching:

- €126M revenues
- €35M EBITDA

Annual recurring Revenues >€2M by Jan 26

Growth plan consists of:

- current investment round of €28.8M covering the next 24 Months cash needs
- Next investment rounds for stations 8-25 with an option to start in July 26

8

Investment Ask



28.8M required over the next 24 months to construct 4 HRS, support business operations and prepare for scaling

Funding needs split between equity and available debt solutions

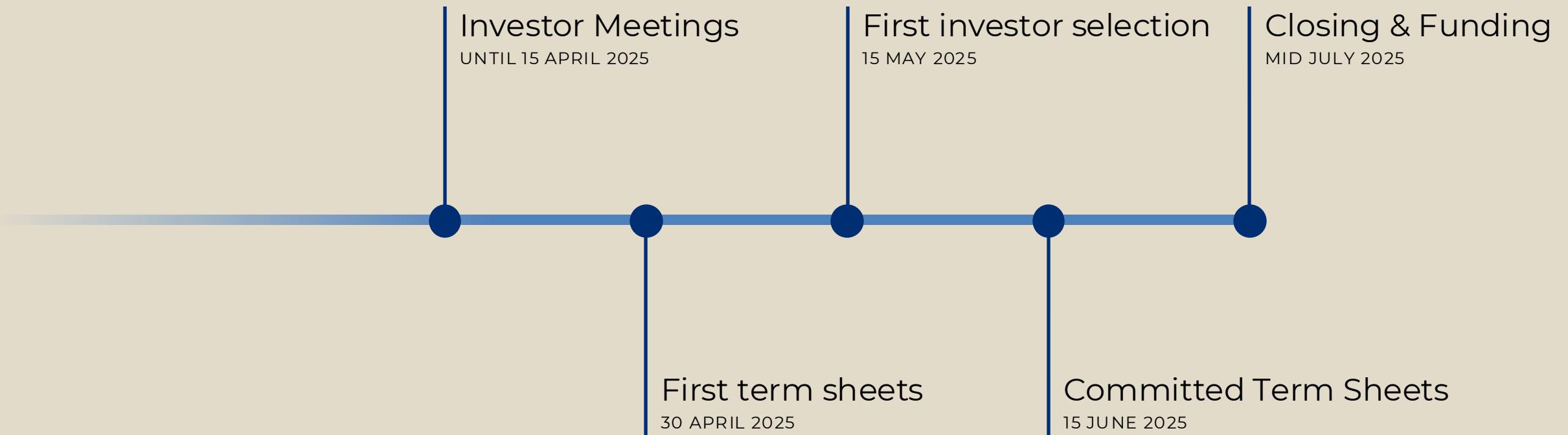
Sources of Funding	Use of Proceeds	Investment in 4 HRS	OPEX	Development next HRS
Equity: €15.0M	Investment in 4 HRS: €24.6M			
Debt: €13.8M	OPEX: €3.7M			
	Development next HRS: €0.5M			
Total Need: €28.8M				
				<ul style="list-style-type: none">• EUR 20.6M (Pre-)funding of construction of 4 HRS• EUR 4M for land purchase for station 4 to 7
				<ul style="list-style-type: none">• 55% Personnel• 13% Legal & Consulting fees• 32% Interests & Other expenses
				<ul style="list-style-type: none">• Expenses covering design, engineering and permits preparation for stations 8-11

Investment

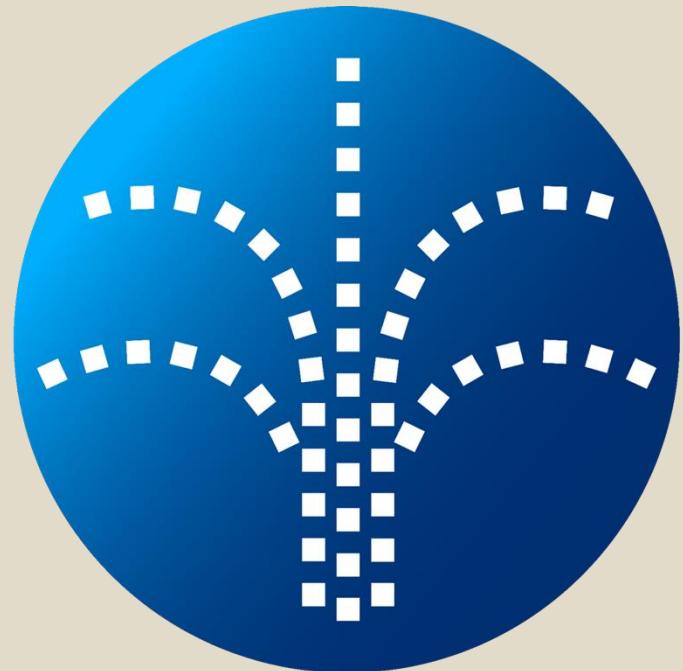
Fountain Fuel is now launching its **EUR 15 million** fund raise to deploy 4 new HRS, secure permits, & develop HRS 8-11 across the network in the Netherlands, while preparing for international expansion.



We aim to close this round in end of Q2 2025



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Join **Fountain Fuel** on the mission to transform European mobility with
high-quality hydrogen refuelling —

building a **network across the TEN-T** by 2030, seamlessly connecting the
needs of its clients along strategic logistics corridors.



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COMPETITIVE TOTAL COST OF OWNERSHIP

Subsidies, H₂ Efficiency & Toll Reductions Make Hydrogen Vehicles Attractive in the Ramp Up Phase

TCO Parity: Hydrogen-powered vehicles expected to match TCO of fossil fuel between 2030–2035

