

# **Investment Opportunity**

November 2022





# Unlocking the Power of Nano-inks

4
Techonology
Plaforms

Demonstrated Superiority

Multiple Catalysts

Solid Foundation

### Disruptive & highly-differentiated next generation of nano-inks

- Broad & immediately-available applications in major segments of industrial electronics
- Pipeline of earlier-stage innovations with initial proof-of-concept
- Ability to formulate across a broad range of metals

### Conclusive data in head-to-head comparison with current generation

- Positive tests & feasibility studies (in-house & in collaborations with major players)
- Fully & "immediately-integrable" into major players' manufacturing processes

### Multiple & advanced R&D collaboration with major players in the field

- 100% of the IP belongs to GenesInk and is fully unencumbered
- Technologies already integrated into several electronic devices
- In advanced collaboration discussions with major players in the field to develop pipeline
- News flow will attract further potential partners

### Positioned for growth

- Expert team with established R&D & production capabilities
- Solid IP position (130 patents & 80 proprietary formulations)
- Positive patentability and Freedom To Operate
- Looking to raise capital to expand R&D and partnering activities + strengthen investor's basis



# A Consumer Electronics External Innovation Engine as a Model

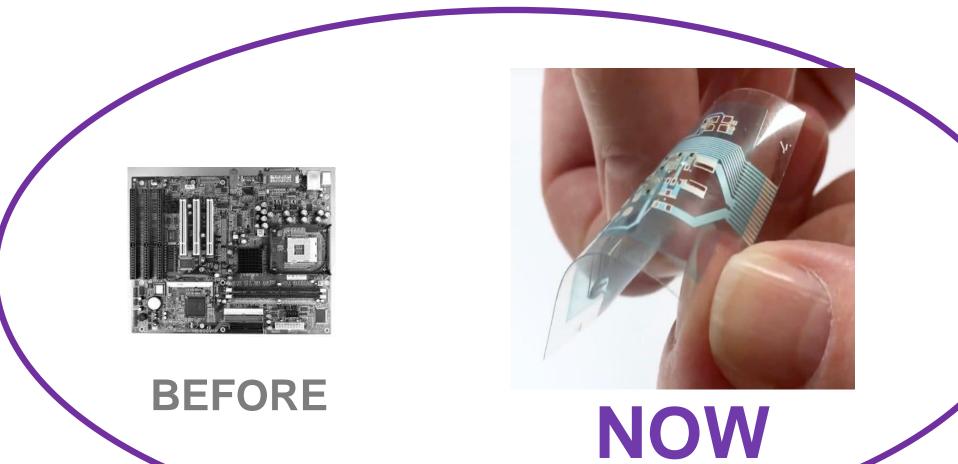
- Decade of proprietary fundamental & applied research in nano solutions
- Breadth and depth for continued innovation and product supply
- Already-established partnerships with major players in the field (validation of approach & results) with initial sales of raw material
- Need to accelerate product development & pool of partners

- Significant upfront payments secure access to know-how & patents (IP) of certain technology(ies) or defined application(s) in a given field
- Significant development milestones linked to R&D collaboration agreements
- Commercial milestones & royalties linked to sales performances and intellectual property
- R&D and commercial-scale supply agreements
- Platform / acquisition asset possibility



# Our proprietary nano-inks enable transition to « anywhere connectivity »





We use a unique process for additive manufacturing yielding very high conductivity for electronic components (system in package "SIP") with no modification to clients production process

We substitute heavy and polluting production techniques such as chemical baths, with nontoxic products used at room temperature and normal atmosphere.

We tailor our solutions to our customers' specific needs at their manufacturing location of choice. We empower additive manufacturers with better performance using less raw material



# An Ubiquitous Technology

**Electronics needs to** be small, thin, & highly conductive to adapt to any host and environment.

**Higher conductivity** enables energy conservation.

Legacy manufacturing is increasingly outlawed worldwide for environmental reasons.

Only a handful of competitors able to ship at production scale

Today's connectivity is ubiquitous. Because we are at least to 5x times more conductive, we are undetectable.

We design ultra power efficient, conductive, nano inks, generating significantly less heat.

Our solutions are designed to be sustainable and respectful of humans and the environment.

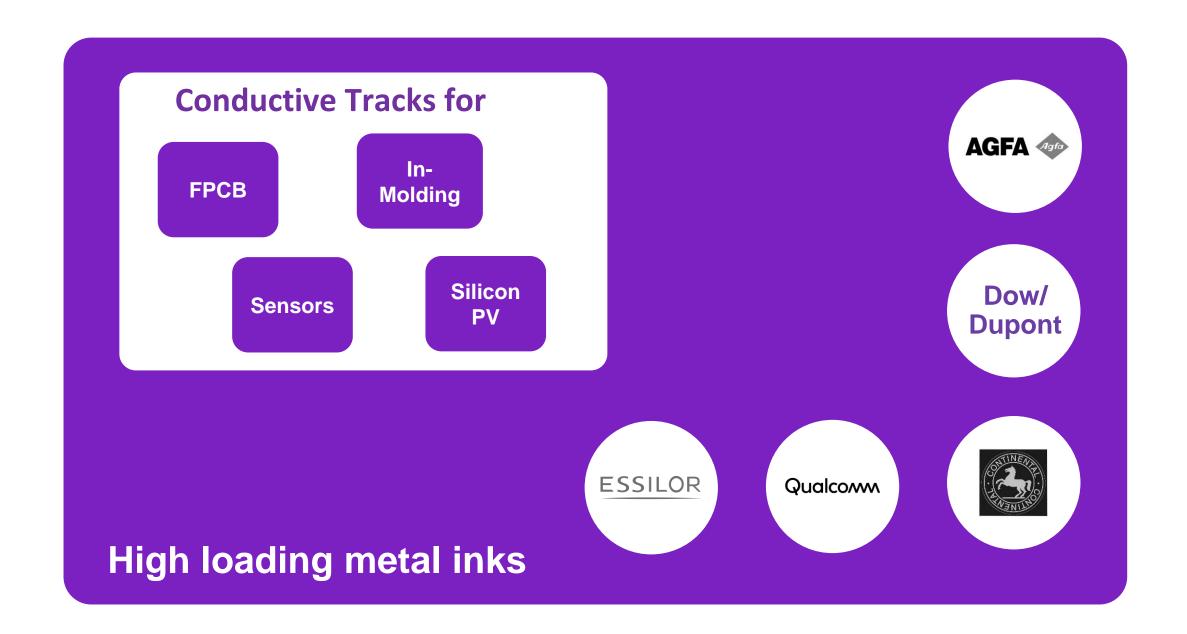
Mass production ready! Our nano inks are available at **Ton** scale and tested for industrial use

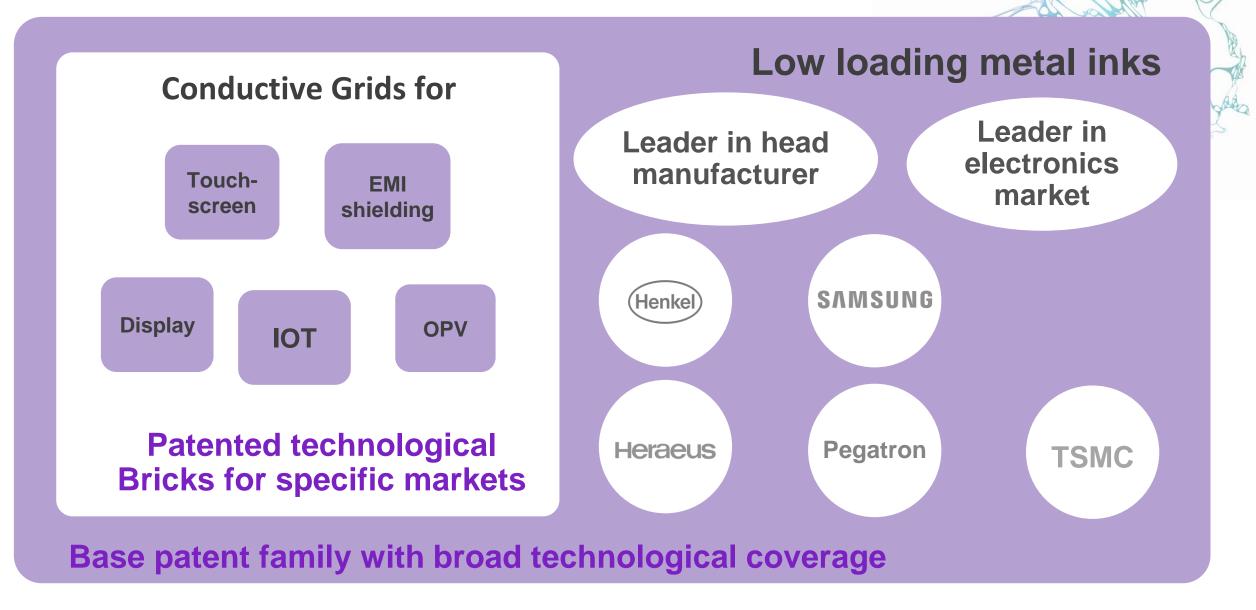
Pluggable by design into any consumer electronics manufacturers' production processes

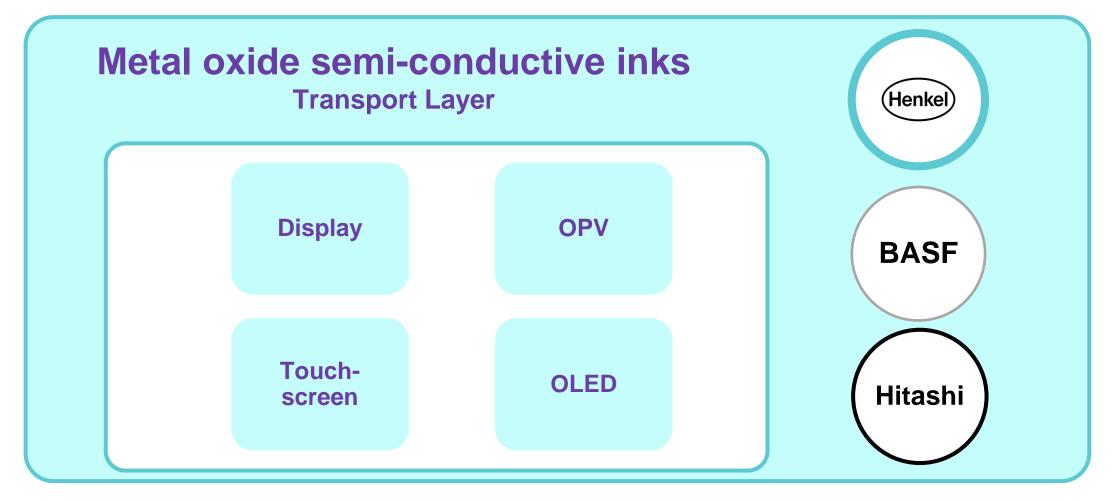


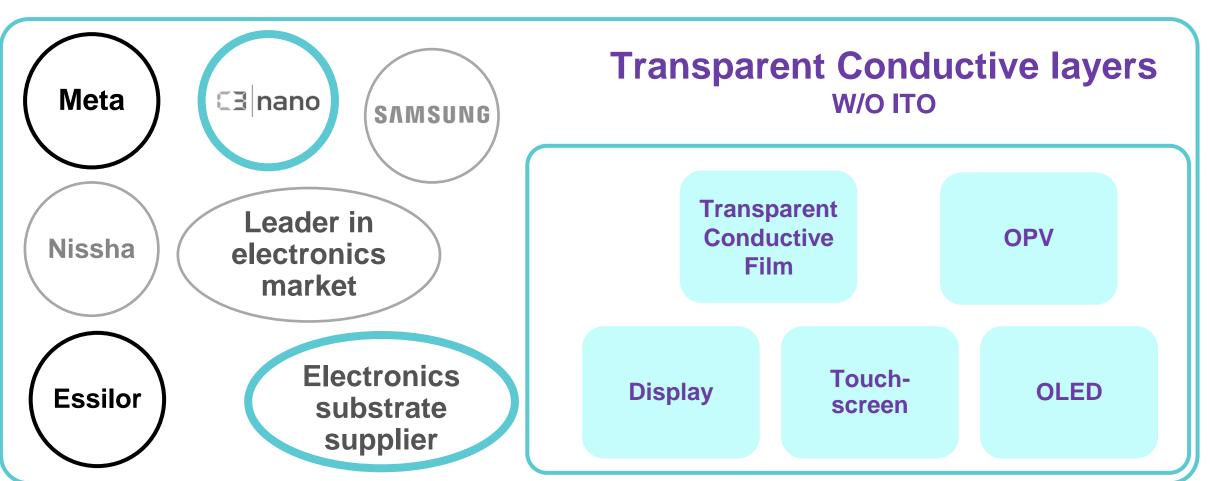
# 4 Disruptive Technology Platforms Available for Partnerships

130 patents 80 formulations









# 4 Disruptive Technology Platforms Based on the Below IP

### 130 patents 80 formulations

Case Number	Publication #	Priority Date	
06795	WO2015/000796	03-juil-2013	Ink with ZnO NPs
06852	WO2015/078818	27-nov-2013	Ink with Ag NPs
06853	WO2015/078819	03-juil-2013	Dispersion with Ag NPs
07083	WO2017140712	18-févr-2016	Ink with AZO NPs
07105	WO2016184979	20-mai-2015	Ink with Ag NPs for screen-printing
07106	<u>WO2016184975 (A1)</u>	20-mai-2015	Ink with Ag NPs for dispersion
07171	FR3054553	01-août-2016	Ink compatible for food application
07656	WO2020120252 (A1)	13-déc-2018	Ink with Ag NPs for inkjet-printing
07657	WO2020120250 (A1)	13-déc-2018	Synthesis of WO <sub>3</sub> NPs and ink formulation
106754	WO2021115750 (A1)	<u>11-déc-2019</u>	Ink with Ag NPs for PV
106757	<u>WO2021115748 (A1)</u>	<u>11-déc-2019</u>	Ink with Ag NPs for stretchable application



- 12 Inventions
- 83 Patents granted
- 54 patent applications pending
- 1 patent recently filed
- 3 new patents being written

High loading silver inks

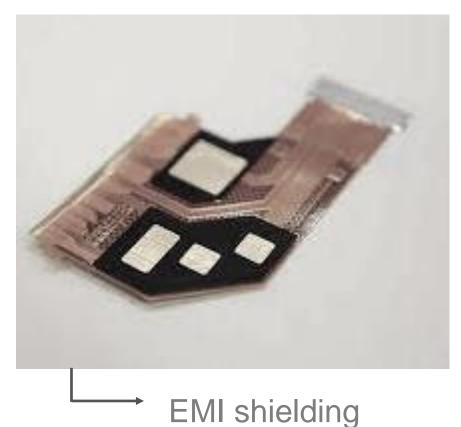
Low loading silver inks

Metal oxide semi-conductive inks



## Immediate Traction Is On 6 Key Markets... 1/2

**IC Packaging** 



EMI shielding in IC packaging \$8B Low loading silver inks

02 **TCF** 



Transparent heater Connected glasses Virtual Reality

**TCF** 

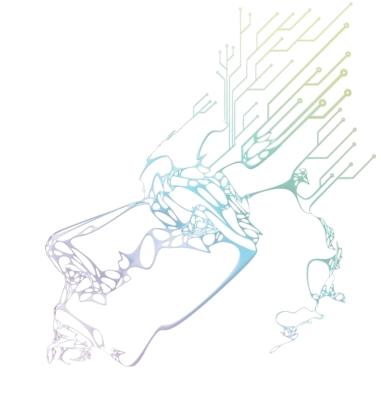
\$2B

**Transparent Conductive layers** W/O ITO

03 **SENSORS IN HMI** 



Printed biometric sensors Touch panels





**SENSORS** 

\$35B

**High loading silver inks** 

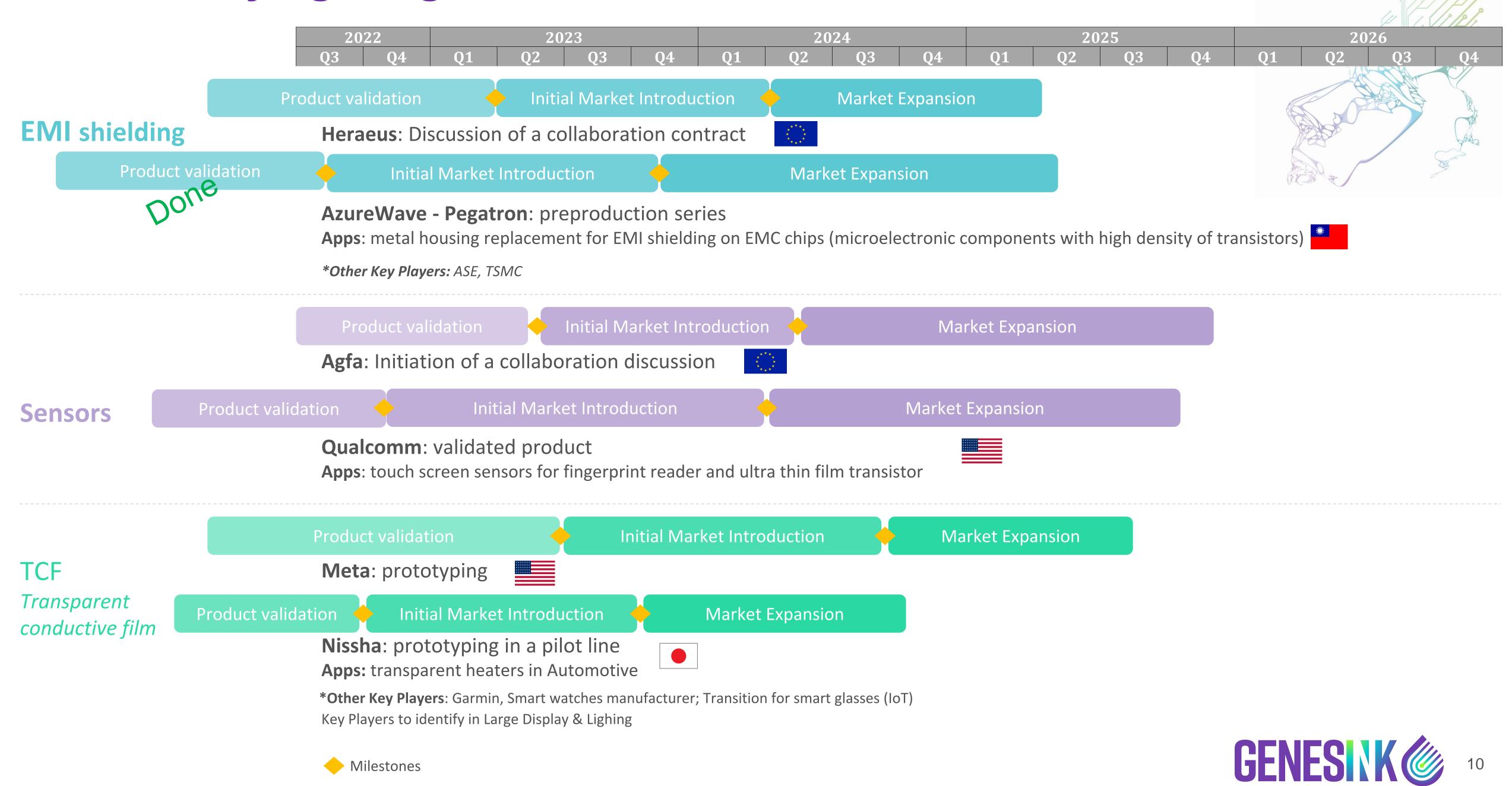
EMI SHIELDING: EMI Shielding Market Size, Share, Industry Report (2021-2026) (marketsandmarkets.com) TCF: https://www.alliedmarketresearch.com/transparent-conductive-films-market

Sensors: Sensor Market Size, Share and Industry Analysis | Forecast - 2028 (alliedmarketresearch.com)



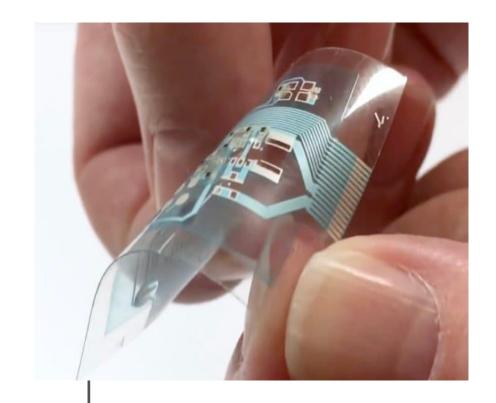
<sup>\*</sup> When sources on the market are global, we took an amount that is representative for raw material.

# ...With Varying Progress Timeline 1/2



## Immediate Traction Is On 6 Key Markets... 2/2

04 **FLEXIBLE PRINTED CIRCUITS** 

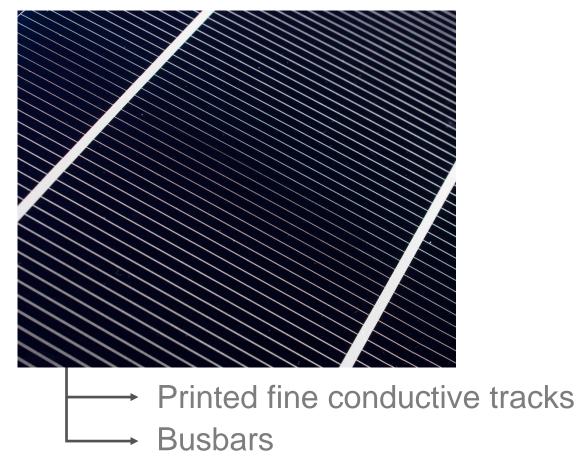


FPCBs for sensors in



automotive

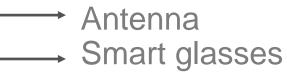
05 PV



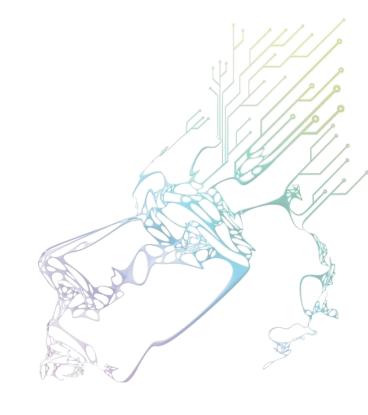


06 IoT











Flexible printed circuit: <u>Flexible Printed Circuit Board Market is estimated to Rise (globenewswire.com)</u>
PV: <u>Solar Photovoltaic [PV] Market Share, Growth & Trends, 2028 (fortunebusinessinsights.com)</u>

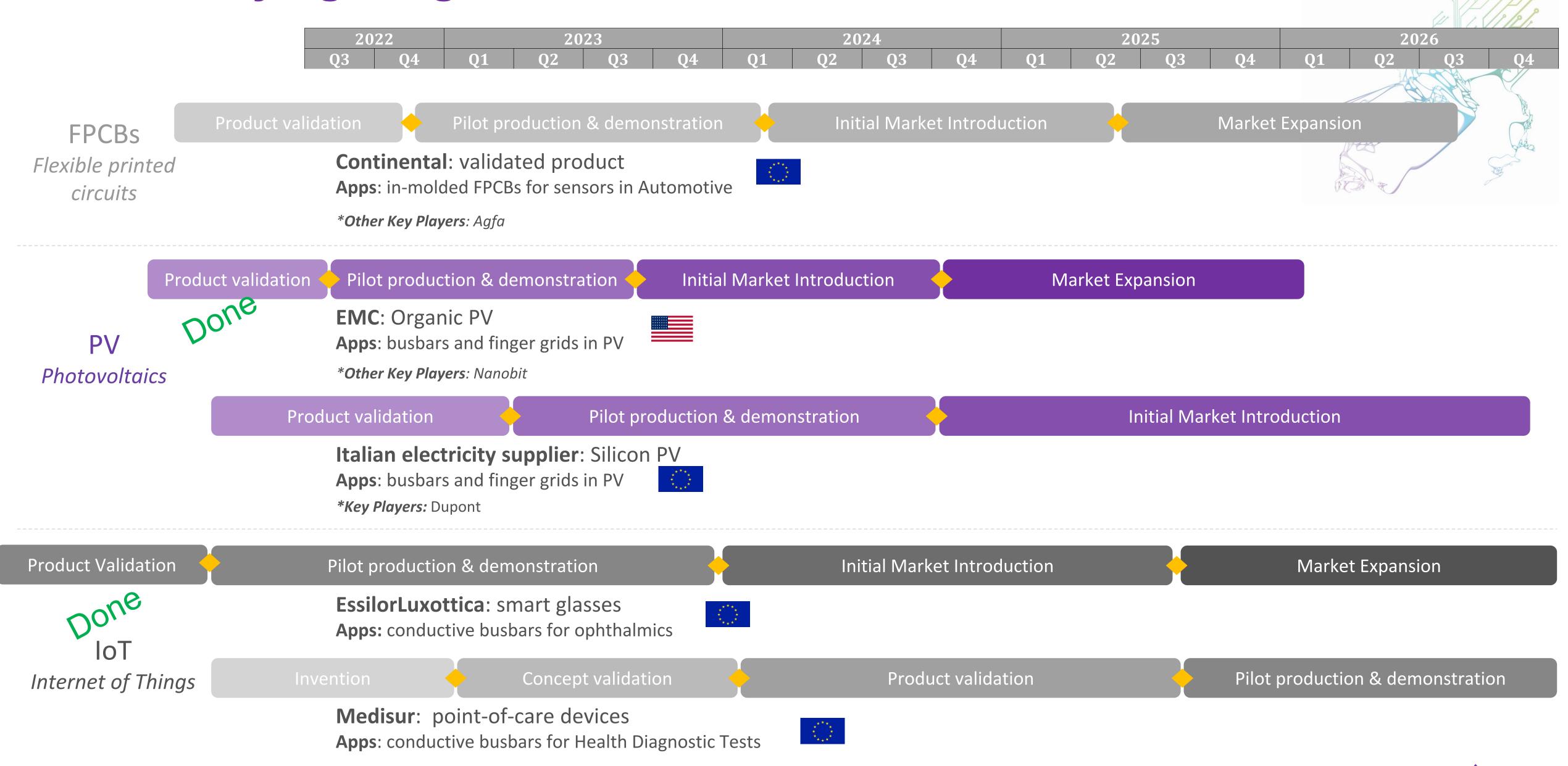
IOT: IoT Connectivity Market size worth \$ 693.26 Billion, Globally, by 2028 at 20.33% CAGR: Verified Market Research® (prnewswire.com)



<sup>\*</sup> When sources on the market are global, we took an amount that is representative for raw material.

# ...With Varying Progress Timeline 2/2

Milestones



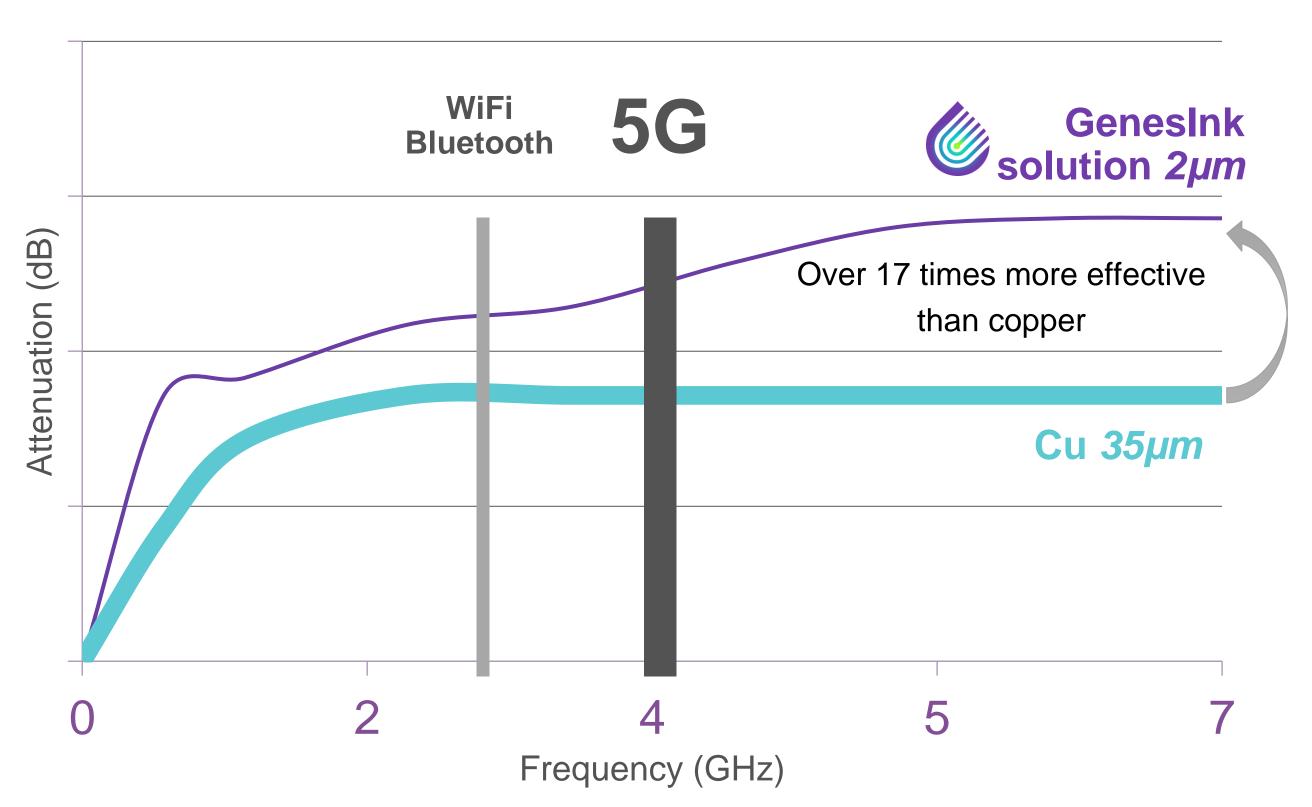


# Short term market application: EMI Shielding

Validation product on-going: Heraeus

Replacing rigid metal housing by a single-step "direct spray coating" of a silver solution 1000 times thinner allows designers and manufacturers to embed electronics everywhere





EMI SHIELDING: EMI Shielding Market Size, Share, Industry Report (2021-2026) (marketsandmarkets.com)



<sup>\*</sup> When sources on the market are global, we took an amount that is representative for raw material.

## Market application: Transparent Heaters

Product Validated: nissha

**GENESINK Products:** TCF = Transparent Conductive Film Printed patternable heater



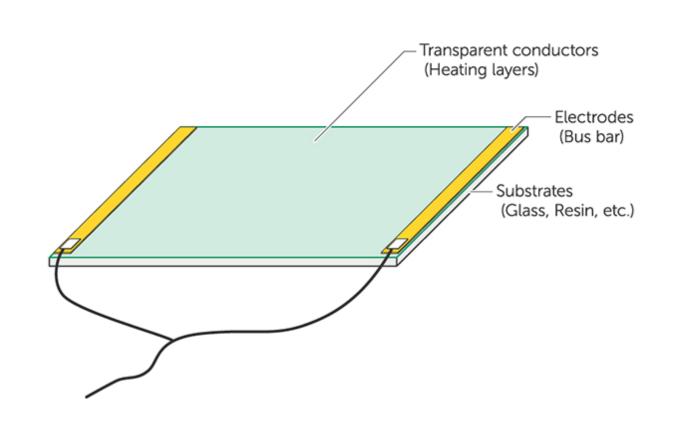
Advantages: Fast and homogeneous heating, high transparency, Flexibility, low power, low CAPEX

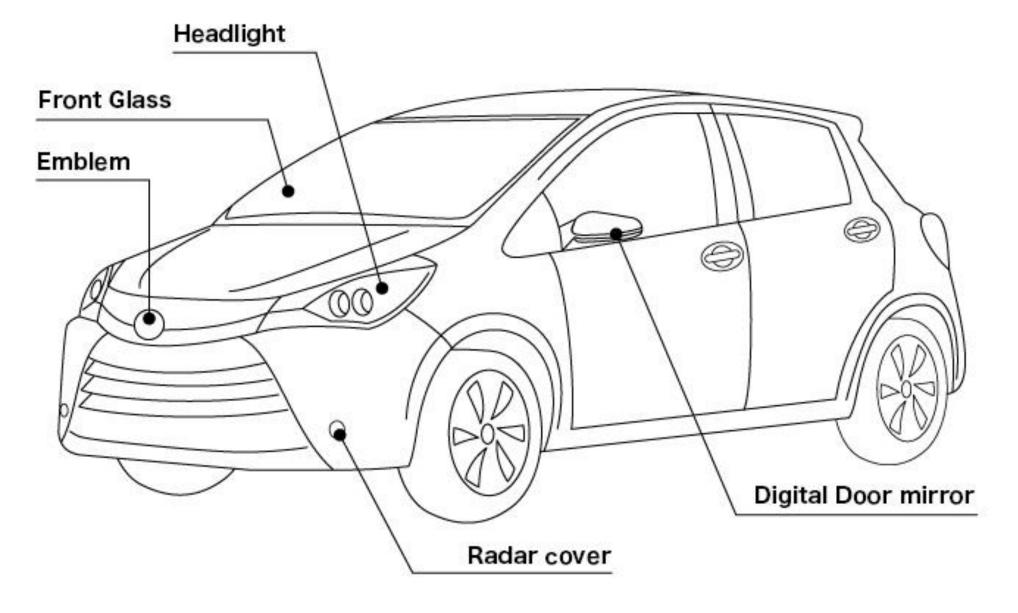
<b>Sheet resistance</b>	50 ± 5 Ω/□
Transparency	92 ± 2 %
Viscosity(20°C)	1200 ± 100 mPa.s
density	1
Roughness (Rq)	2 - 5 nm
Thickness	600 nm
Sintering	RT 90s + 90°C 5min
Conditions	

KEY NUMBERS TAM

**Transparent heater** 

\$1,7B **CAGR 7,2%** 





Transparent heater: https://www.marketsandmarkets.com/Market-Reports/flexible-heater-market-51373429.html

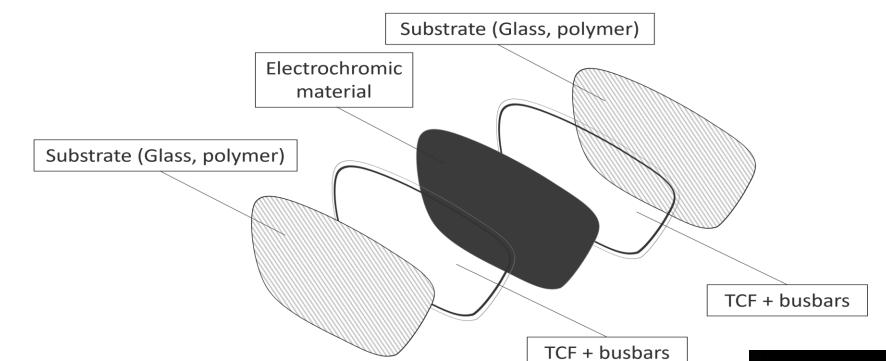


# Market Application: Intelligent Eyewear AR/VR

### Pilot Production: EssilorLuxottica

# **GENESINK Products:**

- Silver conductive tracks through 3D dispensing
- **Transparent Conductive Film**



Sheet resistance	15 ± 5 Ω/□
Transparency	≥ 90 %
Viscosity(20°C)	$40 \pm 5 \text{ mPa.s}$
density	0,8
Roughness (Rq)	< 7 nm
Thickness	200 nm
Sintering	RT 90s + 90°C

### **Optical Market**

\$25.9B IN 2028 CAGR 6%

### AR/VR

\$4,9B IN 2028 **CAGR 16%** 

Optical: <a href="https://www.fortunebusinessinsights.com/industry-reports/eyewear-market-101749">https://www.fortunebusinessinsights.com/industry-reports/eyewear-market-101749</a> AR/VR: https://www.alliedmarketresearch.com/ar-and-vr-smart-glasses-market-A11110





**Conditions** 



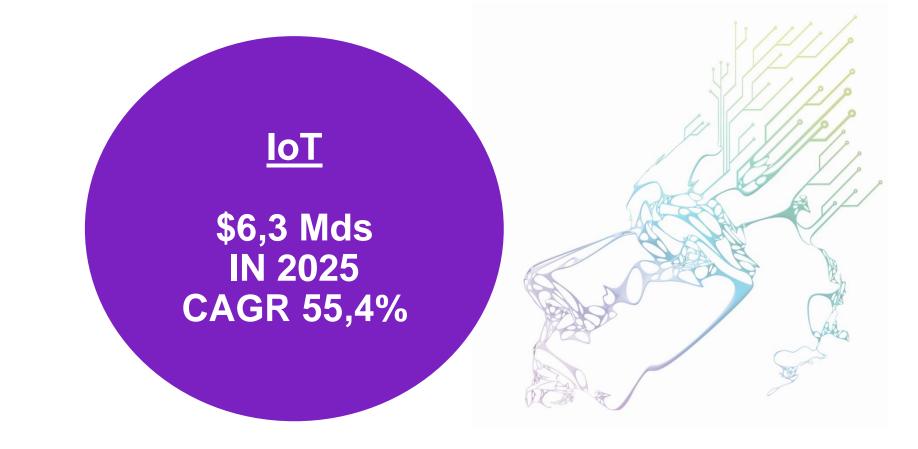
<sup>\*</sup> When sources on the market are global, we took an amount that is representative for raw material.

## Market application: loT & Antennas

Validation on-going AIRBUS

 Increased adoption of Industry 4.0 raises the demand for low latency connectivity, increasing number of connected IoT devices and growing data traffic are driving the 5G IoT market

 North America is expected to hold the largest 5G IoT market share during the forecast period, followed by Europe and then Asia Pacific.





- Various applications dedicated to IoT and 5G connectivity:
  - Antennas and sensors
  - Stretchable and wearable electronics
  - In-mold electronics
  - EMI shielding
- Compatible with flexible, stretchable, and rigid substrates: polymers, papers, cellulose, glass, composites and silicon

## **5G** frequency bands:

GenesInk's nanomaterials are adapted to all types of antennas and frequencies (RFID, 4G, wifi, cellular, etc.)

## Market Application: Flexible Printed Circuits

Validation on-Going



	Smart Screen s
Silver content (%)	55
Viscosity (cPs)	13 500 - 17 500 @40s-1
Density (g/mL)	2
Resistivity @150°C	25
(μOhm.cm)	

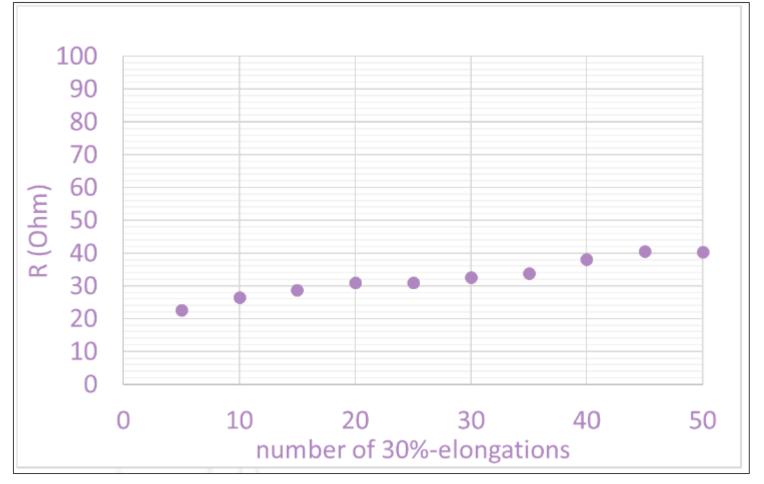
Offers possibility to print on various substrates including plastics

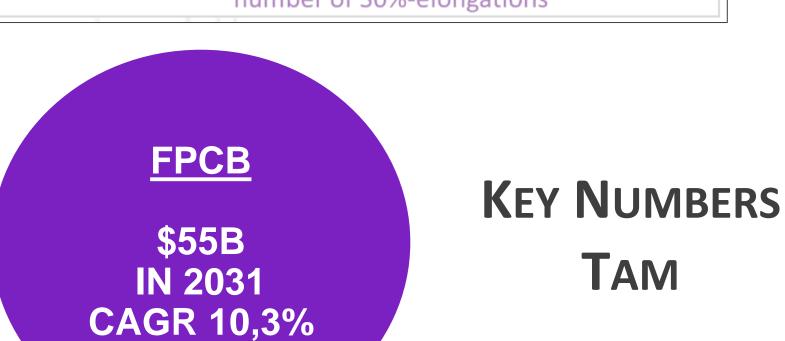
Flexibility due to thickness, adhesion and nanostructure

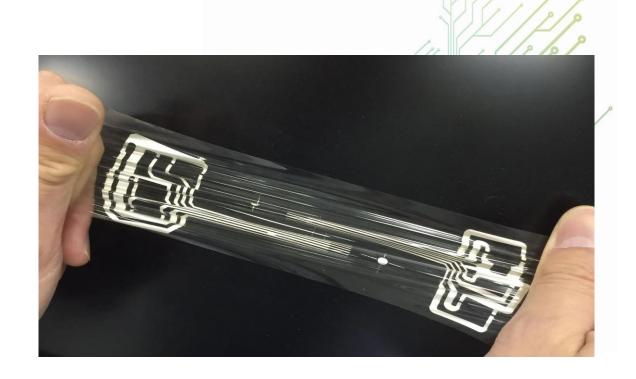
Offers a 2 mm bending radius

Easier to integrate in a final system

Easier to integrate in a final systemEnables new device designs







Streachable application: Wearable, smart clothing, wearable electronics, automotive and aeronautics appliances.

Stretchable electronic \$4,8B IN 2029 **CAGR 25,2%** 

FPCB: https://www.globenewswire.com/en/news-release/2022/06/16/2464132/0/en/Flexible-Printed-Circuit-Board-Market-is-estimatedto-Rise-at-a-CAGR-of-10-3-during-the-Forecast-Period-TMR-Study.html

Stretchable Electronic: https://www.globenewswire.com/news-release/2022/08/11/2496873/0/en/Stretchable-Electronics-Market-Growing-at-a-Significant-Rate-CAGR-of-25-2-to-reach-USD-4-80-billion-by-Exactitude-Consultancy.html



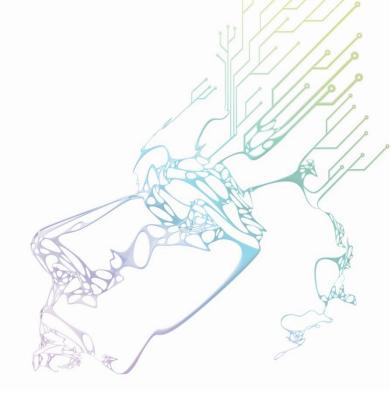
## Market application: Solar Panels

Validation on-going: Italian Energy Supplier



GENESINK Products: Silver Cell strips and interconnects for Si PV through screen-printing required LOW CAPEX requirement Genesink solution below 200C by consuming 75% less material



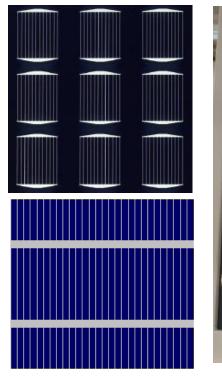


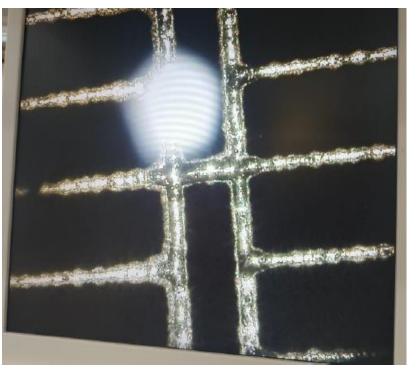


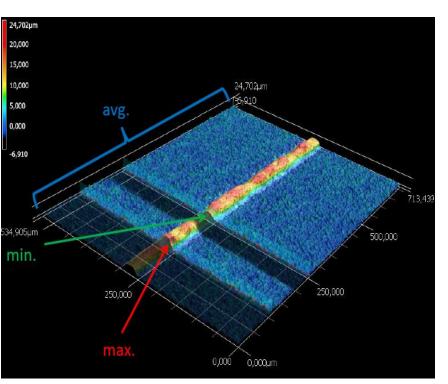
**Busbars of standard solar cells** 

Front grid dingers: 6 µm and width 60 µm

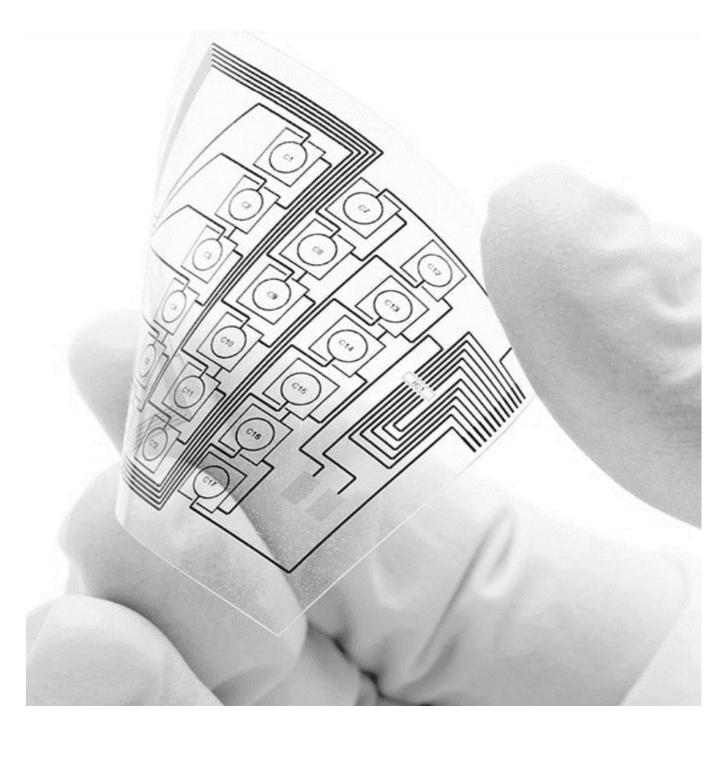
Busbar thickness: 6 µm and width: 1 mm







Properties	GenesInk solution
Voc [V]	0.73
Isc [A]	9.3
FF [%]	>70
Eff. [%]	20
R (mΩ/□)	10



# Future Market Application: Connected Health and Medical Tests

Project initiated: Medisur



**GENESINK Products:** Silver conductive circuit



Target products: optical sensors, biosensors, touch sensors,

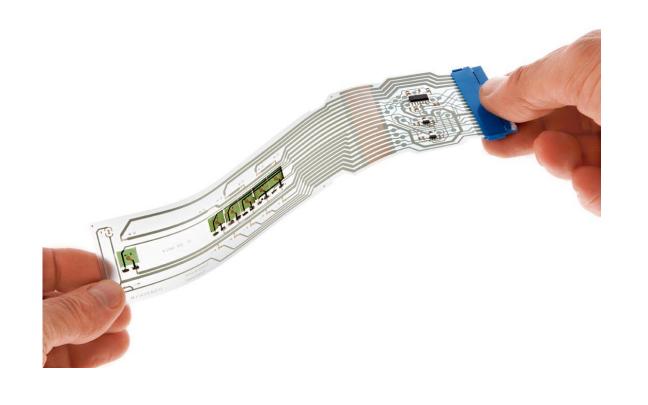


TAM

Sensors

\$53B **IN 2027 CAGR 9%** 

	Smart Screen F	
Silver content (%)	55	
Viscosity (cPs)	5000 - 7000 @40s-1	
Density (g/mL)	2	
Resistivity @150°C	Г	
(μOhm.cm)	<b>5</b>	





# ERRC\* Analysis – What Makes Us Unique

Eliminate	Reduce
Production Process steps Waste in Production Temperature constraints All the Carcinogenic Mutagenic Reprotoxic (CMRs) products	Production lead-time Material consumption Energy consumption Delivery time Environmental footprint
Raise	Create
Conductivity allows miniaturization and ubiquity, Exclusive license allows to eliminate competition Flexibility, lightweight, transparency allow to be everywhere Increase product stability, allow storage Hyper specialty chemicals for specific customization allow customer differentiation.	Conductivity allows to create new products Flexibility, lightweight, transparency allows to create new products New design service (Marketplace)

**ERCC Grid From the Blue Ocean Strategy Best Seller book** 



# Leadership team combines materials science & electronics experience



**CORINNE VERSINI** Founder, CEO

- 30+ years in the electronics industry
- Sales and Procurement Director at IBM & STMicroelectronics
- Elected "Engineer of the year" in 2016 by "The Academy of Science"



BENJAMIN DHUIEGE CTO

- 10 years as Head of R&D in startups
- PhD in Material Sciences with specialization in polymers and formulation



**EMMANUELLE PIETRI Customer Support** 

- 15 years as Production manager
- Expert in QHSE (Quality, Health, Safety & Environment)
- Experienced in ERP tool



PASCALE BRUYAT **External CFO** 

- 30-year experience in finance and
- 5 years as auditor, 15 years CFO in the semiconductor market
- 10 years as a fractioned CGFO for SME's and mid-size companies



18 talented people



STÉPHANIE **VILLECROZE** Back office leader



**G**RÉGOIRE **S**TAELENS Electronic specialist



# Governance Team With Experienced People in Innovation

#### **Board**



ALBERTO HADDAD Chairman Entrepeneur, Investor



**AARON MICHELIN** CEO Corporatum Oy, Entrepeneur, Investor



JACQUES SENECA Non-Exec Strategic Advisory & Investment Gemplus/Gemalto EVP

### **Strategic Advisors**



VICTORIA HERNANDEZ Business Angel Caixa Board Member, former CEO Orange Spain



THIBAUD LE SEGUILLON CEO, Industrya



JEAN-YVES GOMEZ Founder and CEO ISORG



JEAN-PIERRE GLOTON Co-founder GEMPLUS & JPG Pack manager

#### **Scientific Advisors**



DR BEATRICE-HELENA ARIANO Life Science Forum Basel President & Member of the Board



DR GIOVANNI NISATO Managing Director, Innovation Horizons GmbH



DR. ESRA KÜÇÜKPINAR Scientist at Fraunhofer for Process Engineering and Packaging (IVV)



VALÉRIE SERRADEIL Innovation & Collaboration R&D Programs Manager at ST Microelectronics





# Why Invest In Genesink

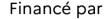
- One of a handful of companies with the know-how to transform global electronics NOW
- 4 Platforms that enable ubiquitous connectivity across a broad number of industries representing a \$200 billion+ opportunity
- Genesink's nano-inks are a game-changer for performance, transparency, sustainability and weight
- Marquis list of partners in test demonstrates the pertinence of the need across industry mix
- Business model underpinned by licensing fees, joint R&D, recurring royalty streams and large-scale recurring revenues
- Asset light strategy means focus on immediate value creation for significant return on investment.



## Reach us



## www.genesink.com







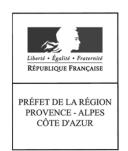














# The future of electronics is now: Flexible, Eco-friendly, Light & Transparent.

For more information contact me corinne.versini@genesink.com +33603909732







Thank you for your attention

