

## **Huge unserved market segment**



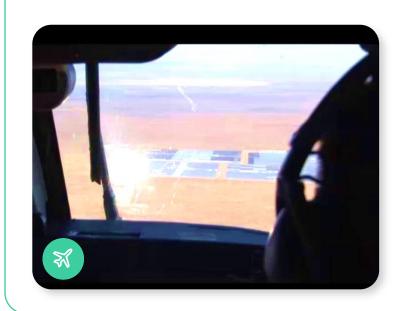
### **Legal Disputes**

with private households



### **Safety Hazards & Regulations**

around traffic infrastructure

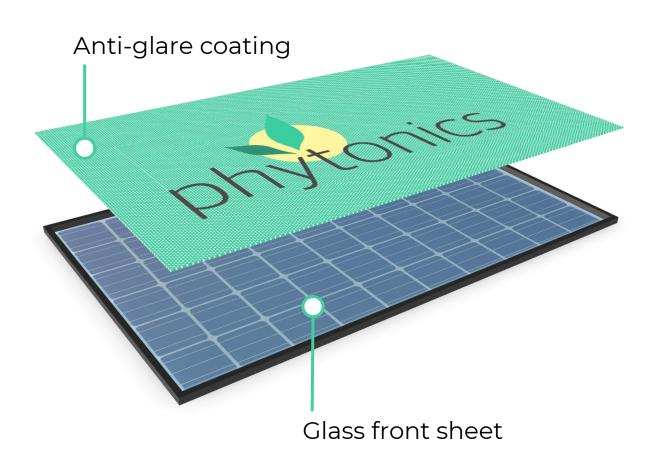




300 GW blocked by glare (in EU)

## Solution: Phytonics anti-glare coating



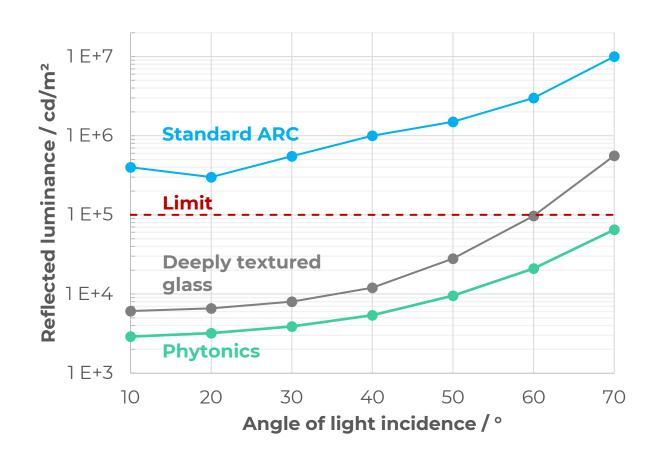


- √ 100% glare-free
- ✓ Aesthetic matte appearance
- √ > 25 years lifetime
- ✓ Unaltered yield
- ✓ Moat: IP & exclusivity secured

Two options: coating on glass, or adhesive film

### Glare effect of different solar glasses







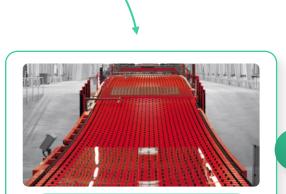
Only solution on the market below the limit!

## Value chain integration



Anti-glare coating technology on glass

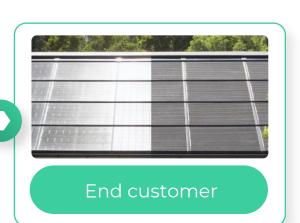




Glass manufacturer



Module manufacturer

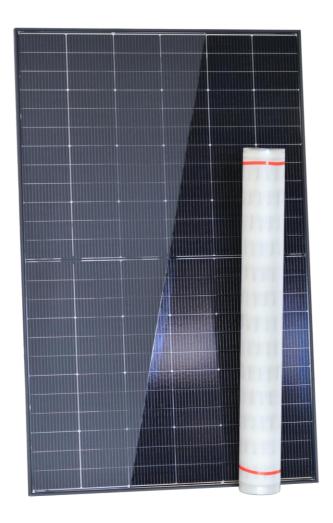


SAM: €15 bn SOM: €3 bn

Anti-glare coating as self-adhesive film

# **Product extensively tested**





Test	Status
IEC61215 IEC TS 62915	MQT13: Damp heat 2000 h (passed) MQT10: UV 15kWh/m² (passed) MQT17: Hail impact @ 35mm, 28m/s on 1.6mm glass (passed) MQT10: Humidity freeze (passed) MQT11: Thermo cycling (passed) Re-certification with TÜV Rheinland (tbd*, Q4/2024)
ISO 16474-3	5000h UV-B + condensation (passed)
DIN 52348	Falling sand test (passed)
Resistance to chemicals	tbd*, Q4/2024
DIN EN 13501-1	Class E
Temperature resistance	-40°C to +85°C
Carrier film	PMMA with solvent polyacrylate
Expected service life	>25 years

















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#### **Vision & Outlook**



2024

€300k rev.

**Break-even** 

2025

> €2M rev.

€5m Series A

2030

100 million m<sup>2</sup> sold

€150m rev.

20 GW of PV enabled

Saving > 7 MT CO2 / yr

Value chain integration serving China, US, IN, ...

#### **Exit Scenarios**











**Example:** 

DSM solar business sold to covestro for €1.4 bn in 2021

IPO, PE

