

# SQUAIRTECH

Sorbents for air quality

Deck

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https://www.squair.tech/



#### Created in 2021, SquairTech develops cutting edge materials to solve air quality issues

Venture based on **4+ years of R&D with 2 top labs** 



Winner i-Lab 2021







Protection of the **brand SquairTech** 

**Strong impact**: a better air quality

for everyone and the environment

Team of 11 w/ complete range of expertise from

materials science to air quality business

They support us









2 exclusive patent rights

### ○ Air quality: pollution and humidity

#### Outdoor

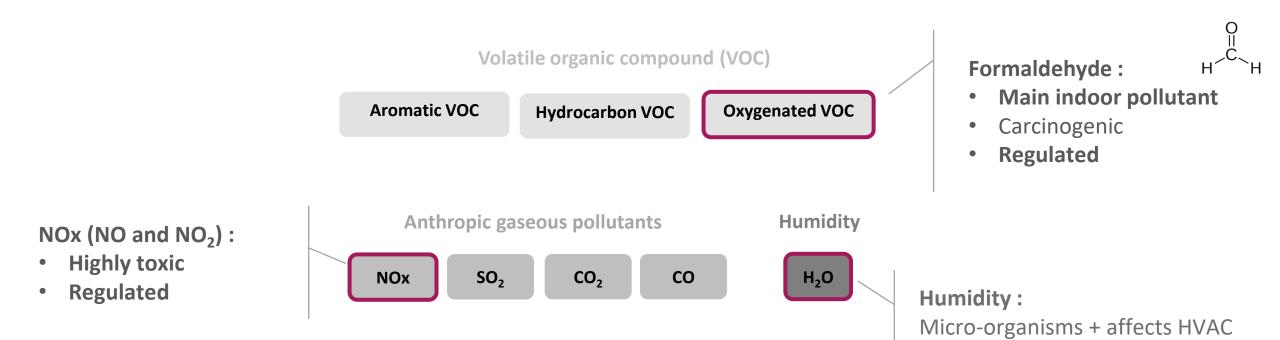
Anthropic pollutants

#### Indoor

VOC + Humidity + anthropic pollutants

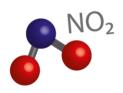
systems performance

#### Air pollution = Millions of premature deaths + high cost for industries!

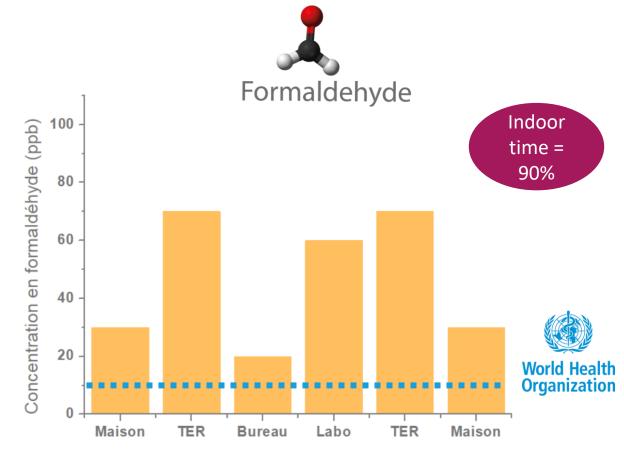




### NOx and formaldehyde concentrations







#### NOx and formaldehyde concentration exceed regulations



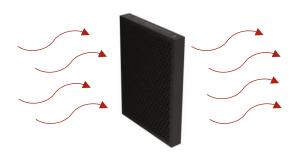
## ○ Current technologies: Activated carbon



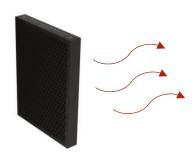
- ✓ Used in > 99.9% of filtration systems
- ✓ AC for air filtration = 1.4 B\$ market with a 7% CAGR

#### Not efficient on NOx nor formaldehyde

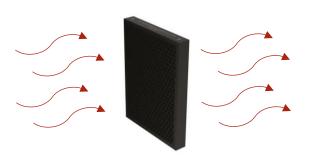
#### **Low filtration efficiency**



#### Reemission under standard condition use



#### **Short operational lifetime**



#### Direction

M. Muschi PhD, **CEO** 



N. Sadovnik PhD, *CTO* 

#### Scientific advisory board :



C. Serre CNRS Research director

#### **Business**



P. Guitton **Business** dev Europe



F. Yeh **Business** dev Asia



Sales

#### R&D



I. Telegeiev PhD, **R&D** filtration



M. Renouard PhD, **R&D** materials



I. Dansette PhD student

#### **Production**



process



Supply chain N. Royer Lead IT, automatisation



M. Daturi **Professor** 



F. Nouar CNRS Eng. researcher







#### Legal & IP

Subcontract.

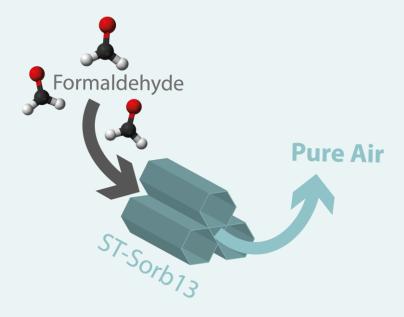


To be recruited in 2024



### Our solutions: Disruptive materials for air quality

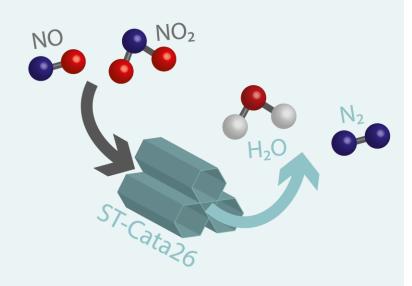
## ST-Sorb13 = Efficient and fast formaldehyde filtration



No reemission + high selectivity + Multi-year operational lifetime

**Patented** 

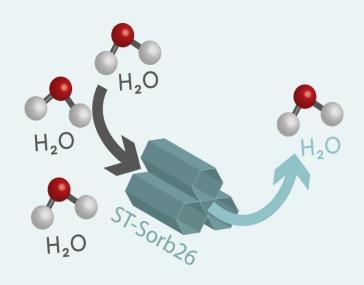
## ST-Cata26 = The only tech for NOx catalysis at room temperature



No by-products + No reemission + high selectivity

**Patented** 

## ST-Sorb26 = Humidity control & energy-saving



Accurate humidity control + 30% energy-saving in AC systems

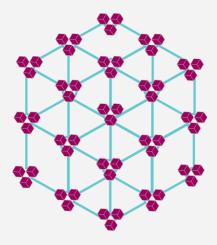
**Patent pending** 

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### Our solutions: Disruptive materials for air quality

Our products = MOFs (Metal-Organic Framework)



**Porous** 

+

**Tunable (properties & shape)** 

+

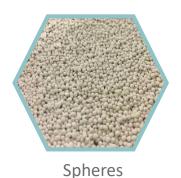
Can target a wide range of of gases and vapors



We can tailor the product's form to meet our customers' needs

No changes to existing filtration systems are required

Our materials can be used pure or mixed with other filtration materials



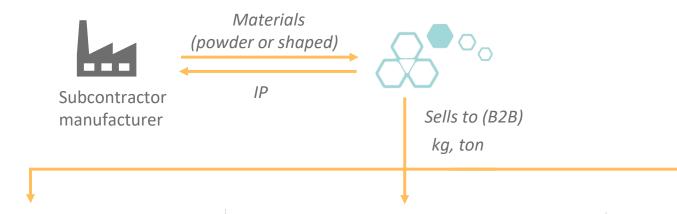
Coating





Coating

Membrane



**Indoor air quality** 

(Versuni, Aldes, Haier, Mann-Hummel, Tegoya)

Adsorbent Market size 2027

1 150 M€

Pain Point lack of performance on formaldehyde and NOx + new regulation

Our solution

ST-Sorb13 & ST-Cata26

Air conditioning/Dehumidification (Hisense, Midea, Saint-Gobain)

710 M€ + emerging markets

energy consumption

ST-Sorb26

**Industrial process** 

(Saint-Gobain, Air Liquide, Alsys, Filtech, John Cockerill)

> 1 000 M€

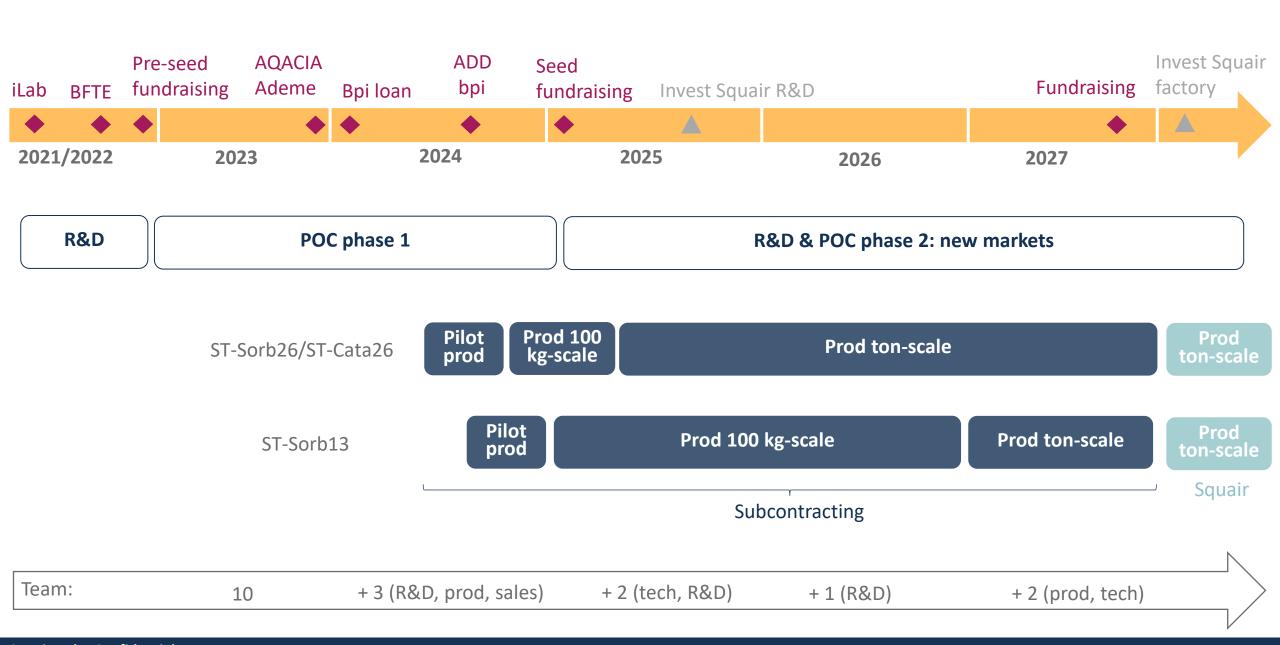
Regulation + energy consumption

ST-Cata26 & ST-Sorb13 & ST-Sorb26



	<b>2024</b> First product on market	2025 Increase volume + new markets	2026 Increase volume + new markets	2027 Products on all markets
Indoor air quality		ST-Sorb13	ST-Sorb13 ST-Cata26	ST-Sorb13 ST-Cata26
AC/Dehumidification	ST-Sorb26	ST-Sorb26	ST-Sorb26	ST-Sorb26
Industrial process		ST-Cata26	ST-Cata26 ST-Sorb26	ST-Cata26 ST-Sorb13 ST-Sorb26
Turnover (k€):	20	335	1 034	2 296





#### Closing for Q1 2025

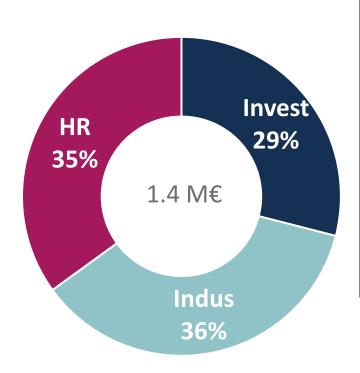
How much: 1.4 M€

To finance:

- indus & market entering

- Investment

- Recruitment



		2024	2025	2026	2027
Sold volumes (kg)		92	2 640	8 435	18 350
Turnover (k€)		20	335	1 034	2 296
Cash burn (k€)		36	129	124	173
self-financing capacity (k€)		- 150	- 479	- 180	89
Amort. (k€)		3	70	78	84
Var. WCR		9	28	86	147
Funding (k€)	Dilutive		1 400		
	Non dilutive	207	492		289
Treasury (k€)		361	1 209	901	1 096

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