



Sustainability As a Service

Investor Pitch
Seed round - €750k

Enprove offers smart software tools to companies to detect savings and to provide the necessary insights and actionables in energy, water and CO2.

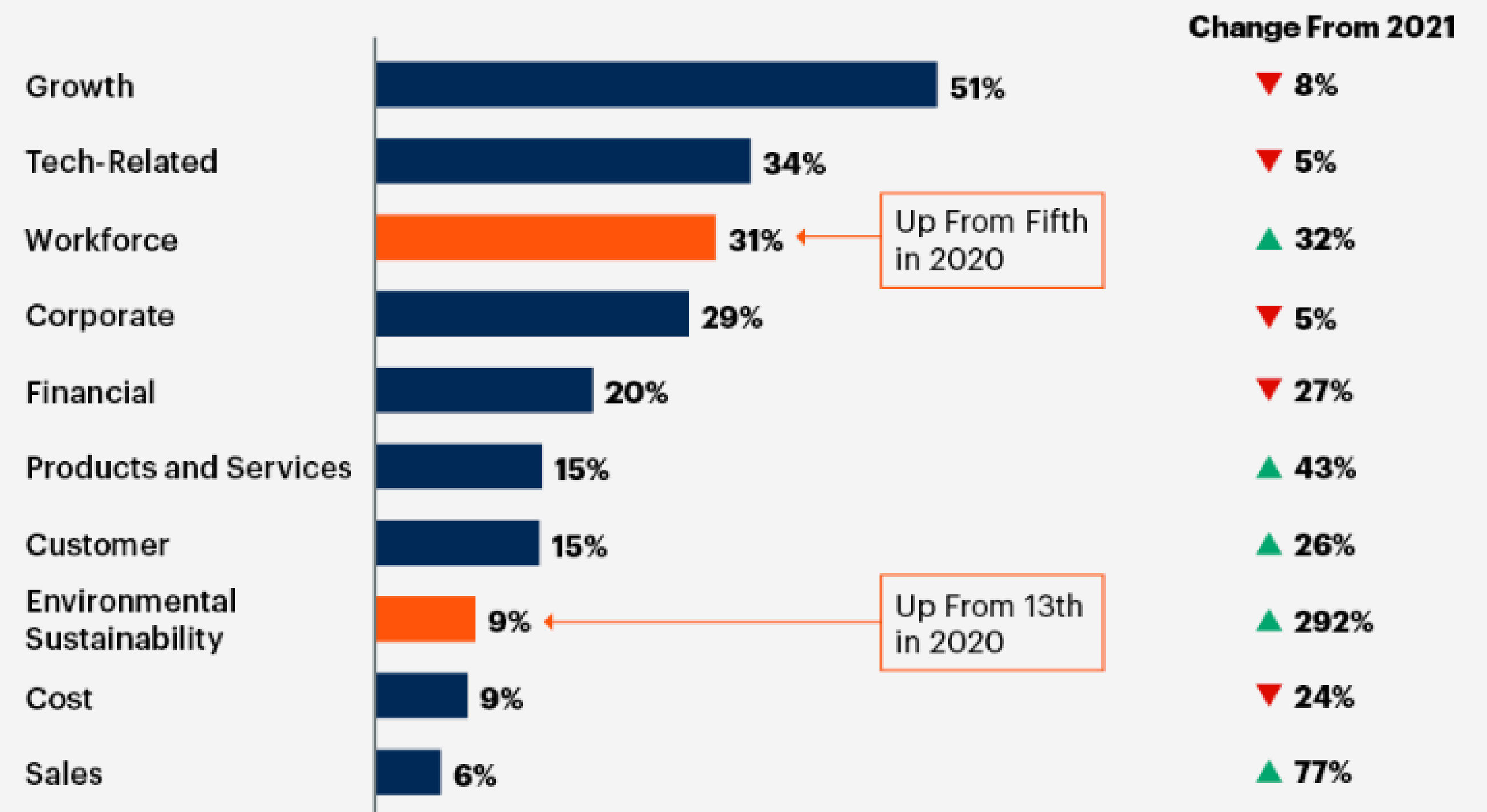
Enprove makes
Sustainability
manageable



- Energy and sustainability data is largely underutilized
- Available data is mostly scattered in different databases
- Analysis of data is complex and time consuming
- Enterprises fail to meet sustainability requirements

CEOs' Top 10 Strategic Business Priority Areas for 2022-2023

Summary Top Three Mentions, Coded Responses

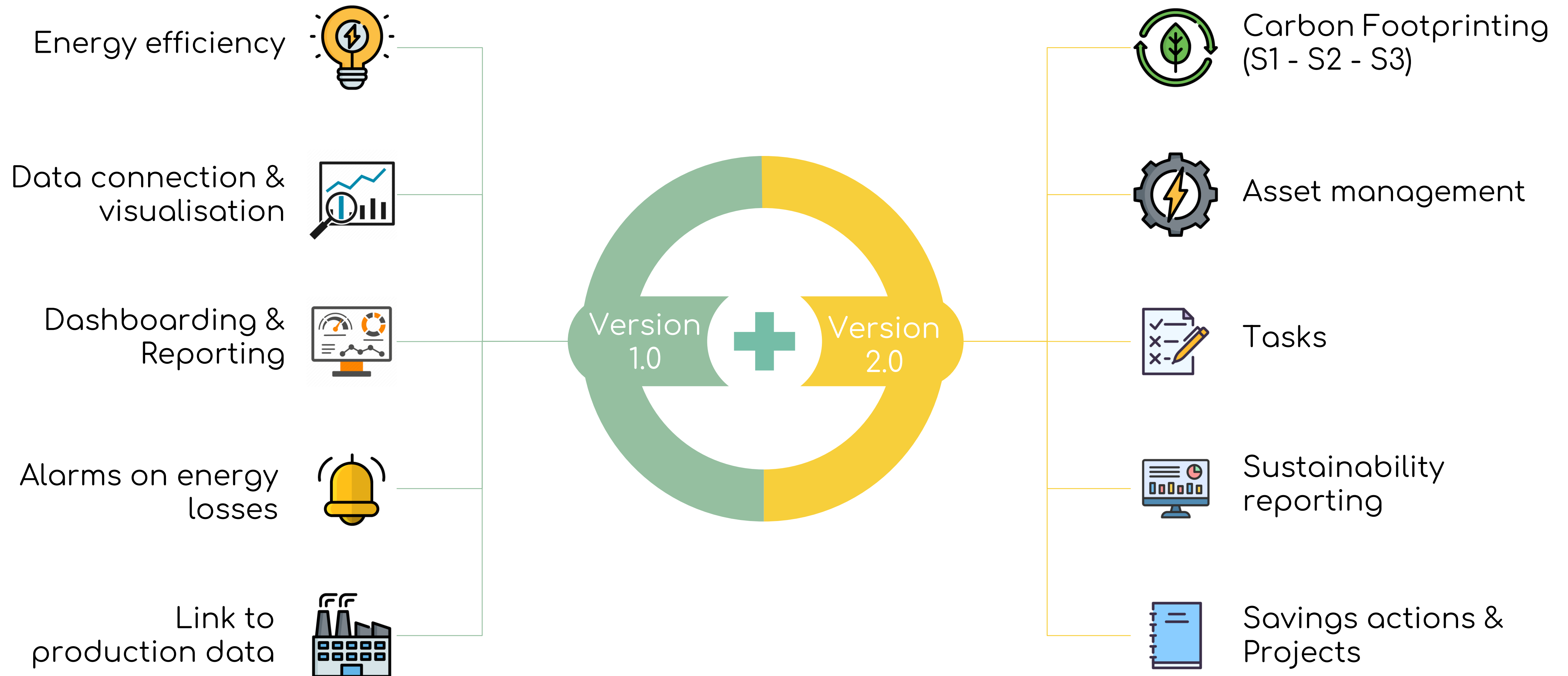


Source: Gartner
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- Energy cost at record levels
- Enterprises are forced to reduce carbon emissions by 2030
- Sustainability score is gaining in relevance as customers, suppliers and even banks attach greater importance to it



Product labeling in different countries



01

Inhouse
expertise
about energy
and
sustainability

Examples

*Enprove's energy
expertise is integrated
in the Enelyzer*

*⇒ Useful KPI's
⇒ Triggers for savings
⇒ Intelligent alarms*

02

Hardware
independent
and
compatibility

*Data input from any
hardware device:
Siemens controllers,
Beckhoff PLCs,
Phoenix Contact PLCs,
Wago, Schneider
meters, Rockwell,
Osisoft, ...*

03

Plug & play
implementation

*Possibility to provide
logging hardware with
a direct link to the
software*

04

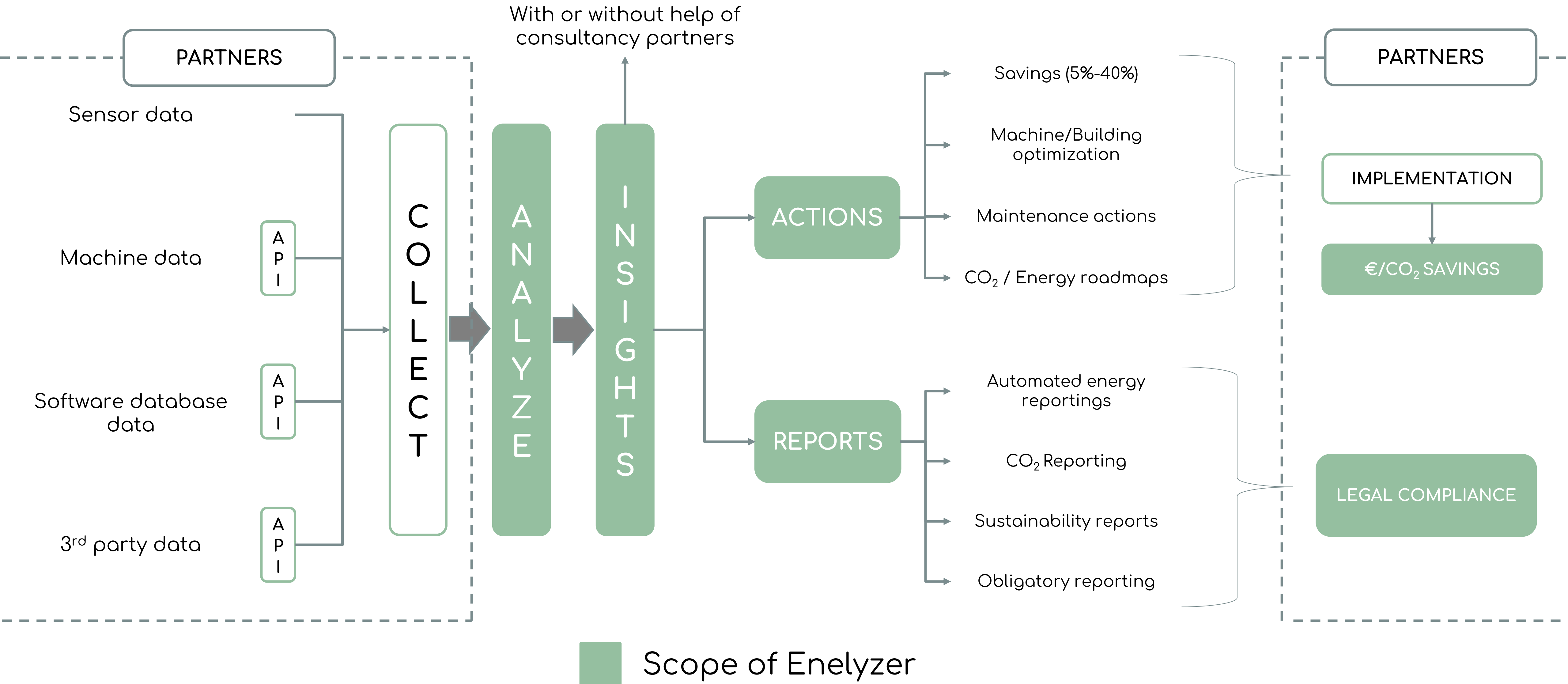
Enhanced
functionalities
for multiple
applications
and multiple
roles

*Used by an energy
manager to detect
savings opportunities,
but also by a
sustainability
manager to get the
right CO2 numbers.*

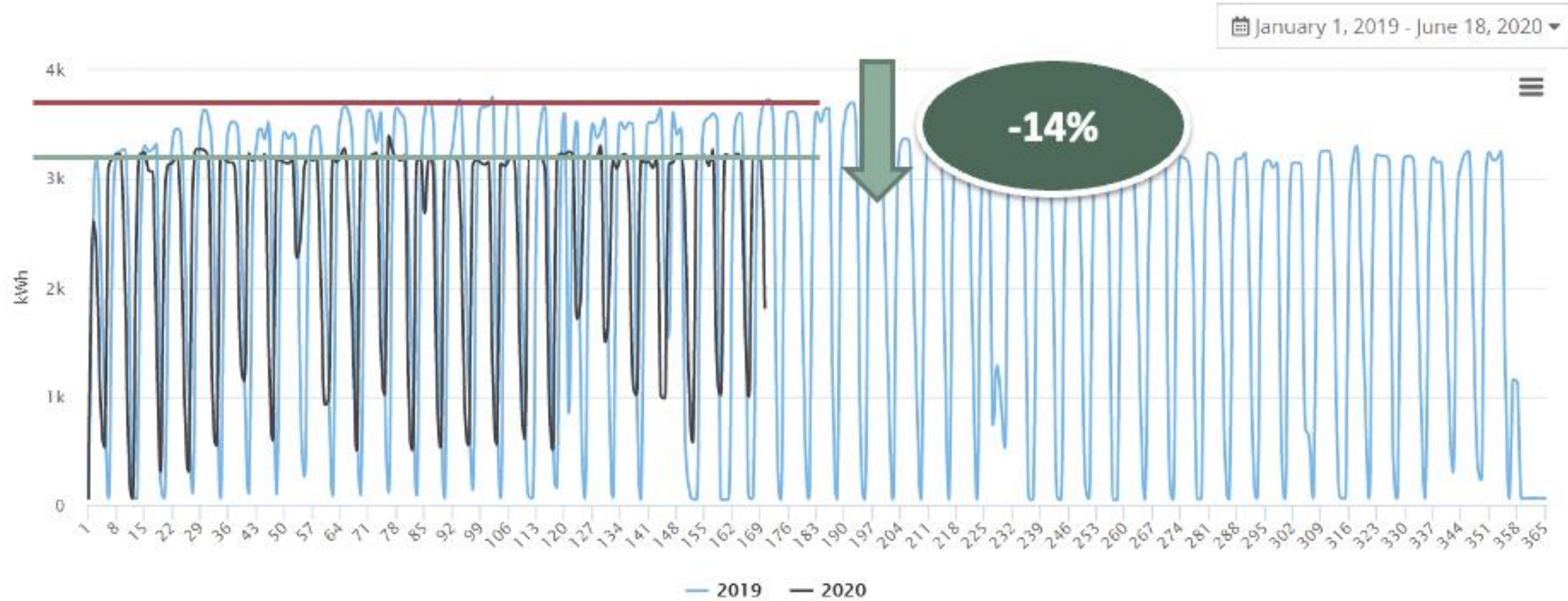
05

Integration
with existing
software
systems and
databases

*Open system with API
marketplace for
stimulation of
bidirectional
integrations*

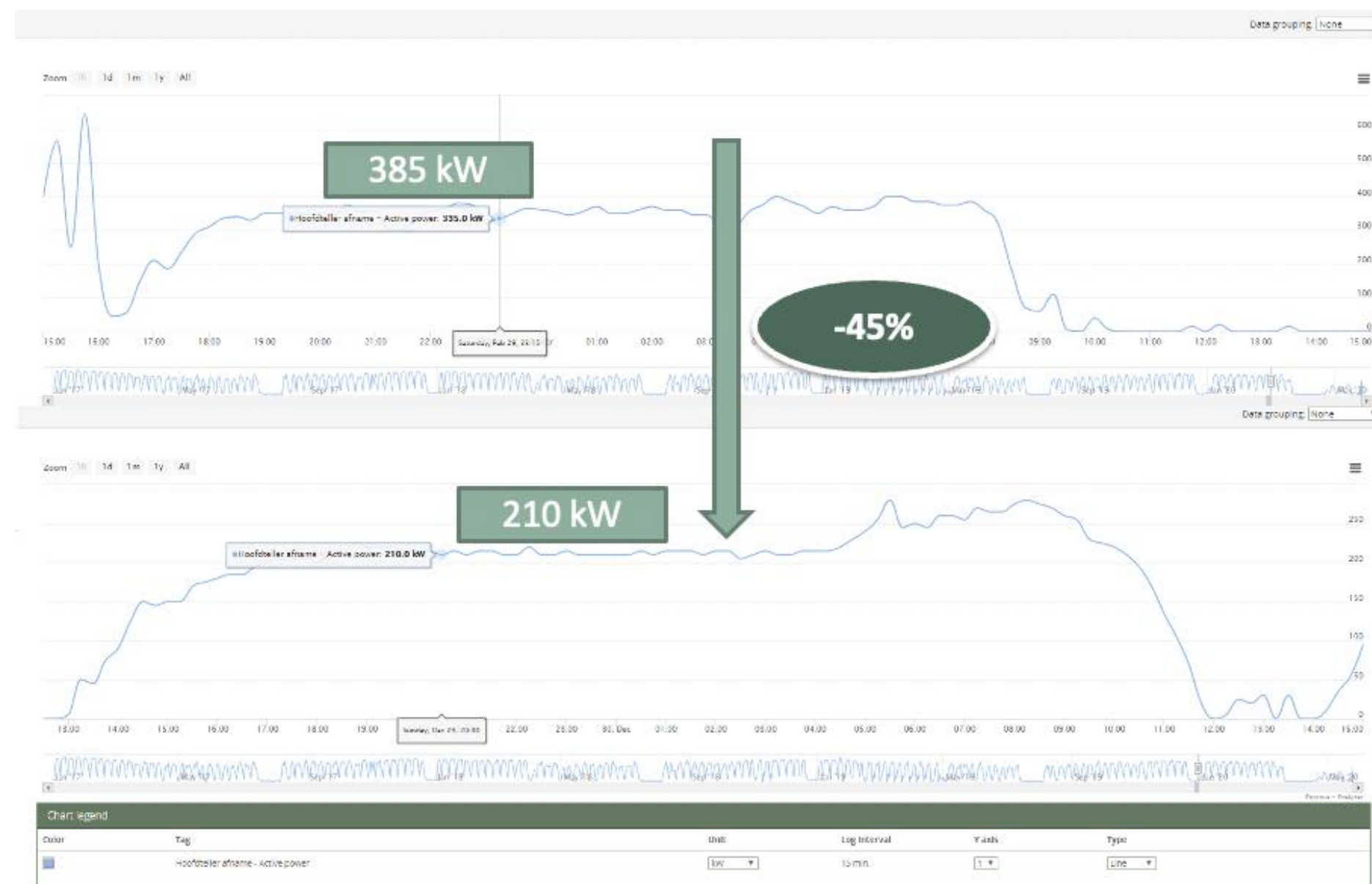


PP afzuiging (time compare)



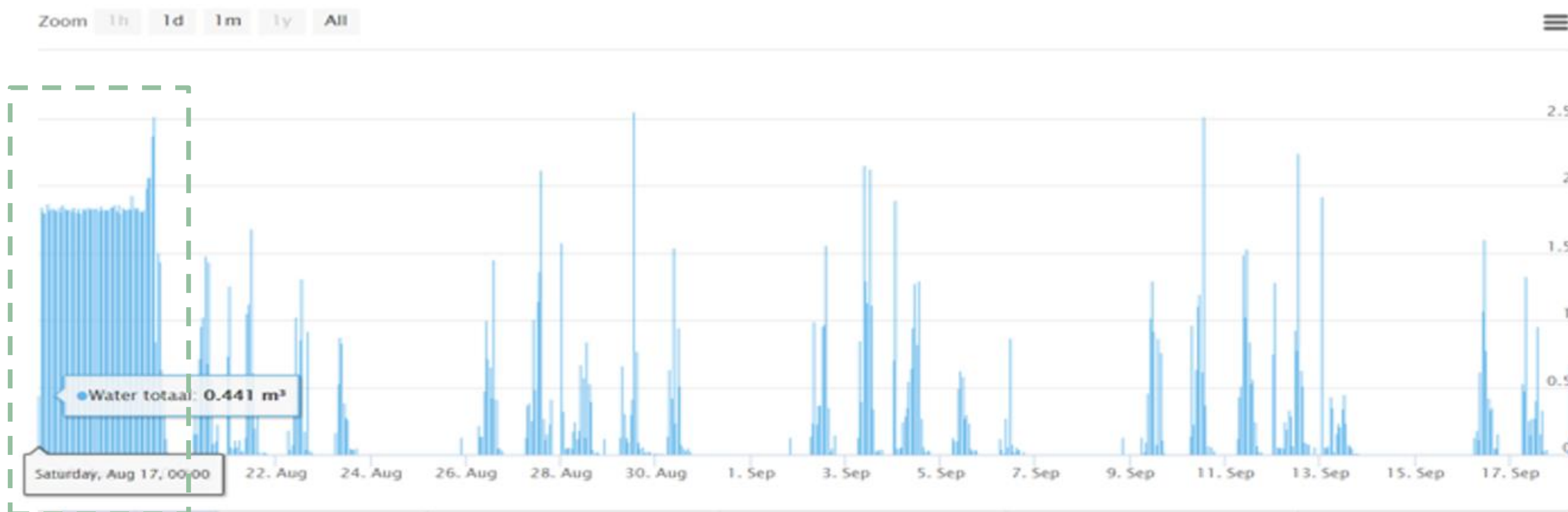
Follow-up on **ventilation systems** Plastic production facility

- Sensor installation + software cost: € 3.000
- **Yearly cost savings:** € 37.500



Follow-up on **stand-by consumption** Textile production facility

- Sensor installation + software cost: € 2.500
- **Yearly cost savings:** € 125.000



Leak detected by
Enelyzer

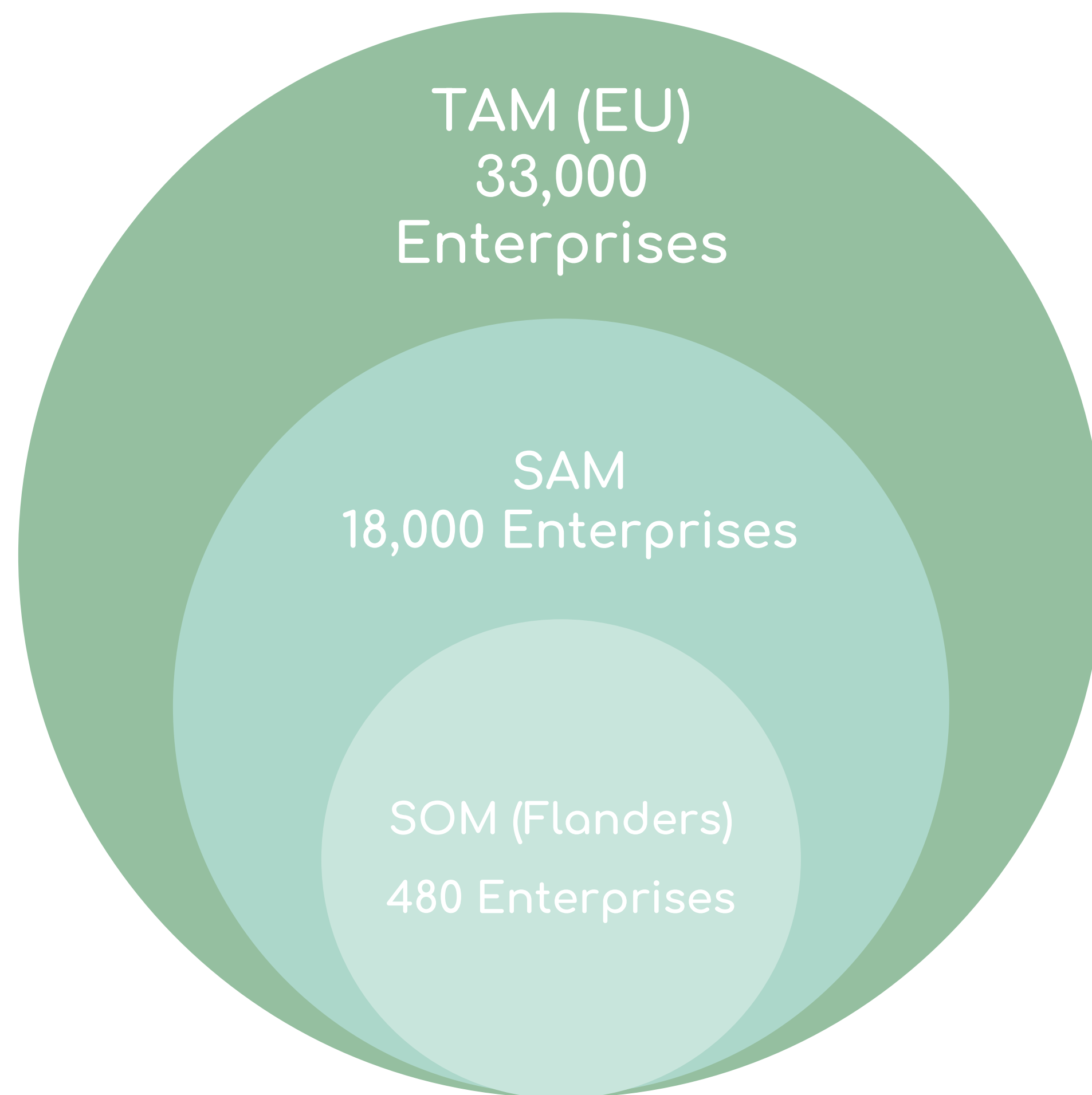


Follow-up on **water consumption** Food production facility

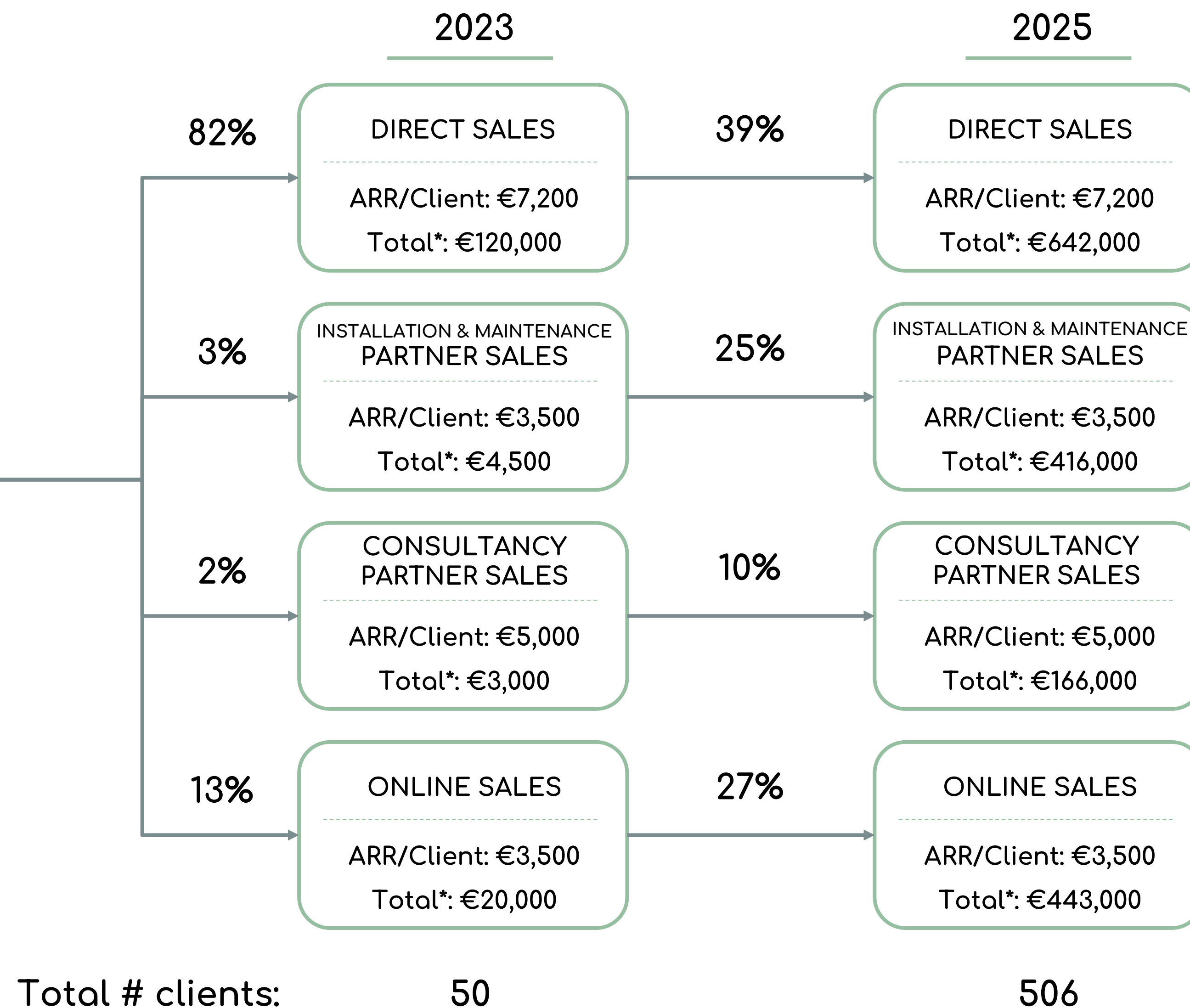
- Sensor installation + software cost: € 4.000
- **Avoided costs:** € 60.500

Follow-up on cooling installation Food production facility

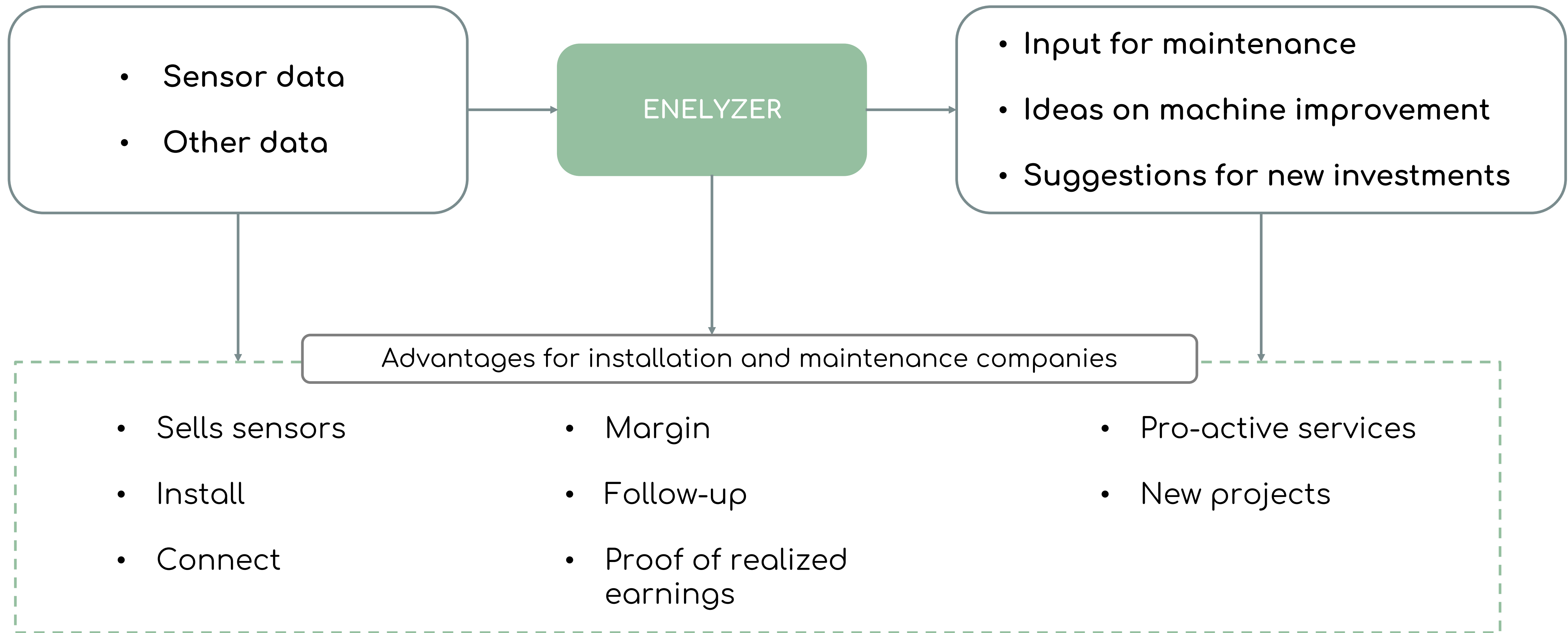
- Sensor installation + software cost: € 6.000
- **Yearly cost savings:** € 79.000
- + avoided waste by controlling humidity



Companies with minimum energycost of €1m



	Direct Sales	Installation & maintenance partner sales	Consultancy partner sales	Online sales
Who	<ul style="list-style-type: none"> Energy intensive industry and building groups BE/F/NL/L/D focus 	<ul style="list-style-type: none"> Machinery manufacturers: <ul style="list-style-type: none"> <i>Atlas Copco, ABB, ...</i> I&M partners: <ul style="list-style-type: none"> <i>Spie, Equans, Imtech...</i> 	<ul style="list-style-type: none"> Niche energy consultancy: <ul style="list-style-type: none"> <i>Greenfish, Climact, ...</i> Strategic consultancy: <ul style="list-style-type: none"> <i>PWC, Deloitte...</i> 	<ul style="list-style-type: none"> Actions & Projects Module Benchmarking module
How	<ul style="list-style-type: none"> Establishing business development unit Leveraging the accumulated energy consultancy network of 15 years 	<ul style="list-style-type: none"> Using a universal hardware device to automatically onboard sensor data 	<ul style="list-style-type: none"> Comparable to direct sales process with consultant in the lead 	<ul style="list-style-type: none"> Targeted functionality push through LinkedIn SEO, SEA, ...



ENELYZER 1.0



ENELYZER 2.0





An – Founder & CEO

- Strategic & operational lead
- Product development
- 17 years experience in energy, industry and buildings

Michallis - CTO

- Product architecture
- Experienced in development of highly scalable software
- Expertise in data security

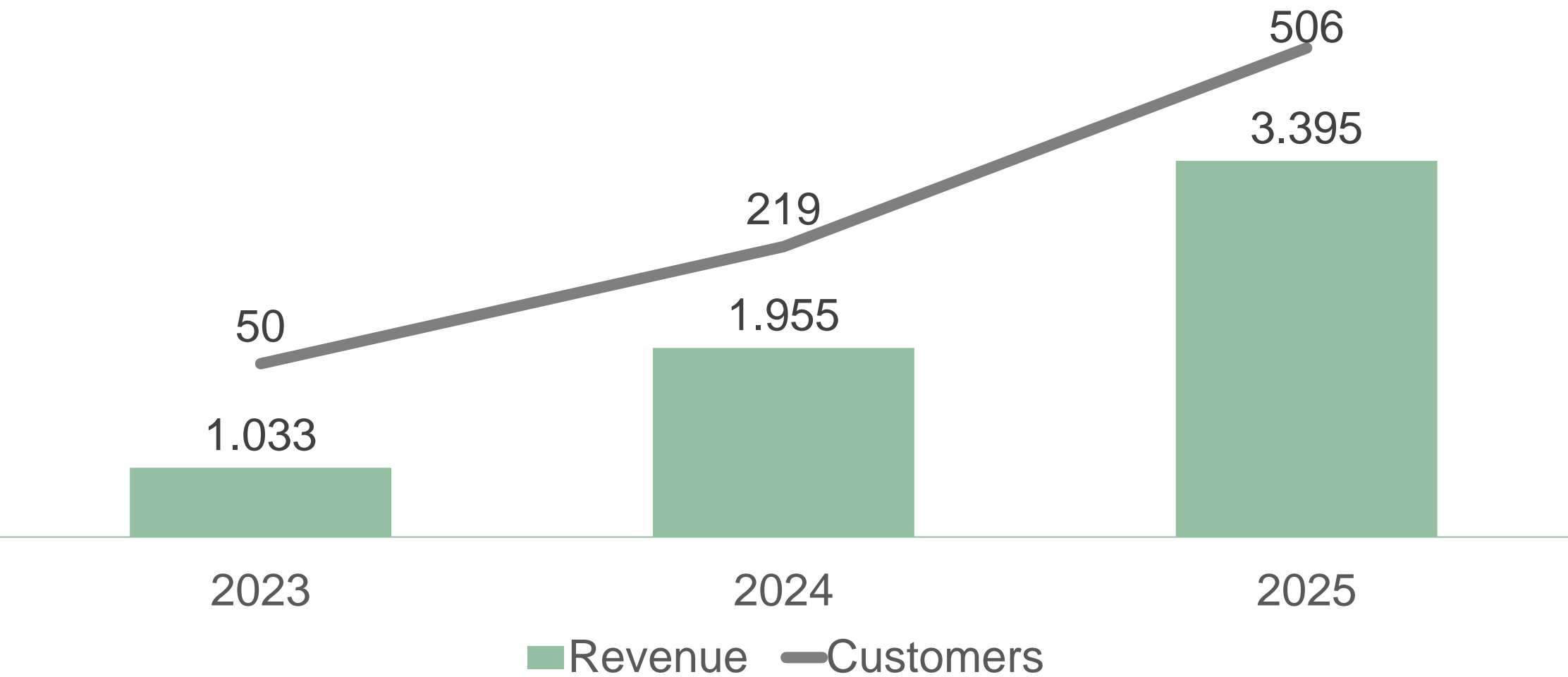


Didier – Business Development

- 20 years experience in sales & business development
- Hands-on approach in setting up partnerships

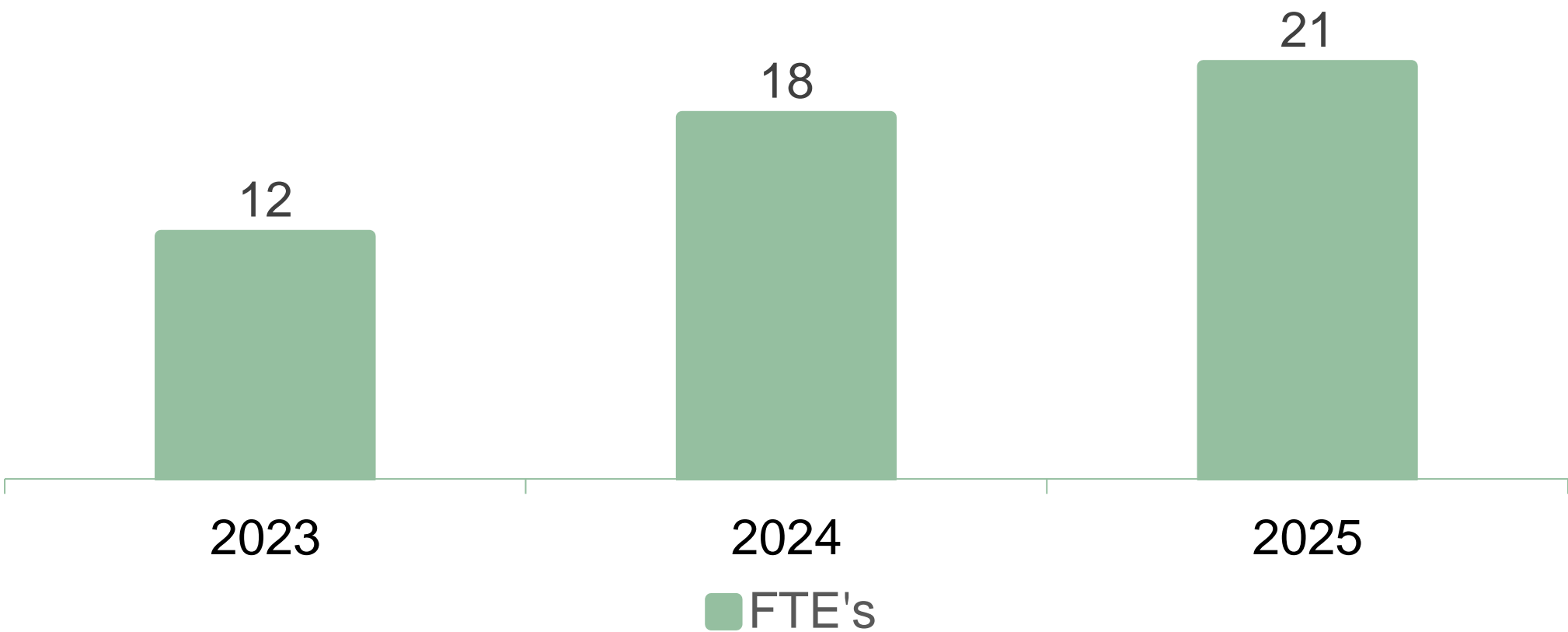
Funding ask

- We are looking for €750k of funding in the form of equity to accelerate our scaling.
- The €750k will cover until the break-even point.
- The company is currently 85% owned by An.
- Pre-transaction a total amount of 528k shareholder debt will be converted into equity.



Use of proceeds

Business development	€	340.000
Marketing & communication	€	230.000
Software development	€	180.000
Funding need (Equity)	€	750.000



Interested?



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