



EDOCK

We secure, We charge, You park.



431

parking sessions

We were able to secure and charge 431 soft mobility vehicles since Oct.2022

44%

average monthly growth in use rate Kpi

6h56

average parking time

17 min Tier 1 | 7h24min Tier 2 | 6h57 Tier 3

34

*parking slots installed in 4 corporate customers
with strong business potential and 1 municipality*



igretec •



Interparking

KNOKKE-SHEIST

0

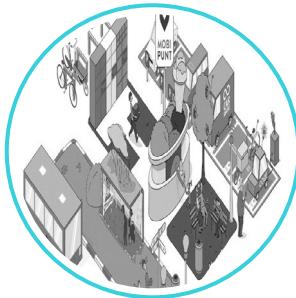
thefts observed



The future of micromobility

Five micromobility trends to watch for in 2023

Mobility Hubs



Mobility hubs are access points that allow people to choose from various modes of transportation

Multimodal docking and charging



The idea behind multimodality is to combine several modes of transportation into one spot

Electric bikes



Across the globe, more and more big cities are integrating pedal-assisted electric bikes into their fleets.

MaaS



As cities worldwide begin to reimagine public transit, including shared micromobility systems, more and more transit apps reflect the exciting emergence of MaaS (mobility as a service)

Solar charging



Going green is becoming a priority for many cities and businesses around the globe. And solar-powered mobility is a trending focus that we will see continue into 2023

What's wrong with micromobility ?



The problem

In Belgium, 600 bikes are stolen per day !*

35% of people do not use a bicycle
for **fear of theft**

7.2% of the population studied
would use their bicycle if the **risk
of theft could be limited**

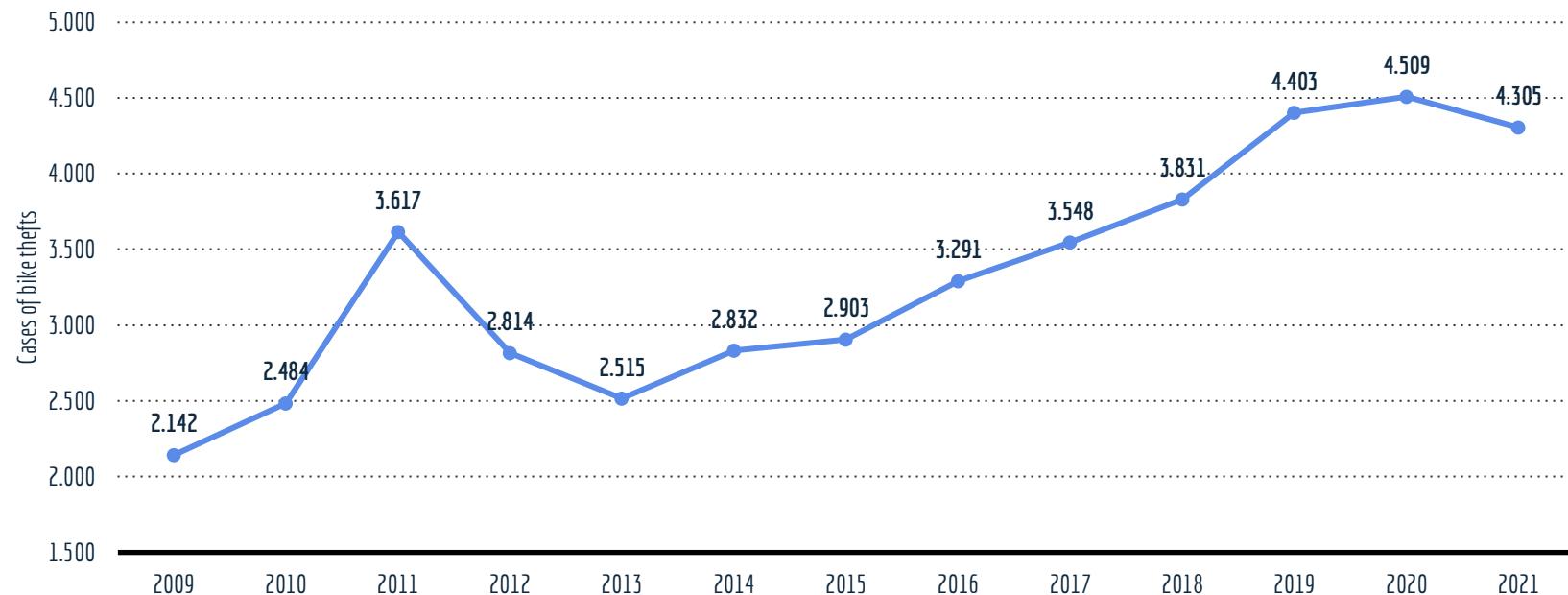


28% do not use a bike because they
do not have a **bicycle parking
space** at their workplace

20% of survey panel do not have
room to store their **bikes** at home

With an average ebike price of 3K€, security is now a core preoccupation for riders

Registered cases of bike thefts in Belgium's Brussels-Capital Region from 2009 to 2021



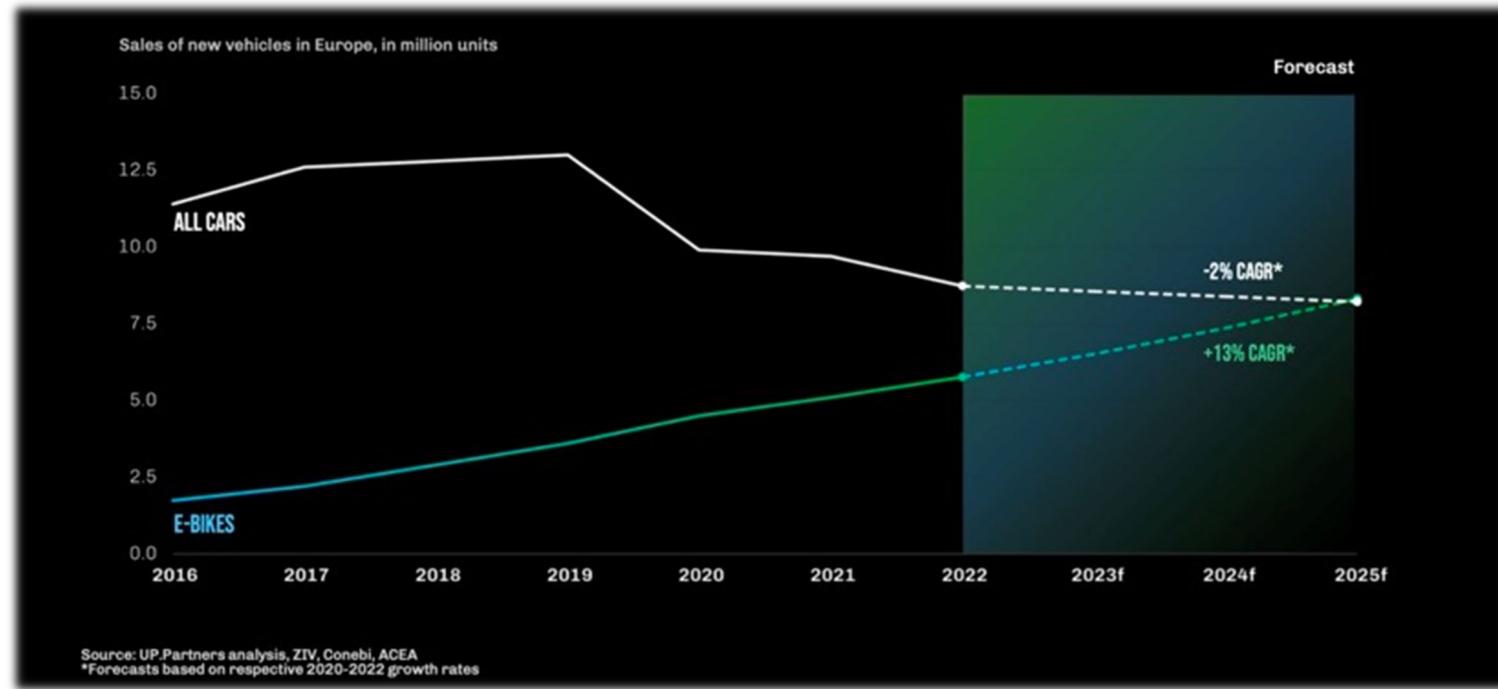
Market size

Personal (e)bike and (e-step) market is far and away the biggest market by volume, valued at €66 billion worldwide



Market size

Personal ownership of e-bikes looks particularly promising,

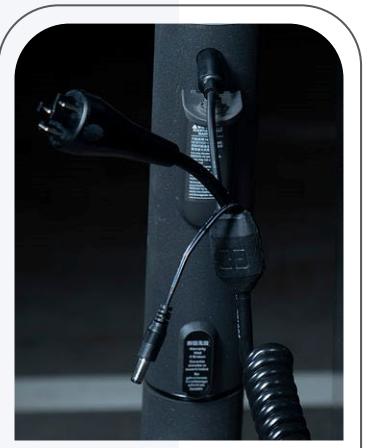




The solution

A smart urban
infrastructure to secure
any sustainable trips 🌱

Try it now



Product Features

We have rethought the micromobility parking

eDOCK

Multimodal & Universal

Multi brands docking acceptance,
adaptable to any light e-vehicle
design

« All users are welcome ! »

Safe

Secure anti-theft
equipment

*« Be peaceful, no more theft
problems »*

Connected

Book, lock & unlock through a
mobile app

*« Offer peace of mind to riders who
comes to their location »*



Electric

Charging has never been
so easy
*« Free your mind and explore
further »*

Custom

From 1 to 8 e-vehicle
branded station
« Make your own »

Data

Get valuable insights for
your business
*« Better understanding of
your visitors »*





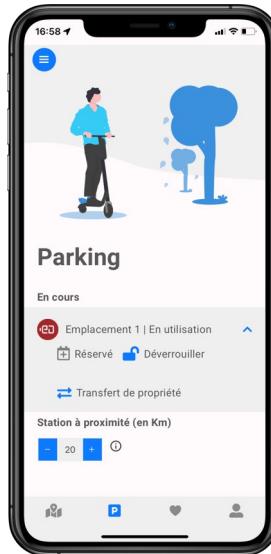
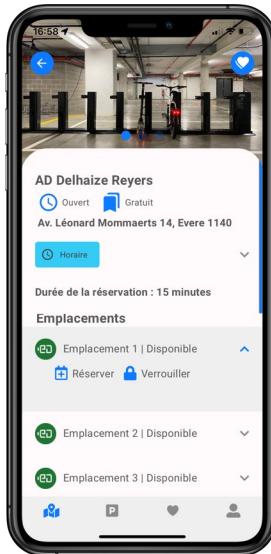
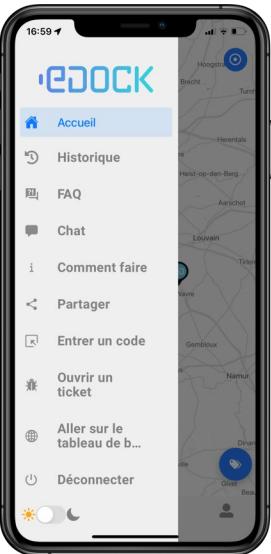
Minimally
designed

The pure and simple
lines are remarkable



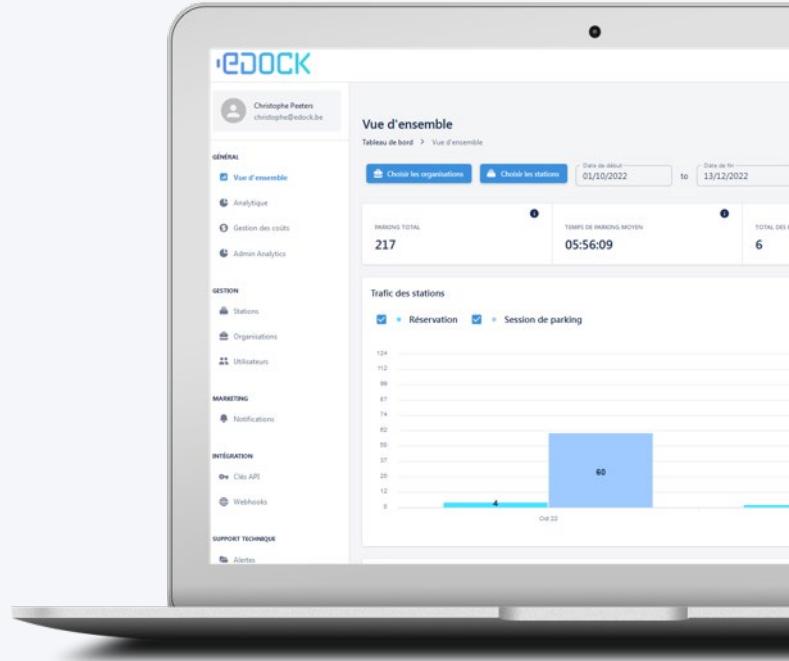
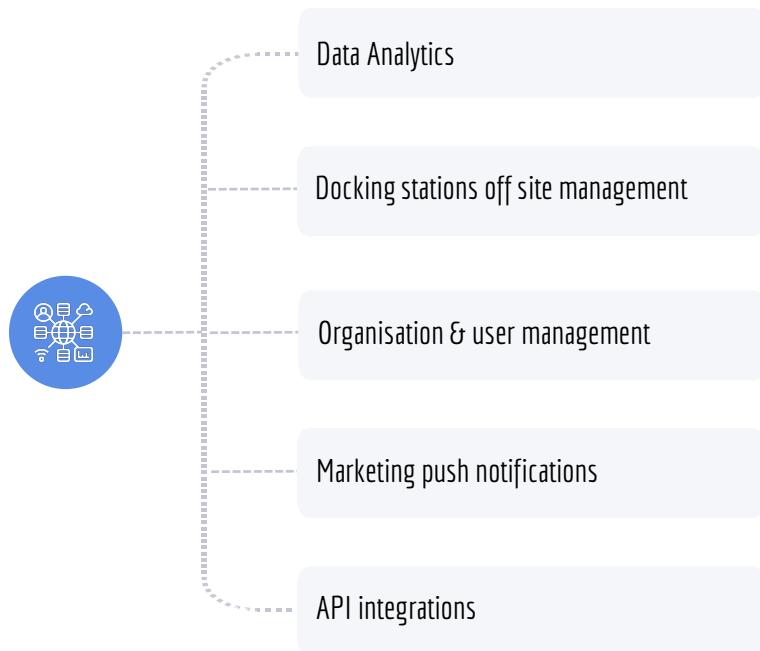
Product Features

Connected user experience



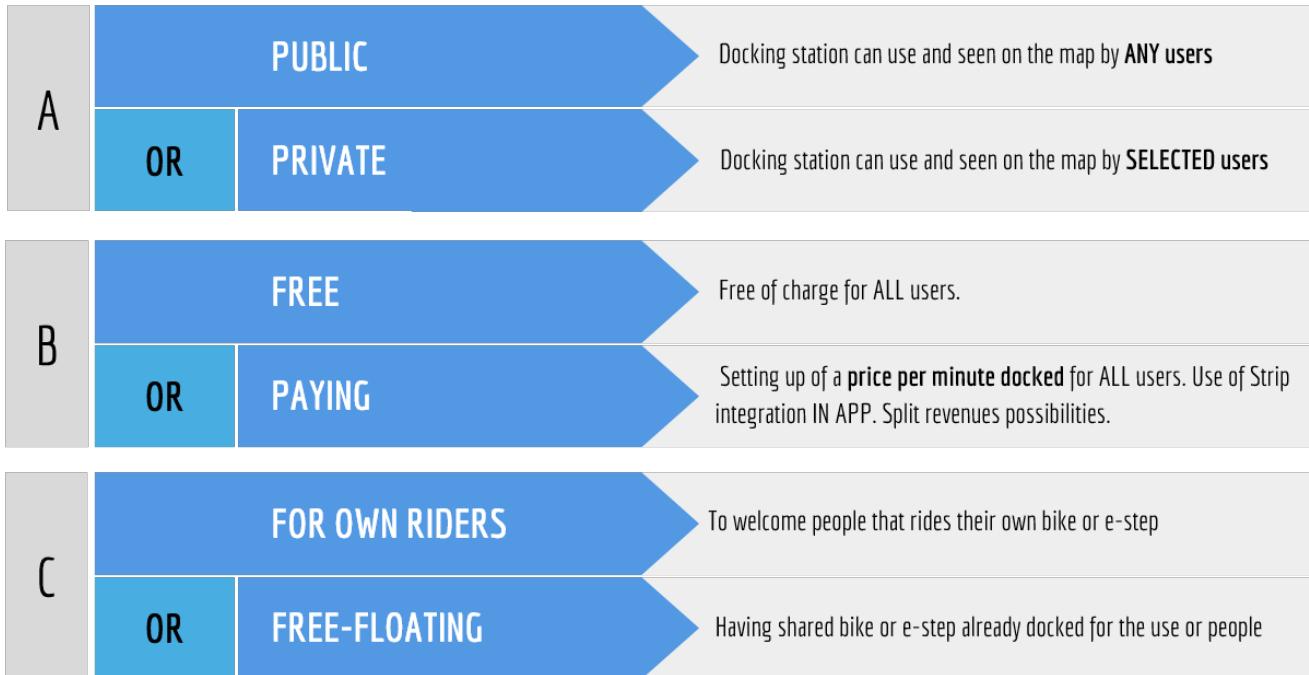
Product Features

Smart back office



Micromobility equals flexibility

Hybrid modes as competitive advantages



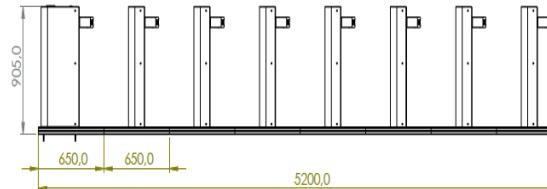
Value proposition

Transition to new mobility trends



CONVERT ONE CAR PARKING SPACE

WITH 8 SUSTAINABLE
MOBILITY PARKING SLOT



Value proposition

What benefits for companies



Impress visitors first and last impression



Offering additional mobility services to customers and/or employees



Peace of mind mode for their visitors. Be peaceful, no more bike theft !



Upgrading BREEAM score



Ease the work/living short distance trip



Save spaces with an orderly parking



Data. Getting a better understanding of their building visits

eDOCK



Multiple & different revenue streams

Purchase as financing option

45% proj. av margin

	Small (4)	Medium (6)	Large (8)
	€ 10.500	€ 14.000	€ 18.000
Monthly Service fee	€ 180		
Set up cost	€ 850		

Renting as financing option

45% proj. av margin

Contract Duration	Small (4)	Medium (6)	Large (8)
36 months	€ 545	€ 680	€ 820
48 months	€ 500	€ 615	€ 735
60 months	€ 465	€ 570	€ 675
Set up cost	€ 850		

B2C

- Split bill paid docking 0,5€ per 30 minutes parked
- Parking booking fee

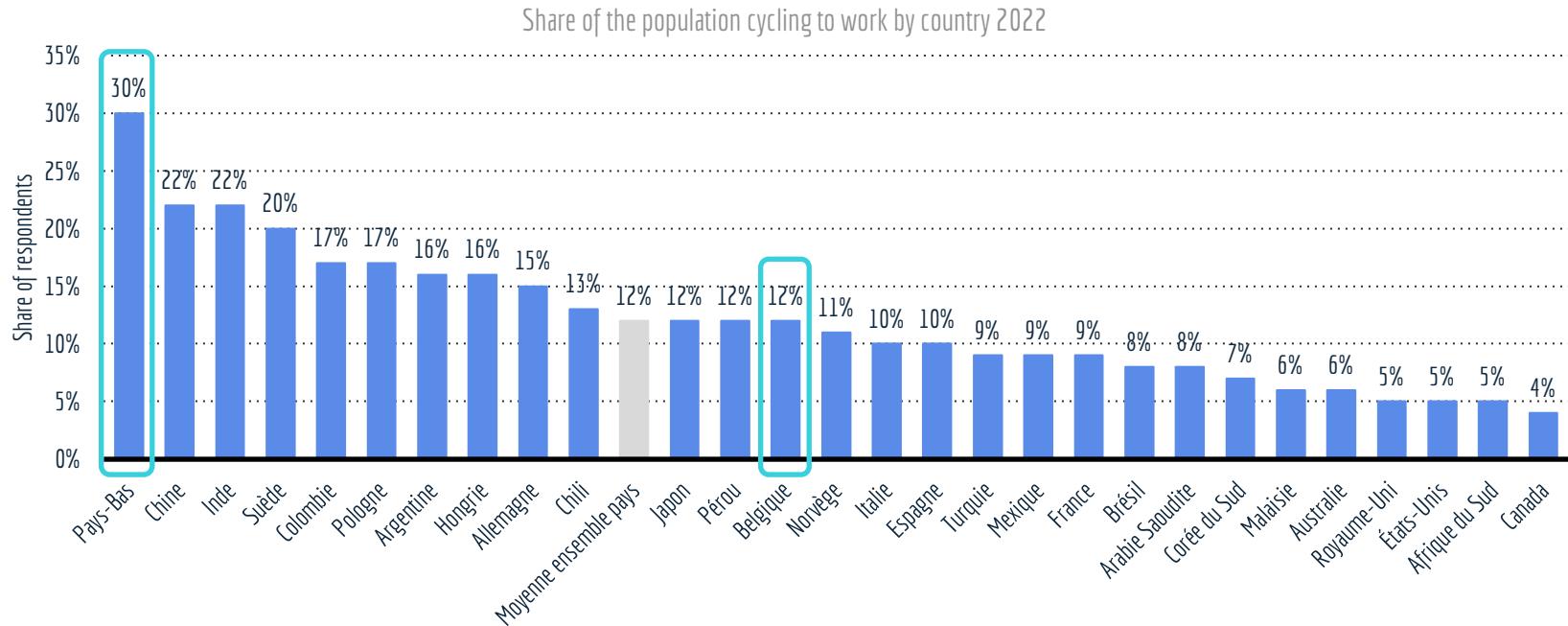


Insurance

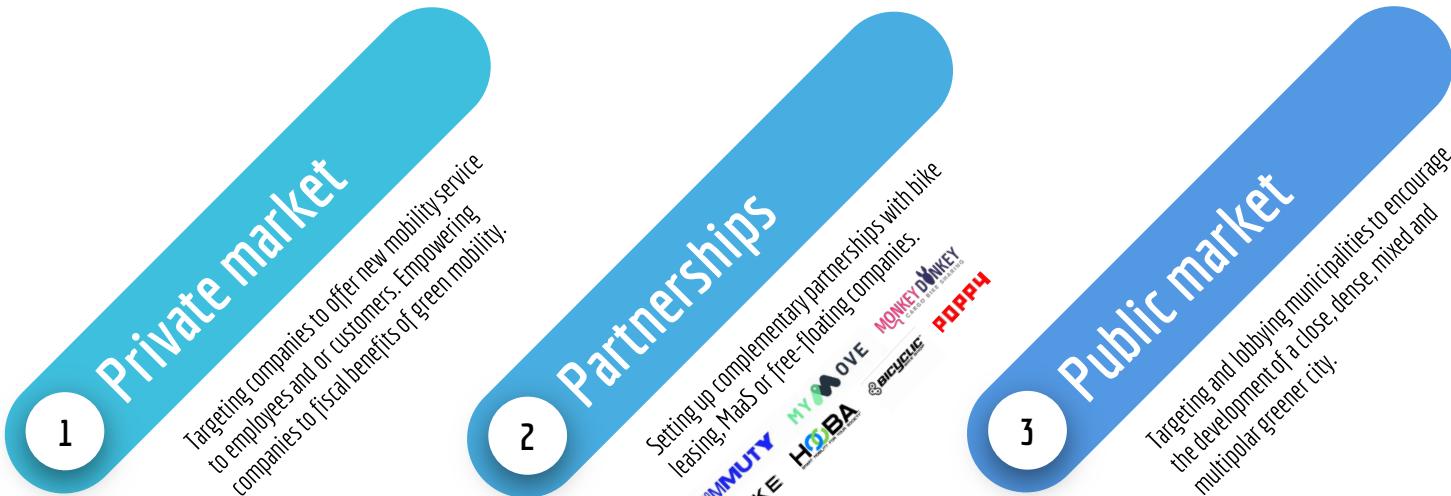
Protect your bike or kick scooter for a monthly fee with a theft insurance

Upcoming...

The two-wheeled commute in Benelux is an excellent pilot market



From private to public, a thoughtful approach



Go-to-market

Pre-seed round target reached



Interparking



Vous et 44 autres personnes

1 commentaire • 7 républications



Vous et 64 autres personnes

2 commentaires • 8 républications



61

3 commentaires • 4 républications

igretec•



DH SPORTS

Une station de recharge pour vélos et trottinettes électriques
dhnet.be • Lecture de 1 min

60 58

4 républications

KNOKKE-HEIST



Sébastien Peeters et 37 autres personnes

2 républications

Coming soon.

LGSCH
LUXEMBOURG

CLEARY GOTTLIEB

eDOCK

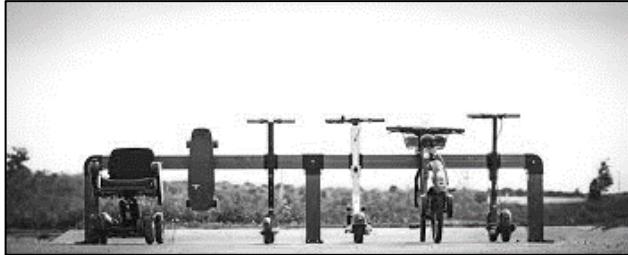
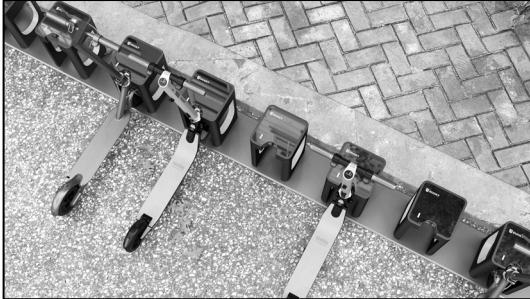
Competition

eDOCK

Competitors traction confirm market validation

"ACTON Inc. acquires Duckt for an undisclosed amount."

Source: Tech.eu



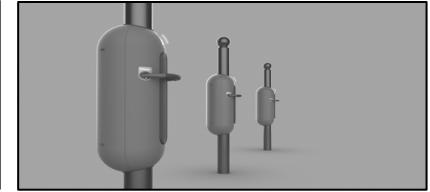
"Sharelock: 4 million € funding for soft mobility safety"

Source: EMEAstartups



"Bikeep has 3,500+ docking station installed worldwide"

Source: Bikeep.com



"Swiftmile has raised a \$5 million round led by Thayer Ventures with participation from Verizon Ventures, Alumni Ventures Groups and WSGR."

Source: Tech Crunch



Complementary profiles to execute the vision.



Xavier Brooke
Business Developer Consultant
CEO jobsinNetwork



Sébastien Peeters
Co-founder

Sales & Marketing director at Carflow
Ex CEO at G.Peeters SA



Christophe Peeters
Co-founder

Ex Head of finance & Marketing at G.Peeters SA
Ex Group Business Controller at Puratos

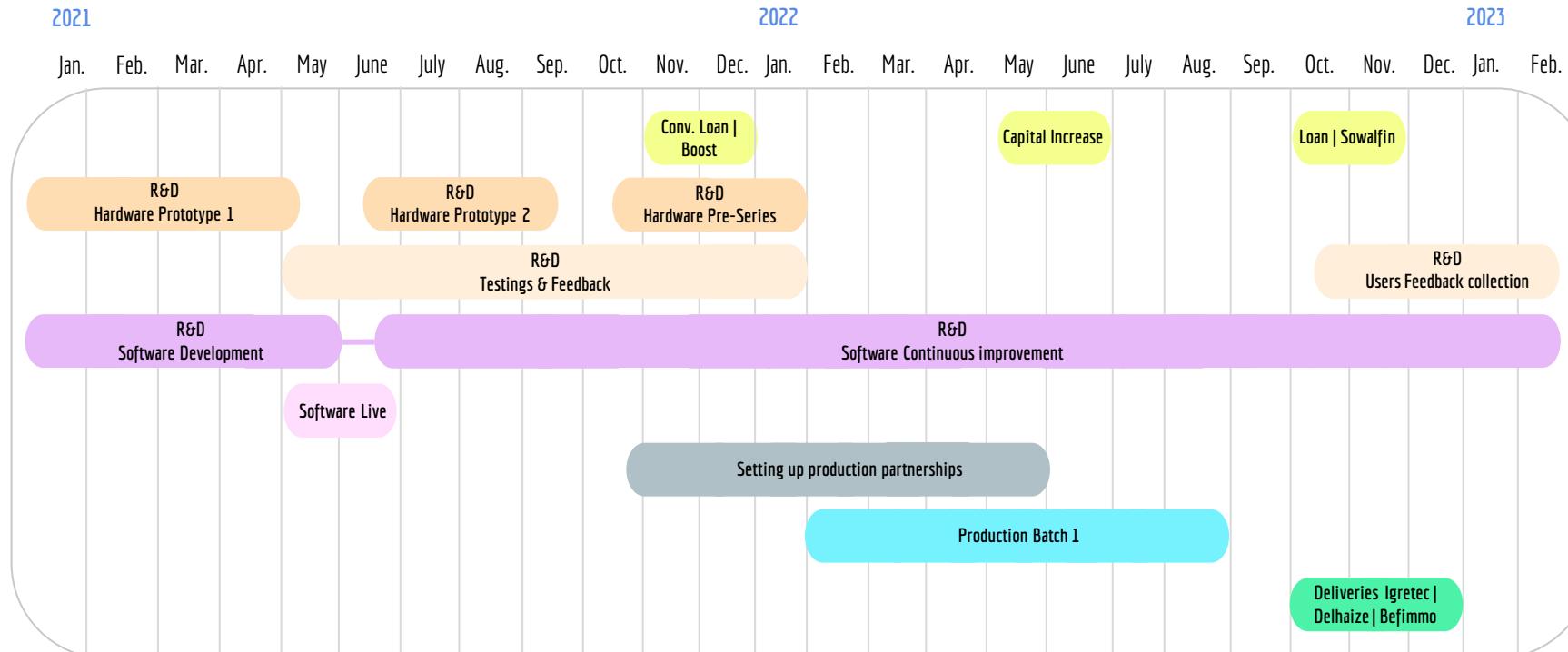


Loic Midavaine
Front & Back-end Developer



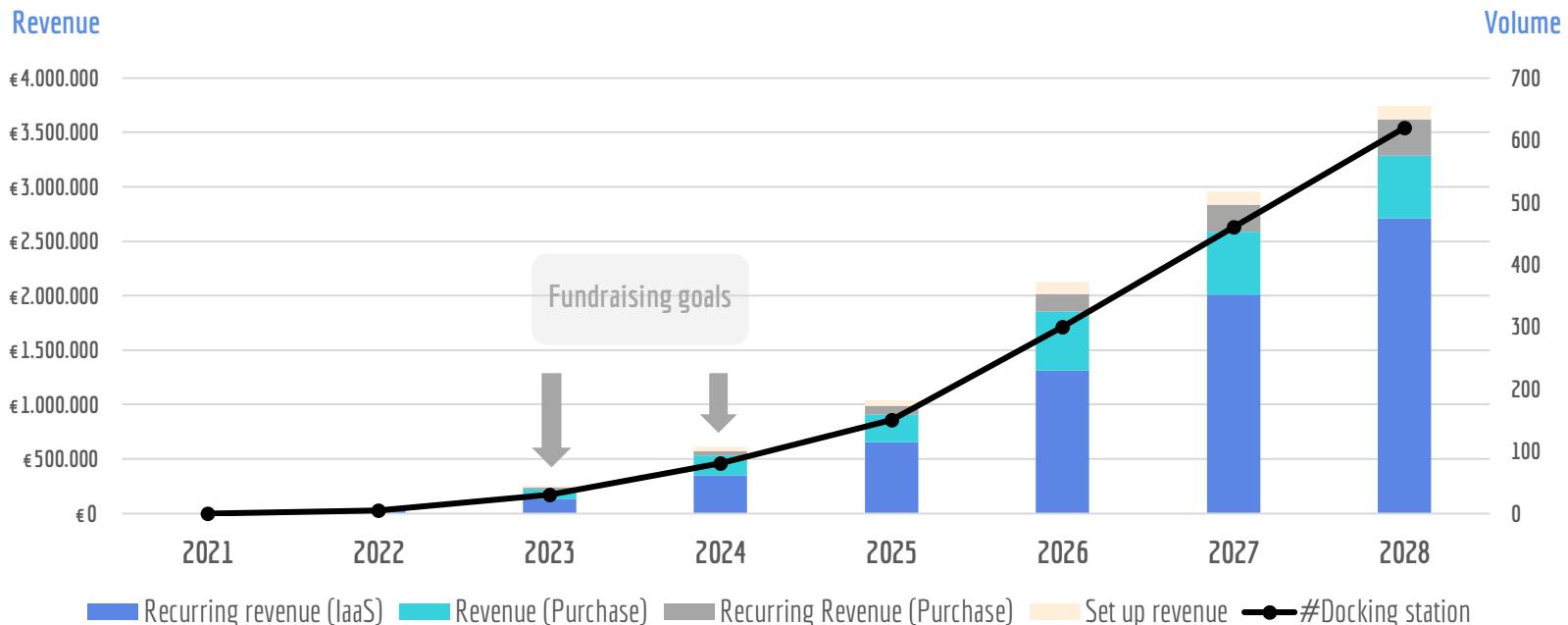
Lisa Bariod
Digital Marketing

What we've done so far.



Financials.

Target of 30 units in next 12 months and 80 in next 24 months.





So far, raised - 450K€

Actual burn rate - 10K€ per month

Direction Serie A in 24 months

Fundraising.

We're looking for 500 K€ Seed funds to **grow our sales** and **enhance our product (find PMF)**.

Grow our sales

- HR and marketing
- Second production batch
- Buffer stock

Strengthen our IP

- Patent extention
- Product certifications
- Security labels

Improve the hardware

- R&D to improve reliability and durability
- R&D to upgrade user experience
- BOM cost optimisation to increase the margin

Spendings

42%

HR

27%

Buffer stock

16%

Operating costs
Marketing

15%

R&D
IP

Perfect time to market

The world is ready to change.



Technology

Technologies related to electric energy are becoming cheaper and more accessible, thanks to the advance of electric cars.

Mobility maturity

The market of micro-mobility is booming due to the arrival of many alternatives embraced by a more conscious user.

Cycling infrastructure

Most European cities will massively invest in cycling infrastructures to welcome new solutions.

Ecological urgency

Twenty-two percents of global greenhouse gas emissions are attributed to the transportation sector

Thank you .

