NIKOLAS LUSHNIKOV

✉ nick555310@gmail.com

☎ 054-914-5172

📍 Ashdod

▲ 15.12.2000

SKILLS

- Team Collaboration
- Energetic and Positive
- Quick Self-Learner
- Analytical Thinking
- Deep Technical Understanding
- Creative Thinking and Mental Resilience

LANGUAGES

English-
Native Level Speaker

Hebrew-
Fluent

Russian
Base Level

EDUCATION

- **2013-2019**: **High-School Diploma, Mekif D School, Ashdod**.
- **2023-Present:FullStack Development Course, HackerU College**.

Work Experience (as part of the course) + Project Portfolio to my projects

- HTML Proficiency: Creating web structures and content in a standard and semantic way.

- CSS Expertise: Advanced styling of web pages, including flexible layouts, animations, and modern typography.

- JavaScript Experience: Adding interactivity and dynamic features to websites, including DOM manipulation and working with APIs.

- Frameworks: Proficient in Bootstrap and Tailwind for fast and efficient development of responsive websites, leveraging pre-built components and custom styling through utility classes for clean and effective interfaces.

- Sass Mastery: Modular CSS organization through variables, functions, and mixins.

- React Skills: Developing interactive user interfaces, managing complex states, and building reusable components in React.To React Project

WORK EXPERIENCE

Customer Service and Sales Representative, Cellcom (2023-Present)

- Addressed customer inquiries efficiently and accurately for mobile and fixed-line services.
- Resolved technical issues until achieving complete solutions.
- Sold products and services tailored to customer needs and preferences while meeting sales targets.
- Maintained high service standards, meeting all KPIs, including call length, handling time, sales, and efficiency.

Sales and Conversion Representative, Visa-CAL (2021-2022)

- Spoke to over 100 potential customers daily for credit offers.
- Sold the company's services and applications.
- Maintained a minimum 10% conversion rate for new customers daily.
- Operated the company's internal CRM system to manage customer interactions.
- Met all company sales targets throughout the employment period.
- Worked with cold leads to promote the company's products.

MILITARY SERVICE

Position: Assignment Officer, 2020-2023, IDF

- Coordinating and inviting soldiers for reassignment to different units.
- Assigning new soldiers to specific units.
- Using ERP systems and other internal military tools.
- Tracking and fully managing soldiers that came for a reassignment.
- Synchronizing unit needs with soldier databases and military priorities.