To: Two Name Phone: 555-555-5555

April 21, 2006E-Mail: example@example.com.

From: From Company Phone: 555-555-5555

From Name Revision: 1

E-mail: From Email

Quotation #: xxxxxxxxx

COMPANY NAME appreciates the opportunity to provide the following equipment for the above subject project. Please review the attached detailed proposal for completeness.

**Terms and Conditions**

This proposal does not include “Just-in-Time” delivery. If trucks are kept on site for more than (2) hours before being unloaded, additional freight charges will be applied. Payment terms are 25% at time of order and remaining balance to be paid in NET 30 Days from invoice date. This proposal is based on our Standard Terms and Conditions and is firm for an Order placed within 10 days. No sales or use taxes are included unless specifically stated. Pricing is F.O.B. factory.

**Estimated Lead Time**

Submittals for approval will be provided **2-4 weeks** after receipt of a Purchase Order.

Shipment will begin **4-6 Weeks** after receipt of written submittal approval and release for fabrication…should an improved schedule be required please contact the factory to determine where mutual improvement may be made. Lead time may vary based on shop loading at the time of order release.

Please review this proposal carefully. If any corrections or changes are required, or if you have any questions, please feel free to call me.

Sincerely,

Signed By

Signed Title

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| General Scope of Supply |
| Century Refrigeration Equipment in general accordance with the enclosed reference to drawings, plans and specifications provided to Seller, and more particularly described in a Submittal to be prepared by Seller and approved by the Customer.  Notes:   1. ETL and UL labeled equipment. 2. 5k SCCR rated electrical panel. 3. Extended compressor warranty for a total of (5) years, parts only, labor, crane and refrigerant costs are not included. (Optional) 4. Supervisory start up by factory technician, please allow minimum (2) weeks for scheduling purposes. (Optional) 5. Freight allowed to first destination in the territorial United States. (Total equipment weight 600#, or greater)   **PRICES DO NOT INCLUDE SALES OR OTHER TAXES** |

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| General Scope of Work does not Include: |
| Notes:   1. Labor warranty. 2. Service or maintenance agreement. 3. Compliance to plans and specifications. 4. Lifting or rigging of the unit. 5. Refrigerant (Unless it’s a chiller)   **PRICES DO NOT INCLUDE SALES OR OTHER TAXES** |

Respectfully submitted,

Company

Terms: 25% at time of order and balance paid

before shipment.

Quotation is firm for 10 days from date listed above. Signed