

# EXERCISE 1

P<sub>2</sub>

(W)

|   | A'    | B'   | C'    | D'    |
|---|-------|------|-------|-------|
| A | 3, 4  | 4, 4 | 4, 5  | 2, 4  |
| B | 3, 7  | 8, 7 | 5, 8  | 10, 6 |
| C | 2, 10 | 7, 6 | 4, 6  | 8, 5  |
| D | 4, 4  | 5, 8 | 4, 10 | 10, 3 |

P<sub>1</sub>

- 1) STRATEGY  $\boxed{C'}$  STRICTLY DOMINATES  $\boxed{B'}$  AND  $\boxed{D'}$   
THEREFORE, BOTH ELIMINATED.
- 2) STRATEGY  $\boxed{A}$  STRICTLY DOMINATES  $\boxed{C}$  AND  $\boxed{D}$   
SO, OUT.
- 3) BACK TO PLAYER 2 STRATEGIES  
STRATEGY  $\boxed{C'}$  DOMINATES  $\boxed{A'}$  SO,  
 $\boxed{A'}$  OUT ▲
- 4) PLAYER 1 HAS STRATEGY  $\boxed{B}$   
WHICH DOMINATES  $\boxed{A}$  ONE, THEREFORE OUT.
- 5) FINALLY, THE SOLUTION OF THIS GAME  
IS  $S_B \in BR(S_C)$

## EXERCISE 2

$P_2$

ON

| $R_i$ | $R_1$ | $R_2$ | $R_3$ | $R_4$ | $R_5$ |
|-------|-------|-------|-------|-------|-------|
| $R_1$ | 5,5   | 2,8   | 5,5   | 4,6   | 6,4   |
| $R_2$ | 8,2   | 5,5   | 8,2   | 6,4   | 7,3   |
| $R_3$ | 5,5   | 2,8   | 5,5   | 4,6   | 6,4   |
| $R_4$ | 6,4   | 4,6   | 6,4   | 5,5   | 8,2   |
| $R_5$ | 4,6   | 3,7   | 4,6   | 2,8   | 5,5   |

- 1) PLAYER 2's STRATEGY  $\boxed{R_2}$  DOMINATES  $\boxed{R_3}$ ,  $\boxed{R_5}$  AND  $\boxed{R_1}$ ;
- 2) PLAYER 1's STRATEGY  $\boxed{R_2}$  STRICTLY DOMINATES ALL THE OTHERS  
 $\boxed{R_1; R_3; R_4; R_5}$ ;
- 3) PLAYER 2's STRATEGY  $\boxed{R_4}$  IS WEAKER THAN  $\boxed{R_2}$ ;
- 4) GAME's SOLUTION

$R_2 \in BR(R_2)$

### EXERCISE 3

SOLVED THANKS  
TO PROFESSOR



[P<sub>1</sub>]

| P <sub>2</sub> | 1        | 2        | 3        | 4        | 5        |
|----------------|----------|----------|----------|----------|----------|
| 1              | 2.5, 2.5 | 1, 4     | 1, 4     | 1, 4     | 1, 4     |
| 2              | 4, 1     | 2.5, 2.5 | 2, 3     | 2, 3     | 2, 3     |
| 3              | 4, 1     | 3, 2     | 2.5, 2.5 | 3, 2     | 3, 2     |
| 4              | 4, 1     | 3, 2     | 2, 3     | 2.5, 2.5 | 4, 1     |
| 5              | 4, 1     | 3, 2     | 2, 3     | 1, 1     | 2.5, 2.5 |

- BY USING THE PROCESS OF ELIMINATION,  
YOU REACH THE NASH EQUILIBRIUM  
WHICH IS

$$S_3 \in BR(S_3)$$

# EXERCISE 4

[DEMAND FUNCTIONS]



$$\begin{cases} Q_1 = 10 - P_1 + P_2 \\ Q_2 = 10 - P_2 + P_1 \end{cases}$$

TOTAL MARKET  
CAPACITY = 20

| $P_1$ | 2      | 4      | 8      | 10       |
|-------|--------|--------|--------|----------|
| 2     | 20; 20 | 24; 32 | 32; 32 | 36; 20   |
| 4     | 32; 24 | 40; 40 | 56; 48 | 64; 40   |
| 8     | 32; 32 | 48; 56 | 80; 80 | 96; 80   |
| 10    | 20; 36 | 40; 64 | 80; 96 | 100; 100 |

\* BEFORE YOU FILL THE CHART,  
DON'T FORGET AN ESSENTIAL STEP.

THE PROFIT  $\rightarrow \Pi = P \cdot q$



| $P_1$ | 8      | 10       |
|-------|--------|----------|
| 8     | 30; 80 | 36; 80   |
| 10    | 20; 96 | 100; 100 |

- IN THIS CASE  
THERE ARE 2  
EQUILIBRIUM

- $$\left\{ \begin{array}{l} \textcircled{1} \quad S_8 \in BR(S_8^2) \\ \qquad \text{INEFFICIENT} \\ \textcircled{2} \quad S_{10}^* \in BR(S_{10}^2) \\ \qquad \text{EFFICIENT} \end{array} \right.$$

## EXERCISE 5

|       |   | $P_2$ |        |      |
|-------|---|-------|--------|------|
|       |   | 1     | 2      | 3    |
| $P_1$ | 1 | 0; 1  | 9; 0   | 2; 3 |
|       | 2 | 5; 9  | 7; 3   | 1; 7 |
|       |   | 7; 5  | 10; 10 | 3; 5 |

- PURE STRATEGY :

- THE 3<sup>rd</sup> STRATEGY OF PLAYER 1 STRICTLY DOMINATES ALL THE OTHERS;
- THE NASH EQUILIBRIUM IS :

$$S_3 \in BR(S_2)$$

- MIXED STRATEGY :

- SINCE STRATEGY [3] FOR PLAYER 1,  
HENCE THERE IS NO EQUILIBRIUM IN  
MIXED STRATEGY



## EXERCISE 6

(R)

|  |  | 0    | 0.25     | 0.5         | 0.75         | 1            |              |
|--|--|------|----------|-------------|--------------|--------------|--------------|
|  |  | 0    | 0.5, 0.5 | 0, 0.75     | 0, 0.5       | 0, 0.25      | 0, 0         |
|  |  | 0.25 | 0.75, 0  | 0.25, 0.25  | 0.083, 0.16  | 0, 0         | -0.05, -0.2  |
|  |  | 0.5  | 0.5, 0   | 0.16, 0.083 | 0, 0         | -0.16, -0.5  | -0.16, -0.5  |
|  |  | 0.75 | 0.25, 0  | 0, 0        | -0.15, -0.10 | -0.25, -0.25 | -0.32, -0.48 |
|  |  | 1    | 0, 0     | -0.2, -0.05 | -0.33, -0.16 | -0.43, -0.32 | -0.5, -0.5   |

- 0.25 STRATEGY FOR PLAYER R  
KILLS  $(0.5; 0.75; 1)$ ;
- SAME FOR PLAYER L;
- THIS IS A PRISONER DILEMMA GAME

BECAUSE PLAYERS END UP WITH THE  
INEFFICIENT EQUILIBRIUM  $(0.25; 0.25)$

## EXERCISE 7

\* 2 PLAYERS CASE .

(B)

|       | 15 \$  | 30 \$    | N     |
|-------|--------|----------|-------|
| 15 \$ | 0; 0   | -15; 0   | 15; 0 |
| 30 \$ | 0; -15 | -15; -15 | 0; 0  |
| N     | 0; 15  | 0; 0     | 0; 0  |

(A)

- SOLVE THE PUZZLE USING THE CONCEPT OF WEAKLY DOMINATED STRATEGY .

\* 3 PLAYERS CASE.

|    |     |     | (C) |
|----|-----|-----|-----|
|    |     |     | (B) |
|    |     |     |     |
|    | IS  | 30  | N   |
| IS | -1S | -1S | 0   |
|    | -1S | 0   | 0   |
|    | -1S | -1S | 0   |
| 30 | 0   | -1S | 0   |
|    | -1S | -1S | 0   |
|    | -1S | -1S | -1S |
| N  | 0   | 0   | 0   |
|    | 0   | 0   | -1S |
|    | 0   | 0   | 1S  |

|    |     |     | (C) |
|----|-----|-----|-----|
|    |     |     | (B) |
|    |     |     |     |
|    | IS  | 30  | N   |
| IS | -1S | -1S | -1S |
|    | -1S | -1S | 0   |
|    | -1S | -1S | 0   |
| 30 | 0   | -20 | -1S |
|    | -1S | -20 | 0   |
|    | -1S | -20 | -1S |
| N  | 0   | 0   | 0   |
|    | -1S | 0   | 0   |
|    | 0   | -1S | 0   |
|    | 0   | 0   | 0   |

|    |     |     | (B) |
|----|-----|-----|-----|
|    |     |     | (A) |
|    |     |     |     |
|    | IS  | 30  | N   |
| IS | 0   | -1S | 1S  |
|    | 0   | 0   | 0   |
|    | 0   | 0   | 0   |
| 30 | 0   | -1S | 0   |
|    | -1S | -1S | 0   |
|    | 0   | 0   | 0   |
| N  | 0   | 0   | 0   |
|    | 0   | 0   | 0   |
|    | 0   | 0   | 0   |

\* AGAIN, USE  
WEAKLY DOMINATED  
STRATEGIES



## EXERCISE 8

[B]

|   | 1         | 2         | 3          |     |
|---|-----------|-----------|------------|-----|
| 1 | 5<br>-5   | 20<br>0   | 0<br>-20   | 0   |
| 2 | 0<br>0    | 10<br>0   | -10<br>-10 | -20 |
| 3 | 10<br>-10 | 30<br>-10 | 20<br>-30  | -20 |

- PLAY THE SIMPLE GAME  $\rightarrow S_3^A \in BR(S_1^B)$

[B]

|   | 1       | 2        | 3        |         |
|---|---------|----------|----------|---------|
| 1 | 5<br>0  | 20<br>10 | 0<br>20  | 0<br>0  |
| 2 | 0<br>10 | 10<br>30 | 20<br>20 | 0<br>10 |
|   | 10<br>— | 30<br>—  | 20<br>—  | —       |

THERE'S A  
RELATION BETWEEN  
THE NASH  
EQUILIBRIUM AND  
THE SAFER  
STRATEGIES.

A

B

|   |     | 1    | 2    | 3    |
|---|-----|------|------|------|
| 1 | 1   | (20) | 0    | (20) |
|   | -20 | 0    | 6    | -20  |
| 2 | 1   | 0    | 10   | (20) |
|   | 0   | 0    | -10  | -20  |
| 3 | 1   | (20) | (30) | (20) |
|   | -20 | 30   | -30  | -20  |

- PASH EQUILIBRIUM  $\rightarrow R_3^A \in Br(R_1^B)$   
 $\hookrightarrow R_3^A \in Br(R_3^B)$

- WEAKLY DOMINATED STRATEGY EQU.  $\rightarrow R_3^A \in Br(R_3^B)$

A

B

|   |    | 1  | 2  | 3  |
|---|----|----|----|----|
| 1 | 1  | 20 | 0  | 20 |
|   | 20 | 0  | 20 | 0  |
| 2 | 1  | 0  | 10 | 20 |
|   | 0  | 0  | 20 | 20 |
| 3 | 1  | 20 | 30 | 20 |
|   | 20 | 30 | 20 | 20 |

TWO  
SAFETY  
STRATEGIES

A

B

|   |      | 1    | 2   | 3    |
|---|------|------|-----|------|
| 1 | 1    | (20) | 0   | (20) |
|   | -20  | 0    | 0   | -20  |
| 2 | 0    | 10   | -10 | -20  |
|   | 0    | (10) | -10 | -20  |
| 3 | (20) | (30) | 0   | (10) |
|   | -20  | -30  | 0   | 10   |

- NO NASH EQUILIBRIUM

A

B

|   |    | 1  | 2  | 3  |   |
|---|----|----|----|----|---|
| 1 | 1  | 20 | 0  | 20 | 0 |
|   | 20 | 0  | 20 | 0  |   |
| 2 | 0  | 10 | 20 | 0  | 0 |
|   | 0  | 10 | 20 | 0  |   |
| 3 | 20 | 30 | 0  | 0  | 0 |
|   | 20 | 30 | 0  | 0  |   |

NO SAFETY  
STRATEGIES

## NASH EQUILIBRIUM REMARKS

- ① IT'S NOT DYNAMICAL BUT STATICAL
- ② IT IS SELF-ENFORCING
  - ↳ ASSUMPTION OF THE OTHER PLAYER
- ③ IT MIGHT HAPPEN THAT YOU HAVE NO SOLUTION IN A GAME
- ④ A GAME MIGHT HAVE MORE EQUILIBRIUMS.
  - ↳ BROWSE ABOUT (FOCAL POINTS)
- ⑤ WEAKLY OR STRICTLY DOMINATED STRATEGIES CAN OCCUR.

### EXERCISE 9

(2)

|   |                  |                     |                    |                    |
|---|------------------|---------------------|--------------------|--------------------|
|   | $\frac{2}{5}$    | $x$                 | $1-x$              | $\frac{3}{5}$      |
| ① | $\frac{3}{5}P$   | 2<br>-1<br>-2<br>-1 | -1<br>1<br>1<br>-1 | 1<br>-1<br>1<br>-1 |
|   | $\frac{3}{5}1-P$ |                     |                    |                    |

- PURE NASA EQUILIBRIUM : THERE'S NONE

- MIXED STRATEGY :  $EV_1 = (2) \cdot x + (-1) \cdot (1-x) = -x + 1 - x$

$$2x + x - 1 = -2x + 1$$

$$3x - 1 = -2x + 1$$

$$5x = 2 \quad x = \frac{2}{5} \quad 1-x = \frac{3}{5}$$

$$EV_2 = -2P + 1 - P = P - 1 + P$$

$$-3P + 1 = 2P - 1$$

$$5P = 2 \quad P = \frac{2}{5} \quad 1-P = \frac{3}{5}$$

$$EV_1 = \frac{2}{5} \cdot \frac{2}{5}(2) + \frac{2}{5} \cdot \frac{3}{5} \cdot (-1) + \frac{3}{5} \cdot \frac{2}{5}(-1) + \frac{3}{5} \cdot \frac{3}{5}$$

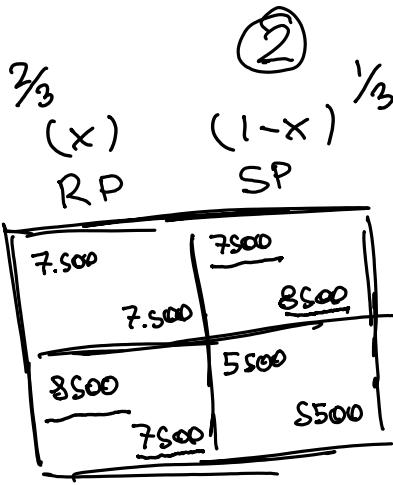
$$\frac{8}{25} - \frac{6}{25} - \frac{6}{25} + \frac{9}{25} = \boxed{\frac{1}{5}}$$

$$EV_2 = \frac{2}{5} \cdot \frac{2}{5}(-2) + \frac{2}{5} \cdot \frac{3}{5} + \frac{3}{5} \cdot \frac{2}{5} + \frac{3}{5} \cdot \frac{3}{5}(-1)$$

$$-\frac{8}{25} + \frac{6}{25} + \frac{6}{25} - \frac{9}{25} = \boxed{-\frac{1}{5}}$$

## EXERCISE 10 |

①  $\frac{2}{3}$   
 $(Y)$  RP  
 $\frac{1}{3}$   
 $(1-Y)$  SP



a) PURE STRATEGY  $\rightarrow$  2 STRATEGIES

$$E_1(SP; RP)$$

$$E_2(RP; SP)$$

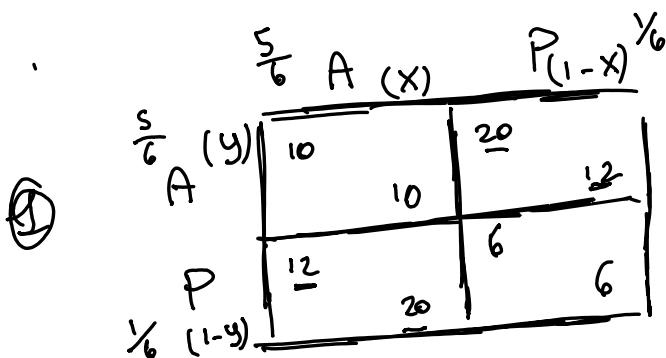
b) MIXED STRATEGY

$$EV_1 = \frac{2}{3} \cdot \frac{2}{3} \cdot 7500 + \frac{1}{3} \cdot \frac{2}{3} \cdot 7500 + \frac{1}{3} \cdot \frac{2}{3} \cdot 8500 + \frac{1}{3} \cdot \frac{1}{3} \cdot 5500$$

$$EV_2 = \frac{2}{3} \cdot \frac{2}{3} \cdot 7500 + \frac{2}{3} \cdot \frac{1}{3} \cdot 7500 + \frac{1}{3} \cdot \frac{2}{3} \cdot 8500 + \frac{1}{3} \cdot \frac{1}{3} \cdot 5500$$

EXERCISE 11

(2)



a) PURE STRATEGIES EQUILIBRIUM  $\rightarrow \begin{cases} E_1 = (P; A) \\ E_2 = (A; P) \end{cases}$

b)

$$EV_1 = \left( \frac{5}{6} \cdot \frac{5}{6} \cdot 10 + \frac{5}{6} \cdot \frac{1}{6} \cdot 20 \right) + \left( \frac{1}{6} \cdot \frac{5}{6} \cdot 12 + \frac{1}{6} \cdot \frac{1}{6} \cdot \infty \right)$$

$$\frac{250}{36} + \frac{100}{36} + \frac{60}{36} + \frac{10}{36} = 11.\overline{66}$$

$$EV_2 = \left( \frac{5}{6} \cdot \frac{5}{6} \cdot 10 + \frac{5}{6} \cdot \frac{1}{6} \cdot 20 \right) + \left( \frac{1}{6} \cdot \frac{5}{6} \cdot 12 + \frac{1}{6} \cdot \frac{1}{6} \cdot 10 \right)$$

$$\frac{250}{36} + \frac{100}{36} + \frac{60}{36} + \frac{10}{36} = 11.\overline{66}$$

EXERCISE 12

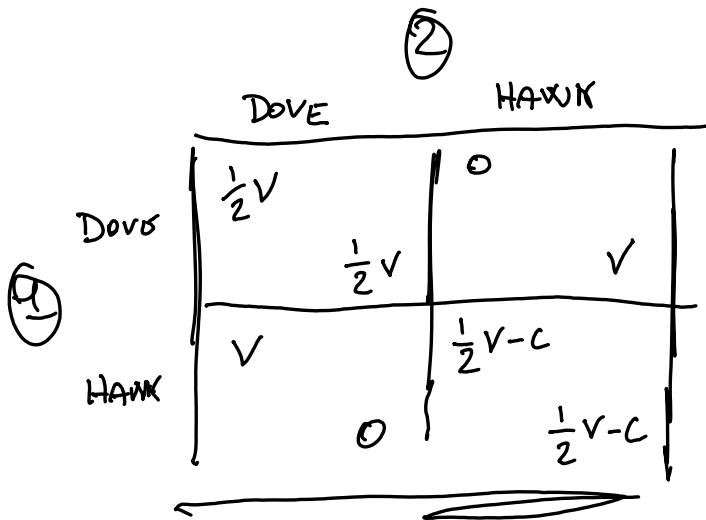
|                  |                  |                      |
|------------------|------------------|----------------------|
| $\frac{1}{3}(x)$ | $\frac{1}{3}(y)$ | $\frac{2}{3}(1-x-y)$ |
| ○                | □                | ✗                    |

| $\frac{1}{3}(t)$     | 0  | -1 | 1  | -1 |
|----------------------|----|----|----|----|
| $\frac{1}{3}(z)$     | 0  | 0  | -1 | 1  |
| $\frac{1}{3}(1-t-z)$ | -1 | 1  | 0  | 0  |

- a) PURE STRATEGY  $\rightarrow$  NO EQUILIBRIUM
- b) MIXED STRATEGY

EXPECTED PAYOFF = 

**EXERCISE 13**

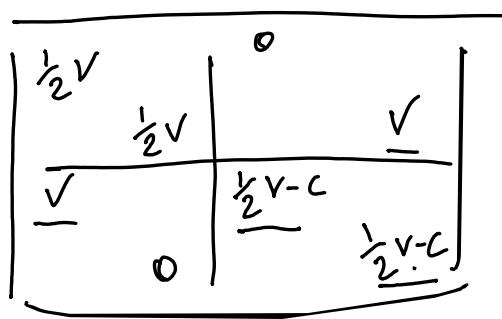


a)  $\frac{1}{2}V - C > \phi \Rightarrow [V > 2C]$

b)  $\frac{1}{2}V - C = \phi \Rightarrow [V = 2C]$

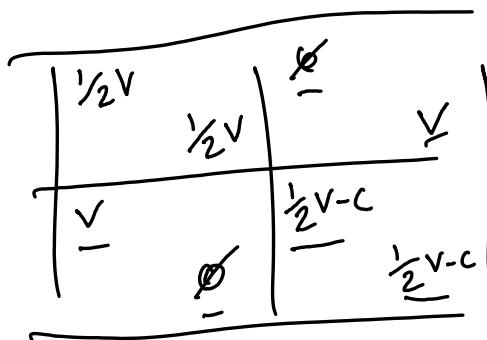
c)  $\frac{1}{2}V - C < \phi \Rightarrow [V < 2C]$

$$w) \frac{1}{2}v - c > \emptyset$$



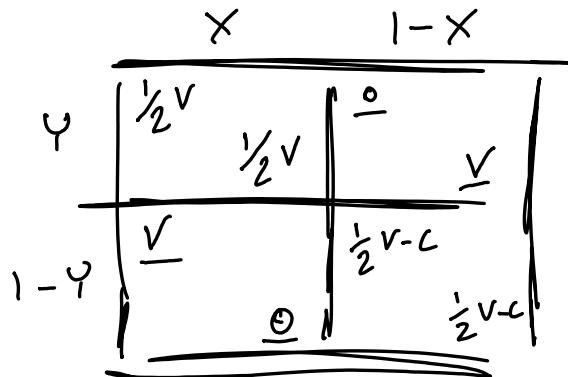
FIGATING (HAWK) IS A STRICTLY DOMINANT STRATEGY; SINCE  $\left[ \frac{1}{2}v - c < \frac{1}{2}v \right]$ , THIS IS NOT THE BEST RESPONSE.

$$b) \frac{1}{2}v - c = \emptyset$$



### 3 EQUILIBRIUMS

$$c) \frac{1}{2}v - c < 0$$



- 2 EQUILIBRIUMS IN PURE STRATEGIES;
- MIXED STRATEGIES:

↳  $EV_1 = \frac{1}{2}v \cdot (x) = v \cdot (x) + \frac{1}{2}v - c(1-x)$

$$\cancel{\frac{1}{2}vx} = \cancel{vx} + \frac{1}{2}v - c = \cancel{\frac{1}{2}v} - cx$$

$$cx = \frac{1}{2}v - c \rightarrow \boxed{x = \frac{\frac{1}{2}v - c}{c}}$$

$$1-x = 1 - \frac{\frac{1}{2}v - c}{c} = \boxed{\frac{\frac{1}{2}v}{c}}$$

# HOW TO PLAY IF THE GAME

(  
PRESENTS MULTI-PLAYERS)

$$h = 10$$

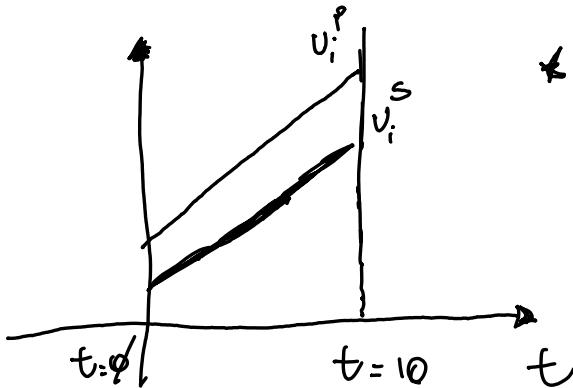
$t = (\text{STATE VARIABLE})$

$h$  OF PLAYERS SELECTING  
A STRATEGY.

$$\lambda = 40 \quad (P; P; S; S; P; S; S; P; P; P)$$

$$U_i^P = 60 + 20 \cdot (t - 1)$$

$$U_i^S = 40 + 20 \cdot t$$



$$G.P = t = 6$$
$$G.S = t = 4$$

\* IN THIS CASE  
EQUILIBRIUMS ARE  
AT THE  
EXTREMES 

### EXERCISE 14

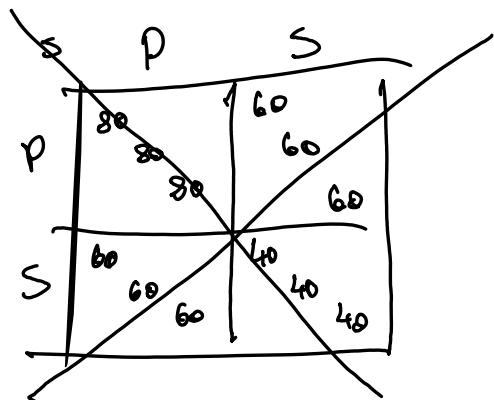
a)

|     |   | ②                 |                    |
|-----|---|-------------------|--------------------|
| ③ P |   | P                 | S                  |
| ①   | P | 100<br>100<br>100 | 80<br>40+ω<br>20+ω |
|     | S | 80<br>80          | 20+ω<br>20+ω       |
|     |   | 60                | 60                 |

|     |   | ②                  |                    |
|-----|---|--------------------|--------------------|
| ③ S |   | P                  | S                  |
| ①   | P | 80<br>80<br>40+ω   | 60<br>20+ω<br>20+ω |
|     | S | 20+ω<br>60<br>20+ω | ω<br>ω<br>ω        |
|     |   | ω                  | ω                  |

b) IF  $\omega = 40$

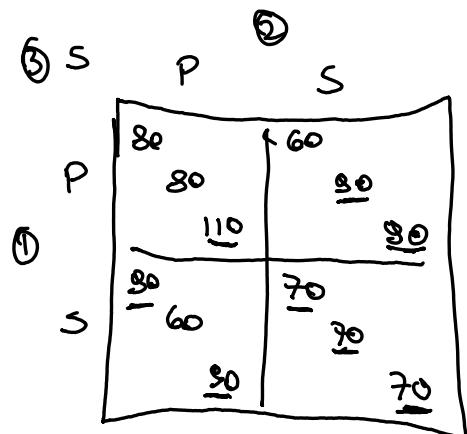
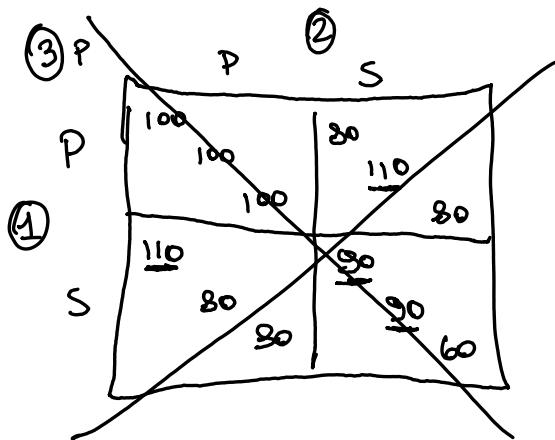
|   |   | P                 |                |
|---|---|-------------------|----------------|
| P |   | P                 | S              |
| P | P | 100<br>100<br>100 | 80<br>80<br>80 |
|   | S | 80<br>80          | 60<br>60       |
|   |   | 60                | 60             |



BY APPLYING RESPECTIVELY  
BETWEEN STRATEGIES → THE DOMINATIONS  
THE EQUILIBRIUM IN  
PURE STRATEGY IS

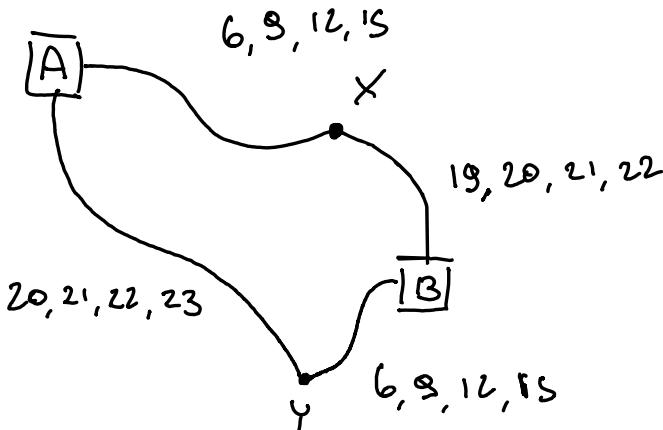
$$E^* = (P; P; P)$$

c) IF  $\omega = 70$



- APPLYING THE PROCESS OF DOMINATION, PLAYER 3 HAS NO INTEREST IN BEING PRODUCTIVE;
- THERE'S NO COOPERATION. THAT'S TO SAY, MUTUAL DEFLECTION IS THE ONLY STRONG EQUILIBRIUM IN THE GAME.
- THE DILEMMA, EVEN THOUGH COOPERATION PROVIDES A BETTER OUTCOME THAN DEFLECTION, IS NOT THE RATIONAL OUTCOME BECAUSE COOPERATION, FROM A SELF-INTEREST PERSPECTIVE, IS IRATIONAL.

## EXERCISE 15



a) IF FOUR PEOPLE WOULD TAKE ALL THE SAME ROUTES, IT TAKES EXACTLY 37-38 MINUTES → NO MATTER WHICH ONE

EACH TO GET THERE. THUS, ONE OF THEM HAS INCENTIVE TO DEFECT BECAUSE, HE WOULD TAKE EITHER 25 OR 26 MINUTES TO REACH THE FINAL DESTINATION.

THAT BEING SAID, FOR ANY OTHER ALLOCATION OF PEOPLE TO ROUTES, AT LEAST ONE PERSON CAN REDUCE TRAVEL TIME BY SWITCHING ROUTES.

b) AFTER ANALYSED THE PREVIOUS POINT; IT SEEMS THAT THE EQUILIBRIUM IS 2 PEOPLE EACH ROUTE. IN THAT CASE EVERYONE WILL TAKE 29-30 MINUTES TO REACH THE DESTINATION. IT IS AN EQUILIBRIUM BECAUSE THERE'S NO BETTER ALLOCATION WITHOUT INCREASING THE TRAVEL TIME.

$$\textcircled{3} = X \quad \textcircled{1} = Y \quad \textcircled{2} = Q$$

|  |  | X          | Q          |
|--|--|------------|------------|
|  |  | -37        | -29        |
|  |  | -37        | <u>-26</u> |
|  |  | -37        | <u>-29</u> |
|  |  | <u>-26</u> | -30        |
|  |  | <u>-29</u> | -30        |
|  |  | <u>-29</u> | <u>-25</u> |

$$\textcircled{3} = Q \quad \textcircled{1} = Y \quad \textcircled{2} = X$$

|  |  | X          | Q   |
|--|--|------------|-----|
|  |  | -28        | -25 |
|  |  | <u>-28</u> | -30 |
|  |  | <u>-26</u> | -30 |
|  |  | -30        | -34 |
|  |  | <u>-25</u> | -34 |
|  |  | -30        | -34 |

THERE ARE THREE NASH EQUILIBRIUMS IN  
PURE STRATEGIES.  $[E_i = (P_1; P_2; P_3)]$

$$E_1 = (X; Y; X)$$

$$E_2 = (Y; X; X) \quad E_3 = (X; X; Y)$$

## MARKET COMPETITION

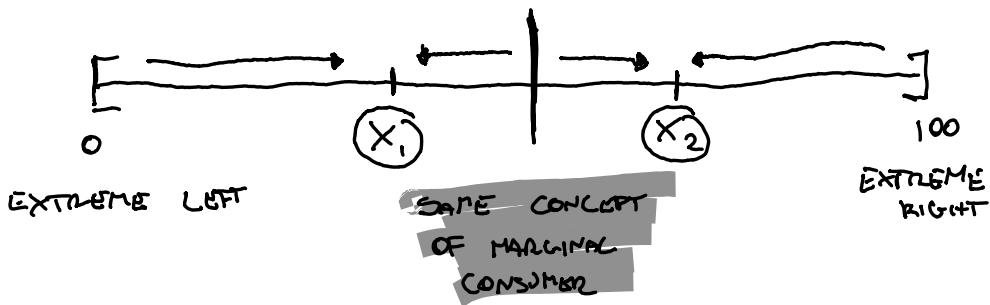
- BERTRAND CONCEPT
- COURNOT CONCEPT



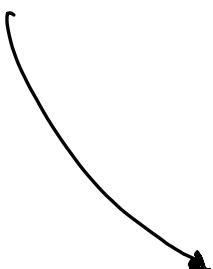
ALREADY  
MASTERED

## POLITICAL COMPETITION

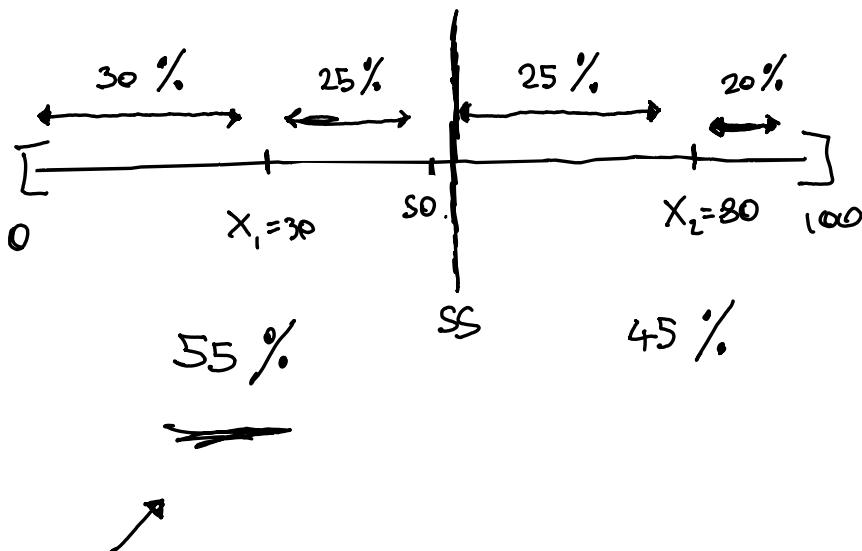
- HOTELING - LINE CONCEPT



NEXT PAGE  
FOR A REAL  
APPLICATION



is  $(x_1; x_2) = (30; 80)$  a NE ?



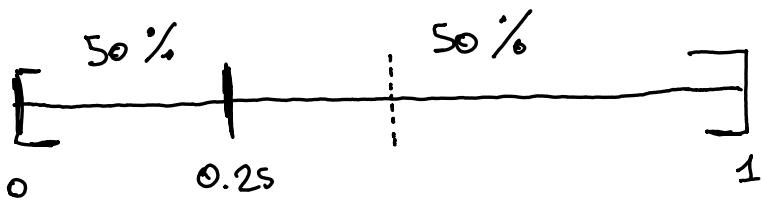
CANDIDATE 1  
IS THE WINNER

$\star$  BUT THIS  
IS NOT A NE

- SINCE THE VOTERS ARE DISTRIBUTED UNIFORMLY THE EQUILIBRIUM IS IN THE MIDDLE

WHEN  $\underline{(x_1; x_2) = (50; 50)}$

## NON - UNIFORMLY DISTRIBUTION VARIANT



- IF  $X_1 = X_2 = 0.5$

THIS IS NOT A NE, BECAUSE CANDIDATES HAVE INTEREST IN GETTING CLOSER TO THE CROWD.

- IF  $X_1 = 0.4 \quad X_2 = 0.6$

$U_1 > 50\%$  BUT THIS IS NOT A NE.

THE 2<sup>nd</sup> HAS INCENTIVE TO REACT  $\Delta$

- IN THIS CASE, THE NE IS THE

[MEDIAN VOTER] POINT. SO,  $X_1 = X_2 = 0.25$

# PRACTICE BEFORE MID-TERM EXAM

①

$\boxed{P_2}$

$\boxed{P_1}$

|   |   | A  | B  | C  |
|---|---|----|----|----|
|   |   | 45 | 15 | 10 |
| A | A | 45 | 50 | 40 |
|   | B | 50 | 40 | 15 |
| C | A | 40 | 45 | 35 |
|   | B | 10 | 15 | 35 |

2) STRATEGY  $\boxed{B}$  STRICTLY DOMINATES

STRATEGY  $\boxed{A}$  FOR BOTH PLAYERS.

BESIDES, STRATEGY  $\boxed{C}$  DOMINATES

STRATEGY  $\boxed{B}$  FOR BOTH WHEN

THERE'S A  $2 \times 2$  MATRIX LEFT.

3) THE NE IN PURE STRATEGY IS

$$S_c^* \in \text{Br}(S_c)$$

(12)

a)  $P_3 = B$

$P_1$

$P_2$

|   |    | B                 | NB           |
|---|----|-------------------|--------------|
| B | B  | 15<br>15<br>15    | 17.5<br>0    |
|   | NB | 0<br>17.5<br>17.5 | 0<br>0<br>45 |

$P_3 = NB$

$P_1$

$P_2$

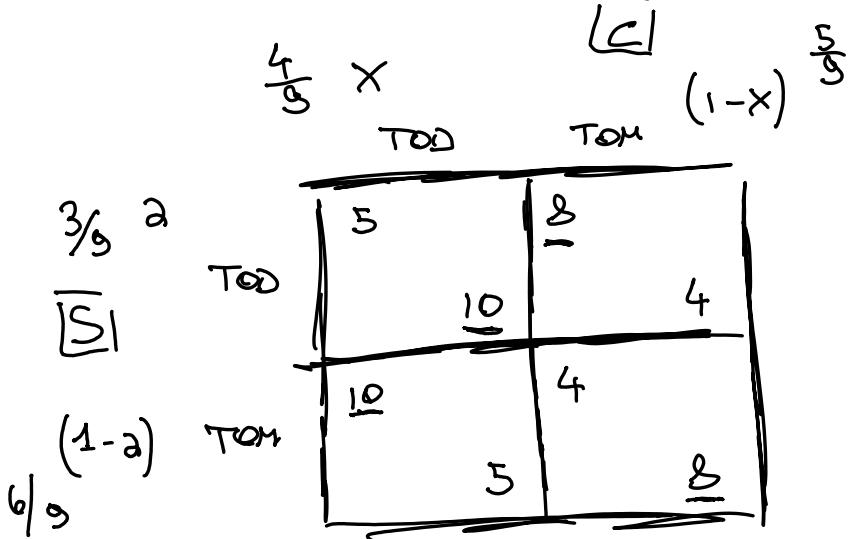
|   |    | B                    | NB           |
|---|----|----------------------|--------------|
| B | B  | 17.5<br>17.5<br>17.5 | 45<br>6<br>0 |
|   | NB | 0<br>45<br>0         | 0<br>0<br>0  |

b) NASH EQUILIBRIUM IN PURE STRATEGIES OCCURS WHEN

ALL THREE PLAYERS BUY A TICKET



(3)



a) NO NE IN PURE STRATEGIES

$$\bullet U_1 = 5x + 8(1-x) = 10x + 4(1-x)$$

$$\hookrightarrow 5x + 8 - 8x = 10x + 4 - 4x \quad x = 4/9$$

$$8 - 3x = 6x + 4 \rightarrow 9x = 4 \rightarrow (1-x) = 5/9$$

$$\bullet U_2 = 10a + 5(1-a) = 4a + 8(1-a) \quad a = 3/9$$

$$\hookrightarrow 10a + 5 - 5a = 4a + 8 - 8a \quad (1-a) = 6/9$$

$$5a + 5 = -4a + 8 \rightarrow 9a = 3 \rightarrow (1-a) = 6/9$$

$$\bullet U_1 = \left( \frac{3}{9} \cdot \frac{4}{9} \cdot 5 \right) + \left( \frac{3}{9} \cdot \frac{5}{9} \cdot 8 \right) + \left( \frac{6}{9} \cdot \frac{4}{9} \cdot 10 \right) + \left( \frac{6}{9} \cdot \frac{5}{9} \cdot 4 \right)$$

$$\hookrightarrow \frac{60}{81} + \frac{120}{81} + \frac{240}{81} + \frac{120}{81} \rightarrow \frac{540}{81} \rightarrow 6.\overline{66}$$

$$\bullet U_2 = \left( \frac{4}{9} \cdot \frac{3}{9} \cdot 10 \right) + \left( \frac{5}{9} \cdot \frac{3}{9} \cdot 4 \right) + \left( \frac{4}{9} \cdot \frac{6}{9} \cdot 5 \right) + \left( \frac{5}{9} \cdot \frac{6}{9} \cdot 8 \right)$$

$$\hookrightarrow \frac{120}{81} + \frac{60}{81} + \frac{120}{81} + \frac{240}{81} = \frac{540}{81} \rightarrow 6.\overline{66}$$

④

100  
FARMERS



- a)  $12 - 0.15 \cdot 100 \rightarrow \text{UTILITY OF } \boxed{-3}$   
IT'S NOT BECAUSE FARMERS HAVE INCENTIVE TO DEFECT AND GOT A BETTER RESULT.

b)

| q  | DEEP | SHALLOW |
|----|------|---------|
| 48 | 1.9  | 4.35    |
| 50 | 2    | 4.5     |
| 51 | 2.1  | 4.65    |

IT IS NOT BECAUSE FARMERS SITUATED IN DEEP AQUIFERS WANT TO GO IN SHALLOW ONES.

c) EQ  $\rightarrow 12 - 0.15q = 0.1q - 3$

$$0.25q = 15$$

$$\boxed{q^* = 60}$$

# PROBLEM SET 5

1

$$U_1 = \alpha_1 \cdot (10 + \alpha_2 - \alpha_1)$$

$$U_2 = \alpha_2 \cdot (10 + \alpha_1 - \alpha_2)$$

$$U_1 = 10a_1 + a_1a_2 - a_1^2$$

$$\hookrightarrow 10 + \partial_2 - 2\partial_1 = \emptyset$$

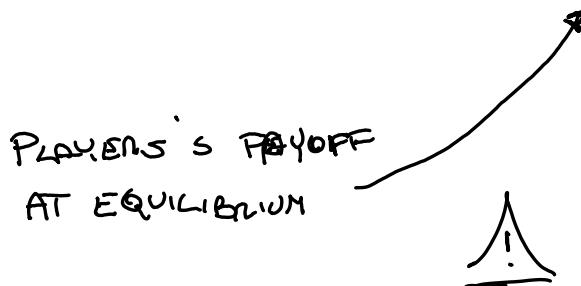
$$2\alpha_1 = 10 + \alpha_2$$

$$\alpha_1 = 5 + 0.5 \alpha_2$$

## REACTION CURVE

1

$$\hat{a}_2 = 5 + 0.5 \hat{a}_1$$



$$\textcircled{2} \quad P = 140 - (q_1 + q_2) \quad CT_i = 20 q_i$$

a)  $\Pi_1 = (140 - q_1 - q_2) \cdot q_1 - 20 q_1$

$$\hookrightarrow 140 - 2q_1 - q_2 - 20 = 0$$

$$\hookrightarrow 120 - q_2 = 2q_1$$

$$\hookrightarrow \boxed{q_1^* = 60 - 0.5 q_2}$$

SAME FOR FIRM 2

$$\hookrightarrow \boxed{q_2^* = 60 - 0.5 q_1}$$

b)  $\begin{cases} q_1 = 60 - 0.5 q_2 \\ q_2 = 60 - 0.5 q_1 \end{cases} \quad \begin{cases} q_1 = 60 - 30 + 0.25 q_1 \\ \quad // \end{cases} \quad \begin{cases} q_1 = 40 \\ q_2 = 40 \end{cases}$

c)  $\begin{cases} q_1 = 60 - 0.5 q_2 - 0.5 q_3 \\ q_2 = 60 - 0.5 q_1 - 0.5 q_3 \\ q_3 = 60 - 0.5 q_1 - 0.5 q_2 \end{cases} \quad q_1 = q_2 = q_3 = \textcircled{30}$

$$③ P = 140 - Q_T$$

$$Q_T = q_1 + q_2$$

$$CT_i = 20q_i$$

d)  $\pi = P \cdot q_i - CT$

e)  $P = C \rightarrow P = 20$

$$Q_T = 120 \quad q_1 = q_2 = 60$$

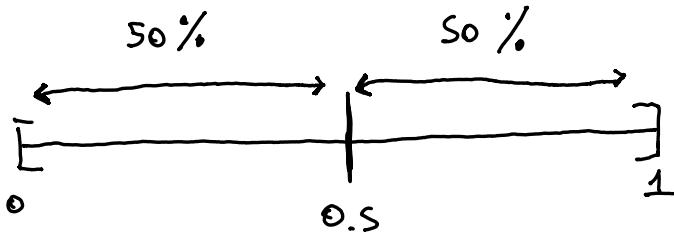
THIS IS THE NE, BECAUSE

IN BERTRAND, THE FIRMS ENGAGE IN A  
PRICE UNDER-CUTTING BATTLE. (BERTRAND PARADOX)



(4)

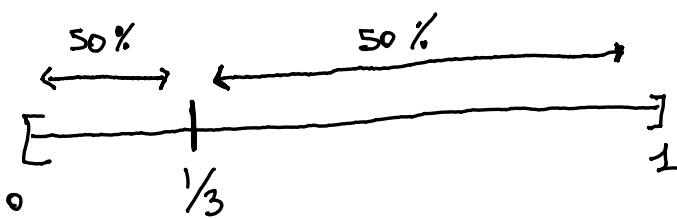
a)



- IN THIS SITUATION, BOTH CANDIDATES CHOOSE TO PLACE IN THE MIDDLE SO TO SPLIT EQUALLY THE VOTER [MEDIAN VOTER POINT]

THAT'S A NE EQUILIBRIUM

b)



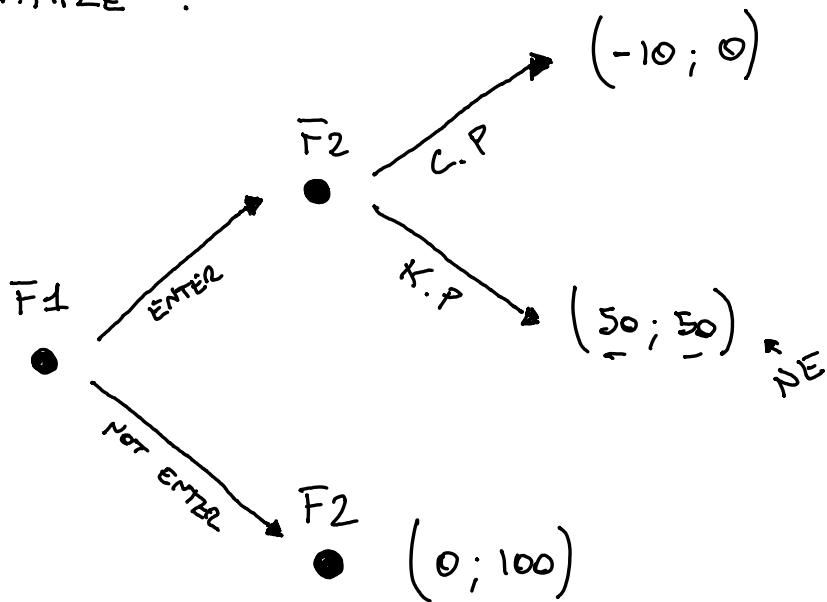
- THE EQUILIBRIUM IS JUST RIGHT AT THE POINT  $\boxed{\frac{1}{3}}$

# DYNAMIC GAMES WITH C. INFO.

- COMPONENTS :

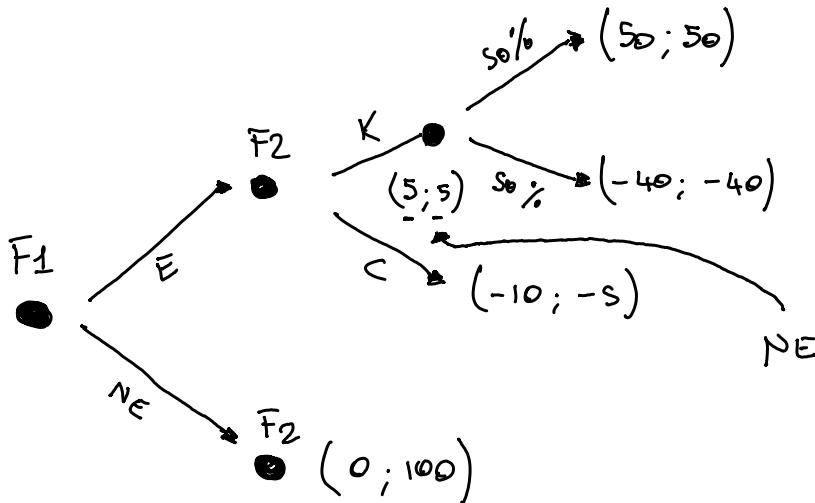
- PLAYERS
- TIME AND SEQUENCES OF THE DECISIONS
- CHANCE
- PLAYERS KNOW ABOUT PREVIOUS DECISIONS
- PAYOFFS

- EXAMPLE :



- BACKWARD INDUCTION

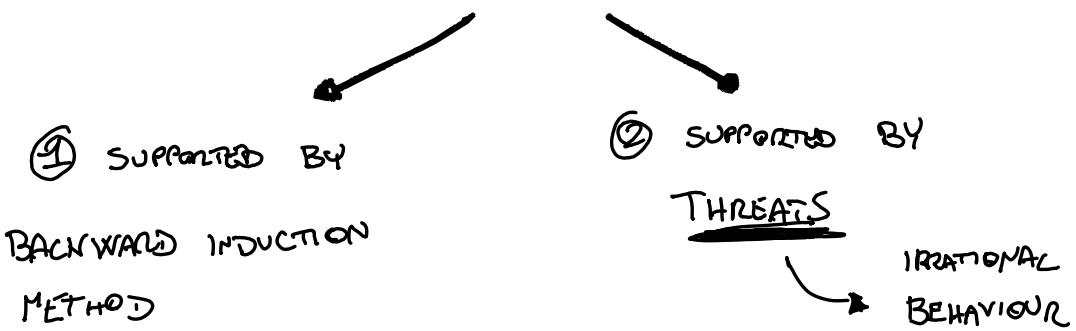
- EXAMPLE WITH ALEATORIC VARIABLE :



- IF PLAYERS ARE NEUTRAL TO RISK, THEY ANALYZE RANDOM EVENT TAKING INTO ACCOUNT THE EXPECTED MONETARITY OF THE EVENT.

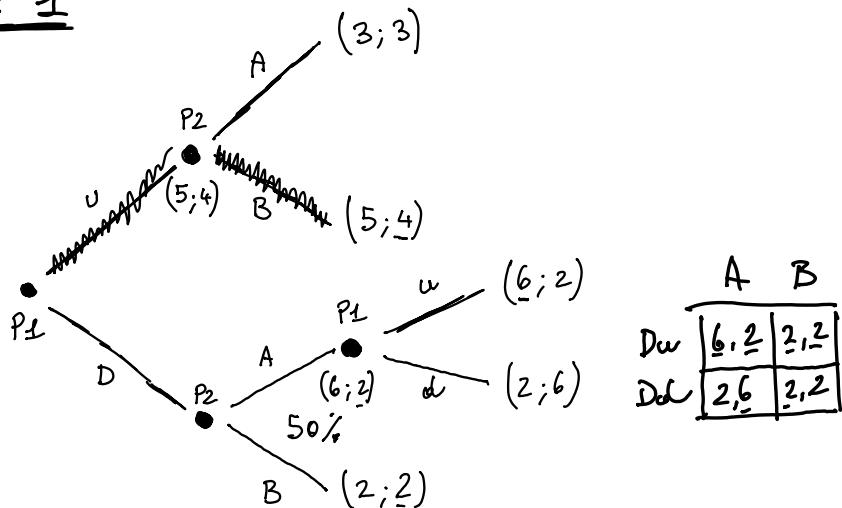
$$EU_1 = \frac{1}{2} \cdot 50 + \frac{1}{2} \cdot (-40) = \boxed{5}$$

- THERE ARE 2 TYPES OF EQUILIBRIUM



# PROBLEM SET 6

## - EXERCISE 1



- a) POTENTIALLY, THERE ARE 2 POSSIBLE STATES OF EQUILIBRIUM.
- ①  $E_1 = (U; B)$      $E_2 \text{ IF } = (D; A; U)$

b)

Extensive form game tree between players P1 and P2:

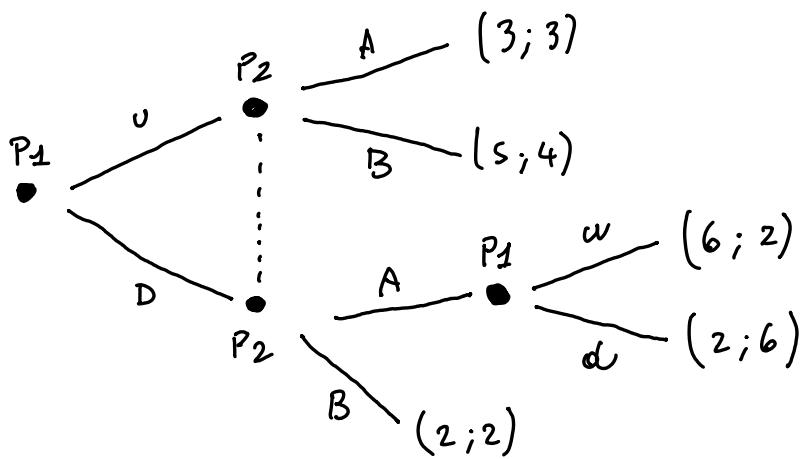
|    | A      | B      | C      | D      |
|----|--------|--------|--------|--------|
| P1 | A<br>A | A<br>B | B<br>A | B<br>D |
| P2 | U<br>U | U<br>D | D<br>U | D<br>D |

Payoff matrix for Player 1 (rows) vs Player 2 (columns):

|   | A    | B    | C    | D    |
|---|------|------|------|------|
| U | 3, 3 | 3, 3 | 5, 4 | 2, 4 |
| D | 3, 3 | 3, 3 | 5, 4 | 2, 4 |
| U | 6, 2 | 2, 2 | 6, 2 | 2, 2 |
| D | 2, 6 | 2, 2 | 6, 2 | 2, 2 |

THERE ARE  
FOUR NASH  
EQUILIBRIUMS





c) P<sub>1</sub> MOVES FIRST;

P<sub>2</sub> WITHOUT KNOWING P<sub>1</sub> MOVES DECIDES  
BETWEEN (A) OR (B);

IF P<sub>1</sub> CHOOSES (D), FOLLOWED BY P<sub>2</sub> WHO  
CHOSES (A) AND P<sub>1</sub> CHOOSES W, THE  
GAME ENDS.

d)

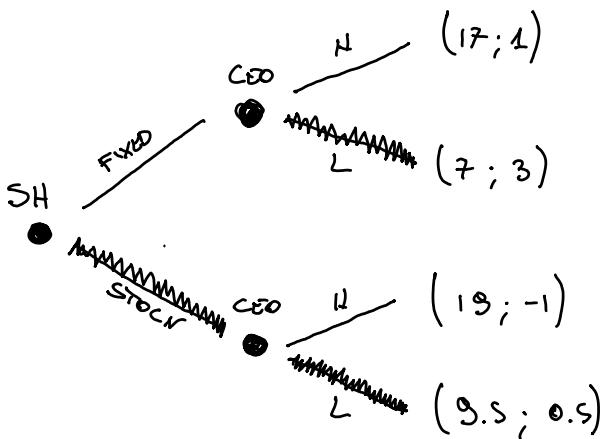
|                | A      | B      |
|----------------|--------|--------|
| U <sub>w</sub> | 3<br>3 | 5<br>4 |
| U <sub>d</sub> | 3<br>3 | 5<br>4 |
| D <sub>w</sub> | 6<br>2 | 2<br>2 |
| D <sub>d</sub> | 2<br>6 | 2<br>2 |

THERE ARE  
THREE NASH  
EQUILIBRIUMS



## EXERCISE 2

a)



b) BACKWARD INDUCTION EQUILIBRIUM

$$\hookrightarrow E_i = (\text{STOCK}; \text{LOW})$$

CEO

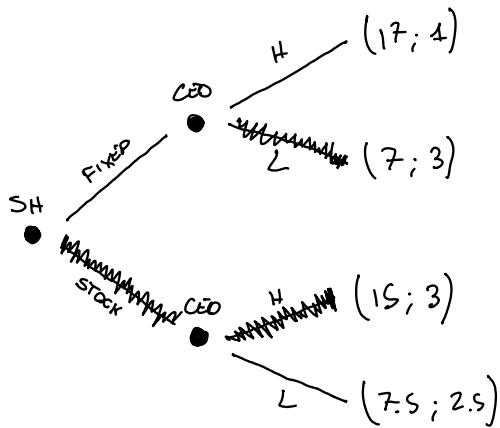
c)

|       | H        | H          | L       | L                |
|-------|----------|------------|---------|------------------|
| Fixed | 17<br>1  | 17<br>-    | 7<br>3  | 7<br>3           |
| Stock | 19<br>-1 | 9.S<br>0.S | 19<br>- | -1<br>9.S<br>0.S |

THERE'S ONE NASA EQUILIBRIUM



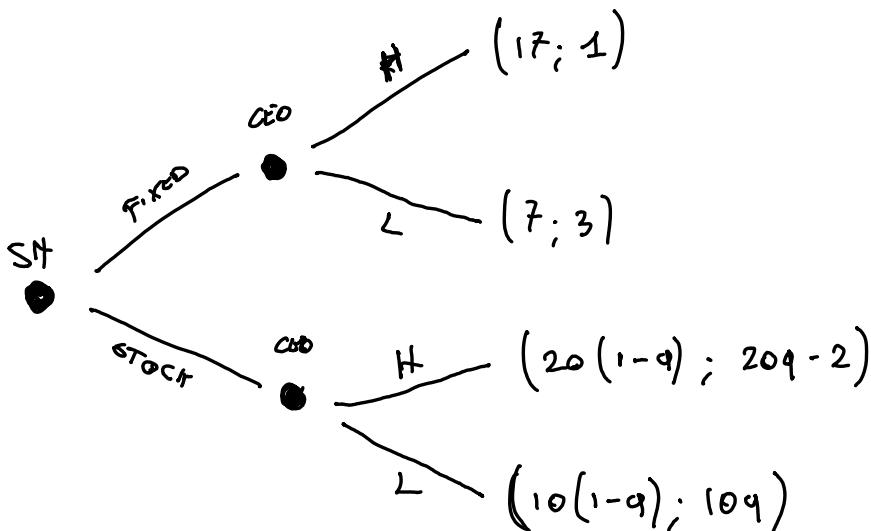
d)



THE EQUIVALENT BORROWING CHARGES

$$\hookrightarrow E_i = (\text{STOCH}; \text{HIGH})$$

e)

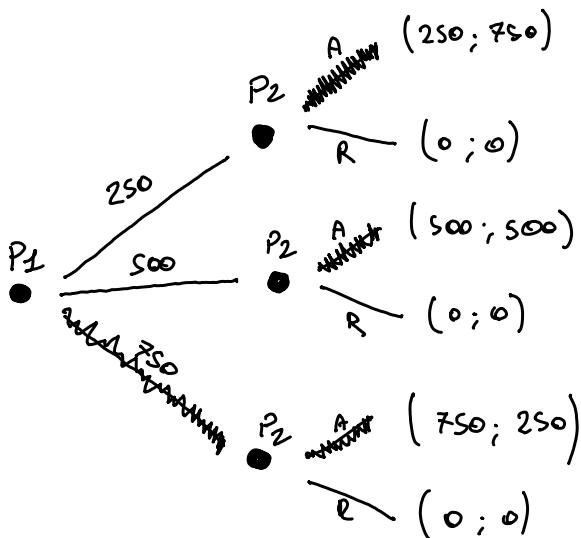


$$20q - 2 \geq 10q$$

$$10q \geq 2 \rightarrow \boxed{q \geq \frac{1}{5}}$$

### EXERCISE 3

a)



b) BACKWARD INDUCTION SOLUTION

$$\hookrightarrow E_i = (750; 250)$$

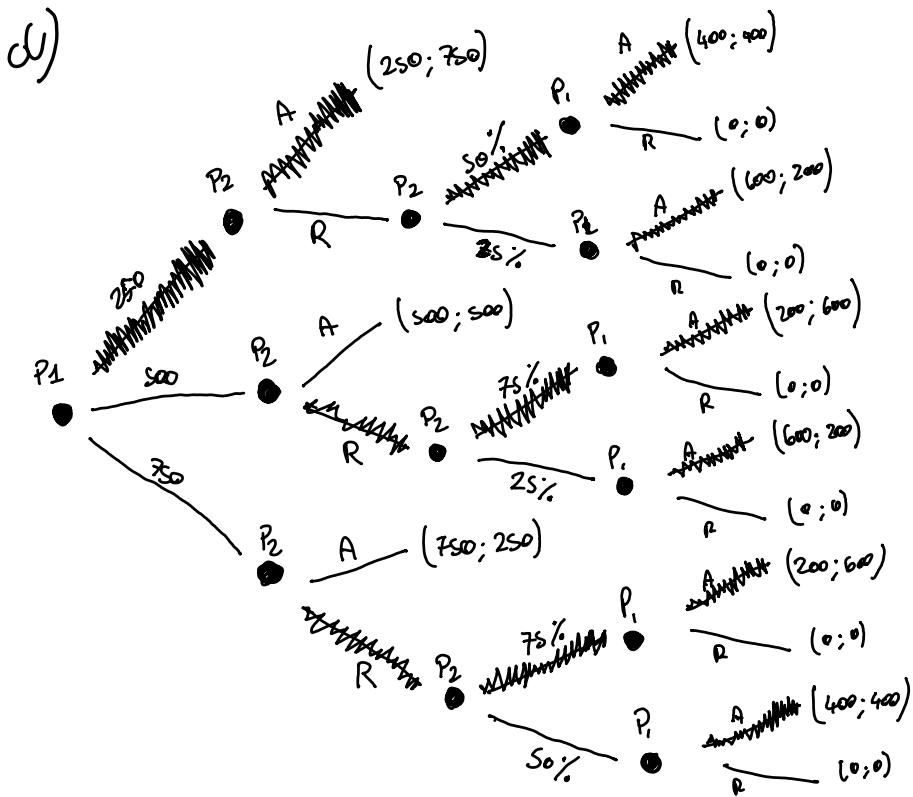
$P_2$

c)

|                         |  | A   |     | A   |     | A   |     | R   |     | R   |     | R   |     |
|-------------------------|--|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
|                         |  | A   | A   | A   | R   | A   | R   | R   | R   | R   | A   | A   | R   |
|                         |  | 250 | 250 | 250 | 250 | 750 | 750 | 0   | 0   | 0   | 0   | 0   | 0   |
| <u><math>P_1</math></u> |  | 250 | 750 | 750 | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   |
| 250                     |  | 750 | 500 | 500 | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   |
| 500                     |  | 500 | 500 | 500 | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   |
| 750                     |  | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   |
| 0                       |  | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   | 0   |
| 250                     |  | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 | 250 |

↓ SUBGAME EQUILIBRIUM

A



- BACKWARD INDUCTION  $\rightarrow E_i = (250; 750)$

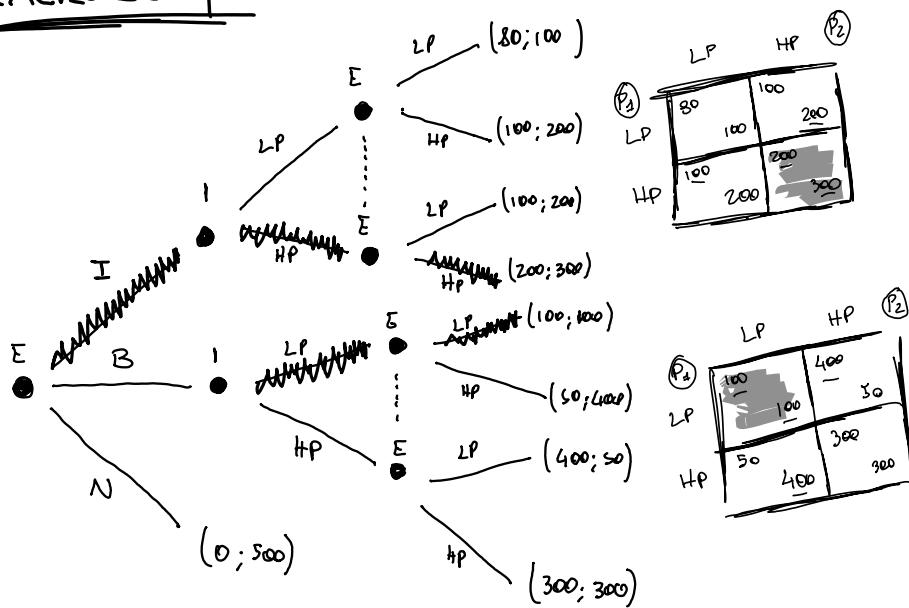
- $P_1 = 3 \cdot 2^4$

$$P_2 = 3^3$$

- SUB GAME EQUILIBRIUM  $(250; 750)$

- INTRODUCING A  $\boxed{\text{THREAT}}$

## EXERCISE 4



- E MOVES FIRST;  
FOLLOWED BY I;  
THEN AGAIN E
- BACKWARD INDUCTION SOLUTION

$$\hookrightarrow E_i = (HP; HP; \pm)$$

|     |     |     |     |
|-----|-----|-----|-----|
| 0   | 0   | 0   | 0   |
| 0   | 0   | 0   | 0   |
| 0   | 0   | 0   | 0   |
| 0   | 0   | 0   | 0   |
| 300 | 300 | 300 | 300 |
| 300 | 300 | 300 | 300 |
| 300 | 300 | 300 | 300 |
| 400 | 400 | 400 | 400 |
| 400 | 400 | 400 | 400 |
| 200 | 100 | 200 | 100 |
| 300 | 200 | 300 | 200 |
| 100 | 80  | 100 | 80  |
| 200 | 100 | 200 | 100 |
| 200 | 100 | 200 | 100 |
| 700 | 80  | 100 | 80  |
| 200 | 100 | 200 | 100 |

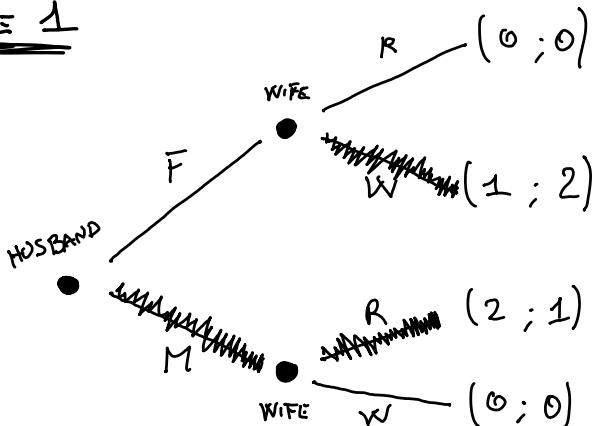
- THERE ARE FOUR NASH EQUILIBRIUMS



# PROBLEM SET 7

## EXERCISE 1

a)



b) BACKWARD INDUCTION SOLUTION

$$\hookrightarrow E_i = (\text{MEAT}; \text{RED WINE})$$

c)

P1

|      | R | R | W | W |
|------|---|---|---|---|
| R    | 2 | 2 | 0 | 0 |
| W    | 1 | 1 | 0 | 0 |
| MEAT |   |   |   |   |
| FISH | 0 | 1 | 2 | 0 |

P2

[3 NE]

$$S_H = (\text{MEAT}) \quad S_W = (\text{RED}; \text{WHITE})$$

e) FISH WITH WHITE WINE IS AN EQUILIBRIUM  
BUT HUSBAND DOESN'T WANT TO CHANGE TO MEAT  
BECAUSE WIFE IS THREATENING HIM

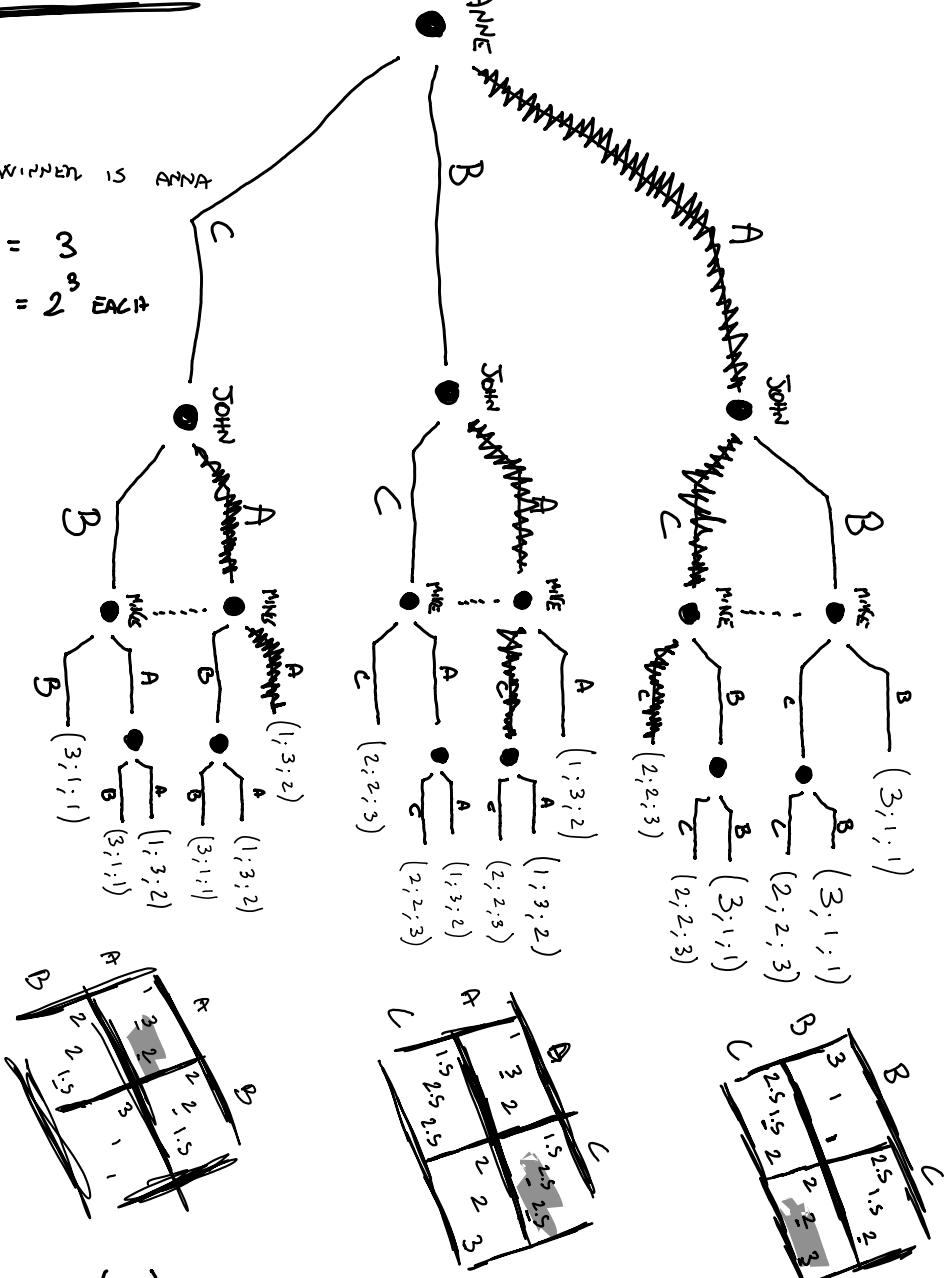
## EXERCISE 2

a)

b) THE WINNER IS ANNE

c) ANNE = 3

MINE = 2  
AND JOHN = 2 EACH



d)

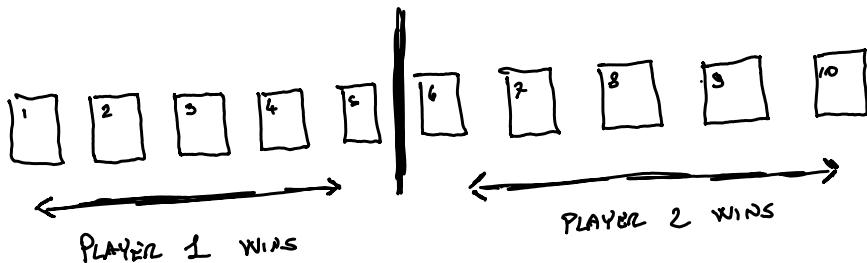
ANNE = (A)

JOHN = (C; A; A)

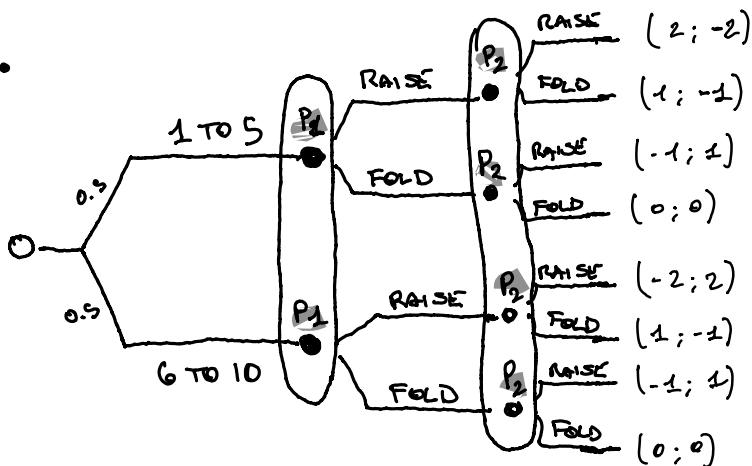
MINE = (C; C; A)

# GAMES WITH INCOMPLETE INFORMATION

- PICK TEN CARDS .
- ENTRY FEE OF 1\$ .



- ONCE DRAWN A CARD , PLAYERS CAN RAISE THE BET OR FOLD .



|   | R  | F  |
|---|----|----|
| R | 0  | -1 |
| F | -1 | 0  |

# PROBLEM SET 8

RECALL  
STACKELBURGER  
CONCEPT

## EXERCISE 1

a)

$$\Pi_m = P \cdot q - 10 \cdot q$$

$$\Pi_n = 200 - \left(\frac{q}{100}\right) \cdot q - P_x \cdot q$$

$$200 - \frac{q^2}{100} - P_x \cdot q \rightarrow 200 - \frac{q}{50} - P_x = 0$$

$$q = (200 - P_x) \cdot 50$$

$$q = 10000 - 50 P_x$$

REACTION CURVE

$$\Pi_m = P_x \cdot (10000 - 50 P_x) - 10 \cdot (10000 - 50 P_x)$$

$$= 10000 P_x - 50 P_x^2 - 100000 + 500 P_x$$

$$= 10000 - 100 P_x + 500 = 0 \rightarrow P_x = 10500/100$$

$$= 105$$

$$q^* = 4750$$

$$\Pi_m = 431250 \text{ $}$$

$$\Pi_n = 225625 \text{ $}$$

b)

$$\Pi_m = 200 - \left(\frac{q}{100}\right) \cdot q - 10 \cdot q$$

$$= 200 - \frac{q}{50} - 10 = 0 \rightarrow q = 9500 \quad P = 105$$

$$\Pi = 9500 \cdot 105 - 10 \cdot 9500$$

$$\downarrow \quad 902500 \text{ $}$$

## EXERCISE 2

RECALL  
CONNECT  
CONCEPT

$$P = \omega - q_1 - q_2$$

$$q_1 = \frac{2\omega^3}{81}$$

### [PROFIT FUNCTIONS]

$$\Pi_1 = (\omega - q_1 - q_2) \cdot q_1 - \frac{2\omega^3}{81}$$

$$\Pi_2 = (\omega - q_1 - q_2) \cdot q_2$$

### [REACTION CURVES]

$$\begin{cases} q_1 = \frac{\omega - q_2}{2} \\ q_2 = \frac{\omega - q_1}{2} \end{cases} \quad \begin{cases} q_1 = 0.5\omega - 0.5q_2 \\ q_2 = 0.5\omega - 0.5q_1 \end{cases} \quad \begin{cases} q_1 = 0.5\omega - 0.25\omega + 0.25q_1 \\ q_2 = 0.5\omega - 0.25\omega + 0.25q_2 \end{cases} \quad //$$

$$\begin{cases} q_1 = \frac{\omega}{3} \\ q_2 = \frac{\omega}{3} \end{cases}$$

$$\Pi_1 = \frac{\omega^2}{9} - \frac{2\omega^3}{81}$$

$$= \frac{2\omega}{9} - \frac{6\omega^2}{81} \rightarrow \frac{18\omega - 6\omega^2}{81} = 0$$

$$6\omega^2 = 18\omega \quad | \overline{\omega = 3}$$

$$\boxed{q_1 = q_2 = 1}$$

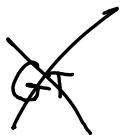
# COOPERATIVE GAMES

THERE ARE DIFFERENT WAYS TO SPLIT OUTCOMES.

## 1<sup>st</sup> APPROACH

PROPORTIONAL

$$(x_1; x_2) = \left( \frac{100}{300} \cdot 60; \frac{200}{300} \cdot 60 \right)$$



## 2<sup>nd</sup> APPROACH

EGALITARIUM

$$(x_1; x_2) = (50\%; 50\%)$$

NO MATTER  
THE STANCE

## 3<sup>rd</sup> APPROACH

EGALITARIUM OF THE SURPLUS

GT



SHAPLEY VALUE

PAYING THE PLAYERS ACCORDING TO HER  
CONTRIBUTION TO THE GAME.

## EXERCISE

## (NEIGHBORING GAMES)



$$V(1) = V(2) = 10 \quad V(3) = \emptyset$$

$$V(12) = 30 \quad V(13) = 10 \quad V(23) = 30$$

$$V(123) = 50$$

POSSIBLE  
STRATEGIES

SHAPLEY VALUE

THIS IS THE  
GAME CORE.

|       | 1  | 2  | 3  |
|-------|----|----|----|
| 1 2 3 | 10 | 20 | 20 |
| 1 3 2 | 10 | 40 | Ø  |
| 2 1 3 | 20 | 10 | 20 |
| 2 3 1 | 20 | 10 | 20 |
| 3 1 2 | 10 | 40 | Ø  |
| 3 2 1 | 20 | 30 | Ø  |

$$Sh(v) = \frac{\sum}{6}$$

15

25

10

## EXERCISE (VOTING GAMES)

$$W_1 = 20 ; W_2 = 30 ; W_3 = 50 ; Q = 51$$

VOTES REQUIRED  
TO WIN.

$$V(1\ 2\ 3) = 1$$

$$V(1) = V(2) = V(3) = \emptyset$$

$$V(1\ 2) = \emptyset \quad V(1\ 3) = 1 \quad V(2\ 3) = 1$$

POSSIBLE  
STRATEGIES

|     | 1           | 2           | 3           |
|-----|-------------|-------------|-------------|
| 123 | $\emptyset$ | $\emptyset$ | 1           |
| 132 | $\emptyset$ | $\emptyset$ | 1           |
| 213 | $\emptyset$ | $\emptyset$ | 1           |
| 231 | $\emptyset$ | $\emptyset$ | 1           |
| 312 | 1           | $\emptyset$ | $\emptyset$ |
| 321 | $\emptyset$ | 1           | $\emptyset$ |

THIS IS NOT  
THE GAME CORE

$S_H(V)$

$\frac{1}{6}$

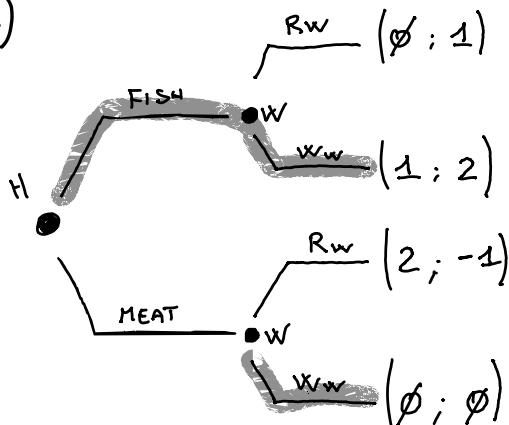
$\frac{1}{6}$

$\frac{2}{3}$

# MOCK TEST

## EXERCISE 1

a)



b) BACKWARD INDUCTION



HUSBAND CHOOSES FISH  
AND HIS WIFE PICKS  
WHITE WINE.

- b<sup>2</sup>) • HUSBAND HAS 2 STRATEGIES (FISH; MEAT)
- WIFE HAS  $2^2$  STRATEGIES (R<sub>w</sub>; R<sub>w</sub>)(R<sub>w</sub>; W<sub>w</sub>)(W<sub>w</sub>; R<sub>w</sub>)(W<sub>w</sub>; W<sub>w</sub>)

c)

|      |  | Rw | Rw | Ww | Ww | WIFE |
|------|--|----|----|----|----|------|
|      |  | Rw | Ww | Rw | Ww |      |
|      |  | ∅  | ∅  | 1  | 2  |      |
| FISH |  | 1  | -1 | 2  | -1 |      |
| MEAT |  | 2  | 1  | -1 | 2  |      |

The matrix shows the payoffs for the husband (left) and wife (right). The top row represents the husband's strategies (FISH, MEAT) and the left column represents the wife's strategies (Rw, Ww). The payoffs are listed as (Husband payoff, Wife payoff).

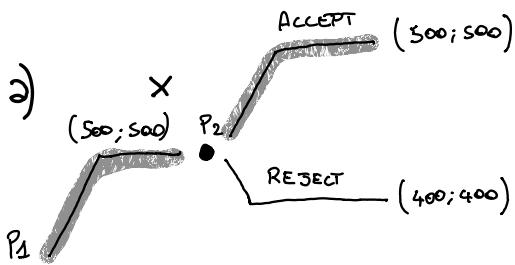
SW

d) (SPNE) → HUSBAND (FISH); WIFE (Ww; Ww)

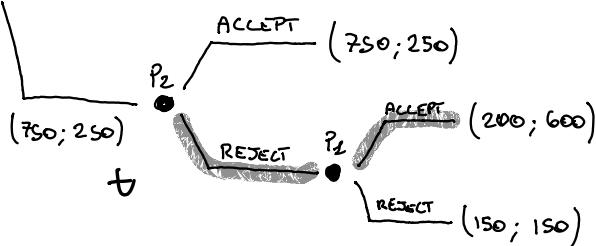
e) ALTHOUGH HE PREFERENCES MEAT, HIS WIFE DOESN'T ACCOMMODATE HIS DESIRE FOR THAT GOOD.

A THREAT IN THIS CASE, IT IS NOT CREDIBLE BECAUSE HIS WIFE COULD BE ADAMANT ON HER CHOICE OF Ww.

## EXERCISE 2



b) CLEARLY, BY REJECTING THE SECOND PROPOSAL MADE BY PLAYER 1, PLAYER 2 ASSURED AN EQUAL DEAL.



ON

c)  $P_1$  HAS  $2^2$  STRATEGIES  
 $P_2$  HAS  $2^2$  STRATEGIES

SPNE

|                |  | P <sub>2</sub> |     |
|----------------|--|----------------|-----|
|                |  | ACC            | REJ |
| P <sub>1</sub> |  | ACC            | REJ |
| X              |  | 500            | 500 |
| t              |  | 500            | 500 |
| ACC            |  | 250            | 600 |
| REJ            |  | 250            | 150 |

The game matrix shows the strategies for Player 1 (rows) and Player 2 (columns). The payoffs are listed as (Player 1 payoff, Player 2 payoff).

SPNE (Subgame Perfect Nash Equilibrium) is indicated by shaded cells:

- Cell (X, ACC) is shaded.
- Cells (X, REJ), (t, ACC), and (t, REJ) are also shaded.
- Cells (ACC, ACC) and (ACC, REJ) are unshaded.
- Cells (REJ, ACC) and (REJ, REJ) are unshaded.

### EXERCISE 3

P2

|      |       | COOP     | BLOCK |
|------|-------|----------|-------|
|      |       | COOP     | 5     |
| COOP | COOP  | 10<br>10 | 0     |
|      | BLOCK | 0        | 0     |

- a) THIS IS NOT A PRISONER'S DILEMMA.  
 BOTH PLAYERS DECIDED TO COOPERATE IN ORDER TO REACH A COMMON GOAL. IN THIS CASE, THE EFFICIENT NASA EQUILIBRIUM.

- b)
- EACH ~~PLAYER HAS~~ 4 STRATEGIES.
  - THIS IS AN EQUILIBRIUM, BECAUSE IT IS THE BEST OUTCOME THEY CAN GET WITH 20 EACH.
  - THEY ARE NOT INTERESTED IN DEFLECTION, BECAUSE IT WILL BRING A NULL PAY OFF.
  - THEY ARE NOT IN EQUILIBRIUM, BECAUSE THERE IS A BETTER ALLOCATION.

## EXERCISE 4

- a) {  
 PLAYER 1 HAS 2 STRATEGIES  
 PLAYER 2 HAS 4 STRATEGIES

