Dostonbek Davlatov

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AI-Focused Product & Tech Specialist

Professional Summary

Tech-savvy manager and aspiring AI product specialist with a background in computer science, retail sales leadership, and hands-on experience building AI-driven tools. Known for combining strong people skills with a passion for innovation and problem-solving. Co-founded a tech-forward startup, built an AI phone assistant, and led top-performing sales teams. Fluent in four languages and eager to help build the future of AI, one product at a time.

Skills

- AI & Automation Tools: OpenAI API, GPT-4, Twilio, Zapier
- Programming: Python, Flask, JavaScript (basic), HTML/CSS
- Business: Product Strategy, Sales Execution, Customer Experience
- Tools: Notion, Trello, Excel, GitHub
- Languages: Uzbek (Native), English (Fluent), Korean (Limited), Russian (Limited)

Technical Projects

AI Phone Assistant (2024 – Present)
- Built an AI-powered phone assistant using GPT-4, Twilio, and Flask
- Handles real-time calls, answers questions, captures leads, and sends emails
- Stores conversation logs and contact data, simulating real customer service behavior
- Demonstrates strong practical knowledge in conversational AI, APIs, and automation

Professional Experience

Assistant Manager — AT&T;, San Francisco, CA
Feb 2025 – Present
- Led a sales team in a high-traffic retail store, increasing sales by 20%
- Trained staff on sales techniques and product knowledge
- Improved customer satisfaction by resolving issues quickly and empathetically
- Created localized marketing materials and implemented team performance tracking

Sales Representative — AT&T;, San Francisco, CA
Feb 2023 – Feb 2025
- Ranked as a top sales performer in the region
- Exceeded monthly quotas consistently and promoted to Business Sales Expert
- Specialized in phone services, DirectTV, and Fiber Optic Internet
- Provided technical support and solutions to mobile/internet customers

Co-Founder — Afsona, Seoul, South Korea
Feb 2021 – Nov 2022

• Built a digital platform for selling international goods in Korea
• Developed backend database for personalized customer experience
• Handled customer service, vendor relations, and basic UI design

Education

B.S. in Computer Science (In Progress)
Kyungpook National University, South Korea → Transferred to SFSU

Certifications

• AI with Python Certification
• IELTS Academic
• AT&T; Fiber Expert, Business Sales Expert

References

Available upon request