

Nicholas R. Folino

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Experience

Carl Vinson Institute of Government Business Analyst Intern

Athens, GA
January 2025 – Present

- Utilized languages such as R and Python to create and interpret data analysis models.
- Built and implemented forecasting models to predict future trends and provide insight for clients.
- Created data visualizations for clients using R, Python, and Tableau.
- Transformed data into actionable insights and solutions for clients.
- Collaborated with clients and team to understand client needs and deliver on analysis objectives.

Harmony Castings LLC Accounting and HR Intern

Harmony, PA
May 2024 – August 2024

- Created and implemented a dynamic predictive analytics model to anticipate employees at risk of termination and reduce turnover rates.
- Led the development and implementation of standardized operating procedures to enhance efficiency and accuracy in financial reporting through automation, reducing lead time by over 60% on key reporting procedures.
- Conducted data analysis using Excel and other tools to identify trends, variances, and areas for process improvement. Identified over \$350K in lost revenue opportunities and reported findings with proposed action plans.
- Efficiently managed and accurately input all accounts payable transactions within a designated timeframe, ensuring compliance with company policies and procedures while maintaining a high level of data accuracy and minimizing discrepancies.
- Created a dashboard of Human Resources KPIs and taught the existing staff how to interpret the data.

South Kitchen Line Cook

Athens, GA
August 2023 – Present

- Demonstrated strong time management skills by effectively prioritizing tasks and maintaining efficiency during high pressure service periods, ensuring timely preparation and delivery of meals.
- Automated the inventory management system by utilizing data-driven forecasting, resulting in a 50% increase in processing.

Education

University of Georgia, Bachelor of Business Administration
Business Management Major- Business Analytics Emphasis; Minor in Japanese Language;
GPA: 3.0/4.0 Dean's List (x3)

Athens, GA
Exp. May 2025

Sophia University,
Study abroad coursework in East Asian and Japanese Management.
GPA: 4.0/4.0

Tokyo, Japan
June 2023 – July 2023

Education First Global Leadership Summit

Recognized for demonstrating outstanding leadership and chosen to attend leadership conference.

Berlin, Germany
June 2018

Leadership and Activities

Delta Kappa Epsilon Vice President

Athens, GA
January 2023 – January 2025

- Facilitated organization growth from 23 active members to 51 active members with innovative recruitment techniques.
- Created a set of guidelines for future position holders to guarantee future leadership success.
- Represented the local chapter at the international convention in Washington D.C. in 2023 and 2024, advising other chapters on how to create a positive culture and foster growth.

Other Organizations

Thomistic Institute Chapter Founder, Japanese Conversation Club, Management Society, International Business Society

Volunteering

Honor Flight Guardian Program, Books for Keeps, Habitat for Humanity, Miracle League of Southwestern PA

Skills

Technical and Language Skills: Limited Business Proficiency in Japanese, Basic R, Basic Python, Advanced Excel, Intermediate knowledge of data modeling in Excel and Python

Interests: Language Learning, Cooking, Modern Japanese History, Musical Theater, LinkedIn Skills Endorsements