

Reports Manual (cGAAP)

Enterprise Edition



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Introduction

About RevPro

Revenue is a critical function of any company, whether publicly traded, privately owned, or start-ups planning initial public offerings. Both internal management and external stake holders require visibility into the company's revenue growth in order to have a pulse on the company's financial health. Revenue visibility needs to be provided to different roles within the organization as shown in the following table.

Role	Need
CFO & team	Summarized and concise visibility to overall revenue growth and health of the company for external reporting.
Executive team	Visibility to revenue growth for internal tracking and attainment (by product, customer, geography, and business unit).
Revenue/BU Directors	Overall operational information for risk management around revenue health.
Revenue teams	Operational, auditable information on day-to-day activities.
Finance	Future revenue data for revenue forecasting and planning with the ability to compare and contrast forecast, plan, and actuals.

RevPro is a proven out-of-box revenue automation application that manages every process in the revenue cycle, seamlessly integrating into any ERP system to deliver visibility, functionality, and configurability to the revenue recognition and reporting process. In addition to providing transactional capabilities (that is, capturing transactions and editing or automating actions based on business rules), RevPro also provides operational reporting, management reporting, and analytics capabilities.

This user guide describes how to use the RevPro operational reporting function.

About Operational Reporting

Operational reporting is a critical component of any business solution because it enables you to verify that a transaction has been recorded completely and

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accurately in the application and provides a way to review and understand the audit trail of transaction activities.

Specifically, RevPro's basic operational reporting feature enables you to:

- Verify all transactions submitted to the RevPro system
- Ensure that actions taken on these transactions in RevPro are recorded correctly
- Review, reconcile, and authenticate the calculations/automations performed by RevPro
- Provide visibility for auditing and record-keeping purposes (can be presented to the auditing team for SOX and SOD control evidence purposes)

Who Should Use Operational Reports

RevPro's operational reports are designed to meet reporting needs across varying industries, business models, organizations, and functional teams. In general, the operational reports should be used by an organization's operational and management teams, including revenue accounting and cost accounting personnel, managers, and financial planning analysts.

Flexible Reporting

Every organization conducts its business operations differently, which makes it difficult to fully standardize a packaged solution to meet the needs of all. Using extensive feedback from its customers, Leeyo devised a flexible framework with meaningful business dimensions and measures where users can pick and choose according to their needs.

This flexible framework provides business users with the ability to further enhance and design additional reports based on a set of pre-built reporting templates. These pre-built templates are designed around standardized requirements typically used in revenue reconciliation and revenue management processes by revenue operational teams, management, and auditors.

Major features of the reporting framework include:

- Over 31 canned reports including transaction registers, reconciliation reports, audit reports, and exception reports
- Pre-built reporting templates
- Interactive reporting with search capabilities for dynamic analysis
- Associative in-memory technology providing sub-second performance on report data retrieval

 Pre-built search/filtering capabilities on relevant data attributes for each report, including:

- Closest searches based on partial text strings
- Searches based on "multi value select" capabilities
- Visibility to current parameter selection
- Period and/or timeline parameters across all reports
 - Transaction register reports with the capability to filter based on fiscal year, quarter, period and date ranges
 - Reconciliation reports with the capability to filter based on fiscal period and timeline (PTD, QTD, YTD)
- Standard input parameters for timeline and fiscal period name

 You can choose from PTD, QTD, or YTD for specific amount fields

 You can specify the period base for the report. For example:
 - PTD Mar-13 shows the relevant amounts for the report from the start to the end date of the Mar-13 period
 - QTD March-13 shows the relevant amounts for the report from the start date of the Mar-13 quarter (Jan-13) to the end date of Mar-13
 - QTD Feb-13 shows the relevant amounts for the report from the start date of the Feb-13 quarter (Jan-13) to the date of Feb-13
 - YTD May-13 shows the relevant amounts for the report from the year start date (Jan-13) to the end date of May-13
- Pre-built formulas and expressions defining deferred revenue balance, scheduled revenue, unscheduled revenue, and so on, with dependency on timeline and period name
- Provisions across all reconciliation reports for users to choose amounts to be displayed in transactional, functional or reporting currency
 - Transactional specifies the amounts in the currency in which the transaction was recorded
 - Functional specifies the amounts converted into Functional currency using the exchange rate recorded at the time of the transaction
 - Reporting allows the users to convert the functional currency amount into the default reporting currency configured in RevPro. For this RevPro uses the period end rates interface from source application into RevPro

 Ability to add additional and ad-hoc search criteria from a pre-populated list of attributes

- Ability to re-order columns as well as re-group with sub totals within the attributes provided
- Ability to add columns to the report based on the pre-populated list of attributes
- Ability to conditionally format a column

 Output data/report in multiple formats
 - Extract or paste to Excel with current selections or criteria
 - Print the report on a printer with headers and footers
 - Export to .csv format
- Create favorites for customized reports that can be recalled next time the user logs in to access the report

Report Summaries

Reports are classified into five categories based on usage and purpose. They are:

- Accounting
- Exceptions
- Revenue
- SOX and Audit
- Transactions

Following are reports available within RevPro by category. A detailed description of each report is available in this document.

Accounting Reports

Detailed descriptions of application configuration reports begin on page 25 in this document.

Report Name	Description
Accounting Report	Display details for accounting entries by period with complete accounting segment values.
On-Hold Accounting	Display all transactions on hold by period (in summary) or by transaction lines (in detail).

Exceptions Reports

Detailed descriptions of exceptions reports begin on page 26 in this document.

Report Name	Description
Fair Value Error Report	An exception report showing all transaction lines in the system where a fair value could not be derived (and, thereby, cannot proceed to the allocation calculation process).
Unlinked Orphan Transactions Report	Shows details on transactions that were de-linked by a user from an arrangement and were not linked back into another arrangement. Allocations or revenue actions cannot be performed on these "orphan" transactions until they are linked back into an arrangement. This report can be used as a control report to make sure that all un-linked transactions are resolved before the close process.

Revenue Reports

Detailed descriptions of revenue reports begin on page 35 in this document.

Report Name	Description
COGS Insight	Report showing COGS period activity by arrangement ID including COGS amount, COGS on hold and unposted COGS.
Deferred COGS Roll- Forward	Shows the deferred COGS period beginning and ending balances with visibility into period activities. This is a standard reconciliation report used by cost accounting users for reconciling the sub-ledger deferred COGS balances to the general ledger account balances.
Deferred Revenue Roll-Forward Detail	Shows the deferred revenue period beginning and ending balances with visibility into different period activities. This is a standard reconciliation report used by revenue users for reconciling the sub-ledger deferred revenue balances to the general ledger account balances.
Manual Revenue Release	Provides an audit trail of all arrangement transaction details where an applied contingency was released manually in the application. In addition to being used as an operational report for reviewing the manually released contingencies, this report can be used as a SOX control report.

Revenue Facts	Displays the complete revenue picture for a period. Shows, each transaction, beginning and ending balances, revenue activity, deferred revenue and COGS by line by	
Report Name	Description	
	quarter or period.	
Revenue Insight	Shows revenue activity, revenue on hold and revenue un-posted for each transaction line in detail by period or quarter.	
Revenue Waterfall Report	A detailed report showing the revenue waterfall or future scheduled revenue and other details by individual transaction. This is a standard report used by revenue teams to review the complete revenue timing on transactions, including those with future scheduled revenue (hence the name waterfall).	
Unbill Roll Forward Report	A detailed report showing unbilled roll forward data for each transaction including beginning and ending balances, additions, reversals, on hold, and un-posted. This is a standard reconciliation report used by revenue users for reconciling the sub-ledger unbilled AR balances to the general ledger account balances.	

SOX and Audit Reports

Detailed descriptions of SOX and audit reports begin on page 41 in this document.

Report Name	Description
Accounting Setup Update Report	Displays all updates or changes made to accounting setups.
Approvals Report	Shows the approval history of arrangements. Can be used to identify pending approvals on an arrangement or as application control evidence to auditors.
Arrangement Move Report	Shows the movement of transaction lines from original system-derived arrangements to user-decided arrangements. Specifically, the report shows where users de-linked transaction lines from arrangements and/or re-linked the lines into other arrangements. Can be used to provide details to auditors.
Arrangement Update Report	RevPro enables users to edit source input data. This report shows all user edits (what the update was, by whom, and when). Can be used to provide details to auditors.

Carveout Update History	RevPro can be configured to allow authorized users to edit revenue allocation carve out and carve in (CV) amounts. This report shows any manual overrides that were done on carve out/in amounts calculated by the
Report Name	Description
	system. Can be used to provide details to auditors.
Dataset Update Report	Show all updates made to on datasets.
FV Update Report	Shows manually edited/updated FV groups. Can be used to provide details to auditors.
Hold Release Report	Shows the details of all transaction lines released from "On-Hold" in RevPro.
Manually Created Arrangement Report	Provides an audit trail of all manually created arrangements.
Manually Created Transactions	Provides an audit trail of transactions or lines added to arrangements using the copy function.
Role Access Report	Audit report listing what roles have access to which system functions.
User Access Report	Displays what users are assigned to which roles, menus, submenus, functions, and tabs. Can be used for Segregation of Duty (SOD) analysis purposes.

Transaction Reports

Detailed descriptions of period closure reports begin on page 45 in this document.

Report Name	Description
Allocation Detail Report - Adjusted Arrangements	Displays all allocations performed on all adjusted arrangements. Includes sales order, transaction date, and allocation amounts. Adjusted arrangements are arrangements with allocations posted in a prior period where changes in the arrangement have caused changes to the allocations.
Allocation Detail Report - All New Arrangements	Displays allocations performed on all new arrangements. Includes sales order, transaction date, and allocation amounts.
Allocation Ineligible Transactions Report	Displays all arrangements lines where the allocation flag was set to "No."

Approval Pending Report	Displays all arrangements waiting for approval.
Billing Report	Displays all the sales orders invoiced for a specified period.
Booking Report	Displays all sales orders booked for a specified period.

Report Name	Description
	Sales orders may be billed or in backlog stage.
Contingencies Released Report	Displays all contingencies released, the date they were released, and includes other data such as the amount released, associated sales order, the general ledger period, and the revenue type.
Failed VSOE Transaction Report	Displays all transactions where VSOE failed. Included in the report are the fail code sales order, sales order line, and item number.
Transfer Accounting Report	Displays all transactions accounted and posted to their respective Ledger (GL or AR).
Unreleased Contingencies Report	A revenue transaction register that shows all transactions, grouped by contingency, where a revenue contingency is currently applied.

Report Navigation

Logging into the Application

To log into the RevPro application:

- Click on the provided link.
 A login dialog box displays.
- 2. Enter your user name and password and click on the Login button.

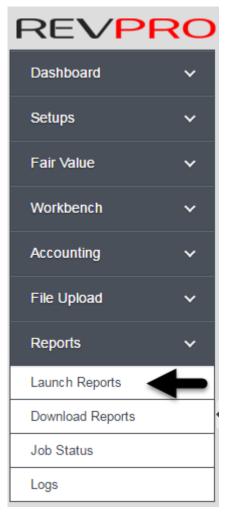


Running Reports

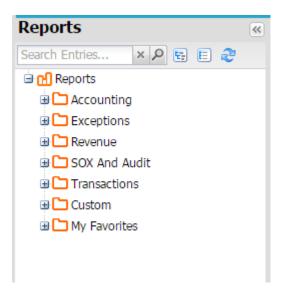
Once you are logged into RevPro, you can select which report you want to view and run the report.

To select and run a report:

1. From the **Reports** menu, select **Launch Reports** from the drop-down list.

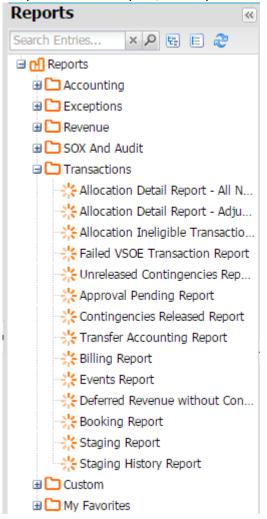


The Standard RevPro Reports screen displays. All report categories are displayed by default, user need to expand them to view the titles of the reports under each specific category

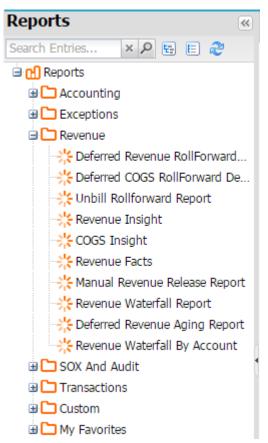


2. From the **Report Category** drop-down menu, select a report category (Accounting, Exceptions, Revenue, SOX and Audit, or Transactions).

Note: For a description of each report, see Report Descriptions on page 31.



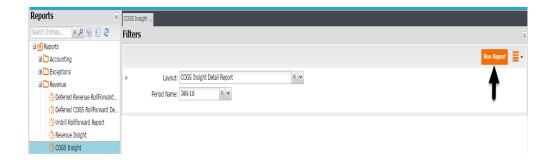
The associated list of report titles displays for the selected report category. For example, if you select Revenue, all revenue report titles display.



3. To select a report, click directly on the report title in the list. A filter screen displays for the report. For example, if you select COGS Insight the following filter screen displays.



4. Select filter criteria as necessary and click on the **Run Report** button.

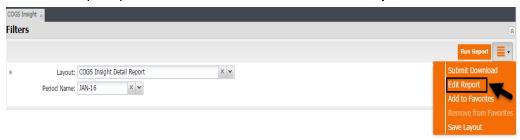


Note: For descriptions of filter criteria for each report, refer to the specific report in *roles* associated with the report, the fields (column headings) in the report, and the report layout.

Editing Security Roles for a Report

To edit security roles for a report:

1. Select the report you want to edit and click on the **Edit Report** button.



The Report Definition screen displays.

2. Click on the **Security** tab.



The Available Roles area on the left shows all security or access roles defined in the system.

3. Select a role from **Available Roles** and click on the right arrow icon located in between the two boxes.



The system moves the role to the **Selected Roles** area.

Enabling Filters for Fields in a Report

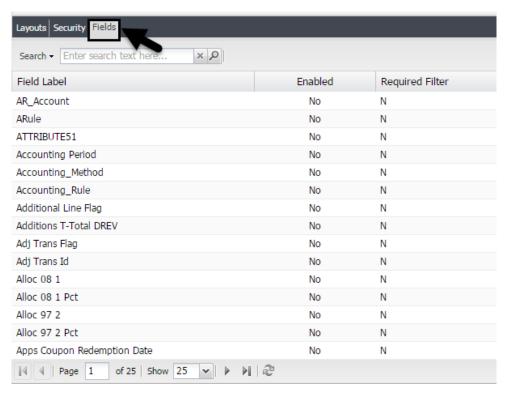
To add filters dynamically to a report:

1. Select the report you want for which you want to filter fields and click on the **Edit Report** button.

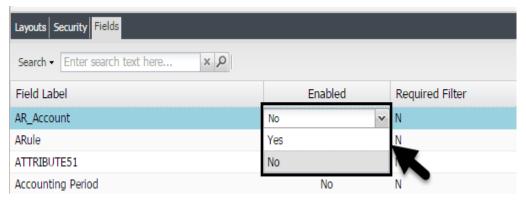


The Report Definition screen displays.

2. Click on the Fields tab.



3. For each field you want to enable filtering for, select **Yes** from the **Filter Enabled** drop-down list.



4. Click on the Save button and then click on the Apply button.

Adding a Report Layout

To add a report layout:

1. Select the report you want to add a layout for and click on the **Edit Report** button.

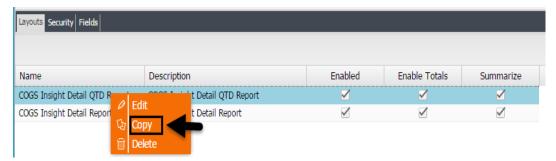


The Report Definition screen displays.

2. Click on the Layouts tab.

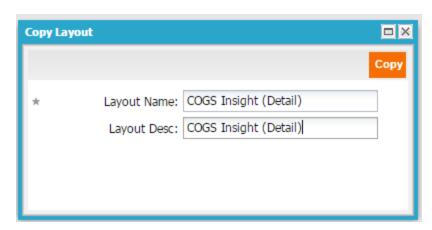


3. Right Click to select the Copy option you want to use as the basis for the new report layout.



The Copy Layout dialog box displays.

4. Enter the name of the new layout in the **Layout Name** field and a description of the layout in the **Layout Desc** field.



5. Click on the Add button.

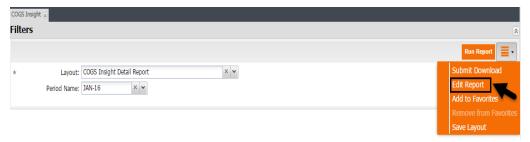
The new layout displays in the Report Layouts list.

Note: To customize your report layout, see *Customizing Fields in a Report Layout* on page 19, *Customizing Field Details in a Report Layout* on page 20, and *Setting Default Filter Values in a* Report Layout on page 28.

Customizing Fields in a Report Layout

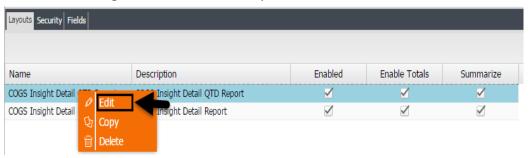
To customize fields in a report layout:

1. Select the report you want to customize fields for and click on the **Edit Report** button.

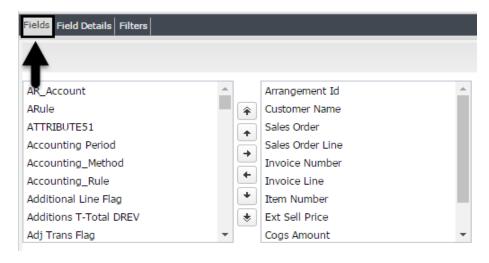


The Report Definition screen displays.

2. Click on the **Layouts** tab and then click on the name of the report you want to customize and right click to select the option Edit



3. Click on the Fields tab.



All fields defined in the system are listed in the Do Not Display area on the left.

4. Select a field or fields from the Do Not Display area and click on the right arrow icon located in between the two boxes.



The system moves the role to the fields to the Display in Report area of the screen.

5. Use the up and down arrows to move the field where you want it to display in the report.



6. Click on the **Save** button to apply the changes.

Customizing Field Details in a Report Layout

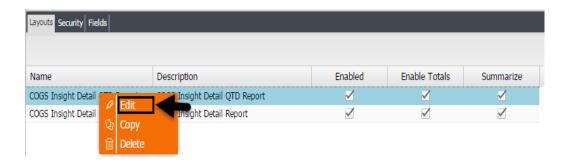
To add or remove fields in a report layout:

1. Select the report you want to customize fields for and click on the **Edit Report** option.

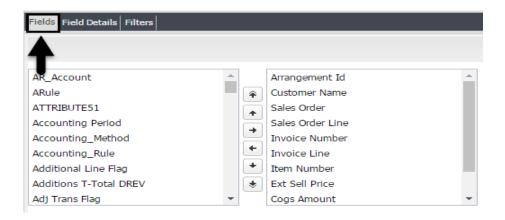


The Report Definition screen displays.

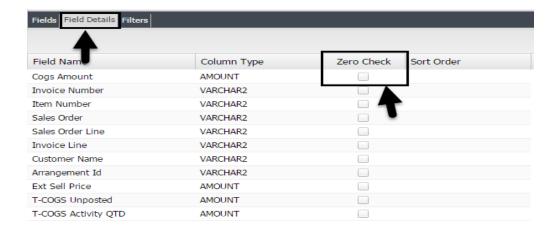
2. Click on the **Layouts** tab and then click on the name of the report you want to customize.



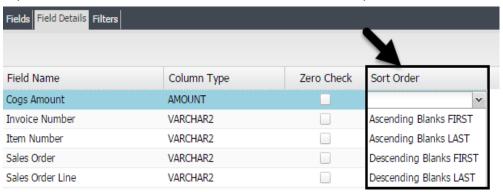
3. Click on the Field Details tab.



4. For amount columns/fields you can select whether to check for zeroed out field values so the system eliminates those zeroed records. To do so, click the **Zero Check** checkbox.



5. For every field you can specify the sort order the field will display on the report. To do so, select a value from the **Sort Order** drop-down list.



6. Click on the **Save** button to apply changes.

Setting Default Filter Values in a Report Layout

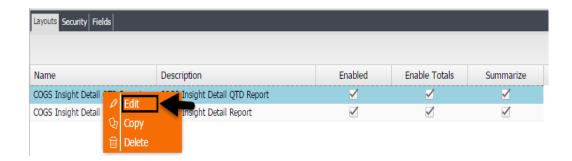
To set default filters in a report layout:

1. Select the report you want to customize filters for and click on the **Edit Report** option.

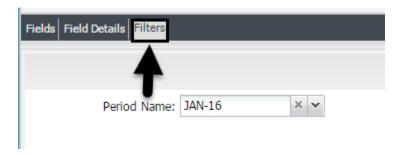


The Report Definition screen displays.

Click on the Layouts tab and then click on the name of the report you want to customize.



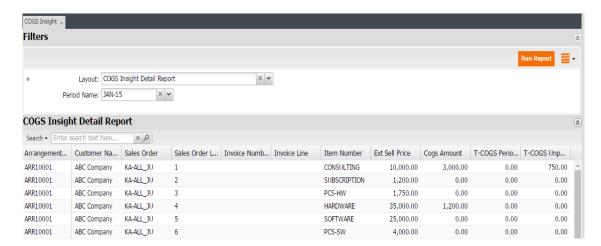
3. Click on the Filters tab.



4. Edit the filter fields as desired and click on the Save button.

Report Descriptions beginning on page 25.

The report displays.



Note: To download a report, see *Downloading a Report to Excel* on page 24.

Formatting Standards

All numbers in reports are displayed as follows:

 All the amounts in reports are formatted based on the amount format specified in the system. This is done using the Common Setup menu (IT Admin Lookups, Lookup Type is Common_Setup, AMT FORMAT field).

· All numbers are right aligned; all text left aligned

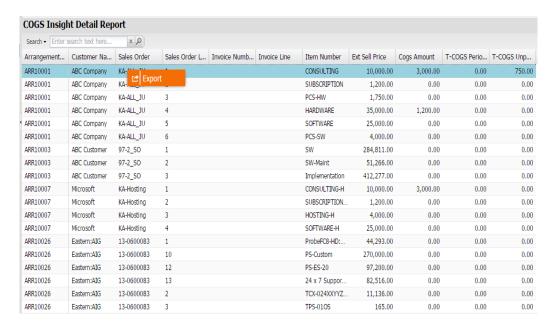
Downloading a Report to Excel

You can download report data to Excel two different ways—from within the report itself and using the Download Report button.

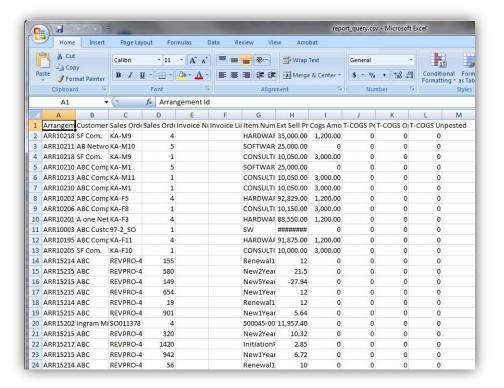
Downloading Data from within a Report

To download report data to Excel from within a report:

- 1. Run the report you want to export to Excel. See Running Reports on page 11.
- 2. Right click on the output of the report and select option Export.



An Excel spreadsheet displays containing the report data.



3. Save or print the report as necessary.

Downloading Report Data using the Submit Download Button

To download report data to Excel using the **Submit Download** button:

- 1. Run the report you want to download to Excel. See *Running Reports* on page 11.
- 2. Select the menu actions button and select option **Submit Download**.



 The system displays a new screen with three tabs. In the File Available tab (default), click on the <u>Download File</u> link to the right of the file you want to download.

Note: You may need to press the **F5** key to refresh the screen so the file displays.

4. Click on the **Open** or **Save** button as necessary.



5. Modify or print the report as necessary.

Adding a Report to Your Favorites List

You can create a favorites list of those reports you need to access on a regular basis. This is also a way to save a version of a report you customized (see *Editing a Report* on page 25.

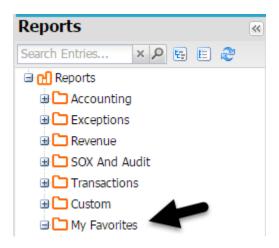
To add a report to your favorites list:

- 1. Access the report you want to add and select the appropriate report from the Layout drop-down menu.
- 2. Click on the Add to Favorites button.



3. Navigate back to the **Report** section where all the reports are listed.

The report displays in the **My Favorites** list on the left side of the screen. Expand the tree and click on the report name to select it.



Note: To remove the report from your favorites list, select the report and click on the **Remove from Favorites** button.

Editing a Report

The report edit function enables you to edit the security roles associated with the report, the fields (column headings) in the report, and the report layout.

Editing Security Roles for a Report

To edit security roles for a report:

7. Select the report you want to edit and click on the **Edit Report** option.



The Report Definition screen displays.

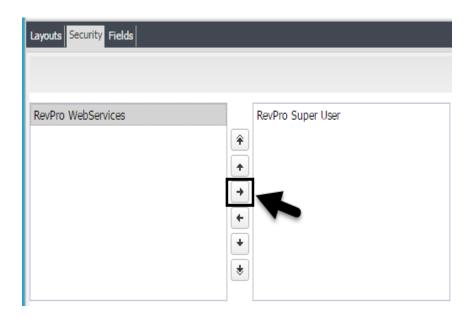
8. Click on the **Security** tab.



9. The Available Roles area on the left shows all security or access roles defined in the system.

The Available Roles area on the left shows all security or access roles defined in the system.

10. Select a role from **Available Roles** and click on the right arrow icon located in between the two boxes.



The system moves the role to the **Selected Roles** area.

Enabling Filters for Fields in a Report

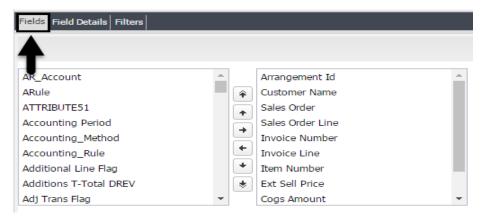
To add filters dynamically to a report:

5. Select the report you want for which you want to filter fields by clicking on the menu actions and select **Edit Report** option.



The Report Definition screen displays.

6. Click on the Fields tab.



- For each field you want to enable filtering for, select Yes from the Filter Enabled drop-down list.
- 8. Click on the **Save** button to apply for changes.

Adding a Report Layout

To add a report layout:

6. Select the report you want to add a layout for and click on the **Edit Report** option.



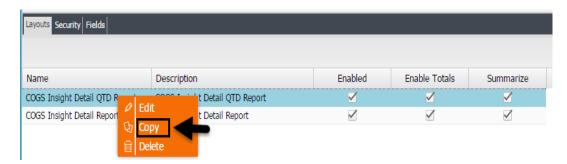
The Report Definition screen displays.

7. Click on the Layouts tab.

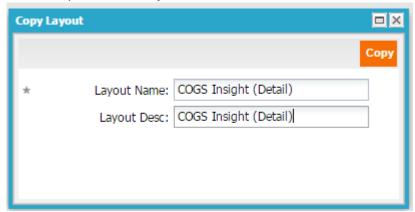


8. Click on the **Copy** option upon right click you want to use as the basis for the new report layout.

The Copy Layout dialog box displays.



9. Enter the name of the new layout in the **Layout Name** field and a description of the layout in the **Layout Desc** field.



10. Click on the Copy button.

The new layout displays in the Report Layouts list.

Note: To customize your report layout, see *Customizing Fields in a Report Layout* on page 19, *Customizing Field Details in a Report Layout* on page 20, and *Setting Default Filter Values in a* Report Layout on page 22.

Report Descriptions

Accounting Reports

Accounting Report

The Accounting report displays details of the accounting entries by period with complete accounting segment values.

Purpose

The Accounting report can be used as reconciliation report from RevPro to AR or RevPro to GL for all accounting entries transferred with the exceptions of the those entries not posted to GL. An interface flag should be added to custom report layouts so users know which lines have been interfaced to respective ledgers.

Layouts

- Detail by Transaction: Displays the accounting entries by period for each transaction.
- Summary by Account: Displays the summary of accounting entries by period for each account.

Filters

- GL Period: The general ledger period the report is based on. Select a period from the drop-down menu.
- Book Name: The revenue book for which you want to filter the results.
 Select a book from the drop-down list.

On-Hold Accounting

The On-Hold Accounting report displays all transactions on hold by period (in summary) or by transaction lines (in detail).

Purpose

This report can be used as an operational review report by managers to identify that all holds are applied and released appropriately for the period.

Layouts

Detail Report: Displays all the transactions on hold by period with transaction details.

☐ Summary By Account: Displays a summary of the accounts for transactions which are on hold.

Filters

☐ Book Name: The revenue book for which you want to filter the results. Select a book from the drop-down list.

Exceptions Reports

Fair Value Error

The Fair Value Error report is an exception report showing all transaction lines in the system where a fair value could not be derived (and, thereby, cannot proceed to the allocation calculation process).

Purpose

Manager can use this report to review all Fair Value errors.

Layouts

☐ Fair Value Error Report: This is the default layout.

Filters

☐ Book Name: The revenue book for which you want to filter the results. Select a book from the drop-down list.

Unlinked Orphan Transactions Report

The Unlinked Orphan Transactions report shows details on transactions that were de-linked by a user from an arrangement and were not linked back into another arrangement. Allocations and/or revenue actions cannot be performed on these "orphan" transactions until they are linked back into an arrangement.

Purpose

This report can be used as a month-end control report to make sure that all unlinked transactions are resolved before the close process. Orphan transactions

Layouts

П

must either be linked back to existing arrangements or placed into new arrangements.

Unlinked Orphan Transactions Report: This is the default layout.

Filters

☐ Book Name: The revenue book for which you want to filter the results.

Select a book from the drop-down list.

Revenue Reports

Revenue reports enable you to verify, analyze, and manage revenue, deferred revenue, COGS and deferred COGS as well as unbilled AR. These reports provide visibility into the timing of revenue from processed transactions. Specifically, the reports provide details about:

- Deferral and release activities
- Streams of revenue and COGS (Contractual revenue, adjustments from allocations, and net revenue)

Reports include transaction registers, reconciliation reports, and audit reports. Revenue reports are typically used month end, quarter end and year end for reconciliation and management reporting purposes.

Note: These reports require that the summary program is run. For the current open period, run the "Summarize Data for Current Period" program. For prior periods, run the "Summarize Data" program. This program accepts the period name as a parameter. If you run the summary program for the prior period, you need to run the program for that period onwards until the current open period.

COGS Insight

The COGS Insight report displays COGS period activity by arrangement ID including COGS amount, COGS on hold and unposted COGS.

Purpose

You can use the COGS Insight report:

To track COGS activity for a transaction.

Layouts

 As reconciliation report to list all COGS activity and COGS amounts per period.

 To reconcile between the deferred COGS balance in the general ledger and RevPro.

COGS Insight Detail Report: Displays period-to-date details.

COGS Insight QTD Detail Report: Displays quarter-to-date details.

Filters

- Period Name: The fiscal period the report is based on. Select a period from the drop-down menu.
- Book Name: The revenue book for which you want to filter the results.
 Select a book from the drop-down list.

Deferred COGS Roll Forward Detail

The Deferred COGS Roll Forward Detail report displays the deferred COGS period beginning and ending balances with visibility into period activities

Purpose

The Deferred COGS Roll Forward report is standard reconciliation report used by cost accounting users for reconciling the sub-ledger deferred COGS balances to the general ledger account balances. This report can also be used as reconciliation report for total COGS recognized for a particular period.

Layouts

- Deferred COGS Roll Forward PTD Detail Report: Displays the COGS amounts for period-to-date values.
- Deferred COGS Roll Forward QTD Detail Report: Displays the COGS amounts for quarter-to-date Values. Filters
- Period Name: The fiscal period the report is based on. Select a period from the drop-down menu.
- Book Name: The revenue book for which you want to filter the results.
 Select a book from the drop-down list.

Layouts

Deferred Revenue Roll-Forward Detail

The Deferred Revenue Roll-Forward Detail report displays the deferred revenue period beginning and ending balances with visibility into period activities.

Purpose

This is a standard reconciliation report used by revenue users for reconciling the sub-ledger deferred revenue balances to the general ledger account balances.

This report can also be used as reconciliation report for total revenue recognized for a particular period.

Layouts

- Deferred Revenue Roll Forward PTD Detail Report: Displays period-todate amounts for deferred revenue, beginning and end balances along with revenue activity.
- Deferred Revenue Roll Forward QTD Detail Report: Displays quartertodate amounts for deferred revenue, beginning and end balances along with revenue activity.

Filters

- Period Name: The fiscal period the report is based on. Select a period from the drop-down menu.
- Book Name: The revenue book for which you want to filter the results.
 Select a book from the drop-down list.

Manual Revenue Release

The Manual Revenue Release provides an audit trail of all arrangement transaction details where an applied contingency was released manually in the application.

Purpose

In addition to being used as an operational report for reviewing the manually released contingencies, this report can be used as a SOX control report.

Layouts

☐ Manual Revenue Release Report: This is the default layout.

Filters

☐ Contingency Released Date: A specific date range within the selected fiscal periods to filter the manually released transaction lines. Click on the calendar icons to select the dates.

Revenue Facts

The Revenue Facts report displays the complete revenue picture for a period. It shows, for each transaction, beginning and ending balances, revenue activity, deferred revenue, and COGS by line by quarter or period.

Purpose

Managers can use the Revenue Facts report to perform comparative analysis with respect to revenue facts over multiple quarters or period and to identify future revenue trends based on past historical data over the quarters.

Layouts

- Revenue Facts PTD By Transaction: The report for a selected periodtodate.
- Revenue Facts QTD By Transaction: The report for a selected quartertodate.

Filters

- Period Name: The fiscal period the report should be based on. Select a period from the drop-down menu.
- Book Name: The revenue book for which you want to filter the results.
 Select a book from the drop-down list.

Revenue Insight

The Revenue Insight report shows revenue activity, revenue on hold, and revenue unposted for each transaction line in detail by period or quarter.

- Revenue Insight PTD Detail: The report for a selected period-to-date.
- Revenue Insight QTD Detail: The report for a selected quarter-to-date.

Purpose

You can use the Revenue Insight report:

- To track revenue activity for a transaction.
- As reconciliation report to list all revenue activity and revenue amounts per period.
- To reconcile between the deferred revenue balance in the general ledger and RevPro.

Filters

- Period Name: The fiscal period the report should be based on. Select a period from the drop-down menu.
- Book Name: The revenue book for which you want to filter the results.

Select a book from the drop-down list.

Revenue Waterfall Report

The Revenue Waterfall is a detailed, standard operation report used by revenue teams to review the complete revenue timing of transactions, including scheduled revenue (hence the name waterfall). The report provides visibility into the separate revenue streams: contractual revenue (invoiced revenue, revenue adjustment (allocations), adjusted revenue (net revenue) and COGS. The report also displays any unscheduled revenue. The waterfall is reported based on a specified period. This report can be used for revenue and financial planning and analysis.

Purpose

The Revenue Waterfall report is a required audit report. It can also be used:

- As a reconciliation report between the total amount of revenue recognized for the current period and the amount transferred to the General Ledger (upstream system).
- As a reconciliation report for the long-term re-class journal. The sum of schedules greater than one year from current period should be equal to total long-term re-class journal amount.
- As a reconciliation report between the total deferred amount in the upstream system (which is the sum of scheduled amount, excluding current period revenue, plus the unamortized amount).
- As an analytical report to list future revenue to be generated by product line, by customer, by account, or any other dimension.

Layouts

- By Customer
- By Item
- By Transaction Details

Filters

- Revpro Period: The accounting period for which you want to view data. Select a period from the drop-down list.
- Book Name: The revenue book for which you want to filter the results.
 Select a book from the drop-down list.
- Currency Type: Select a currency type from the drop-down list as follows:

 Transactional: Specifies the amounts in the currency in which the transaction was recorded.

- Functional: Specifies the amounts converted into functional currency using the exchange rate recorded at the time of the transaction.
- Reporting: Allows the users to convert the functional currency amount into the default reporting currency configured in RevPro.
 RevPro uses the period end rates from source applications.
- Rev Type: Select a revenue type from the drop-down list as follows:
 - Adjusted Revenue: The sum on invoiced revenue plus/minus allocations.
 - COGS: Report will show schedule cost information instead of revenue information.
 - Contractual Revenue: Invoice revenue.
 - Deferred Adjusted Revenue: Deferred revenue amortization from invoicing and allocations.
 - Deferred COGS: Deferred COGS amortization.
 - Deferred Contractual Revenue: Deferred revenue amortization of invoiced revenue.
 - Deferred Rev Adjustment: Deferred revenue amortization of allocation adjustment (carve-in/carve-out amounts).
 - Rev Adjustment: Revenue from allocations (carve-in/carve-out).

Unbill Roll Forward Report

The Unbill Roll Forward report displays unbilled roll forward data for each transaction including beginning and ending balances, additions, reversals, on hold, and unposted.

Purpose

This is a standard reconciliation report used by revenue users for reconciling the sub-ledger unbilled AR balances to the general ledger account balances. Layouts

 Unbilled RollForward PTD Detail Report: The report for a selected periodto-date.

 Unbilled RollForward QTD Detail Report: The report for a selected quarter-to-date.

Filters

☐ Period Name: The fiscal period the report should be based on. Select a period from the drop-down menu.

SOX and Audit Reports

Accounting Setup Update Report

The Accounting Setup Update report is an audit control report that displays all updates or changes made to accounting setups.

Purpose

The Accounting Setup Update report is used for auditing purposes.

Layouts

☐ Accounting Setup Update Report: This is the default layout.

Filters

☐ History Create Date: Enables you to select a range of dates or a specific date. Use the drop-down list to the right of the field name to select an operator (Between, =, !=, >, <, >=, <=, is null, is not null). Use the calendar icons to select a date or date range.

Approvals Report

The Approvals report is an audit control report that displays the approval history of arrangements (both completed and pending).

Purpose

This report can be provided as application control evidence to auditors.

Layouts

☐ Approvals Report: This is the default layout.

Arrangement Move Report

The Arrangement Move report is an audit control report that shows the movement of transaction lines from original system-derived arrangements to user-decided arrangements. Specifically, the report shows all transaction lines that have been de-linked from arrangements and linked to existing or new arrangements.

Purpose

This report can be used to provide details to auditors regarding linked and delinked transactions for a particular period of time.

Layouts

☐ Arrangement Move Report: This is the default layout.

Arrangement Update Report

RevPro enables users to edit source input data. The Arrangement Update report shows all user edits (what the update was, by whom, and when).

Purpose

This report is very critical audit control report that provides details to auditors regarding field updates.

Layouts

☐ Arrangement Update Report: This is the default layout.

Filters

☐ Period Name: The fiscal period the report should be based on. Select a period from the drop-down menu.

Carveout Update History

RevPro can be configured to allow authorized users to edit revenue allocation carve out and carve in (CV) amounts. The Carveout Update History report shows any manual overrides that were done on carve out/in amounts calculated by the system.

Purpose

This report can be used to provide details to auditors regarding all updates manually performed on carve-out amount columns.

Layouts

☐ Carveout Update History Report: This is the default layout.

Dataset Update Report

The Dataset Update report show all updates made to on datasets.

Purpose

This report can be used to provide details to auditors regarding all dataset changes dataset and approvals for those changes.

Layouts

☐ Dataset Update Report: This is the default layout.

FV Update Report

The FV Update report shows manually edited/updated FV groups.

Purpose

This report can be used to provide details to auditors.

Layouts

☐ FV Update Report: This is the default layout.

Filters

- FV Batch: The Fair Value batch name. Select a batch name from the dropdown list.
- As of Date: The date Fair Value batch is updated. Enables you to select a range of dates or a specific date. Use the drop-down list to the right of the field name to select an operator (Between, =, !=, >, <, >=, <=, is null, is not null). Use the calendar icons to select a date or date range.

Hold Release Report

The Hold Release report shows the details of all transaction lines released from "On-Hold" in RevPro. This is for HOLDS only, not the release of Hold Contingencies.

Purpose

The Hold Release report can be used by managers as a review report.

Layouts

☐ Hold Release Report: This is the default layout.

Purpose

Manually Created Arrangement Report

The Manually Created Arrangement report provides an audit trail of all manually created arrangements.

This report is used for audit control purposes.

Layouts

☐ Manually Created Arrangement Report: This is the default layout.

Filters

☐ Creation Date: The creation date of the transaction. Enables you to select a range of dates or a specific date. Use the drop-down list to the right of the field name to select an operator (Between, =, !=, >, <, >=, <=, is null, is not null). Use the calendar icons to select a date or date range.

Manually Created Transactions

The Manually Created Transactions report provides an audit trail of transactions or lines added to arrangements using the copy function.

Purpose

This report is used for audit control purposes.

Layouts

☐ Manually Created Transactions Report: This is the default layout.

Filters

- Book Name: The revenue book for which you want to filter the results.
 Select a book from the drop-down list.
- Created Date: Creation date of the transaction. Enables you to select a range of dates or a specific date. Use the drop-down list to the right of the field name to select an operator (Between, =, !=, >, <, >=, <=, is null, is not null). Use the calendar icons to select a date or date range.

Role Access Report

The Role Access report is an audit report listing what roles have access to which system functions.

Purpose

Purpose

This report is used for audit control purposes.

Layouts

 $\hfill\square$ Role Access Report: This is the default layout.

User Access Report

The User Access report displays what users are assigned to which roles, menus, submenus, functions, and tabs.

Purpose

This is an audit control report used for Segregation of Duty (SOD) analysis purposes.

Layouts

☐ User Access Report: This is the default layout.

Filters

□ View Date: Enables you to select a range of dates or a specific date. Use the drop-down list to the right of the field name to select an operator (Between, =, !=, >, <, >=, <=, is null, is not null). Use the calendar icons to select a date or date range.

Transaction Reports

Allocation Detail Report - Adjusted Arrangements

The Allocation Detail Report – Adjusted Arrangements displays all allocations performed on all adjusted arrangements in a particular period. The report includes sales order numbers, transaction dates, and allocation amounts. Adjusted arrangements are arrangements with allocations posted in a prior period where changes in the arrangement have caused changes to the allocations.

Purpose

This report can be used as adjustment register as well as audit control report.

Layouts

☐ Allocation Detail Report – Adjusted Transactions

Filters

- Book Name: The revenue book for which you want to filter the results.
 Select a book from the drop-down list.
- Creation Date: The creation date of the transaction. Enables you to select a range of dates or a specific date. Use the drop-down list to the right of

the field name to select an operator (Between, =, !=, >, <, >=, <=, is null, is not null). Use the calendar icons to select a date or date range.

Allocation Detail Report - All New Arrangements

The Allocation Detail Report - All New Arrangements displays allocations performed on all new arrangements. The report includes sales order numbers, transaction date, and allocation amounts.

Purpose

This report can be used:

- As arrangements register that lists all the new arrangements created in a particular period.
- As an inbound reconciliation report from the sub-ledger (AR/SO) to RevPro. Exceptions can be tracked in the interface error records screen which is available on Arrangements batch screen.

Layouts

- Allocation Detail By Book Date: Displays the report by sales order booking date and transaction type (Sales order or Invoice (SO vs. INV)).
- Allocation Detail Report All New Arrangements: Displays the report for all new arrangements for specified period.

Filters

- Book Name: The revenue book for which you want to filter the results.
 Select a book from the drop-down list.
- Creation Date: Creation date of the transaction. The creation date of the transaction. Enables you to select a range of dates or a specific date. Use the drop-down list to the right of the field name to select an operator (Between, =, !=, >, <, >=, <=, is null, is not null). Use the calendar icons to select a date or date range.

Allocation Ineligible Transactions Report

An organization may have revenue transactions that are ineligible for allocations for items such as separately priced extended warranties and other upfront fees. They may also include ineligible transactions in RevPro to have source and target count control. In order for RevPro to account for these transactions correctly, they need to be flagged. The Allocation Ineligible Transactions report displays all arrangements lines where the allocation flag was set to "No."

Purpose

This report can be used to check that all transactions collected in RevPro are correct and no exceptions exist as well as correctly flagged for allocations. Any errors found must be corrected.

Filters

- Book Name: The revenue book for which you want to filter the results.
 Select a book from the drop-down list.
- Trans Date: Enables you to select a range of dates or a specific date. Use the drop-down list to the right of the field name to select an operator (Between, =, !=, >, <, >=, <=, is null, is not null). Use the calendar icons to select a date or date range.

Approval Pending Report

The Approval Pending report displays all arrangements waiting for approval.

Purpose

The Approval Pending report can be used:

- As a month-end close process report to list all arrangements that are pending approval.
- By approval managers to find out which arrangements are pending their approval.

Layouts

Approval Pending Report: This is the default layout.

Filters

☐ Book Name: The revenue book for which you want to filter the results.

Select a book from the drop-down list.

Billing Report

The Billing report displays all sales orders invoiced during a specified period.

Purpose

This report is used to reconcile all invoices generated in the upstream system to all the billings collected in RevPro.

Layout

☐ Billing Report: This is the default layout.

Filters

□ Invoice Date: Enables you to select a range of dates or a specific date. Use the drop-down list to the right of the field name to select an operator (Between, =, !=, >, <, >=, <=, is null, is not null). Use the calendar icons to select a date or date range.

Booking Report

The Booking report displays all sales orders booked for a specified period. Sales orders can be billed or in the backlog stage.

Purpose

This report is used reconcile all bookings in upstream system to all sales order data collected in Revpro.

Layout

☐ Booking Report: This is the default layout. **Filter**

Contingencies Released Report

The Contingencies Released report displays all contingencies released, the date they were released, and includes other data such as the amount released, associated sales order, the general ledger period, and the revenue type.

Purpose

This report can be used as a review report by managers to approve all releases.

Layout

- By Contingency: This is the default report that displays all records by contingency and GL Period.
- Contingencies Release Report: Displays the released contingency records in detail.
- Contingencies Release Summary: Displays summary release data by contingency name including accounting type, period and GL account.

Filters

• Book Name: The revenue book for which you want to filter the results. Select a book from the drop-down list.

 Contingency Released Date: The actual date the contingency was released. Enables you to select a range of dates or a specific date. Use the drop-down list to the right of the field name to select an operator (Between, =, !=, >, <, >=, <=, is null, is not null). Use the calendar icons to select a date or date range.

Failed VSOE Transaction Report

The Failed VSOE Transaction report displays all software transactions where VSOE does not exist for the undelivered software elements in the arrangement. Included in the report are the fail code reason, and the transaction details for those lines failing VSOE.

Purpose

This report can be used as an audit document to view all VSOE failures and the reason for each failure.

Layout

☐ Failed VSOE Transaction Report: This is the default layout.

Filters

- Book Name: The revenue book for which you want to filter the results.
 Select a book from the drop-down list.
- Creation Date: Creation date of the transaction. The creation date of the transaction. Enables you to select a range of dates or a specific date. Use the drop-down list to the right of the field name to select an operator (Between, =, !=, >, <, >=, <=, is null, is not null). Use the calendar icons to select a date or date range.

Transfer Accounting Report

The Transfer Accounting report is a transaction register of all accounting entries transferred from RevPro and posted to their respective ledger (GL or AR).

Purpose

This report is used to:

- To reconcile transactions accounted and transferred within RevPro.
- As an outbound reconciliation report from RevPro to the upstream system (GL or AR) for all transferred transactions initiated by RevPro.

Layouts

Transfer Accounting Detail: Displays detailed data of all transactions.

• Transfer Accounting Summary: Displays summary data of all transactions.

Filters

☐ Transfer Batch Id: Select an operator from the drop-down list to the right of the field name (=, !=, >, <, >=, <=, is null, is not null, contains, does not contain) and enter a transfer batch ID in the blank field.

Unreleased Contingencies Report

The Unreleased Contingencies report is a transaction register that shows all transactions, grouped by contingency, where a revenue contingency is currently applied.

Purpose

This report used as a month-end close report for reviewing all arrangements with contingencies currently applied. Users can use the arrangement workbench to release the contingencies by arrangement ID listed on the report.

Layout

☐ Unreleased Contingencies Report: This is the default layout.

Filters

☐ Book Name: The revenue book for which you want to filter the results. Select a book from the drop-down list.

TFR Currency Columns

Following are definitions of currency field names used in basic operation reports where:

T = Transactional currency

F = Functional currency

R = Reporting currency

Transaction Currency	Functional Currency	Reporting Currency	Definition
T_REV_ACT	F_REV_ACT	R_REV_ACT	Contractual revenue activity in the period.
T_EREV_ACT	F_EREV_ACT	R_EREV_ACT	Allocation adjustment revenue activity in the period.
T_REV_UNPOS	F_REV_UNPOS	R_REV_UNPOS	Unposted contractual revenue activity in the period.
T_EREV_UNPOS	F_EREV_UNPOS	R_EREV_UNPOS	Unposted allocation adjustment revenue activity in the period.
T_REV_ON_HOLD	F_REV_ON_HOLD	R_REV_ON_HOLD	On hold contractual revenue activity in the period.
T_EREV_ON_HOLD	F_EREV_ON_HOLD	R_EREV_ON_HOLD	On hold allocation adjustment revenue activity in the period.
T_DREV_ACT	F_DREV_ACT	R_DREV_ACT	Contractual deferred revenue activity in this period.
T_DREV_ADD	F_DREV_ADD	R_DREV_ADD	Contractual deferred revenue added newly in this period.
T_DREV_RVRSL	F_DREV_RVRSL	R_DREV_RVRSL	Contractual deferred revenue reversed due to recognition in this period.
T_DREV_UNPOS	F_DREV_UNPOS	R_DREV_UNPOS	Unposted contractual deferred revenue activity in this period.
T_DREV_ON_HOLD	F_DREV_ON_HOLD	R_DREV_ON_HOLD	On hold contractual deferred revenue activity in this period.
T_EDREV_ACT	F_EDREV_ACT	R_EDREV_ACT	Allocation adjustment deferred revenue activity in this period.
T_EDREV_ADD	F_EDREV_ADD	R_EDREV_ADD	Allocation adjustment deferred revenue newly added in this period.
T_EDREV_RVRSL	F_EDREV_RVRSL	R_EDREV_RVRSL	Allocation adjustment deferred revenue reversed in this period due to recognition.
T_EDREV_UNPOS	F_EDREV_UNPOS	R_EDREV_UNPOS	Unposted allocation adjustment deferred revenue activity in this period.
T_EDREV_ON_HOLD	F_EDREV_ON_HOLD	R_EDREV_ON_HOLD	On hold allocation adjustment deferred revenue activity in this period.
T_COGS_ACT	F_COGS_ACT	R_COGS_ACT	COGS activity in this period.
T_COGS_UNPOS	F_COGS_UNPOS	R_COGS_UNPOS	Unposted COGS activity in this period.
T_COGS_ON_HOLD	F_COGS_ON_HOLD	R_COGS_ON_HOLD	On hold COGS activity in this period.
T_DCOGS_ACT	F_DCOGS_ACT	R_DCOGS_ACT	Deferred COGS activity in this period.
T_DCOGS_ADD	F_DCOGS_ADD	R_DCOGS_ADD	Deferred COGS newly added in this period.
T_DCOGS_RVRSL	F_DCOGS_RVRSL	R_DCOGS_RVRSL	Deferred COGS reversed in this period due to recognition.

Transaction Currency	Functional Currency	Reporting Currency	Definition
T_DCOGS_UNPOS	F_DCOGS_UNPOS	R_DCOGS_UNPOS	Unposted deferred COGS activity in this period.
T_DCOGS_ON_HOLD	F_DCOGS_ON_HOLD	R_DCOGS_ON_HOLD	On Hold deferred COGS activity in this period.
T_UNBILL_ACT	F_UNBILL_ACT	R_UNBILL_ACT	Unbilled activity in this period.

T_UNBIL_RYSL T_UNBIL_UNPOS F_UNBIL_UNPOS F_UNBIL_ON_HOLD F_UNBIL_ON_HOLD F_UNBIL_ON_HOLD F_UNBIL_ON_HOLD F_UNBIL_ON_HOLD F_UNBIL_ON_HOLD F_UNBIL_ON_HOLD F_UNBIL_ON_HOLD F_UNBIL_ON_HOLD F_UNBIL_WACT_QTD F_UNBIL_ON_HOLD F_UNBIL_WACT_QTD F_UNBIL_ON_HOLD F_UNBIL_WACT_QTD F_UNBIL_ON_HOLD F_UNBIL_WACT_QTD F_UNBIL_WACT_QTD F_UNBIL_ON_HOLD F_UNBIL_WACT_QTD F_UNBIL_WAC	T_UNBILL_ADD	F UNBILL ADD	R UNBILL ADD	Unbilled newly added in this period.
T_UNBILL_UNPOS F_UNBILL_UNPOS R_UNBILL_UNPOS R_UNBILL_UNPOS R_UNBILL_UNPOS T_UNBILL_ON_HOLD F_UNBILL_ON_HOLD R_UNBILL_ON_HOLD TC_REV_ACT_QTD FC_REV_ACT_QTD R_C_REV_ACT_QTD R_C_REV_ACT_QTD TC_EREV_ACT_QTD R_C_REV_ACT_QTD R_C_REV_ACT_QTD TC_TOT_REV_ACT_QTD R_C_REV_ACT_QTD R_C_REV_ACT_QTD TC_TOT_REV_ACT_QTD R_C_REV_ACT_QTD R_C_REV_ACT_QTD TC_TOT_REV_ACT_QTD R_C_REV_ACT_QTD TC_TOT_REV_ACT_QTD R_C_REV_ACT_QTD TC_TOT_REV_ACT_QTD R_C_REV_ACT_QTD TC_TOT_REV_ACT_QTD TC_TOT_REV_ACT_QTD R_C_REV_ACT_QTD TC_TOT_REV_ACT_QTD TC_TOT_REV_ACT_QTD R_C_REV_ACT_QTD TC_TOT_REV_ACT_QTD TC_DREV_BBAL TC_TOT_REV_ACT_QTD TC_DREV_BBAL TC_TOT_REV_ACT_QTD TC_DREV_BBAL TC_TOT_REV_BBAL TC_TOT_DREV_BBAL TC_TOT_DREV_ADD_QTD TC_TOT_DREV_ADD_QTD TC_TOT_DREV_ADD_QTD TC_TOT_DREV_				
TUBBILLON_HOLD F_UNBILL_ON_HOLD R_UNBIL_ON_HOLD R_UNBIL_ON_HOLD R_UNBIL_ON_HOLD R_UNBIL_ON_HOLD R_UNBIL_ON_HOLD R_UNBIL_ON_HOLD R_UNBIL_ON_HOLD R_UNBIL_ON_HOLD R_UNBIL_ON_HOLD R_ERV_ACT_QTD R_ERV_ACT_TD R_ERV_ACT_UD R	T_UNBILL_RVRSL	F_UNBILL_RVRSL	R_UNBILL_RVRSL	Unbilled reversed in this period due to billing.
TC_REV_ACT_QTD FC_REV_ACT_QTD RC_REV_ACT_QTD RC_REV_ACT_QTD RC_EREV_ACT_QTD RC_EREV_ACT_QTD RC_EREV_ACT_QTD RC_EREV_ACT_QTD RC_TOT_REV_ACT_QTD RC_TOT_REV_ACT_QTD RC_TOT_REV_ACT_QTD RC_TOT_REV_ACT_QTD RC_REV_ACT_YTD RC_TOT_REV_ACT_YTD RC_TOT_REV_ACT_YTD RC_TOT_REV_ACT_YTD RC_TOT_REV_ACT_YTD RC_TOT_REV_ACT_YTD RC_REV_ACT_UTD RC_REV_ACT_UTD RC_REV_ACT_UTD RC_REV_ACT_UTD RC_REV_ACT_UTD RC_REV_ACT_UTD RC_REV_ACT_UTD RC_REV_ACT_UTD RC_TOT_REV_ACT_UTD RC_DREV_BBAL RC_TOT_DREV_BBAL RC_TOT_DREV_BBAL RC_DREV_BBAL RC_DREV	T_UNBILL_UNPOS	F_UNBILL_UNPOS	R_UNBILL_UNPOS	Unposted unbilled activity in this period.
TC_EREV_ACT_QTD FC_EREV_ACT_QTD RC_EREV_ACT_QTD RC_TOT_REV_ACT_QTD RC_TOT_REV_ACT_QTD RC_TOT_REV_ACT_QTD RC_TOT_REV_ACT_QTD RC_TOT_REV_ACT_QTD RC_TOT_REV_ACT_TOT RC_ERV_ACT_YTD RC_ERV_ACT_UTD RC_DREV_BBAL RC_DREV_BBAL RC_DREV_BBAL RC_DREV_BBAL RC_DREV_BBAL RC_EDREV_BBAL RC_EDREV_BBAL	T_UNBILL_ON_HOLD	F_UNBILL_ON_HOLD	R_UNBILL_ON_HOLD	On hold unbilled activity in this period.
TC_TOT_REV_ACT_YTD FC_TOT_REV_ACT_YTD RC_REV_ACT_YTD RC_TOT_REV_ACT_YTD RC_TOT_REV_ACT_YTD RC_TOT_REV_ACT_YTD RC_TOT_REV_ACT_YTD RC_REV_ACT_YTD RC_REV_ACT_YTD RC_REV_ACT_YTD RC_REV_ACT_YTD RC_REV_ACT_YTD RC_REV_ACT_YTD RC_REV_ACT_YTD RC_REV_ACT_UTD RC_REV_ACT_UTD RC_REV_ACT_UTD RC_REV_ACT_UTD RC_REV_ACT_UTD RC_TOT_REV_ACT_UTD RC_TOT_REV_ACT_UTD RC_TOT_REV_ACT_UTD RC_TOT_REV_ACT_UTD RC_TOT_REV_ACT_UTD RC_TOT_REV_ACT_UTD RC_TOT_REV_ACT_UTD RC_TOT_REV_ACT_UTD RC_DREV_BBAL RC_DREV_BBAL RC_DREV_BBAL RC_DREV_BBAL RC_DREV_BBAL RC_DREV_BBAL RC_DREV_BBAL RC_DREV_BBAL RC_TOT_DREV_BBAL RC_DREV_BBAL RC_DREV_BBAL RC_TOT_DREV_BBAL RC_TOT_DREV_ROBAL RC_TOT_DREV_ROBAL RC_TOT_DREV_ROBAL RC_TOT_DREV_ROBAL RC_TOT_DREV_ROBAL RC_TOT_DREV_ROBAL RC_TOT_DREV_	TC_REV_ACT_QTD	FC_REV_ACT_QTD	RC_REV_ACT_QTD	QTD contractual revenue activity.
TC_REV_ACT_YTD FC_REV_ACT_YTD RC_REV_ACT_YTD YTD allocated adjustment revenue activity. TC_REV_ACT_YTD FC_REV_ACT_YTD RC_REV_ACT_YTD YTD total revenue activity. TC_TOT_REV_ACT_YTD FC_TOT_REV_ACT_YTD RC_TOT_REV_ACT_YTD YTD total revenue activity. TC_REV_ACT_UTD FC_REV_ACT_UTD RC_REV_ACT_UTD UUTD contractual revenue activity. TC_EREV_ACT_UTD FC_REV_ACT_UTD RC_REV_ACT_UTD UUTD contractual revenue activity. TC_OT_REV_ACT_UTD FC_OREV_ACT_UTD RC_TOT_REV_ACT_UTD UUTD contractual deferred revenue activity. TC_OT_REV_ACT_UTD FC_OREV_ACT_UTD RC_TOT_REV_ACT_UTD UUTD total revenue activity. TC_OT_REV_ACT_UTD FC_OREV_ACT_UTD RC_TOT_REV_ACT_UTD UUTD contractual deferred revenue beginning balance. PTD contractual deferred revenue beginning balance. PTD allocated adjustment deferred revenue beginning balance. PTD allocated adjustment deferred revenue beginning balance. PTD allocated adjustment deferred revenue beginning balance. TC_OREV_BBAL_QTD FC_DREV_BBAL RC_OTD_REV_BBAL_QTD RC_DREV_BBAL_QTD RC_DREV_BBAL_QTD RC_DREV_BBAL_QTD RC_DREV_BBAL_QTD RC_DREV_BBAL_QTD Balance. TC_DREV_BBAL_QTD FC_EDREV_BBAL_QTD RC_DREV_BBAL_QTD Balance. TC_DREV_BBAL_QTD FC_DREV_BBAL_QTD RC_DREV_BBAL_QTD Balance. TC_DREV_BBAL_YTD FC_DREV_BBAL_YTD RC_DREV_BBAL_YTD YTD contractual deferred revenue beginning balance. TC_DREV_BBAL_YTD FC_DREV_BBAL_YTD RC_EDREV_BBAL_YTD YTD contractual deferred revenue beginning balance. TC_DREV_BBAL_YTD FC_DREV_BBAL_YTD RC_EDREV_BBAL_YTD YTD total deferred revenue beginning balance. TC_DREV_ACT_QTD FC_DREV_ACT_QTD RC_DREV_BBAL_YTD YTD total deferred revenue beginning balance. TC_DREV_ACT_QTD FC_DREV_ACT_QTD RC_DREV_ACT_QTD QTD contractual deferred revenue activity. TC_EDREV_ACT_QTD FC_DREV_ACT_QTD RC_DREV_ACT_QTD QTD total deferred revenue activity. TC_TOT_DREV_BBAL_YTD FC_TOT_DREV_ACT_QTD RC_DREV_ACT_QTD QTD total deferred revenue activity. TC_TOT_DREV_ACT_QTD FC_TOT_DREV_ACT_QTD RC_DREV_ACT_QTD QTD total deferred revenue activity. TC_DREV_ACT_QTD FC_TOT_DREV_ACT_QTD RC_DREV_ACT_QTD QTD total defer	TC_EREV_ACT_QTD	FC_EREV_ACT_QTD	RC_EREV_ACT_QTD	QTD allocated adjustment revenue activity.
TC_EREV_ACT_YTD FC_EREV_ACT_YTD RC_EREV_ACT_YTD YTD total deferred revenue activity. TC_TOT_REV_ACT_UTD FC_REV_ACT_UTD RC_REV_ACT_UTD UTD total revenue activity. TC_REV_ACT_UTD FC_REV_ACT_UTD RC_REV_ACT_UTD UTD total revenue activity. TC_EREV_ACT_UTD FC_REV_ACT_UTD RC_EREV_ACT_UTD UTD total revenue activity. TC_TOT_REV_ACT_UTD FC_TOT_REV_ACT_UTD RC_EREV_ACT_UTD UTD total revenue activity. TC_TOT_REV_ACT_UTD FC_TOT_REV_ACT_UTD RC_TOT_REV_ACT_UTD UTD total revenue activity. TC_TOT_REV_ACT_UTD FC_TOT_REV_ACT_UTD RC_TOT_REV_ACT_UTD UTD total revenue activity. TC_DREV_BBAL FC_DREV_BBAL RC_DREV_BBAL PTD contractual deferred revenue beginning balance. TC_DREV_BBAL FC_DREV_BBAL RC_EDREV_BBAL PTD total deferred revenue beginning balance. TC_TOT_DREV_BBAL FC_TOT_DREV_BBAL RC_TOT_DREV_BBAL PTD total deferred revenue beginning balance. TC_DREV_BBAL_QTD FC_DREV_BBAL_QTD RC_DREV_BBAL_QTD PC_DREV_BBAL_QTD RC_DREV_BBAL_QTD RC_DREV_BBAL_QTD PC_DREV_BBAL_QTD RC_DREV_BBAL_QTD RC_TOT_DREV_BBAL_QTD PC_DREV_BBAL_QTD PC_DREV_BBAL_QTD PC_DREV_BBAL_QTD PC_DREV_BBAL_QTD PC_DREV_BBAL_QTD PC_DREV_BBAL_QTD PC_DREV_BBAL_QTD PC_DREV_BBAL_QTD PC_DREV_BBAL_YTD PC_DREV_ACT_QTD PC_DREV_ACT_QTD QTD Contractual deferred revenue beginning balance. TC_DREV_ACT_QTD FC_DREV_ACT_QTD RC_DREV_ACT_QTD QTD contractual deferred revenue activity. TC_EDREV_ACT_QTD FC_DREV_ACT_QTD RC_DREV_ACT_QTD QTD total deferred revenue activity. TC_DREV_ACT_QTD FC_DREV_ACT_QTD RC_DREV_ACT_QTD QTD total deferred revenue activity. TC_DREV_ACT_QTD FC_DREV_ACT_QTD RC_TOT_DREV_ADD_QTD QTD total deferred revenue activity. TC_TOT_DREV_ADD_QTD FC_TOT_DREV_AND_QTD RC_TOT_DREV_AND_QTD QTD total deferred revenue activity. TC_DREV_ACT_YTD FC_DREV_ACT_YTD RC_DREV_ACT_YTD YTD contractual deferred revenue	TC_TOT_REV_ACT_QTD	FC_TOT_REV_ACT_QTD	RC_TOT_REV_ACT_QTD	QTD total revenue activity.
TC_TOT_REV_ACT_VTD FC_TOT_REV_ACT_UTD RC_TOT_REV_ACT_UTD RC_REV_ACT_UTD RC_REV_ACT_UTD RC_REV_ACT_UTD RC_REV_ACT_UTD RC_REV_ACT_UTD RC_REV_ACT_UTD RC_REV_ACT_UTD RC_REV_ACT_UTD RC_TOT_REV_ACT_UTD RC_TOT_REV_BBAL RC_EDREV_BBAL RC_EDREV_BBAL RC_EDREV_BBAL RC_EDREV_BBAL RC_EDREV_BBAL RC_EDREV_BBAL RC_TOT_DREV_BBAL RC_TOT_DREV_BBAL RC_TOT_DREV_BBAL RC_TOT_DREV_BBAL RC_EDREV_BBAL_QTD RC_EDREV_BBAL_QTD RC_EDREV_BBAL_QTD RC_TOT_DREV_BBAL_QTD RC_TOT_DREV_BBAL_QTD RC_TOT_DREV_BBAL_QTD RC_TOT_DREV_BBAL_QTD RC_TOT_DREV_BBAL_QTD RC_DREV_BBAL_YTD RC_DREV_BBAL_YTD RC_EDREV_BBAL_YTD RC_EDREV_BBAL_YTD RC_EDREV_BBAL_YTD RC_EDREV_BBAL_YTD RC_EDREV_BBAL_YTD RC_EDREV_BBAL_YTD RC_EDREV_BBAL_YTD RC_EDREV_BBAL_YTD RC_EDREV_ACT_QTD RC_EDREV_ACT_QTD RC_EDREV_ACT_QTD RC_EDREV_ACT_QTD RC_EDREV_ACT_QTD RC_EDREV_ACT_QTD RC_EDREV_ACT_QTD RC_EDREV_ACT_QTD RC_EDREV_ACT_QTD RC_TOT_DREV_ADD_QTD RC_TOT_DREV_RRSL_QTD RC_DREV_ACT_YTD RC_DREV_ACT_YTD RC_EDREV_ACT_YTD RC_EDREV_ACT_YTD RC_EDREV_	TC_REV_ACT_YTD	FC_REV_ACT_YTD	RC_REV_ACT_YTD	YTD contractual revenue activity.
TC_REV_ACT_UTD FC_REV_ACT_UTD RC_REV_ACT_UTD UTD contractual revenue activity. TC_EREV_ACT_UTD FC_EREV_ACT_UTD RC_EREV_ACT_UTD UTD allocated adjustment revenue activity. TC_TOT_REV_ACT_UTD FC_TOT_REV_ACT_UTD RC_TOT_REV_ACT_UTD UTD total revenue activity. TC_DEV_BBAL FC_DREV_BBAL RC_DREV_BBAL PTD contractual deferred revenue beginning balance. TC_EDREV_BBAL FC_CDREV_BBAL RC_DREV_BBAL PTD allocated adjustment deferred revenue beginning balance. TC_TOT_DREV_BBAL FC_TOT_DREV_BBAL RC_DREV_BBAL PTD total deferred revenue beginning balance. TC_DREV_BBAL_QTD FC_DREV_BBAL_QTD RC_DREV_BBAL_QTD PTD contractual deferred revenue beginning balance. TC_DREV_BBAL_QTD FC_DREV_BBAL_QTD RC_DREV_BBAL_QTD PTD total deferred revenue beginning balance. TC_TOT_DREV_BBAL_QTD FC_DREV_BBAL_QTD RC_DREV_BBAL_QTD PTD total deferred revenue beginning balance. TC_TOT_DREV_BBAL_QTD FC_TOT_DREV_BBAL_QTD RC_DREV_BBAL_QTD PTD total deferred revenue beginning balance. TC_TOT_DREV_BBAL_QTD FC_TOT_DREV_BBAL_QTD RC_DREV_BBAL_QTD PTD total deferred revenue beginning balance. TC_DREV_BBAL_YTD FC_DREV_BBAL_YTD RC_DREV_BBAL_YTD PTD total deferred revenue beginning balance. TC_DREV_BBAL_YTD FC_DREV_BBAL_YTD RC_DREV_BBAL_YTD PTD total deferred revenue beginning balance. TC_DREV_BBAL_YTD FC_TOT_DREV_BBAL_YTD RC_TOT_DREV_BBAL_YTD TOTAL deferred revenue beginning balance. TC_DREV_BBAL_YTD FC_TOT_DREV_BBAL_YTD RC_TOT_DREV_BBAL_YTD TOTAL deferred revenue beginning balance. TC_DREV_ACT_QTD FC_DREV_ACT_QTD RC_DREV_ACT_QTD QTD total deferred revenue activity. TC_EDREV_ACT_QTD FC_DREV_ACT_QTD RC_DREV_ACT_QTD QTD total deferred revenue activity. TC_TOT_DREV_ADD_QTD FC_TOT_DREV_ADD_QTD QTD total deferred revenue new additions. TC_TOT_DREV_ADD_QTD FC_TOT_DREV_ADD_QTD QTD total deferred revenue new additions. TC_TOT_DREV_ACT_QTD FC_TOT_DREV_ACT_QTD RC_DREV_ACT_YTD YTD contractual deferred revenue activity. TC_DREV_ACT_YTD FC_DREV_ACT_YTD RC_DREV_ACT_YTD YTD contractual deferred revenue activity.	TC_EREV_ACT_YTD	FC_EREV_ACT_YTD	RC_EREV_ACT_YTD	YTD allocated adjustment revenue activity.
TC_EREV_ACT_UTD FC_EREV_ACT_UTD RC_EREV_ACT_UTD RC_TOT_REV_ACT_UTD FC_TOT_REV_ACT_UTD RC_TOT_REV_ACT_UTD FC_TOT_REV_ACT_UTD RC_DEV_BBAL RC_DREV_BBAL RC_DREV_BBAL PC_EDREV_BBAL RC_DREV_BBAL PC_EDREV_BBAL RC_DREV_BBAL PC_EDREV_BBAL RC_DREV_BBAL PTD allocated adjustment deferred revenue beginning balance. RC_DREV_BBAL PTD total deferred revenue beginning balance. RC_DREV_BBAL_QTD PC_DREV_BBAL_QTD RC_DREV_BBAL_QTD RC_DREV_BBAL_QTD RC_DREV_BBAL_QTD RC_TOT_DREV_BBAL_QTD RC_TOT_DREV_BBAL_QTD RC_TOT_DREV_BBAL_QTD RC_TOT_DREV_BBAL_QTD RC_DREV_BBAL_QTD RC_DREV_BBAL_QTD RC_DREV_BBAL_QTD RC_DREV_BBAL_YTD RC_DREV_BBAL_YTD RC_DREV_BBAL_YTD RC_DREV_BBAL_YTD RC_EDREV_BBAL_YTD RC_EDREV_BBAL_YTD RC_TOT_DREV_BBAL_YTD RC_EDREV_BBAL_YTD RC_TOT_DREV_BBAL_YTD RC_TOT_DREV_BBAL_YTD RC_TOT_DREV_BBAL_TO RC_TOT_DREV_BBAL_YTD RC_TOT_DREV_BBAL_TO RC_TOT_DREV_ACT_QTD RC_EDREV_ACT_QTD RC_EDREV_ACT_QTD RC_EDREV_ACT_QTD RC_EDREV_ACT_QTD RC_TOT_DREV_ACT_QTD RC_DREV_ACT_QTD RC_TOT_D	TC_TOT_REV_ACT_YTD	FC_TOT_REV_ACT_YTD	RC_TOT_REV_ACT_YTD	YTD total revenue activity.
TC_TOT_REV_ACT_UTD FC_TOT_REV_ACT_UTD RC_TOT_REV_ACT_UTD RC_TOT_REV_ACT_UTD RC_TOT_REV_ACT_UTD RC_TOT_REV_ACT_UTD RC_TOT_REV_ACT_UTD RC_TOT_REV_ACT_UTD PTD contractual deferred revenue beginning balance. PTD allocated adjustment deferred revenue beginning balance. PTD allocated adjustment deferred revenue beginning balance. PTD allocated adjustment deferred revenue beginning balance. RC_EDREV_BBAL RC_TOT_DREV_BBAL RC_TOT_DREV_BBAL RC_DREV_BBAL_QTD RC_DREV_BBAL_QTD RC_DREV_BBAL_QTD RC_EDREV_BBAL_QTD RC_EDREV_BBAL_QTD RC_TOT_DREV_BBAL_QTD RC_TOT_DREV_BBAL_QTD RC_TOT_DREV_BBAL_QTD RC_TOT_DREV_BBAL_QTD RC_DREV_BBAL_TO RC_DREV_ACT_QTD RC_DREV_ACT_QTD RC_DREV_ACT_QTD RC_DREV_ACT_QTD RC_DREV_ACT_QTD RC_DREV_ACT_QTD RC_TOT_DREV_ACT_QTD	TC_REV_ACT_UTD	FC_REV_ACT_UTD	RC_REV_ACT_UTD	UTD contractual revenue activity.
TC_DREV_BBAL FC_DREV_BBAL FC_EDREV_BBAL RC_EDREV_BBAL RC_EDREV_BBAL PTD contractual deferred revenue beginning balance. PTD allocated adjustment deferred revenue beginning balance. PTD total deferred revenue beginning balance. TC_TOT_DREV_BBAL FC_TOT_DREV_BBAL RC_DREV_BBAL PTD total deferred revenue beginning balance. TC_DREV_BBAL_QTD FC_DREV_BBAL_QTD RC_DREV_BBAL_QTD RC_DREV_BBAL_YTD RC_DREV_ACT_QTD RC_DREV_ACT_QTD RC_DREV_ACT_QTD RC_DREV_ACT_QTD RC_DREV_ACT_QTD RC_DREV_ACT_QTD RC_DREV_ACT_QTD RC_DREV_ACT_QTD RC_DREV_ACT_QTD RC_TOT_DREV_ACT_QTD RC_TOT_DREV_ACT_	TC_EREV_ACT_UTD	FC_EREV_ACT_UTD	RC_EREV_ACT_UTD	UTD allocated adjustment revenue activity.
TC_EDREV_BBAL FC_EDREV_BBAL FC_EDREV_BBAL FC_EDREV_BBAL FC_EDREV_BBAL FC_EDREV_BBAL FC_EDREV_BBAL FC_EDREV_BBAL FC_TOT_DREV_BBAL FC_TOT_DREV_BBAL FC_TOT_DREV_BBAL FC_TOT_DREV_BBAL FC_TOT_DREV_BBAL FC_TOT_DREV_BBAL FC_TOT_DREV_BBAL FC_TOT_DREV_BBAL FC_TOT_DREV_BBAL FC_DREV_BBAL_QTD FC_DREV_BBAL_QTD FC_DREV_BBAL_QTD FC_EDREV_BBAL_QTD FC_EDREV_BBAL_QTD FC_EDREV_BBAL_QTD FC_TOT_DREV_BBAL_QTD FC_TOT_DREV_BBAL_QTD FC_DREV_BBAL_QTD FC_DREV_BBAL_YTD FC_DREV_BBAL_YTD FC_DREV_BBAL_YTD FC_EDREV_BBAL_YTD FC_EDREV_BBAL_YTD FC_TOT_DREV_BBAL_YTD FC_TOT_DREV_ACT_QTD FC_DREV_ACT_QTD FC_DREV_ACT_QTD FC_EDREV_ACT_QTD FC_TOT_DREV_ACT_QTD FC_TOT_DREV_ACT_QTD FC_TOT_DREV_ACT_QTD FC_TOT_DREV_ACT_QTD FC_TOT_DREV_ACT_QTD FC_TOT_DREV_ACT_QTD FC_TOT_DREV_ADD_QTD FC_TOT_DREV_ADD_QTD FC_TOT_DREV_ADD_QTD FC_TOT_DREV_ACT_QTD FC_TOT_DREV_RVRSL_QTD FC_TOT_DREV_RVRSL_QTD FC_TOT_DREV_RVRSL_QTD FC_TOT_DREV_RVRSL_QTD FC_TOT_DREV_RVRSL_QTD FC_TOT_DREV_RVRSL_QTD FC_TOT_DREV_RVRSL_QTD FC_TOT_DREV_RVRSL_QTD FC_TOT_DREV_ACT_YTD FC_EDREV_ACT_YTD	TC_TOT_REV_ACT_UTD	FC_TOT_REV_ACT_UTD	RC_TOT_REV_ACT_UTD	UTD total revenue activity.
TC_EDREV_BBAL FC_EDREV_BBAL RC_EDREV_BBAL Deginning balance. TC_TOT_DREV_BBAL FC_TOT_DREV_BBAL RC_TOT_DREV_BBAL PTD total deferred revenue beginning balance. TC_DREV_BBAL_QTD FC_DREV_BBAL_QTD RC_DREV_BBAL_QTD RC_EDREV_BBAL_QTD PC_TOT_DREV_BBAL_QTD PC_TOT_DREV	TC_DREV_BBAL	FC_DREV_BBAL	RC_DREV_BBAL	8 8
TC_DREV_BBAL_QTD FC_DREV_BBAL_QTD RC_DREV_BBAL_QTD TC_EDREV_BBAL_QTD FC_EDREV_BBAL_QTD RC_EDREV_BBAL_QTD TC_TOT_DREV_BBAL_QTD FC_TOT_DREV_BBAL_QTD RC_TOT_DREV_BBAL_QTD TC_DREV_BBAL_QTD FC_TOT_DREV_BBAL_QTD TC_DREV_BBAL_YTD FC_DREV_BBAL_YTD RC_DREV_BBAL_YTD FC_DREV_BBAL_YTD RC_DREV_BBAL_YTD TC_EDREV_BBAL_YTD FC_EDREV_BBAL_YTD RC_EDREV_BBAL_YTD TC_DREV_BBAL_YTD FC_EDREV_BBAL_YTD RC_DREV_BBAL_YTD TC_TOT_DREV_BBAL_YTD RC_EDREV_BBAL_YTD TC_TOT_DREV_BBAL_YTD RC_DREV_BBAL_YTD TC_DREV_ACT_QTD RC_DREV_ACT_QTD RC_DREV_ACT_QTD RC_EDREV_ACT_QTD RC_EDREV_ACT_QTD RC_EDREV_ACT_QTD RC_TOT_DREV_ACT_QTD RC_TOT_DREV_RVRSL_QTD RC_EDREV_ACT_YTD RC_	TC_EDREV_BBAL	FC_EDREV_BBAL	RC_EDREV_BBAL	
TC_EDREV_BBAL_QTD FC_DREV_BBAL_QTD FC_EDREV_BBAL_QTD FC_EDREV_BBAL_QTD FC_EDREV_BBAL_QTD FC_EDREV_BBAL_QTD FC_EDREV_BBAL_QTD FC_TOT_DREV_BBAL_QTD FC_TOT_DREV_BBAL_QTD FC_TOT_DREV_BBAL_QTD FC_TOT_DREV_BBAL_QTD FC_DREV_BBAL_YTD FC_DREV_BBAL_YTD FC_DREV_BBAL_YTD FC_EDREV_BBAL_YTD FC_EDREV_BBAL_YTD FC_EDREV_BBAL_YTD FC_EDREV_BBAL_YTD FC_TOT_DREV_BBAL_YTD FC_TOT_DREV_ACT_QTD FC_DREV_ACT_QTD FC_DREV_ACT_QTD FC_EDREV_ACT_QTD FC_EDREV_ACT_QTD FC_TOT_DREV_ACT_QTD FC_TOT_DREV_ADD_QTD FC_TOT_DREV_ADD_QTD FC_TOT_DREV_ADD_QTD FC_TOT_DREV_ADD_QTD FC_TOT_DREV_ACT_QTD FC_TOT_DREV_ACT_QTD FC_TOT_DREV_ACT_QTD FC_TOT_DREV_ACT_QTD FC_TOT_DREV_ACT_QTD FC_TOT_DREV_RVRSL_QTD FC_TOT_DREV_RVRSL_QTD FC_TOT_DREV_RVRSL_QTD FC_TOT_DREV_RVRSL_QTD FC_TOT_DREV_ACT_YTD FC_DREV_ACT_YTD FC_EDREV_ACT_YTD FC_ED	TC_TOT_DREV_BBAL	FC_TOT_DREV_BBAL	RC_TOT_DREV_BBAL	PTD total deferred revenue beginning balance.
TC_EDREV_BBAL_QTD FC_EDREV_BBAL_QTD RC_EDREV_BBAL_QTD RC_TOT_DREV_BBAL_QTD RC_TOT_DREV_BBAL_QTD RC_TOT_DREV_BBAL_QTD RC_TOT_DREV_BBAL_QTD RC_DREV_BBAL_QTD RC_DREV_BBAL_YTD RC_DREV_BBAL_YTD RC_DREV_BBAL_YTD RC_DREV_BBAL_YTD RC_EDREV_BBAL_YTD RC_EDREV_BBAL_YTD RC_EDREV_BBAL_YTD RC_EDREV_BBAL_YTD RC_EDREV_BBAL_YTD RC_TOT_DREV_BBAL_YTD RC_TOT_DREV_BBAL_YTD RC_TOT_DREV_BBAL_YTD RC_TOT_DREV_BBAL_YTD RC_TOT_DREV_BBAL_YTD RC_TOT_DREV_BBAL_YTD RC_TOT_DREV_BBAL_YTD RC_TOT_DREV_BBAL_YTD RC_TOT_DREV_BBAL_YTD RC_TOT_DREV_ACT_QTD RC_DREV_ACT_QTD RC_EDREV_ACT_QTD RC_EDREV_ACT_QTD RC_EDREV_ACT_QTD RC_EDREV_ACT_QTD RC_TOT_DREV_ACT_QTD RC_TOT_DREV_RVRSL_QTD RC_TOT_DREV_RVRSL_QTD RC_TOT_DREV_RVRSL_QTD RC_TOT_DREV_RVRSL_QTD RC_TOT_DREV_RVRSL_QTD RC_TOT_DREV_RVRSL_QTD RC_TOT_DREV_RVRSL_QTD RC_TOT_DREV_RVRSL_QTD RC_TOT_DREV_RVRSL_QTD RC_EDREV_ACT_YTD R	TC_DREV_BBAL_QTD	FC_DREV_BBAL_QTD	RC_DREV_BBAL_QTD	
TC_TOT_DREV_BBAL_QTD FC_TOT_DREV_BBAL_QTD FC_DREV_BBAL_QTD FC_DREV_BBAL_YTD FC_DREV_BBAL_YTD FC_EDREV_BBAL_YTD FC_EDREV_BBAL_YTD FC_EDREV_BBAL_YTD FC_EDREV_BBAL_YTD FC_TOT_DREV_BBAL_YTD FC_TOT_DREV_BBAL_YTD FC_TOT_DREV_BBAL_YTD FC_TOT_DREV_BBAL_YTD FC_DREV_BBAL_YTD FC_DREV_BBAL_YTD FC_DREV_BBAL_YTD FC_DREV_BBAL_YTD FC_DREV_BBAL_YTD FC_DREV_BBAL_YTD FC_DREV_BBAL_YTD FC_DREV_BBAL_YTD FC_DREV_ACT_QTD FC_DREV_ACT_QTD FC_DREV_ACT_QTD FC_DREV_ACT_QTD FC_EDREV_ACT_QTD FC_EDREV_ACT_QTD FC_TOT_DREV_ACT_QTD FC_TOT_DREV_RVRSL_QTD FC_TOT_DREV_RVRSL_QTD FC_TOT_DREV_RVRSL_QTD FC_DREV_ACT_YTD FC_DREV_ACT_YTD FC_EDREV_ACT_YTD FC_EDREV_AC	TC_EDREV_BBAL_QTD	FC_EDREV_BBAL_QTD	RC_EDREV_BBAL_QTD	<u> </u>
TC_DREV_BBAL_YTD FC_DREV_BBAL_YTD RC_EDREV_BBAL_YTD FC_EDREV_BBAL_YTD RC_EDREV_BBAL_YTD FC_EDREV_BBAL_YTD FC_TOT_DREV_BBAL_YTD RC_EDREV_BBAL_YTD RC_EDREV_BBAL_YTD FC_TOT_DREV_BBAL_YTD FC_TOT_DREV_BBAL_YTD FC_DREV_ACT_QTD FC_DREV_ACT_QTD RC_DREV_ACT_QTD RC_DREV_ACT_QTD RC_EDREV_ACT_QTD RC_EDREV_ACT_QTD RC_EDREV_ACT_QTD RC_EDREV_ACT_QTD RC_EDREV_ACT_QTD RC_TOT_DREV_ACT_QTD RC_TOT_DREV_ACT_QTD RC_TOT_DREV_ACT_QTD RC_TOT_DREV_ACT_QTD RC_TOT_DREV_ACT_QTD RC_TOT_DREV_ACT_QTD RC_TOT_DREV_ACT_QTD RC_TOT_DREV_ACT_QTD RC_TOT_DREV_ACD_QTD RC_TOT_DREV_ACD_QTD RC_TOT_DREV_ADD_QTD RC_TOT_DREV_ADD_QTD RC_TOT_DREV_ADD_QTD RC_TOT_DREV_ADD_QTD RC_TOT_DREV_RVRSL_QTD RC_T	TC_TOT_DREV_BBAL_QTD	FC_TOT_DREV_BBAL_QTD	RC_TOT_DREV_BBAL_QTD	
TC_EDREV_BBAL_YTD FC_EDREV_BBAL_YTD RC_EDREV_BBAL_YTD FC_TOT_DREV_BBAL_YTD FC_TOT_DREV_BBAL_YTD FC_TOT_DREV_BBAL_YTD FC_TOT_DREV_BBAL_YTD FC_DREV_ACT_QTD FC_DREV_ACT_QTD FC_DREV_ACT_QTD RC_DREV_ACT_QTD RC_EDREV_ACT_QTD RC_EDREV_ACT_QTD RC_EDREV_ACT_QTD RC_EDREV_ACT_QTD RC_EDREV_ACT_QTD RC_EDREV_ACT_QTD RC_EDREV_ACT_QTD RC_TOT_DREV_ACT_QTD RC_TOT_DREV_ACT_QTD RC_TOT_DREV_ACT_QTD RC_TOT_DREV_ACT_QTD RC_TOT_DREV_ACT_QTD RC_TOT_DREV_ADD_QTD RC_TOT_DREV_ADD_QTD RC_TOT_DREV_ADD_QTD RC_TOT_DREV_ADD_QTD RC_TOT_DREV_RVRSL_QTD RC_TOT_DREV_RVRSL_QTD RC_TOT_DREV_RVRSL_QTD RC_TOT_DREV_RVRSL_QTD RC_TOT_DREV_RVRSL_QTD RC_TOT_DREV_RVRSL_QTD RC_TOT_DREV_RVRSL_QTD RC_TOT_DREV_RVRSL_QTD RC_DREV_ACT_YTD RC_DREV_ACT_YTD RC_DREV_ACT_YTD RC_EDREV_ACT_YTD RC_EDREV_ACT	TC_DREV_BBAL_YTD	FC_DREV_BBAL_YTD	RC_DREV_BBAL_YTD	
TC_DREV_ACT_QTD FC_DREV_ACT_QTD RC_DREV_ACT_QTD QTD contractual deferred revenue activity. QTD allocated adjustment deferred revenue activity. QTD allocated adjustment deferred revenue activity. TC_TOT_DREV_ACT_QTD FC_TOT_DREV_ACT_QTD RC_TOT_DREV_ACT_QTD QTD total deferred revenue activity. TC_TOT_DREV_ADD_QTD FC_TOT_DREV_ADD_QTD RC_TOT_DREV_ADD_QTD QTD total deferred revenue new additions. QTD total deferred revenue reversals due to recognition. TC_DREV_ACT_YTD FC_DREV_ACT_YTD RC_DREV_ACT_YTD RC_EDREV_ACT_YTD	TC_EDREV_BBAL_YTD	FC_EDREV_BBAL_YTD	RC_EDREV_BBAL_YTD	-
TC_EDREV_ACT_QTD FC_EDREV_ACT_QTD RC_EDREV_ACT_QTD RC_TOT_DREV_ACT_QTD RC_TOT_DREV_ACT_QTD RC_TOT_DREV_ACD_QTD TC_TOT_DREV_ADD_QTD FC_TOT_DREV_ADD_QTD RC_TOT_DREV_ADD_QTD FC_TOT_DREV_ADD_QTD RC_TOT_DREV_ADD_QTD RC_TOT_DREV_ADD_QTD RC_TOT_DREV_RVRSL_QTD TC_TOT_DREV_RVRSL_QTD RC_TOT_DREV_RVRSL_QTD RC_TOT_DREV_RVRSL_QTD RC_TOT_DREV_RVRSL_QTD RC_TOT_DREV_RVRSL_QTD RC_TOT_DREV_RVRSL_QTD RC_DREV_ACT_YTD RC_DREV_ACT_YTD RC_DREV_ACT_YTD RC_EDREV_ACT_YTD	TC_TOT_DREV_BBAL_YTD	FC_TOT_DREV_BBAL_YTD	RC_TOT_DREV_BBAL_YTD	YTD total deferred revenue beginning balance.
TC_EDREV_ACT_QTD FC_EDREV_ACT_QTD RC_EDREV_ACT_QTD RC_TOT_DREV_ACT_QTD RC_TOT_DREV_ACT_QTD RC_TOT_DREV_ACT_QTD RC_TOT_DREV_ACT_QTD RC_TOT_DREV_ADD_QTD RC_TOT_DREV_ADD_QTD RC_TOT_DREV_ADD_QTD RC_TOT_DREV_ADD_QTD RC_TOT_DREV_ADD_QTD RC_TOT_DREV_RVRSL_QTD RC_TOT_DREV_RVRSL_QTD RC_TOT_DREV_RVRSL_QTD RC_TOT_DREV_RVRSL_QTD RC_TOT_DREV_RVRSL_QTD RC_TOT_DREV_RVRSL_QTD RC_DREV_ACT_YTD RC_DREV_ACT_YTD RC_DREV_ACT_YTD RC_EDREV_ACT_YTD	TC_DREV_ACT_QTD	FC_DREV_ACT_QTD	RC_DREV_ACT_QTD	QTD contractual deferred revenue activity.
TC_TOT_DREV_ADD_QTD FC_TOT_DREV_ADD_QTD RC_TOT_DREV_ADD_QTD QTD total deferred revenue new additions. TC_TOT_DREV_RVRSL_QTD FC_TOT_DREV_RVRSL_QTD RC_TOT_DREV_RVRSL_QTD PC_TOT_DREV_RVRSL_QTD RC_DREV_ACT_YTD RC_DREV_ACT_YTD RC_DREV_ACT_YTD YTD contractual deferred revenue activity. TC_EDREV_ACT_YTD FC_EDREV_ACT_YTD RC_EDREV_ACT_YTD RC_EDREV_ACT	TC_EDREV_ACT_QTD	FC_EDREV_ACT_QTD	RC_EDREV_ACT_QTD	-
TC_TOT_DREV_RVRSL_QTD	TC_TOT_DREV_ACT_QTD	FC_TOT_DREV_ACT_QTD	RC_TOT_DREV_ACT_QTD	QTD total deferred revenue activity.
TC_TOT_DREV_RVRSL_QTD	TC_TOT_DREV_ADD_QTD	FC_TOT_DREV_ADD_QTD	RC_TOT_DREV_ADD_QTD	QTD total deferred revenue new additions.
TC_EDREV_ACT_YTD	TC_TOT_DREV_RVRSL_QTD	FC_TOT_DREV_RVRSL_QTD	RC_TOT_DREV_RVRSL_QTD	
TC_EDREV_ACT_YTD FC_EDREV_ACT_YTD RC_EDREV_ACT_YTD activity.	TC_DREV_ACT_YTD	FC_DREV_ACT_YTD	RC_DREV_ACT_YTD	YTD contractual deferred revenue activity.
	TC_EDREV_ACT_YTD	FC_EDREV_ACT_YTD	RC_EDREV_ACT_YTD	-
	TC_TOT_DREV_ACT_YTD	FC_TOT_DREV_ACT_YTD	RC_TOT_DREV_ACT_YTD	YTD total deferred revenue activity.

TC_TOT_DREV_ADD_YTD	FC_TOT_DREV_ADD_YTD	RC_TOT_DREV_ADD_YTD	YTD total deferred revenue new additions.
TC_TOT_DREV_RVRSL_YTD	FC_TOT_DREV_RVRSL_YTD	RC_TOT_DREV_RVRSL_YTD	YTD total deferred revenue reversals due to recognition.
TC_DREV_ACT_UTD	FC_DREV_ACT_UTD	RC_DREV_ACT_UTD	UTD (Up to date/Inception to date) contractual deferred revenue activity.

Transaction Currency	Functional Currency	Reporting Currency	Definition
TC_EDREV_ACT_UTD	FC_EDREV_ACT_UTD	RC_EDREV_ACT_UTD	UTD (Up to date/Inception to date) allocated adjustment deferred revenue activity.
TC_TOT_DREV_ACT_UTD	FC_TOT_DREV_ACT_UTD	RC_TOT_DREV_ACT_UTD	UTD (Up to date/Inception to date) total deferred revenue activity.
TC_TOT_DREV_ADD_UTD	FC_TOT_DREV_ADD_UTD	RC_TOT_DREV_ADD_UTD	UTD (Up to date/Inception to date) total deferred revenue new additions.
TC_TOT_DREV_RVRSL_UTD	FC_TOT_DREV_RVRSL_UTD	RC_TOT_DREV_RVRSL_UTD	UTD (Up to date/Inception to date) total deferred revenue reversals due to recognition.
TC_DREV_EBAL	FC_DREV_EBAL	RC_DREV_EBAL	Contractual deferred revenue ending balance.
TC_EDREV_EBAL	FC_EDREV_EBAL	RC_EDREV_EBAL	Allocated adjustment deferred revenue ending balance.
TC_TOT_DREV_EBAL	FC_TOT_DREV_EBAL	RC_TOT_DREV_EBAL	Total deferred revenue ending balance.
TC_COGS_ACT_QTD	FC_COGS_ACT_QTD	RC_COGS_ACT_QTD	QTD COGS activity.
TC_COGS_ACT_YTD	FC_COGS_ACT_YTD	RC_COGS_ACT_YTD	YTD COGS activity.
TC_COGS_ACT_UTD	FC_COGS_ACT_UTD	RC_COGS_ACT_UTD	UTD COGS activity.
TC_DCOGS_BBAL	FC_DCOGS_BBAL	RC_DCOGS_BBAL	Deferred COGS beginning balance.
TC_DCOGS_BBAL_QTD	FC_DCOGS_BBAL_QTD	RC_DCOGS_BBAL_QTD	QTD deferred COGS beginning balance.
TC_DCOGS_BBAL_YTD	FC_DCOGS_BBAL_YTD	RC_DCOGS_BBAL_YTD	YTD deferred COGS beginning balance.
TC_DCOGS_ACT_QTD	FC_DCOGS_ACT_QTD	RC_DCOGS_ACT_QTD	QTD deferred COGS activity.
TC_DCOGS_ADD_QTD	FC_DCOGS_ADD_QTD	RC_DCOGS_ADD_QTD	QTD deferred COGS additions.
TC_DCOGS_RVRSL_QTD	FC_DCOGS_RVRSL_QTD	RC_DCOGS_RVRSL_QTD	QTD deferred COGS reversal.
TC_DCOGS_ACT_YTD	FC_DCOGS_ACT_YTD	RC_DCOGS_ACT_YTD	YTD deferred COGS activity.
TC_DCOGS_ADD_YTD	FC_DCOGS_ADD_YTD	RC_DCOGS_ADD_YTD	YTD deferred COGS additions.
TC_DCOGS_RVRSL_YTD	FC_DCOGS_RVRSL_YTD	RC_DCOGS_RVRSL_YTD	YTD deferred COGS reversal.
TC_DCOGS_ACT_UTD	FC_DCOGS_ACT_UTD	RC_DCOGS_ACT_UTD	UTD (Up to date/Inception to date) deferred COGS activity.
TC_DCOGS_ADD_UTD	FC_DCOGS_ADD_UTD	RC_DCOGS_ADD_UTD	UTD (Up to date/Inception to date) deferred COGS additions.
TC_DCOGS_RVRSL_UTD	FC_DCOGS_RVRSL_UTD	RC_DCOGS_RVRSL_UTD	UTD (Up to date/Inception to date) deferred COGS reversal.
TC_DCOGS_EBAL	FC_DCOGS_EBAL	RC_DCOGS_EBAL	Deferred COGS ending balance.
TC_UNBILL_BBAL	FC_UNBILL_BBAL	RC_UNBILL_BBAL	Unbilled beginning balance.

TC_UNBILL_BBAL_QTD	FC_UNBILL_BBAL_QTD	RC_UNBILL_BBAL_QTD	QTD Unbilled beginning balance.
TC_UNBILL_BBAL_YTD	FC_UNBILL_BBAL_YTD	RC_UNBILL_BBAL_YTD	YTD Unbilled beginning balance.
TC_UNBILL_ACT_QTD	FC_UNBILL_ACT_QTD	RC_UNBILL_ACT_QTD	QTD Unbilled activity.
TC_UNBILL_ADD_QTD	FC_UNBILL_ADD_QTD	RC_UNBILL_ADD_QTD	QTD Unbilled additions.
TC_UNBILL_RVRSL_QTD	FC_UNBILL_RVRSL_QTD	RC_UNBILL_RVRSL_QTD	QTD Unbilled reversal.
TC_UNBILL_ACT_YTD	FC_UNBILL_ACT_YTD	RC_UNBILL_ACT_YTD	YTD Unbilled activity.
TC_UNBILL_ADD_YTD	FC_UNBILL_ADD_YTD	RC_UNBILL_ADD_YTD	YTD Unbilled additions.
TC_UNBILL_RVRSL_YTD	FC_UNBILL_RVRSL_YTD	RC_UNBILL_RVRSL_YTD	YTD Unbilled reversal.
TC_UNBILL_ACT_UTD	FC_UNBILL_ACT_UTD	RC_UNBILL_ACT_UTD	UTD (Up to date/Inception to date) Unbilled activity.
TC_UNBILL_ADD_UTD	FC_UNBILL_ADD_UTD	RC_UNBILL_ADD_UTD	UTD (Up to date/Inception to date) Unbilled additions.
TC_UNBILL_RVRSL_UTD	FC_UNBILL_RVRSL_UTD	RC_UNBILL_RVRSL_UTD	UTD (Up to date/Inception to date) Unbilled reversal.
TC_UNBILL_EBAL	FC_UNBILL_EBAL	RC_UNBILL_EBAL	Unbilled ending balance.