MATH3836 Data Mining

Project in Private Domestic Statics
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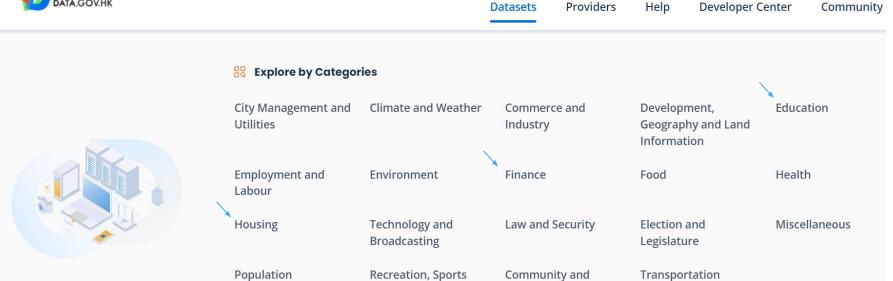


Agenda

- Introduction and Background
- 2. Data Loading and Preprocessing
- 3. Model Selection
- 4. Model Visualization
- 5.

Topic Selection





Social Welfare

and Culture

Problem Identification and Objectives

- Housing is a fundamental necessity
- Housing prices constantly increasing
- Conflicting news create confusion

Objectives

- Develop an accurate and reliable forecasting model for property prices
- Enable data-driven decision-making for investors, general people, and policymakers



Target Audience

High Housing Costs

 Rents and home prices rising faster than incomes in many markets -> seeking for a lower price in market trend

Down Payment Obstacles

 Saving sizeable down payment a major hurdle, especially for young buyers -> planning for the compound interest

Significant Transaction Costs

 Realtor fees, taxes, mortgage interest add major expenses -> uncover all the hidden expenses



Data Description

	df.head()									
Data Providers:			Class	Class A	Class A	Class	Class B	Class B	Class	
Rating and Valuation Department		Date	Hong Kong	Kowloon	New Territories	Hong Kong	Kowloon	New Territories	Hong Kong	
Dataset:	0	1999- 01-01	190	171	133	199	165	118	249	
Property Market Statistics Private Domestic - Average Rents by Class - Monthly (from 1999)	1	1999- 01-02	196	173	133	204	165	114	239	
Remarks: Price and Rental Indices	2	1999- 01-03	199	170	133	197	160	117	247	
	3	1999- 01-04	191	171	135	200	156	116	256	
*Annual Rent / Rateable Value (Annual Rental Value assessed by the government)	4	1999- 01-05	191	175	127	188	155	113	233	

Data Description

Further Dataset:

- 1. GDP by year
- 2. Population by year
- 3. Class A (Vacancy) Unit
- 4. Class A (Stock)

<u>Private Domestic</u> units are defined as independent dwellings with exclusive cooking facilities, bathroom and toilet. They are classified by reference to floor area as follows:

Class A - saleable area less than 40 m²

Class B - saleable area of 40 m2 to 69.9 m2

Class C - saleable area of 70 m2 to 99.9 m2

Class D - saleable area of 100 m2 to 159.9 m2

Class E - saleable area of 160 m2 or above

Remarks:

Given that Rents indicator is from 1999 to 2023, it would use this time frame to forecast.

Data Loading and Preprocessing

Data Preprocessing

```
[1]: import pandas as pd
     import matplotlib.pyplot as plt
     from statsmodels.tsa.seasonal import seasonal decompose
     from statsmodels.tsa.arima.model import ARIMA
     # Convert data to Pandas DataFrame
     col names = ['Date', 'Class A Hong Kong', 'Class A Kowloon', 'Class A New Territories',
                  'Class B Hong Kong', 'Class B Kowloon', 'Class B New Territories',
                  'Class C Hong Kong', 'Class C Kowloon', 'Class C New Territories',
                  'Class D Hong Kong', 'Class D Kowloon', 'Class D New Territories',
                   'Class E Hong Kong', 'Class E Kowloon', 'Class E New Territories']
     df = pd.read csv("1.1M.csv", names=col names, header=0)
     # Convert the first column (Date) to datetime format
     df[df.columns[0]] = pd.to datetime(df[df.columns[0]])
     # Check the data type of the first column
     df.iloc[:, 0].dtype
```

```
[1]: dtype('<M8[ns]')</pre>
```

Model Selection

Model Selection - Decision Tree

```
# Select the target variable and features

X = merged_df[['GDP', 'All age group population', *Class A Hong Kong difference', 'Class A (Vacancy) - Unit', 'Class A (Stock)']]

y = merged_df['Class A Hong Kong']
```

R-squared (R²):

The model can explain approximately 71.96% of the variance in the target variable ("Class A Hong Kong")

It still have 28% of the variance in the target variable unexplained by the model

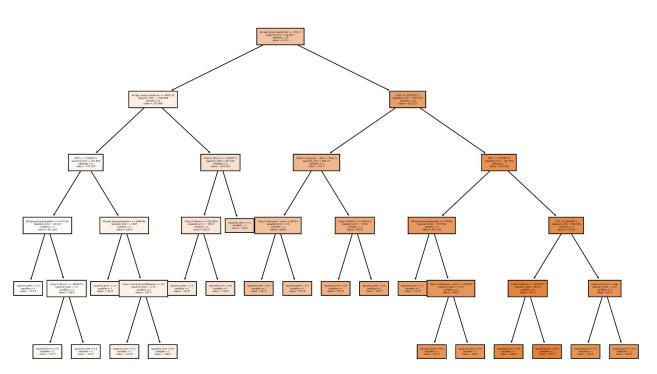
Model Result

R-squared: 0.7196227320577125

Model Visualization - Decision Tree

Example:

- population <= 7022.2
- 2. population <= 6835.15
- 3. Class A (Stock) <= 351907.5
- 4. if Class A (Stock) > 351103.0
- -> 278 (Forecast Rent this year)

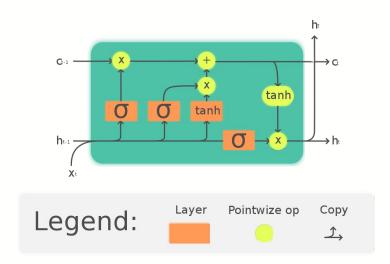


Model Selection

Model Selection - LSTM (Long Short-Term Memory)

Benefits:

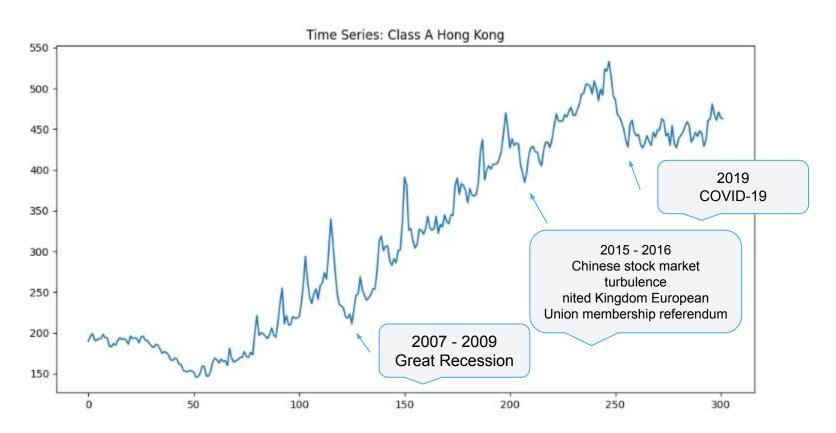
- Ability to model in <u>time series data</u>
- Ability to adapt to new data
- Capability to capture long-term dependencies and patterns (e.g. seasonal pattern)
- Effective in handling <u>sequential data with trends</u> and <u>seasonality</u>
- Proven success in various time series forecasting applications (e.g. stock market prediction, sales forecasting)



Building the LSTM Model

```
# Select the category for analysis
                                                                                            回个少去早前
category = 'Class A Hong Kong'
series = df[category].values
# Plot the time series
plt.figure(figsize=(12, 6))
plt.plot(series)
plt.title(f'Time Series: {category}')
plt.show()
# Perform seasonal decomposition
result = seasonal decompose(series, model='multiplicative', period=12)
result.plot()
plt.show()
# Train ARIMA model and forecast for the next 12 months
model = ARIMA(series, order=(2, 1, 2))
model fit = model.fit()
forecast = model fit.forecast(steps=12)
print(forecast)
```

Data Visualization



Data Visualization

1. Time Series Plot:

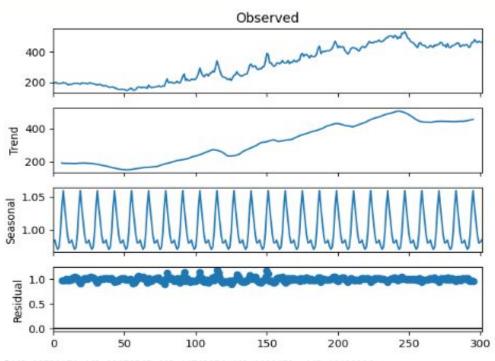
- The overall trend in property prices over time

2. Seasonal Decomposition Plot:

- Trend: The underlying long-term trend in the data
- Seasonal: The recurring seasonal patterns
- Residual: The remaining variations not captured by the trend or seasonal components

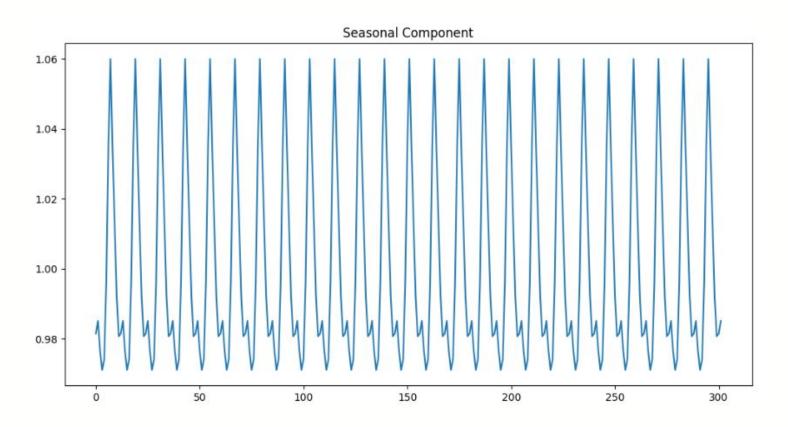
3. ARIMA Model Forecast:

The code trains an ARIMA (Autoregressive Integrated Moving Average) model on the time series data and generates a forecast for the next 12 months



463.28729174 463.20178565 463.14743976 463.1192673 463.10490099 463.09758586 463.09386164 463.09196561 463.09100033 463.0905089 463.0902587 463.09013133]

Data Visualization



Data Visualization

Values correspond to seasonal coefficients for Jan, Feb, Mar...Dec

 Greater than 1 indicates months tend higher than overall trend, otherwise tend lower than overall trend

Highest value 0.04212467 for August

Observations tend higher than trend in August

Lowest value 0.03858886 for April

Observations tend lower than trend in April

Month 1: 0.0390022944156216 Month 2: 0.03914717751716183 Month 3: 0.03881035283328149 Month 4: 0.0385888618466676 Month 5: 0.038708568001982566 Month 6: 0.0395799682883423 Month 7: 0.04113862287685421 Month 8: 0.042124670746619415 Month 9: 0.0411140264528256 Month 10: 0.04025789166529263

Month 11: 0.039430486316879926

Month 12: 0.03897110016115951

Product

Product Selection

A website for Property Problem (https://math-3836-data-mining-project.vercel.app/)

Reason:

- Cost-effectives (one domain with in USD 10 per year)
- 2. Integrated Data Sources
- 3. Improved Data Visualization and user experiences
- 4. Integrate Agent Collaboration (Service fee after render a buyer)
- 5. Offer Value-Added Services (mortgage calculations, agents help)
- 6. Leverage Influencer Marketing (Service fee after render a buyer)
- 7. Implement Community Features (forums, discussion)