

GRN DUBLIN

# Impact Now

GRN DUBLIN

Ready-To-Get-It-Done-NOW  
Experts Every Time



# Content

- Introduction to GRN Dublin and GRN Experts
- Types of roles supported
- Different Types of engagement
- Our Value Proposition





## Message from Bill Owad

*Founder, CEO, and Thought Leader*

“

*My entire professional career has been built on a fundamental goal to create high performance teams and organizations. After an extensive career in a Fortune 15 organization, I founded Global Recruiters Network of Dublin, with the express purpose to help our clients attract, obtain and retain the talent necessary to support that high performance aspiration. Along the way, I learned that that talent comes in many forms, both full-time and interim partners. One size doesn't fit all!*

*Today we have 900+ certified Experts plus thousands more with our partners in 50+ Countries to fill “Top Talent” need to make your strategies live and breathe in execution as part of your team.*

”



## GRN Experts: When “You Just Need it Done”

GRN Dublin/GRN Experts, Specializes in Providing Interim and Contract-to-Hire ‘Thought Leader’ resources for roles as ‘Top Talent’ Operations Executives, Supply Chain, Process Improvement, Operational Excellence, Engineering, Sciences and more... GRN Experts provides the ‘Arms and Legs’ companies need Now to Fill the Gaps in Thought Leadership, Strategy and Tactical Actions to “just get it done”

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## On Demand Talent

- Cut Your Organizational Learning Curve
  - *You do everything first time as an Amateur*
- Assessments & Point Solutions – fix it now!
- Instant Leadership & Program Management
- Corporate University / Center of Excellence and Intellectual Property Development
- Broad-Based Strategy Deployment Support



# When You Need Talent to Make Things Happen By:

- **Putting Troubled Improvement Projects Back On-Track**
- **Rolling-up the sleeves and getting to work implementing what is needed...**
  - Stop talking about it and just get it done.
- **Infusing Leadership and Industry / Technical / Thought Leadership Expertise**
  - in solving difficult business problems
- **Bringing Best Practices and Know-How**
  - in Operational Excellence, Business Operations, Supply Chain, Change Management, Quality, Engineering, Program Management, Industries, Sciences and other areas.
- **Building capacity and capability for your organization.**
- **Rapid organizational learning**
  - collaborative 'learn by doing' expert support.





# Partial Listing of Talent Roles

*GRN Experts are the “pinnacle talent” in these type of skills and more:*

- Interim CEO/BU Director/GM/CFO/Finance Directors
- Innovation/Industry 4.0 Guidance – Big Data; Data Scientist Expertise
- Digital Transformation – IoT, AI, Big Data, Machine Learning, Robotic Process Automation (RPA), MES, etc.
- Lean/LSS BlackBelts – all Levels and Industry Concentrations
- Plant CI, Quality Manager/Director
- Quality Engineers – all levels/industries
- Supply Chain VP/Director; Procurement Tactical Best Practices
- Supply Chain Tactical – S&OP, Planning
- Human Performance/Org. Change Mgt.
- ERP & High-Level It Program Directors; Special Projects in IT
- Engineering Program Management & Special Projects – Technical
- Sr. Engineers – Industrial, Mfg., Design, Packaging, Electrical, Reliability, Mechanical, Scientists
- Scrum/Agile Skills – PMs/Trainers
- Quality management, control systems – ISO/TS/VDA/Baldrige
- Interim Director – New Product/Service Development & Deployment
- Interim VP – Procurement & Sourcing
- Logistics; 3/4PL Improvement & Deployment
- Top & Mid-level ‘Arms & Legs’ in all OpEx disciplines and more...

# There's a GRN Expert For That.

## Three Levels of Talent

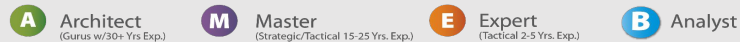
- Architect
- Master
- Expert

## All On-Demand

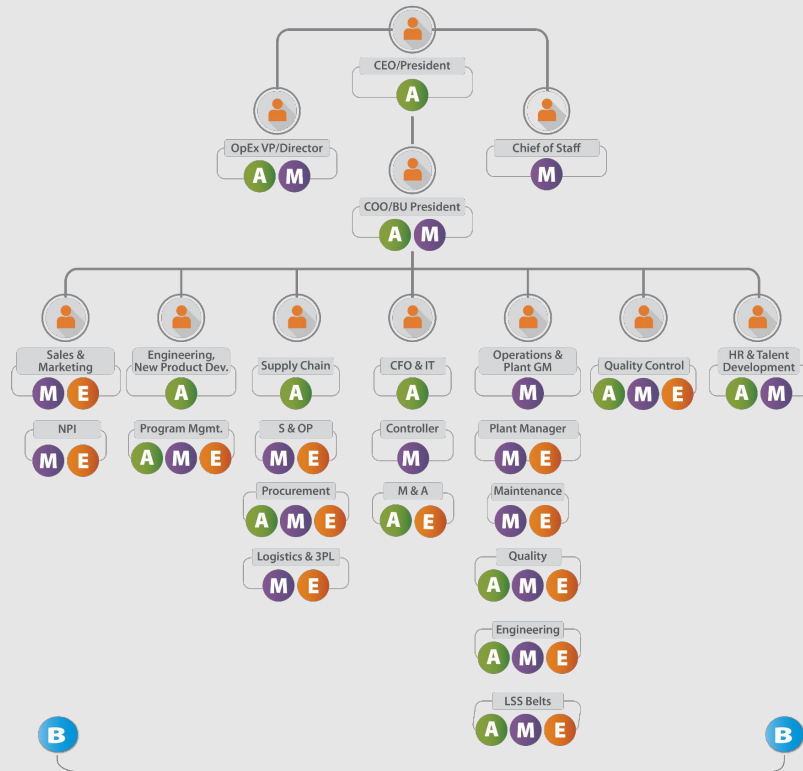
- Interim
- Contract-to-Hire

\*B – Analyst level – support roles not routinely supported by GRN Dublin

All Experts fit into one of these skill, experience and success categories:























Their abilities best match the needs of these people in your





# Customer Support Options

Initiative Types Supported:	Traditional Consulting FFPD/T&M	Interim Talent Solutions	Contract to Hire Solutions	Full-Time Placement Solutions
<b>Strategy Development:</b> Growth, NPI, NPD, PLM, E2E Supply Chain, CI & LSS	 GLOBAL RECRUITERS DUBLIN	 GLOBAL RECRUITERS DUBLIN	 GLOBAL RECRUITERS DUBLIN	 GLOBAL RECRUITERS DUBLIN
<b>Major Program Launch Support:</b> Technology, Facilities, Supply Chain	 GLOBAL RECRUITERS DUBLIN	 GLOBAL RECRUITERS DUBLIN		 GLOBAL RECRUITERS DUBLIN
<b>CI/LSS/OpEx Implementation:</b> Architect, Master, and Expert Roles		 GLOBAL RECRUITERS DUBLIN	 GLOBAL RECRUITERS DUBLIN	 GLOBAL RECRUITERS DUBLIN
<b>Supply Chain Tactical:</b> Sourcing, Procurement, Logistics, S&OP		 GLOBAL RECRUITERS DUBLIN	 GLOBAL RECRUITERS DUBLIN	 GLOBAL RECRUITERS DUBLIN
<b>Operational Roles:</b> CEO, CFO, GM, VP/Directors for Production, QRA, CI, etc.		 GLOBAL RECRUITERS DUBLIN	 GLOBAL RECRUITERS DUBLIN	 GLOBAL RECRUITERS DUBLIN
<b>Technical/Scientist/ML/AI/E engineering</b>	 GLOBAL RECRUITERS DUBLIN	 GLOBAL RECRUITERS DUBLIN	 GLOBAL RECRUITERS DUBLIN	 GLOBAL RECRUITERS DUBLIN

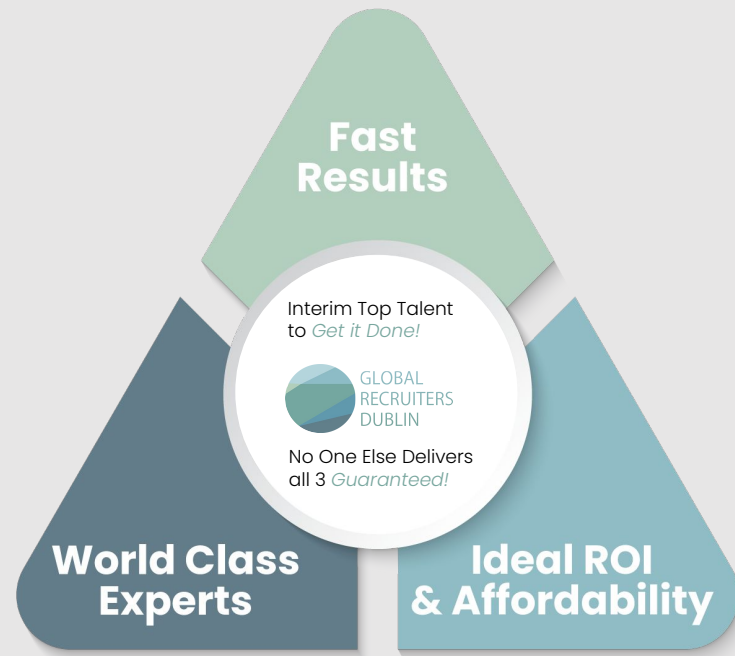
# Partial Listing of Skill Concentration

*GRN Experts are the “pinnacle talent” in these type of skills and more:*

- Lean Six Sigma
- Engineers – Reliability, Industrial, Manufacturing, Electrical, Chemical, Design, PLM, NPD, Supplier
- Lean Accounting/Supply Chain
- Sales, Inventory & Operations Planning
- Industry 5.0: Digital Transformation, IoT, AI, Big Data, Machine Learning, Robotic Process Automation (RPA)
- Data Scientists
- Organizational Change Management
- Supply Chain Transformation – SCOR /OpEx/APICS (now ASCM)/LSS/OCM Convergence
- Inventory Management
- Engineering Program Management & Special Projects – Technical
- Program and Project Management – IT/ERP, Others
- Logistics/3 & 4P Planning & Implementation
- Material Sciences, Quality Engineers
- Advanced Quality Management Systems;
- ISO/TS/VDA/Baldrige/Shingo
- Scrum/Agile Skills – PMs/Trainers
- DoE & Advanced Problem Solving
- New Product/Service Development & Deployment
- M&A Due Diligence & Integration and more...

## Understand the GRN Expert Value Proposition

- Thought Leadership Support – Access to our knowledge base – vast community of practice with 900+ GRN Experts & Thousands More...
- Experts interviewing Experts; less than <5% considered become certified.
- Routine quality assurance checks driven by our customer's requirements – 47+ Customer Alignment Worksheet (CAW).
- Test drive a GRN Expert to ensure a good fit to your team.





## International Footprint

- 900+ GRN Experts, Growing Daily + Thousands more through Partner Relationships +
- 43 US States
- Offices – USA; Affiliates in Canada and Mexico
- 50+ Countries with Partners
- 75+ Industries

### Countries of Residence

**USA**  
China  
Turkey

Australia

France

Egypt

**Canada**

Italy

**Spain**

Chile

United Kingdom  
Switzerland

Sweden

**Japan**

# FAQs About GRN Experts

- **How many fully certified GRN Experts are there?**
  - Currently 900+ GRN Experts fully vetted, increasing in number every week, plus thousands more with our global partners.
- **Where are they located?**
  - Presently GRN Experts live in 50+ countries including 43 US States, The Americas, most of Europe, parts of the Middle East and several countries in the APAC region.
- **How long does it take to get a GRN Expert started?**
  - Days in many cases, two weeks at most
  - GRN Experts was built for speed
- **What if I only need part-time support?**
  - No problem; many GRN Experts prefer a part-time, fractional role



# CONTACT US.

**Engaging is easy!** With one phone call, email or clicking a link to schedule a time to speak with a GRN Experts sourcing expert. You are just minutes away from getting your improvement initiative started or reenergized.

## GET IN TOUCH

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