

Nico Rosamilia

Legally authorized to work in Canada, EU, US

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Results-driven corporate finance and M&A professional with expertise in valuation, financial modeling, and deal execution

Experience

- Investment Analyst**, GMA International Services, Inc. Davie FL, US - 2024
- DCF, comparable company, and precedent transaction evaluations for over 20 companies, leading to a 150% increase in strategic M&A recommendations in the target sector
 - Streamlined sourcing and evaluation, achieving a 50% faster decision-making process and saving 25% in costs
- AMBassadors for sustainable transITION**, *AMBITION* Kenya & The Netherlands - 2023/24
- Created integrated energy models and resilient transition strategies in group-focused initiatives across 7 universities
 - Taught workshops on sustainable transition across universities, schools, and companies in Africa and Europe
- ESG Advisor**, Intellico Milan, IT - 2021/24
- Enhanced ESG disclosures for 50+ firms, driving an average 20% improvement in financial performance
 - Published article: *AI and ESG*
- Financial Quantitative Researcher**, European Regional Development Fund EU & Italy - 2021/24
- Developed quantitative models with a 2.5M-firm dataset and 200+ variables in the panel
 - Produced 3 working papers (under review) analyzing financial performance, sentiment scores, and climate risk
- Graduate Student Supervisor**, Politecnico di Milano Milan, IT - 2021/24
- Research supervisor managing 30+ students and achieving 100% project completion rate and 5 published papers
- Management Consultant**, SVS Marketing Toronto, CA - 2017/18
- Focused on optimizing client acquisition costs and ROI maximization for 10+ marketing initiatives
- Sales Manager**, David Youngson and Associates Toronto, CA - 2016/17
- Managed a team of 7 people at sales events, achieving the highest single-day sales record for the 2017 trade show
- Trading Desk Analyst**, *IMI Corporate & Investment Banking* - Be Shaping the Future Milan, IT - 2015/16
- Incorporated GDP correlations (lag effects) with asset prices, and conducted industry, sector, and stock analysis through fundamental, technical, and price action perspectives
 - Analyzed asset returns, OHLC, and implied volatility for cross-sector spread trades and beta hedging

Education

- Ph.D., Finance**, *Politecnico di Milano School of Management* Milan, IT - 2024
- Awards: Recipient of the EU grant *National Operational Programme on Research and Innovation*
 - Research and Teaching: asset pricing, corporate finance, risk management, climate finance, machine learning
- Visiting Researcher**
- ALBA Business School, The American College of Greece, References: Konstantios, D. Athens, GR - 2024
 - University of Queensland, References: Rekker, S., Zhu, M. Brisbane, AU - 2023
- M.A., Economics**, *CERGE-EI*, Chartered by The University of the State of New York Prague, CZ - 2019/21
- Researcher**, University of Rijeka, References: Drezgić, S., Cvečić, I., Blažić, H. Rijeka, HR - 2018/19
- M.Sc., Management Engineering**, Politecnico di Milano Milan, IT - 2013/15
- B.Sc., Management Engineering**, University of Naples Federico II Naples, IT - 2010/13

Skills

Financial modeling and due diligence	LBO modeling	Stakeholder engagement
DCF, earnings multiple	Predictive modeling	Executive-level communication and presentation
Comparable company analysis	Statistical analysis	Investment decision-making
Precedent transactions	Machine learning	Project management under deadlines
IRR, early stage valuation	Quantitative analysis	Client relationship management

Programming languages: Python, Excel, Matlab, R, Stata, Office, LaTeX. Electronic trading platforms

Languages: English, Italian: Fluent. Croatian, Spanish: Basic

Additional Information

Certificates: JPMorgan asset management job simulation, Canadian Securities Institute Moody's Analytics Certification

International Conferences: International Accounting & Finance Doctoral Symposium

Volunteer experience: Member of ACR and Forum G for children and teenagers' entertainment and cultural events