

Nico Rosamilia

Canadian and Italian nationality, US TN-visa

Personal website — email: nico.rosamilia@polimi.it — phone: +1 7543170672 — whatsapp: +39 3277321668

Ph.D. in Finance, *Politecnico di Milano School of Management*

2024

Awards: Recipient of the EU grant *National Operational Programme on Research and Innovation*

2021/24

Experience

Investment Analyst, GMA International Services, Inc.

Davie FL, US - 2024

Conducted over 20 company valuations, increasing 150% in strategic acquisition recommendations for the targeted sector. Achieved a 50% improvement in decision-making speed and accuracy for the executive team, delivering 20% cost savings and operational efficiency by managing both sourcing and evaluation tasks internally

AMBassadors for sustainable transITION, *AMBITION*

Kenya & The Netherlands - 2023/24

Across seven universities in Europe and Africa, we developed solutions for integrated energy and cross-sectoral modeling, sustainable and resilient transitions to teach at schools and private companies through workshops and seminars

ESG Advisor, Intellico

Milan, IT - 2021/24

Evaluated ESG disclosures across 50+ firms, identifying improvements that boosted transparency by 12% and financial performance by 20%. Published article: *AI and ESG*

Financial Quantitative Researcher, European Regional Development Fund

EU & Italy - 2021/24

Developed and implemented advanced methodologies with a dataset of 2.5M firms and 200+ vars in the panel to assess the relation between financial performances and sustainable disclosure, sentiment scores, and climate risk

Graduate Student Supervisor, Politecnico di Milano

Milan, IT - 2021/24

Guided research topics, methodologies, and timelines for 30+ students across the Department of Mathematics (jointly with Marazzina, D.) and of Management Engineering, achieving a 100% project completion rate

Management Consultant, SVS Marketing

Toronto, CA - 2017/18

Collaborated on 10+ marketing campaigns, enhancing client acquisition and engagement. Conducted market research to identify potential customers

Sales Manager, David Youngson and Associates

Toronto, CA - 2016/17

Led and managed a team of 7 salespeople at trade shows and sales events, achieving the highest single-day sales record for the 2017 trade show

Trading Desk Analyst, *IMI Corporate & Investment Banking* - Be Shaping the Future

Milan, IT - 2015/16

Analyzed markets, ensured timely execution of trades and risk management strategies across three trading desks

Education

PhD, Research and Teaching: Asset pricing, corporate finance, risk management, climate finance, machine learning

Visiting Researcher

ALBA Graduate Business School, The American College of Greece

Athens, GR - 2024

University of Queensland

Brisbane, AU - 2023

M.A. in Economics, *CERGE-EI*, Chartered by The University of the State of New York

Prague, CZ - 2019/21

Researcher, University of Rijeka, References: Drezgić, S., Cvečić, I., Blažić, H.

Rijeka, HR - 2018/19

M.Sc. in Management Engineering, Politecnico di Milano

Milan, IT - 2013/15

B.Sc. in Management Engineering, University of Naples Federico II

Naples, IT - 2010/13

Skills

Financial modeling and due diligence

Earnings multiple

Real option valuation

DCF and IRR, early stage valuation

Time series analysis

LBO modeling

Predictive modeling

Statistical analysis

Machine learning

Stakeholder engagement

Analytical problem-solving

Strategic communication and presentation

Business development and decision-making

Independent task management under pressure

Client relationship management

Programming languages: Python, Excel, Matlab, R, Stata, Office, LaTeX. Electronic trading platforms

Languages: English, Italian: Fluent. Croatian, Spanish: Basic

Volunteer experience

Forum dei Giovani, Youth association that organizes entertainment and cultural events

2010/16

ACR, Association for children and teenagers organizing social events and charity initiatives

2005/10