

# Nico Rosamilia

Legally authorized to work in Canada, EU, US

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Corporate finance and capital markets expert proficient in valuation, financial modeling, and deal execution. Strong work ethic and ability to manage demanding workloads (including long hours and late nights) while maintaining work-life balance

## Experience

- Investment Analyst**, GMA International Services, Inc. Davie FL, US - 2024
- DCF, comparable company, and precedent transaction evaluations for over 20 companies, leading to a 150% increase in strategic M&A recommendations in the target sector
  - Streamlined sourcing and evaluation, achieving a 50% faster decision-making process and saving 25% in costs
- AMBassadors for sustainable transition**, *AMBITION* Kenya & The Netherlands - 2023/24
- Created integrated energy models and resilient transition strategies to teach across companies in Africa and Europe
- ESG Advisor**, Intellico Milan, IT - 2021/24
- Enhanced ESG disclosures for 50+ clients, averaging 20% improvement in financial performance. Article: *AI and ESG*
- Financial Quantitative Researcher**, European Regional Development Fund EU & Italy - 2021/24
- Developed quantitative models with a 2.5M-firm dataset and 200+ variables in the panel
  - Produced 3 working papers (under review) analyzing financial performance, sentiment scores, and climate risk
- Graduate Student Supervisor**, Politecnico di Milano Milan, IT - 2021/24
- Research supervisor managing 30+ students and achieving 100% project completion rate and 5 published papers
- Management Consultant**, SVS Marketing Toronto, CA - 2017/18
- Focused on optimizing client acquisition costs and ROI maximization for 10+ marketing initiatives
- Sales Manager**, David Youngson and Associates Toronto, CA - 2016/17
- Managed a team of 7 people at sales events, achieving the highest single-day sales record for the 2017 trade show
- Trading Desk Analyst**, *IMI Corporate & Investment Banking* - Be Shaping the Future Milan, IT - 2015/16
- Incorporated GDP correlations (lag effects) with asset prices, and conducted industry, sector, and stock analysis through fundamental, technical, and price action perspectives
  - Analyzed asset returns, OHLC, and implied volatility for cross-sector spread trades and beta hedging

## Education

- Ph.D., Finance**, *Politecnico di Milano School of Management* Milan, IT - 2024
- Awards: Recipient of the EU grant *National Operational Programme on Research and Innovation*
  - Research and Teaching: asset pricing, corporate finance, risk management, climate finance, machine learning
- Visiting Researcher**
- ALBA Business School, The American College of Greece, References: Konstantios, D. Athens, GR - 2024
  - University of Queensland, References: Rekker, S., Zhu, M. Brisbane, AU - 2023
- M.A., Economics**, *CERGE-EI*, Chartered by The University of the State of New York Prague, CZ - 2019/21
- Researcher**, University of Rijeka, References: Drezgić, S., Cvečić, I., Blažić, H. Rijeka, HR - 2018/19
- M.Sc., Management Engineering**, Politecnico di Milano Milan, IT - 2013/15
- B.Sc., Management Engineering**, University of Naples Federico II Naples, IT - 2010/13

## Skills

Financial modeling and due diligence	LBO modeling	Client relationship management
DCF, earnings multiple	Predictive modeling	Executive-level communication and presentation
Comparable company analysis	Statistical analysis	Investment decision-making
Precedent transactions	Machine learning	Project management under deadlines
IRR, early-stage valuation	Quantitative analysis	Stakeholder engagement
Languages: English, Italian: Fluent. Croatian, Spanish: Basic		
Programming languages: Python, Excel, Matlab, R, Stata, Office, LaTeX. Electronic trading platforms		

## Additional Information

**Interests:** Spending time with family and friends (aperitif lover), tennis (4.0 USTA), NFL, soccer (Avellino), avid reader, TV binge-watcher ('It's All Good Man'), skiing, connoisseur of fine wine and Italian cuisine, wit and unconventional humor

**Certificates:** JPMorgan asset management job simulation, Canadian Securities Institute Moody's Analytics Certification

**International Conferences:** International Accounting & Finance Doctoral Symposium

**Volunteer experience:** Member of ACR and Forum G for children and teenagers' entertainment and cultural events