Nico Rosamilia

Legally authorized to work in Canada, EU, US

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Corporate finance and capital markets expert proficient in valuation, modeling, deal execution, and asset management. Strong work ethic and ability to manage demanding workloads (with long hours and late nights) while maintaining work-life balance

Experience

Investment Manager, GMA International Services, Inc. — Fort Lauderdale FL, US - 2024
- Conducted DCF, comparable company, and precedent transaction analyses for **20+** buy-side targets, driving a 400% increase in strategic M&A recommendations in 1 year. Reduced valuation costs by 40%
- Utilized GDP lag correlations from macro fundamentals and analyzed asset return distributions and implied volatility to identify alpha opportunities through cross-sector spread trades and beta hedging, optimizing a **$4M** AUM fixed-income and equity portfolio
- Selected and executed a **$2M** income producing real estate acquisition of residential properties in Italy for *La Promessa*

External Associate, Intellico — Milan, IT - 2021/24
- Implemented research-driven insights from a customized Random Forest machine learning algorithm in Python, boosting financial performance by an average of 20% for **50+** companies. *Paper*
- Leveraged AI-enabled solutions to enhance decision-making and identified material financial drivers with LASSO and Stata pooled regression with year FE and firm-level clustered st. err. to optimize ESG investment. Article: *AI and ESG*

Equity Researcher, European Regional Development Fund *NOPRI* — EU & Italy - 2021/24
- Designed and implemented quantitative models using a panel dataset of 2.5M firms and 200+ variables, leading to key findings published in *A* and *B*
- Authored 9 working papers. The latest 3 under review focus on financial performance, sentiment analysis, and climate risk

Graduate Student Supervisor, Politecnico di Milano — Milan, IT - 2021/24
- Research supervisor managing 30+ students and achieving 100% project completion rate and 5 published papers

AMBassadors for sustainable transITION, *AMBITION* — Kenya & The Netherlands - 2023/24
- Created integrated energy models and resilient transition strategies to teach across companies in Africa and Europe

Management Consultant, SVS Marketing — Toronto, CA - 2017/18
- Focused on optimizing client acquisition costs and ROI maximization for 10+ marketing initiatives

Sales Manager, David Youngson and Associates — Toronto, CA - 2016/17
- Managed a team of 7 people at sales events, achieving the highest single-day sales record for the 2017 trade show

Trading Desk Analyst, *IMI Corporate & Investment Banking* - Be Shaping the Future — Milan, IT - 2015/16
- Incorporated GDP correlations (lag effects) with asset prices, and conducted industry, sector, and stock analysis through fundamental, technical, and price action perspectives

Education

Ph.D., Finance, *Politecnico di Milano School of Management* — Milan, IT - 2024
- Awards: Recipient of the EU grant *National Operational Programme on Research and Innovation*
- Research and Teaching: asset pricing, corporate finance, risk management, climate finance, machine learning

Visiting Researcher
- ALBA Business School, The American College of Greece, References: Konstantios, D. — Athens, GR - 2024
- University of Queensland, References: Rekker, S., Zhu, M. — Brisbane, AU - 2023

M.A., Economics, *CERGE-EI*, Chartered by The University of the State of New York — Prague, CZ - 2019/21

Researcher, University of Rijeka, References: Drezgić, S., Cvećić, I., Blažić, H. — Rijeka, HR - 2018/19

M.Sc., Management Engineering, Politecnico di Milano — Milan, IT - 2013/15

B.Sc., Management Engineering, University of Naples Federico II — Naples, IT - 2010/13

Skills and Additional Information

Financial modeling and due diligence	LBO modeling	Client relationship management
DCF, earnings multiple	Predictive modeling	Executive-level communication and presentation
Comparable company analysis	Statistical analysis	Investment decision-making
Precedent transactions	Machine learning	Project management under deadlines
IRR, early-stage valuation	Quantitative analysis	Stakeholder engagement

Languages: English, Italian: Fluent. Croatian, Spanish: Basic

Interests: Spending time with family and friends (aperitif lover), tennis (4.5 USTA), NFL, soccer (Avellino), avid reader, TV binge-watcher ('It's All Good Man'), skiing, connoisseur of fine wine and Italian cuisine, wit and unconventional humor humor