

Nico Rosamilia

Legally authorized to work in Canada, EU, US

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Corporate finance and capital markets expert proficient in valuation, modeling, deal execution, and asset management. Strong work ethic and ability to manage demanding workloads (with long hours and late nights) while maintaining work-life balance

Experience

- Investment Manager**, GMA International Services, Inc. Davie FL, US - 2024
- DCF, comparable company, and precedent transaction evaluations for over 20 companies, leading to a 150% increase in strategic M&A recommendations in the target sector. Achieved a 50% faster decision-making and saved 25% in costs
 - Leveraged GDP lag correlations to identify alpha opportunities implementing a beta hedging strategy and within a fixed-income and equity portfolio
- External Associate**, Intellico Milan, IT - 2021/24
- Boosted financial performance by an average of 20% for 50+ clients through strategic enhancements in ESG disclosures, optimizing investment attractiveness, risk management, and capital efficiency. Article: *AI and ESG*
- Equity Researcher**, European Regional Development Fund EU & Italy - 2021/24
- Developed quantitative models with a 2.5M-firm dataset and 200+ variables in the panel
 - Produced 3 working papers (under review) analyzing financial performance, sentiment scores, and climate risk
- Graduate Student Supervisor**, Politecnico di Milano Milan, IT - 2021/24
- Research supervisor managing 30+ students and achieving 100% project completion rate and 5 published papers
- AMBassadors for sustainable transITION**, *AMBITION* Kenya & The Netherlands - 2023/24
- Created integrated energy models and resilient transition strategies to teach across companies in Africa and Europe
- Management Consultant**, SVS Marketing Toronto, CA - 2017/18
- Focused on optimizing client acquisition costs and ROI maximization for 10+ marketing initiatives
- Sales Manager**, David Youngson and Associates Toronto, CA - 2016/17
- Managed a team of 7 people at sales events, achieving the highest single-day sales record for the 2017 trade show
- Trading Desk Analyst**, *IMI Corporate & Investment Banking* - Be Shaping the Future Milan, IT - 2015/16
- Incorporated GDP correlations (lag effects) with asset prices, and conducted industry, sector, and stock analysis through fundamental, technical, and price action perspectives
 - Analyzed asset returns, OHLC, and implied volatility for cross-sector spread trades and beta hedging

Education

- Ph.D., Finance**, *Politecnico di Milano School of Management* Milan, IT - 2024
- Awards: Recipient of the EU grant *National Operational Programme on Research and Innovation*
 - Research and Teaching: asset pricing, corporate finance, risk management, climate finance, machine learning
- Visiting Researcher**
- ALBA Business School, The American College of Greece, References: Konstantios, D. Athens, GR - 2024
 - University of Queensland, References: Rekker, S., Zhu, M. Brisbane, AU - 2023
- M.A., Economics**, *CERGE-EI*, Chartered by The University of the State of New York Prague, CZ - 2019/21
- Researcher**, University of Rijeka, References: Drezgić, S., Cvečić, I., Blažić, H. Rijeka, HR - 2018/19
- M.Sc., Management Engineering**, Politecnico di Milano Milan, IT - 2013/15
- B.Sc., Management Engineering**, University of Naples Federico II Naples, IT - 2010/13

Skills

Financial modeling and due diligence	LBO modeling	Client relationship management
DCF, earnings multiple	Predictive modeling	Executive-level communication and presentation
Comparable company analysis	Statistical analysis	Investment decision-making
Precedent transactions	Machine learning	Project management under deadlines
IRR, early-stage valuation	Quantitative analysis	Stakeholder engagement
Languages: English, Italian: Fluent. Croatian, Spanish: Basic		
Programming languages: Python, Excel, Matlab, R, Stata, Office, LaTeX. Electronic trading platforms		

Additional Information

Interests: Spending time with family and friends (aperitif lover), tennis (4.5 USTA), NFL, soccer (Avellino), avid reader, TV binge-watcher ('It's All Good Man'), skiing, connoisseur of fine wine and Italian cuisine, wit and unconventional humor

Certificates: JPMorgan asset management job simulation, Canadian Securities Institute Moody's Analytics Certification

Volunteer experience: Member of ACR and Forum G for children and teenagers' entertainment and cultural events