

Nicolás Achá

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Technical Skills:

Tools: Advanced Excel, Power Bi, Power Query, Power Automate and SQL

Programming: Python (Pandas, NumPy)

Soft Skills: Analytical Thinking, Project Management, Problem Solving and Data Analysis

WORK EXPERIENCE

Data Analyst

May. 2022 - present

ALTITUDE SOLUTIONS. - La Paz, Bolivia | 40 hrs./week

A boutique consultancy specializing in data analytics, process improvement, and business intelligence, delivering tailored solutions to a diverse client base.

- Developed dashboards for AB-InBev Bolivia, one of them visualizing the rate of undelivered orders. Worked independently, liaising with engineers and users, and proactively identified and resolved data structure issues. This product led to 10% reduction in undelivered orders.
- Developed a comprehensive dashboard for Ketel Supermarkets to summarize and visualize sales across branches, incorporating a detailed health diagnosis.
- Provided strategic recommendations and pinpointed critical findings to enhance sales outcomes by aligning with customer profiles and branch locations.
- Assisted the UNDP agency in systematizing their PDF data into a structured tabular format, enabling the development of a series of dashboards for visualizing and analyzing their projects and efforts across Bolivia.

Data Analyst

Feb. 2023 - Jun. 2023

FREELANCER – MATSCANN (Chilean Based Startup)

Developed an Excel-based solution for fuzzy string matching, streamlining product categorization and relating similar or identical products from different vendors in the database.

- Engineered an automated string recognition system in Excel, significantly reducing manual comparison time and effort.
- Identified over 5,320 strong product relationships among a 45,000 items universe.
- Delivered substantial cost and time savings for the startup.

Data Analyst

Oct. 2021 - Apr. 2022

NUR SRL. - La Paz, Bolivia | 40 hrs./week

A key player in the alcoholic and non-alcoholic beverage sector, NUR SRL holds a significant market presence as the second-largest company in the beer category in Bolivia.

- Developed and implemented a data capture strategy, achieving a 294% growth in the client database over 5 months through Google Forms and an efficient client priority system, enhancing workload management and sales support.
- Provided daily data reports and actionable insights to the management and sales supervisors, facilitating informed decision-making.
- Led monthly sales volume budgeting and set targeted objectives for sales teams, leveraging geographic analysis of distribution districts.
- Managed wholesale product inventory by analyzing sales trends and forecasting minimum stock requirements, informing weekly provisioning meetings to minimize stock shortages and associated costs.

EDUCATION

Universidad Católica Boliviana | Bachelor of Science in Business Development and Administration 2016 - 2021

- Graduated with academic honors
- Obtained 98/100 on senior project.

CERTIFICATIONS

- Mathematical Fundamentals for Data Science - Scidata
- Expert in Data Science with Python – UPB
- ML Fundamentals - UC San Diego (via edX)
- Python for Data Science – UC San Diego (via edX)
- Probability and Statistics in Data Science – San Diego (via edX)
- Professional Data Analytics – UPB
- Certificate in Business Analytics - UPB
- Certificate in Advanced Excel for Business - Macquarie University (via Coursera)
- Certificate in Machine Learning and Analytics – 2021 UPB
- Certificate in Excel for Business – UPB