

## COMMERCIAL PROPOSAL

<b>Name:</b> Oscar Inostroza <b>Title:</b> Jefe de Area de SMMC <b>Compant Name:</b> Cooperativa Electrica Charrua Ltda. (COELCHA) <b>Office Phone:</b> +56 (43) 265 0289 (Anexo 161) <b>Mobile Phone:</b> <b>Email:</b> oscar.inostroza@coelcha.cl	<b>Date:</b> 4/1/2024 <b>Rev:</b>
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<b>Reference:</b> COELCHA AMI Network 2024+ Growth; DAP shipped by Sea (Quote #04-01-24)
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Item	Description	Quantity	Unit Price	Total Price
1	Wasion aMeter100 with SUM modules for COELCHA	500	\$ 133.00	\$ 66,500.00
2	Wasion aMeter300 CT with SUM modules for COELCHA	150	\$ 298.00	\$ 44,700.00
	** NOTE : Pricing is based on low volume purchase quantities **			
3	DAP Shipping Costs, China to Chile, Shipped by SEA	1	\$ 5,885.00	\$ 5,885.00
<b>Grand Total:</b>				<b>\$ 117,085.00</b>

Pricing Notes:	
1	Firm and fixed quote valid until May 31, 2024.
2	Incoterms are DAP Chile. Cost of DAP shipment <b>by sea</b> to any port in Chile is provided as Item #3 above. Approx Transit time for LCL Sea is 35 days from departure.
3	Invoice will be issued upon arrival of the equipment in Chile, including partial shipments.
4	Payment terms are Net 30 from invoice date.
5	Please reference <b>Quote #04-01-24</b> in purchase order.
6	Pricing based on Trilliant Standard Commercial Terms, unless otherwise superseded in this quote.
7	Price is in USD
8	Offer includes hardware only and does not include services.
9	Certification of meters for use in Chile (e.g., with UnderFire Labs) is COELCHA's responsibility.

If you have any questions regarding this proposal, please feel free to contact me at any time.

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