

# NICOLAS MENDOZA

## ABOUT ME



I'm a hard worker industrial engineer able to solve problems in an effective and creative way, I'm passionate about technology, innovation, and process optimization. I'm trying every time to make things easier and simpler. I like challenges because they push me to be better and give it all. I like the teamwork and I always give my best in everything I do.

## WORK EXPERIENCE

### ALLCOT Group - Spain

Currently

#### Business Development Coordinator

01/08/ 2021- Currently

Optimization in delivery of daily progress reports to customers.  
Enterprise data optimization and analysis using agile methodologies.  
Internal and external liaison for business development.  
Coordinate and guide the team to comply with the process.  
CRM process tracking and customer requirements review.  
Bridge between the technical team and the customer

### Anheuser-Busch InBev – Argentina

1 año y 10 Meses

#### Regional Commercial Analyst

01/11/ 2020- 31/05/2021

Monitoring and improvement of sales volume KPIs.  
Optimization in delivery of daily progress reports

#### Regional Trade Marketing

01/10/2019 – 31/10/2020

Marketing, advertising and negotiation with Clients.  
Follow-up and loyalty of the company's customers.

### Metallurgy Di Bacco y Cia - Argentina

2 años y 1 Mes

#### Quality Manager (QA)

01/10/2018 – 30/09/2019

In charge of and responsible for the quality sector.  
Resolution of incidents and action plans in the event of deviations.

#### Internship - Quality Analyst

01/11/2017 – 30/09/2018

Organization and management in certification process ISO Standards.  
Monitoring of non-conformities. Process control and reporting.

## ACADEMIC TRAINING

15/03/2014-27/09/2019

### Degree in Industrial Engineer

National University of Tucumán- Argentina

[UNT](#)

## FREELANCER EXPERIENCE

2020-currently

### Full Stack developer [Rolling Code School](#)

Work on CMS platforms – [Business](#), [Ecommerce](#) and [Services](#)

Some of my work – [ecommerce MERN](#) [My Project Portfolio](#)

### Address:

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### Contact:

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+34644053023

### Social Media:

[Linkedin](#)

[Github](#)

[Myportfolio](#)

## LANGUAGES SKILLS

Native: Spanish

English: B2

## DIGITAL SKILLS

Microsoft Office /Trello/Slack/SAP  
R3/Corel Draw/Visual Studio/Click  
Up/Odoo

## OTHER INTERSTING FACTS

Full Stack Developer (2021)  
Six Sigma White Belt Training and  
Certification (2020)

## WORKING SKILLS

Strategic Thinking and Global Vision.  
Ethics, honesty and responsibility.  
Flexibility and adaptability.  
Enjoy solving problems.  
Planning and Negotiation Skills.  
Teamwork and proactivity.  
Initiative and curiosity.  
Multitasking and adaptability to  
dynamic environments.