D207 Exploratory Data Analysis

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D207 Exploratory Data Analysis

A.

- 1. The question that will be researched and answered in the exploratory data analysis is, "What effect does Timely_Response have on Tenure?"
- 2. Stakeholders will benefit from the answer to this question. The stakeholders that will benefit from this are the customers, investors, employees, and the company as a whole. The customer will benefit from this question because we can identify the areas where the business excels, the weak points, and what effects it has on customers' length of tenure. Once we are aware of the relevant factors, the business can continue performing the positives well and improve the areas that are not performing well to increase customer tenure and satisfaction. This will result in service satisfaction from the customers. Once the business acts on the data acquired during this analysis employees will benefit as they will be given the resources to do their jobs well. Once the employees have the proper resources to satisfy the customers, they will have higher satisfaction with their jobs and retain employment. The business will benefit as they will know what their customers want and need to continue doing business long-term with the company, which results in steady cash flow. The investors will benefit from this analysis because as the company makes these improvements, the cash flow becomes more stable, and turnover reduces, which means positive cash flow for the investors.
- 3. All the variables in the data set have the potential to provide relevant data to analyze. We will utilize the variables Tenure and Timely_Response to answer the research question. We will also review Timely_Fixes and Income. Tenure is a quantitative continuous variable and is described as the number of months the customer has stayed with the provider. Timely_Response is categorical ordinal variable which is one of eight questions sent out to customers on a survey in

which customers rank the importance of these factors on a scale of 1 to 8 with 1 being most important and 8 being least important.

В.

#Check working directory

1. The technique that is utilized to answer the research question will be the ANOVA technique. We will be analyzing a quantitative continuous variable Tenure and a categorical ordinal variable Timely_Response. ANOVA is a comparison test in which the effect a categorical variable has on the mean of some other characteristic. ANOVA was the test of choice because we are testing a categorical variable and a numerical variable against one another.

```
aetwd()
                       #data profiling
str("~/MSDA/churn_clean.csv")
                        str("C:/Users/ntrei/OneDrive/Documents/MSDA/churn_clean.csv")
                        #dimension of churn_clean [in-text citation: (R programming 101, n.d.)]
                        dim(churn_clean)
                        library(tidyverse)
                        glimpse(churn_clean)
           12
13
14
                        #rename column names item 1- 8 [in-text citation: (Zach, 2022)]
                        colnames(churn_clean)[colnames(churn_clean) = 'Item1'] <- 'Timely_Respor colnames(churn_clean)[colnames(churn_clean) = 'Item2'] <- 'Timely_Fixes'
                                                                                                                                                                                                                             'Timely_Response'
                                                                                                                                                                                    'Item3'
                                                                                                                                                                                                                             'Timely_Replacements'
                        colnames(churn_clean)[colnames(churn_clean) ==
                        colnames (churn_clean) [colnames (churn_clean)
                                                                                                                                                                                    'Item4']
                                                                                                                                                                                                                            'Reliability
                        colnames(churn_clean)[colnames(churn_clean)
                                                                                                                                                                                   'Item5']
                                                                                                                                                                                                                            'Options'
                       colnames(churn_clean)[colnames(churn_clean) == 'Item6'] <- 'Respectful_Response'
colnames(churn_clean)[colnames(churn_clean) == 'Item7'] <- 'Courteous_Exchange'</pre>
                        colnames(churn_clean)[colnames(churn_clean) == 'Item8'] <- 'Active_Listening
> glimpse(churn_clean)
Rows: 10,000
Columns: 50
                                                                             <int> 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 1...
<chr> "K409198", "S120509", "K191035", "D90850", "K662701", "W303516",...
<chr> "aa90260b-4141-4a24-8e36-b04ce1f4f77b", "fb76459f-c047-4a9d-8af9...
<chr> "e885b299883d4f9fb18e39c75155d990", "f2de8bef964785f41a295982983...
$ CaseOrder
$ Customer_id
$ Interaction
$ UID
                                                                             cchr "e885b299883d4f9fb18e39c75155d990", "f2de8bef964785f41a295982983...

cchr "Point Baker", "West Branch", "Yamhill", "Del Mar", "Needville",...

cchr "AK", "MI", "OR", "CA", "TX", "GA", "TN", "OK", "FL", "OH", "PA"...

cchr "Prince of Wales-Hyder", "Ogemaw", "Yamhill", "San Diego", "Fort...

cint> 99927, 48661, 97148, 92014, 77461, 31030, 37847, 73109, 34771, 4...

cdb7 > 56.25100, 44.32893, 45.35589, 32.96687, 29.38012, 32.57032, 36.4...

cdb3 - 133.37571, -84.24080, -123.24657, -117.24798, -95.80673, -83.89...

cint> 38, 10446, 3735, 13863, 11352, 17701, 2535, 23144, 17351, 20193,...

che "Ueban" "Ueban" "Subueban" "Subu
$ City
$ State
$ County
$ Zip
$ Lat
$ Lna
 $ Population
                                                                              <int> 5, 3, 4, 4, 4, 3, 6, 2, 5, 2, 4, 4, 1, 5, 3, 3, 3, 2, 3, 5, 2, 5...
<int> 5, 4, 4, 4, 4, 3, 5, 2, 4, 2, 4, 4, 2, 6, 3, 3, 4, 2, 4, 5, 3, 5...
<int> 5, 3, 2, 4, 4, 3, 6, 2, 4, 2, 4, 3, 1, 5, 4, 3, 4, 4, 3, 5, 3, 4...
<int> 3, 3, 4, 2, 3, 2, 4, 5, 3, 2, 7, 4, 4, 2, 2, 2, 3, 3, 4, 4, 2, 4...
<int> 4, 4, 4, 5, 4, 4, 1, 2, 4, 5, 3, 4, 3, 4, 3, 4, 5, 3, 3, 3, 4, 4, 3...
<int> 4, 3, 3, 4, 4, 3, 5, 3, 3, 2, 3, 4, 2, 5, 4, 3, 4, 4, 2, 4...
<int> 3, 4, 3, 3, 4, 3, 5, 3, 3, 2, 3, 4, 2, 5, 4, 3, 4, 4, 2, 4, 2, 4...
<int> 3, 4, 3, 3, 4, 3, 5, 3, 5, 4, 4, 3, 3, 3, 3, 4, 4, 5, 4, 3, 3, 3, 3, 3...
<int> 4, 4, 4, 3, 3, 5, 3, 5, 5, 4, 4, 3, 3, 4, 4, 5, 4, 3, 3, 5, 3, 3, 5...

$ Timely_Response
 $ Timely_Fixes
      Timely_Replacements
 $ Reliability
 $ Options
 $ Respectful_Response
 $ Courteous_Exchange
 $ Active_Listening
```

```
#Verify columns were re-named successfully
glimpse(churn_clean)

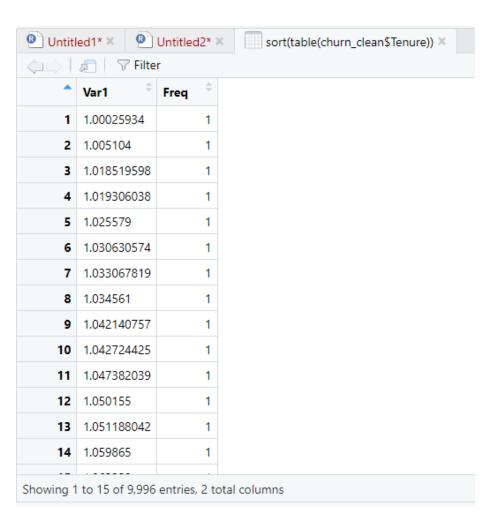
#explore data variables [in-text citation: (R programming 101, n.d.)]
View(sort(table(churn_clean$Tenure)))
View(sort(table(churn_clean$Timely_Response)))
View(sort(table(churn_clean$Timely_Fixes)))

barplot(sort(table(churn_clean$Timely_Fixes)))

barplot(sort(table(churn_clean$Timely_Nesponse)))
barplot(sort(table(churn_clean$Timely_Nesponse)))
barplot(sort(table(churn_clean$Timely_Nesponse)))
barplot(sort(table(churn_clean$Timely_Fixes)))

mean(churn_clean$Tenure)
mean(churn_clean$Timely_Fixes)

hist(churn_clean$Tenure)
hist(churn_clean$Timely_Response)
hist(churn_clean$Timely_Response)
hist(churn_clean$Timely_Fixes)
```





```
> vrew(sorc(cabre(churn_creansrimery_ke:
> mean(churn_cleanstansrimery)
[1] 34.52619
> mean(churn_cleanstansrimery_Response)
[1] 3.4908
> 8

44
45 b <- boxplot(churn_cleanstansrimery_Response)
46 b <- boxplot(churn_cleanstansrimery_Fixes)
47
48
49 churn_clean %>%
50 summarise(mean(timely_Response), mean(timely_Fixes), mean(tenure))
```

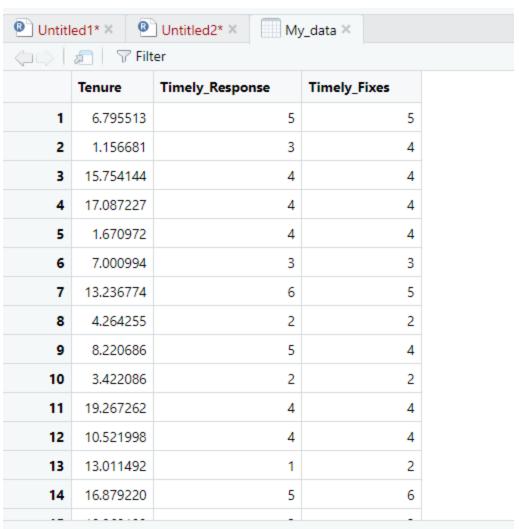
 $summarise(median(Timely_Response), \ median(Timely_Fixes), \ median(Tenure)) \\$

50 Summarise(mean 51 52 churn_clean %>% 53 summarise(med

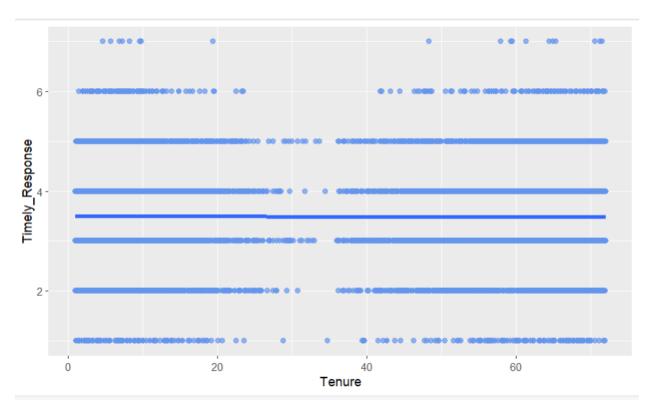
56 57 #Create a table with data columns

select(Tenure, Timely_Response, Timely_Fixes) %>%

My_data <- churn_clean %>%



Showing 1 to 15 of 10,000 entries, 3 total columns



```
#ANOVA (R programming 101, n.d.)]

#Research question: What is the effect of Timely_Response on the length of tenure?

#Hypothesis: Ho- there is a correlation between the mean tenure and the survey

#dquestion H1- there is not a correlation between the mean tenure and the survey

#Calculate test statistic

#My_data %>//

*select(Tenure, Timely_Response, Timely_Fixes) %>//

#My_anova <-

aov(My_data$Timely_Response ~ My_data$Tenure, data = My_data)

#My_anova2 <- aov(My_data$Timely_Fixes ~ My_data$Tenure, data = My_data)

### summary(My_anova2)

### univariate graphs

### hist(My_data$Tenure)

### hist(My_data$Timely_Response)
```

```
> My_data %>%
     select(Tenure, Timely_Response, Timely_Fixes) %>%
+
         Tenure Timely_Response Timely_Fixes
1
      6.795513
                                      3
                                                       4
2
      1.156681
3
                                      4
                                                       4
     15.754144
4
     17.087227
                                      4
                                                       4
5
                                      4
                                                       4
      1.670972
6
      7.000994
                                      3
                                                       3
7
                                     6
                                                       5
     13.236774
8
                                      2
                                                       2
      4.264255
                                      5
9
      8.220686
                                                       4
                                      2
                                                       2
10
      3.422086
11 19.267262
                                      4
                                                       4
12
    10.521998
                                      4
                                                       4
> My_anova <-
    aov(My_data$Timely_Response ~ My_data$Tenure, data = My_data)
> summary(my_anova)
                        Df Sum Sq Mean Sq F value Pr(>F)
churn_clean$Tenure
                       1 0 0.4201
                                                0.39 0.532
Residuals
                      9998 10769 1.0771
> 8
  91 #univariate graphs
  92 hist(My_data$Tenure)
     hist(My_data$Timely_Response)
hist(My_data$Timely_Fixes)
     hist(churn_clean$Income)
     My_data %>%
  98
       drop_na(Timely_Response) %>%
       ggplot(aes(Timely_Response)) +
geom_boxplot() +
coord_flip() +
 100
101
 102
       theme_bw()
 104
105 My_data %>%
 106
       drop_na(Timely_Fixes) %>%
 107
       ggplot(aes(Timely_Fixes)) +
```

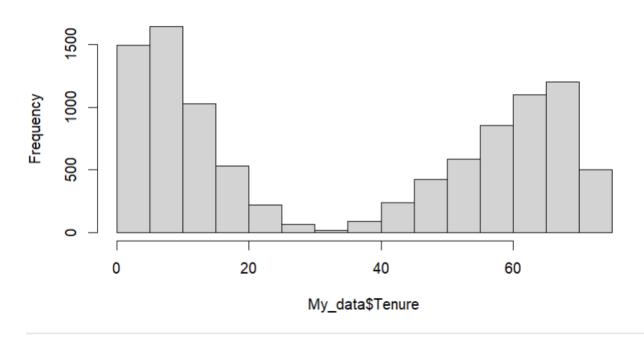
geom_boxplot() + coord_flip() +

theme_bw()

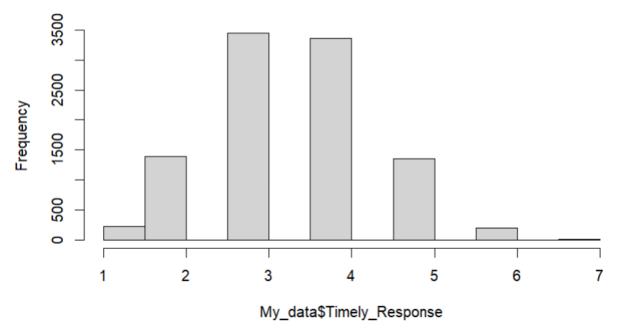
108 109 110

111

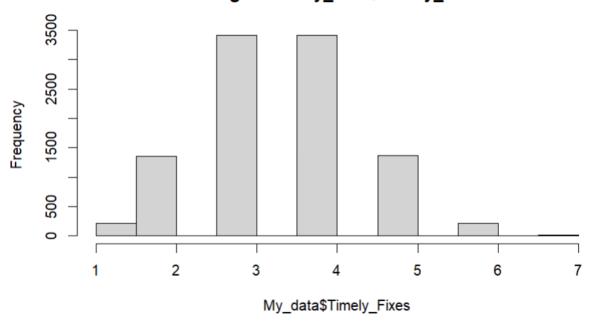
Histogram of My_data\$Tenure



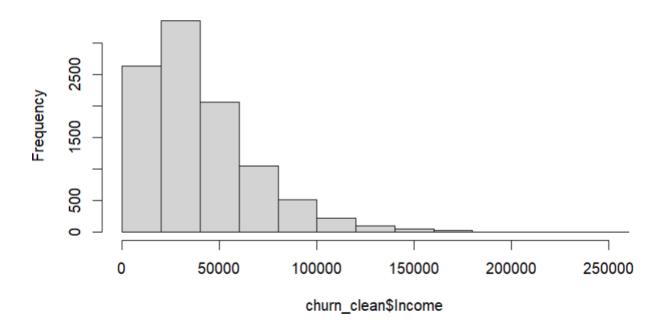
Histogram of My_data\$Timely_Response

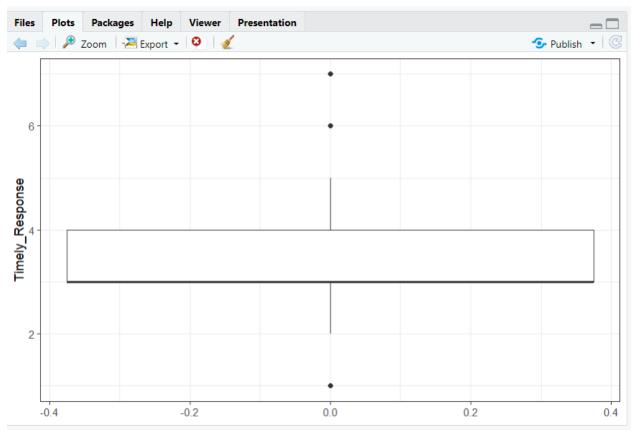


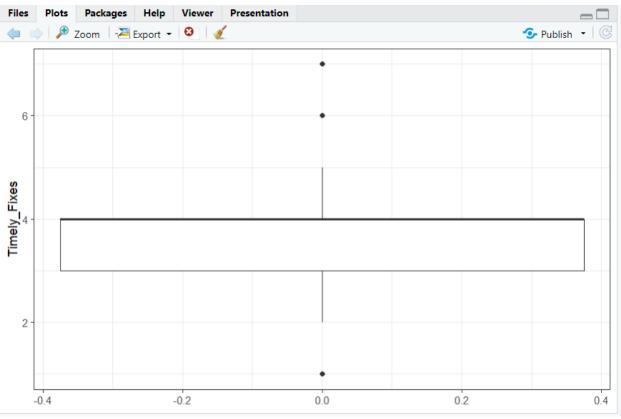
Histogram of My_data\$Timely_Fixes

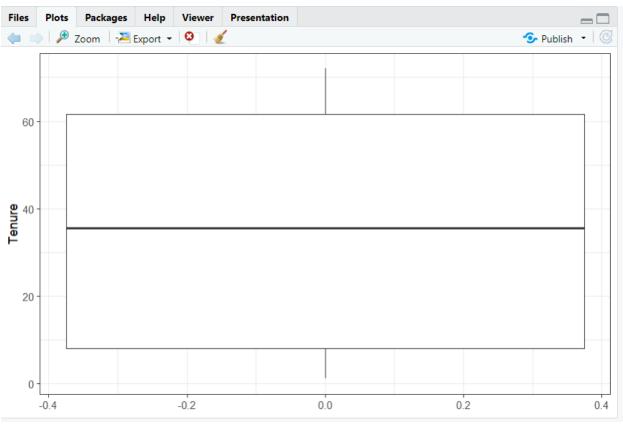


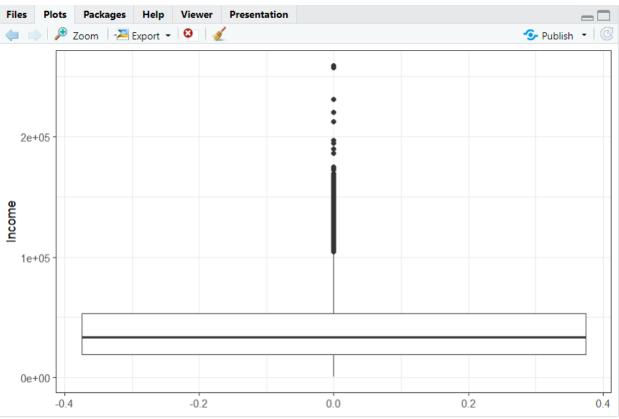
Histogram of churn_clean\$Income





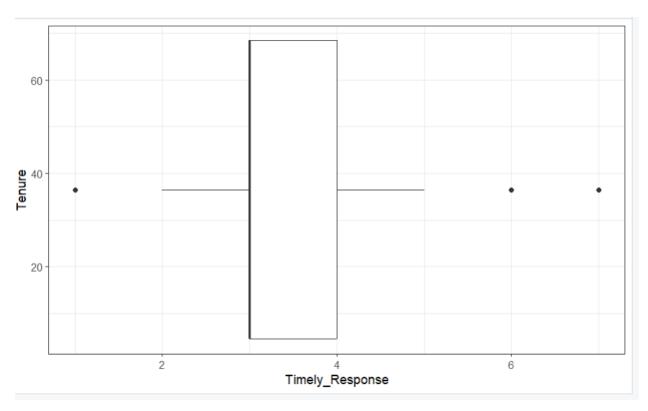


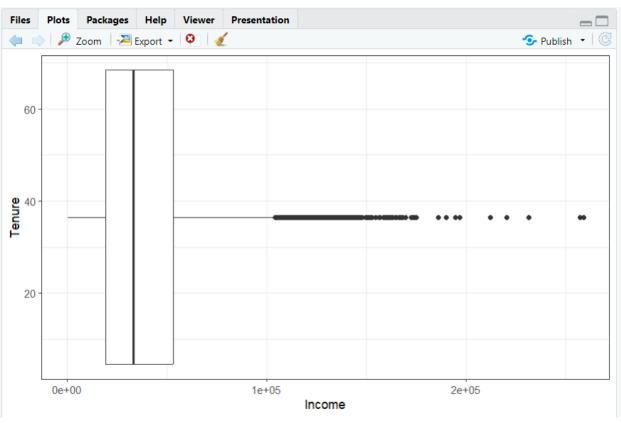


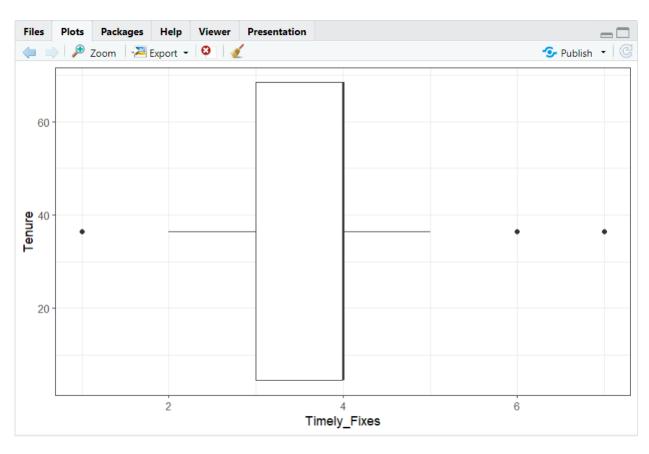


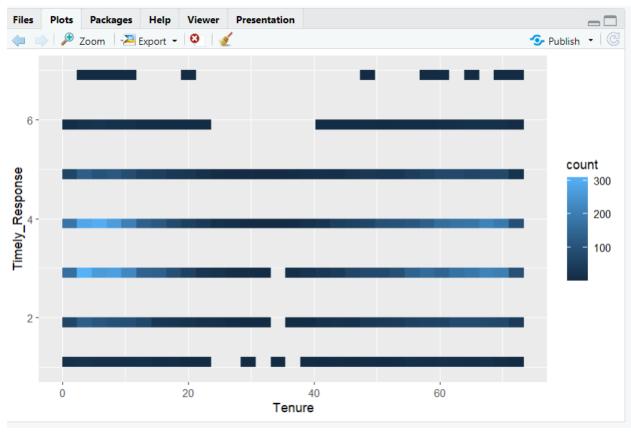
```
110
111
           tneme_bw()
 112 My_data %>%
            drop_na(Tenure) %>%
 113
           ggplot(aes(Tenure)) +
geom_boxplot() +
coord_flip() +
theme_bw()
 114
115
 116
 117
118
 119 churn_clean %>%
           drop_na(Income) %>%
ggplot(aes(Income)) +
geom_boxplot() +
coord_flip() +
 120
 121
122
 123
124
125
            theme_bw()
 126 #Bivariate graphs
```

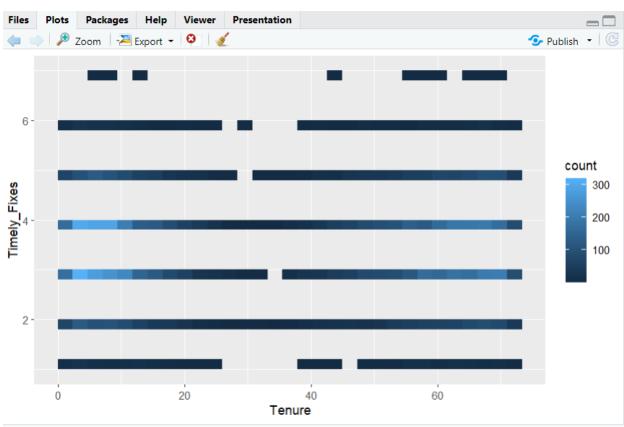
```
127
128 My_data %-%
129 drop_na(Timely_Response) %-%
130 ggplot(aes(Tenure, Timely_Response)) +
131 geom_boxplot() +
            coord_flip() +
133
134
            theme_bw()
        My_data %>%
  drop_na(Timely_Fixes) %>%
  ggplot(aes(Tenure, Timely_Fixes)) +
  geom_boxplot() +
  coord_flip() +
135
136
137
138
139
140
            theme_bw()
141
142
        churn_clean %>%
drop_na(Income) %>%
143
144
            ggplot(aes(Tenure, Income)) +
            geom_boxplot() +
145
```











```
#Check working directory
       getwd()
#data profiling
       str("~/MSDA/churn_clean.csv")
       str("C:/Users/ntrei/OneDrive/Documents/MSDA/churn_clean.csv")
#dimension of churn clean [in-text citation: (R programming 101, n.d.)]
       dim(churn_clean)
       library(tidyverse)
       glimpse(churn_clean)
#rename column names item 1-8 [in-text citation: (Zach, 2022)]
       colnames(churn_clean)[colnames(churn_clean) == 'Item1'] <- 'Timely_Response'
       colnames(churn_clean)[colnames(churn_clean) == 'Item2'] <- 'Timely_Fixes'
       colnames(churn clean)[colnames(churn clean) == 'Item3'] <- 'Timely Replacements'
       colnames(churn clean)[colnames(churn clean) == 'Item4'] <- 'Reliability'
       colnames(churn clean)[colnames(churn clean) == 'Item5'] <- 'Options'
       colnames(churn clean)[colnames(churn clean) == 'Item6'] <- 'Respectful Response'
       colnames(churn clean)[colnames(churn clean) == 'Item7'] <- 'Courteous Exchange'
       colnames(churn clean)[colnames(churn clean) == 'Item8'] <- 'Active Listening'
#Verify columns were re-named successfully
       glimpse(churn_clean)
#explore data variables [in-text citation: (R programming 101, n.d.)]
       View(sort(table(churn clean$Tenure)))
       View(sort(table(churn clean$Churn)))
       View(sort(table(churn clean$Timely Response)))
       View(sort(table(churn clean$Timely Fixes)))
       barplot(sort(table(churn clean$Churn)))
       barplot(sort(table(churn_clean$Tenure)))
       barplot(sort(table(churn clean$Timely Response)))
       barplot(sort(table(churn_clean$Timely_Fixes)))
       mean(churn clean$Tenure)
       mean(churn clean$Timely Response)
       mean(churn clean$Timely Fixes)
       hist(churn clean$Tenure)
       hist(churn clean$Timely Response)
       hist(churn_clean$Timely_Fixes)
       b <- boxplot(churn clean$Tenure)</pre>
```

```
b <- boxplot(churn_clean$Timely_Response)</pre>
       b <- boxplot(churn_clean$Timely_Fixes)</pre>
       churn clean %>%
        summarise(mean(Timely Response), mean(Timely Fixes), mean(Tenure))
       churn clean %>%
        summarise(median(Timely Response), median(Timely Fixes), median(Tenure))
#Create a table with data columns
       My_data <- churn_clean %>%
        select(Tenure, Timely_Response, Timely_Fixes) %>%
        drop_na()
#Graph data
       library(ggplot2)
        ggplot(data = My_data,
        mapping = aes(x = Tenure, y = Timely_Response)) +
         geom_point(color = "cornflowerblue",
               alpha = .7,
               size = 2) +
         geom_smooth(method = "Im",
                se = FALSE,
                linewidth = 1.5)
#ANOVA (R programming 101, n.d.)]
#Research question: What is the effect of the survey question on the length of tenure?
#Hypothesis: Ho- there is a correlation between the mean tenure and survey question
#H1- there is not correlation between the mean tenure and the survey question
#Calculate test statistic
       My data %>%
        select(Tenure, Timely_Response, Timely_Fixes) %>%
        drop_na()
       My anova <-
        aov(My_data$Timely_Response ~ My_data$Tenure, data = My_data)
       summary(my_anova)
       My_anova2 <- aov(My_data$Timely_Fixes ~ My_data$Tenure, data = My_data)
```

summary(My_anova2)

See code attached.

2.

3.

```
#ANOVA (R programming 101, n.d.)]
#Research question: What is the effect of the survey question on the length of tenure?
#Hypothesis: Ho- there is a correlation between the mean tenure and the survey question H1- there is
not a correlation between the mean tenure and the survey question
#Calculate test statistic
       My_data %>%
        select(Tenure, Timely_Response, Timely_Fixes) %>%
        drop na()
       My_anova <-
        aov(My_data$Timely_Response ~ My_data$Tenure, data = My_data)
       summary(my_anova)
       My_anova2 <- aov(My_data$Timely_Fixes ~ My_data$Tenure, data = My_data)
       summary(My_anova2)
    aov(My_data$Timely_Response ~ My_data$Tenure, data = My_data)
> summary(my_anova)
                       Df Sum Sq Mean Sq F value Pr(>F)
churn_clean$Tenure 1
                             0 0.4201 0.39 0.532
Residuals
                    9998 10769 1.0771
> My_anova2 <- aov(My_data$Timely_Fixes ~ My_data$Tenure, data = My_data)
> summary(My_anova2)
Df Sum Sq Mean Sq F value Pr(>F)
My_data$Tenure 1 0 0.1011 0.094 0.759
Residuals 9998 10704 1.0706
```

I chose to use ANOVA as an analysis technique to answer the research question, "What effect does Timely_Response have on Tenure," because ANOVA is a comparison test in which the effect a categorical variable has on the mean of some other characteristic. ANOVA was the test of choice because we are testing a categorical variable and a numerical variable against one another. There are three assumptions that must be made to use ANOVA. These assumptions are

that they are from normally distributed populations, equal variances, and observations are independent of one another (Zach, 2019). Timely_Response and Tenure are independent variables. Timely_Response as seen in the histogram above has a normal distribution and Tenure has a normal bimodal distribution as seen in the histogram above. The categorical ordinal variable is Timely_Response. The quantitative continuous variable is Tenure.

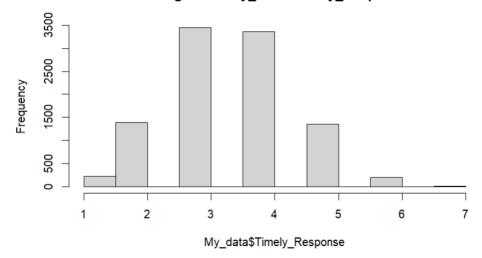
C.

Two continuous variables are Tenure and Income. Two categorical variables are Timely_Response and Timely_Fixes.

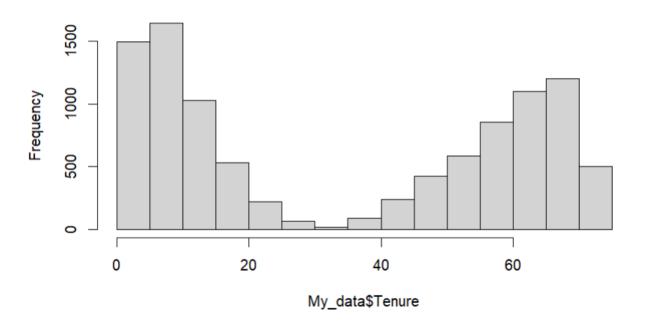
1.

```
aov(My_data\$Timely_Response \sim My_data\$Tenure, data = My_data)
> summary(my_anova)
                          Df Sum Sq Mean Sq F value Pr(>F)
churn_clean$Tenure
                                       0.4201
                                                   0.39 0.532
                                   0
                           1
Residuals
                       9998 10769
                                      1.0771
> My_anova2 <- aov(My_data$Timely_Fixes ~ My_data$Tenure, data = My_data)</pre>
 > summary(My_anova2)
                   Df Sum Sq Mean Sq F value Pr(>F)
M∨_data$Tenure
                           0 0.1011
                                        0.094 0.759
                  1
Residuals
                9998 10704 1.0706
#univariate graphs
      hist(My data$Tenure)
      hist(My data$Timely Response)
      hist(My data$Timely Fixes)
      hist(churn_clean$Income)
      b <- boxplot(My_data$Tenure)</pre>
      b <- boxplot(churn clean$Timely Response)
      b <- boxplot(churn clean$Timely Fixes)</pre>
```

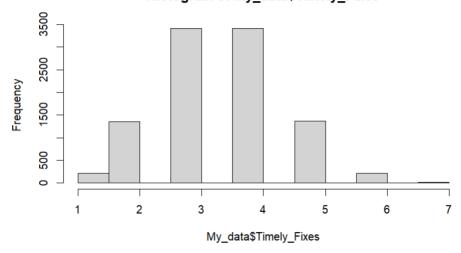




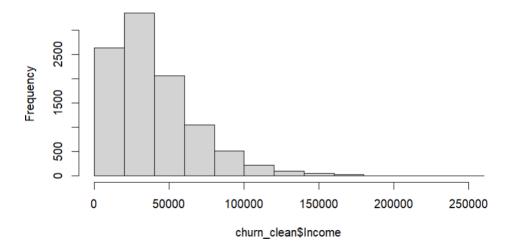
Histogram of My_data\$Tenure

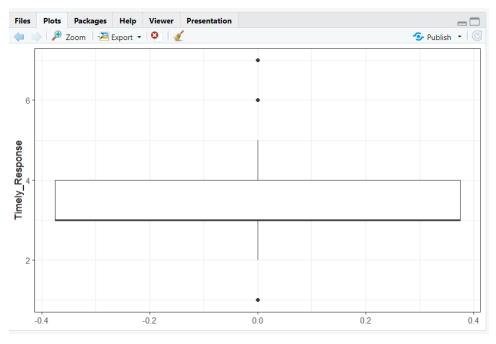


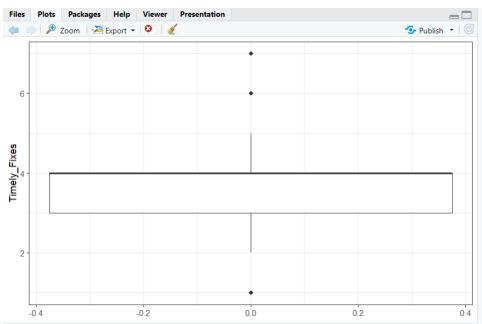
Histogram of My_data\$Timely_Fixes

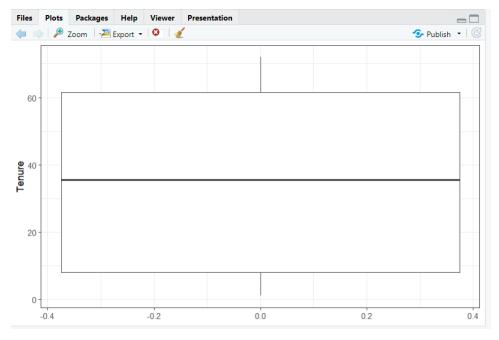


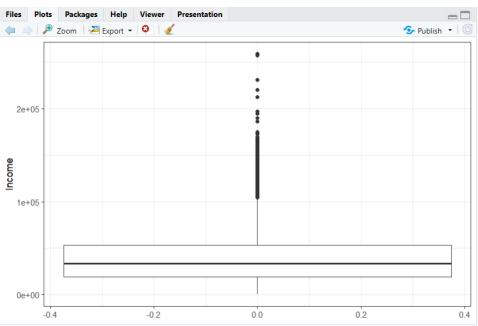
Histogram of churn_clean\$Income

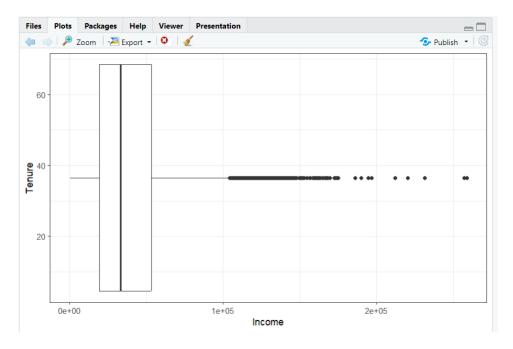












D.

 Two continuous variables are Tenure and Income. Two categorical variables are Timely_Response and Timely_Fixes.

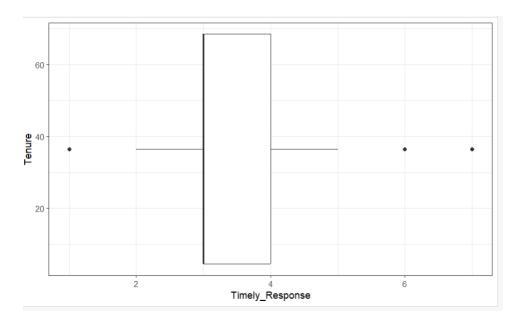
```
#Bivariate graphs
My_data %>%
drop_na(Timely_Response) %>%
ggplot(aes(Tenure, Timely_Response)) +
geom_boxplot() +
coord_flip() +
theme_bw()

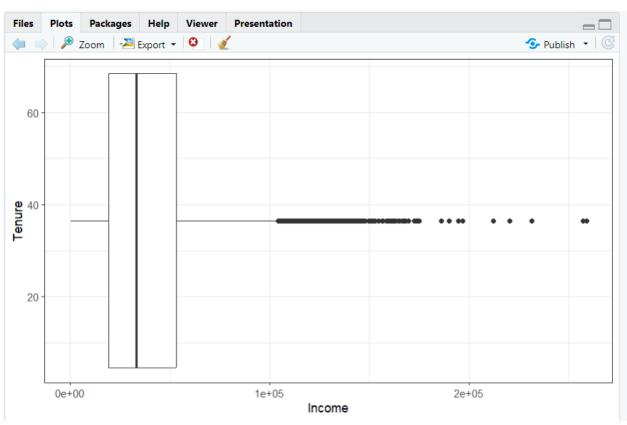
My_data %>%
drop_na(Timely_Fixes) %>%
ggplot(aes(Tenure, Timely_Fixes)) +
```

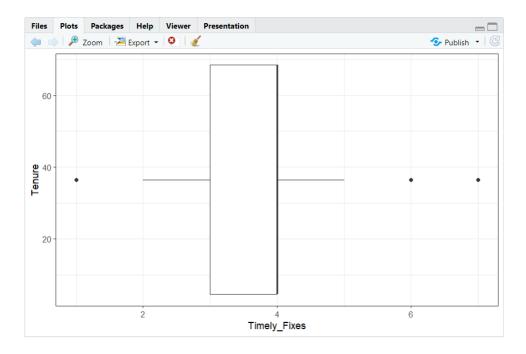
```
geom_boxplot() +
 coord_flip() +
 theme_bw()
churn_clean %>%
 drop_na(Income) %>%
 ggplot(aes(Tenure, Income)) +
 geom_boxplot() +
 coord_flip() +
 theme_bw()
#Create a heatmap
My_data %>%
 drop_na(Timely_Response) %>%
 ggplot(aes(Tenure, Timely_Response)) +
 geom_bin2d()
My_data %>%
 drop_na(Timely_Fixes) %>%
 ggplot(aes(Tenure, Timely_Fixes)) +
 geom_bin2d()
```

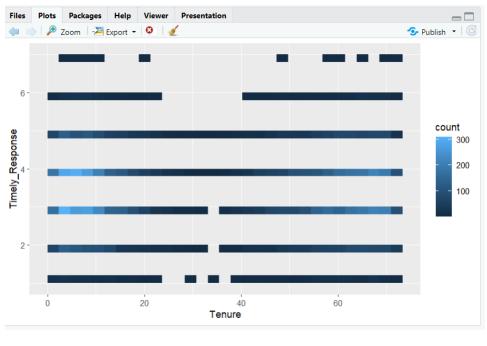
```
126 #Bivariate graphs
127
128
    My_data %>%
129
       drop_na(Timely_Response) %>%
130
       ggplot(aes(Tenure, Timely_Response)) +
       geom_boxplot() +
131
132
       coord_flip() +
133
       theme_bw()
134
135
     My_data %>%
136
       drop_na(Timely_Fixes) %>%
137
       ggplot(aes(Tenure, Timely_Fixes)) +
138
       geom_boxplot() +
139
       coord_flip() +
140
       theme_bw()
141
142
     churn_clean %>%
       drop_na(Income) %>%
143
144
       ggplot(aes(Tenure, Income)) +
       geom_boxplot() +
145
```

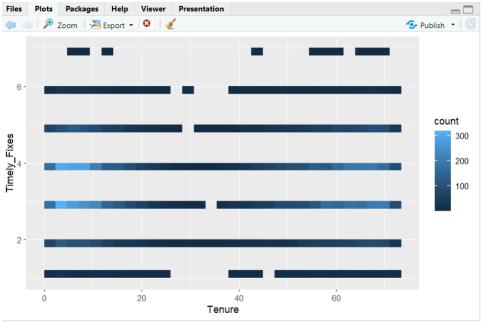
```
141
 142 churn_clean %>%
        drop_na(Income) %>%
 143
 144
        ggplot(aes(Tenure, Income)) +
 145
        geom_boxplot() +
        coord_flip() +
 146
 147
        theme_bw()
 148
 149
 150 #Create a heatmap
 151
      My_data %>%
        drop_na(Timely_Response) %>%
 152
 153
        ggplot(aes(Tenure, Timely_Response)) +
 154
        geom_bin2d()
 155
 156 My_data %>%
        drop_na(Timely_Fixes) %>%
 157
 158
        ggplot(aes(Tenure, Timely_Fixes)) +
 159
        geom_bin2d()
 160
 161
 162
163
```











- E. Summarize the implications of your data analysis by doing the following:
- 1. The results of the hypothesis testing and analysis produce a high p-value of 0.532. The p-value tells us whether there is a difference between the variables that is statistically significant or if it is due to chance. A high p-value such as this means it is not statistically significant. There is

strong evidence of the null hypothesis since it is more than .05. Therefore, we must accept the null hypothesis and reject the alternative hypothesis.

#Research question: What is the effect of Timely_Response on the length of tenure?

#Hypothesis: Ho- there is a correlation between the mean tenure and the survey question H1there is not a correlation between the mean tenure and the survey question

- 2. This analysis utilized minimal variables which is a limitation of the analysis. Having a high p-value indicates we should analyze additional survey questions and compare them to one another to determine which survey question has the highest impact on customer tenure.
- 3. A recommended course of action is to analyze all survey response variables and compare which ones have the most significance on length of tenure.
- F. See attached Panopto recording.
- G. References:

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H. Sources:

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