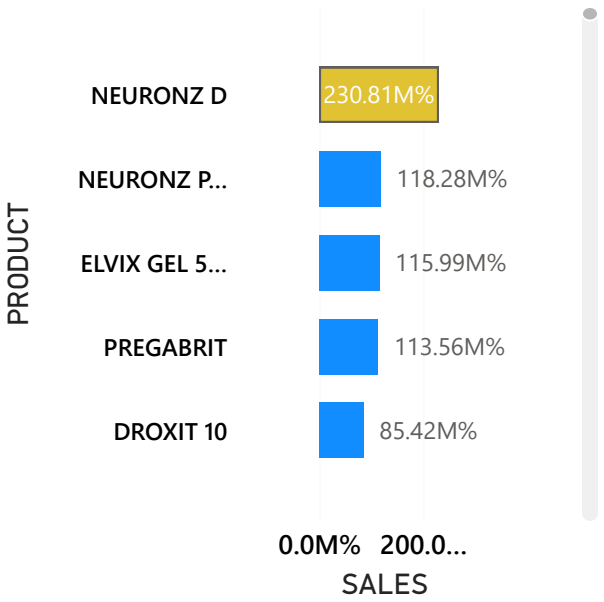


1) Highest Selling Product in September is NEURONZ D



5) Overall Primary Sales was affected by Breakages

-37.83%

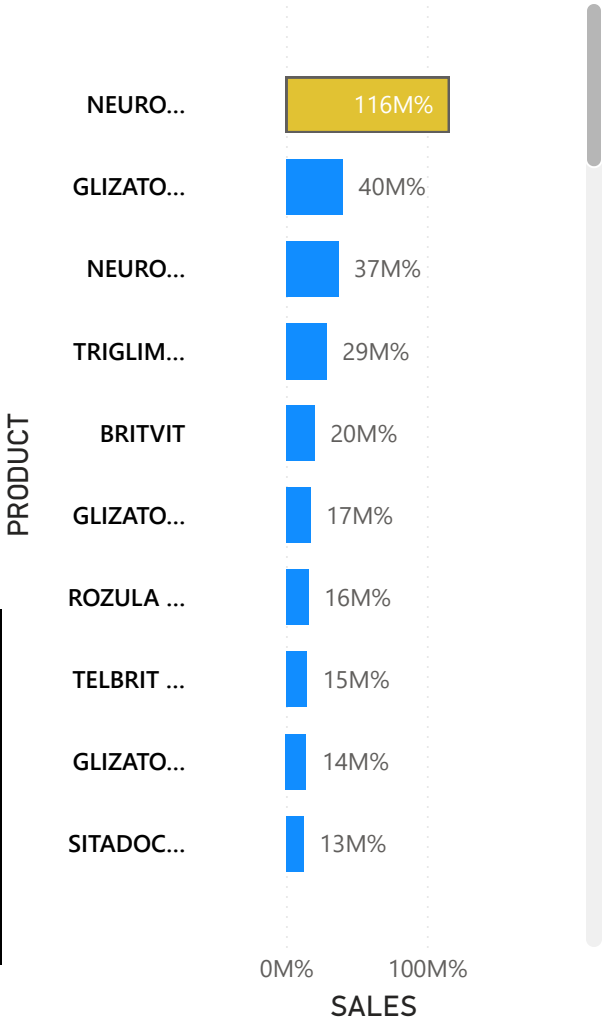
Breakage Percentage

6) Primary Sales for Delhi HQ in the month of September

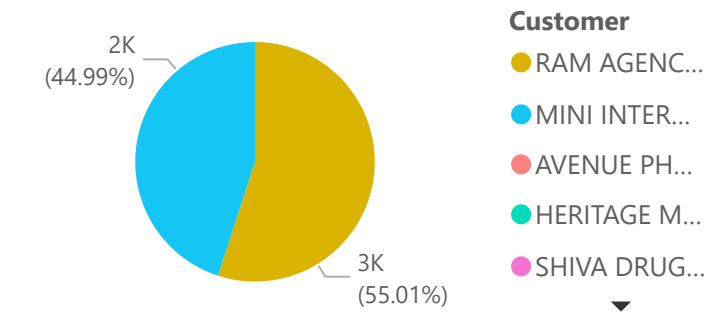
509.15K

Net Primary sales

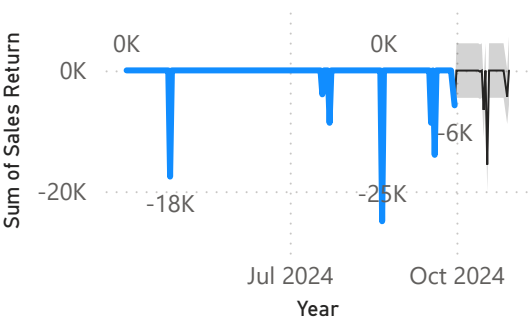
2) Highest Sales for "CND Chennai" Sales team in may is NEURONZ D



3) Maximum stock returns in October for the Bangalore HQ



Sum of Sales Return by Year, Quarter, Month and Day

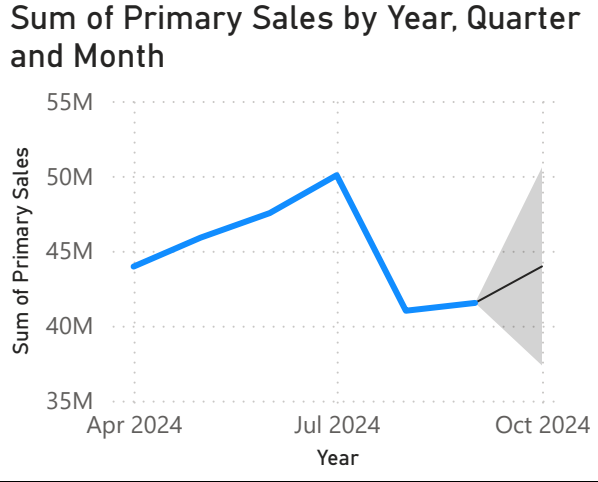
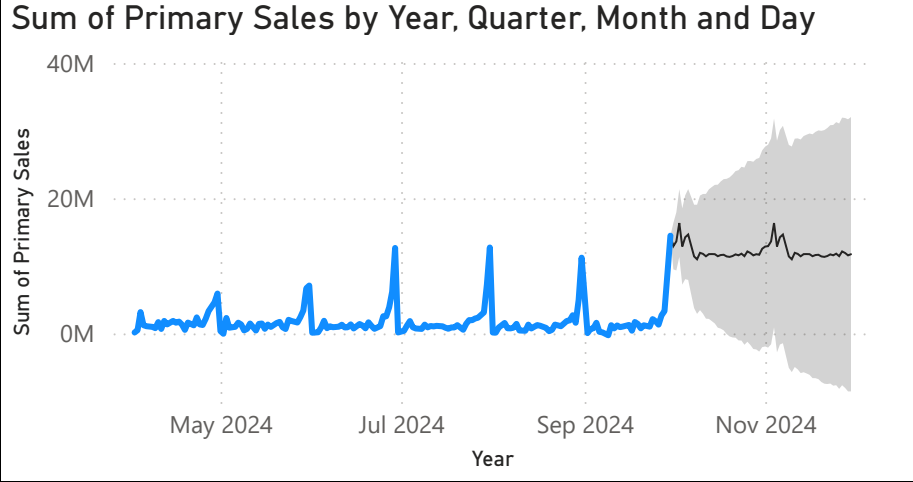
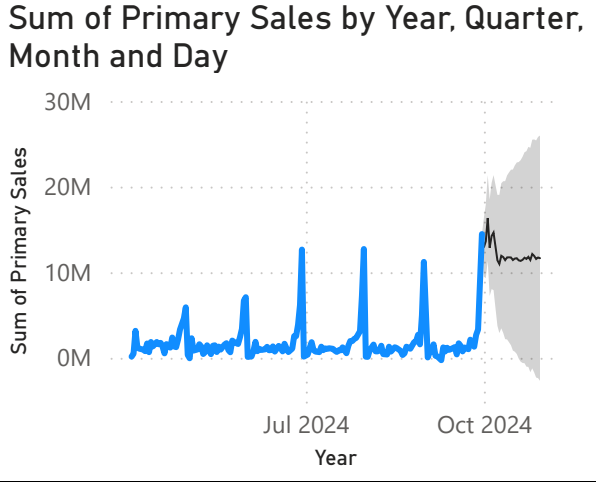


4) Maximum % of primary sales due to breakage



7) Sales of "Britorva20" in September for PALEPU PHARMA DIST PVT LTD under Coimbatore HQ

Item Name	Month	Customer	HQ	Sum of Primary Sales
BRITORVA 20	September	PALEPU PHARMA DIST PVT LTD CBE	HQ-Coimbatore	4,637.10
Total				4,637.10

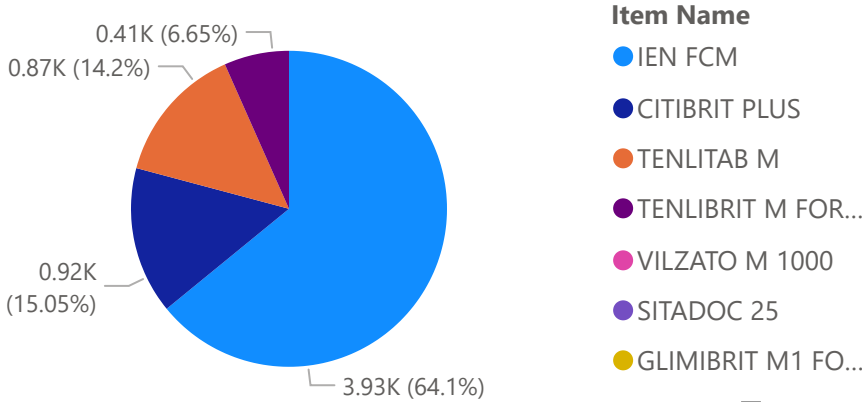


Forecasted value of primary sales for the October month

-117M

Forecasted October Sales

Forecasted November Sales by Item Name and Sales Team



Forecasted sales of "Britorva 20" in October under Coimbatore HQ

HQ	First Item Name	Forecasted October Sales
HQ-Coimbatore	BRITORVA 20	-96090